



## Travel Daily

on location in  
Perth, WA

Today's issue of *TD* is coming to you courtesy of Helloworld's Global STARS event, which is kicking off in Perth.

HELLOWORLD'S inaugural Global STARS event has brought together 170 top-selling agents for an action-packed weekend of rewards and celebrations.

Being held at Crown Towers Perth, the event is an amalgamation of the Qantas Holidays Global Achievers and Sunlover Stars reward programs, and begins today with lunch at the Sandalford Winery in the Swan Valley before a welcome function at Little Creature's Brewery in Fremantle.

Over the weekend, participants will visit Rottnest Island and take part in a Swan River cruise before a high-energy gala dinner at the Crown Ballroom.

Agents are also taking part in a series of pre- and post-event fams to destinations including Broome, Kalgoorlie and the Margaret River.

## Air China plans PEK/BNE

**EXCLUSIVE**

**BRISBANE** Airport is set to receive additional passenger uplift to/from China's capital, Beijing, with two new routes winning approval from Chinese authorities.

According to the China Civil Aviation Authority's latest update on international routes issued in the Q2 of 2017, Air China has been granted authority to fly between Beijing and Brisbane, potentially making it the first Chinese carrier to offer non-stop services linking the two cities, *TD* can reveal.

### CZ Adelaide boost

**SEASONAL** five weekly services between Guangzhou & Adelaide will be offered by China Southern Airlines from 10 Dec to 26 Feb.

The SkyTeam alliance member inaugurated the ADL route last Dec using Airbus A330s, operating on a thrice weekly basis.

CZ has ambitions to increase the Adelaide service to daily.

South Australia Tourism Minister Leon Bignell said the govt has been working with the tourism industry "to make sure they are ready for Chinese visitors".

Air China already operates non-stop flights to Beijing Capital from both Sydney and Melbourne.

Chinese authorities have also given Hainan Airlines the nod to begin its own Beijing-Brisbane service, however the start date, frequency and aircraft to be used by it and Air China have not been indicated as yet.

Beijing-Brisbane will be a second route to the Queensland capital operated by Hainan Airlines which is preparing to launch flights from Shenzhen to BNE next month.

Hainan Airlines, which is part of the HNA Group that is seeking an Alliance Framework Agreement with Virgin Australia on flights between Australia and China (and Hong Kong), has also been authorised to commence new non-stop flights between Haikou in the Hainan province to Sydney.

### Today's issue of *TD*

*Travel Daily* today has six pages of news and photos, a **Corporate Update**, plus full pages from: (CLICK)

- Travel Trade Recruitment
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## New Africa, Congo exhibits for Taronga

**TARONGA** Zoo in Sydney has lodged a development proposal with the NSW Government to construct new African Savannah and Congo Forest exhibits.

The African display will be home to giraffe, zebra, lion, meerkat, ostrich & fennec fox, while the Congo Forest will be occupied by eastern lowland gorillas and okapi, with both displays featuring themed landscapes.

Both new exhibits will require the partial demolition of the current African Safari and Orangutan Rainforest displays.

The design will see visitors walk through five different areas - the Savannah, Kopje Country, Cliff Edge Village, The African Waterhole and the Congo Forest.

According to the Environmental Impact Statement, the project seeks to "revitalise existing exhibits improving animal welfare and the visitor experience".

The \$37.5m proposal was made public today with NSW Planning.

## Security update

**QANTAS** is advising that the Australian Govt has moderated some of the additional aviation security measures introduced on 30 Jul, which should reduce the time it takes to move through domestic and international airports around the country.

"We ask that passengers please ensure they arrive with plenty of time ahead of their flight," QF said.

## Crown profit drops 15.5%

**CROWN** Resorts Limited this morning unveiled a \$343.1 million "normalised profit" for the year to 30 Jun, a drop of 15.5%.

However after significant items the overall result was a profit of \$1.86 billion, up 96.7%, taking into account a \$1.56 billion gain on the sale of shares in Macao-based Melco Resorts.

Normalised revenue at Crown's Australian resorts dropped 12.7% to \$2.84 billion, with main floor gaming revenue dipping to \$1.6b.

Non-gaming revenue in Australia amounted to \$718.5 million, up 6.5% for the year.

Executive chairman John Alexander said the full year result reflected difficult trading conditions, particularly in the gaming segments of the business.

Crown Towers Melbourne recorded an occupancy rate of

## 96.7% with a \$375 average room rate, while Crown Metropol occupancy was 92.2% and Crown Promenade Melbourne's occupancy was 93.4%.

"These high occupancy rates reflect the very strong demand for luxury hotel accommodation in Melbourne," the company said.

Non-gaming revenue at Crown Perth rose 11.2% to \$246.7m.

Hotel occupancy at Crown Towers Perth, which opened last Dec, was 58% with an average room rate of \$322.

Crown Metropol Perth occupancy was 85.2% while Crown Promenade Perth recorded a 91.4% occupancy rate.

The results announcement said the Crown Sydney Hotel Resort at Barangaroo is on schedule, with completion expected in 2021.

The company also confirmed that billionaire James Packer had returned to its board, after standing down in Dec 2015.

## Wyndham split

**WYNDHAM** Worldwide has overnight confirmed plans to spin off its hotel and timeshare businesses into two separate publicly listed entities.

CEO Stephen P. Holmes said the move would allow both divisions to better focus on growth strategies including mergers and acquisitions.

The new timeshare company would incorporate RCI, Wyndham Vacation Ownership and Wyndham Worldwide units, with the separation expected to be completed in the first half of 2018.

## What's Left for 2017

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## AirAsia X eyes ADL

**LOW-COST** long-haul carrier AirAsia X is considering the relaunch of its flights between Adelaide and Kuala Lumpur, with *The Australian* reporting the services could recommence in the next six to eight months.

CEO Beyamin Ismail said flights to Cairns and Canberra were also on the radar for AirAsia X.

## IATA - demand up

**GLOBAL** passenger traffic data for Jun collated by IATA showed demand up 7.8% year-on-year.

All regions across the globe recorded growth, with capacity up 6.5% and the overall global load factor up 1 point to 81.9%.

"A brighter economic picture and lower airfares are keeping demand for travel strong," said IATA director general and ceo Alexandre de Juniac.

The Asia Pacific load factor for the month was 80.9%, with regional demand up 11.6%.



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## Research Report

2017 Phocus Forward:  
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## Fiji Airways Hong Kong deal

**FIJI** Airways has signed a new codeshare deal with HNA Aviation offshoot Hong Kong Airlines, with the HX code to be placed on FJ flights between Nadi and Hong Kong as well as Auckland.

The reciprocal pact will also see Fiji Airways codeshare on Hong Kong Airlines services between Hong Kong and Bangkok, Tokyo and Osaka.

FJ ceo Andre Viljoen said the deal would help expand the carrier's footprint in Northeast Asia, with passengers offered

through check-in and full luggage interlining.

"We look forward to welcoming more Asian travellers to our home, Fiji, one of the world's most sought after tourist destinations," Viljoen said.

**MEANWHILE** Hong Kong Airlines has also confirmed the addition of Los Angeles to its network, with new A350 aircraft to operate between HKG and LAX from 18 Dec four times weekly.

## HTA lands Adaaran

**HOTEL** Representation Australia has added five Adaaran Resorts in the Maldives to its portfolio, with the new offering comprising resorts ranging from beach front bungalows to overwater private pool villas.

Adaaran Resorts also has ten properties in Sri Lanka, five in Oman and one in India.

## MCEC chair resigns

**ROBERT** Annells formally stepped down as chairman of the Melbourne Convention and Exhibition Trust last night, after 20+ years of service which has seen over 23,000 events and 10 million business delegates come through the MCEC doors.



### Leisure Travel Specialist, Double Bay

Orbit World Travel is Australia's largest locally owned travel management company. With offices across Australia, NZ and Singapore we have built an enviable reputation for providing quality travel management services for Corporate, Event and Leisure travel.

#### The Opportunity

We have a fabulous opportunity for a motivated Leisure Travel Specialist to join the team based at our Double Bay location. Reporting directly to the Head of Leisure, this role is responsible for effectively managing all aspects of client's travel arrangements including:

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#### Key Skills

Current experience working as a Leisure Travel Specialist  
A desire to provide a high-level of customer service and strive to go above and beyond for your customers at all times  
Current experience using a CRS (Amadeus, Galileo or Sabre)

If this sounds like you, please contact us today!

Susan Olding  
E: [susan.olding@worldtravel.com.au](mailto:susan.olding@worldtravel.com.au)  
P: 0416 249 727



Scandinavia's capital cities exude cool. Discover what each has to offer in the August issue of *travelBulletin*.

CLICK to read  
*travelBulletin*



## Fly Corp OAG/MEB

**FLY** Corporate has announced non-stop services between the NSW regional city of Orange and Melbourne, with the Mon-Fri service kicking off on 09 Oct.

The operation will utilise Melbourne's Essendon Airport, complementing Fly Corporate's existing services from Orange to Brisbane that launched in Feb.

Tickets are on sale from today via travel agents and online at [flycorporate.com.au](http://flycorporate.com.au), with the airline's network also incorporating Armidale, Coffs Harbour, Inverell, Moree, Sydney, Tamworth and Biloela.

## Rail Plus showcase

**RAIL** Plus will operate its first ever 'Great Train Journeys Showcase' in a series of events in Sydney (28 Aug), Brisbane (29 Aug) and Melbourne (30 Aug).

The sessions will feature a line-up of representatives from key rail operators, with Rail Plus commercial director Ingrid Kocijan saying they will be "must-see events for agents who want to tap into an emerging and profitable category".

Alongside the rail operators, the showcases will feature airline sponsor Emirates and a selection of national tourist offices representing key rail destinations, allowing attendees to find out about pre and post rail options.

CLICK HERE for further details.



## Window Seat

**THIS** week Prince Phillip has formally retired from public duties, with the 96-year-old stepping aside for a well-earned rest out of the limelight.

The move looks to have had significant repercussions for some parts of the tourism industry - in particular causing a shake-up at Legoland in Windsor, where a 10cm figure of the Prince has also been removed from display.

"The Queen and Prince Philip visited our miniature Lego Buckingham Palace in Miniland back in 2003, so we thought it was only right to wish the Duke of Edinburgh a very happy retirement by marking the occasion in Miniland in our own LEGOLAND way," said a spokesperson for the attraction.

Prior to the removal, a tiny Lego bowler hat was placed in the figure's hand (**below**) along with a 'Gone Fishing' sign on the gate of the mini Palace.



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Hamilton Island Enterprises have an opportunity for a skilled Account Manager - International to join the Sales team. Based within our Sydney corporate headquarters in St Leonards, you will be responsible for growing sales from the Americas and Inbound Tour Operators (ITO's) through professional networking; relationship building; trade marketing and industry know how.

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<https://chc.tbe.taleo.net/chc01/ats/careers/v2/viewRequisition?org=HAMILTONISLAND&cws=42&rid=10809>

## It's a wrap for COMO!



**THE** global directors of sales and marketing of COMO Hotels and Resorts wrapped up their sales roadshow around Australia and New Zealand at COMO The Treasury, Perth this week.

The two-week trip saw the team travel to Auckland, Sydney, Melbourne and Perth to showcase and provide updates on COMO's properties.

**Pictured** are: Katherine Gordon, dosm London; Gerhard Fink, dosm Thailand and Bhutan; Gabi Vincent, dosm Perth; Jonica Paramor, Unique Tourism Collection; Pamela Balce, COMO HQ; Gede Suteja, gm of COMO Uma, Ubud and Eugene Feklistov dosm Bali.

## Traverse Tasmania

**WALKING** operator, Tasmanian Expeditions, has launched the Great Tasmanian Traverse, a five-week trip combining five of the operator's most popular trips.

The journey includes two-three nights rest inbetween five stages, which include the Coast to Cradle trail, The Overland Track, the Frenchmans Cap Trek, rafting the Franklin River, and the South Coast Track.

The trip will cost \$12,890pp and depart Launceston on 18 Feb and conclude in Hobart on 27 Mar.

For more information, head to [greattasmaniantraverse.com](http://greattasmaniantraverse.com).

## Lindblad rev up 3%

**LINDBLAD** Expeditions has reported a 3% rise in tour revenue for Q2 on the same period in 2016, primarily due to \$2.6m of additional contributions from Natural Habitat, which was acquired in May 2016.

The delay in delivery of *National Geographic Quest*, will impact on contributions in 2017 but the increased capacity from the addition, as well as the *National Geographic Venture* in 2018 and a new blue water vessel in 2019, is expected to generate significant returns in the years ahead.

Occupancy decreased to 85% from 92% a year ago due to lower bookings during 2016, resulting in a \$1.9m slide in ticket revenues.

Sven-Olof Lindblad, president and ceo said "The significant operating momentum we generated over the last nine months has continued with bookings for future travel up nearly 40% in 2017 versus the same period a year ago".

## NT fish comp is back

**THE** Northern Territory's Million Dollar Fish competition has returned for its third season and will kick off on 01 Oct.

It is expected to attract at least 45,000 regos and is offering more than \$2.1m in cash prizes.

## TIME was right for Brisbane



**A CROWD** of over 40 industry professionals gathered in Brisbane on Wed night for the first Travel Industry Mentor Experience (TIME) networking event in the Queensland capital.

Attended by TIME founder Penny Spencer, the group were welcomed to The Point Brisbane by Snowscene general manager Emily Warbick, a former program alumnus who was mentored by Spencer herself in 2012.

Warbick said the TIME program was "one of the most gratifying experiences" of her career.

"It advanced my career and confidence in leaps and bounds.

## Broadway shows

**THE** Broadway Collection has access to tickets to a number of new theatrical shows coming to New York.

Shows include *The Band's Visit* which opens for previews on 07 Oct ahead of its official opening on 09 Nov at the Barrymore Theatre; *SpongeBob Squarepants* the musical at Palace Theater, opening on 04 Dec; *Escape to Margaritaville* at Marquis Theater opening on 15 Mar and *Frozen* in early 2018 - more details [HERE](#).

## A&K Greek cruise

**ABERCROMBIE** & Kent has chartered the all-balcony mega yacht *Le Laperouse* for a 10-day Greek Isles cruise in Oct 2018.

Departing from Athens on the 150-pax vessel, the all-inclusive sailing will visit Crete, Santorini, Rhodes, Symi, Delos, Mykonos and Syros, along with a stop at Bodrum, Turkey.

It's scheduled to depart on 10 Oct, priced from US\$9,995ppts with a \$1,000pp saving on Cat 1-3 staterooms if booked by 31 Dec.



Penny continues to offer mentor support five years after I graduated," she said.

Spencer said networking was a crucial part of developing a career.

She is **pictured** (centre) with Warbick (left) and the event's keynote speaker, businesswoman and TIME mentor Jan Knox.

**Pictured inset** are some of the Brisbane TIME event guests, Jodie Weeks, Club Med and Trace Olsen, Mandarin World Tours.

Expressions of interest for TIME's 28th intake are now being accepted, email Marie for info at [time@travelindustrymentor.com.au](mailto:time@travelindustrymentor.com.au).

## Sri Lanka Unbound

**RESPONDING** to SriLankan Airlines' impending launch of Colombo-Melbourne services, India Unbound has developed two new short-stay itineraries of the island nation.

The trips include an eight-day Luxury Explorer Sri Lanka that features a stay at the highend Tea Trails plantation resort and the seven-day Taste of Sri Lanka.

India Unbound's Lincoln Harris said the tours have been created as an introduction to the country, as a stopover or an add-on tour.

See [indiaunbound.com.au](http://indiaunbound.com.au).



Friday 4th August 2017

## CORPORATE UPDATE

### International fares decline

**THE** average ticket price to Sydney on many key international routes has declined over the last 12 months, with fares from the NSW capital to Singapore and Hong Kong having declined 5% year-on-year.

It's a different picture in the domestic market, where the average ticket price between Sydney and almost all major Australian cities having increased.

The figures were detailed in the latest Business Travel Pulse report produced by CAPA and CWT Solutions Group, and unveiled at this week's CAPA Aviation Summit.

CAPA executive chairman Peter Harbison said Sydney is very much at the heart of Australia's aviation system.

"With very strong international growth, particularly from China, it is a key stepping off point for international tourism.

"Domestically, as the fare war between Qantas and Virgin subsides...we will begin to witness a gradual move upwards in fares," Harbison forecast.

The report also looked at hotel prices, with Sydney having the highest occupancy rate at 89%.

Occupancy is expected to remain flat this year, but average room rates have increased due to ongoing supply constraints.

CWT Solutions Group director

Asia Pacific, Richard Johnson, said the decline in international fares was driven by a "capacity evolution" from Asian and Middle Eastern carriers, as well as a wider range of low-cost carriers operating into Australia.

The full report can be viewed at [carlsonwagonlit.com](http://carlsonwagonlit.com).

**MEANWHILE** Flight Centre's 4th Dimension consulting division has also highlighted the surge in Sydney hotel rates, with average nightly prices jumping 8.7% to \$270 in the first quarter of 2017 - the highest quarterly increase in the Sydney accommodation market in over two decades.

### Corporate increase for Counsellors

**GLOBAL** home-based travel agency group Travel Counsellors this week reported a 12% year-on-year increase in corporate travel sales, with further growth expected in the business sector.

The UK report said Travel Counsellors had secured over 450 new corporate accounts in the last 12 months.

The group has over 1,600 Travel Counsellors globally, with operations in the UK, the UAE, South Africa, Ireland, the Netherlands, Belgium and Australia.

**CAPA**  
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**CAPA Insights**

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



**THE** 2017 CAPA Australia Pacific Aviation & Corporate Travel Summit was held in Sydney this week, with a variety of thought-provoking keynotes and panel discussions from high-profile members of the industry and across seven different streams. In all, the Summit involved over 25 industry sectors, 700 attendees, 160 airlines, 100 travel buyers and many others for two days of networking and knowledge sharing.

The CAPA team was in attendance capturing all the facts, figures and thoughts from every session, producing over 200 news briefs of original content from each day.

Visit [centreforaviation.com/events](http://centreforaviation.com/events) for details on what's coming next.

### FCM unveils SAM

**FLIGHT** Centre's FCM Travel Solutions has unveiled its new "travel-intelligent chatbot," with the offering rolling out at this week's CAPA conference in Sydney as well as at the 2017 Global Business Travel Association convention in Boston, USA.

Short for 'Smart Assistant for Mobile,' Sam has updated functionality including city guides, departure gate and baggage claim information as well as improved geo-location directions to help travellers on the move.

FCM gm James Kavanagh said Sam was part of the ongoing shift in travel management which is seeing significant change as new technologies and digital disruption change the face of the sector.

### Tandem Travel partners with Amex

**AIR** New Zealand's travel management offshoot, Tandem Travel, has been announced as the new territory partner in NZ for American Express Global Business Travel.

Air NZ regional gm of direct, Jeremy O'Brien, said the airline had been seeking a global partner for Tandem Travel.

"Tandem Travel's strong partnerships and local market knowledge is a compelling proposition for business travellers, and we're excited to complement GBT's global offering with our domestic expertise".

Existing GBT clients in New Zealand will begin transitioning to Tandem in the coming months.



Out and About Travel is looking for home based consultants with an existing client base to join our dynamic and fun team.

We can offer your clients a range fantastic benefits through our affiliation with Virtuoso and Magellan.

If you are looking for a change then we may have a great opportunity for you and your clients.

**Contact Reece Farmilo** ([reece@outandabouttravel.com.au](mailto:reece@outandabouttravel.com.au)) to find out more about working with us and how we can grow our businesses together.



Friday 4th August 2017

## Collette ups Japan

**COLLETTE** has bulked up its guaranteed dates for its new 13-day Cultural Treasures of Japan small group tour in response to feedback from agents.

The trip ventures from Tokyo to Kyoto and includes exploring the Ginza district, hot springs and spas of Hakonem, Mt Fuji and travelling by express train and the Shinkansen bullet train.

Prices lead in at \$6,809pp for the 07-19 Apr and 29 Apr-11 May 2018 departures.

For more info, [CLICK HERE](#).

## WA caravan push

**THE** Tourism WA-funded Caravan Industry Development Initiative (CIDI) has enhanced the state's caravan capacity and capability since its launch in Apr (**TD** 12 Apr).

CIDI has identified common issues for the industry, including a lack of connectivity with the broader tourism sector.

A second group of parks will commence the program in Aug and Sep, with 57 operators to have completed the initiative by the end of the year.



### THE PRIZE

This month Travel Daily together with Philippine Airlines, The Peninsula Manila and Henann Regency Resort and Spa Boracay are giving readers the chance to win an island getaway to the Philippines.

The prize for two people includes:

Return economy class tickets from Sydney to Manila flying with Philippine Airlines

Two nights accommodation at The Peninsula Manila

Three nights accommodation at Henann Regency Resort and Spa Boracay



### WIN A TRIP TO THE PHILIPPINES

### TO WIN

Send us your most creative image, photo, collage, meme or photoshop creation which represents your ideal Philippines island destination experience flying Philippine Airlines **AND** tell us about that experience in 50 words or less.

Send your entries to [pal@traveldaily.com.au](mailto:pal@traveldaily.com.au)

And remember, you don't have to have been to the Philippines yet, just be creative!



Terms and conditions



## Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

New season rates are available with **Alamo Rent-A-Car** for travel through to 31 Mar, 2019. Book through a wholesaler.

**World Expeditions** are offering 2018 tours at 2017 prices plus an earlybird offer of up to 15% off the second traveller. Valid on new bookings deposited between 01-31 Aug. [CLICK HERE](#) for details.

**Rail Plus** are running a sale with 20% off the German Rail Pass 10 days and 15 days Consecutive and Flexi pass. The sale ends 28 Sep and applies to travel through to 31 Oct. See [www.railplus.com.au](http://www.railplus.com.au).

Book the opening special at **Travelodge Hotel Sydney Airport** and save 25% plus free breakfast for one person from \$127 per night. Valid for stays 04 Sep-08 Oct.

Solo travellers who book on select **Adventure World** polar bear adventures, including the six-day Churchill Town & Tundra polar-bear viewing journey can save up to \$1,000pp when they book and deposit by 20 Aug. Applies to the 09, 21, 28, 30 Oct & 6 Nov dep - call 1300 363 055.

**Greater Fort Lauderdale** has declared next month Spatember, with select spas offering 50% off specialty spa services from 01-30 Sep - more [HERE](#).

## Saudi bikinis okay

**SAUDI** Arabia's Prince Mohammed bin Salman had unveiled plans for a Red Sea resort project which where special laws will apply allowing women to wear bikinis.

The government said the resort would be "governed by laws on par with international standards," the *Telegraph UK* is reporting.

## 23 new PHG hotels

**BETWEEN** May-Jun, Preferred Hotels & Resorts added 23 new member hotels across 13 countries to its portfolio.

Some of the new additions include Cerulean Tower Tokyu Hotel, which stretches across 40 stories nearby Shibuya Station and the 267-room Hotel Chinzanso Tokyo, located in a 12.4-acre Japanese garden.

In Ho Chi Minh, Vietnam, there's Windsor Plaza Hotel, located in District 5 and the soon-to-open Sherwood Suites, offering one- and two-bedroom apartments.

China's 333-room Minyoun Chengdu Dongda Hotel has also joined, located in Chengdu's central business district.

## Air Canada results

**AIR** Canada achieved a net income of \$300m for Q2, compared to \$186m in the second quarter of 2016.

The airline smashed a number of records, including operating revenues, EBITDAR and ended with record liquidity levels.

Close to 167,000 customers were flew with Air Canada on 29 Jun, setting an all time record and the carrier expects to achieve another record during the Aug long weekend.

## WTC brand refresh

**BACKPACKER** support network Work & Travel Company Australia (WTC) has marked 15 years in business with a brand refresh.

The new look includes a new website, online members lounge and job board and new sales and marketing collateral.

WTC's new logo (pictured), is designed to appeal to its young international customer base.





*Working in partnership with the Australian Travel Industry*

### Corporate Travel Consultant

**Sydney, Circa \$55k + Super, Ref: 2946SO3**

If you are ready to make a change into a new corporate travel role working for a highly successful agency, you will have access to a diverse client portfolio and be arranging trips for them. You will need to have previously used a GDS system and will have experience of fares and ticketing. Your knowledge of domestic destinations will be exceptional and this supportive office will encourage you to excel. This will help you towards success as you leverage off the excellent reputation.

For more information please call Ruth on  
(02) 9119 8744 or click [APPLY](#) now.

### Flights & Ticketing Corporate Specialist

**Sydney, to \$64k + Super, Ref: 2930PE4**

My Client is a large player in the travel industry & continuing to grow quickly. If you are currently in a Ticketing role for a travel company this role could offer you a new challenge in your career. Update staff with everything air & take control of the air intranet. You will need Previous Travel Industry experience & working Knowledge of Sabre. You will have knowledge of airlines, fares, routes and networks. This is the perfect role for a consultant looking to step away from the frontline.

For more information please call Paul on  
(02) 9119 8744 or click [APPLY](#) now.

### Groups & Travel Consultant

**Gold Coast, \$50k, Ref: 2990CNA**

A fast growing and national award winning wholesale destinations management company are recruiting for a support consultant to join their busy office. You will be organising itineraries and quotes for customers which the sales team have secured. You will answer questions that introduce travellers to the amazing complexity of the culture and environment of South Asia. You will be receiving incoming calls and discussing the details of their dream holidays. Based in vibrant CBD offices.

For more information please call Chandini on  
(07) 3123 6107 or click [APPLY](#) now.

### Cruise & Travel Consultant

**Melbourne, \$55k + Super, Ref: 2015DM1**

We are looking for an experienced travel consultant to join this well established travel agency. This agency deals with high-end and cruise enquiries with a loyal client base. If you have a passion for all things travel and have an interest in cruising and also have a passion for customer service then this would be a very rewarding role for you. This agency has an outstanding reputation and they are looking for a strong consultant to join their close knit team in the South Eastern Suburbs.

For more information please call Daniel on  
(03) 9988 0616 or click [APPLY](#) now.

### Wholesale Travel Consultant

**Sydney, Circa \$45k + Super, Ref: 2948SO5**

A fast growing and national award winning wholesale destinations management company are recruiting for a support consultant to join their busy office. You will be organising itineraries and quotes for customers which the sales team have secured. You will answer questions that introduce travellers to the amazing complexity of the culture and environment of South Asia. You will be receiving incoming calls and discussing the details of their dream holidays. Based in vibrant CBD offices.

For more information please call Sasha on  
(02) 9119 8744 or click [APPLY](#) now.

### Marketing & Communication Specialist (Contract)

**Gold Coast, \$NEG, Ref: 2979SZ1**

An excellent opportunity has opened in Gold Coast for a group consultant with a high end Leisure travel company. Here is a great salary on offer and you will be rewarded for hard work. The successful candidate will ideally have a good telephone manner with excellent customer service skills. You will be experienced in the travel and groups and have exposure to high end Leisure & be able to work in a team environment. It is a Monday – Friday role at a great location in Gold Coast.

For more information please call Serena on  
(07) 3123 6107 or click [APPLY](#) now.

### BDM – Online Travel

**Melbourne, \$60k + Super + Bonus, Ref: 2885HC1**

Rare Sales Development Manager opportunity for a fantastic and well respected online travel company! Do you have sound Sales experience, a proven sales record and a passion for bringing on new business? This Online Travel Agency is looking for an experienced Sales Development Manager to assist with their ongoing success across the retail travel market. This is full time sales driven role - you will receive a fantastic salary package plus Superannuation & company allowance package.

For more information please call Hannah on  
(03) 9988 0616 or click [APPLY](#) now.

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