First with the news Friday 18th August 2017

Grand New England 2017

from \$6,490^{*}pp twin share



Spain pax accounted for MAJOR tour operators have confirmed the safety of their spokesperson said the Trafalgar and Insight brands did not have

confirmed the safety of their Australian guests in Spain today after news of the apparent terror attack in Barcelona.

Three Australians are reported to have been injured when a van drove through the city's main boulevard Las Ramblas, killing at least 16 people.

Australian tour groups appear to have been unaffected, with operators including Scenic, The Travel Corporation, Globus and APT confirming their guests are safe and accounted for.

Scenic had one tour group in Barcelona, however a spokesperson said all passengers were unharmed.

Guests have been relocated to hotels outside central Barcelona and tour directors would adjust itineraries further if necessary. A Travel Corporation

Today's issue of TD

Travel Daily today has six pages of news and photos, plus full pages from:

Travel Trade RecruitmentCAPA Adelaide event

spokesperson said the Trafalgar and Insight brands did not have groups in Barcelona, while two Contiki groups in the area had been aboard coaches at the time and were safe.

A Globus spokesperson said its clients were not impacted and that its itineraries were continuing as scheduled.

The APT Travel Group also said it had no guests in Barcelona at the time and that no tours would be affected by the situation.

The government has urged Australians in Barcelona to confirm their wellbeing with relatives or to the Department of Foreign Affairs and Trade.

The government's 24-hour Consular Emergency Centre can be reached on 1300 555 135, or from overseas +61 2 6261 3305.

CAPA ADL event

CAPA is gearing up for its Adelaide Aviation and Corporate Travel Summit on 01 Sep with a string of high-profile speakers and panel presenters.

See full details including the event line-up on **page eight.**



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Friday 18th August 2017

PK plans BKK route

PAKISTAN International Airways has filed a preliminary schedule for flights between Karachi and Bangkok, with GDS screens indicating the flights would operate thrice weekly from early next month

It's more than a decade since the carrier pulled out of the Bangkok-Karachi route, with the new flights to utilise A320 aircraft.

The windy city

DOMESTIC services across Australia have been significantly disrupted by "extreme winds" in Sydney this morning, with at least 60 flights cancelled.

Carriers are advising passengers to check the relevant flight status pages on their websites for the latest updates.



Experience an adventurous city break beyond the impressive glittering capital Astana



Record 2017 for Brisbane

INTERNATIONAL passenger numbers at Brisbane Airport jumped 7% in 2016/17 to over 5.6 million, representing the fastest growth rate for the Queensland capital in the last ten years.

Including domestic pax the overall figure grew about 2% to more than 22.8 million, with local traffic growth hit by capacity consolidation and the impact of Cvclone Debbie.

Brisbane Airport Corporation ceo Julieanne Alroe said with the domestic market holding steady it was pleasing to see international passenger numbers grow by more than 360,000.

"The real gains this year have been made through the increase in international travel which has been stimulated by a 7.9% boost in overseas flights, two new destinations and the addition of more than 425,700 seats to and from Brisbane in FY17," she said.

Townie ferry plan

THE Queensland Government has given the green light to stage two of SeaLink's \$56 million Market-Led Propsal (MLP), meaning Townsville could soon boast a new ferry terminal.

If built, the new terminal would offer connections to the Great Barrier Reef Marine Park, Magnetic and Palm Islands.

There are also plans for the site to be an integrated tourism and transport hub, with accommodation and public space.

Hainan to New York

HAINAN Airlines will launch a non-stop service from Chengdu to New York-JFK from 26 Oct.

The route will be operated by two-class Boeing 787 Dreamliner. HU will fly from CTU to JFK twice a week, with wheels up from the Chinese city at 2200, before touching down in New York, just after midnight. HU flies 12 direct routes to

North America.



Consistently high loads, along with the addition of China Eastern flights to Shanghai and Malindo Air's services to Denpasar and onward to Kuala Lumpur. contributed to the result.

Numbers were also bolstered by key Brisbane events including State of Origin matches, the Gold Coast Marathon and the Wallabies vs South Africa game.

Domestic destinations grew from 44 to 50 during the year, "making Brisbane the most domestically connected airport in Australia," Alroe said.

She said the strong growth in international traffic was expected to continue, with Singapore Airlines this month boosting flights to four daily.

Emirates will also add a third daily Brisbane-Dubai service in Nov; Hainan Airlines will debut a new non-stop service to Shanghai next month; and China Airlines will boost frequencies on its Taipei-Brisbane-Auckland route to daily later this year.

Domestic expansion in the coming months will include the addition of flights to Inverell and Wollongong, Alroe said.

AA new Euro routes

AMERICAN Airlines will offer more flights between the United States and Europe next summer, with three new routes.

From Philadelphia, AA will fly seasonally to Budapest and Prague from 04 May 2018 until 27 Oct.

The Budapest service will mark AA's return to Hungary's capital after a six year absence, having previously flown from JFK.

It will also be the first time American will fly to Prague.

AA will also operate a seasonal service from Chicago to Venice from 04 May to 27 Oct.

BUD and PRG flights will be operated by Boeing 767-300 aircraft, while ORD-VCE will use a Boeing 787-8 Dreamliner.

MEANWHILE American Airlines will add Premium Economy on flights from Dallas to Paris from 03 Apr 2018, GDS displays show.

Flights AA48/AA49 will also switch from a 787-9 to a Boeing 777-200ER from 03 Apr as well.

FURTHER, AA will end flights between Los Angeles and Minneapolis/St. Paul from 06 Feb 2018 according to GDS.

The route was served on a daily basis with an Airbus A319.



MARKETING SERVICES EXECUTIVE, TRADE

The Hong Kong Tourism Board is a dynamic, global marketing organisation whose mission is to promote Hong Kong as a unique, world-class destination. The Board requires a Trade Marketing Services Executive for its Australia, New Zealand and South Pacific operations based in Sydney.

The Trade Marketing Services Executive is responsible for assisting the Manager, Trade Marketing & Business Tourism coordinating and implementing Trade & MICE projects. An understanding of current trade distribution channels is essential.

The position is also responsible for trade enquiries, database management, brochure stock control, and some basic administrative duties.

Ideally, candidates will have tertiary qualifications, marketing experience in a tourism-related field, extensive computer skills, good presentation and communication skills, together with a working knowledge of Hong Kong. Remuneration package will be negotiable but will include medical benefits and superannuation.

> Applications should be sent by 30 August 2017 to E-mail: anna.chui@hktb.com



Friday 18th August 2017

McMahon honoured by AFTA



VETERAN travel industry journalist Ian McMahon has formally been awarded life membership of the Australian Federation of Travel Agents, with the accolade bestowed in Melbourne yesterday.

The gong was announced at the recent National Travel Industry Awards, but McMahon was unfortunately unable to attend so AFTA ceo Jayson Westbury (**above left**) and chairman Mike Thompson (**right**) passed the celebratory plaque on personally. McMahon's illustrious career included many years at the now defunct Travel Trade magazine before founding of **Travel Daily**'s sister publication *travelBulletin*.

"Ian has been the bedrock of Australian travel journalism... dedicated to telling the stories that need to be told, speaking the truth, uncovering the scoop, having some fun along the way and when it really matters supporting the industry in any and every way he can," said Westbury.



Norfolk Island Sale

Flights & 7 nights from \$1099pp Sale ends 22 Aug

O M NICHE





Air NZ pax up 7%

AIR New Zealand carried 1.404 million passengers in Jul, a yearon-year increase of 7% according to figures released this morning.

Tasman/Pacific numbers were up 7.5% to 344,000 while domestic carriage increased 8.2% to 892,000 for the month.

There was a 0.2% decline in Air New Zealand's long haul figures, with Americas/UK routes dipping 0.6% to 102,000 and a 0.3% increase in Asia flights to 66,000.

APT tees off

APT has expanded its range of golfing opportunities in Europe, with the Freedom of Choice sightseeing program now featuring over 200 options including a round of golf.

Among the featured courses are France's Grand Avignon, Vaudreuil and Le Chateaux in Bordeaux, all available during the 22-day Best of France river cruise.

The golf options include 18 hole green fees, an electric buggy and a full set of clubs - 1300 196 420.

Sri Lanka appoints

EXPOSURE Downunder has been appointed as the Australian and NZ representive of Asia Leisure, owner of Sri Lankan boutique properties including The River House and Shinagawa Beach in Balapitiya, Tamarind Hill in Galle and Taprobana in Wadduwa.

Exposure Downunder is headed up by Mark Snoxell, who established the group three years ago to spearhead sales activity of NZ-based tour operator World Journeys in the Australian market.

KE infant update

KOREAN Air has changed the rules around its infant fares, with any child who reaches the age of two after the commencement of the journey required to pay the applicable child fare and occupy a seat for that part of the journey. The change is effective 01 Sep.



COULD the USA be trying to take a leaf out of Tourism Australia's successful 'Restaurant Australia' initiative?

Possibly not, if the latest trendy eatery in New York is any indication - a restaurant devoted to cheesy snacks.

The threeday "pop-up" outlet is called The Spotted Cheetah, with every item on the menu featuring Cheetos - a puffed



crunchy cornmeal snack similar to iconic Aussie treat Twisties.

According to the *New York Post* every table was fully booked, with diners paying up to US\$22 for dishes such as Cheetos meatballs, Cheetos tacos, Cheetos crusted fried pickles - and even Cheetos cheesecake.

The promotional stunt is the brainchild of snack food giant Frito-Lay, and features *Food Network* star Anne Burrell.

There was a waitlist of over 1,000 people, with a gala opening on Tue featuring an orange carpet and celebrity guests including singing superstar (and James Packer's former flame) Mariah Carey.

VA Samoa waiver

VIRGIN Australia has issued a waiver code BW000065 which can be used to waive change and refund fees for passengers booked on VA flights to and from Apia (APW) directly affected by the cessation of the joint venture between Virgin Australia and the Samoan government (*TD* 18 May).

The code is valid for pax holding a valid VA (795) ticket issued on/before 17 Aug 2017 with departures from 13 Nov 17.



Friday 18th August 2017

Vietnam after Aussie market



THE 2017 Vietnam tourism roadshow hit Sydney yesterday with representatives of the Asian country highlighting the boom in tourism, plus their ambitious plans for further growth.

Vietnam National Administration of Tourism (VNAT) director of tourism marketing Dinh Ngoc Duc said the country welcomed over 10 million global visitors in 2016, up 26% on 2015, with further plans to double visitor numbers by the year 2020.

Australia ranks eighth in visitation to Vietnam, with 320,000 travellers in 2016, up 5.6% on the previous 12 months.

This year is also growing at a rapid pace, with 218,000 Aussies visiting in the first six months of 2017 and VNAT on track to report 370,000 by the end of the year.

Vietnam has set a goal to achieve 500,000 travellers from

Film festival tix

THE Italian State Tourist Board is offering agents the chance win one of five double passes to the Italian Film Festival, which starts next month.

To win, all you have to do is go to their **FACEBOOK PAGE** and mention your favourite Italian movie and why.

The film festival will be in all major capital cities.

the Australian market in 2020, with cultural tours of UNESCO world heritage sites, eco-tourism, beach stays and city breaks key drivers of Aussie interest.

Mr Dinh revealed Australian travellers averaged 15.3 days' stay in the country outpacing the global average of just 10 days.

About 70% of Australian travellers are first timers to the country and spend an average of \$2,125 per person.

Pictured above are Ngo Hoai Chung, vice chairman Vietnam National Administration of Tourism; Nguyen Thi Minh Nguyet, deputy consul, Consulate General of Vietnam; and Dinh Ngoc Duc director of tourism marketing Vietnam National Administration of Tourism.

Dicko on Getaway

NINE network television program *Getaway* will feature a Scenic cruise along Indochina's Mekong River over the next three episodes kicking off from tomorrow night.

The program will feature Ian 'Dicko' Dickson as he travels from Cambodia to Vietnam aboard *Scenic Spirit*.

Broadcasting at 5.30pm each Sat afternoon, the show will feature the "best of the region" from temples to cuisine.

Brexit damage

EUROPEAN trade association ETOA has predicted that Brexit is likely to damage productivity of the travel industry if Europeans are unable to work in the UK after it leaves the EU.

After surveying 100 UK companies that employ a total of 35,000 people, it found 30% of the workforce was EU nationals.

ETOA ceo Tom Jenkins said these people were crucial to the fabric of the industry, and the roles they did would be hard to find replacements for in the UK.

He is urging for reciprocal work rights for British and EU citizens to be agreed as part of Brexit.

Star Clipper release

STAR Clippers has released its new brochure for 2018/19, with a range of new sailing adventures.

The brochure is offering up to 35% off a number of itineraries, plus returning travellers receive an extra 5% discount.

Sailings to the Caribbean, South East Asia and the Mediterranean are a few of destinations featured in the latest release.

A fly free deal is also available from Brisbane, Sydney, Perth and Melbourne for \$2,999 per person and includes a seven-night cruise around Thailand.

WA in China blogs

CHINESE bloggers Zuo Shou and Zhang Qianli have toured Western Australia on a trip sponsored by Tourism WA.

The pair recently visited Perth, the South West, the Coral Coast and the Outback to produce content aimed at their 707,000 social media audience, which had over 2.6 million views.

Tourism WA director of marketing Louise Scott said the bloggers allowed the state to reach a broader audience.

JQ Tassie in demand

JETSTAR'S newly announced direct flights between Adelaide and Hobart (TD 08 Aug) are proving to be popular, with over 5,000 seats sold in the first 12 hours of ticket sales.

The new service is expected to attract more than 46,000 passengers a year.

JQ will begin the new route from 14 Nov, operating the service three times a week.



Today's Technology Update is brought to you by Excite Holidays.



At Excite Holidays, we are constantly striving to create a platform for our agents is effective,

simple to use and is supported by quality product at a competitive price. We are disruptors, innovators, movers and shakers. Without this attitude, a technology-based business in a competitive industry risks getting left behind.

The latest evolution in our platform is the brand new Activity Search, a tool we believe is world class. It's easier than ever to find your perfect activity, faster. Agents can now search by destination, or by specific activity name to get to the result they want quicker. Filters have been improved, allowing agents to filter by keywords, max price, and activity category. Key information, such as departure points, tour highlights and inclusions is now more detailed, easier to use and able to be passed on to clients.

This has been tirelessly developed to ensure agents can provide the highest level of service to their clients, who are more informed than ever before. The ability to add value, and access competitive prices has been the core of our success, because it is also key to the success of our agents' business.

The initial feedback has been extremely positive, and we will continue to refine and develop our system based on the feedback of those who know it best - our valued agents across the country.

Nicholas Stavropoulos -Executive Director, Excite Holidays



CORPORATE UPDATE

(CWT) has appointed a new Managing Director to lead its Asia Pacific operations as the company works to exploit rapidly growing markets in the region.

Bindu Bhatia will take on the role from the beginning of next month, replacing Kai Chan who will leave the company at the end of this month "after making significant contributions during her five-year tenure", CWT said.

Bhatia, pictured, has been with CWT for more than 20 years, most recently as senior vice president Global Program Management where she looked after the company's biggest global clients.

"Bindu is perfect for her new role: with her proven entrepreneurial skills, commercial savvy, and deep understanding of the global travel market, she will hit the ground running," said CWT ceo Kurt Ekert,

"Asia Pacific is the world's fastest-growing market for corporate travel – there are huge opportunities here."

Reporting to chief customer officer Kelly Kuhn, Bhatia will soon relocate to CWT's Asia Pacific headquarters in Singapore, where she will have responsibility for approximately 3,000 people across nine countries.

Ann Marie Stone will take over Bindu's current role, also effective



the start of next month, reporting to Cathy Voss, executive VP, Global Program Solutions.

Stone has been with the company since 2000, most recently serving as CWT's vp of Global Program Management.

IHG Dubai projects INTERCONTINENTAL

Hotels Group (IHG) has signed agreements to manage two new properties being developed in Dubai's Business Bay commercial district, due to open in 2019.

The Crowne Plaza Dubai Business Bay and the InterContinental **Residence Suites Dubai Business** Bay are being developed by API Hotels & Resorts and will be located close to the Burj Khalifa and the Dubai Mall.

The Crowne Plaza will offer 290 rooms, all day dining, a gym, an outdoor infinity pool, a ballroom and meeting rooms.

The InterContinental will have 160 rooms ranging from studios to three-bedroom suites, located on the Business Bay canal where yachting marinas and floating restaurants are being developed.

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> To apply email your confidential CV with Cover Letter to jobs@traveldaily.com.au by COB 18/08/17





ANA adds Mileslife

ALL Nippon Airways (ANA) has

forged a partnership with Chinese

rewards program Mileslife, giving

ANA Mileage Club members new

options to earn miles in China.

Mileslife app users in China

through purchases and travel.

Launched in 2015, Mileslife

programs including those of

and China Eastern.

has partnered with other loyalty

Hainan Airlines, China Southern

can now earn ANA miles directly

Friday 18th August 2017

Alaska loyalty views

ALASKA Airlines will offer lovalty scheme rewards to consumers and business travellers in exchange for providing their views in surveys.

In a partnership with data tech company SSI, the carrier has launched a program called the Opinion Terminal in which Mileage Plan members earn rewards by joining research projects, with 400-600 miles on offer for completing a survey.

CAPA Insights САРА

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.

HOW MUCH IS A TAXI GOING TO COST YOU?



THE cost of taxis continues to rise. Booking a trip to Europe any time soon? It seems the cost of the airfare won't be the only thing to watch out for.

UK company Carspring has compiled a list of the most expensive taxi charges around the world. For those visiting Switzerland, you might want to consider public transport, with that country taking out the top two spots. Germany doesn't "fare" too well either, taking out eighth, ninth and tenth positions.

Luckily for us, Sydney and Melbourne were outside of the top 30 but still require a hefty investment ranging between USD7.12-8.30 per 3km.



Schiphol gets wind

AVIATION company The Royal Schiphol Group has committed to running all its business units on sustainable power generated in the Netherlands from 01 Jan.

The move will see Schiphol, Rotterdam The Hague Airport, Eindhoven Airport and Lelystad Airport all supplied with power generated from wind farms.

Together, the airports consume around 200 GWh, which is comparable with the consumption of a whopping 60,000 households.

Friday 18th August 2017

Swiss academy wins

SWITZERLAND Tourism has named the 2017 famil winners of the Switzerland Travel Academy.

The winners are: Debra Andrews, MTA Travel; Trixie Kennedy, Qantas Holidays; Tina Backer, CPE Travel; Jennifer Phillips and Courteney Gast from Helloworld Travel; Madelaine Stangewitz, Phil Hoffmann Travel; Karryn Bartlett, Karen Doyle and Rosemary Febo from Travel Managers; Amy Wilson and Erin Sykora from Escape Travel; and Michelle Harvey, CFS Travel Globetrotting.



This month Travel Daily together with Philippine Airlines, The Peninsula Manila and Henann Regency Resort and Spa Boracay are giving readers the chance to win an island getaway to the Philippines. The prize for two people includes:

Return economy class tickets from Sydney to Manila flying with Philippine Airlines

Two nights accommodation at The Peninsula Manila

Three nights accommodation at Henann Regency Resort and Spa Boracay



WIN A TRIP TO THE PHILIPPINES

TO WIN

Send us your most creative image, photo, collage, meme or photoshop creation which represents your ideal Philippines island destination experience flying Philippine Airlines **AND** tell us about that experience in 50 words or less.

Send your entries to pal@traveldaily.com.au

And remember, you don't have to have been to the Philippines yet, just be creative!

> Philippine Airlines

THE PENINSULA

PHILIPPINES

Travel Specials

WELCOME to Travel Specials, *Travel Daily*'s Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Metro Apartments Darling Harbour is offering a Explore Sydney Package, which includes family accom in a standard loft-style apartment from \$199 per night on minimum two-night stays - **CLICK HERE**.

Clients who book a three-night stay at Explore En Rapa Nui, Easter Island with **Adventure World** by 01 Feb can bring a friend for free. Priced from \$3,318 and valid for departures to 28 Feb. Call 1300 363 055.

Up to 20% off hotel barge cruises in France during the 2017 grape harvest season is on offer by hotel barge cruising specialist **European Waterways**. Must be deposited by 29 Aug. See www.gobarging.com.

Seven-nights at Intercontinental Bora Bora Resort & Thalasso Spa is available from \$5,999pp, a saving of up to \$2,500 per couple when booked with **Tahiti Travel Connection**. **CLICK HERE** for details.

Earlybird discounts are available on all of **The Mooring's** Greece itineraries a minimum of seven nights long, departing o1 Apr-30 Nov. The discount is on sale until 31 Aug, visit www.moorings.com.au.

Beyond Travel is offering earlybird discounts of \$250 on its Croatian Special Journeys for 2018. **CLICK HERE** for more.

Spirit of Tas success

THE Tasmanian Government has declared its efforts to deliver more passengers and lower fares on the *Spirit of Tasmania* ferries an "unequivocal success".

A total of 433,925 pax were carried by the *Spirits* in the last financial year, up 31% on the 330,698 carried four years earlier.

Average fare prices reduced about 15% in real terms.

Rene Hidding, Tasmanian Minister for Infrastructure said the refurbishment of the ferries helped to deliver the results by "providing a more enjoyable passenger experience".

"Our own expectations have been exceeded," Hidding said.

NT alcohol rules

FROM today, tourists and residents will need to show ID when buying alcohol in the NT's Alice Springs, Tennant Creek, Katherine, Nhulunbuy, Groote Eylandt and Milikapiti.

The requirement is ahead of the return of the Banned Drinker Register on 01 Sep which is aimed at cutting the flow of take away alcohol to problem drinkers.

SA nature tourism

A FIVE-YEAR plan to advance nature-based tourism initiatives in South Australia by creating destination gardens and boost scientific research for the Botanic Gardens and State Herbarium has been unveiled.

The initiative will cover the Adelaide, Mount Lofty and Wittunga Botanic Gardens, the South Australian State Herbarium and the South Australian Seed Conservation Centre.

Carnival ups Cuba

CARNIVAL Cruise Line has scheduled five more voyages featuring calls to the Cuban capital of Havana in 2018.

The new additions are three five-day cruises to Havana and Cozumel or Key West departing 17 Feb, 02 Jul and 05 Sep; a sixday sailing featuring Havana and Grand Cayman departing 26 Aug; and an eight-day voyage with stops at Havana, Grand Cayman and Cozumel departing 18 Aug.

The cruises are in addition to the four- and five-day voyages to the destination announced earlier this year (*TD* 15 Feb).

Travel Daily

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Produced each weekday since 1994, *Travel Daily* is Australia's leading travel industry publication EDITORIAL Editor in Chief and Publisher – Bruce Piper Managing Editor – Jon Murrie Editor – Guy Dundas Contributors – Jasmine O'Donoghue, Matt Bell, Jenny Piper, Christian Schweitzer

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For more information please call Paul on (02) 9119 8744 or click APPLY now.

Business Development Manager

NSW & ACT, \$80k + Super + Com, Ref: 2940SO1

You will be an articulate communicator and you will able to manage a range of stakeholders and will enjoy the challenge of growing new business. This senior BDM role has huge potential to work with independent travel agencies across NSW and work for am award winning travel consortia and build and develop the network of agencies. You will be driven and have strong contacts within the NSW travel industry and will be looking to maximise on these relationships, relishing this diverse position.

For more information please call Sasha on (02) 9119 8744 or click APPLY now.

Office & Home Based Consultants

Gold Coast, OTE: \$70-\$100k + Super, Ref: 2914SZ1

My client is a successful cruise and land specialist in the online market. The beauty of this role is the flexibility to work 5 days in the office, or a mix between homeworking & office based. This is a great opportunity for someone that would like to take a few days from commuting or working in busy office environments & work in the comfort of their own home. Split shifts, NO late night trading and rotational weekend work which you will get paid extra or day off in lieu for!

For more information please call Serena on (07) 3123 6107 or click APPLY now.

Wholesale Consultant

Melbourne, \$40-42k + Comm, Ref: 3020HC1

Are you currently working in the Travel Industry & need a change? Have you always wanted to work in wholesale travel? Then here is your chance! This Melbourne based company is recruiting for a passionate Wholesale Consultant. Dealing with agents only, this wholesale role is great for an experienced Wholesale Consultants that are looking for a new adventure in their career. Candidates must have the ability to thrive and succeed in an often diverse and always customer focused, travel sales role.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

Travel Consultant

Drummoyne, From \$55k + Super + Commission, Ref: 2978RM2

This is a very rare opportunity for a passionate consultant who can earn an amazing base salary as well as uncapped commission making this a top of the range salary package within an award winning brand. The role is in a small and vibrant office in an area featuring great shopping and cafes. This position requires an experienced consultant in Galileo and Crosscheck who is focused on superior customer service whilst offering extensive knowledge of products and destinations and airfares.

For more information please call Ruth on (02) 9119 8744 or click APPLY now.

Cruise Consultant

Sydney, Up to \$55k + Super + Bonus, Ref: 1167SJ2

Do you love Cruise and would you like to specialise in this niche but booming travel product? If you have a passion for cruising and for travel sales then apply now. You will be working towards targets and earning a great salary in return within in a sales and service focused environment. You will ideally be experienced within the travel industry, have GDS skills and have been on several cruises yourself. Long term career progression and a CBD location are perks to this role.

For more information please call Sarah on (02) 9119 8744 or click APPLY now.

Corporate Travel Consultant

Brisbane, Excellent Salary + Super, Ref: 9098CNA

If you are ready to make a change into a new corporate travel role working for a highly successful agency, you will have access to a diverse client portfolio and be arranging trips for them. You will need to have previously used a GDS system and will have experience of fares and ticketing. Your knowledge of domestic destinations will be exceptional and this supportive office will encourage you to excel. This will help you towards success as you leverage off the excellent reputation.

For more information please call Chandini on (07) 3123 6107 or click APPLY now.

Senior Business Development Manager

Melbourne, \$75k + Commission + Super, Ref: 3185HC1

Are you a BDM that has a sound understanding of B2B Sales? Are you an Account Manager with a proven sales track record? My client is looking for a Senior BDM to successfully & strategically look after a sole account in the travel industry. You will ideally have a sound knowledge of the travel market & be able to identify commercial opportunities. It is essential you have confident communication skills & should be highly motivated with a positive attitude and a fantastic sales track record.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.



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Ingrid Picard Head of Corporate IT Solutions Pacific Amadeus IT Group

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