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SCENIC°

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New prizes daily

AC/VA earn & burn talks

THE strategic cooperation deal between Air Canada and Virgin Australia announced a year ago continues to move forward with an "earn and burn" partnership on the Transpacific route expected to be rolled out in 2018.

"We've had a good relationship with Virgin and that continues to grow," Air Canada's Toronto-based vice president of global sales Duncan Bureau told media in Sydney yesterday.

While not making any formal announcement, Bureau said Air Canada and Virgin Australia were determining which currency the earn and redeem component of the alliance would involve.

"Both carriers have a lot of priorities that they are working on [but] it is something we want to get done and hopefully that's

something we'll see in the next few months," Bureau said.

"I don't know what that final agreement will look like but today on the transpacific there is no earn-burn relationship, and maybe that makes sense.

"Certainly we have our teams working on an agreement."

The evolution of the Vancouver-Melbourne service from seasonal to year-round, starting Jun, is also viewed as an enhancement to the flagged alliance.

MEANWHILE, Bureau said that with Australia now well covered by non-stop services to Sydney, Brisbane and Melbourne, Air Canada was "very interested" in the New Zealand market.

"Auckland is a market that Canadians aspire to and a lot of New Zealanders go to Canada and there's lots of North Americans who go to New Zealand, so we think there's a market there."

"If we have an aircraft available and we don't have a better option then New Zealand is something we would be very interested in," Bureau told *Travel Daily*.

More from AC on **page six**.

Today's issue of TD

Travel Daily today has nine pages of news, including photo pages for **Excite Holidays** plus full pages from:

- Melia Hotels
- Travel Trade Recruitment
- Solo Connections prod pg

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AIR NEW ZEALAND



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WINDSTAR
CRUISES

Ovation gastro hit

OVATION of the Seas has been hit by an outbreak of gastro-intestinal illness ahead of its arrival in Sydney tomorrow for its 2017/18 cruise season.

Royal Caribbean has confirmed 195 people have been treated for gastro-like symptoms since the ship left Singapore on 23 Nov.

The line said its ship would be intensively cleaned in Sydney before its next departure, which would result in a delay to boarding for new guests.

JAL buys into Boom

JAPAN Airlines has made a US\$10 million investment in supersonic aircraft developer Boom in a deal that gives it an option to buy up to 20 planes.

Boom is aiming to revive supersonic travel after the demise of the Concorde, with plans for aircraft carrying 45-55 passengers at twice the speed of conventional planes.

QF axes inflight duty free

QANTAS will axe its inflight duty free program on all international flights at the end of this month.

The Australian flag carrier confirmed to **Travel Daily** that Sun 31 Dec would be the last day QF would offer duty free to customers on its int'l network.

Alpha Flight Services who was managing the "In Sky Shopping" program was told of the news following a decision by the Qantas' management to explore other options.

Alpha's manager, duty free

Lenelle Williams told duty free trade publication *TRBusiness* that Qantas took the decision to "discontinue their traditional offering of inflight duty free and are taking the opportunity to realign their retail channels in response to changes in customer demand & retail-buying patterns".

DNATA-owned Alpha Flight Services had held the Qantas inflight duty free account since Apr 2004.

Qantas flights will not only remove their broad stock of duty-free from perfume to watches and model planes, but will also remove the In Sky Shopping brochure from seat pockets.

QF's move to end duty free follows a decision by Virgin Australia to enlist Alpha Flight Services to manage its duty free program, which launched earlier this year to coincide with the debut of its Melbourne to Hong Kong flights.

Solo Connections

SOLO Connections is promoting a broad range of individual tours including its first cruise/tour itinerary that starts in Barcelona before sailing to Florida on *Norwegian Epic*.

All Solo Connections tours have no single supplement fee.

Read more on **page 12**.

QHV Trip bonus

QANTAS Holidays and Viva! Holidays are offering agents who book any 2018 departure on a CIE Tours of Ireland & UK between 01 Dec and 31 Dec, the ability to earn a bonus \$100 Trip Dollars per booking.

To receive the bonus, agents must ensure all new bookings are made and deposited before the end of the month.

Group bookings are excluded from the promotion.

More information on the deal is available at triponline.com.au.

Aurora Exp winners

AURORA Expeditions has named Olivia Glover from Helloworld Travel Ringwood as the winner of last month's comp in **Travel Daily & Cruise Weekly**.

Glover won a choice of either an 18-day In Shackleton's Footsteps sailing or a 15-day Sub-Antarctic Safari of the Falkland Islands and Georgia.

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SILVERSEA

China inaugurals for Qld

QUEENSLAND has welcomed the first of two new Chinese air services, with China Southern Airlines yesterday beginning year-round flights between Guangzhou and Cairns.

The new service will operate three times a week and will be followed by Air China's Beijing to Brisbane flights scheduled four times a week from Tue.

Last month China Eastern Airlines boosted its services between Shanghai and Brisbane from four times a week to daily.

"The new flights come during the China-Australia Year of

Tourism and will help attract more visitors to Queensland," said the Federal Minister for Trade, Tourism and Investment Steven Ciobo.

"Chinese travellers can now fly to Australia from 17 cities with 10 airlines operating around 150 direct flights per week to six ports in Australia," he said.

The increased services stem from a world-first aviation agreement struck between Australia and China late last year, allowing each nation's carriers to operate unlimited services between the two countries.

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Scenic NZ brochure

SCENIC has released its 2018/19 New Zealand brochure, offering tours of six to 24 days across the North & South Islands.

North Island tours begin in Auckland and visit highlights including the Waipoua Forest, the volcanic pools of Rotorua and the capital Wellington.

South Island tours depart Christchurch for landmarks like Mount Cook, Milford Sound and the Franz Josef Glacier.

Earlybird discounts and flight offers are available - view the brochure online **HERE**.

Four Points Syd gm

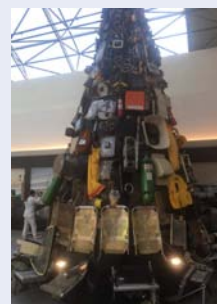
MARRIOTT International today announced the appointment of Bernhard Langer as the general manager of Four Points by Sheraton Sydney, Central Park.

The property is on track to open in Aug next year.

Window Seat

A FESTIVE recycling initiative at Beirut International Airport has failed to bring Christmas cheer to travellers, whose complaints have forced the removal of a "garbage Christmas tree".

In a move that was supposed to raise environmental awareness, Lebanese carrier Middle East Airlines constructed a towering tree made entirely of scrap metal and aircraft parts, but received a hostile response to its design.



APT

OUTBACK WILDERNESS ADVENTURES 2018
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Hurry offers end 15 December!

Save \$1,200 per couple + Bonus helicopter flight over tip of Cape York Peninsula*

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SILVERSEASM

Silversea owns and operates a fleet of nine "Boutique" cruise ships and is recognised as the market leader in the ultra-luxury cruise sector. Due to an internal promotion, a fantastic opportunity exists in their Sydney CBD office.

RESERVATIONS CONSULTANT

Reporting to the Passengers Services Manager, this role requires you to process new and existing reservations, generate, accurate invoices, assist with group reservations, assist with documentation and provide exceptional service.

To apply for this role you must have previous reservations experience with the use of GDS systems plus strong customer service skills.

Confidential applications to aushr@silversea.com by Wednesday 13th December.

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MAKING TRAVEL SIMPLE



Scoot SIA c'sharing

SINGAPORE Airlines (SIA) and SilkAir will add their codes to dozens of routes operated by low-cost offshoot Scoot under a new partnership agreement between the carriers.

Scoot flights from Singapore to the Gold Coast are among an initial list of destinations to receive the SQ and MI codes in what will be a staged roll-out.

The destinations are all operated by Scoot on routes not already served by SIA and SilkAir and also include Athens, Clark, Hat Yai, Ipoh, Krabi, Kuching and Palembang.

SIA and SilkAir customers will be offered Scoot's FlyBagEat privileges which include a checked baggage allowance, a complimentary meal and beverage as well as a blanket for flights above four hours.

SIA and SilkAir customers will also be able to select seats on Scoot flights online.

Crystal rewards

CRYSTAL Cruises has announced a revamped rewards program for the travel trade, with added benefits for agents selling the line's ocean, river and yacht expedition cruises.

The Elite Partner Program is open to agents with qualifying revenue levels and includes incentive levels that boost commissions and provide travel rewards with increased sales.

New for 2018 are the provision of customised direct marketing campaigns and the ability to confirm complimentary reward voyages up to 60 days before departure date.

"We sincerely appreciate the valuable time and effort that travel professionals put into developing and growing their luxury business, and have designed the Elite Partner Program to reward these efforts," said Carmen Roig, Crystal's senior vp of marketing and sales.

Royal's biggest ever winner



ONE lucky travel agent had plenty of reasons to smile yesterday in Sydney, scooping a massive \$10,000 as part of Royal Caribbean Cruises' biggest ever trade giveaway.

Brunella Carchidi from Flight Centre Leichhardt in Sydney was handed the cheque after competing against nine other finalists who were in the running to win the top prize of \$100,000.

The giveaway was part of Royal's celebrations marking 10 years of cruising in Australia, with the cruise line also heaping hundreds of other prizes on the trade including cruises aboard inaugural

sailings on the *Symphony of the Seas* and *Celebrity Edge* as well as \$5,000 in EFTPOS cards and 300 movie vouchers.

Speaking at the event, Kathryn Valk, director of sales & marketing at Royal Caribbean Cruises Australia & New Zealand, said "this is one of the many travel agent incentives to come, so watch this space as there are a few interesting things to happen in 2018."

Pictured from left is Kathryn Valk, Brunella Carchidi, Flight Centre Leichhardt and Nicole Stojic, district sales manager NSW Royal Caribbean Cruises.

MEGA SALE

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HOLIDAYS

New FTC brochure

FRENCH Travel Connection has announced the release of its new 2018 83-page brochure.

The new product incorporates a number of unique, updated packages including recommended accommodation, tours, transfers, cruises, classes and more.

Highlights of the program involve an extended offering in Corsica as well as a number of bike and barge tour for travellers looking to enjoy the French countryside on a hybrid, electric or a traditional bike.

Brochure delivery to agents has already begun, and a digital version is available [HERE](#).

Bunnik earlybirds

BUNNIK Tours is advising agents that its \$250pp Europe early bird special will end on 22 Dec.

Small group tours include the 25-day Moscow Prague tour from \$10,045 per person.

Call 1300 125 007 for more info.

Dreamtime reaction

BRISBANE has been home this week to Tourism Australia's signature business events showcase, Dreamtime.

Federal Minister for Trade, Tourism and Investment Steven Ciobo this morning said deals done at Dreamtime would drive tourists to Australia and inject millions into the economy.

More than 100 int'l event buyers attended the Brisbane event.

The last Dreamtime, in Adelaide in 2015, resulted in deals worth more than \$42 million for the Australian economy.

Roomers debuts

AUTOGRAPH Collection Hotels has opened the doors to its fourth hotel in Germany, Roomers Munich.

Located in Munich's Westend, the property has 281 guestrooms and suites.

Roomers Munich also offers five spa treatment rooms.

SeaLink thanks industry



A&K local charity

ABERCROMBIE & Kent (A&K) has launched an Australian division of its Abercrombie & Kent Philanthropy (AKP).

In Australia for a series of retail events and meetings, AKP executive director Keith Sproule said the registered charity opened in Australia in the past month after going through the process for several months.

"Australia, like with the UK and the USA, provides the great advantage for travellers to donate, due to tax incentives, which is why it was important to open an office here," he said.

AKP runs 34 projects in 14 countries around the world.

SEALINK and Captain Cook Cruises celebrated 2017 with key industry partners last week aboard *Sydney 2000*.

The marine travel operator celebrated a busy year including Rottne Island Cruises and new Manly to Barangaroo services.

Pictured is the group enjoying sunset on Sydney Harbour.

SOH goes online

THE Sydney Opera House has launched its first-ever online shop for tourists around the world.

The shop stocks a wide range of Opera House-inspired gifts and souvenirs, plus a DIY Lego Opera House - [CLICK HERE](#) for more.

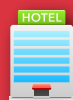


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Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Fresh renovations across Sydney's **Sheraton on the Park** are currently underway with final completion due May 2018. The refurb is focused on refreshing the Club Lounge and guest rooms with ambitions to heighten the level of luxury. The new Club Lounge aesthetic was designed by acclaimed interior designer Joseph Pang.



Laurus Corporation has announced the grand opening of **Hotel Talisa, Vail**, a 285-room luxury ski resort located in Colorado that has recently undergone a major US\$60m refurbishment & rebrand. The property was previously the Vail Cascade Resort and Spa and is set along the tranquil Gore Creek.



A modern European restaurant has been added to the offerings at the **Little Tai Hang** hotel in Hong Kong. Signature dishes in the new eatery located on the first floor of the hotel include blow torched spanish red prawns marinated with garlic, ginger, tomato and topped with Japanese crispy bubu areare.

Tokyo Disney Resort set for expansion

TOKYO Disney Resort theme park has revealed it will undertake a US\$2.7b expansion.

The amusement park's owner, Oriental Land, plans to expand the resort's 100 hectare property by close to a third and open a raft of new attractions by 2023.

Also in the works is a possible new attraction based on the hit Disney film *Frozen*, with details yet to be confirmed.

SA int'l superstar

A CHINESE megastar will be the face of a major campaign promoting Kangaroo Island and South Australia's food and wine region to Chinese tourists.

Singer and actor Huang Xiaoming recently made the announcement in Beijing that he will be an ambassador for the state, promoting major attractions such as the Adelaide Oval Roof Climb, swimming with sea-lions on Eyre Peninsula and enjoying SA's produce.

AC optimistic for MEL daily



AIR Canada executives says they are "very confident" of boosting new Vancouver-Melbourne service to daily when the airline returns to the Victorian capital on a year-round basis next year.

In Sydney yesterday following the seasonal debut of the MEL route last weekend, Air Canada's vice president of global sales Duncan Bureau said increasing Melbourne to daily was key for the airline in this market.

Speaking of the seasonal route which runs through until 04 Feb, Bureau said AC was pleased with forward bookings, as were tourism operators in Canada.

"Ski resorts in the Okanagan are very happy with this route because it connects perfectly with Kamloops and Kelowna.

"Certainly the Whistler tourism is very happy with this additional flight too," he told *Travel Daily*.

"From our perspective this is traffic that historically may have gone over LA, to Denver or elsewhere to ski in North America, but now has the option of going directly into British Columbia and Alberta properties.

"So you've got Sunshine and Lake Louise and all these ski resorts very happy with this additional flying," Bureau explained.

He said Canada as a tourism destination was benefitting from

travellers being more selective about where they chose to holiday in the world and that from a currency perspective, a dollar goes further than in the US.

Inbound traffic from Canada was also strong, with Canadians taking advantage of the direct service to Melbourne to escape the cold.

For Melburnians, flying to New York is also a seamless option with Aussies clearing US customs at Vancouver Airport, avoiding the hassle of American hubs.

AC's MEL-Newark route is also only 2mins longer than Qantas' service over Los Angeles to JFK.

Bureau said the 787 *Dreamliner* was the ideal aircraft for MEL based "both from a range and economic perspective it allows us to operate it here profitably".

When the YVR-MEL service restarts in Jun next year on a year-round basis Air Canada will need to determine if Melbourne can handle a daily 787-9 frequency or if the asset should be operated to another market in the Asia Pacific region, such as Singapore, Kuala Lumpur or Bangkok, Bureau said.

He said Asia Pacific represented "tremendous opportunities".

Bureau is pictured above (right) with Air Canada's David McNabb, manager marketing, comms and online sales Australia, and Vic Naughton, gm Australia/NZ.

CONGRATULATIONS

Skye Dean
from Escape Travel, Knox City

Brooklyn Sheedy
from Flight Centre, Lilydale

Who have won prizes for completing the Royal Brunei Online Training Course

TO ENTER DECEMBERS DRAW

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* Conditions apply



Philippine winners

THE Philippine Department of Tourism and Philippine Airlines have revealed the winners of their 2017 Fun Travel Experts Mega Famil social media comp are Liam Lavery from Escape Travel in Vic and Belinda King from Global Work and Travel in Queensland.

The two were recognised for social media creativity, winning return flights to the Philippines flying Philippine Airlines.

Kids cruise for free

CARNIVAL Cruises Lines has released a Kids Sail Free promo on eight select local itineraries, including Sydney to Singapore (and vice versa) on *Carnival Spirit*.

The deal, on sale until 18 Dec, sees children cruise for free when two adults are paying per cabin.

Other sailings include a five-day Tasmania departure ex Sydney on *Carnival Spirit*, the three-day Weekend Sampler cruises from Melbourne on *Carnival Legend* & a four-day Moreten Island voyage from Sydney, also on *Spirit*.

CLICK HERE for more details.

Ormina Malta tour

ORMINA Tours has launched a new seven-day Malta package for 2018, featuring five days of guided tours.

A major drawcard for travellers is access to the Hypogeum prehistoric burial site that dates back in origin to 4000BC.

Niseko opening

POPULAR Japanese skiing destination Niseko Village is now open for the winter season.

The location has already experienced great snow conditions with 188cm of powder falling so far this season.

The ski resort is located at the base of the Mount Niseko Annupuri and offers visitors a choice of eight three-bedroom townhouses that aim for authentic Japanese charm.

3K capacity boost

JETSTAR Asia has added 26 additional flights from Singapore to cater for the busy holiday period from 14 Dec to 06 Jan.

Capacity will be boosted on five routes, equating to 4,500 extra seats in total.

The extra capacity routes include Penang, Kuala Lumpur, Siem Reap, Clark and Surabaya.

Paddington promo

VISITBRITAIN has used the upcoming release of the film *Paddington 2* to launch a digital campaign highlighting the best 'bookbale bear-approved' visitor experiences in London.

Visitors to the campaign website can explore lots of Paddington Bear-inspired content such as an interactive marmalade-inspired menu.

For those interested in visiting the promo site, **CLICK HERE**.

Aussie agents head south



THE sixth annual Travel South USA International Showcase recently took place in Charleston, South Carolina, promoting the virtues of America's South as a great tourist destination.

Flying the flag for the Australian delegation were representatives from Gate 7, Scoopon Travel, Venture Far, iTravel/World Travel Co., Relaxaway Holidays and Excite Holidays.

The event included three days of fixtures that melded business and pleasure, including a mix of B2B events, networking, music and shopping.

The scale of the occasion was significant, with 12 state tourism offices, 300 Southern USA suppliers and 100 international buyers in attendance.

"(The showcase) has been a huge success in highlighting everything that makes the Southern states appeal to Australians," Tristan Freedman, director of business development for Gate 7 said.

Pictured are Tristan Freedman, Gate 7; Cassie Orr, Scoopon Travel; Steve Peters, Venture Far; Nicholas Zaferis, itravel/World Travel Co; Lisa Robinson, Relaxaway Holidays and Tim Bowery, Excite Holidays.

Anantara Sharjah

MINOR Hotels has announced it will operate and manage the soon-to-be-built Anantara Sharjah Resort in the UAE.

The planned 233-room hotel is slated to open on a beachfront location in Sharjah and will offer multiple dining options, a male and female spa and wellness centre, a kids' club and a ballroom able to accommodate up to 540 guests for a banquet.

New 3U ancillaries

AIR Serbia has announced that its network of Amadeus GDS agents are now able to offer three more ancillary services to clients.

Agents can add an extra-large bag and sports equipment to a single reservation.

Sellers can also buy Premium Lounge passes for €18 valid for 1 hour stay or €35 valid for 3 hours.



Manager Hawaii Tourism (Australia)

The Walshe Group, representative for Hawaii Tourism Oceania in Australia is looking for an exceptional individual to lead our dedicated Hawaii Tourism team, based in Sydney.

The role is responsible for overseeing the marketing, public relations and travel trade activity for Hawaii Tourism in Australia.

Click here for more details about the tasks, responsibilities and requirements of the role

Applications including a CV and covering letter to applications@walshegroup.com no later than Friday 15 December 2017.

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An exciting position has opened in our Perth office for an experienced travel consultant looking to focus on high end bookings.

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The successful candidate will have had at least 3 years experience in the Travel Industry with Smartpoint and CCT.

A positive attitude and strong work ethic will be highly desirable for this position to look after our loyale clientele.

Please email: **Nia Carras** - nia@traveldirectors.com.au

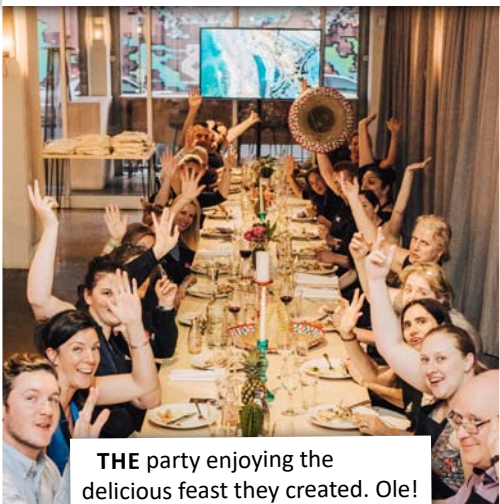
Excite Holidays cooks up a storm with agents at Los Cabos!

EXCITE Holidays, in conjunction with Los Cabos Tourism, American Airlines and One&Only Resorts, recently held an exclusive cooking class for Melbourne-based agents. The event was held to celebrate Excite's recent campaign, Los Cabos: Closer Than You Think, which wrapped up early this month. Descending upon Urban Kitchen in Melbourne, the agents were met with tasty canapés and a selection of beverages. Sarah Thornton from Los Cabos Tourism and Kelly Webb from One&Only Resorts both gave a presentation to the agents on the fabulous Mexican destination.

The agents were then given a demonstration from the chef at Urban Kitchen before cooking a variety of delicious tacos. The agents had a great time taste-testing all the different Mexican flavours and were even treated to cheesecake and churros at the end of the night. Agents can still access the specially curated website and there is also the chance for agents to WIN a trip, from now until Sun 17 Dec.



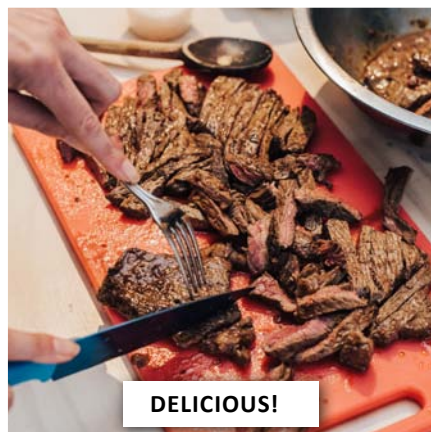
JACQUI Shelly, Excite; **Wayne** Cummins, Harp Travel; **Jeanne-D'arc** Habchi, Worldmark Travel.



THE party enjoying the delicious feast they created. Ole!



COOKING up a storm in the kitchen.



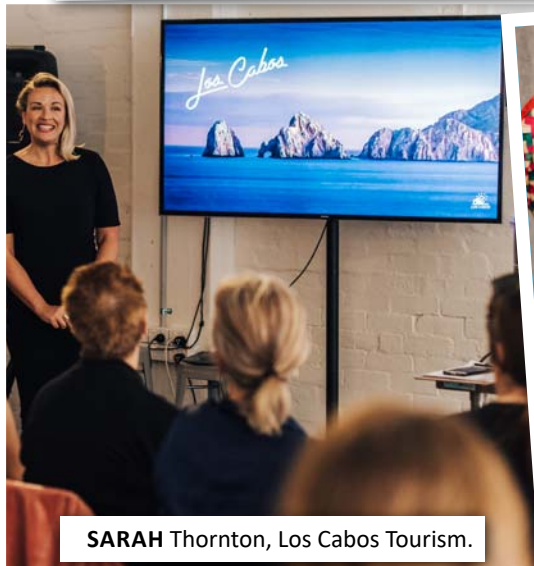
DELICIOUS!



ALYSSA Teague & **Aspa** Papalitsas, Acland Travel.



GINA Harris & **Suzy** Taskovski, Cousins Tours & Travel.



SARAH Thornton, Los Cabos Tourism.



DI YATES & **Rebecca** Tiedgen, TravelManagers.

One&Only

PALMILLA
Los Cabos

American
Airlines

LOS CABOS
VISITLOSCABOS-TRAVEL

exc!te
HOLIDAYS

Wednesday 6th December 2017

OTG global Bhutan famil



ON THE Go Tours' Brisbane-based Cherylyn Antao was fortunate enough to visit Bhutan for the first time last month with seven other industry staff from Mexico, Canada, USA, Singapore, and Malaysia.

The group was led by a Bhutanese guide whom imparted his knowledge and passion for his country while visiting iconic sites such as the Tiger Nest Monastery.

On The Go Tours offers a seven-day Wonders of Bhutan tour from \$3,495 per person.

The itinerary starts in Paro and includes a visit to the Land of the Thunder Dragon before winding up in Punakha.

Pictured is Cherylyn Antao with the other participants in Bhutan.

Jetstar goes vegan

JETSTAR has announced that a new vegan friendly menu is now available on its int'l network.

The new menu was launched on its international flights on 01 Dec and will be rolled out across the domestic and trans-Tasman network from 01 Feb 2018.

JQ reached out to PETA (People for the Ethical Treatment of Animals Group) to collaborate on the new menu that includes a Falafel, Lentil & Quinoa Salad and an olive pouch marinated in herbs.

The new menu options were added in response to increasing customer requests for vegan friendly options when travelling, plus more gluten free options.

Longest zip line

XDUBAI is taking ziplining to the extreme with the unveiling of the new XLine in Dubai Marina, promoted as the world's longest urban zip line.

The attraction measures 1km with an incline of 16°, while users will travel at an average of 80kph.

Prices for going solo start at AED650 (AU\$232) or AED1,200 (AU\$430) if riding in a pair.

AI integrated sale

AIR India will only be sold off as an integrated airline comprising both domestic and international operations, the Indian Government has said.

However Government officials have confirmed it will offer up other Air India subsidiaries for sale separately, such as low-cost arm Air India Express, which bidders can cherry-pick.

LAX enhancements

SEVERAL enhancements are currently taking shape at Los Angeles Int'l Airport as part of its \$14 billion modernisation project.

Five of the 14 new automated screening lanes at the security screening check point in the Tom Bradley International Terminal have been opened.

The improvement will allow five pax to fill trays at a time, with a final completion in the US spring.

The automated people mover is expected to open in 202 and will allow easy access to all LAX terminals, plus connecting locals to other Metro facilities.

Work is underway for a new 12-gate midfield satellite concourse that will connect to the Tom Bradley terminal in 2019.

WIN SONOMA COUNTY WINE



This week, Travel Daily and Sonoma County are giving travel agents the chance to win a \$50 Williams-Sonoma e-gift card.

With more than 425 wineries, miles of rugged Pacific coastline, towering redwood forests, and its close proximity to San Francisco's Golden Gate Bridge, Sonoma Wine Country is a dream holiday spot, representing the best of Northern California — premium wine, farm-to-table dining, unique resorts and spas, and over 50 state and regional parks.

Sonoma County is easily accessible from San Francisco, located just 45 minutes north of the Golden Gate Bridge.

Visit www.sonomacounty.com.

To win, be the first agent to send the correct answer to the following question to sonoma@traveldaily.com.au

Sebastopol's Fiddler family offers a vineyard tour on horseback. What is the name of their property?

NEED A HINT? CLICK HERE.

QR Italy increase

QATAR Airways is adding extra frequencies to Milan and Rome this month, GDS displays show.

Doha to Milan Malpensa will increase from 14 to 16 services a week from 25 Dec.

QR flights to Rome from Doha will jump from 14 flights a week to 17 a week, beginning 20 Dec.



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MELIÁ
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Cruise BDM

Sydney, Package to \$75k + Super, Ref: 2279PE6

A newly created and excellent opportunity for an experienced Travel Industry Sales professional to join a well-established Luxury Cruise Operator. You will be based in Sydney with your territory covering NSW & ACT. Reporting to the company's GM, you will be responsible for creating & driving a sales strategy that will increase passenger growth & trade bookings. Increasing brand awareness & representing the company at industry events will also be part of this exciting cruise opportunity.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Marketing Manager

Sydney, \$90k + Super, Ref: 3156SO3

This outstanding travel company is looking for a highly strategic manager to bring knowledge of extensive paid search and expert proficiency of SEM. There is a great culture and you will love being so close to the digital strategy with the diversity of working across so many travel brands. You will communicate your ideas across numerous platforms and enthuse travellers with your exceptional concepts, working with Global teams to provide a cohesive brand internationally.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

VIP Corporate Travel Consultant

Brisbane, Fantastic Salary Pkg, Ref: 3170SZ1

A leading TMC is looking for an experienced Corporate Consultant to look after their blue chip accounts. As it's a Mat leave contract, your initial assignment will be guaranteed for 12 months and should you wish to extend this, there are opportunities for the right person to do so. We are looking for someone that has a min of 2-3 years working as a corporate consultant with knowledge of complex itineraries. You will have the chance to also make some extra money on top of a solid base salary.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Wholesale & Leisure Travel Consultant

Melbourne, \$42k + Super + Bonus, Ref: 1604MC1

Looking for the next step in your travel career? My client, is a leader in their field and is seeking an individual with a minimum two years retail travel experience to join their team in Melbourne. The role will involve consultation with travel agents and with direct customers so excellent customer service is a must have! The successful candidate will be responsible for booking international travel packages over a range of destinations so experience within the industry is key.

For more information please call Meg on (03) 9988 0616 or click [APPLY](#) now.

Account Manager

Sydney, Competitive, Ref: 3165SJ1

I am looking for an experienced Online Travel Account Manager to work with a leading niche OTA in an Account Manager role. If you have strategic AM experience but want a role with a difference in the travel industry then this position could be what you are looking for. Your main responsibility is to manage the business relationship while promoting account retention & growth. Fantastic earning potential & a great working environment are on offer with this leading company. Apply today!

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Groups/Adventure Travel Consultant

Gold Coast, \$45k + Super + Bonus, Ref: 1991AW2

Have you got experience working with Groups across both domestic and international product? Our client is offering the successful candidate a lucrative salary package based on performance. They are looking for a travel consultant with experience in GDS with excellent communication skills (both written and verbal). You will have the ability to work in a professional, team environment and be motivated, goal orientated and have exceptional attention to detail. IF this sounds like you APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Online Cruise Consultant

Melbourne, OTE \$50-55k, Ref: 3188HC1

There is a great opportunity on offer to further your experience within the Travel Industry and specialise in Cruise. Step away from face to face consulting with this Online Travel Consultant position with a leading travel company in central Melbourne. If sales is your forte and you enjoy working in a busy environment with opportunity to utilise your cruise travel experience, mentor colleagues around you and continue in your career development then this role is the one for you.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Product & Marketing Executive

Perth, Competitive, Ref: 3182SJ1

A rare travel industry product and marketing position has opened in Perth. Research, source and package products while ensuring all marketing activities enhance the sale of these products. You will load contracts, ensure rate accuracy and utilise your strong travel industry knowledge. This is a varied role where you will contribute to the product and marketing department of this successful travel company. I am looking for GDS exposure and experience from the travel industry. Apply today!

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



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nights before making our way home.

With most meals, private hotel rooms and private cruise cabin, this fully escorted 23 day tour is priced from just \$7,999* per person including economy class airfares! That's less than \$350 per day! Places are filling fast, so don't let your clients miss this one!

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