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SeaLink record profit result

SEALINK Travel Group this morning revealed its figures for the 12 months to 30 Jun, with total sales of \$201.4 million, up 13.5% on the previous year.

The company's net profit after tax was \$23.8 million, an increase of 6.6% year-on-year, driven by strong growth in the Captain Cook Cruises NSW and SeaLink South Australia businesses.

"2017 was a year of continuing transformation," said ceo Jeff Ellison, with key activities including leveraging the potential of operations in Gladstone and South East Queensland as well as improving the product offering for Captain Cook Cruises WA.

"We are well placed to continue growing our tourism-related businesses in a competitive environment and encouraged by the response to our new ferry services and the uplift in sales

and margins for the lunch and dinner cruise segment on Sydney Harbour," Ellison said.

A strong performance for SeaLink South Australia was mainly driven by strong demand for *PS Murray Princess* as well as higher passenger volumes on the Kangaroo Island ferry service.

Captain Cook Cruises saw a 34.5% lift in sales revenue, mainly due to the full year impact of the Apr 2016 WA acquisition, while higher yields were achieved by moving away from "lower margin group offerings".

"We are excited about the outlook for further organic tourism and transport growth opportunities," the company said, adding it was also continuing to seek acquisitions that would complement its current services.

Today's issue of TD

Travel Daily today has eight pages of news and photos, plus full pages from:

- Voyages to Antiquity
- Travel Trade Recruitment

Voyages on sale

VOYAGES to Antiquity is promoting its 2018 offering of "38 cruise tours and grand voyages" with a new brochure out now along with a range of special deals including fly free offers.

More details on **page nine**.

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Miller joins AW

ELLIOTT Miller has been appointed as head of sales for Adventure World, with over 20 years of industry experience, including as sales director for Aman Resorts and COMO Hotels.



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Airberlin administration

GERMAN carrier Airberlin has filed for administration, just a few months after Etihad injected €250 million into the airline.

Airberlin said it had no choice but to commence insolvency proceedings after Etihad declined to provide further support.

EY said the situation was "extremely disappointing"

AKL online mall

AUCKLAND Airport has announced a new partnership with global technology service provider AOE to create a "multi retailer mall" enabling travellers to purchase retail products and airport services via mobile devices and online.

The airport's gm of retail and commercial, Richard Barker, said the new online shopping facility was expected to launch in mid-2018, allowing international travellers to purchase from multiple airport retailers in one transaction, and then pick up all their items from a single collection point.

Most airport services, including parking, loyalty and lounge access will also be integrated into the system, Barker said.

"It will help to provide our passengers with a one-of-a-kind personalised journey," he added, with the move part of AKL's ongoing digital strategy.

Frankfurt Airport already uses the AOE platform.

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ZQN open again

OPERATIONS at New Zealand's Queenstown Airport have returned to normal, after the facility was closed yesterday following the non-fatal crash of a light aircraft.



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Travel Managers As individual as you are

Woodhouse in SQ restructure

SINGAPORE Airlines' high-profile Australian marketing head Dale Woodhouse will move to head office under a major restructure revealed today.

Woodhouse will leave his role as Senior Manager Marketing and Alliances on Fri to take up a new position in Singapore as Senior Manager Market Development and Projects.

"Dale has been an important part of Australia's operations for the past 28 years and his departure will mark a new chapter in Singapore Airlines' Australian commercial operations," said Regional Vice President Tan Tiow Kor.

"His knowledge and skills will be sorely missed in Australia, however he will provide a valuable asset to our head office

operations," he said.

Further changes will involve a complete overhaul of marketing functions in Australia, with the Area Marketing division to be renamed Sales Planning and Development from 01 Sep.

Four Area Offices will be created in major states to take over key national commercial functions.

NSW will be responsible for agency distribution and wholesale, with Greg McJarrow appointed Area Manager NSW and ACT.

Victoria will manage commercial operations of SA, along with Loyalty Marketing and Corporate Sales, headed by Area Manager Vic, Tas and SA Patrick Biggerstaff.

Queensland will also oversee the NT and take responsibility for Regional and Offline Sales, headed by Area Manager Qld and NT Jacki D'Antonio.

And Western Australia will manage Cross Selling and Sales and Operations Processes under Area Manager WA David Pinches.

While commercial operations of SA and NT will be managed interstate, day-to-day operations will continue to be run by existing local sales teams.

Skal Melb lunch

SKAL Melbourne is hosting its AFL lunch at the MCG at 12:30pm on 28 Sep featuring guest speaker Robert Dipierdomenic & overlooking the ground as it is prepared to host the Grand Final.

The event is \$129 for members & \$139 for guests - more **HERE**.



**HONG KONG
TOURISM BOARD**

MARKETING SERVICES EXECUTIVE, TRADE

The Hong Kong Tourism Board is a dynamic, global marketing organisation whose mission is to promote Hong Kong as a unique, world-class destination. The Board requires a Trade Marketing Services Executive for its Australia, New Zealand and South Pacific operations based in Sydney.

The Trade Marketing Services Executive is responsible for assisting the Manager, Trade Marketing & Business Tourism coordinating and implementing Trade & MICE projects. An understanding of current trade distribution channels is essential.

The position is also responsible for trade enquiries, database management, brochure stock control, and some basic administrative duties.

Ideally, candidates will have tertiary qualifications, marketing experience in a tourism-related field, extensive computer skills, good presentation and communication skills, together with a working knowledge of Hong Kong. Remuneration package will be negotiable but will include medical benefits and superannuation.

**Applications should be sent by 30 August 2017 to
E-mail: anna.chui@hktb.com**



New LUX* rep

MAURITIUS-BASED LUX*

Hotels & Resorts has announced the appointment of i4 Travel Marketing as its sales and marketing representative for Australia and New Zealand.

i4 is headed up by Anita Carr, who will initially work on the LUX* account part time.

The appointment reinforces the company's strong commitment to the local market which has been in the top ten sources for LUX* business for the last three years.

Carr will be responsible for the growth of outbound leisure traffic to key destinations including properties in Mauritius, the Maldives, Reunion Island, China and Turkey.

LUX* is also on a major growth curve, with six new resorts set to open in the next 12 months including the addition of a new property in Vietnam.

Airbnb analytics

ACCOMMODATION industry disruptor Airbnb has launched a new "analytics suite" to help its hosts compete with hotels.

The subscription-based Market Minder dashboard produced by AirDNA displays key metrics for every Airbnb rental worldwide, with maps, charts and adjustable filters to "allow vacation rental managers to make informed pricing decisions, spot peaks in travel demand, and better understand how their properties stack up".



Window Seat

ALL Nippon Airways (ANA) has opened a new *Star Wars*-themed kids' space within its Tokyo Haneda Airport Terminal Two lounge.

The space builds on ANA's partnership with the movie franchise, which has seen several aircraft painted in *Star Wars* liveries.

Walls will be decorated with designs based on other popular *Star Wars* characters including C-3PO, R2-D2 and BB-8, and ANA's own liveries

The best part is that kids entering the lounge get a free sticker at the reception desk.

FORGET platinum or gold frequent flyer status - all you need to get on board early on some Alaska Airlines flights is to be wearing the right footy top.

The NFL-mad carrier has announced that passengers wearing the Number 3 jersey of Russell Wilson, quarterback of the Seattle Seahawks, will be allowed to board early on any AS flight departing Seattle-Tacoma International Airport.

The early boarding offer is valid through to the end of the regular NFL season in late Dec.

As well as being a star NFL player, Wilson is Alaska Airlines' "chief football officer".



Abu Dhabi fam opp

AGENTS have a chance to win a spot on a famil to the UAE hosted by Abu Dhabi Tourism & Culture Authority and Etihad Airways.

There are three diverse itinerary options available as part of the "First Time Abu Dhabi Famil", covering Romance & Relaxation, Family Fun or Action & Adventure.

The Romance & Relaxation trip visits Anantara Eastern Mangroves Hotel & Spa and Emirates Palace; and the Family Fun element will see agents explore Yas WaterWorld, Ferrari World and the Falcon Hospital.

The Action & Adventure option includes sand boarding, mountain biking, horseback riding, quad-bike safaris, 4x4 dune bashing and driving a race car around the Yas Marina Circuit.

To secure a spot, Abu Dhabi Tourism is offering agents who have yet to set foot in the emirate three ways to enter - for full details, **CLICK HERE**.

Entries close on 14 Sep.

Tasman digi passes

EFFECTIVE this week, Air New Zealand passengers flying on trans-Tasman services are able to use a digital boarding pass on their mobile device.

Available via the Air NZ app, the technology provides a more streamlined airport experience for customers flying on a single passenger itinerary from Australia to NZ as the final destination.

Customers using the digital boarding pass who do not have checked baggage are able to head directly to the boarding gate after passing through immigration and security in Australia.

For passengers eligible for Express Pass services, an Express Pass logo will be embedded on the digital boarding pass.

MEANWHILE, Air New Zealand has launched its official Spotify profile and playlists with a live performance by Kiwi band Sons of Zion on a flight from Auckland to Christchurch earlier today.

View Air NZ's Spotify list **HERE**.

Norfolk Island Sale

Flights & 7 nights from \$1099pp

Sale ends 22 Aug



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MH/MW Tours SA maiden famil



MALAYSIA Airlines and MW Tours in South Australia recently conducted a famil to Taiwan, giving Express Travel Group agents a chance to sample MH's hospitality and enjoy a range of experiences in the country.

Pictured from left are Michaela Kemp, sales exec SA/NT Malaysia

Airlines; Amanda Nikitas, ITT Mitcham; Julie Green, Green Travel Concepts; Amy Li, King William Travel; Julie Durdica, ITT Glynde; Jodie Schlaeppi, Roundabout Travel; Kay Russell, sales exec SA/WA/NT, MW Tours and Teresa Goreham, Your World @ Glenelg.

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Training for fresh batch of PTMs



TRAVELMANAGERS has garnered upbeat responses to its induction process for new Personal Travel Managers (PTM). Among the group's newest recruits, PTM Michelle McKay said the process was "definitely brain-stretching, but great".

TravelManagers exec gm Michael Gazal said the induction program had evolved over the years and involved new recruits spending a minimum three days with the team at the National

Partnership Office in Sydney.

"The first experience of TravelManagers is critical and we work extremely hard to deliver an interactive induction program that really epitomises exactly what TravelManagers is about," Gazal said.

Pictured at a recent induction program are, seated from left: Sarah Segal, Erin Oliver, Katrina Hermiston and Jodi Morrow, and standing: Terri Dillon, Nina Hastings and Chris Ezzy.

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Harry Potter plans

THE Warner Bros. Studio Tour London plans to lift its presence in the Australian travel trade with more frequent sales missions to connect with the local industry.

The studio's trade coordinator Cathy Cook is visiting key wholesalers and industry partners in Sydney and Melbourne this week and said Australia was a top 10 market for the attraction and would be further developed.

She said industry reps would be updated on new initiatives at the studio's Making of Harry Potter attraction, which in Mar added a Forbidden Forest experience and is currently showing a Wizarding Wardrobes costumes exhibit.

A Dark Arts show will be timed with Halloween and a Hogwarts in the Snow experience will be offered from Nov to Jan.

Eight million people have visited since the studio opened in 2012.

Jetstar bag fees

JETSTAR this week revised baggage fees for customers who do not pre-purchase a luggage allowance before their arrival at the airport.

Fees on domestic flights increase from \$50 to \$60, while trans-Tasman fees have been cut from \$160 to \$75.

On other int'l routes, fees have been cut from \$160 to \$100.

A Jetstar spokesperson said the majority of customers pre-purchased baggage allowances at the time of booking and would not be affected by the changes.

4 Seasons revamp

FOUR Seasons Hotel Cairo has completed the first stages of an overall redesign of its 262 rooms and suites.

The lobby, spa and five of its 20 floors have been finished off, with the remainder due for unveiling in early 2018.

Disney DESTINATIONS

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Regent 2019/20

REGENT Seven Seas Cruises has unveiled 118 new sailings in the release of its 2019/20 season.

The season will see *Seven Seas Voyager* come to local waters for two Australian and New Zealand itineraries in Jan and *Seven Seas Navigator* sail Australia, NZ and the South Pacific from Dec-Mar.

Itineraries span seven- to 131-nights in length and include the Mediterranean and Northern Europe, Alaska, Asia, Australia, South Pacific, Canada and New England and the Caribbean.

Two new Grand Voyages make their debut, including Miami-Sydney on *Seven Seas Mariner*.

Bookings will open tomorrow.

AirAsia OOL kiosks

AIRASIA X has introduced check-in kiosks at Gold Coast Airport under the roll out of Common Use Passenger Processing Systems (CUPPS) at the facility.

CUPPS allow travellers to check themselves in and drop their own bags in a move to speed up pax processing and reduce queueing.

Guests are advised to arrive three hours before their flight to allow plenty of time for first-time use of the check-in kiosks.

Sydney, Melbourne and Perth are the next airports which will be equipped with the kiosks.

MEL UberX launch

TRAVELLERS heading to and from Melbourne Airport can now use UberX services, collecting from approved waiting zones just steps away from the terminal.

For T1, T2 and T3, the UberX pick-up zone is Lane 1 of the main terminal forecourt and for T4 it is located on Level 2.

50 Degrees spots

LIMITED places remain on 50 Degrees North's 2017 Scandinavian Christmas itineraries.

Due to last minute cancellations, cabins are available on the Lapland Winter Magic, Christmas Adventure in Swedish Lapland and one KELO cabin at Kakslauttanen Glass Igloos on the Santa, Elves and Glass Igloos tour. See fiftydegreesnorth.com.

ZQN Jul record

JUL was a record month for Queenstown Airport, with the facility cracking over 200,000 passengers for the first time.

Traffic across the Tasman climbed 12% compared with last Jul, driven by strong growth on the Sydney route while domestic travel was up 17%.

Rolling 12 month passenger numbers reached 1.9 million, 15% higher than the previous 12 month period.

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Italy takes over the City2Surf



THE Italian State Tourist Board (ENIT) Australian office was well represented at the *Sun Herald* City2Surf event in Sydney held on Sun last weekend.

Fifteen representatives from the Italian office donned t-shirts branded with 'Italia' along with the web address of www.italia.it

(as pictured) creating great brand awareness for the destination to the more than 80,000 participant who took part in the fun run.

The group is **pictured** in Bondi proudly showing off medals of completion at an Italy banner.

Below: ENIT staff pounding the pavement down William Street.



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MORE INFO: adelaide17.capaevents.com

MCA/Sydney Airport p'ship



SYDNEY Airport has paired up with Museum of Contemporary Art Australia (MCA) to display art at the international terminal.

From 2018, a large piece of contemporary artwork will be located at T1's Marketplace.

SYD md & ceo Kerrie Mather said the artwork would connect the airport to Sydney's art scene.

The project will be undertaken by a number of top Australian contemporary artists who will be selected to submit a proposal for the project, with the successful artist announced later this year.

Pictured above is MCA director Elizabeth Ann Macgregor and Sydney Airport md and ceo Kerrie Mather at SYD Terminal 1.

Ryanair calls for airport plonk limits

RYANAIR is calling for strict limits on the amount of alcohol passengers can be served at UK airports, following a spike in the number of people arrested for drunken behaviour at airports or on flights.

The low-cost carrier wants to prohibit the sale of alcohol in bars and restaurants before 10am.

It also calls for introducing the mandatory use of boarding cards when purchasing alcoholic drinks and limiting the number of drinks per boarding card to two.

The *BBC* said the worse drunk routes were to Alicante and Ibiza.

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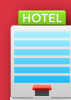
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Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Lememla Wildwaters Lodge in Mubende, Uganda has replaced all the timber decks on the Island with environmentally friendly composite decking. One hundred tonnes of building material was transported by kayak. Over 1.2km of decking was constructed as well as new villa decking with five of them built over a rapid.



Club Med Kani has relaunched its Manta exclusive space, offering couples a private overwater getaway. The space provides a number of services for guests including free champagne each night, as well access to the Finolhu Villas, Club Med's flagship resort. The space also offers daily breakfast and day beds.



Fairway One at The Lodge has opened 38 new guestroom and meeting complex at the famed Pebble Beach golf resort. The new offering also includes two stand-alone cottages, each with four bedrooms off a common living room. A meeting facility also provides fairway views of Pebble Beach Golf Links.

Himalaya schoolies

THE Himalayan Schoolies team has put together a package for school leavers to experience the Himalayas and Nepal.

Itineraries are two weeks long and include the opportunity to volunteer, take part in adventure activities, visit Mt Everest, experience the culture and more.

Himalayan Schoolies founder Matthew Eakin said Schoolies trips had become a bad tradition.

"We're looking to change these traditions by providing something unique for schoolies," he said.

Tours start from \$2,466pp and include accommodation, food, transport, donations, activities, visa costs, with flight packages also available - **CLICK** for more.

Muri wedding deal

MURI Beach Club Hotel in the Cook Islands is offering couples to stay up to two free nights, when booking a wedding package.

Eligible packages are the Club Classic Wedding or an "IDO" All Inclusive wedding.

Wedding packages start from NZ\$1,199 per couple and include all the necessities for the big day.

The offer is valid for all weddings booked by 31 Oct, with travel days between 01 Jan and 31 Dec 2018.

CLICK HERE for more info.

SQ/Avianca c'share

SINGAPORE Airlines and Latin-American carrier Avianca have signed an agreement to codeshare on one another's flight from next month.

Under the agreement, SQ customers will have wider connections to and from Bogota.

SQ and AV will add their flight codes to each other's flights from Barcelona and London.

Carnivale earlybird

TEMPO Holidays have released a number of themed packages for the 2018 Venice Carnivale.

Packages include a three-day Carnival Extravagance Masked Ball tour from on 08-11 Feb, which starts from \$2,750pp.

For a limited time, Tempo is offering a 10% earlybird dealS for bookings made by 30 Sep.

Colombo opening

THE Shangri-La Hotel, Colombo is scheduled to open its doors for guests on 01 Dec

Shangri-La will begin to take reservations for stays at the hotel from 01 Sep.

Inside there will be 500 rooms, plus 41 serviced apartments, with Indian Ocean views.

The hotel will be the group's second property in Sri Lanka.

Wednesday 16th August 2017

Virtuoso "Fashion Week" begins



MORE than 5,600 travel industry professionals touched down in Las Vegas this week for luxury travel's equivalent of "Fashion Week".

Held at the Bellagio Hotel, Virtuoso Travel Week's opening ceremony was attended by Sarah Jessica Parker (**inset**) and int'l model Rachel Hunter.

Parker addressed the opening ceremony, having launched her first standalone shoe store in the hotel on Sun.

"Virtuoso Travel Week is actually the fashion week for our industry and not only are the two concepts linked, they are starting to merge," said Virtuoso APAC md, Michael Londregan.

"That's why Sarah Jessica Parker is addressing our audience, knowing the client of a Virtuoso advisor is exactly the kind of client she is trying to get into her new shoe shop," he added.

Pictured are: Helena Andren, Travel Beyond; Yvonne Verstandig, Executive Edge Travel; Amy Wasbutzki, Executive Edge Travel and Brett Kayne, Executive Edge Travel.



Lux destinations

EUROPE remains a hot destination for US travellers, with the continent claiming six of the 10 most popular holiday travel destinations according to Virtuoso's future bookings for the rest of the year.

Italy took out number one as the most popular with US travellers, followed by the United Kingdom, France, South Africa, Spain and Mexico.

Australia was next at number seven, tailed by the Netherlands, Germany and China.

Germany popular

INCOMING tourism in Germany is on the rise, with the latest stats showing a 3% increase on international overnight stays for the first half of 2017, when compared with the same period last year.

Petra Hedorfer, chief executive officer of the German National Tourist Board, said the Federal Statistical Office data suggested Germany as a destination "is more popular than ever".

Unbound bonus

INDIA Unbound is offering travel agents 17% commission on bookings for its next two escorted group tours - the 14-day India Revealed from Mumbai on 19 Sep and 14-day Brahmaputra River Cruise from Kolkata on 11 Oct.

Bookings close on Fri - for more information, call 1300 889 513.

Broadway package

QANTAS Holidays and Broadway Inbound are offering packages to see the Broadway musical *Come From Away* in New York from \$829.

The deal includes three night's accommodation at Stewart Hotel in a superior room and an Orchestra Side Row or Mezzanine ticket to the show.

Sale ends 30 Sep, for more details **CLICK HERE**.

3K adds SIN/CRK

JETSTAR Asia will begin operating new direct flights from Singapore to Clark Int'l Airport in the Philippines from 28 Nov.

The three weekly services will mark Jetstar Asia's first flights from Clark International Airport.

The route will be serviced by Airbus A320s, adding 56,000 seats between the cities annually.



THE PRIZE

This month Travel Daily together with Philippine Airlines, The Peninsula Manila and Henann Regency Resort and Spa Boracay are giving readers the chance to win an island getaway to the Philippines.

The prize for two people includes:

- Return economy class tickets from Sydney to Manila flying with Philippine Airlines
- Two nights accommodation at The Peninsula Manila
- Three nights accommodation at Henann Regency Resort and Spa Boracay



WIN A TRIP TO THE PHILIPPINES

TO WIN

Send us your most creative image, photo, collage, meme or photoshop creation which represents your ideal Philippines island destination experience flying Philippine Airlines **AND** tell us about that experience in 50 words or less.

Send your entries to pal@traveldaily.com.au

And remember, you don't have to have been to the Philippines yet, just be creative!






IT'S MORE FUN IN THE PHILIPPINES

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2018

VOYAGES to ANTIQUITY

38

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Travel Consultant

Drummoyle, From \$55k + Super + Comms, Ref: 2978RM2

This is a very rare opportunity for a passionate consultant who can earn an amazing base salary as well as uncapped commission making this a top of the range salary package within an award winning brand in a small and vibrant office in an area featuring great shopping and cafes. This position requires an experienced consultant in Galileo and Crosscheck who is focused on superior customer service whilst offering extensive knowledge of products and destinations and airfares.

For more information please call Ruth on
(02) 9119 8744 or click [APPLY](#) now.

Luxury Travel & Cruise Consultant

Sydney, Circa \$60k + Super, Ref: 3015SO3

A lovely lower North Shore travel agency are looking for an experienced consultant to join their team in a fantastic location and become part of their successful team. You will be an excellent customer service advocate and will earn good incentives from securing happy clients. This office is flourishing and has driven the requirement for an additional consultant, be part of this amazing journey. This rare opportunity has opened up to provide some lucky consultant their dream job.

For more information please call Sasha on
(02) 9119 8744 or click [APPLY](#) now.

Wholesale Travel Consultant

Brisbane, Excellent Salary, Ref: 2973CNA

Are you currently working as a Travel Consultant? You will be predominately working with Travel Consultants focusing on FIT and tailor-made itineraries and selling the services of this company to the consultants as well as developing and maintaining relationships with suppliers. Long term career progression, a great salary. Are you looking for Monday – Friday hours? Would you like to move from a Retail Travel Consultant to a Wholesale Travel Consultant and become more of a specialist?

For more information please call Chandini on
(07) 3123 6107 or click [APPLY](#) now.

Senior Business Development Manager

Melbourne, \$75k + Commission + Super, Ref: 3185HC1

Are you a BDM that has a sound understanding of B2B Sales? Are you an Account Manager with a proven sales track record? My client is looking for a Senior BDM to successfully & strategically look after a sole account in the travel industry. You will ideally have a sound knowledge of the travel market & be able to identify commercial opportunities. It is essential you have confident communication skills & should be highly motivated with a positive attitude and a fantastic sales track record.

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Cruise Consultant

Sydney, Up to \$55k + Super + Bonus, Ref: 1167SJ2

Do you love Cruise and would you like to specialise in this niche but booming travel product? If you have a passion for cruising and for travel sales then apply now. You will be working towards targets and earning a great salary in return within a sales and service focused environment. You will ideally be experienced within the travel industry, have GDS skills and have been on several cruises yourself. Long term career progression and a CBD location are perks to this role.

For more information please call Sarah on
(02) 9119 8744 or click [APPLY](#) now.

Luxury Cruise Consultant

Sydney, \$45k + Super + *FREE CRUISE*, Ref: 2936PE3

Become a Cruise Reservations Consultant for this leading luxury brand, this is a non-sales role & Monday to Friday only. Quote & book amazing cruise itineraries for travel agents Australia wide. What makes this role special is that there is a team bonus paid monthly for hitting targets, not many reservations roles offer a lucrative bonus these days! This rare opportunity won't last & I am looking for someone with a strong knowledge & passion for cruise. If this sounds like you please apply today.

For more information please call Paul on
(02) 9119 8744 or click [APPLY](#) now.

International Groups Consultant

Brisbane, \$80k OTE, Ref: 2973CNA

An excellent opportunity has opened in Brisbane for a Group Consultant with a global group travel company. There is a great salary on offer and you will be rewarded for hard work. The successful candidate will ideally have a good telephone manner with excellent customer service skills. You will be experienced in the travel and ski industry and have exposure to group reservations & ski experience with personal ski ventures. It is a Monday – Friday role at a great location in Brisbane.

For more information please call Chandini on
(07) 3123 6107 or click [APPLY](#) now.

Business Development Manager

Melbourne, \$60-\$85k, Ref: 2021DM1

Do you have the ability to own, drive and promote your product to anyone? My client is in the market for a confident BDM to acquire and maintain medium to large accounts. My client is looking for the best in the business, proven strategies and results being effective in revenue optimization. Experience is the key when applying for this ideal dream job. Key account management would also be an advantage to securing this amazing role. Be a part of the new image for this company.

For more information please call Daniel on
(03) 9988 0616 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch

