





EK AFL winners

THANKS to everyone who entered our exclusive Emirates competition this week to win tickets to the upcoming AFL blockbuster match between Essendon and Collingwood at the MCG next Tue, 25 Apr.

The lucky winners, who each receive two reserved tickets, are Ronnie Peleg from Taking off Tours; Erica Slutzkin of FBI Travel; and Amanda Parker of Verve Travel Management.

Seuss WaterWorks

CARNIVAL Cruise Line has announced that its newest ship, the *Carnival Horizon*, will feature Dr Seuss WaterWorks, described as "a vibrant water park inspired by the whimsical world and words of the legendary children's author" with two water slides including a heart-racing 137m The Cat in the Hat slide.

The 3,934 passenger *Horizon* is set to debut in Europe next Apr.

New low-cost SIN-LGW link

LOW-COST scheduled services are set to debut on the key Singapore-London route, with European carrier Norwegian Air to launch direct flights from London Gatwick to Singapore.

To operate four times per week from 28 Sep, a fifth frequency will be added from 30 Oct and the carrier is offering one way fares from just £180 - not including meals or luggage.

The service will be operated by a new "Norwegian UK" subsidiary based at Gatwick and operating under airline code DI - established so the carrier can access bilateral traffic rights.

Boeing 787-9 aircraft will be used for the service, and the airline said it would also offer flexible premium fares including extra leg room, lounge access, meals and baggage for around £700 one way.

Fares from Singapore to London are priced from SG\$199 one way,

with premium class from SG\$839.

The addition of Norwegian's flights means there will be 50 weekly services between Singapore and London.

The carrier has an extensive short-haul network within Europe and also operates long haul services to Boston, New York and San Francisco in the USA.

Norwegian will be the second low cost long-haul carrier to fly between Singapore and Europe, with Singapore Airlines offshoot Scoot commencing its non-stop services to Athens in Jun and further European destinations flagged to be announced in 2017.

Today's issue of TD

Travel Daily today has seven pages of news, including a photo page for **Silver Muse** plus full pages from: (**click**)

- Albatross Tours
- Travel Trade Recruitment

SN drops commission

STAR Alliance member Brussels Airlines has announced that effective 01 May 2017 it will no longer pay base commission to travel agents on tickets issued in Australia and New Zealand.

Previously the carrier paid 3% for 082 plated tickets, but this is being cut to 0% from the end of this month.

France warning

THE Department of Foreign Affairs and Trade has reissued its travel advice for France, confirming that "a number of police officers have been shot in a suspected terrorist incident at a police checkpoint on the Champs-Elysees in central Paris".

Travellers currently in Paris are advised to avoid the area and follow local instructions.

The overall level of advice has not changed, with Australians advised to exercise a high degree of caution in France.













AccorHotels "robust"

ACCORHOTELS today reported its results for the three months to 31 Mar, with like-for-like revenues up a healthy 7.4% for the period.

The Asia-Pacific region was a standout performer, showing 10.6% growth driven by the luxury segment and "persistently fast development," the firm said.

Serbia ski resort

UPMARKET hotelier Viceroy Hotel Group has announced plans for a new 120-room ski resort in Serbia's Kapaonik mountains.

To open next year, the resort will be the "premiere ski resort and the heart of alpine action east of the Adriatic".

Other Viceroy properties include hotels in Abu Dhabi, Dubai, St Lucia, Los Angeles and Snowmass.



tell us who deserves

to be crowned

a Visit California Super STAR!

Watch the finalist's entries and vote for

your favourite in each category.

VA to fly PER-CBR direct

VIRGIN Australia yesterday confirmed the introduction of twice weekly non-stop services between Perth and Canberra.

The flights, which will only operate during Federal Parliamentary sitting weeks, are now on sale, and will be operated by Boeing 737 aircraft.

The non-stop services aim to cater for demand for travel from WA to the nation's capital "and to encourage tourism to both cities," the carrier said.

Flights for 2017 are now on sale, along with new Virgin Australia

Logie winners named

TRAVELMARVEL is hosting four lucky travel agents in Melbourne this weekend, with the winners of a recent incentive set to attend the star studded 59th annual TV Week Logie Awards.

Attendees include Nikki
Macpherson from Helloworld
Bunbury in WA who took out
the highest dollar amount of
deposited Travelmarvel bookings
during the competition period,
along with other randomly
drawn winners including Melissa
Goodwin of Mountstephen
Travel NSW, Kirsten Ault of Flying
Colours Travel Sale, Vic and Lisa
Hubbard from Flight Centre
Coolum in Old.

The foursome will be escorted along the red carpet by Travelmarvel national sales manager Susie Coughlin.

Holiday packages.

In sitting weeks between Oct and Dec 2017 the services will operate each Sun and Thu, with the carrier saying it will open sales for 2018 once next year's Parliamentary sitting calendar is released.

Other non-stop destinations offered by Virgin Australia from Canberra include Adelaide, Brisbane, the Gold Coast, Melbourne and Sydney.

NZ Princess role

PRINCESS Cruises has appointed Friedel Schamrel as its new business development manager in New Zealand.

Schamrel's cruise industry experience includes a stint as an on-board sommelier in the US with Carnival Cruise Line.

Qantas Asia training

QANTAS will next Wed 26 Apr host an online "live classroom" on its Asian network.

The 20-minute session will recap the airline's growing presence in the region, partnerships with China Eastern Airlines and Jetstar Asia and product features, both on board and on the ground.

Participants will be able to take part in a live Q&A session with a Qantas Industry Centre expert, with four sessions taking place across the day - to register see qantas.com/agents.

Four Points Syd sold

THE new Four Points by Sheraton Central Park in Sydney has changed hands before it has even opened, with Melbournebased Impact Investment Group purchasing the property along with nearby office space for \$190 million, reports *The Australian*.

The 297-room property, scheduled for completion next year, is under development by Singapore's Fraser Property and Japanese group Sekisui House.

MK back to GVA

AIR Mauritius has confirmed the relaunch of non-stop flights to Geneva, with the seasonal service to operate once weekly using Airbus A340-300 aircraft between 18 Nov 2017 and 23 Feb 2018, according to GDS screens.











CONTACT OUR DEDICATED
EXECUTIVES DIVISION ON

02 9231 2825 OR VISIT US AT

www.aaappointments.com.au

Multi-destination trips up

RESEARCH by Roy Morgan has found an increase in multidestination holidays by Aussies.

A third of the 2.5 million people who went overseas last year visited several different locations, the report found.

About 85% of these travellers were intent on experiencing the local culture on their trip, while this group was also found to stay away longer (32 days on average) and spend more on accommodation than other travellers (\$215pp per night).

A321neo delivered

VIRGIN America has become the launch operator of the Airbus A321neo, taking delivery of the manufacturer's first aircraft.

The neo is due to be deployed into service in late May on regular rotations between San Francisco and Washington DC.

Roy Morgan ceo Michele Levine said "the data shows that Aussies travelling to multiple overseas destinations are especially committed to wringing every last drop out of the experience."

Among single-destination travellers, the majority were away for only six nights.

Single location travellers spent an average of \$160pp per night.

Mantra Games deals

MANTRA Broadbeach on the Park, on the Gold Coast has released accommodation deals ahead of next year's Commonwealth Games, from 04-15 Apr.

Packages start from \$445pn for a one bedroom apartment, although guests will need to stay for a minimum of three nights.

Other Mantra properties also have special deals for the games, including a 10% discount.

Marriott questions Trump policies

MARRIOT'S chief executive Arne Sorenson has warned that President Donald Trump's immigration polices are damaging America's reputation, the Financial Times reports.

Sorenson said tourists were the most likely group to avoid trips to the US, although there were signs companies and conferences were choosing to go elsewhere.

He added the strong US dollar was also deterring tourists.

Canberra woods walk

THE ACT government has unveiled signs for a woodland walk at Black Mountain.

Minister for Environment and Heritage, Mick Gentlement said, signage and track markers will further encourage people to explore this part of Canberra and learn about some of the 670 plant species in the area.



Window Seat

EVER lied to your partner and tried to get yourself out of a sticky situation?

One Indian travel agent took it to the extreme after e-mailing the Mumbai police about possible hijack attempts at the Mumbai, Hyderabad and Chennai airports.

The man claimed he sent the email after promising to take his girlfriend living in Chennai on a trip to Mumbai, but had no money to book the ticket.

He tried desperately to convince her to cancel the trip but she didn't listen.

Unable to convince her, he tried to create a situation so the flights would be cancelled.

The Hyderabad man even created a fake ticket for her. It always pays to be up-front!

Achieving new heights

Daily from Sydney and Brisbane to Vancouver and beyond.

2017 marks the 150th anniversary of Canadian Confederation and the 80th Birthday of Air Canada. In this landmark year, Air Canada is primed to reinforce its position as a global, customer-focused organisation with a truly Canadian spirit.

We now proudly serve more than 200 destinations across six continents, connecting you with the rest of the world. And no matter where we land - from small regional airports to major international hubs - we fly the Canadian flag with care and class.

We look forward to welcoming you aboard.

RESERVATIONS | Call 1300 655 767 WEB | visit us at aircanada.com







Design Hotels team unites



DESIGN Hotels recently held its annual Sydney Design Exchange at The Old Clare Hotel in Chippendale, allowing a group of travel agents to meet with some of the group's hotel members.

What's your Sydney NYE Fantasea?

Are your clients visiting Sydney during New Year's Eve?

Make some great commission on our special event cruises.

New Year's Eve, Boxing Day, Australia Day & VIVID Cruises all on-sale right now.

Contact Chris at Fantasea Cruising for rate sheets & info:

02 9556 9217 info@fantasea.com.au



www.fantasea.com.au

Pictured from left: Ong Aik Wee, Design Hotels; Tarun Kalra, The Warehouse Hotel; Dennis Lim, Design Hotels; Aom Patmanee, The Naka Phuket; Danielle Choi, Gramercy Park Hotel; Jinou Park; Design Hotels; Allison Barclay, Revolve Communications; Sri Wahidah Masturi, The Old Clare Hotel; Kate Garland, 11 Howard; Benedikt Boullion, Adelphi Hotel; Szilver Gyorgy, Szilverworks.

Saudia to MAN

SAUDIA has announced the launch of a new direct and regular service between Riyadh and Manchester, starting in Jun 2017.

The Saudi airline will operate a Boeing 787-9 Dreamliner on the route four times a week.

Saudia also operates a 10 times weekly service from its main base in Jeddah to Manchester.

Another UA incident

UNITED Airlines is once again attracting attention for all the wrong reasons, offloading a couple who sat in the wrong seats en route to their destination wedding in Costa Rica.

The pair claimed their seats in row 24 were occupied when they boarded so they moved to row 21 - which was in the Economy Plus section of the cabin, sparking a dispute with cabin crew which escalated and led to them being asked to leave the aircraft.



Ultra LC for Canada

CANADIAN airline WestJet is set to launch an ultra-low-cost carrier (ULCC) in Canada later in the year.

Initially WestJet will operate a fleet of 10 high-density Boeing 737-800s.

WestJet has not revealed a name for the airline and where it would fly to.

Gregg Saretsky, WestJet president and ceo, said the group had been studying other ULCC's around the world.

The launch is subject to agreement with its pilots and any required regulatory approvals.

UMI jungle winners

G ADVENTURES has announced the winners heading to Uganda and

heading to Uganda and Rwanda as part of their Uber Massive Incentive.

The 12 winners are a mixture of top sellers and random winners from Australia and New Zealand.

CLICK HERE to view the winners being announced.

KL resumes Pulkovo

KOREAN Air has resumed scheduled flights between Saint Petersburg and Seoul.

The first flight departed last night and involves a mixture of three to five weekly services throughout the summer period.

Flights will be operated by an Airbus A330 aircraft fitted with First, Business and Economy classes, carrying up to 276 pax.

Massimo on Gauguin

PAUL Gauguin Cruises will welcome Italian celebrity chef Massimo Capra aboard *ms Paul Gauguin's* Tahiti & the Society Islands voyage, departing 23 Sep.

Capra will conduct a lecture and culinary demonstration, along with meet-and-greet sessions.

The *ms Paul Gauguin* carries 332 guests and operates cruises out of the South Pacific.



Today's Technology Update is brought to you by Excite Holidays.

Breaking it Down



You will have heard the classic piece of advice for getting through any major task break it down

into several smaller tasks. The same goes for building a reliable and efficient piece of technology. In the world of travel technology, reliability is everything - system issues can cost thousands of dollars in lost revenue.

At Excite Holidays, we are aware of the importance of reliability for our agents. They rely on our platform to deliver results effectively, and efficiently. To do this, we must always improve our offering, making changes on the fly and ensuring improvements are pushed out to our agents without delay.

The key to all of this is called Microservices Architecture. Don't be scared by the name, because it's a very simple solution - and harks back to that classic piece of advice for any big task. Our backend system isn't a big lumbering beast, but a set of smaller systems that communicate in the same language. Because of this, we can make several adjustments more frequently, and without taking the system offline. It's a big reason why we can constantly push innovation and still offer a reliable and fast service to our agents. So always remember, even in this complex and busy world of travel technology, the biggest tasks are always achieved by breaking things down.

Damian Sutton, Chief technology officer, Excite Holidays





NZ tourism survey

MOST New Zealanders underestimate the size of the tourism industry, with only 10% aware it is the country's biggest export earner, according to the latest New Zealand Mood of the Nation survey.

Initiated by Tourism New Zealand and Tourism Industry Aotearoa, the poll reported half of participants said they think the country attracts about the right amount of int'l visitors & a quarter said NZ should attract more.

IHG's H4 design debut

INTERCONTINENTAL Hotels Group has opened Holiday Inn Hotel & Suites Bellingham in Washington, steps away from Bellingham International Airport.

The hotel is the first Holiday Inn property to open featuring the brand's new H4 design, which includes a new room type, the King Bed with Comfort Hideaway.

In addition, rooms are designed to be flexible and include a moveable desk and a "Welcome Nook" where guests can drop their keys and plug in devices.

US traffic decreasing

AIRLINE capacity in the United States fell for the second consecutive month in Jan to 83.3%, the latest data from the US Department of Transportation's Bureau of Transport Statistics shows.

The seasonally-adjusted load factor declined from Dec (83.5) to Jan (83.3) because system capacity grew at a faster rate.

Without adjusting for seasonal variability, system wide pax enplanements (62.5m) reached an all-time high for Jan, up 2.7% from the previous high (60.8m) reached in 2016.

Lonely Planet talk

GUS Balbontin, former executive director and cto of Lonely Planet, will take centre stage as the keynote speaker at btTB 2017, to be held in Sydney 02-03 May.

The session aims to provide attendees with tips on how to focus on "the real problem" and stay close to the customer through disruption and more.

To register, **CLICK HERE**.



AFTA workshop: Google that



AFTA members flocked to Google's head office for an AFTA/ Google workshop on 12 Apr.

During the day approximately 30 agents heard from presenters on what Google has to offer to assist businesses, including Google Analytics, Google My Business and Google Ad words.

Travel Partners' Simon Bernardi and Christina Musgrove are **pictured** attending the event.

Three Capes deal

TASMANIAN Parks and Wildlife Service is celebrating over 14,000 people visiting the Three Capes Track since its opening in Dec 2015 with a winter offer.

Between 01-31 Aug, walkers can access a promo price of \$360, saving more than 25% on the standard adult price of \$495.

See threecapestrack.com.au.

Princess sentenced

PRINCESS Cruises has been sentenced to pay a US\$40m penalty and placed on probation for five years for illegally dumping oil contaminated waste and falsifying records.

United States District Judge Patricia A. Seitz accepted the settlement on Wed, which has been presented by the Department of Justice, and previously agreed upon by Princess Cruises (*TD* 02 Dec).

The cruise line had already begun implementing an Environmental Compliance Plan detailed in the agreement.

"Princess Cruises is committed to continuing this progress into the next five years of the probation period and beyond," said Jan Swartz, president of Princess Cruises.



A Helloworld Group Company

Business Development Manager - QLD

We have a fantastic opportunity for a Business Development Manager with our QLD team based in Brisbane. Reporting to the State Manager you will be responsible for maintaining business relationships in a B2B environment, and gaining and retaining key accounts whilst working closely with the Air Tickets QLD Team.

Key responsibilities will be to develop a strong working relationship with external and internal stakeholders as well as sourcing new business opportunities. You need to have the ability to analyse and interpret reports with targeted action plans.

The successful applicant must have excellent communication, negotiation, training and presentation skills. You must be able to demonstrate an understanding of the travel industry from an operational perspective, inclusive of airline distribution processes across all market segments. GDS knowledge would be advantageous.

If you have a passion for air product, sourcing new business and working in a great team environment, then please apply to careers@helloworld.com.au

Only successful applicants will be contacted for interview.



First with the news

Friday 21st Apr 2017



ABOVE: Silversea chairman Manfredi Lefebvre d'Ovidio is congratulated by SAS Prince Albert II of Monaco.

RIGHT: Cristina Magni, Virtuoso with Jane Tatham of Wentworth Travel and Ros Hakim, Orbit World Travel.



BELOW: Silversea bdm Scott Graham with Steve Thompson of Anywhere Travel.

THE Australian travel industry last night welcomed Silversea Cruises' new Silver Muse in style, with a lavish function at Sydney's Park Hyatt Hotel complete with a Sydney Symphony Orchestra string quartet.

The event was hosted by Silversea in partnership with Monaco Tourism, with the vessel formally christened in Monte Carlo overnight.

The musicians appeared courtesy of Emirates which has announced the expansion of capacity to Nice with the deployment of an A380 from 01 Jul (TD 24 Mar) along with helicopter transfers for passengers travelling onto Monaco.

The evening included a special video message from Silversea chairman Manfredi Lefebvre d'Ovidio, who thanked the Australian travel

> sector for its strong support which has made Australia the third biggest market for the cruise line.

These pics were taken at last night's event - lots more at facebook.com/traveldaily.

BELOW: Tim Pierce of Silversea with Simone King from World Corporate Travel.





Silversea celebrates Silver Muse christening

ABOVE: Justine Sealey from Ramsgate Travel was the lucky winner of a Silversea voyage on the night. She's pictured with Silversea head of trade sales & partnerships Craig Owen and Asia-Pacific md Amber Wilson.



ABOVE: Alison Lord of Cruiseabout Turramurra; Martin Cummings, Cruiseabout; Nathasha Faithful, Cruiseabout; and Rosemary Preston, Cruiseabout McMahons Point.

BELOW: Megan Hill from Cruise Express with Janette Wall of Cruiseabout Balgowlah.

RIGHT: Silversea Cruises' Amber Wilson and Leanne Fonagy with TV food personality Lyndey Milan who is hosting an upcoming Silver Spirit sailing.





ABOVE: Ian Pryor of Goldman Travel Group; Ariana Wong from Savenio; and Claudia Rossi Hudson, Mary Rossi Travel.



evening.

RIGHT: The Silversea and Monaco team on a sparkling Sydney



ME nights double

TRAVEL distribution company Tourico Holidays has reported inbound hotel room nights to the Middle East have more than doubled from the previous year.

Chinese tourists are being cited as a key force driving this growth, accounting for 60% of hotel rooms booked this year, followed by Germany at 21%, the US at 12% and Canada at 8%.

Hotel cancellation rates are also down 45% in 2017.

Brissie off and racing

ABOUT 50,000 people are expected to visit Brisbane's winter racing carnival, running over five weekends from 13 May.

The State Govt says about 7,000 interstate and overseas visitors are expected.

Outage hits LH & AF

LUFTHANSA and Air France passengers were effected by a global outage on Thu, reportedly involving the Amadeus Altea system, leading to flight delays and reservation problems.

Once rectified the airlines took to Twitter to say their systems were up and running.

Reuters reports passengers at Lufthansa's busy Frankfurt hub were prevented from boarding until the cause of the breakdown was identified.

Golf travel to grow

THE worldwide golf tourism market is likely to boom over coming years, growing at a rate of more than 14% each year until 2021, new research shows.

The forecast is made by Research and Markets which has added the 'Global Golf Tourism Market 2017-2021' report to its market analysis offering.

It says golf tourism is likely to grow strongly beyond the existing concentration of top 20 golfing nations like Canada and the UK.

Travel Specials

WELCOME to Travel Specials, *Travel Daily*'s Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Metro Mirage Hotel Newport has released its Winter Sun Conference Special giving delegates a half day deal for \$45 or \$59 per full day. Special includes on street car parking, wine on arrival and room hire. Visit metrohotels.com.au or call 9997 7011.

To mark Celebrity Solstice's final Sydney call, Celebrity Cruises is offering savings of up to \$200 per person when booking cabins of Oceanview grade or higher by 28 Apr. The offer can be combined with Celebrity's New Zealand sale, which provides a beverage package and US\$300 on-board credit per stateroom when booking Oceanview cabins or higher by 30 Apr. Visit celebritycruises.com.au to book.

Old Bank Boutique Hotel in NSW Southern Highlands is celebrating its 125th Birthday with a package for couples. Guests can stay for two nights at one of the suites for \$680 per couple on weekdays (saving up to 15%) and \$785.50 per couple on weekends (saving up to 12%). Threecourse dinners are included per couple. Call 02 4872 4496 to book or visit oldbankhotel.com.au.

AAT Kings guests can book an 18-day Best of New Zealand guided holiday for \$6,650 ppts and receive return airfares to Auckland. Departures are from Sydney, Melbourne, Adelaide or Brisbane between o1 Oct - 30 Sep 2018. To book, call 1300 556 100 or visit aatkings.com.

Guests who pay in full by 30 Jun can enjoy a 10% saving on all voyages with **Uniworld** Boutique River Cruise Collection. The 10-day Tulips & Windmills river cruise through the Netherlands and Belgium is available for \$3,869 ppts for departure 27 Mar 2018. Call 1300 780 231 or head to uniworld.com to book.

Discover Los Angeles, Mexico & Las Vegas with a Creative Cruising 13-night package for \$3,289 pp (ex Melbourne). Package includes economy airfare to Las Vegas, calling in at Los Angeles, and a sevennight cruise on board Carnival Miracle departing 29 Jul from LA. Book by o7 May. Call 1300 362 599 for more information.

Win tickets to UK/Europe

To celebrate the 50th Anniversary of Singapore Airlines' flights to/from Australia, Singapore Airlines is offering Travel Agents in Australia the opportunity to win two return Business Class tickets from Australia to any Singapore Airlines destination in UK/Europe!

To win, correctly answer each daily question in April. The lucky winner will have the most correct answers as well as the most inspired final entry. Send your answers to singaporeairlines@traveldaily.com.au





Q11. Singapore Airlines provides convenient access to UK/Europe, North & South East Asia, Indian Sub-Continent, Middle East, South Africa & America. As at March 2017, the Singapore Airlines route network, including SilkAir's destinations, covers over 100 destinations in over 30 countries. True or False?

New Cal specials

NEW Caledonia Travel Connection is offering couples up to \$2,000 off accommodation such as a seven-night stay at Le Meridien Noumea & Isle of Pines with prices starting at \$2,499pp.

Canada surge goes on

AUSTRALIANS have continued their love affair with Canada this year, with the latest figures from Destination Canada showing 20% growth in the month of Feb.

More than 13,000 Aussies visited Canada during the month, up more than 2,000 on the previous Feb.

Overall visitor numbers were up 2% on Feb last year.

Viking France deal

VIKING Cruises is offering a fly free deal on its 15-day France's Finest cruise on the River Seine during 2018.

Couples can save \$2,000 and fly free, or opt for Business class from \$4,995 per person.

The offer is available until 30 Jun, 2017, with prices starting at \$5,895 ppts.

Hainan ups Brussels

HAINAN Airlines will increase its Beijing-Brussels service throughout the northern summer season starting 22 May.

The service operates five times a week and will increase to daily on the Airbus A330-300 aircraft.

Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry sign up at www.traveldaily.com.au.

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Publisher/Editor in Chief: Bruce Piper Managing Editor: Jon Murrie Editor: Guy Dundas Contributors: Jasmine O'Donoghue, Rebecca Le Bas, Matt Bell, Jenny Piper - info@traveldaily.com.au Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au Business Manager: Jenny Piper - accounts@traveldaily.com.au Part of Business Publishing Group.

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Come share our love of Europe

FESTIVE EUROPEAN TOURS: THE ORIGINAL, AND THE BEST

Did you know Albatross Tours have been operating European Festive Christmas tours since 1995? In fact, Euan Landsborough, Managing Director of Albatross Tours was the first to design, market and operate specially designed Christmas tours to Australians and New Zealanders.

Now, over 20 years later Albatross offer the widest range of European Festive tours with a choice of 28 unique tours – including Christmas

Markets, Christmas, New Year and Winter Wonderland tours.

Each and every Albatross festive tour has been specially designed to bring alive the nostalgia, joy and romance of the European festive season. Packed with exciting 'bucket list' experiences and amazing adventures, with Albatross your clients get to experience the best!

Are you offering your clients Australia's leading Festive program of Europe? Contact us on 1300 135 015 to find out more.





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Working in partnership with the Australian Travel Industr



Assistant Team Manager

Brisbane, \$50-53k + Super & Commission, Ref: 2387SZ2

A successful travel agency with a great Managing Director is looking for a dynamic Assistant Team Leader to join a supportive and experienced team. You will be assisting with delivering constructive feedback and driving sales. This is a hands on role where you will be the primarily contact in assisting any new novices that might be joining. There are great working hours, no late night trading and only a 9am – 12pm rotational Saturday where you will be given off a day in lieu.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

Wholesale Travel Consultant

Sydney, Circa \$45k + Super, Ref: 2828SO3

A fast growing and national award winning wholesale destinations management company are recruiting for a number of additional consultants to join their busy office. You will be designing tours that introduce travellers to the amazing complexity of the culture and environment of South Asia. You will be receiving incoming calls and discussing options for their dream holidays and then plan and sell the perfect solutions. Based conveniently in offices in North Sydney near the station.

For more information please call Sasha on (02) 9113 7272 or click APPLY now.

Media Corporate Travel Consultant

Sydney, Up to \$63k + Super, Ref: 2438PE1

Do you want to work for a corporate and leisure travel management company that seeks to provide genuine best-of-class personal service? My clients are seeking an experienced corporate travel Specialist to join their domestic team. You will be awarded with a portfolio of accounts. Not only will you have the time to build rapport & nurture your clients, but you will enjoy being part of this energetic, passionate & caring team. You will be valued & respected as well as being rewarded for your work.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

Travel & Event Manager

Melbourne, Up to \$75k + Super, Ref: 2810KF1

My client, a leading group travel and event management company is looking for an experienced and passionate Event Manager - Team Leader to join their groups & events team in Melbourne for a 12 month maternity leave contract. If you are a creative thinker, have strong communication skills, thrive working in a busy environment & have an exceptional eye for detail, then this opportunity is for you! You can expect a very competitive salary package & ongoing professional development opportunities.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

Part-Time Travel Consultant

Gold Coast, \$45-50k Pro-rata + Commission, Ref: 1255CN1

Can you use your magic to sell a worldwide experience? If you have a passion for domestic and international travel as well as sales then apply now. You will be working towards KPIs and targets to earn well deserved commission! This is a strong ground to build your career. You will ideally be an experienced within the travel industry and have an understanding of the sales cycle. Long term career progression and a great salary are perks to this role. Don't wait any longer this job won't last.

For more information please call Chandini on (07) 3123 6107 or click APPLY now.

SKI Reservations Manager

Sydney, Up to \$80k + Super DOE, Ref: 2775PE1

Are you a strong reservations professional with excellent motivational & leadership skills looking for a position where you can leave your mark? We are seeking an ambitious & motivated Reservations Manager for a Central Sydney based team. Ideally you'll have lead a reservation team & be passionate about the product that they sell. The role is responsible for driving sales to achieve targets whilst maintaining high levels of customer service. On offer is salary up to \$80K for the right candidate.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

Travel Tour Coordinator

Melbourne, \$50-55k + Super, Ref: 2825HC1

A rare opportunity has become available for a Tour Coordinator based in the Sunbury area. You will be preparing tour quotations and itineraries in an accurate and timely manner and booking tours where guotes are successful, and finalising itineraries. They are looking for a candidate with a high level of attention to detail. This is an amazing role that is located in the Sunbury area meaning no more city commute! The successful candidate will be rewarded with a great salary.

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