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Travel Daily

First with the news

Friday 9th September 2016



FLY DIRECT TO TOOWOOMBA

CX seals meal deal

CATHAY Pacific yesterday announced a collaboration with Hong-Kong based Chinese fine dining restaurant Mott 32 to launch an array of new on board Chinese meal options for pax.

Effective this month, passengers in all classes on selected flights from Hong Kong to long-haul destinations including Australia, Europe and North America will be offered the menu.

The move continues CX's ongoing investment in the customer experience, with Mott 32 named after 32 Mott Street in New York, a focal point in the Big Apple's Chinatown district.

The announcement follows yesterday's confirmation that CX is upgrading its operations into Melbourne, with daily Airbus A350 flights from 01 Feb 2017 - the first wi-fi enabled Cathay Pacific aircraft to fly to Australia.

CX will also upgauge to a B777-300ER on the second of its three daily MEL flights from 01 Mar.

New title for AY chief

GEOFF Stone has been named as Finnair general manager for Australia, New Zealand and New Caledonia, with the new title replacing his former role as Country Sales Manager.

Stone has been in his Sydney-based position with Finnair for five years, with the change of position part of the airline's "evolution in line with the demands of global markets".

Bali tops outbound stats

FIGURES released by the Australian Bureau of Statistics this morning showed Indonesia was the top outbound destination for short term resident departures during Jul, with 120,000 Australians heading there.

Indonesia is by far the fastest growing outbound market for Australians, with the number up 23.3% year on year.

In contrast the month showed a 4.7% year-on-year decline in travel to Fiji, while Thailand dropped 1.2% and long haul travel to the UK was down 3.9%, the figures reveal.

New Zealand was the second most popular destination, up 0.9% to 104,400, while the US grew 5.6% to 90,800 Aussie travellers during the month.

There was also a 5.3% increase in travel to Singapore, with 36,300 Australian heading there.

Malaysia also grew year on year, up 7% to 24,200 - and interestingly Aussies continued their love affair with the perennially popular Italy which was up 8.4% to 22,300.

In terms of arrivals New Zealand was the biggest source market for Australian inbound travellers, with a 4% increase to 131,000 for

the month.

But the figures also confirmed ongoing strong performances across the board for Australian inbound tourism, with year-on-year double digit growth in arrivals from China (19.5%), the United States of America (18.7%), Malaysia (11.7%), Japan (21.7%), Singapore (16.7%), Indonesia (23%) and South Korea (33.1%).

MEANWHILE the figures for the first time do not include travel to and from Norfolk Island, because from 01 Jul 2016 the Pacific destination was integrated into Australia for administrative purposes.

The ABS also said the rollout of Departure SmartGates at Australian airports has resulted in an increase in outgoing passenger cards not being collected, due to pax failing to place their cards into the drop boxes.

"For Jul 2016 the ABS added 163,257 records to account for missing outgoing passenger cards...the ABS also added 3,399 records to account for a higher level of missing incoming passenger cards," the release said.

G Europe earlybird

G ADVENTURES has for the first time ever released Europe earlybird offers, with up to 15% off for bookings to 31 Oct.

The discounted tours only need to be paid in full 60 days before departure - 1300 796 618.

3K boosts Myanmar

JETSTAR Asia will expand flights to Myanmar from 01 Dec, with the carrier flagging an increase on its Singapore-Yangon operation from ten weekly to double daily.

The expansion will coincide with changes to immigration arrangements meaning citizens of both countries will no longer need visas for stays up to 30 days.

Cruise month 'Digital Pack' launched

CRUISE Lines International Association has released a digital Plan a Cruise Month pack for travel agents in the lead-up to the 01 Oct launch of the organisation's first ever month-long promotion.

The pack can be downloaded from the CLIA website, featuring resources to help agents boost cruise sales during the four week period which will feature weekly categories of luxury and expedition cruising, river cruising, cruising from Australia & NZ, and international cruising.

CLIA commercial director Brett Jardine said the organisation was encouraging agents to plan their marketing around the themes to help promote the wide range of cruises available.

"Four weeks will let us showcase the huge diversity of cruises on offer and really underline our message that there's a cruise out there for everyone," he said.

See www.cruising.org.au.

Today's issue of TD

Travel Daily today has six pages of news & photos, plus a full page from: (click)

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Friday 9th September 2016



Snow Conditions

WELCOME to **TD's** regular snow conditions update, providing info on the latest snow falls, depths and lifts in operation across key Australia and New Zealand ski-fields.

Here's the latest snow reports:

- Falls Creek - 90cm / 2 lifts
- Perisher - 133cm / 37 lifts
- Thredbo - 130cm / 9 lifts
- Charlotte Pass - 133cm / 4 lifts
- Mt Hotham - 134cm / 8 lifts
- Mt Buller - 53cm / 1 lift
- Coronet Peak - 105cm / 8 lifts
- The Remarkables - 100cm / 6 lifts
- Mt Hutt - 120cm / 5 lifts
- Cardrona - 110cm / 7 lifts

Expedia Trivago float

EXPEDIA is likely to spin off its Trivago accommodation meta-search business into a separately listed operation, according to a *Reuters* report which suggests it could be worth US\$1 billion.

Expedia paid \$531m for a 62% stake in the company in 2012, with the rest held by founders.

AC YVR-DFW return

AIR Canada has flagged the recommencement of flights between Vancouver and Dallas-Fort Worth, almost 16 years after suspending the route in Oct 2001.

Effective 05 Feb 2017, the airline plans to operate daily CRJ705 flights between the cities, according to GDS displays.

Aussies love short getaways

OF THE almost 14 million Australians who took at least one holiday in the last year, shorter trips were "overwhelmingly more popular" according to Roy Morgan research released yesterday.

More than 45% of holidaymakers were away for three or less nights on their most recent trip, while at the other end of the spectrum just 4.1% of travellers were away for a month or more.

The figures also reflect the ongoing strong demand for overseas travel, with almost 80% of those under 50 surveyed having their last holiday abroad.

For those aged 50-plus the figure was slightly lower but still considerable at 63.8% travelling overseas for their last holiday.

In terms of holiday duration, 15% of those surveyed were away for 4-7 nights; 12.9% holidayed for 8-14 nights; 4.7% were away for 15-21 nights and 3.3% were away for 22-30 nights.

The report also looked at the accommodation type used during the respondents' most recent holiday, with 38.7% of those aged 50+ staying with friends or

relatives when travelling.

32.4% stayed in a hotel or motel, 30.5% used a resort, 23% stayed in a rental property and 22.3% stayed on a cruise ship.

For those aged under 50 the pattern was slightly different, with 50.3% staying with friends, 29.1% in a hotel/motel, 23% in a rented property, 17.5% at a resort and 15.4% in a youth hostel.

Roy Morgan spokesman Norman Morris commented "contrary to popular cliché, older Australians who take holidays of a month or more are less likely to hit the road in their caravan and do the Grey Nomad thing, and more likely to head overseas."

Airnorth TSV boost

AIRNORTH this morning announced the commencement of direct jet flights between Toowoomba's Brisbane West Wellcamp Airport and Townsville effective 28 Nov 2016.

The carrier will also offer onward connections to and from Darwin, with thrice weekly flights complementing Airnorth's existing Toowoomba direct services to Cairns and Melbourne.

"The support and interest from the Toowoomba and Darling Downs region for the current Cairns and Melbourne services has been extremely encouraging," said Airnorth ceo Daniel Bowden.

QF is codesharing on the flights with pax able to earn QF points.

New Canada specialist agent site

DESTINATION Canada this morning announced the relaunch of its Canada Specialist Program for travel agents, which will go live on 22 Sep as a "vital learning, reference and sales tool".

According to spokesman Nathan McLoughlin, the site will make learning about Canada "fun and easy for travel agents," featuring the learning modules consultants need to complete in order to become a Canada Specialist Agent along with fresh videos, imagery and story content.

All current CSP-certified agents will automatically be transferred to the new responsive website, but in order to remain certified

consultants are required to update their contact information and complete five modules within 12 months of the website launch.

Thereafter they only need to keep their details updated and complete one module a year.

"We want to inspire travel agents to become Canada specialists," McLoughlin said, with participants earning an exclusive sales accreditation, gaining access to sales and marketing tools, fam opportunities and reduced Canadian travel rates, along with having their details listed on Destination Canada's consumer website - more more details see www.csp.canada.travel.

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TNZ OTA campaign

TO ENCOURAGE more travellers to head to New Zealand during the shoulder season, Tourism New Zealand has partnered with Expedia and Travelzoo to present a new digital sales platform.

US-based travel agencies suggested a series of deals which were then vetted for relevance and value, before being promoted to American consumers via subscriber emails and an online marketing campaign.

"Tourism New Zealand has led several online marketing promotions in the past but this was the first time we heavily integrated travel sellers into our approach," said Bjoern Spreitzer, TNZ's gm Americas & Europe.

The campaign spanned two months, with the travel dates set between Sep and Nov 2016 and Mar to May 2017.

"This campaign was a first test for us and limited in its scope and timing but we exceeded sales goals," said Spreitzer.

The campaign collected more than 280 bookings over the Sep and Oct shoulder season.

Smooth sailing for cruise

THE Australian cruise industry's economic value is continuing to swell, according to figures released at yesterday's Australian Cruise Association annual conference (**CW** yesterday).

Cruise ship visits to Australia racked up a direct expenditure of \$1.734 billion in 2015/16, according to this year's Economic Impact Report.

Passenger expenditure cracked \$1.069 billion, up from \$903 million the year prior while crew expenditure increased from \$87 million to \$103 million.

The number of ports visited had nine new notches, totalling 40 during the year, an increase for which regional ports are reaping the benefits.

Pax and crew capacity reached 72,951 this year, up from 68,134 in 2014-15, and crew capacity grew from 29,582 to 31,230.

Jill Abel, ceo of ACA said, "We are excited by these figures which show that the cruise sector is continuing to be a vital growth

industry for this country, with strong economic benefits for all involved and positive signs that Australian ports feature highly on cruise line itineraries".

The Economic Impact Report is in its twelfth year and this time examined the cost of bunkering to identify the costs incurred by the cruise lines while they are in port.

It found the drop in the price of crude oil and the improvements in fuel burn practices and technology resulted in reduced costs to the cruise lines but also decreased port-related expenditure.

In 2015/16, a total of 46 cruise ships visited Australia, including ten maiden visits to the country.

This year eight new ships are scheduled to arrive.

More from the conference can be found on **page four**.



Window Seat

BUG munching British adventurer, Bear Grylls, has released a video detailing his top 10 #OMGB (Oh my GREAT Britain) moments.

Lending his support to VisitBritain's 'Home of Amazing Moments' campaign (**TD** 06 Sep), Grylls said Britain was "where I learnt so many of the skills I use on adventures around the world".

A few of his favourites include: climbing Ben Nevis in the Scottish Highlands; paragliding from Sugar Loaf in the Black Mountains; reaching the summit of Pen y Fan in the Brecon Beacons National Park and caving at Malham Cove in the Yorkshire Dales, England.

CLICK HERE to watch the vid.

TigerAir trifecta

TIGERAIR has announced a series of additional services between Cairns and Melbourne for the peak summer period.

A total of 16 extra flights will now be serviced on the Melbourne and Cairns route, providing 2,880 more seats between 17 Dec to 11 Jan.

In celebration, the low-cost carrier is offering a deal on services to and from Cairns, with fares starting from \$59 one way.

The sale starts midday today. Visit Tigerair.com.au for more.

Vivid \$110m spend

NEW figures released today reveal a whopping \$110 million worth of visitor spend was injected into Sydney's economy during the Vivid Festival - up 75% on last year's figure.

NSW Minister for Tourism & Major Events Stuart Ayres said it was a "huge result".

"Not only did we smash visitor expenditure, we became Australia's largest event with 2.31 million attendees."

Vivid Sydney 2017 will be held from 26 May to 17 Jun.



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ACA lights up Sydney



LAST night's Australian Cruise Association 2016 Conference went off with a bang - quite literally, as guests got into the groove of the night with a fireworks display.

Hosted at Opera House Marquee, delegates tucked into a three course meal by Aria Catering, including the Moran family lamb.

At the event, three ex ACA members of the board were awarded as life members: Richard Doyle; Judy Wood and Evda Marangos.

Prior to the big night getting underway, ACA revealed next year's conference will be held on the Sunshine Coast in Sep 2017.

The Sunshine Coast has only been receiving cruise ships for a little over a year and in that time has received 24,000 visitors, generated 1.2 million into the regional economy.

Mövenpick Stuttgart

MÖVENPICK Hotels & Resorts has announced its intentions to erect a second hotel at Stuttgart airport, Germany just 150m away from the existing building.

The new Mövenpick Hotel Stuttgart Airport & Messe is earmarked for completion in the European spring of 2019, and will have 262-rooms, a 740m² ballroom, flexible meeting spaces and a 150-seat restaurant.



Jill Abel, ceo ACA said "We are seeing the regional ports becoming increasingly critical to the growth of the cruise tourism sector in Australia.

"We wanted to recognise that in our selection of the destination for our 21st annual conference next year."

Pictured above are Karen Fitzgerald, global project manager Tourism Australia and Jill Abel, ceo Australian Cruise Association and inset are Matt Norton, tourism services manager Your Margaret River Region and Stephen Rivera, senior shore excursion executive Inter cruises.

AAT Kings 2017 brox

AAT King's new Australia 2017/18 brochure offers more than 40 itineraries spread across six different holiday styles.

New for 2017/18 is the 13-day Inspiring Australia itinerary which takes guests from Cairns to Sydney, with the chance to catch sunsets over Uluru and explore the domes of Kata Tjuta.

Book and pay in full for trips from the 2017/18 brochure by 28 Nov and get a 10% discount.

To take advantage of the deal call 1300 556 100 or visit www.aatkings.com.

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TNZ courts SA sellers

A GROUP of 23 Kiwi tour operators are set to travel to Buenos Aires and Sao Paulo in South America for the inaugural Tourism New Zealand Kiwi Link South America event.

TNZ gm Americas & Europe, Bjoern Speitzer advised that "the main purpose of Tourism New Zealand's Kiwi Link event is to connect travel sellers with New Zealand tourism operators in person and get a real feel for what they can offer to their customers".

Over the last year, Argentinian arrivals grew 200% to 12,200 over the last year, with Brazil remaining stable at 12,700 according to latest traffic results.

India new safari spot?

INSIDER Journeys has identified India as an emerging luxury safari destination.

Group senior product manager Eric Finley recommended spots in Rajasthan such as Chhatra Sagar, Manvar Desert Camp; Khem Villas and Osian Desert Camp as premium wildlife viewing spots.

"There's no need to skimp on the finer things in life in order to get back to nature...In fact, with five-star luxury and the chance to spot wild tigers on your doorstep, we predict safari experiences in India will be the next big thing on everyone's to-do list."

A 10% discount is on offer for small group journeys & private itineraries if booked by 30 Sep.



Key Account Manager, Sydney based

The Key Account Manager's role includes but is not limited to:

- Managing an existing portfolio of ATPI Voyager accounts (portfolio size will be determined based on account size) with a strong focus on account retention
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- A high level of expertise in Microsoft Excel necessary for data analysis
- Expertise in other Microsoft applications
- Excellent communication and presentation skills
- A strong team player
- Professional work ethic

Unfortunately if you are not experienced and do not fit the criteria you may not receive a response.

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Friday 9th September 2016



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

A last minute Antarctica Explorer deal is on offer from **Eclipse Travel**, saving up to \$7,100 per person on the 11-day South Pole expedition. The deal is available until 30 Sep for travel 03 Dec.

Stay in a Superior room for two adults and two children at the **Metro Hotel Marlow Sydney Central** from \$250 per night. Call 1800 004 321.

A discount of 15% off the Best Available Rate is available at **Parkroyal Parramatta** to celebrate the 30th anniversary of the hotel. Valid for stays from now to 31 Oct.

Tempo Holidays are offering 25% off Island hopping package Dalmatia Island Hopping for 2017. Book by 06 Nov to save \$223 on the eight-day journey. Prices start from \$670. Email res@tempoholidays.com.

The **Cathay Pacific** First In, Best Dressed sale is on until 31 Dec and applies to flights dep to Europe or America between 01 Mar-30 Nov 2017. To book, visit www.cathaypacific.com.

A 10% discount on Aranui 5's first sailings in 2018 have been released by Aranui Cruises, with fares leading in at \$5,750ppts. Call 03 9449 3778.

Mariott/TED p'ship

GUESTS of Marriott Hotels now have access to TED Talks, blogs and original quotes following a partnership with the not profit devoted to spreading ideas.

The content is curated according to themes which are topical and relevant to the hotel's guests and will change every quarter.

As part of the pact, Marriott will hold five TED Talks Fellows salons throughout this year & into 2017.

Noosa food & wine

UNDER One Roof has been named the strategic and operational partner of the 2017 Noosa Food & Wine Festival.

The festival will be delivered in partnership with Tourism Noosa from 18-21 May.

General manager of Under One Roof, Nick Burgess said "We will be working with Tourism Noosa and local hospitality operators to develop further partnerships for hosting chefs, creating events and providing a Festival hub."

In 2017, the festival will expand to a four-day event.

For more information, head to www.noosafoodandwine.com.au.

Cheapair payment

US-BASED online travel agency, Cheapair is offering travellers the option to pay off their flights via monthly instalments.

Three-, six- and 12-month purchase plans are now available due to a partnership with financial services technology provider, Affirm.

Broome art displays

A TWO-METRE long shark will tomorrow make itself at home at Broome's Cable Beach.

Luckily for swimmers, the shark is made from forged and recycled steel and the installation is part of the Shinju Matsuri festival.

The festival will run until 18 Sep, see www.shinjumatsuri.com.au.

Ethiopia DFAT update

PROTESTS and demonstrations throughout the Oromia and Amhara regions of Ethiopia have turned violent and a number of deaths and injuries have been reported, according to DFAT.

The level of advice remains at "reconsider your need to travel", **CLICK HERE** for more.



Accor 60 Minute showcase



TRAVEL agents, PCOs and wholesalers descended on Sydney's Sofitel Wentworth Hotel yesterday to meet with a number of executives from 4,000+ hotels and resorts worldwide, as part of the AccorHotels 2016 showcase.

Attendees were updated on the new trends and developments in the marketplace, before settling down to witness a *60 Minutes*-style interview between ABC's award-winning journalist Barrie Cassidy, Michael Issenberg, the chairman and ceo of AccorHotels APAC and Simon McGrath, coo, AccorHotels Pacific.

"I'm a believer you can't have too many brands, the more hotels we have the better we perform," Issenberg said with McGrath echoing the sentiments adding, "good market conditions and good government helps with investors decision to invest".

"The luxury and upscale sector is important to our future growth in Australia," said McGrath.

Opera House plan

THE project to temporarily use areas of the Sydney Opera House for experiential accommodation has opened to public submission.

Accommodation would be in currently unoccupied rooms and spaces within the building.

Submission close 24 Oct, for more, **CLICK HERE**.

Commenting on the rapid popularity and competitive threat of services such as Airbnb, Issenberg did not hold back.

"Personally I think the sharing economy is a crock" going on to further say it's a "thin layer of digital over lazy assets and that's what Airbnb is."

This, however, has not stopped the group from making acquisitions in the space, owning 100% of One Fine Stay, an upmarket holiday home rental service, and interests in Square Break and Oasis.

The busy day concluded with evening cocktails with *Channel Seven's* Melissa Doyle and Larry Emdur on deck providing a night of entertainment and prizes to be won.

TNZ Luxury branding

TOURISM New Zealand is using the value proposition "perfection from every perspective" to market to high-value visitors.

"The new branding focuses on the 'jewels', the areas where we know that our luxury offering can really differentiate us from the rest of the world," said Lisa Gardiner, manager premium and business events.

The tagline has been applied across a suite of media assets, which will be used for trade joint venture & marketing activity.

Monaco dazzles Aussies & Kiwis



A DELEGATION of Monaco representatives arrived in Sydney and Melbourne this week, hosting a series of events to showcase the very best of the European destination.

The week's events kicked-off with a Diplomatic cocktail party held at the Park Hyatt Hotel in Sydney, which was hosted by the Monaco-based Ambassaor to Australia, Her Excellency Catherine Fautrier.

Delegates from the local Monaco Tourist Bureau then partnered with hotel representatives from Monte-Carlo SBM, Fairmont Monte-Carlo and Hotel Metropole to promote

the destination to more than 1,000 travel agents attending the French Travel Workshops in Sydney and Melbourne.

A highlight for the week was the star-studded Soiree Monaco Gala Dinner held at Melbourne's Sofitel on Collins, which saw attendees wined and dined by Michelin-star chef Marcel Ravin of the acclaimed Blue Bay Restaurant at the Monte-Carlo Bay Hotel and Resort.

The delegation (**pictured**) will now continue across the ditch to New Zealand, where they will host two events at the Royal Yacht Squadron in Auckland.

Godmother wanted

ROYAL Caribbean's new ship *Harmony of the Seas* is on the lookout for her godmother.

The cruiseline has teamed up with a local tv station to find a woman who is "inspiring the next generation to think differently and challenge the status quo".

South Florida residents are being asked to nominate a mentor or teacher for the role.

The chosen one will be gifted a US\$25k grant to fund initiatives at her school or organisation.

Grand Pacific Tours tv

TUNE into *Ben's Menu* today at 4pm on Network Ten to see *A Taste of Travel* reporter, Scott McRae explore New Zealand by coach with Grand Pacific Tours.

Single supp extension

HURTIGRUTEN and Bentours have extended their no single supplements offer on a range of popular Antarctica combination voyages until Sep.

Savings of up to \$7,825 can be made per client on trips travelling on the *MS Midnatsol*.

Included in the deal are itineraries such as the 16-day Patagonia & Antarctica Discovery Voyage and the 18-day Explore the South Atlantic, Antarctica and Patagonia journey.

Ryanair expansion

RYANAIR is set to add five new destinations from Liverpool John Lennon Airport for summer '17 which will travel to Prague, Sofia, Marrakesh, Girona and Bari.

Services to Warsaw, Gran Canaria, Palam de Mallorca, Faro, Alicante and Malaga have also been boosted.

Friday 9th Sep 2016

...And the car goes to

CELESTE Burk, a travel manager from Corporate Traveller in North Sydney has nabbed herself a brand new Peugeot 208 worth over \$30k at last night's AccorHotels Showcase.

Eight hundred punters entered the business card draw, which saw only five lucky enough to compete for the coveted prize.

Burk is **pictured** below with her brand new car.



AA adds Euro trips

AMERICAN Airlines will launch a new daily service from Dallas Fort Worth International Airport to Rome and Amsterdam from May 2017.

The daily flights will be operated on a seasonal basis from May to Sep for the summer travel period.

Services will be flown on a Boeing 767-300 aircraft.

Peery Hotel to Ascend

THE Peery Hotel in Salt Lake City Utah has been added to Ascend Hotel Collection's portfolio.

Built in 1910, the historic landmark hotel is located in the heart of the CBD and features two specialty restaurants: The Oak Wood Fire Kitchen & Aristos.



This month in Travel Daily, Rail Europe GSAs are giving you the chance to win in conjunction with **Swiss Travel System**.

The prize is a trip for two including:

- 2 x Eurail Global Passes
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Q7. What Swiss panoramic train does not require a seat reservation (although it is highly recommended)?



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Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Editorial email:** info@traveldaily.com.au

Contributors: Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper, Sarah Piper

Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au

Business Manager: Jenny Piper - accounts@traveldaily.com.au

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Reservation Specialist – South Pacific

Brisbane, OTE \$60k First Year, Ref: 2363SZ1

If the Sth Pacific is your passion and you have travelled the region, why not specialise in what you love to do! This is a great opportunity for an experienced Travel Consultant to join the expanding team in this leading wholesale operator. You will be creating bespoke holidays by providing exceptional customer service to both Travel Agents & direct consumers. You can enjoy long term career progression, recognition for your efforts and famil trips to destinations off the beaten track.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Wholesale Travel Consultant

Melbourne, Competitive Salary, Ref: 0930KF4

Are you looking for a new challenge in the industry? Want to move to wholesale travel? I have the opportunity for you to join a global, market leading company within their wholesale team and make some excellent money! If you are great at sales and can provide an excellent service then this could be the move for you! Booking international travel packages; flights, accommodation and land based products and offering a fantastic service to all customers, a chance to move from face to face sales.

For more information please call Kate on
(03) 9988 0616 or click [APPLY](#) now.

Director of Sales & Marketing

Adelaide, Circa \$80k, Ref: SO9999

Working within a large Hotel Group, you will need to have experience of working within a sales/marketing capacity within a hotel. You will be used to making high level strategic decisions and continuously improving and reviewing ways of exceeding revenue targets and improving the brand of the hotel. You will be experienced at maximising income through conference and large events and you will have innovative and inspirational ideas for marketing the hotel to its highest potential.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.

Luxury Inbound Travel Designer

Sydney, Up to \$58k + Super DOE, Ref: 2469PE1

Come and join this reputable & dynamic travel company located in the Inner Suburbs of Sydney. A great opportunity has arisen for an inbound travel consultant to join this fantastic travel company. You will have previous inbound travel consulting experience ideally from the APAC region, excellent communication skills & a fantastic ability to think outside the square. If you have a love for this great Aussie country & knowledge on all it has to offer from a tourist perspective then please apply.

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

International Travel Consultant

Gold Coast, Great Base + High Comms, Ref: 2104SZ6

Want to earn your worth? Are you an experienced retail or online travel agent? This role is all about servicing warm customers, converting quotes and ensuring repeat and referral businesses are well looked after. Customer service is very important but a proven history in sales is what our clients are seeking. It's time to step away from face to face and be apart of this growing family with an on target earning of \$60-80k within your first year and a potential to double your base salary.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Travel Sales & Product Specialist

South Melbourne, Excellent Hourly Rate, Ref: 2450HC1

In this exciting position you will be working within the dynamic travel industry, helping create inspiring journeys and making trip arrangements with suppliers in Australia, Europe and Asia. The primary focus of the role is to manage the back-end operations for all walking and cycling trips, working closely with our clients. There is a great company culture with a fun team and the position could be made permanent role the right candidate. A unique opportunity to combine product and sales.

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

High End Leisure Travel Consultant

Perth, Great Base + High Comms, Ref:SO7653

This role is based in an amazing location that has access not only to great cafes, shops and restaurants but the demographic of client has plenty of money to spend on their luxury holidays. The environment within the agency is fun and highly knowledgeable where staff and clients alike can enjoy the lovely surroundings. You will be arranging worldwide trips and utilising your skills in fares and ticketing, as well as destinations. Working in a highly team orientated agency.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.



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