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Travel Daily

First with the news

Monday 3rd April 2017

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Ugo

Malindo kicks off BNE

MALINDO Air has become the newest international airline operating into Brisbane Airport, with daily flights to and from Bali and onwards to Kuala Lumpur commencing on Sat 01 Apr.

The new route complements Malindo's existing Perth services and is operated by Boeing 737NG aircraft, with 12 Business class and 150 Economy seats, adding more than 130,000 passengers annually between Queensland and Malaysia.

It also offers connections via KUL to 40 other destinations such as cities in Indonesia, Thailand, China, Hong Kong, Vietnam, India, Nepal and Bangladesh.

Malindo Air is BNE's 30th carrier with the airline's ceo Chandran Rama Muthy saying the route "underscores the strong and growing economic, business and tourism links between Malaysia and Australia".

Ten pages of news!

Travel Daily today has ten pages of news, including a photo page for **ATEC** plus a full page from:

- AA Appointments jobs

APT hails industry partners

APT celebrated its 90th birthday on Fri night, with a massive event at Melbourne's Regent Theatre which also recognised top performing travel agents.

Attendees included a host of industry leaders, including Flight Centre ceo Graham Turner, Helloworld's Andrew Burnes, Tom Manwaring from Express Travel Group, Travellers Choice md Christian Hunter and Andrew Macfarlane from Magellan, as well as top performing agents and key supplier partners.

APT ceo Chris Hall attributed the company's success to consistent support from the industry.

"Our travel agent partners have and continue to be the lifeblood of our business," Hall said.

Company patriarch Geoff McGeary took part in a panel interview with host Larry Emdur alongside McGeary's children Rob McGeary and Lou Tandy, with the trio laying out their vision for APT's ongoing development.

And while Hall quipped that APT didn't have a strategic plan covering the next 90 years, he said the company would focus

on what it was doing well and "continue to evolve" based on its research into customer needs and feedback from clientele.

He said APT was committed to growing all of its brands organically, including APT, Travelmarvel, Captain's Choice and Botanica, while "acquisitions are always on the agenda to enhance our distribution".

APT's strong governance structures, with independent board members including chairman Peter Lacaze, meant the group was well placed to continue to deliver success, he added.

More from the big night on **page three & nine** of today's **TD**.

VA Debbie waiver

VIRGIN Australia has updated its commercial policy for North Queensland in the wake of last week's devastating Tropical Cyclone Debbie.

The waiver applies to flights issued on or before 26 Mar to 15 destinations, including Lismore, Coffs Harbour, Newcastle and Sydney in NSW - more **HERE**.

TIE agenda unveiled

THE agenda for this year's Travel Industry Exhibition & Conference has been released, with a range of high profile speakers taking part in the two-day event.

Themed *Agents of Change*, the conference program features more than 20 Australian and international speakers who will "inform and inspire delegates to shift the way they think".

Sessions will cover customer loyalty, employee empowerment, increasing sales via LinkedIn, using Instagram and building business performance.

Participants include Lauren Bath, Australia's first professional Instagrammer, as well as Richard Sauerman (aka 'The Brand Guy') who will speak on the importance of branding, and Zelda la Grange who will share her experiences over 19 years as Presidential Aide to Nelson Mandela (**TD** 21 Mar).

A free trade exhibition will be part of the event, with the show taking place in Sydney 20-21 Jul and Melbourne 25-26 Jul.

A \$100 conference earlybird saving is available to 30 Apr & free trade show registrations are on offer at travelindustryexpo.com.au.

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APT EUROPE
RIVER CRUISING
2017

CLICK TO VIEW DEALS

Win a trip with SQ!

THIS month **TD** is teaming with Singapore Airlines for its monthly comp in which we are giving away an awesome trip for a travel agent and a friend to a mystery destination in Europe - see **pg 10**. Details to be revealed soon.

Rocky spreading tracks?

CANADA'S iconic rail journey, the Rocky Mountaineer is eyeing an expansion of its tracks to new destinations, with the United States a frontrunner for the 27 year-old family run company.

Speaking exclusively with **Travel Daily** in Sydney on Fri, president Steve Sammut confirmed Rocky Mountaineer was "always looking and exploring" new options beyond its three core routes.

Stemming from Vancouver, the rail sightseeing options have long run through Kamloops in British Columbia to Jasper and Banff (via Lake Louise) in Alberta, and more recently north to Whistler, Quesnel and onwards to Jasper.

In 2012, Rocky Mountaineer added the 'Coastal Passage' to/

from Vancouver to Seattle, its first transborder service.

"Those routes right now provide a really good array of experiences in Western Canada," Sammut told **TD**, adding that "down the road, what we'd like to do is add something, potentially outside of Canada with a different product".

"We have guests walking away having a great experience and they promote our product to all their friends and family.

"Trade partners are really happy, which is fantastic, and we are really pleased with that, but it would be really nice to have another product," he said.

Pressed by **Travel Daily** about Rocky Mountaineer's long-term plans, Sammut revealed the firm was "at the front end of a new strategic plan and trying to figure out what we are going to do next.

"And these things don't come overnight," the Rocky boss said.

With a brand name of Rocky Mountaineer, clearly the USA's Rockies running through Idaho, Montana, Wyoming, Colorado, Utah and New Mexico would be a clear fit.

"You know what, we would definitely look at going into the US. Again, we haven't landed yet.

"I would say that we are at the front end of building out the team that would explore that for us, but the US is obviously a potential location," Sammut said.

More from Rocky on **page 7**.

Mercure Alice Springs

ACCORHOTELS will add the Chifley Alice Springs Resort to its portfolio from Jul when the hotel repositions under the Mercure brand as Mecure Alice Springs Resort following a \$2m upgrade & refresh of its pool and gardens.

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Aus-Gulf screening

PASSENGERS flying directly from the UAE & Qatar to Australia are now facing increased security measures, similar to those rolled out by the US and UK last month.

At this stage there have been no bans on electronic devices being taken onboard flights, but there are new additional explosive detection screenings on random pax and their luggage.

Additional screening will be carried out at the boarding gates of Australia-bound flights flown by Qantas and Emirates in Dubai, Qatar Airways in Doha and Etihad Airways in Abu Dhabi.

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AFTA tracking travel trends

AFTA has released the first edition of a new monthly *AFTA Travel Trends* report, with the aim of helping the industry follow the latest patterns in travel.

The report collates outbound and inbound passenger data for the major Australian source markets and destinations, along with details on the market share of airlines and the underlying purpose of int'l travel for Aussies.

Pre-guaranteed tours

EDUCATIONAL travel specialists Odyssey Tours has a collection of 2017 and 2018 small group tours that are "pre-guaranteed" to depart, based on a minimum of three people booking.

Options this year include trips of British gardens in Jun and an Ireland & Lake District walking journey and an Italian & French garden design journey in Sep.

View the options **HERE**.

AFTA ceo Jayson Westbury said travel agents were involved in bookings for more than 70% of Australian departures, with the data providing an insight into the trends in the sector.

The report is being provided at no charge, and will be available each month on the AFTA website.

In addition, the Federation has created new industry fact sheets on the employment profile of the travel industry and the sector's overall characteristics, including detailed information on the types of travel agents, states with the highest rate of employment in the travel agent sector and key attributes employers are seeking in their staff.

"AFTA hopes that these reports and information sheets will assist the broad set of stakeholders interested in knowing more about the travel industry and the trends that are developing over the coming years," Westbury said.

Danii's Gift win

DONNA Barlow Travel proprietors Brian and Donna Meads-Barlow have achieved a major victory in their campaign to improve the lives of type 1 diabetics, with the Federal Government confirming \$54m in funding for devices to support young people with the condition.

Continuous Glucose Monitoring systems will be made available at no cost to eligible patients aged under 21, with the announcement by Health Minister Greg Hunt hailed by the Meads-Barlows who lost their daughter Daniella to the disease in 2011.

They set up the Danii Foundation in her memory, which has been strongly supported by the travel industry in many ways including the annual Jelly Bean Ball fundraiser.

Donna Meads-Barlow hailed the government move to improve the lives of diabetics, saying "This is truly 'Danii's Gift.'"



Window Seat

TV PERSONALITY Larry Emdur was in his usual fine form on Fri night when he emceed the APT 90th birthday celebrations in Melbourne (**see p1 and p9**).

Drawing on his 30-year game show hosting career, Emdur suggested he could lead some special APT European river cruises such as "Come On Danube" or "The Rhine is Right".

However Emdur said his most favoured option would be a special interest departure exploring the origins of Wiener Schnitzel - suggesting it could be titled "The Veal of Fortune".

He said activities during the trip could include gathering the souvenirs bought each day and getting passengers to rank them, *Price is Right* style, from the least to most expensive.



Economy Class Sale

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New York	From \$1,617* return
Vancouver	From \$1,481* return



* Advertised fares are for return Economy Class travel departing from Melbourne between 01 May - 30 November 2017 and are correct as of 21 March 2017. Offer is on sale until 24 April 2017. Fares are subject to availability and are offered on a first come, first served basis. For a full list of terms and conditions, please visit CXAgents.com/au.

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10% off UTracks alps

UTRACKS has declared Apr 'Alps Month' and is offering 10% off its range of European alpine walking itineraries until 28 Apr.

The range includes the Mont Blanc region of France, Italy's Dolomites and the Swiss Alps. For details, [CLICK HERE](#).

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Qld back to business

TOURISM and Events Queensland (TEQ) has urged travellers not to cancel their holidays as the state mounts recovery efforts in the wake of Cyclone Debbie.

TEQ ceo Leanne Coddington said the organisation was working with the state government, Commonwealth Games organisers and regional tourism organisations to ensure necessary support was provided to the tourism industry.

"As we activate our recovery effort our clear message is: don't cancel your holiday," she said.

"The best way people can support Queensland is to come for a holiday."

While operators in affected areas including the Whitsundays were focused on getting back to business, Coddington said other areas of Queensland were ready to welcome visitors.

Mackay Tourism General Manager Tas Webber said things were improving and, while many locals and businesses were still cleaning up, others were trading again and welcoming visitors.

787-10 first flight

THE newest incarnation of Boeing's *Dreamliner*, the 787-10, made its first test flight at Charleston International Airport in South Carolina on Fri.

The aircraft is the largest *Dreamliner*, with a fuselage 5.5m longer than the 787-9.

2017 TOURING GUIDE

travelBulletin by road and rail

The latest issue of **travelBulletin** is out now, and for the first time we reveal exclusive research into the state of the touring and rail sectors.

For decades touring was the bread and butter of the Australian travel industry, but today it faces intense pressure from cruising and increasing levels of independent travel.

But as the Apr edition of **travelBulletin** shows, touring is still offering strong growth potential as the sector evolves, and the perceptions of Australia's travel agents provide some intriguing insights into how some of the country's best known brands are performing.

The Apr edition of **travelBulletin** is being distributed now and is also available for download from its new website.



As well as all the latest industry news and analysis, it also offers extensive features on Hawaii, Israel & Jordan, Thailand, trekking and weddings & honeymoons.

To view the latest issue or arrange a subscription, visit www.travelbulletin.com.au.

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Chimu fly free offer

CHIMU Adventures has launched a Fly Free offer for its Antarctica cruises.

Bookings made for Premier Twin, Superior or Suite categories before 19 Apr on the 10-day Images of Antarctica cruise, departing 01 Nov, will receive free return Economy class flights to Ushuaia (ex Sydney, Melbourne & Brisbane) with Air New Zealand.

The 'Fly Free' offer starts at US\$7,990 in a Premier Twin cabin.

Frontier plans IPO

AMERICAN low-cost carrier Frontier Airlines has filed an IPO to go public on the US stock market by Jun, US media report.

Owned by Indigo Partners, the airline has been on a severe cost cutting strategy, which now sees non-airfare revenue account for 42% of all revenue.

The last US airline to go public was Virgin American in Nov 2014, which has since been acquired by Alaska Airlines.

Sales Executive AU Full Time - Sydney



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Go and see ancient Thailand of Sukhothai in the April issue of *travelBulletin*.

CLICK HERE to read

Flight Centre's global DMC

FLIGHT Centre has established a joint venture in Asia which will form the basis of a "new global business that will provide in-destination services to travellers" (**TD** breaking news Fri).

The plans will see Buffalo Tours in Vietnam, currently owned by the Thien Minh Group, combined with an existing JV DMC business already operated by the companies in ten other markets.

Flight Centre will take a 58.5% holding in the expanded Asia business, with ceo Graham Turner saying "we believe there are huge opportunities in the in-destination sector and it has become one of our key strategic growth areas for the future".

The DMC will provide transfers, excursions and day trips along with group arrangements and cruise ship shore excursions.

The joint venture will also aim to acquire or launch similar businesses in other key regions in the short to medium term, to create a worldwide DMC network.

As well as adding Vietnam to the existing JV operation, benefits for Flight Centre will include greater control over

product offerings and customer experiences in-destination, and the ability to create new and unique products that can be sold via FLT's distribution channels.

Turner said the company would also have an opportunity to "capture a larger share of the travel wallet" and allow access to new revenue streams, with the DMC to provide services to third party businesses such as tour operators.

The existing JV operates in Indonesia, Singapore, Malaysia, Cambodia, Laos, Hong Kong, China, Japan and Myanmar.

The addition of Vietnam is expected to turn over about \$70 million annually with pre-tax earnings of about \$5 million.

Experience the Kings of Vegas



Travel Daily and Las Vegas Convention and Visitors Authority is giving readers the chance to win one of five double passes to see Harrison Craig's *Kings of Vegas Lounge Sessions* tour in 2017.

Harrison Craig's two-hour concert will showcase songs from his *Kings of Vegas* album performing the hits from the likes of Mel Torme, Nat King Cole, Bobby Darin, Frankie Valli, Elvis Presley and many more.

To enter, simply send a photo of yourself or your team that best represents the 'Entertainment Capital of the World' to lasvegas@traveldaily.com.au. The most creative submission each day will win the double pass to the winner's nearest event venue.



VisitBritain, QF push

QANTAS and VisitBritain, in partnership with AWOL, have launched a short film series to inspire Australian 'experience or buzz-seekers' to explore Britain.

The series will roll out this month and features 45 second videos showcasing music, food, culture and outdoors adventures that can be experienced in London, Brighton, Bristol, Liverpool and Manchester.

Online traffic will be directed to a Britain Unlocked content 'hub', which features the films and 48hr guides to each destinations.

Videos will focus on destinations within a two-hour train journey from London and highlights places beyond the usual tourist stops.

CLICK HERE to view a clip.

Beatrice makeover

UNIWORLD Boutique River Cruise Collection's first luxury ship, the *River Beatrice* will undergo "a pretty massive renovation" in late Oct.

The vessel will be completely made over, with a new colour scheme and redone bathrooms.

"The whole idea is to launch her and have her be still as elegant and gorgeous and incredible as Mrs Bea Tollman but she'll be just getting a complete makeover," Ellen Bettridge, Uniworld ceo told *Travel Daily*.

River Beatrice will be back in operation for next year's season.

Elegance names coo

VIETNAMESE boutique hotelier Elegance Hospitality Group has appointed Nguyen Cao Son as its new chief operating officer.

Elegance has a collection of six hotels in Hanoi & one in Hoi An.

Son has over 20 years' hotel and tourism industry experience.

Uniworld opening up gates



AUSTRALIANS on board the inaugural sailing of *Joie de Vivre* on the River Seine were treated to a very exclusive experience in Normandy over the weekend.

The group were led into the private residence and gardens of baroque fashion designer Jacques Garcia's, Chateau de Champ de Bataille, courtesy of Uniworld Boutique River Cruise Collection.

Guests were greeted by the chateau's head gardener, Patrick Pottier, with a champagne reception backing onto the breathtaking gardens.

They were then given a personal tour (accompanied by the resident whippets) through the chateau's spectacular rooms adorned with the largest collection of royal items, giving visitors a perspective on how the castle's inhabitants lived and how Garcia lives in the castle today.

Next, travellers were guided into the gigantic gardens, inspired by design from around the world - including Australia.

Guests wholeheartedly agreed the most spectacular was the Indian garden, home to Garcia's private apartment.

Pictured are: Marg Mulholland, Flight Centre Travel Group; Rhona Rodgers, MTA - Mobile Travel Agents; Daryl Rogers, guest; Roger Hudson and Claudia Rossi-Hudson, Mary Rossi Travel; Fiona Brown, guest; Shannon Barry, guest; Robyn Blacklock, Flight Centre Travel Group; Greg Ashmore, Ashmore & James Travel Associates and Baden Brown, Launceston Travel & Cruise Centre.

Today's issue of *TD* is coming to you courtesy of Etihad.

TRAVEL Daily is heading home with Etihad Airways from France, wrapping up a week of exploring the Seine on Uniworld Boutique River Cruise Collection's new super ship, *Joie de Vivre*.

Over the weekend, trade, media and their guests were wowed by the Uniworld program.

From Normandy, one group of passengers embarked on a D-Day tour, venturing to Utah Beach, the Airborne Museum, Point du Hoc & finished with a wreath-laying ceremony at the American Cemetery.

Another group were treated to a very exclusive tour around the Chateau du Champ de Vataille by the head gardener.

On Sat, passengers made the tough decision between three wonderful tours.

Some explored Claude Monet's Gardens at Giverny, others visited Chateau de la Roche Guyon, enjoyed some local specialties, wandered the gardens & met the town's Mayor.

The more sprightly went on a biking adventure from the port to Chateau de Bizy, where they were met by a member of the owner's family for a reception.

The final night of the luxurious voyage was wrapped up with a champagne tasting and cocktail reception, followed by a farewell dinner and plenty of dancing in the Salon Toulouse.

Sun morning passengers bid farewell to *S.S. Joie de Vivre* & began making their way home.

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QUALIFICATIONS & REQUIREMENTS:

- Airline / Agency / Corporate Travel Procurement & Sales experience preferred, or a minimum of Travel Industry Sales
- Strong commercial acumen with clear focus on business development
- Excellent verbal / written communication skills, plus excellent presentation skills
- Strong PC knowledge of standard Office applications (Word, Excel, Powerpoint)
- Current driver's license and own car

The starting salary is from \$59,437 plus 10% superannuation contributions. The position also attracts a package including free and concessional travel and subsidised medical benefits.

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Please submit your application (cover letter and resume). Att: Ms Rita Gaspari rita_gaspari@singaporeair.com.sg by **Tuesday 11 April 2017**.



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Brochures

THIS week's Brochures of the Week is brought to you by **DriveAway Holidays**. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



DriveAway Holidays - Italy Driving Guide

DriveAway Holidays has put together a new Italy driving guide, designed to make hiring clients' cars as easy as possible. Providing the power to choose the right car for the job, the guide offers knowledge like details of important local road rules. It also offers handy rental tips, info on attractions and events, and road trip ideas. The guide can be downloaded to print in store or to keep on a tablet or smartphone. For more details see www.driveaway.com.au.



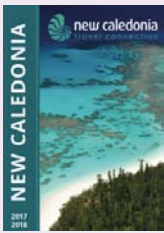
Freestyle Holidays - USA 2017/18

Si Holidays has relaunched its first Freestyle Holidays destination brochure for 2017-18. It features old favorites of Las Vegas, New York and Los Angeles and new additions in the southern states such as Tennessee, Kentucky and Alabama. There's also self-drive itineraries without fixed schedules and escorted motorcoach and air tours with access to an expert travel guide.



Broome, Kimberley & Beyond - Christmas Island and Cocos (Keeling) Islands 2017/18

This eight-page brochure highlights some of the options available to visitors travelling to Christmas Island and the Cocos, off the Northern Western Australian coast. Options include diving, bird watching as well as snorkeling. Accommodation, touring and package options are also presented in the guide. Order a copy by calling 1300 357 057.



New Caledonia Travel Connection 2017/18

The New Caledonia 2017-18 program includes tours in Noumea, Bourail, Isle of Pines, Loyalty Islands, West Coast, East Coast and Far North Coast, as well as self-drive holidays. Some locations include honeymoon packages and long stay specials. Activities include bars and tennis courts, kayaking, marine excursions, picnics on the islets, walks in the dry forest, mountain biking and fishing trips.



MS Europa 2- Hapag Lloyd Cruises Jan 2018/Apr 2019

MS Europa's main catalogue features 17 new maiden ports of call including Alghero/Sardinia and Sao Vicente/Cape Verde. Popular travel-format cruises are back to appeal to target groups like fashion, art, sport and music. There's also a travel-format cruise IN2BALANCE that uses meditative techniques from the Far East.

Royal family sale

ROYAL Caribbean has launched its Annual Family Sale where kids can cruise for \$39 a day and mum and dad can get 30% off if bookings are made before 28 Apr. Sailings depart between Sep and Apr next year, with a six-night Tasmania cruise on Explorer of the Seas priced from \$2,059.

Insight Prem fares

GUESTS that book any 2017 Europe or British summer tour with Insight Vacations or Luxury Gold can enjoy discounted British Airways fares' in Premium Economy, Business or First class. Prices start at \$2,859 return to Europe in Premium Economy, valid until 30 Apr.

Travel Daily

First with the news

Monday 3rd April 2017

Rocky bigs wigs in Sydney



AUSTRALIA is a market that "constantly delivers" for the Rocky Mountaineer, says the Canadian travel company's president Steve Sammut.

Australia remains one of Rocky Mountaineers' major markets, and support from travel agents, wholesalers and touring companies had been a major driver of the travel firm's success.

Only the US generates more sales than Australia.

In Sydney on Fri meeting with around 30 industry partners at Sydney Tower to thank them for their ongoing support, Sammut said the firm would probably not exist had it not been for support from Australia.

"If you go back to the time around the global financial crisis, for a period of time Australia was the market that actually sustained us," Sammut told **Travel Daily**.

Next year sees the roll out of four brand new GoldLeaf railcars built with a new supplier in Switzerland, while vice president of global sales Karen Hardy says its e-learning program for agents, TRACKS, will be overhauled soon.

Pictured with Sammut (centre) from left are Rocky Mountaineer's Dianna Schinella, Rebecca Bussell, Ainsley Ericksen, Karen Hardy, Greg McCallum, Helen Hersom and Paula Phillips.



Round 5 Winner

Congratulations

TINA STAFFORD

from Travelling Fit

Tina is the top point scorer for Round 5 of Travel Daily's NRL footy tipping competition. She's won a \$100 travel voucher courtesy of Expedia.



Major prize for the 2017 footy tipping competition is two return economy class airfares to any one of **EMIRATES** 39 European destinations.

Tasmania on show at TasBound 2017

ATEC's TasBound 2017, held over the weekend of 24-25 Mar, was a huge success with around 100 delegates enjoying plenty of famils, networking events, B2B workshops and great food.

The 39 international buyers attended pre-event famils which included the charming towns of Wynyard and Stanley and the wilderness of the Tarkine in the state's North West, World Heritage area Cradle Mountain, Strahan and the Gordon River on the West Coast, and Tasmania's spectacular eastern seaboard including Wineglass Bay and Port Arthur.

Delegates converged in Hobart for the official Welcome Function, held on board the 'Mona Roma' cruising the Derwent River, and were greeted by Tourism Tasmania's John Fitzgerald and Steve Farquer from Qantas. Delegates were able to visit Hobart's famous Salamanca Markets before workshops began on Sat.

A full day of B2B workshops were held at the Hotel Grand Chancellor, before capping off a hectic day with pre-dinner drinks in the forecourt of the historic National Museum and Art Gallery, followed by a dinner of shared plates complimented by fine local wines.

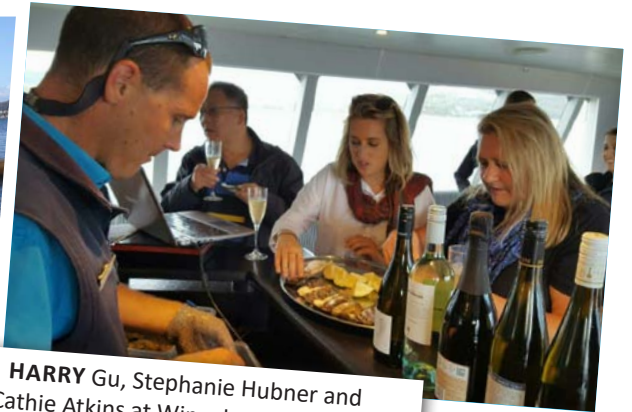
Post famils were centred around the State's two biggest cities, Hobart and Launceston, with visits to Bruny Island and Tasmania's key wine regions.



MIZUHO Anderson, Connie Gallenti and Tracey Ma meet with Steve Farquer from Qantas.



PADDLING on the Derwent River.



HARRY Gu, Stephanie Hubner and Cathie Atkins at Wineglass Bay.



PRE-DINNER networking function.



IN THE Tarkine Forest.



GALA dinner photo booth fun.



GALA dinner table.



JO PINCUS, Mel Swain, Kate Dale and Edwin Kwan.

Ninety not out for APT Group

APT'S 90th birthday gala celebrations in Melbourne on Fri night (see p1) were attended by top selling agents and industry partners, with the exclusive photos below taken during the glittering event.

Lots more pics from the night are also at facebook.com/traveldaily.



APT
founder
Geoff
McGeary
with Flight
Centre ceo
Graham
Turner.



ANDREW
Burnes,
Helloworld ceo
with former
APT md Barry
Matters.



APT'S Debra Fox and Susan Haberle with APT ambassador Luke Nguyen and Helen Paulus of Geelong Travel, Australia's highest selling APT consultant for 2016.



FLIGHT
Centre Travel
Group's
Danni
Newman,
Jordan Albury
and Ashleigh
Fallon.



JULIE
Primmer from
Helloworld
enjoys a laugh
with Express
Travel Group
ceo Tom
Manwaring.

Monday 3rd Apr 2017

Travel Daily
First with the news



THIRTY five Sydney-based travel agents relished in an exclusive evening of sampling Peru's unique flavours last Wed 29 Mar.

The Taste of Peru event was held at Sydney's top Peruvian restaurant, Inca's Restaurant, and was co-hosted by PROMPERU and the South American Tourism Office (SATO).

Each agent partook in a hands-on initiation to Peruvian culture learning how to prepare the national dish, Ceviche, as well as the country's revered cocktail, the Pisco Sour.

Presentations were given with PROMPERU sharing the exciting culinary developments of the destination and SATO focusing on its "Best of Peru Tour", a 16 night program, showing the country's most iconic sites.

Pictured above from left: Henry Chaparro and Ana Salazar, SATO; Sarah Thornton, PROMPERU; Lori Kirk, iTalkTravel Hornsby; Roslyn Burgess, Helloworld Lane Cove; Lisa Priestly, Sylvania Travel and Cruise; Benjamin Garcia, Explorer and Ucamara; and Shalina Sabar LATAM Airlines.

Fiji Airways prepares Adelaide



FIJI Airways and Tourism Fiji hosted members of Adelaide's local travel industry at Electra House, to celebrate the launch of the new non-stop service between Adelaide and Nadi.

The inaugural flight will be on 30 Jun with wheels up at 22hrs before arriving at 5.35am+1 day.

Tourism Fiji's Jason Sacriz, trade partnerships manager for Australia said the direct service would make it easier for locals to holiday in Fiji than ever before.

"Fiji is already a hugely popular destination with South Australians with its unique culture, pristine environment and world renowned hospitality."

Sacriz said with improved access, meant South Australians were now less than six hours away from Nadi and Fiji.

Pictured are: Brendan Cox and Jonathan Cheong from Adelaide Airport, and Andrew Stanbury, Fiji Airways, flanked by Fiji Airways cabin crew.

Outrigger Global Showcase



TWENTY-ONE representatives from Outrigger Hotels & Resorts around the world took part in last week's Global Showcase at events in Brisbane, Sydney & Melbourne.

Supported by a strong contingent from Hawaii were Outrigger delegates from the Maldives, Thailand, Mauritius and Fiji.

Leading the delegation was Outrigger Resort's chief operating officer Paul Richardson, who revealed that **Travel Daily** the group was keen to re-establish its brand in the Queensland market after exiting Australia in 2015 (**TD** Fri).

Agents, product managers, PCOs & tourism industry partners were out in force, with Richardson telling **TD** some larger hotel groups would be lucky to have their events so well attended.

He said Australia, at 15%, remained one of Outriggers' largest source markets for guest nights, with the vast majority of Aussies travelling to the group's Hawaii and Fiji based properties.

Richardson is **pictured** with the gms from Fiji's Castaway Island, Steven Andrews and Outrigger Fiji Beach Resort, Peter Hopgood.

Food's 50 for better

INTREPID has launched a "Food's 50 for Better" campaign in which \$50 from each Real Food Adventure sold in Apr will go to Nyum Nyum, a social enterprise restaurant in Cambodia.

Guests can enjoy authentic local dishes that give back to local communities and help to break the cycle of poverty.

Tours include an eight-day trip in South Korea where visitors go to Jeonju and enjoy a bibimbap (mixed rice), priced from \$2,895pp or enjoy the flavours of Kampot on a 10-day trip in Cambodia from \$1,494pp.

Intrepid has seen 30% rise in its Real Food Adventure sales.

Click **HERE** for list of adventures.

Somme ANZAC trip

FRENCH Travel Connection has launched its 2018 three-day ANZAC Day on the Somme tour.

There are two groups, both departing from Paris on 24 Apr. Prices starting at \$1,495 pp.

Packages include all meals and accommodation as well as a fully escorted tour and a coach for transfers and sightseeing.

Visit frenchtravel.com for more.

Whalewatching deal

CAPTAIN Cook Cruises is having a Sydney Whale Watching sale with tickets for \$65 per person instead of \$79, for bookings made before 30 Jun.

Cruises op daily on Maggie Cat Catamaran from Circular Quay Wharf 6 at 1:30pm-4:15pm and weekends at 10:15am-1pm.

Tour dates are 20 May to 01 Nov.

A&K Brazil deal

ABERCROMBIE & Kent's private nine-day Best of Brazil itinerary is on sale, discounted by up to \$3,000 per couple or \$2,500 for solo travellers.

Travellers visit Iguassu Falls, Rio de Janeiro and explore the colonial sites of Salvador.

The offer applies for tours until 30 Apr and from 01 Sep to 22 Dec.

Visit abercrombiekent.com.

Travel Daily

First with the news

Monday 3rd Apr 2017

Kati Thanda itinerary

SEALINK is offering a 10-day fully inclusive escorted tour of the Flinders Ranges and Kati Thanda-Lake Eyre.

Guests will visit places like Port Augusta, Coober Pedy, William Creek, Parachilna, Wilpena Pound and Barossa Valley.

Highlights include lunch at the famous William Creek Hotel and travelling on the Oodnadatta track to Coward Springs.

Tour departs Adelaide on 28 Aug and priced \$4,490 pp.



Round 6 Winner

Congratulations

JESSE LEVY

from Stage and Screen Travel

Jesse is the top point scorer for Round 6 of Travel Daily's Super Rugby footy tipping competition. He's won a \$100 travel voucher courtesy of Expedia.



Major prize for the 2017 footy tipping competition is return economy class airfares to Dubai flying with **EMIRATES**. Emirates has 77 flights per week to DXB.

This month, Singapore Airlines will mark a golden milestone in its Australian history. Stay tuned to see how you could experience something very new thanks to SQ.

Travel Daily's April monthly competition will commence Wed April 5.



Celebrating
50 years
in Australia 2017

Travel Daily is Australia's leading travel industry publication.

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This leading inbound travel company is seeking an experienced Director of Sales to come and lead their successful sales division. Managing a team of ten you'll have a strong understanding of inbound travel with the proven ability to build and grow strong client relationships and win new business. A strong salary package along with incentives is on offer plus car parking provided. Apply today to be in the running for this rare opportunity.

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LEAD FROM THE FRONT

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