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QR adds a dozen routes

DOHA-BASED carrier Qatar Airways has revealed the latest phase of its network expansion, announcing plans to introduce 12 new destinations to its global footprint in 2018.

Unveiled at the Arabian Travel Market in Dubai, QR will begin services to San Francisco, Cardiff, Utapao, Chittagong, Mykonos, Malaga, Accera, Lisbon, Abidjan, Prague, Kiev and Mombasa.

The new destinations build on 14 gateways already flagged for 2017/18 and beefs up its global reach to over 150 cities.

Other cities this week confirmed to be added to Qatar's network in 2017 include Nice, Chang Mai, Dublin & Skopje, while proposed flights to Canberra (*TD* 29 Nov) now appear more likely to debut next year.

Virgin Atlantic promo

AGENTS booking Virgin Atlantic fares to the UK via the USA with Consolidated Travel between 20 Apr-02 May have the chance to earn a \$50, \$100 or \$200 voucher based on the class of travel - see page nine for more details.



Making the announcement, Qatar Airways group ceo Akbar Al Baker also revealed the **one**world carrier would be the first Middle Eastern airline to launch highspeed broadband on flights, initially aboard its Boeing 777 and Airbus A350 jets with Inmarsat.

The technology will enable pax to stream content and browse the internet with the same speed and efficiency as on the ground.

QR is also revamping its in-flight entertainment system, with the next gen Oryz One to be redesigned to make it easier to surf content & its 3,000 options.

More Viking sessions

VIKING Cruises will run a second round of free information sessions, held in Canberra (23 May), Adelaide (30 May), Perth (01 Jun) and Newcastle (07 Jun).

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from:

- Travel Trade Recruitment
- Consolidated/VX promo

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Ardent appoints new ceo

ARDENT Leisure Group ceo Deborah Thomas will "transition" to a new role of chief customer officer and chief operating officer (Australasia), with the company's directors announcing today the appointment of Simon Kelly as group ceo and managing director effective 01 Jul.

The company said Thomas initiated the change after the completion of a review of the group's global growth strategy which included the sale of health club and marina assets.

Her new role will include a focus on overseeing the recovery and revitalisation of Dreamworld, which has suffered major declines in visitations since the incident last Oct which saw four patrons tragically killed.

New ceo Kelly was previously chief operating officer of Nine Entertainment Co, with his career also including senior roles at Goodman Fielder, Aristocrat Leisure and Virgin Australia, where he oversaw the airline's recent capital structure review. Kelly will be paid \$600,000 per annum for the first three years, and has been granted rights to acquire \$1.5 million in Ardent stapled securities as a sign-on bonus in order to "increase his alignment with shareholders".

Ardent also announced the resignation, for personal reasons, of cfo Richard Johnson, who has been with the company since 2004 and will now return to the UK to be reunited with his family.

EY SYD A380 x2 daily

ETIHAD Airways is up-gauging flights to Sydney, adding a second daily Airbus A380 service from Abu Dhabi effective 29 Oct.

The move sees EY's A380 replace Boeing 777-300ER on flights EY450/451 to SYD, resulting in a down-gauge of the double-decker jet on the Melbourne route, which reverts to 777-300ERs.

EY ceo Peter Baumgartner said the introduction of a second daily A380 flight to Sydney ensured "our flagship product is on all of the Sydney services each week".

Meanwhile, Etihad will move its soon-to-launch A380 services to Paris Charles de Gaulle to a yearround operation from 25 Mar.





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One&Only brand evolution

THE One&Only luxury resort group has announced three new sub-brands as part of a portfolio makeover, including a natureinspired entity based around Emirates One&Only Wolgan Valley in NSW.

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In addition to its beach resorts, the group will create One&Only Nature Resorts, One&Only Urban Resorts and One&Only Private Homes as an evolution of its existing collection.

The Wolgan Valley property will be the first in the Nature Resorts collection and will be joined by two new properties in Rwanda to open later this year, One&Only Nyungwe House and One&Only Gorilla's Nest.

Wolgan's status as the first hotel in the world to achieve carbon-neutral certification by CarbonZero will be a benchmark for other properties, with all One&Only Nature Resorts to obtain the same accreditation.

Details of the Urban and Private Homes brands have yet to be announced, however One&Only president Philippe Zuber said "we look forward to sharing additional locations for our resorts".

WB for Abu Dhabi

DEVELOPERS of the Warner Bros World Abu Dhabi have released details on the theme park ahead of its opening on Yas Island next year.

The Miral group says the attraction will feature six "worlds" themed around comic superheroes and cartoons, called Metropolis, Gotham City, Cartoon Junction, Bedrock, Dynamite Gulch and Warner Bros Plaza. Miral says the indoor park is now 60% complete.

Sabre stoush with US

SABRE has asked the New York federal court to deny a US Airways request for millions of dollars in legal costs after the pair's antitrust battle last year.

The airline last year won court action against Sabre after a dispute over contract provisions and is now seeking US\$122 million in legal fees from Sabre.

However *Law360* reports Sabre wants the claim rejected and says the airline is entitled to no more than US\$13.78 million.

The tech company says US Airways has not backed up its claim in a timely manner.

Collette Italy release

Collette has released a pair of Italy tours through to Apr 2019, its first touring options available up to two years ahead.

The eight-day Spotlight on Tuscany visits cities including Florence, Siena and Pisa, priced from \$1,839ppts.

The 10-day Tuscan & Umbrian Countryside small-group tour travels among medieval Italian towns, from \$3,699ppts.

FJ, FNU intern MoU

FIJI Airways will offer intern positions for select Fiji National University students under a new memorandum of understanding between the airline and uni.

Candidates will receive on-thejob training and mentorship in a range of areas including airport operations, head office, front office and back office ops.



"GREAT toilets drive visitation," says international dunny aficionado Bronwyn White.

"We know this from many years of tourism research."

Just what that research entailed is unclear, but White is now championing porcelainconscious travel through the upcoming Toilet Tourism Awards to be held this year in Quebec.

"Toilets are a vital and underestimated part of the global visitor economy," White says, adding that a well spruced convenience provides a valid reason for tourists to stop and spend at restaurants, shops or other attractions.

White is a tourism strategist at MyTravelResearch.com, which will accept entries for the toilet awards until 15 Jun, ahead of an announcement on 22 Jun.

The awards will help raise funds for UNICEF's World Toilet Day which aims to improve sanitation in poorer countries.

Delta NYC heli service

DELTA Air Lines has introduced a helicopter transfer service between New York's JFK Airport and Manhattan.

Five-minute flights are offered on demand by aviation company BLADE which meets guests on arrival and operates to three Manhattan heliports.





Wednesday 26th April 2017

Bali visitors down

AUSTRALIANS visiting Bali have dropped according to the latest figures released by the Bali Government Tourist Office.

In Mar, 78,930 Australians holidayed in Bali, which was down on 86,748 last Mar.

The results could be swayed by the early falling of Easter in 2016.

Arrivals from China continue to increase, with entries doubling to 98,501 in Mar.

Overall, Australians and Chinese make up 50% of arrivals in Bali, with Aussie arrivals at 19.58%.

THAI air alliance

THAI Airways and its two affiliates, Nok Air and Thai Smile will meet at the end of this month to create a plan to streamline management of all three airlines under the entity THAI Group.

The joint framework will include flight routes, maintenance and group services, aircraft parking, and joint marketing.

Gateway to Scotland

SCOTRAIL has introduced the new Gateway to Scotland ticket range, which aims to simplify the customer experience. The new rail passes offer

unlimited off-peak travel and greater flexibility.

Officially introduced at VisitScotland Expo to trade and media representatives, the six ticket types range from two to eight-day travel options and incorporate planned travel itineraries, plus options for combining rail with bus and ferry. The launch is backed by a new colourful marketing campaign.

PK chief exec sacked

THE acting ceo of Pakistan International Airlines, Bernd Hildenbrand, has been 'relieved' from his post.

Hildenbrand had been under investigation after selling an airworthy aircraft to a museum and a bad wet-leasing deal.



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Tourism WA takes on America



WESTERN Australia was recently promoted at two trade events in North America – the Australia Tourism Summit and Australia Marketplace 2017. As part of the summit, TA

organised a media roundtable with CBS travel editor Peter Greenberg, which was attended by 70 people.

Tourism WA also hosted another media event, which enabled WA tourism reps to promote their region to the LA media.

Pictured from front left are Nicolena Oborn, Crown Hotels; Peter Trembath & Craig Howson, True North Adventure Cruises; Suzanne Fisher, Australia's Coral Coast; Jo Durbridge, Australia's North West; Debbie Ferguson, Exmouth Diving Centre; and Catrin Allsop, Australia's South West.

C·I·E TOURS

CIE

From back left are Sandy Nerlich, Tourism WA and Lianne Zackler, Tourism WA.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily*'s Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Courtyard by Marriott in Alexandria, Louisiana, has undergone refurbishments including new carpeting, wallpaper and window treatments throughout the lobby. New couches have been added to guestrooms and public spaces and expansions

have been made to the fitness centre.



The Crystal Ballroom at Omni King Edward Hotel in Toronto has had a US\$6.5 million restoration. New features include a prefunction space finished in mosaic tiles and a permanent bar, as well as updated carpet and embellished chandeliers and wall

sconces with ornate crystal elements.



Hilton San Francisco Union Square has completed a US\$26 million room renovation to its accommodation in Tower Two. Upgrades include noise cancelling windows and doors, and a cityscape viewing lounge offering a 360-degree perspective of the city.

Bathrooms and guest rooms have also been completely redone, with in-room tablets added for all guests.



L'Auberge Del Mar, A Destination Hotel, located in San Diego's coastal North County region, has put the finishing touches on its renovations. There is now 929m² of indoor meeting space, encompassing two ballrooms with terraces and six meeting

rooms. The meeting areas have been painted in coastal blues, soft greens and crisp whites to create a casual, beach-inspired ambience.

\$100m for Darwin CBD

THE Northern Territory Govt has announced \$100m in funding for three major projects aimed at transforming the Darwin central business district.

They include building a fine arts gallery in State Square, creating a link between the waterfront and Cullen Bay, and moving part of the Charles Darwin University to the city centre.

Construction will begin during the current term of government.

Seabourn exec shuffle

CRUISE line Seabourn has announced the appointment of Teresa Haughey to the role of director, hotel service for hotel operation, and Daniel Putzhammer as director of food and beverage operations.

Haughey became the first female hotel director for Seabourn in 2012 and Putzhammer was most recently hotel director for *Seabourn Encore*, which launched in Dec.

Queen Vic refurb

CUNARD has revealed more details of its plans for *Queen Victoria* ahead of a \$40 million refit beginning 05 May.

New renderings show refreshed features of the Lido Sun Deck and Winter Garden, as well as an additional 43 Britannia Club staterooms and a dedicated Britannia Club restaurant.

The refurb will take place at the Fincantieri Shipyard in Palermo, Italy, and is scheduled for completion by 04 Jun ahead of a maiden cruise to Amsterdam.

Other upgraded features include five new Penthouse Suites and new bar concepts.

Joshua Leibowitz, senior vp of Cunard North America said the renovation will broaden the on board offerings available.

AS/VX JFK relocate

ALASKA Airlines and Virgin America yesterday announced plans to relocate operations from T8 and T4 at New York's John F. Kennedy International Airport, shifting to T7 by Oct.

The co-location move is aimed at improving connections to Europe and beyond, offering more streamlined operations.

Both airlines offer 14 flights a day to JFK from West Coast gateways such as Seattle.

Hyatt ME expansion

HYATT will increase its presence in the Middle East after signing management agreements for 14 new hotels.

The properties will carry branding from six Hyatt entities including Park Hyatt, Grand Hyatt and Hyatt Regency, and will join the group's existing 14 hotels in the region.

Hyatt's portfolio now includes 698 properties in 56 countries.



1st OZ A350 delivered

ASIANA Airlines has taken delivery of its first Airbus A350-900, leased from Ireland's SMBC Aviation Capital.

The aircraft is one of six to be leased and will operate long-haul routes to Europe and the US.



Congratulations

DEAN BAGLEY

from SeaLink Travel Group

Dean is the top point scorer for Round 5 of Travel Daily's AFL footy tipping competition. He's won a \$100 travel voucher courtesy of Expedia.





Major prize for the 2017 footy tipping competition is two return economy class airfares to any one of **EMIRATES** 39 European destinations.



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Fifty years in travel!

ORBIT World Travel recently raised their glasses to travel advisor Ros Hakim, who is this year celebrating half a century of working in the industry.

Hakim (**pictured**) commenced her travel career in Johannesburg with Qantas in 1967 the same year the carrier introduced Boeing 707V aircraft.

After emigrating to Australia in 1979, she commenced working as a travel agent, eventually opening her own agency in 1995.

Edgecliffe, Sydney-based Travel Creations operated for eight years and was eventually sold when retirement beckoned.

However the lure of her clients - and the industry - brought her back, and since that time Hakim has been operating her own customer portfolio at Orbit World Travel (formerly World Travel Professionals).

Asked about what kept her in the game for so long, Hakim said: "I am passionate about travel and the joy it brings to people; the different experiences, whether it's architecture, history, cuisine, great whisky or wine, art, whatever - travel opens people's eyes and minds and I love that I get to do that every day!"

She added that the excitement of the fast-changing industry was also thrilling.

"Destinations evolve and

CA London boost

AIR China is expanding capacity on the Beijing-London Heathrow route, with a high density 777-300ER set to operate the carrier's second daily service over the peak summer period between 13 Jul and 20 Aug, replacing the previously scheduled A330-300.



technology has made a huge difference to how we research and book travel and I enjoy the challenge of keeping up with it all.

"There is never a dull day in my life," she added.

Hakim said she had seen fundamental changes in the travel industry, from handwritten BSP tickets, airline notifications via telex machines, to faxed fare sheets and now today where carriers are updating their product constantly and technology is making travel management instantaneous.

And it hasn't all been about travel, with Hakim also very active on the Gold Dinner Committee for the Sydney Children's Hospital which has raised millions of dollars for sick children over the last 20 years.

New RCCL OBC plan

ROYAL Caribbean and Celebrity Cruises have enhanced their Pre-Cruise Planner, which now allows guests to use on-board credit (OBC) to book cruise experiences before they sail.

Previously OBC bonuses through promotions such as Royal Caribbean's WOW Sale or Celebrity's Go Big, Go Better Go Best campaigns could only be used once onboard the ship. More details in tomorrow's issue of *Cruise Weekly*. afta

AFTA update

From AFTA's chief executive, Jayson Westbury



"LEST we forget". As ANZAC day passes for another year and the nation stops to remember in recognition of those who fought in battles past and for those in our military who continue to serve, we must always remember and respect what we have today as a result of the ultimate sacrifice. 2017 being the 102nd anniversary since the landing of

the Australian and New Zealand troops at Gallipoli and of course of the battles of Villers-Bretonneaux, we stop to remember.

Dawn services, having been held across the country and once again bringing out tens of thousands of people to join in this important day of remembrance, ANZAC Day continues to be an important day to be an Australian. A tradition that will no doubt go on for many years ahead with young and old joining together to pay respects and remember.

My own 7-year-old son has become very intrigued by ANZAC Day and asked me why we say "Lest we forget". It is a curious question and one that requires some investigation. In fact, the saying comes from a poem written by Rudyard Kipling (circa 1897) called Recessional. It is a saying that has become common place within English speaking countries as a saying of remembrance and is particularly used on ANZAC Day.

For those history buffs in the travel industry I am sure much greater background could be provided than what I have uncovered but I thought the poem worthy of print today in *Travel Daily*:

'God of our fathers, known of old, Lord of our far-flung battle line, Beneath whose awful hand we hold Dominion over palm and pine— Lord God of Hosts, be with us yet, Lest we forget—lest we forget!'

The words meaning that we must be careful not to forget and in fact the words "lest we forget" have become the words most used on war memorials or as an epitaph (a short text honouring a deceased person). No doubt as the travel industry returns to business as usual we have all remembered ANZAC Day in our own special way and I am sure we will go on to do this for decades to come. "Lest we forget".

OTP suffers in Mar

ON TIME performance by airlines on domestic routes fell by more than six points in Mar, with departures averaging at 78.3%, lower than the long term average of 84.1%, according to the latest government data.

Arrival figures reached 76.7%, significantly lower than the long term performance of 82.7%, while cancellations represented 3.1% of all scheduled flights, more than double the long term average of 1.4%.

Qantas took the top spot for on time departures during Mar at 83.7%, followed by Virgin Australia at 81%, Jetstar at 67.7% and Tigerair Australia at 67%.

Virgin Australia Regional Airlines led regional carriers, achieveing the highest rate of on time departures of 84.3%, followed by QantasLink at 80.2% and Regional Express at 76.8%.

The largest rate of flight cancellations during the month came from QantasLink at 4.2%.

Tamanu on special

A NEW year-round special at Tamanu Beach Resort, Aitutaki in the Cook Islands is offering a saving of NZ\$600 in added value.

The package includes a Stay 6, Pay 5 deal, daily brekkie, NZ\$100 food & beverage credit per room, free 30 minutes massage, a free giant clam snorkelling tour and return airport transfers in Aitutaki for two adults, available for sales to 31 May for travel until 31 Mar.

Island, Jin Air pact

ISLAND Air and Jin Air have signed an interline agreement which will allow travellers to book connections between both airlines' networks across Asia and the Hawaiian Islands.

HX to fly to Saigon

HONG Kong Airlines will fly to Ho Chi Minh City from 20 Jul. The 2.5hr flight will operate five times a week from Hong Kong, using two-class Airbus A320s.



Adele boosts hotels

AUSTRALIA'S hotel sector enjoyed significant growth courtesy of Adele's Australian tour in Mar, the latest STR occupancy figures show.

The largest RevPAR increase was in Brisbane, where hotel occupancy grew from 70.7% in Mar 2016 to 78.6% in Mar 2017.

Canberra recorded the largest RevPAR change in the year-todate to Mar in 2017 of 13.9%, compared with the PCP, followed by Sydney at 9.5%, Darwin (9.4%) and Cairns (8.8%).



Major prize for the 2017 footy tipping competition is two return economy class airfares to any one of **EMIRATES** 39 European destinations.

HAL elite beverages

A NEW premium beverage package has been introduced by Holland America Line, priced at US\$54.95 per person, per day.

The Elite Beverage Package includes any premium spirits, cocktails, wines, beers, coffees, non-alcoholic beverages, bottled water and sodas up to a value of US\$15 each.

On ms Koningsdam, the package also includes the Coca-Cola Freestyle program.

HAL is also discounting its Signature Beverage Package by US\$5 when it is purchased online before the cruise.

DXB traffic up 7.6%

PASSENGER traffic at Dubai International (DXB) reached 22.496.596 in the first quarter of 2017, up 7.4% on the same period last year.

Eastern Europe was the fastest expanding market in terms of percentage growth (33.3%) during the first three months of 2017, followed by Asia (22.6%).

Hilton China milestone

HILTON has opened the 296room Hilton Quanzhou Riverside, its 100th hotels in Greater China. The property is located in Jinjiang's Central Business District, 8km from Quanzhou Jinjiang Int'l Airport and nearby Kaiyuan Temple, Live Show Creative Park and Qingyuan Mountain.

US hotel rev soars

HOTEL industry revenue and house profit in the US reached all-time highs in 2016, data from STR's 2017 HOST Almanac shows. Revenue hit an estimated US\$199b in 2016, up US\$9b from 2015, but growth was at a much

lower rate than in 2015. House profit increased 4.0% compared with 11.1% in 2015 and

total revenues increased 4.5% in 2016 after rising 8.1% in 2015.

Joseph Rael, STR's director of financial performance said only "modest profit increases" are expected in the short term.

British Airways' JFK T7 overhaul



ABOVE: British Airways has released computer generated images of its planned multimillion pound redesign for Terminal 7 at New York JFK.

Slated for completion by the end of 2018, the redesign will unveil a modern new check-in concourse with a separate Club World and First area, along with regenerated lounges.

The new food court area is pictured - CLICK HERE for more.

Swiss-Bel Bahrain

SWISS-BELHOTEL will open two hotels in Bahrain this year, tripling the company's inventory of rooms in the Kingdom.

The five-star, 189-room Grand Swiss-Belresort Seef will open in the last quarter of this year and a new residential property is due in Dec 2017 in Juffair after it has been rebranded

The properties will join the existing Swiss-Belhotel Seef.

Win tickets to UK/Europe

To celebrate the 50th Anniversary of Singapore Airlines' flights to/from Australia, Singapore Airlines is offering Travel Agents in Australia the opportunity to win two return Business Class tickets from Australia to any Singapore Airlines destination in UK/Europe!

To win, correctly answer each daily question in April. The lucky winner will have the most correct answers as well as the most inspired final entry. Send your answers to singaporeairlines@traveldaily.com.au



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Travel





Product Manager

Brisbane, \$65-70k, Ref: 2832CN1

This role involves demonstrating managerial skills within the cruise industry and utilising your extensive cruise product knowledge! You will need to have strong interpersonal skills with flair in negotiating contracts to assist with growing business and thinking outside the box when it comes to new ways to attract business. We are looking for current experience as a Product Manager with an amazing personality. You will be striving towards KPI's, negotiating and managing products.

For more information please call Chandini on (07) 3123 6107 or click APPLY now.

SKI Reservations Manager

Sydney, Up to \$80k + Super DOE, Ref: 2775PE1

Are you a strong reservations professional with excellent motivational & leadership skills looking for a position where you can leave your mark? We are seeking an ambitious & motivated Reservations Manager for a Central Sydney based team. Ideally you'll have lead a reservation team & be passionate about the product that they sell. The role is responsible for driving sales to achieve targets whilst maintaining high levels of customer service. On offer is salary up to \$80K for the right candidate.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

Luxury Travel Consultant

Melbourne, \$55-\$60k + Super, Ref: 2671HC1

This boutique agency based in Melbourne is known for its excellent customer service & their holidays to stunning destinations. They have an outstanding reputation and believe in delivering the highest standards to their customers. No day will ever be the same in this travel consultant role, from booking complex airfares, organising transfers to selecting the perfect accommodation for your clients. The role will be heavily customer service focused offering your expertise on worldwide destinations.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

Travel & Event Manager

Melbourne, Up to \$75k + Super, Ref: 2810KF1

My client, a leading group travel and event management company is looking for an experienced and passionate Event Manager - Team Leader to join their groups & events team in Melbourne for a 12 month maternity leave contract. If you are a creative thinker, have strong communication skills, thrive working in a busy environment & have an exceptional eye for detail, then this opportunity is for you! You can expect a very competitive salary package & ongoing professional development opportunities.

GLOBE

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

Marketing Executive

Brisbane, Circa \$60k + Super, Ref: 2328SZ2

Working within a global company, this is a fantastic chance for someone with experience in a marketing capacity to be a part of something bigger! You will have the opportunity for huge career growth as you will look after the Australian market. Working closely with the Managing Director, your role will consist of social media promotional activity, thinking outside the box and putting awareness of local store marketing, sending out EDM's and has an understanding of HTML and SEO.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

Brand Marketing Manager

Sydney, Circa \$150k OTE + Super, Ref: 2834SO3

Headed up by one of the most innovative and forward thinking senior management teams, this role holds the golden opportunity for someone to hone their branding skills with one of the most exciting products in the current travel market. The role is responsible for relaunching the brand and scaling up sales in line with the strong growth proposed for this ambitious company. You will be an integral part of the management team and will have huge scope to create and implement a phenomenal brand.

For more information please call Sasha on (02) 9113 7272 or click APPLY now.

Corporate Travel Consultant

Melbourne, Attractive Salary Package, Ref: 2797KF1

Our client, an international TMC, is on the look out for motivated travel consultants who are looking to take their career to the next level. If you are looking for a company where you can enjoy career progression, recognition, rewards and fantastic bonuses, then this is the opportunity you've been searching for. This corporate travel role would suit an experienced, strong sales retail consultant or a corporate travel consultant wanting to earn more and be challenged in their career!

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

Travel & Cruise Consultant

Adelaide, \$40-45k + Super, Ref: 2785HC1

Do you have the gift of travel sales? If you have proven retail sales experience and can manage complex itineraries then you must apply now. You will be working towards targets and aiming to earn lucrative quarterly commissions in return for a career within a supportive and friendly environment. You will be highly experienced, have GDS skills and have proven sales results. Long term career progression, a great salary & an amazing team are perks to this role.

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Virgin Atlantic Sale fares

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From **\$300** From **\$2050** From **\$5200**

Departures from 20 April 2017 - 31 March 2018.

CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 20 April - 02 May 2017 on VS International itineraries ex Australia plated on VS (932) ticket stock on the Consolidated Travel IATA only. Child, Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. The prizes are open to all full time international selling agents only. Consolidated Travel & Virgin Atlantic reserve the right to alter or cancel the promotion any time. Vouchers are capped and all claims must be emailed to promotions@consolidatedtravel.com.au by COB 09 May 2017. It is a condition of accepting the prize that: the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a winning agency is unable to use a prize as stated. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe benefits the recipient recives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes include GST where applicable and taxes are included in the price of the ticket and land content. Consolidated Travel Group ABN 60 004 692 791. Date of issue 20 April 2017.



