

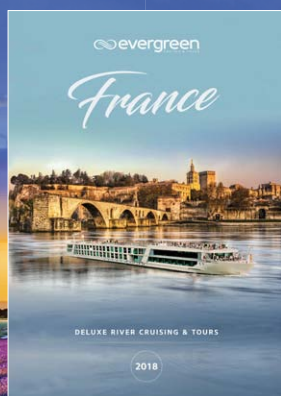
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Reed Hols in liquidation

EXCLUSIVE

MELBOURNE-BASED tour company Reed Holidays has been placed in voluntary liquidation, winding up operations for its three brands, Young at Heart Holidays, Seniors Coach Tours and Australian Air Holidays.

Insolvency firm Cor Cordis has been appointed liquidators.

"We will now work quickly to analyse the financial situation of the businesses and determine a path forward," Cor Cordis partner Glenn Spooner said.

Four tours are currently underway in the Northern Territory and Queensland, Spooner said, and travel providers had been contacted to ensure "safe and comfortable passage back to their city of origin".

Another two trips scheduled to depart on Thu would not proceed and passengers booked on the departures were being contacted.

"We estimate that 72 passengers will be affected," Spooner said.

Affected passengers can phone 03 9875 1404.

MEANWHILE, AFTA today confirmed it had taken action to terminate the ATAS accreditation of Reed Holidays.

AFTA is advising impacted consumers and travel agents to invoke a chargeback where credit card transactions had been made and to contact police where payments had been made and travel could not be taken.

Euro Travel Expo

THE European Travel Experts are holding a three city east coast European Travel Expo over the coming weeks, featuring tour operators, wholesalers, cruise lines, tourism boards & an airline.

Participants include Albatross Tours, Back-Roads, Bunnik Tours, CIT Holidays, Finnair and others.

Shows are planned for Sydney on 27 Aug, Brisbane on 10 Sep and Melbourne on 17 Sep - go to europeantravelexperts.com.au for all the details.

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FREQUENT
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DriveAway NZ blitz

DRIVEAWAY Holidays has sliced 50% off all Ezi Car Rental vehicles collected from Auckland, Dunedin, Christchurch, Wellington and Queenstown for travel until 31 Oct under a 48hr "FreNZy" sale. **CLICK HERE** for all the details.



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CTM reaps \$98.6 million

CORPORATE Travel Management (CTM) has revealed a surge in underlying earnings to \$98.6 million last financial year as it reaps the benefits of organic growth and its string of recent international acquisitions.

The company's annual results released this morning show an increase in underlying earnings before interest, tax, depreciation and amortisation (EBITDA) of 43% in the year to 30 Jun (*Travel Daily* breaking news).

Its statutory profit after tax was up 29% to \$54.6 million, while its total transaction value jumped 16% to \$4.16 billion.

The company will pay a full year

Govt investment site

FEDERAL Minister for Tourism & Investment Steven Ciobo is launching a new website today highlighting to potential global investors why Australia makes sense for tourism investment.

The website aims to provide potential investors with info and insights on tourism opportunities.

Increased accommodation in capital cities, world-class business event facilities and new leisure attractions are some of the targeted elements.

"We recognise that for Australia to remain a competitive destination, investment in tourism infrastructure must continue to be a priority," he said.

See tourisminvestment.com.au.



Hidden Gems of New England

from \$4,740* pp twin share

Luxury Hotels FREE Airport transfers INCLUDED Private excursions

Discover more!

*conditions apply

fully franked dividend of 30c per share, up 25% on last year.

CTM managing director Jamie Pherous said it was "another great result" despite challenges in the global economy.

"Each region in our network grew significantly above market, demonstrating that our business model and strategic investment decisions are working well for our clients and investors," he said.

The company had continued to expand through increasing market share, with organic growth contributing about \$16 million to profit growth.

Recent acquisitions including Redfern Travel, Bradford UK and Andrew Jones Travel in Tasmania had bolstered the group's presence and would make a full year contribution in 2017/18.

In the year ahead, CTM has forecast underlying EBITDA to be in the range of \$120-125 million, a 27.5% increase on 2016/17.

Spain lifts security

SPANISH authorities say they will bolster security in crowded areas in the wake of last week's terrorist attack in Barcelona.

Interior Minister Juan Ignacio Zoido said the government would redirect efforts and adapt areas that need special protection, including ramping up its security presence at the France border.

Spain's terror alert remains at its second highest level.

Rail Plus last space

A **LIMITED** number of places are still available for Rail Plus' 'Great Train Journeys Showcase' being held at Pullman Sydney Hyde Park on 29 Aug from 6pm.

A number of prizes are up for grabs - RSVP by clicking **HERE**.




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EXOTIC TOURS

Int'l growth boosts SYD

RIISING international passenger numbers and a thriving retail sector have helped deliver strong half-year results for Sydney Airport, which this morning revealed earnings of \$577.6m in the six months to 30 Jun.

Its earnings before interest, tax depreciation and amortisation (EBITDA) were up 7.7% on the same period last year, on passenger growth of 3.6%.

"Key drivers of the result were international passenger growth of 7.7%, returns on capital investment in aviation infrastructure, and a strong contribution from retail due

to solid trading and new shop openings in T1 and T2," said SYD's outgoing ceo Kerrie Mather.

"The inbound tourism market has seen strong growth of nearly 10% for the half and the rolling 12 months, with excellent performance from a diverse range of major Asian markets including China, India, Philippines, Indonesia, Japan and Vietnam."

Total passenger numbers in the first half reached 21 million, up 3.6% on the same time last year.

Domestic pax were up 1.3% to 13.2 million, while international pax increased 7.7% to 7.7 million.

RGR online training

THE Cook Islands' Rarotongan Group of Resorts has launched a new training program designed to help travel agents promote and sell its three properties.

The program consists of online training modules focused on The Rarotongan Beach Resort & Spa, Sanctuary Rarotonga and Aitutaki Lagoon Resort & Spa.

Agents who complete the scheme have a chance at winning a pre-paid Visa card or a five-night stay at Sanctuary Rarotonga.

For a short time, agents who pass each module will gain access to benefits only reserved for the group's Preferred Agents, which includes travel industry discounts and benefits for their clients - **CLICK HERE** for details.

Intrepid \$1 deposit

INTREPID Travel has announced a \$1 deposit deal, applicable for bookings made by 24 Sep.

The offer is valid on Intrepid small group tours departing before 31 Dec.

Intrepid regional director Brett Mitchell said the offer aimed to beat "commitment phobia".

For more info, **CLICK HERE**.

Canada arrivals up

THE number of Australians visiting Canada has continued to grow, with first half arrivals up 21.8% over the same period last year to reach 160,946.

Figures released by Destination Canada show overall international arrivals increased 13.3% in the six months to 30 Jun to reach 2.7 million people.

New! Carnival Cruises Australia Industry Rates!

25SEP17 - Carnival Spirit - 10 Nights New Caledonia, Vanuatu Inside from \$1,799* \$440* pp AUD including taxes & port charges

*Conditions Apply.



INDUSTRY DEALS



For more details visit www.travelclub.com.au

thl record profit

NEW Zealand's Tourism Holding Ltd (thl) today reported a record result for the company for the year to 30 Jun, with net profit after tax (NPAT) of NZ\$30.2 million, up 24% year-on-year.

Revenue for the business was NZ\$341 million - which included six months of the acquisition of El Monte RV Rental & Sales - up 22% on the same time last year.

Net debt was NZ\$176 million, down on the previously forecast debt of NZ\$185 million.

thl chairman Rob Campbell said the motorhome specialist had reached its originally targeted NPAT of NZ\$30 million two years earlier than expected.

Since its acquisition of El Monte in Dec, thl forecast its NPAT for FY20 to be NZ\$50 million.

"Already, within the six months since that announcement, we have, again, seen the business galvanise around the target," Campbell commented.

thl's Rentals NZ arm delivered a strong performance in terms of rentals and sales, with the company saying it received some benefit from the Lions tour.

The firm has tipped a FY17/18 result of between NZ\$36-39m.



Window Seat

JUST a few weeks after claiming the record for the most viewed YouTube video of all time, Latin music star Luis Fonsi has been revealed as the new face of tourism for Puerto Rico.

The *Despacito* singer has been enlisted by the Puerto Rico Tourism Company to launch the destination's upcoming international campaign with the message "the longer you stay, the better it gets".

"Over the next year, I will be working on different efforts to shed light on the wonders of our beautiful Island," said Fonsi, pictured below.

"I'm proud to be an ambassador of my homeland."

Fonsi's song *Despacito*, which means 'slow', is now urging visitors to see Puerto Rico at an easy pace - **CLICK** for a video.



HONG KONG TOURISM BOARD

MARKETING SERVICES EXECUTIVE, TRADE

The Hong Kong Tourism Board is a dynamic, global marketing organisation whose mission is to promote Hong Kong as a unique, world-class destination. The Board requires a Trade Marketing Services Executive for its Australia, New Zealand and South Pacific operations based in Sydney.

The Trade Marketing Services Executive is responsible for assisting the Manager, Trade Marketing & Business Tourism coordinating and implementing Trade & MICE projects. An understanding of current trade distribution channels is essential.

The position is also responsible for trade enquiries, database management, brochure stock control, and some basic administrative duties.

Ideally, candidates will have tertiary qualifications, marketing experience in a tourism-related field, extensive computer skills, good presentation and communication skills, together with a working knowledge of Hong Kong. Remuneration package will be negotiable but will include medical benefits and superannuation.

Applications should be sent by 30 August 2017 to
E-mail: anna.chui@hktb.com

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50% OFF all Ezi Car Rental vehicles in New Zealand for 48 hours!

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DriveAway Holidays

* For pick ups until 31 October 2017.

Travel Daily

Tuesday 22nd August 2017

Entertaining QF fare

STAGE and Screen Travel Services is offering a free Qantas epiQure voucher when booking a Qantas entertainment fare by the end of the month.

The promotion is available for travel until 31 Dec to the USA, Hong Kong and China.

Travellers who book a Business class ticket will get a \$200 epiQure voucher, while Economy pax will get a \$100 voucher.

Call 1300 737 383 for more info.

VA MOV waiver

VIRGIN Australia yesterday issued a waiver code as a result of the cessation of services from Brisbane to Moranbah (MOV), effective 11 Sep (**TD** 10 Jul).

VA's commercial policy enables booked passengers on the MOV route beyond 11 Sep to be re-accommodated on Qantas flights booked in Y class (for sale until Mon 28 Aug), using the waiver of BW000066 - full details [HERE](#).

Spirit of Tas bargain

FARES on the *Spirit of Tasmania* are on sale from \$79 per person on select day sailings between Melbourne and Devonport (from 19 Oct to 15 Dec) and between Devonport and Melbourne (from 16 Sep to 18 Dec).

There is also an option to add a car from \$89 extra each way, when booked before 09 Sep.

OOL GC2018 pact

GOLD Coast Airport has partnered with the Gold Coast 2018 Commonwealth Games to be an official supplier and official airport of the event.

Works are underway on the airport's apron expansion and a series of improvements to the existing terminal will be completed in time for the games.

On Thu the first of 30 official GC2018 stores opened in the main terminal, marking the first time a Commonwealth Games store has been located at an airport.

AUGUST SUPER SAVINGS

ROYAL BRUNEI AIRLINES

Brunei RETURN ECONOMY CLASS FROM **\$600***

*Inclusive of taxes. Travel periods & conditions apply.

Killeen killing it in Virtuoso world



Latin America expo

SYDNEY-BASED travel agents are invited to attend a trade expo & workshop this week organised by the Australian Travel Assoc for Latin America which features 27 exhibitors from Latin America.

The event is being held from 6-9pm on Thu 24 Aug at Dockside at Cockle Bay Wharf, with a trip to Ecuador up for grabs.

CLICK HERE to register.

SPENCER Group of Companies' general manager Tina Killeen has achieved global recognition, taking home the coveted Virtuoso award for the Most Admired Advisor - Asia Pacific last week.

Killeen (**pictured**) has been with Spencer for nearly 17 years.

"I feel incredibly humbled to be recognised by my peers at Virtuoso and so proud to be able to represent Spencer Travel on a global stage," Killeen said.

YOU COULD BE HERE

Immerse yourself in Prague

Step into a fairytale and fill your imagination with the majestic beauty of Prague – a city that inspires with centuries-old architecture, wondrous views from Castle Hill, and one of Europe's most romantic atmospheres. Prague is a journey to a bygone era where cobblestoned streets always lead to extraordinary places.

Fly to Prague starting 21 August 2017.

qatarairways.com/praguetogether

GOING PLACES TOGETHER

Tuesday 22nd August 2017

Christmas in Germany



CHRISTMAS came early on Fri at the Sydney Opera House, with German National Tourist Office (GNT0) holding a Christmas-themed event alongside Emirates.

Speaking to **TD** at the event, GNT0 Australia director Stefanie Eberhard said Christmas was a very popular time for Australians to visit the country.

"We always see a big growth around Christmas time for Australians travelling as they

capitalise on winter and Christmas in Germany," she said.

Despite a number of terrorist attacks in 2015, Eberhard said Germany was on track for a record year, with global tourist arrival growth of 3.3% predicted.

The Australian market is on track to increase 2.2% in 2017.

Guests were treated to mulled wine and German food, which was the key tourism theme for GNT0 in 2017.

There was also a performance of Beethoven's Piano Concerto No. 2 and Bruckner's Fifth Symphony by the Sydney Symphony Orchestra.

Pictured are Anthony Dennis, SMH; Stefanie Eberhard, GNT0; Santa and James Hewlett and Alison Mead from Collette.

GTI nabs SERNATUR

THE National Service of Tourism Chile (SERNATUR) has appointed GTI Tourism as its sales, marketing & PR representative in Australia, effective immediately.

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- Influential role
- Competitive salary + investment in training & development

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From AFTA's chief executive, Jayson Westbury



SADLY, tragically and fatally, terror has once again struck in Europe. This time in Barcelona, Spain, on Las Ramblas Promenade, a busy and highly visited tourist street. The weapon being a van and the gutless terrorists using it to inflict the maximum amount of harm they could. But this time, this act of terror has come with significant implications for Australia as we have several citizens injured and the death of another in this attack in Spain.

The sadness of this is deep as the loss of a life is something that makes us stop, but the loss of a child is even more heart wrenching given that he was so young, just seven years of age. It is inconceivable that a seven-year old boy from Australia could be taken in this way.

For me personally, as someone who does travel in and out of Europe a great deal and a father of young children, it is difficult to reconcile this disgraceful act of terror in a place of peace and happiness like Barcelona. As has often been the case with previous terror attacks, this one has also been carried out in the middle of a busy tourist area and for no reason other than causing injury to innocent bystanders.

Terrorism is such a disgraceful blight on our modern society & I am sure the Spanish and Australian authorities will do all they can to hunt these people down. As the Australian Foreign Minister Julie Bishop said, "This is an atrocity and the Australian Government condemns this brutal and deliberate act clearly designed to harm tourists on holidays in Spain".

At this time, I am sure that everyone in the Australian travel industry is thinking about the family and friends of those who remain injured and in hospital and of course for the family of the young boy who has lost his life. It is always a difficult time for the travel industry as clients and the media turn to us for our opinions and advice.

The Federal Government has opened its crisis hub response unit which provides current and updated details and advice, you can access this online - **CLICK HERE**. As with all of these situations, it is best to maintain a watch of the available information and hope and pray that terror does not strike again anytime soon.

Deer Valley bought

DEER Valley Resort has been acquired by a newly formed entity controlled by affiliates of KSL Capital Partners and Henry Crown and Company.

The resort will join Intrawest Resorts Holdings, Mammoth Resorts, and Squaw Valley Ski Holdings and will be finalised before the start of the ski season.

By acquiring the iconic Utah Resort, the owners will increase their portfolio from 12 four-season mountain resorts to 13.

Deer Valley will honour existing pass products currently on sale.

MEL record traffic

MELBOURNE Airport achieved its 100th consecutive month of growth in int'l passenger traffic in Jul, reporting 931,000 people departed abroad from the facility last month, up 7% year-on-year.

The unbeaten run of growth dates back to Apr 2009.

The airport also set a record month on the domestic front with more than 2.2m travellers, beating the previous record by more than 30,000.

MEL Airport ceo Lyell Strambi said each daily int'l service injects up to \$150m into the economy.

SPEAKER HIGHLIGHTS



Mark Young
MD,
Adelaide
Airport



Jakki Govan
GM of Sales and
Marketing,
Stamford Hotels
and Resorts



Rodney Harrex
Chief Executive,
South
Australian
Tourism
Commission



Ingrid Picard
Head of
Corporate
Direct IT,
Amadeus



Louis Lu
MD Australia and
New Zealand,
China Southern
Airlines



Andrew McEvoy
MD,
We Connect
China

Tuesday 22nd August 2017

Scoot on Worldpay

SINGAPORE-BASED low-cost carrier Scoot has selected Worldpay as its exclusive payments provider.

The partnership will help grow its international and long-haul business as an integrated brand following the merger between Scoot and Tiger Airways in Jul.

Worldpay will allow TR to tap into a variety of payment methods such as Alipay and China Union Pay in China, Konbini in Japan and POLi Payments and PayPal in Australia.

Campus, VA pact

CAMPUS Travel and Virgin Australia have partnered together to launch a new travel grant for women in the fields of science, technology, engineering and mathematics (STEM).

The successful applicant will receive a \$6,000 travel grant with \$5,000 for VA flights and \$1,000 for accommodation, transport, tours and other arrangements.

Applicants must specify how they would use the STEM funds to enhance their work.

Applications close on 20 Oct.

UA trivia nights back down under



TEAMS of agents battled it out across Brisbane, Sydney and Melbourne last week for United Airlines' annual trivia night.

The night was centred around United's product update.

Campus Travel came out on top in Brisbane, with TravelEdge taking the crown in the Harbour City and STA Travel taking out the major prize in Melbourne.

Sponsors for the night included SFO Travel, SFO Airport, Discover Los Angeles, LAX and Beverly Hills

Convention and Visitors Bureau.

Pictured is the winning team from STA Travel in Melbourne with sponsors, Allie Sparr from SFO Travel & SFO Airport, Carolyn Nightingale, Discover Los Angeles & Steven McArthur, Beverly Hills Convention & Visitors Bureau.



THE PRIZE

This month Travel Daily together with Philippine Airlines, The Peninsula Manila and Henann Regency Resort and Spa Boracay are giving readers the chance to win an island getaway to the Philippines.

The prize for two people includes:

- Return economy class tickets from Sydney to Manila flying with Philippine Airlines
- Two nights accommodation at The Peninsula Manila
- Three nights accommodation at Henann Regency Resort and Spa Boracay



WIN A TRIP TO THE PHILIPPINES

TO WIN

Send us your most creative image, photo, collage, meme or photoshop creation which represents your ideal Philippines island destination experience flying Philippine Airlines **AND** tell us about that experience in 50 words or less.

Send your entries to pal@traveldaily.com.au

And remember, you don't have to have been to the Philippines yet, just be creative!



THE PENINSULA MANILA

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Money

WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.793

THE Australian dollar is back above 79 US cents amid a slight rebound in risk appetite in the US dollar and from renewed fears out of North Korea.

However the dollar was weaker versus most other currencies, including the EUR, against which it dropped 0.2%.

There were also tiny losses against the safe haven currencies of the Swiss franc and the Japanese yen.

Currency rates for AUD against the British pound remained steady at 62 pence.

Wholesale rates this morning.

US	\$0.793
UK	£0.615
NZ	\$1.083
Euro	€0.671
Japan	¥86.47
Thailand	฿26.39
China	¥5.288
South Africa	R10.444
Canada	\$1.003
Crude oil	US\$43.02

Samoa dengue

THE Australian govt issued an advisory for Samoa yesterday via the Department of Foreign Affairs & Trade relating to a possible outbreak of dengue fever.

Samoa's Ministry of Health issued an alert last week after 25 positive cases and two suspected deaths from the disease.

The level of advice has not changed, remaining at "exercise normal safety precautions".

El Questro's 25th

TO MARK its 25th anniversary next month, El Questro in WA's Kimberley is hosting a special sunset festive dinner on 01 Sep.

The long table event will be held under the stars and will include drinks & canapes, a three-course meal featuring a menu of locally sourced ingredients and live music by local singer/songwriter, Chris Matthews.

The Sunset to Starlight dinner is priced at \$295pp - details [HERE](#).



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In the spotlight this week!**

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Cristina Gines

Corporate Team Leader

Sydney

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Work for a great manager who is nurturing and supportive in this market leading brand specialising in adventure style travel. You will be liaising with travel agents, direct clients & overseas agents. Plan & book interesting trips to places like India, Sri Lanka, Laos, Nepal, Vietnam, Cambodia and Japan. Previous consulting experience required and a solid understanding of Asia including some personal travel to Asia.

- Bonus on offer!
- Unique destinations

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Retail Travel Consultant - No Weekends

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Travel Specialist

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Are you a Mediterranean travel expert? Our client needs you! From individual to group travel you will be selling airfares, accommodation, tours & cruises to this tropical destination. Must have previous consulting exp. Yearly trip to the Med!

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