

Baillie lodge for Tas

BAILLIE Lodges' owners James & Hayley Baillie are moving forward with plans for a new wilderness retreat in Tasmania's southeast coast on the Tasman Peninsula.

Located at Crescent Bay nearby the World-Heritage listed Port Arthur historic site, Remarkable Lodge will be positioned on a headland offering sea views to Tasman Island and Cape Pillar.

Slated to open in 2020, the 20-suite property adjoins the Tasman National Park and will feature a restaurant & bar and offer a range of signature experiences.

The \$20m project will be Baillie Lodges' fourth property, joining the group's existing portfolio which includes Capella Lodge on Lord Howe Island, Southern Ocean Lodge on Kangaroo Island and Longitude 131° at Uluru.

Vietnam e-visas

THE Vietnam government has added Australia to a list of more than 40 countries whose citizens are eligible to apply for an e-visa when entering the nation.

Foreign travellers from Australia, New Zealand, Canada, the Netherlands, India and the UAE can now apply and receive Vietnamese visas online, joining the likes of the USA, UK, Germany and France which have been offered the service since Feb.

Visitors can apply for the 30-day, single-entry e-visa online at <https://immigration.gov.vn>.

Applications take three days to process and cost US\$25.

QF 787-9s for MEL/SFO

QANTAS has confirmed another new route to the United States, with the Australian flag-carrier to begin non-stop services from Melbourne to San Francisco.

QF intends on launching a four weekly MEL-SFO service from late next year, adding close to 50,000 seats annually each way between the Victorian capital & San Fran.

The announcement coincides with Qantas' commencement today of international services using its Boeing 787-9 *Dreamliner* to Los Angeles, the same jet which will fly the MEL-SFO city pairing.

The new route will go on sale early next year, with QF saying capacity between Melbourne and the US will be "rebalanced to match demand for the two Californian cities, meaning the *Dreamliner* will fly to Los Angeles some days of the week and San Francisco other days".

Qantas International ceo Alison Webster said a significant ratio of the airline's Melbourne pax flying to Los Angeles already connected to The Golden City.

SkyBus GDS tie-up

MELBOURNE'S SkyBus transfer service is now bookable by travel agents connected to Travelport's Airport Express App.

The move enables agents to instantly book e-tickets for SkyBus' airport-to-city express services for clients, while other intercity services are also under evaluation to be introduced.

"We also see strong demand for San Francisco, both from a tourism perspective and because of the business links between Melbourne and Silicon Valley".

Victoria's Minister for Tourism & Major Events John Eren said the new San Francisco route was a "massive coup" for Vic tourism.

Eren said "Another direct flight to California means more visitors & greater business and trade opportunities for Victorians".

Qantas also today confirmed the name of its second 787-9 as *Waltzing Matilda*, which arrived in MEL earlier this week (**TD** Mon), with its 3rd and 4th *Dreamliners* to be delivered in early 2018.

EVENT addition

MANAGEMENT rights of Victoria Hotel on Little Collins St in Melbourne will switch hands from AccorHotels to EVENT Hospitality & Entertainment Ltd, effective 01 Feb.

Owned by the Schwartz Family Company and currently aligned with AccorHotels' ibis Styles brand, the property will adopt its original identity as The Victoria Hotel under EVENT's operation.

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from:

- Melia Hotels
- Travel Trade Recruitment
- Banff Lake product page

QR A380 to Perth

QATAR Airways will deploy its 517-seat Airbus A380 on the Doha-Perth route from 01 May, replacing Boeing 777-300ER currently in operation.

The upgauge will add an extra 300 seats daily on QR's WA route, a massive 44% capacity increase.

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Uncover Manila and Boracay in the December issue of *travelBulletin*.

CLICK to read
travelBulletin

Air NZ ZQN boost

AIR New Zealand has responded to Jetstar's plan to revive its Wellington-Queenstown route (*TD* yest), today announcing it will ramp up capacity between the cities by 50% from Apr.

Air NZ will offer an extra five Airbus A320 direct services a week between Thu-Mon, joining its existing daily direct jet service.

MEANWHILE, Air New Zealand's customers are now able to talk with the airline regarding a range of topics through a new channel from today, the Google Assistant.

Back-Roads app

BACK-ROADS Touring has rolled out its first app that enables pax to load passport and personal info, as well as access a group chat to link up with fellow travellers before, during and after a holiday.

The app also provides weather forecasts and budget functions. It's available via Google Play and the Apple App Store.

China picking up steam

INTERNATIONAL visitor arrivals into Australia reached 741,500 in Oct, an increase of 6.8% from 694,300 arrivals 12 months ago, visitor data released by the Australian Bureau of Statistics (ABS) yesterday revealed.

Based on the ABS's 'original' figures, New Zealand made up the largest inbound market with 139,800 arrivals during the month, an increase from 130,400

Kiwis entering Australia in the same period last year.

Chinese arrivals were up 16.5% from 86,300 a year ago to 2016 to 100,600 entries in Oct 2017.

ABS also reported that Australians visiting Indonesia were down 5.6% from a year ago.

Over 110,900 entered Indonesia from Australia, compared to 120,800 in Oct 2016.

A decline in visitors to the United States continued to show in Oct with a decrease of 4.5% to 118,200 Australians returning from short-term visits to the USA.

In return, arrivals by American citizens grew 8.1% from 56,000 in Oct 2016 to 61,200 in the same period this year.

Australians are continuing to hit the UK in droves with a 7.5% increase from 2016 to 74,500 in Oct 2015.

Visitors from the United Kingdom dropped 60,600 in Oct 2016 to 57,900 this year.

Niki also collapses

AUSTRIAN airline Niki has grounded its planes, stranding thousands of passengers, and filed for insolvency protection as a result of Lufthansa scrapping plans to purchase the airline.

LH was in talks to acquire the carrier but was blocked this week by the European Commission.

Niki was previously owned by airberlin which went bankrupt a few months ago (*TD* 30 Oct).

Crown offloads

HOSPITALITY and casino giant Crown Limited is concentrating its efforts on the Australian market, overnight announcing the \$300m sale of a 34.6 acre vacant site on the Las Vegas strip to interests associated with Wynn Resorts.

Crown also intends to sell \$54 million worth of shares in Caesars Entertainment Corporation, and is selling its share in the Hunter Valley property Ellerston to Packer family interests.

James Packer is also paying Crown \$60 million for two floors of the Crown Sydney Residences.

Sabre into PNG

SABRE Corporation has announced a new agreement with Air Niugini which will see the carrier distribute the Sabre GDS in Papua New Guinea.

The partnership with the PNG flag carrier sees Sabre enter the Papua New Guinea travel market for the first time.



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travelBulletin Travel Daily

Tourism leads economy

GROWTH in Australia's tourism industry has out-paced the rest of the economy for a third consecutive year, increasing 6.1% to reach a total contribution of more than \$55 billion in the 12 months to 30 Jun.

Tourism Satellite Account figures released yesterday by Tourism Research Australia show the industry now makes a greater economic contribution than agriculture, forestry and fisheries, placing it among other top earners including manufacturing, healthcare, mining and construction.

Tourism's contribution to Australia's GDP was up \$3.2 billion in 2016-17, though growth was down 1.3 percentage points on the 7.4% increase reported the previous year.

Over the past three years, tourism GDP has risen by a whopping 23%, far out-stripping the 10% growth shown by the

economy as a whole.

Tourism export earnings were up 7.6% to \$37.2 billion in 2016/17, representing 10% of Australia's total exports, while employment increased 3% to almost 600,000 people or 4.9% of the national workforce.

Spending by tourists rose in line with overall growth, up 5.3% to \$136 billion - of which 73% was from domestic travellers and 27% by international visitors.

Overseas visitors spent an average of \$4,347 per trip in 2016/17, a 1.0% drop compared to 2015/16, while domestic travellers parted with an average \$349 per trip, up 2.9%.

Raffles locks up

RAFFLES Hotel Singapore gave a gold-plated key to its last guest yesterday as it closed for the final phase of an extensive renovation, due to last until late 2018.

SQ A380 delivered

THE first of five new Airbus A380s for Singapore Airlines has landed at the Star Alliance carrier's home port ahead of going into service, initially on the Sydney route beginning Mon.

SQ's freshest superjumbo has been fitted with an all-new cabin product, including six Suites, 78 Business class seats, 44 Premium Economy and 343 Economy.

Additional routes for SQ's new A380 product are set to be revealed in coming months.

After the cabin's introduction on the new A380s it will be retro-fitted on SQ's existing 14 double-decker jets already in service.

QF commits to LDH

TRANSPORT for NSW has inked a fresh deal with QantasLink to maintain services to Lord Howe Island for four years, commencing when the existing agreement expires in Mar 2018.

NSW Minister for Transport and Infrastructure Andrew Constance said securing ongoing services with QFLink was a "great result."

"The community's vibrant tourism industry...rely on regular flights between Sydney and the island," Constance said.

QantasLink operates up to 19 weekly services between Sydney and Lord Howe using Q200 turboprop aircraft.

The Minister revealed the NSW Govt was committing \$450,000 to study a runway extension, which would potentially enable other aircraft to land at LDH.



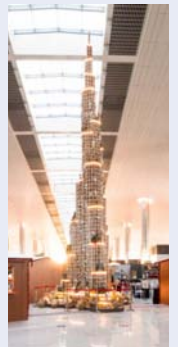
Window Seat

AS ANY master of gingerbread knows, when it comes to creating festive centrepieces it's a case of go hard or go home.

Which is why we can't help but be impressed by a superb gingerbread creation unveiled in Dubai yesterday, which puts to shame the twee cottage displays seen in store windows elsewhere around the world.

Dubai International Airport is now home to a 14m tall gingerbread replica of the Burj Khalifa tower, deftly incorporated into a winter village scene as if gifted by Santa himself.

The edifice is offered for the awe of travellers in Terminal 3, among the B gates, and is eminently "Instagrammable", the airport insists.



Azamara on sale

AZAMARA is offering discounts of up to 50% on second fares to mark the arrival of *Azamara Journey* in Australia next month.

The "buy one get one up to 50% off" deal applies to cruises between May 2018 and Aug 2019, booked by 28 Feb.



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Qld lures Singapore

SINGAPOREAN travellers are being enticed to Queensland as part of a joint local invitation marketing campaign between Tourism and Events Queensland (TEQ), SilkAir and SQ.

Gold Coast Tourism and Visit Sunshine Coast are also supporting the campaign, which invites people to experience “the best address on earth”.

TEQ ceo Leanne Coddington said the key goal was to grow the Singaporean market off the back of recent growth in air capacity between Singapore & Queensland.

“We hope to drive increased bookings to Qld, travelling with SQ and SilkAir, by showcasing a range of holiday packages Singaporeans can book to have a remarkable Qld experience.”

The campaign will show Qld’s unique and authentic tourism offering told through the words of locals and intends to wow visitors with Qld’s hidden gems.

25hours Hotel DXB

ACCORHOTELS has unveiled plans to open the first 25hours Hotels property outside of Europe in Dubai.

The 434-room property, which will become the largest 25hours Hotel worldwide, is expected to open by 2020.

The 25hours Dubai Hotel will be located in Dubai World Travel Centre One Central development.

DY Atlantic increase

NORWEGIAN (D7) will expand its long-haul network, by adding four new routes from Europe to the United States.

The new services include New York City/JFK and Los Angeles to Madrid, JFK to Amsterdam and Los Angeles to Milan, Italy.

All routes will operate four times a week, except for the JFK to Madrid flight.

DY will use B787 *Dreamliner* aircraft on all flights.

Agents take LA by storm



RECENTLY 12 travel consultants won a spot on a Helloworld Travel and Qantas incentive famil to North America.

The famil included three nights in West Hollywood staying at the Ramada Plaza West Hollywood and three nights in Los Cabos staying at the ME Cabo.

The group of agents flew Qantas from various Australian cities to Los Angeles.

Agents also experienced a VIP Universal Studios Hollywood full day tour and Halloween Horror Nights experience, a tour of Flora Farm and cooking class at the

Sierra de la Laguna Mountains.

To cap it off, the group even had a luxury sailing experience with Cabo Adventures.

Pictured at Universal Studios Hollywood is the group which included: Shelley-Marie Dobson, Melissah Missio, Ashley Heald, Nicholas MacDonald, Belinda Paul, Craig Mathieson, Rebecca Lucanus, Mary Paronis, Kristina Stewart, Kathleen Cosford, Julie Goodsell, Amy Taylor and Amanda Hillard from Helloworld Travel, Sarah Thornton and Tristan Freedman from Gate 7 and Brigitta Tolic from Qantas.



Global Brand & Product Manager

Botanica World Discoveries is a well-established brand of the ATG Group of Companies specialising in the global garden & botanical tourism sector. As a small boutique brand, incorporating History, Art, Music and Culture, their discerning guests travel with curious minds. As a world leader in botanical & themed tourism, Botanica charters and botanically themes ships and operates small group land trips throughout the world to many places not on the usual tourism routes. Botanica is proudly part of the APT Travel Group, Australia’s largest locally-owned tour company and most awarded Travel Company with beginnings dating back 90 years.

Botanica is seeking a highly skilled and experienced Global Brand & Product Manager to be an integral part of their team developing unique global products and experiences into the future.

To learn more about Botanica visit www.botanica.travel and check out the Instagram page [#botanicatravel](https://www.instagram.com/botanicatravel)

To apply for this rare opportunity please visit the following page: <http://applynow.net.au/jobs/ni/APT305>

Agents head up Airnorth



TRAVEL agents from Helloworld Travel, Escape Travel, Flight Centre and Top Oz Travel were welcomed

to the offices of regional airline Airnorth in Darwin to learn first-hand about the carrier's services and products, as well as its strategic plan for 2018.

Visiting agents were treated to an inspection of Airnorth's three aircraft types, followed by a presentation and buffet.

The trip was capped off by a prize draw with the winner being Sam Mikic from Escape Travel who picked up a return trip between Darwin and Cairns flying Airnorth.

Agencies who would like to take part in a similar faml with Airnorth should send enquiries to reservations@airnorth.com.au.

Pictured: Christine Lehars, Helloworld; Daisy Kirkland, Flight Centre; Laura Moore, Flight Centre; Hannah Culley, Flight Centre; Sara Mikic, Escape Travel; Luke Smith, Escape Travel; Robert Jacobs, Escape Travel; Leanne Mason, Top Oz Travel; Angela Panagopoulos, Sealink and Sam Woods from Escape Travel.

Beijing overhaul

AIR China has celebrated its 10th year of being a Star Alliance member by agreeing to push ahead with investment at Beijing Capital International Airport.

The airline recently met with reps from Star Alliance and Beijing Capital International Airport to conclude a MoU to make the new facility a thriving travel hub of the future.

QF WestJet dollars

CANADIAN carrier WestJet has announced that members of its WestJet Rewards program can now redeem dollars on Member Exclusive fares to destinations in the Qantas network.

The airline's Member Exclusive fares are offered to more than 450 partner destinations around the globe.

"We are delighted to deepen our partnership with Qantas and bring even more global travel options to our WestJet Rewards members," said WestJet executive vice president commercial Ed Sims.

The arrangement is an extension of a reciprocal frequent flyer agreement announced last year in addition to the carriers' existing codeshare relationship.

Accor Aus Open deal

ACCORHOTELS has once again partnered with the Australian Open tennis tournament to provide info services to Aussie Open fans, staff training for the Melbourne Park service hubs and player concierge services.

The hotel will also play host to the Australian Open 2018 Official Player Party and provide exclusive benefits to members of its Le Club AccorHotels and Accor Plus loyalty programs.

AccorHotels has also signed Serena Williams for the third year running to act as its official ambassador for the tournament.

MEANWHILE, Tennis Australia has announced a new deal with China's largest online travel agent Ctrip to allow Chinese fans to purchase Australian Open tickets directly through Ctrip's online platform, taking advantage of the growing Chinese tourism surge.

Marco tastes WA

WESTERN Australian food and wine festival, IGA Taste Great Southern, has revealed globally renowned chef Marco Pierre White will make an appearance at the next event on 17 Mar.

The festival runs from 08-25 Mar & the celebrity restaurateur is set to drop in on the Albany Food and Wine Festival before attending the Fervor x Three Anchors dinner and exploring what attractions the region has to offer.

Pierre White's presence is expected to boost numbers to the festival.

Today's Technology Update is brought to you by **Excite Holidays**.

Have you tried our hotel name filter?



In addition to the ability to search directly by keywords such as destination, hotel name, point of

interest or street address, there's a handy little filter available once you get your search results. It allows you to filter your results in real time, by hotel name keywords. If you know the hotel brand you wish to book, this will allow you to quickly get to those results.

Filtering by hotel name is the most obvious use for this tool, but if you get creative, it can also be used in several other ways to help you find some of our more unique property types. Here are some of the most interesting ones we like to use:

If you are looking for an historic castle, try searching for 'Scotland' and then filtering by 'castle'. If you are looking for an airport hotel, simply search by any destination and use the term 'airport' to show all available hotels near the airport. Heading to Cancun and want an all-inclusive stay? Just put 'all-inclusive' in the filter and you'll see available properties in real time.

These are just a few examples of how this tool can be used to refine a search and find some unique properties. We love hearing how agents are using this tool, so if you've found some clever ways to filter your results, don't hesitate to share them with us! Happy searching!

Nicholas Stavropoulos - Executive Director, Excite Holidays



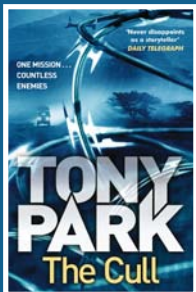
Win The Cull by Tony Park

This week Travel Daily and Swagman Tours is giving five lucky readers the chance to win *The Cull* by Tony Park.

British business tycoon Julianne Clyde-Smith will do anything to save Africa's endangered wildlife, including setting up an elite anti-poaching squad. Hiring Sonja Kurtz to head up the covert strike force, Julianne gives the former mercenary whatever she needs to take down Africa's poaching Kingpins. It becomes harder for Sonja and her team to stay under the radar, and apparent that a shadowy underworld syndicate known as the Scorpions are pulling the strings behind Africa's poaching epidemic. And the Scorpions are intent on taking out the women who stand in their way.

To win, simply be the first person to send through the correct answer to the question below to: tonypark@traveldaily.com.au

Tony Park has now released how many fiction novels?



ATEC awards young achiever



THE annual Australian Tourism Export Council (ATEC) Excellence Awards held in Perth last month saw Seashells Hospitality Group's Sarah Dudek walk away with the respected Len Taylor Young ATEC Award for Leadership for 2017.

Dudek is Seashells' sales and marketing coordinator and a graduate of ATEC's ELITE Program. "Sarah is passionate about the tourism industry and she has been instrumental in revitalising WA's Young ATEC network since she took over the role of chair in 2015 leading the organisation of mentoring events for Young ATEC

members in WA with enthusiasm and passion," ATEC chairman Denis Pierce said.

The award recognises elite leadership demonstrated by a young member.

Pictured are Qantas WA regional manager Julian Barry, award winner Sarah Dudek, Minister for Trade, Tourism and Investment Steven Ciobo & ATEC chairman Denis Pierce.

Trafalgar fam brox

TRAFALGAR has launched its 2018 Family Experiences program, putting forward nine packages across four continents.

New to the list of itineraries is the 'Pilgrims and Patriots' tour, part of the new USA itinerary.

The new nine-day USA adventure takes travellers across Boston, NYC, Philadelphia and Washington DC in the footsteps of America's early pioneers.

Families will explore how the Amish live and be treated to some traditional homemade Pennsylvania Dutch cooking.

Trafalgar is offering customer savings of up to 7.5% if they book before the end of the year with discounts valid across its Europe, North America and South America itineraries.

For more info on the Pilgrims and Patriots tour, **CLICK HERE**.

NT ridesharing nod

THE Northern Territory will soon join the rest of Australia in having ride sharing services available for its citizens from 01 Feb.

WA company Hi Oscar has been given the tick of approval to operate by the Territory Labor Govt, fulfilling an election promise to provide the service.

Next appointment

NEXT Hotels & Resorts has appointed Alex Billing as its new national operations manager for Australia and New Zealand.

He will work closely with senior executives to maintain the brand's success and was promoted internally to the role.

CORPORATE UPDATE

CWT offers a Lyft

CARLSON Wagonlit Travel (CWT) has joined the ride-sharing movement, signing a preferred partnership with US service Lyft.

The service is now available to CWT business travellers within the US, where Lyft is available across 95% of populated areas.

"Giving our clients the best end-to-end traveller experience is our unwavering commitment," said Jim Hartnett, CWT vp of global supplier management.

"We are excited about our new Lyft partnership and are focused on delivering best-in-class services for our travellers to reach their destinations in a safe and convenient way," he said.

Pax charge warning

PROPOSALS to increase America's Passenger Facility Charge (PFC) would threaten business travel spending and have a negative economic impact, the Global Business Travel Association (GBTA) has warned.

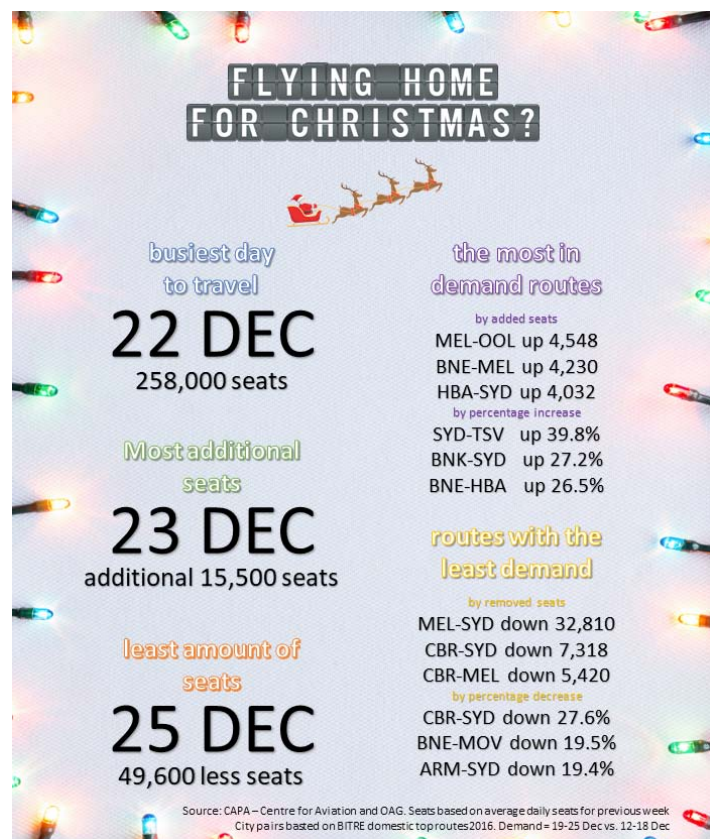
Citing IATA research, the GBTA says a \$4 per segment increase in the PFC would increase the cost of US travel by 1.9% for domestic travellers and 0.6% for international passengers.

This could drive a decrease in travel of 8 million domestic passengers and 1 million international travellers each year, GBTA says, while limiting return on investment for business travel.

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CAPA Insights

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



THE holidays are just around the corner, meaning capacity in the leisure market ramps up while corporate eases off.

Airlines have teams and teams of people working around the clock to ensure capacity meets the required demand while still managing cost.

This year, the 23 Dec has been injected with capacity across the country with an additional 15,500 seats.

What is normally the third largest route by seat capacity, Sydney-Melbourne, will this Christmas drop by 32,810 seats or just over 15%.

Leisure destinations like the Gold Coast or Hobart all enjoy increases to meet the demand.

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Working in partnership with the Australian Travel Industry

Luxury Travel & Cruise Consultant

Sydney, OTE \$80k + Super, Ref: 3029S01

A lovely independent travel agency are looking for an experienced consultant to join their team in a fantastic location and become part of their successful team. You will be an excellent customer service advocate and will earn good incentives from securing happy clients. This office is flourishing and has the requirement for an additional consultant, be part of this amazing journey. This rare opportunity has opened up to provide some lucky consultant their dream job.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

Luxury Cruise Reservations Consultant

Sydney, \$50k + Super + Free Cruises Yearly, Ref: 2936PE3

Become a Cruise Reservations Consultant for this leading luxury brand, this is a non-sales role & Monday to Friday only. Quote & book amazing cruise itineraries for travel agents Australia wide. What makes this role special is that there is a team bonus paid monthly for hitting targets, not many reservations roles offer a lucrative bonus these days! This rare opportunity won't last & I am looking for someone with a strong knowledge & passion for cruise. If this sounds like you please apply today.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Groups & Adventure Travel Consultant

Gold Coast, Competitive Package, Ref: 1991AW2

Our client is based in the Gold Coast and looking for an experienced Travel Consultant. Booking international and domestic product, you will be customer focused, with a positive attitude and ability to work in a team. You will be working with the youth market - specialising in Groups and Adventure travel - as well as participating in Account Management and Consulting. Working towards sales targets, you will be well rewarded! Want to work Mon-Fri? Want a new challenge? Then this role is for you!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Online Cruise Consultant

Melbourne, OTE \$50-55k, Ref: 3188HC1

There is a great opportunity on offer to further your experience within the Travel Industry and specialise in Cruise. Step away from face to face consulting with this Online Travel Consultant position with a leading travel company in central Melbourne. If sales is your forte and you enjoy working in a busy environment with opportunity to utilise your cruise travel experience, mentor colleagues around you and continue in your career development then this role is the one for you.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Corporate Travel Consultant

Sydney, \$55-65k + Super, Ref: 1185SJ14

To tie in with ongoing success across the Sydney corporate travel industry we are on the lookout for a Corporate Travel Consultant to join a leading travel management company in their luxurious offices in Sydney CBD. Dealing with SME corporate accounts, using your travel industry experience and excellent customer service skills this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work and reap the rewards with this sought after TMC.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Multi-Skilled Travel Consultant

Brisbane, Circa \$75k + Incentives, Ref: 1241S22

A leading TMC is looking for an experienced Multi-Skilled Corporate Consultant to be a part of a growing team looking after the SME market. Your accounts will be varied & will be working within a team to ensure you are providing exceptional customer service. Ideally you will have a min of 2-3 years working as a corporate consultant with knowledge of detailed itineraries. You will have the chance to make some extra money on top of a solid base salary with your KPI based on transactions.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

BDM - Leisure Travel

Melbourne, \$60k + Super + Comms + Car Allowance, Ref: 3059MC1

This is an exciting opportunity for an experienced BDM to further develop their career and expand on their existing network within wholesale leisure travel. The successful candidate will actively promote, educate and sell the products and services, in alignment with the overall company strategy to ensure that growth in sales is generated from their efforts. If you consider yourself an outgoing person and have proven success in sales this is the role for you!

For more information please call Meg on (03) 9988 0616 or click [APPLY](#) now.

Travel Consultant

Melbourne, Up to \$50k + Commission, Ref: 1234CG1

Our client is seeking a highly motivated and experienced consultant who has a fantastic personality and ability to provide exceptional customer service. The ideal candidate would know how to book domestic and international products including flights, accommodation, tours and cruises. Prior experience working as a Travel Consultant is required. As a consultant working within this leading travel company, you will have the opportunity earn a fantastic base salary plus commission.

For more information please call Courtney on (03) 9988 0616 or click [APPLY](#) now.



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Spring in Banff National Park

As the snow melts, sparkling emerald lakes and bears return; see Canada's iconic sights of Banff & Lake Louise come back to life.

SIGHTSEEING & HIKING

Soar into the alpine for an unforgettable bird's eye view of Banff National Park from the summit of Sulphur Mountain gondola, hike the dramatic Johnston Canyon, or for the ultimate thrill, start by taking a scenic helicopter flight.

ON THE WATER

Raft the mighty Bow River, canoe on crystal clear Lake Louise or Moraine Lake, or kayak or SUP on the

picturesque Vermilion Lakes. Take a guided boat tour on stunning Lake Minnewanka and hear the lake's interesting history.

WILDLIFE TOURS

Spring provides great opportunity for seeing bears. They start to awake from a long winter in hibernation and are on the search for food. Animals tend to be most active either first thing in the morning or last thing at night just before the sun sets. Book your clients onto a morning or evening guided wildlife tour for the best viewing chances.

BACKCOUNTRY WILDERNESS

Explore Banff National Park back country by horseback on multi day rides with Banff Trail Riders out to Sundance Lodge, enjoying rugged

mountain scenery, and an abundance of wildlife tracing the paths of early pioneers. All meals are fully catered for during your trip.

Booking tip: Discover Banff Tours, White Mountain Adventures and Banff Adventures all offer guided activities for sightseeing, hiking, lake cruising, wildlife viewing, and many other activities with transfers included for those not wanting to drive.

SIGN UP & WIN!

Click here and sign up to receive more news from Banff Lake Louise Tourism by 24 December 2017 to be entered into a prize draw for one of FIVE \$100 Coles Myer gift vouchers.