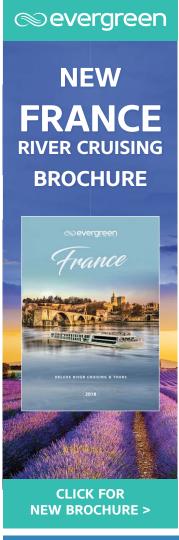
Travel Daily

First with the news

Monday 21st August 2017





Tourism Aus selects Clarke

FORMER Australian test cricket captain Michael Clarke has been enlisted by Tourism Australia to help drive Indian tourist numbers down under.

Clarke took on responsibilities in his capacity as a Friend of Australia during Tourism Australia's annual India Travel Mission held last

ID at dom airports?

AUSTRALIAN police will be given the power to demand ID from anyone at a major domestic airport under planned new airline security rules, News Corp reports.

The flagged changes would see people at airports not even boarding a plane asked to show their identification, with the aim to make flying safer, however passengers will still not be asked to show ID before they board.

"The Coalition Government has initiated an independent review of security at airports across Australia," said a spokesperson for Justice Minister Michael Keenan.

"If we can do more to ensure the safety of Australians, then of course we will take all necessary action," the spokesperson added. week in Pune.

"India is a growing & important tourism market for Australia," Minister for Trade, Tourism and Investment Steven Ciobo said.

"Indian visitors are expected to be worth \$1.9 billion to the Australian economy by 2020."

Arrivals from India are currently trending upwards, with data for the year ending Mar showing that Australia welcomed 274,500 travellers from India, up 15.3% compared to the year prior.

Over the same period, Indian visitors injected over \$1.3 billion into the Australian economy - the country's eighth largest market in terms of dollars spent.

The role will see Clarke entice Indian travellers & other key int'l markets to visit and experience Australia, hosting events, making media appearances & networking with travel agents abroad and tourism stakeholders.

Today's issue of TD

Travel Daily today has seven pages of news & photos, plus a full page from:

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Levett psych report

THE Supreme Court has received two psychologists' reports on the founder of Hobart agency The Travel Studio, Lee-Anne Marie Levett, as part of an ongoing hacking trial, *The Mercury* has reported.

One or both of the reports may need to be cross-examined in court before sentencing and character references had also been received for consideration.

Levett admitted to 48 counts of "unauthorised access of a computer" in relation to using Tramada logins to gain access to sensitive business information of competitor Andrew Jones Travel (*TD* 29 Jun).

Acting Justice Porter adjourned the case until 31 Aug.

Kimberley fly free

APT is offering fly free deals on select tours packed in its just-released 2018 Kimberley Wilderness Adventures brochure.

The fly free offer includes return Economy airfares including up to \$200 taxes per person flying out of Melbourne, Sydney, Brisbane, Adelaide or Perth.

In 2018, APT is offering tours in the Kimberley from the six-day Broome to Bungles, 4WD Remote Journey starting at \$3,895ppts, to the 27-day Kimberley, Kakadu and Arnhem Land with Coastal Cruise, return trip to Broome, priced from \$22,590ppts.

Earlybird deals must be booked by 15 Dec - more brox on page 6.

EK seat selection revamp

EMIRATES yesterday began offering an expanded range of "extra value seats" in Economy class, with passengers able to pay extra for 'preferred seats', 'twin seats' and 'extra legroom seats'.

The development follows the launch in Oct 2016 of Advance Seat Reservation charges for customers travelling on Economy Special or Saver tickets.

Effective for tickets purchased on or after 20 Aug 17, seat selection charges will also apply for customers wanting to reserve seats prior to online check-in for 'Extra Value' seats, even for passengers flying on a Flex or Flex Plus fare on Emirates flights.

'Preferred seats' are closer to the front of the plane and allow for faster disembarkation.

In most Emirates aircraft preferred seats are in smaller cabin sections, such as first rows of B777-300 aircraft, first rows of the A380 lower deck and on the A380 two-class upper deck.

'Twin seats' allow customers to travel on a row of only window and aisle seats - as found on the last rows of the B777 and on the upper deck of the A380 2-class.

'Extra legroom' seats are exit rows across the entire EK fleet.

The carrier said bulkhead seats were not considered as extra legroom, and were available only to passengers travelling with infants, free of charge.

In an update to agents issued last Fri the carrier noted that

before online check-in opens some passengers may be entitled to complimentary seat selection depending on fare brand, seat category and EK Skywards tier.

The seat selection charges only apply before online check-in opens 48 hours prior to departure - at which point it becomes free of charge on regular, preferred and twin seats.

Extra legroom seats can be purchased until six hours before the flight departs.

Passengers requiring special assistance are assigned suitable seats before departure free of charge, with EK saying it's working with GDS partners to implement selection of the new extra value seat options.

In the meantime extra value seats must be booked via the Emirates website.

Fees for seat selection vary depending on season, route and destination and range from \$20-\$45 for regular seats, \$35-\$110 for preferred seats, \$45-145 for twin seats and \$75-\$185 for extra legroom seats.

Platinum frequent flyer members and their companions (Emirates and Qantas) can select regular, preferred and twin seats at no charge.

Gold members and companions get free seat selection for regular and preferred seats, while silver members can select regular seats without paying extra.

See www.emirates.com/au.

Rodgers' role grows

ADVENTURE World's managing director Neil Rodgers has had his responsibilities expanded to include greater input in the firm's New Zealand operation, following the departure of Adv World's NZ's gm Dave Nicholson across the ditch due to personal reasons.

Nicholson had been with AW for 21 years but announced his plan to leave The Travel Corporation's soft adventure company in Oct to staff last Fri.

Rodgers knows the NZ market well, having started his career with AW in New Zealand 13 years ago.

He told *Travel Daily* this morning he had "worked very closely" with Adventure World NZ & broadening his responsibilities to incorporate the Kiwi office was a "logical step".

Rodgers said the realignment would see the AW NZ office mirrored on its Australian team.

As part of the restructure in NZ, a new head of sales, Steven Green, has been appointed and starts with the firm today, while a senior head of operations is currently being recruited.

Green was previously STA Travel New Zealand's country manager and has been tasked with appointing an additional sales manager to increase Adventure World's brand presence on the road with frontline agents.

"I look forward to working even more closely with the New Zealand team and our consortia partners to drive further growth and investment," Rodgers said.







WA aims to tackle hotel void

TOURISM WA will divert \$2 million in funding to help fill empty hotel rooms in Perth as the city suffers its lowest occupancy rates in seven years.

At the request of the West Australian Government, the tourism body will reprioritise existing funding to mount an urgent campaign targetting travellers from Sydney, Melbourne and Asian markets.

"The hotel sector is hurting

QF adds MEL/MCY

QANTASLINK will introduce direct flights between Melbourne and the Sunshine Coast between 16 Dec-28 Jan to deal with the high demand over the peak summer period.

The carrier's ceo John Gissing said last year's direct four return flights per week over the period proved really popular, so this year the route will be upped to five per week on Mon, Thu, Fri, Sat and Sun.

Thirty return services will operate over the six week period, using 110-seat B717 jet aircraft.

and we need to focus on direct campaigns that drive visitation to fill planes, get visitors to Perth and fill our hotel rooms," said WA Tourism Minister Paul Papalia.

"Tourism WA has been working hard to get the message out there that Perth is no longer expensive and there are plenty of quality accommodation options to choose from," he said.

A downturn in business travel to WA has coincided with a series of new hotels coming online. resulting in occupancy rates as low as 75.6% in Jun.

Since 2012, more than 1,600 rooms have been added to Perth's hotel inventory, including Crown Towers, Peppers Kings Square, Tribe Hotel, Fraser Suites, and Quest Adelaide Terrace.

Another 1,850 hotel rooms are scheduled to open by 2020.

Tourism WA will work with co-operative marketing partners including airlines, travel agents and websites to offer incentives for short lead time travel.

Efforts will target markets including Singapore, Malaysia, China, Sydney and Melbourne.



Norfolk Island Sale

Flights & 7 nights from \$1099pp Sale ends 22 Aug







Barcelona waiver

QANTAS has issued a fare waiver for passengers affected by the Barcelona attacks last Fri, allowing fee-free changes of destinations or rebooking to an alternate QF service.

Travellers who wish to cancel can also retain the value of the ticket in credit for future travel within 12 months.

The authority number 472854 must be entered into the endorsement box to avoid ADMs.

Kakadu new video

TOURISM NT has released a "groundbreaking" online video called 'A Journey Through Kakadu', which will promote the region to tourists.

The video features many of Kakadu National Park's landmarks from drone footage over the 20,000km² national park.

CLICK HERE to view the video.

QR preselect dining

DOHA-BASED Qatar Airways has launched pre-select dining for passengers travelling in First and Business class.

Pax will have the choice to select one main from the a la carte on-board menu, as far as 14 days in advance and up to 24 hours before take-off.

The new service will be introduced on select QR flights to Europe, North and South Americas, Australia and also to New Zealand.

Window

WHEN flying at 30,000 feet there are many ways to pass time on a long flight, from reading to watching a TV show.

On a Southwest Airlines flight from Raleigh in North Carolina to Denver, Colorado, the flight crew decided to pass time by holding a toilet paper race.

Passengers were divided into two teams based on which side of the plane they were on.

The aim of the game was to see which side of the plane could unravel a toilet paper roll down the length of the cabin the quickest.

Winners in the race were given a very important prize of getting to deplane first, while the losing side had to sit back and wonder what went wrong for them.

Raffles for Maldives

ACCORHOTELS is entering the Maldives through its Raffles Hotels and Resorts brand.

The Dhevanafushi Maldives Luxury Resort, managed by AccorHotels will be the initial name until several upgrades are completed in late 2018, when it will reposition to join the Raffles portfolio of properties.

AccorHotels will take over the 89 villa and suite property from Dubai-based Jumeriah, which operates it as Jumeirah Vittaveli.





'Best of China' experience



QANTAS and China Eastern Airlines co-hosted 150 agents from around Australia at their 'Best of China' experience day in Sydney last week.

The event was held to celebrate QF and MU's partnership and present China as an unrivalled destination to explore.

The day began at the Qantas Centre of Service Excellence, where agents were welcomed by traditional Chinese lion dancers and a spread of Chinese cuisine.

Frontline sellers then had the chance to sit in on presentations on the combined network, onboard and on-the-ground products, as well as support tools available to agents and destination training on China.

Participants were then taken out to the airport where two Qantas and China Eastern Airbus A330s were parked nose-to-nose (below) to be inspected.

During the day, agents had a

itravel

FAMILY

chance to 'snap it, tag it, win it' to score one of three prizes of return flights for two to Shanghai including accom courtesy of the airlines and Shangri-La Hotels.

The day was wrapped up with sunset drinks at Qantas Campus.

Qantas head of agency partnerships & business events Rob Harrison said, "China is a really important and growing market...so we were pleased to provide a forum for our valued travel partners to dive deep into our partnership with China Eastern, making the proposition even easier for them to sell".

Agents unable to attend can find more info on the presentations on the QF Learning Hub **HERE**.

Harrison is **pictured** above with Kathy Zhang, MU gm Oceania with Fiona Wainscott from Corporate Traveller in Melbourne, who won a trip to Shanghai for two.

More pics from the day on **TD**'s Facebook page - **CLICK HERE**.

MOBILE





Cambodia island tax

VISITORS travelling by boat to one of the islands off the coast of the Cambodian city of Sihanoukville will have to pay a new environmental tax.

Effective immediately, the Cambodian govt has introduced the US\$2 per person fee for travellers who have booked overnight accommodation on one of the islands and those who have booked full day excursions only.

The tax will be used to maintain the environment.

Asian Trails Cambodia will implement the fee in its transport rates to the islands from 01 Oct.

2018 Aus Epic pass

THE Perisher 2018 Epic Australia Pass is now on sale, offering unlimited skiing and boarding at Perisher, along with access to Whistler and select US ski resorts.

It is currently priced from \$779 for adults, \$439 for students (up to year 12) and \$559 for seniors.

See www.perisher.com.au.

ASF still hopeful

ASF Group, lead developer for the Gold Coast Integrated Resort Development on the Gold Coast (GC) Spit remains positive, despite the Qld Govt ending the proposed development on 01 Aug.

Louis Chien, ASF director said "We still believe in the benefits this project offered the GC and Qld community: the huge economic boost, thousands of exciting new jobs & a modern tourism attraction that was set to put the GC back on the global stage".

The govt's decision doesn't rule out a future Integrated Resort Development on the Gold Coast.

Travel summit

TRAVEL industry media network TravMedia has launched an event aimed at travel brands that wish to work with influencers and journalists.

Called The Modern Travel Media Summit, the event is aimed at destination marketers, travel marketers, travel PRs, hotels, airlines and cruise lines, tour companies and certain influencers and journalists.

On the conference agenda is the future of travel marketing, how to work more effectively with influencers and journalists and ways to tell better stories through a brand's channels.

The event will be held on 22 Sep at the InterContinental Sydney by Georgia Rickard, Lauren Bath and Liz Carlson.

CLICK HERE for more.



Consolidated Travel & Fiji Airways are giving the Top 4 agents and 4 most improved agents the opportunity to WIN a spot on a Famil to Fiji for achieving the highest sales between 15 August - 5 September 2017.

PLUS vouchers to be won!

Click for more details...



Big enough to compete.
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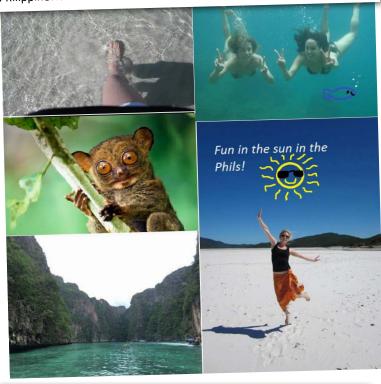
LINK

w www.traveldaily.com.au

Travel Daily

Monday 21st August 2017

"WHITE sand between my toes, crystal clear waters, snorkeling at any chance I get, checking out the native wildlife and hanging with the locals. With the sun setting, lazing back in a hammock with a cocktail, thinking about all the amazing experiences that just happened... Fly me to the Philippines!!" - from Hannah Schenk from cievents.



ONE of the more creative submissions is from Maxim's Travel Julian Webster who sent us a postcard-style entry, with a poem attached:

"It's always been within our dreams,

To travel and explore the Philippines.

From seeking shells on Boracay,

To counting stars in the

midnight sky,

We'd even try the infamous balut,

Visit Rizal's monument, and salute.

And we honestly wouldn't mind the 8 hour commute!"



THIS month's *Travel Daily* and *travelBulletin* comp to win a holiday for two to the Phillippines is attracting plenty of colourful entries and captions, including this lot of spectacular photos and collages from across the industry.

For full details on the comp, see

page seven and send us your entry before the end of the month.

AIR Ticket's Julianne Godbold's entry included an image of her children - "The Philippines is where my kids can truly be the adventurous, fun-loving, exploring kids that they are climbing coconut palms, swimming in the crystal water, snorkeling with whale sharks. I would love to take these city slicker children back to the beautiful Philippines, to LIVE more of their childhood!"

TRACEY McAlpine from Air Tickets submitted a collection of images including this photo and caption - "From the crystal clear waters to the friendly locals, all some of the most beautiful hidden treasures I have ever seen. So many adventures from surfing to diving on the reef".





It's always been within our dreams,

To travel and explore the Philippines.

From seeking shells on Borocay,

To counting stors in the midnight sky,

We'd even try the infamous balut,

Visit Rizal's monument, and salute.

And we honestly wouldn't mind the 8

hour commute!

Julian Webster, Maxim's Travel



Travel Daily
PO Box 1010
Epping NSW 1710



Travel joins charity fundraiser



DRIVEAWAY Holidays md Chris Hamill (right) and Atout France director for Australia, Patrick Benhamaou were brought together on Fri for an afternoon of networking, fundraising and entertainment for the Emerge Foundation Rugby Long Lunch.

Held at the Hyatt Regency Sydney, Darling Harbour, the event provided a platform for networking and featured guest speaker, former Wallaby coach & media commentator, Alan Jones.



Round 22 Winner

Congratulations

BRAD THOMAS

from Entertainment Travel Partners

Brad is the top point scorer for Round 22 of Travel Daily's AFL footy tipping competition. He's won a \$100 travel voucher courtesy of Expedia.





Major prize for the 2017 footy tipping competition is two return economy class airfares to any one of **EMIRATES** 39 European destinations.

Montana still open

THE Montana Office of Tourism has declared that the US state is still open for business despite a number of fires.

Department of Commerce director Pam Haxby-Cote said, "This summer, active fires are impacting less than 0.2% of the state—and often they're in remote locations".

To help tourists keep up to date, the group is directing travellers to its Market Montana website - CLICK HERE to view.

MSC upgrade offer

MSC Cruises is offering travellers a choice of upgrades across a range of cruises between Oct and Apr 2018.

Available on select itineraries, guests who book Oceanview cabin will only pay for an Inside cabin, while those after a Balcony cabin only need to pay for an Oceanview room.

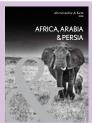
A Suite can be secured for the price of a Balcony room.

The deal ends 30 Sep.



Brochures

WELCOME to Brochures of the Week, *Travel Daily*'s Monday feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Abercrombie & Kent - Africa, Arabia & Persia 2018 Over 24 countries from Ghana to Egypt and the

increasingly popular Iran are featured in Abercrombie & Kent's newest brochure. A range of independent and small group tours are profiled including a 16-day West Africa: Kingdoms, Slaves & Voodoo tour, priced from \$12,150pp. The tour visits Ghana, Togo and Benin. Also featured is a number of additional river cruises on the Nile in A&K's fleet of three small ships.

Abercrombie & Kent also offers a selection of Indian Ocean beach stays and stopover options in Dubai.



Scenic - The Grand Wonders of Europe 2018

Scenic's latest brochure features 15 itineraries, which range from nine to 23 days in length. The brochure provides the option for travellers to extend their holidays by combining a land package with a river cruise in France and Portugal. Itineraries include a 23-day Grand European journey from Paris to Amsterdam and a 22-day Majestic Britain & Ireland tour. Scenic also profiles a range of experiences from

its Enrich and Freechoice programs.



Adventure World - India 2017/18

Inside Adventure World's India Preview Collection are seven brand new itineraries including a 10-day Taj and Tigers tour. The tour searches for tigers and includes a visit to the 250-year old Keoladeo Bird Sanctuary. Speciality itineraries include a photography tour, where guests can hone their skills. Adventure options profiled include a Delhi cycle tour & a hot air balloon trip over Jaipur. The brochure covers a range of

diverse locations from the cities of Delhi and Mumbai to the Himalayas.



Evergreen Cruise & Tours – France 2018

Celebrating the fourth birthday of its sister company Emerald Waterways, Evergreen Cruises & Tours has released its first brochure dedicated to South of France river cruising. In the 84-page brochure a number of tours are highlighted including an eightday Sensations of Southern France cruise on *Emerald Liberte*, which connects with other river cruises, an ocean cruise and land touring options. The tour is

priced from \$3,745pp. New itineraries allow for guests to explore Spain, Portugal, Switzerland and northern France, which connect to a south of France river cruise.



Travel Daily

Monday 21st August 2017

LAX food order app

AMERICAN Airlines' passengers passing through Terminal 4 of Los Angeles Int'l Airport are now able to pre-order food and pay for their meal directly with select dining venues using a free app.

The Host2Coast app is available for use at over a dozen HMSHost restaurants, and is part of Los Angeles World Airports' efforts to create a "world-class airport".





Major prize for the 2017 footy tipping competition is two return economy class airfares to any one of **EMIRATES** 39 European destinations.

SEIU exec quits

THE list of business and industry leaders abandoning Donald Trump has extended to travel, with union executive Valarie Long resigning from the President's National Advisory Committee on Travel and Tourism Infrastructure.

Long, executive vice president of the Service Employees International Union (SEIU), said she had quit in protest at Trump's failure to condemn white supremacist groups after violence in Virginia last week.

Long said since Trump took office the advisory committee had still yet to be convened for a single meeting.

Solomons surge

GOVERNMENT figures show the Solomon Islands recorded a surge in international visitors in Jun, with arrivals up more than 29% year-on-year to 2,561.

The figures included a 62% increase in the number of Australians visiting the Solomons, with arrivals topping 1,443 in Jun.

Solomon Islands Visitors Bureau ceo Josefa Tuamoto said he expected even stronger results in the third quarter, with large numbers of international visitors attending the 75th anniversary of the Battle of Guadalcanal.

Hapuna Westin pact

HAWAII'S Hapuna Beach Prince Hotel will become the Westin Hapuna Beach Resort in Feb after a US\$46 million renovation.

The resort will undergo renovations to its lobby, guest rooms, restaurants, meeting rooms and swimming pool, beginning later this month.



THE Travel Corporation was well represented at the Sun Herald City 2 Surf held earlier this month.

TTC ceo John Veitch was among the bunch, which included a mix of staff from the organisation's departments spanning finance to marketing, PR, reservations, sales and digital alliance.

The team ran with a purpose, raising money for the World Wildlife Fund for nature, a partner of the The Travel Corp's TreadRight Foundation.

They are **pictured** out the front of the TTC building, post run.



This month Travel Daily together with Philippine Airlines, The Peninsula Manila and Henann Regency Resort and Spa Boracay are giving readers the chance to win an island getaway to the Philippines. The prize for two people includes:

Return economy class tickets from Sydney to Manila flying with Philippine Airlines

Two nights accommodation at The Peninsula Manila

Three nights accommodation at Henann Regency Resort and Spa Boracay



WINATRIP TO THE PHILIPPINES

TO WIN

Send us your most creative image, photo, collage, meme or photoshop creation which represents your ideal Philippines island destination experience flying Philippine Airlines **AND** tell us about that experience in 50 words or less.

Send your entries to pal@traveldaily.com.au

And remember, you don't have to have been to the Philippines yet, just be creative!





PHILIPPINES

Travel Daily

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NSW OPERATIONS MANAGER SYDNEY-BASE SALARY TO \$100K + SUPER + BONUS

Currently working for a Corporate TMC and thinking about a change? This company rarely recruits at this level which makes this all the more exciting. You will be managing a team of extremely talented corporate consultants on a very high demand account. We need someone extremely qualified in corporate travel, leadership is the key but someone who still understands how to consult is also very important to this role. Call today to find out more.

SOUTH OR WEST TAKE YOUR PICK

BDM – NSW WEST OR SOUTH x 2 SYDNEY - SALARY PACKAGE TO \$80K PLUS CAR

I have two clients searching for BDM's who are passionate about building relationships and increasing sales with the ability to source and secure new business. You will have previous industry BDM experience with established relationships in the trade. They are offering a base salary plus bonus scheme, fully maintained vehicle and tools of the trade. Two different companies both with great reputations, take your pick!

SENIOR SUPPLIER ROLE

AREA MANAGER - NSW

SYDNEY - SALARY PACKAGE TO \$85K PLUS CAR

Exclusive role to AA Appointments. This supplier to the Tourism Industry have a very rare opportunity for an Area Manager to join their team in NSW. This supplier has offices throughout NSW and you will be responsible for managing & developing a number of them to achieve top service and profitability. This will include training, mentoring and managing staff to achieve this. Huge career opportunities available, great salary and company car.

READY FOR A NEW CHALLENGE?

DIRECTOR OF SALES

MELBOURNE EXEC PKG + BONUS ++

We are looking for a DOSM who has experience working with 800+ rooms. Is this you? Join this dynamic leader to help them to develop & manage the sales team, implement sales strategies & campaigns across all segments, budgeting & forecasting all to maximise revenues. Executive salary package on offer. Experience as a Director of Sales, a track record leading a successful sales team along with great communication, presentation & negotiation skills required.

NEW ROLE

AIRLINE ACCOUNT MANAGER MELBOURNE -BASE SALARY TO \$70K PLUS PLUS

Now this is a role that will not last long....This International Airline have a vacancy for an Account Manager servicing Victoria and Tasmania. You will come from a strong BDM/Account Management background in the travel industry with established connections. Based from home you will report to the Country Manager in Sydney. A strong base salary and bonus is on offer to the successful candidate, please call today for more information.

IT & SYSTEM SAVVY

PROJECT ANALYST

BRISBANE OR SYDNEY - UP TO \$82K PKG

Join this forward moving and global operator using your analytical, project management and travel systems experience. Managing large scale system projects you'll be able to liaise successfully between vendors and end-users to ensure the delivery of long term IT Solutions along with supporting IT and business process improvements. Experience in a similar role within the travel industry a must. Strong salary package and career opportunities on offer.

LOOKING FOR SALES SUPERSTARS

NSW SALES MANAGER X 2

SYDNEY -BASE SALARY TO \$95K PLUS BIG BONUSES

This unique opportunity will suit a strong Tourism or Hospitality sales manager that understands and is motivated by the sales process and is looking for that something different. This Global Company with over 20 offices worldwide is seeing huge growth in the Australian market and is looking for a strong sales manager with established relationships in the travel and hospitality trade, if you have worked for an OTA this will be highly desirable.

OVERSEE & DELIVER

HEAD OF OPERATIONS

BROOME - \$100-120K + SUPER

Great opportunity to live and work in beautiful Broome. We are looking for a strong hospitality operations manager to join the team & deliver results. You will be responsible for leading the team & overseeing the tour operations, budgeting and forecasting, providing exceptional customer experiences & achieving targets. Strong operations experience required in 4 or 5 star. Outback experience a plus! Great package & benefits on offer.

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