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SILVERSEAS is reminding the trade of its free Economy class roundtrip air offer to the Kimberley (Broome and Darwin) available on five select voyages sailing in Apr and May.

Customers wanting to travel at the pointy end can also take advantage of a Business class promotion, priced at \$1,995pp. See the **cover wrap** for more.

Visit Cali team grows

THE local office of Visit California has bolstered its team with the appointment of a fifth member, Melanie Mayer to the role of dedicated trade manager.

Mayer has eight years of travel trade experience, representing the US tourism firms for Las Vegas, Santa Monica and San Francisco.

She joins Visit California's ANZ 'Dream Team' of md Jo Palmer, account director Kristy Meudell pr manager Abbie Wheeler and content manager Kat Waona.

Travelport eyes China rail

TRAVELPORT has set its sights on bringing China's rapidly expanding high-speed rail network into the GDS world, holding initial discussions with potential Chinese partners.

The travel commerce platform's rail expert Klaus Kreher - who was instrumental in bringing the French high-speed rail network into the Travelport GDS in the early 2000s - told *Travel Daily* talks had been held with possible collaborators in China that were able to facilitate discussions with government and rail operators.

Massive issue today!

Travel Daily today has eight pages of news including a front cover page for **Silversea Cruises**, a photo page for **Adventure World's USA brox launch**, plus full pages from:

- One&Only Wolgan Valley
- Travel Trade Recruitment

"China is the most recent addition to the high speed club in the railway world, they really only went operational with their first line in 2006," Kreher said.

"In 2015 they carried 720 million passengers."

Kreher said China's phenomenal growth in high-speed rail looked set to continue, with plans to expand its network to 20,000km of lines during the next 10 years.

With key European high-speed rail networks already available through Travelport's Smartpoint - including in France, Germany, Italy and Spain - the company was now looking towards integration in other parts of the world.

"Our glance is already going east towards the Asia Pacific region and the big railway carriers there - Japan, China, Taiwan, Korea," Kreher said.

"We are absolutely mindful we need to do the same in the Asia Pacific region."

Rail Plus makeover

RAIL Plus has unveiled a new corporate logo (**below**) following the integration into Rail Europe's global network (**TD 21 Sep**).

The refreshed brand retains Rail Plus' well-known stylised train but recasts the company's logo in Rail Europe colours.

Commercial director Ingrid Kocijan said the new brand marks another step in the integration of Rail Plus and Rail Europe locally.

Kocijan said the revamp recognises Rail Plus' place in the network, highlighting that it "continues to offer an unrivalled range of products that stretch well beyond Europe to every corner of the world".

Wolgan mates rates

EMIRATES One&Only Wolgan Valley Resort is offering travel industry rates for stays between now and 31 Mar priced from \$700ppts per night - see **page 9**.

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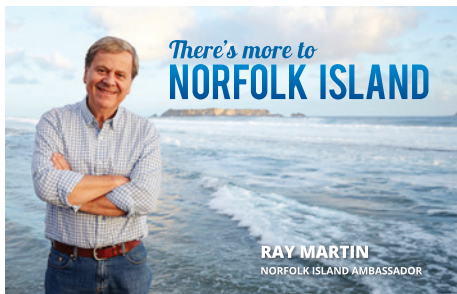
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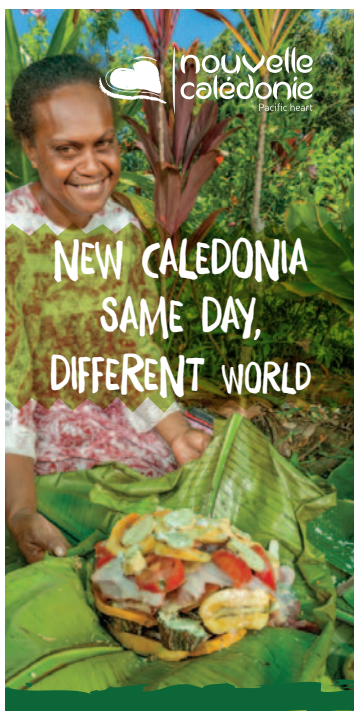
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TTC rally France recovery

THE terror attacks in France of Nov 2015 continue to hamper the number of tourists heading to the nation, with The Travel Corporation (TTC) experiencing a drop in passenger volumes last year of up to forty percent.

The Travel Corporation global ceo Brett Tollman said the firm was "working hard to resurrect France as a destination" following the attacks in Paris 14 months ago and in Nice in Jul last year.

Speaking exclusively with *Travel Daily* this week, US-based Tollman encouraged trade partners to get behind a France resurgence and endorse the destination.

TTC owns a number of major touring companies such as Insight Vacations, Trafalgar, Uniworld River Cruise Collection and Contiki, all of which have extensive programs in Europe and more specifically in France.

Tollman told *TD* that depending on the time of year, sales to France were down "about 30 to 40%".

"Anywhere in the world is not as safe as it was 10 years ago...but despite the two attacks in France, there's been a longer hangover it

seems for France than anywhere else," Tollman explained.

"With the attack in Germany at the Christmas markets, that hasn't had any effect on bookings, the attack in Fort Lauderdale a few weeks ago hasn't impacted US destination sales, yet France is still suffering. There is something more deep-seeded, but I can't put my finger on it."

Tollman insists France remains a "remarkable destination".

"You can't go anywhere else in the world and have some of the experiences from culinary to culture as you can in France."

"We're certainly pushing France hard and we'd appreciate all our travel trade partners to be recommending it as a destination for a cruise, tour or FIT business," Tollman added.

Dreamworld tkts up

ARDENT Leisure Group, the owner/operator of Dreamworld, this morning reported a 50.4% year-on-year decline in revenue for its theme parks division for the month of Jan.

The firm said despite the drop it has seen a "steady increase in visitation" compared to Dec when visitor numbers at its parks had plummeted by 63% compared to the year prior in the wake of the Thunder River Rapids accident in Oct that killed four people.

The rise in guests was largely due to the reopening of eight of Dreamworld's 'Big 9 Thrill Rides'.

"Guest sentiment continues to be very positive and once again we thank our passport holders, guests and the broader community for their strong support," said Ardent Leisure's company secretary Alan Shelton.

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Grand Mirage GC acquired

THE Star Entertainment Group Limited and Hong-Kong based partners Chow Tai Fook Enterprises and Far East Consortium (FEC) have completed the acquisition of the Sheraton Mirage Resort at the Gold Coast.

Reportedly sold for \$140 million (TD 30 Jan), The Star Entertainment Group's purchase will involve an equity investment of approx \$40m and an equity contribution of \$20m from FEC.

Matt Bekier, The Star Entertainment Group's md and ceo, said the property "is a highly valuable asset as it is and we will

look to further enhance its appeal over time, always respecting the unique natural environment of The Spit and preserving the character of this special area".

FEC now owns a 25% interest in the joint venture and the company's managing director, Chris Hoong, noted the property "offers not only existing cash flow stream but also potential development opportunity".

Priceline Group buys Cheapflights

THE Priceline Group has inked a deal to acquire all outstanding shares of Cheapflights' parent company, Momondo Group for US\$550 million.

Momondo Group operates European travel meta engine momondo as well as Cheapflights and both brands will roll under The Priceline Group's travel meta brand, KAYAK.

After the sale is complete, the Momondo offices will report to KAYAK ceo Steve Hafner.

The deal is expected to close later in the year.

SIA Group Q3 stats

SINGAPORE Airlines Group reported an operating profit of SG\$293m in Q3, up SG\$5m on the same period last year, but operating profit for Singapore Airlines fell \$30 million year-on-year for the term.

Total revenue for SQ slipped by SG\$173 million, which the company attributed to a SG\$167 million reduction in passenger flown revenue, as passenger yield declined 5.5%.

Operating profit for SilkAir was down SG\$3 million, while Scoot climbed SG\$2 million and Tiger Airways' operating result remained flat year-on-year.

SIA Group's operating profit was boosted by SIA Cargo, which achieved SG\$53 million.

10% off ANZ Europcar

BOOK with Europcar from a mobile device and access up to 25% off car hire in Spain.

In Germany and the UK, a discount of 15% is on offer and 10% off the base rate is available in Australia and New Zealand.

The deal ends 13 Feb and applies to pick ups until 30 Apr. For details, [CLICK HERE](#).



Window Seat

PETS travelling through John F. Kennedy International Airport in New York can now access a new level of care.

The ARK at JFK, the world's first privately owned 24/7 animal airport terminal, quarantine (pending USDA approval) and full-service transportation centre for animals has opened.

Touted as being "Like a luxury, airside hotel for creatures great and small," The ARK provides services for pets, horses, birds, livestock and exotic animals.

The facility is spread across 16,537m² & is set on 58,275m² acres, including landside parking for pet parents & a dedicated outdoor relief area for dogs.

An artist's rendering of the Ark is pictured.



Sabre FY16 results

SABRE'S total consolidated revenue increased 13.9% to US\$3.373b for the full-year 2016.

In Q4, Sabre reported net income attributable to common stockholders took a tumble of 81%, attributed to a US\$106.2m slide in income from discontinued operations related to a one-time tax gain in the year-ago period.

Sean Menke, pres & ceo said 2016 delivered a year of strong growth across all businesses.

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TEMPO HOLIDAYS
Jump into Ireland

See the floral beauty of Japan in cherry blossom season in the February issue of *travelBulletin*.

[CLICK HERE](#) to read **travelBulletin**



©JNTO

Air Vanuatu special

AIR Vanuatu is offering a new year special with return airfares from Australia starting at \$499.

The deal includes return flights from Brisbane to Port Vila or Espiritu Santo from \$499, or from Sydney to Port Vila from \$529.

Flights must be booked by 03 Mar, for travel between now and 31 Mar and again between 01 and 31 May, 2017.

For full details, [CLICK HERE](#).

VIP Dine agent video

DINING discount cards VIP Dine 4Less and Kids Eat FREE Card have released a video for Australian travel agents.

The video provides an explanation of both cards, which are now featured in the Qantas Holidays USA product range.

The discount schemes involve more than 120 restaurants in the US, including in New York, Las Vegas, Orlando and Anaheim.

[CLICK HERE](#) to view the video.

Worldhotels acquired

FRANKFURT-BASED luxury hotel portfolio Worldhotels has been purchased by Associated Luxury Hotels (ALH) in Orlando Florida, combining the pair's listings of high-end properties.

Chairman of ALH David Gabri said the two would continue to operate as separate brands.

"Bringing together these two highly respected companies enables us to become a significant, full-service luxury 'soft brand' solution to serve the evolving needs of our valued customers," Gabri said.

Together the pair offer 600 hotels and resorts worldwide.

Marriott app rejigged

MARRIOTT International has launched a redesigned app for iOS users, which it says will personalise content based on the services an individual traveller is most likely to need.

An Android app is also planned.

Thumbs up for STG

THERE was much cause for celebration in Sydney last night as Select Travel Group members and suppliers joined to welcome in the Chinese New Year.

Following a traditional lion dance, chief exec Tom Manwaring welcomed the 150 guests by extolling the value that Select Travel Group (STG) agents deliver.

"The contribution of the Select Travel Group is allowing us in a time like now, which is a very difficult yield time, to be running at 20 plus percent in ticket numbers and booking numbers and in revenue to also be up," Manwaring (**pictured**) said.

"You are the heart and lungs of



our operation," he added.

The event saw many suppliers provide prizes for agents including Biz class flights, Sony noise-cancelling headphones, advertising vouchers and a Gold Virgin Velocity membership.

Also announced was the location for the STG conference to be held in May at Shangri-La's Far Eastern Plaza Hotel Taipei.

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Travel Directors info

TRAVEL Directors' annual pax info sessions this month are now open to agents looking to brush up on their product knowledge. For more details, [CLICK HERE](#).

Canada oot and about



OVER 850 travel agents across Australia attended Destination Canada's annual Canada Corroboree road show, which wrapped up in Sydney last night. The showcase demonstrated strong interest from the trade this year, with a 50% repeat rate and 50% new attendees, according to Destination Canada GSA md Donna Campbell.

"This year we've got more Canadian suppliers with representatives from Manitoba and Atlantic Canada who are spreading the word about going further afield," Campbell said. "We've seen our numbers growing from Australia; the push is going across into Atlantic Canada and to the North to Yukon and North West Territories, both seeing massive numbers." "We're over 15% up as at Nov last year compared to the year before, with over 300,000 visitors," Campbell added. Canada marks 150 years of confederation this year, celebrated with "a whole

calendar of things to see and do". "Be open to helping your clients explore and hear what Canadian suppliers have to say," she said.

Pictured onstage at Sydney's Sofitel Wentworth Hotel in Sydney last night is the Destination Canada team, Canadian suppliers and Australian wholesalers.

For more photos from the event, [CLICK HERE](#).

ADL pro Charter pact

ADELAIDE Airport has reiterated its support for the proposed Charter Alliance between Virgin Australia Regional Airlines and Alliance Aviation, telling the ACCC it believes the arrangement "will have the effect of reducing competition in SA".

"By working together, the parties will be able to benefit from operating their aircraft more efficiently and at higher load factors and will have operational cost and fixed cost savings," ADL said in its submission.

Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes of which you would like to make the industry aware, send a brief description with an image to accomupdates@traveldaily.com.au.



Crown Plaza Queenstown has upgraded its conference spaces and public areas. The revamp saw new carpets fitted in all conference and meeting rooms as well as a new pre-function area added. Its onsite restaurant "threesixty" received a fresh lick of paint, whilst its lobby bar area, concierge desk and hotel corridors have also been reimaged.



Towne Place Suites by Marriott Tucson Airport's renovation project is now complete. The newly remodelled property features updated guest rooms and a lobby complete with new modern furniture, flooring, decor and artwork. Additional improvements include upgraded patio furniture and state of the art exercise equipment added to the fitness centre.



The El San Huan Hotel, a Hilton Curio Collection property in Puerto Rico, reopened this week following a multimillion-dollar renovation. All 388 rooms have been remodelled, with brand new facilities such as flexible meeting spaces, a new pool, 22 cabanas, a fitness centre, spa facilities and several new restaurants and shops added.

AC DFW inaugural

AIR Canada has launched new services between Vancouver and Dallas/Fort Worth.

The first flight touched down on Sun and will now operate six days a week aboard a Bombardier CRJ700 aircraft.

AC now offers 15 US ports from its Vancouver hub.

Moorings Puerto Rico

PUERTO Rico is now on offer from luxury yacht charter company the Moorings.

Prices start from \$19,110 for seven nights for up to six people including a captain, chef, all meals, snacks and beverages, water sports equipment and mooring fees.

NCL extends in Cuba

NORWEGIAN Cruise Line will offer an additional 25 cruises to Cuba this year, from Jun to Dec.

The four-day sailings from Miami are in addition to five previously announced departures in May and include an overnight stay in the capital Havana.

Departures are aboard *Norwegian Sky* and will go on sale on 21 Feb.

Dubai visitors soar

DUBAI achieved a 5% increase in international tourism last year, welcoming \$14.9 million visitors.

The destination is the fourth most visited city in the world and has a target to achieve 20 million visitors by 2020.



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20% off AirAsia routes

AIRASIA has slashed the prices for all its destinations by 20%.

The discount applies to all bookings made through its website, the AirAsia mobile app and AirAsiaGo.

The deal is valid from now until 12 Feb and is valid for travel from Feb through to Jul.

TNZ lauds QR direct

QATAR Airways' new daily direct service from Doha to New Zealand marks an important milestone to opening up the country to more European visitors, said Pip Casey, Tourism New Zealand's regional manager for Europe.

Casey explained the logistics of getting to NZ from Europe had "long been a barrier", but the arrival of the new QR flight meant it was now easier to travel to the country from more cities.

"Combined with cheaper airfares and more one-stop flights, it means New Zealand is becoming an even more attractive travel option," she said.

It's been estimated that QR's daily direct from Doha will bring in excess of NZ\$50 million in incremental tourism revenue to New Zealand per year.

Brekkie with Qantas

QANTAS is set to host seven breakfasts around Australia in a bid to educate agents on its new Business Rewards Program.

Attendees will learn about all the benefits of the new initiative, how to sign up more clients and grow sales.

For dates or to register, login to the QF Learning Hub [HERE](#).

Featherdale private animal encounters

A SERIES of brand new immersive visitor experiences has launched at Sydney's Featherdale Wildlife Park.

Up to six visitors will be able to partake in a range of new Private Animal Encounters, where they will be able to enjoy hands-on sessions with the sanctuary's birds, reptiles or mammals.

Pricing and session times are available by [CLICKING HERE](#).

SYD carbon cred

SYDNEY Airport has successfully achieved Airports Council International's (ACI) Level 3 Airport Carbon Accreditation by working with its partners to manage and reduce emissions.

Since 2010 Sydney Airport delivered a 25.6% reduction in carbon emissions per passenger which was well ahead of its target, said SYD managing director and ceo Kerrie Mather.

Wednesday 8th Feb 2017

Travel Daily
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A GROUP of seven personal travel managers experienced first hand the glitz and glam of West Hollywood on a recent famil hosted by Hoot Holidays and Visit West Hollywood.

Highlights of the trip included explorations of Beverly Hills, a visit to Disneyland, front-of-line tickets into Universal Studios and shopping at the Citadel Outlets.

Personal travel manager Lisa Metzl from North Avoca said that while she knew Los Angeles well, the West Hollywood educational gave her the chance to explore a neighbourhood she hadn't really seen before.

"The walking tour was fabulous. A local lady hosted it and her knowledge of past and present celebrities was phenomenal," remarked Metzl.

Pictured at Universal Studios above are TravelManagers' personal travel managers (from

left) front: Jason Smith, Stephanie Jones from Hoot Holidays, Amy Poupou, Christine Ashton and Debra Deane.

From left back: Sarah Thornton from Visit West Hollywood; Jane Fowler, Lisa Metzl, Simon Tinkler, and Nicole Ginger.

Travelling Tenor 2-4-1

THE Travelling Tenor has introduced a 2-for-1 European and Sydney opera adventure.

It will run from 27 Jun - 07 Jul and covers Vienna, Oxford and London and includes return flights, 10 nights' accom at boutique hotels and A reserve seats at three operas.

Agents booking clients on the tour can enjoy a 12% commission fee and also a chance to win a 3D/2N House & Harbour Opera Journey incl tickets to Handa Opera's performance of Carmen. Call 1300 365 688 for details.

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Expedia TAAP blasted into 2017, reporting record trading levels for January. A massive 767 different destinations were booked by Expedia TAAP agents. The top ten destinations booked were Sydney, Melbourne, Singapore, London, Gold Coast, Bali, New York, Hong Kong Brisbane and Perth. Los Angeles, Paris and Auckland were just outside the top 10. EMEA continues to grow, up to 25% market share. OCEANIA down slightly to 41%. USA up to 13% last month while Asia remained steady at 19% of the destination mix.

Huge growth in bookings for Greece last month followed by UAE, New Zealand, Italy and Japan.

Some of the out of the way destinations last month included Lasithi on Crete, Kilkenny Ireland, Whitefish MT and Jinan China.

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Adventure World unleashes the USA!

ADVENTURE World in partnership with Brand USA launched its inaugural USA tailor-made collection in style at the Australian Museum with over seventy VIP guests receiving a first-hand look at the brand new portfolio which focuses on the less-explored areas of the US. Guests enjoyed interactive displays in the Museum courtyard before being treated to a full course Americana themed dinner.



DAVE Hosking, director TTC; Neil Rodgers, Adventure World md; Brett Tollman, TTC global ceo; Matt Fletcher, Brand USA director ANZ & John Veitch, TTC Australia ceo.



THE Australian Museum's Crystal Hall - guests sampled New England Clam Chowder, Alaskan Salmon and pumpkin pie.



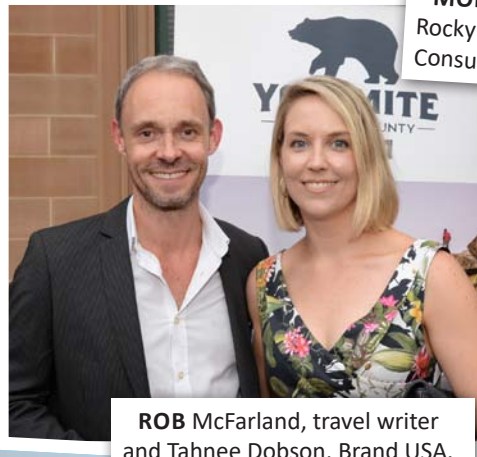
DAVID Stafford, Magellan Travel Group and Catherine Allison, Helloworld.



MONIQUE Roos, US Consulate; Caroline Davidson, Rocky Mountain International; Karen Ballard, US Consulate General and Jo Palmer, Gate 7.



ROASTING marshmallows to make Yosemite S'mores.



ROB McFarland, travel writer and Tahnee Dobson, Brand USA.



GEOFFREY Hutton, Dallas Fort Worth and Chris Ingram, Memphis CVB.



DEB Long, Weston Cruise & Travel; Matt Endycott, Adventure World head of sales and Maria Slater, Maria Slater Travel.

JACQUI Feeny, director National Geographic and Kim McKay, Australian Museum ceo.



OREGON Tourism's Corey Marshall conducting a unique 'dessert' craft beer tasting.



ACT nature tourism

THE ACT Government is working to boost the eco-tourism industry by inviting businesses to collaborate on a number of new nature tourism opportunities.

Tenders have opened for parties looking to work with the gov't to provide offerings such as unique ecotourism accommodation experiences such as reusing former ranger houses to provide guests with rare experiences in Namadgi National Park and Tidbinbilla Nature Reserve.

CLICK HERE to place a tender for the program.

l'Anson photo tour

WILD Bush Luxury is inviting guests on a Top End Wilderness Photo Safari hosted by Richard l'Anson at Bamurru Plains in Kakadu from 30 Apr to 04 May.

Highlights include a five-day interactive photographer program and a privately guided day trip to Arnhem Land.

Prices lead in at \$4,899 per adult twin-share including air transfers over the Mary River System from Darwin, four nights' accom and gourmet meals.

Becoming Japanese experts



NOW, more than ever, Japan is in the forefront of people's minds as a holiday destination with int'l visitor arrivals for 2016 climbing to over 24m, up 21.8% on 2015.

Last night, travel agents and media were educated on what's driving this appeal during a seminar hosted by the Japan National Tourism Organisation (JNTO) at Sydney's Masuya Japanese Restaurant.

"Australians are ready to explore Japan. People have realised it is no longer a place where you just eat sushi and see ninjas," celebrity chef and guest speaker for the evening Adam Liaw (pictured above inset) said.

He noted that winter sports and the nation's exceptional food scene were two key factors propelling tourism growth.

"Tokyo is the best food city in the world. You can get yourself a beautiful meal anywhere from \$5 to \$1,000," he said.

When comparing JNTO's preliminary stats between 2015 and 2016, Aussie arrivals to Japan were up 12.3% in Nov 2016 and 4.3% in Dec 2016, reaching a total of 445,200 arrivals for the year, an uptick of 18.4% y-o-y.

Guests last night were also given an informative talk by Sally Miles of JNTO who flagged what's new in 2017, including the opening of Legoland in Nagoya in Apr and the Minions area debuting at Universal Studios in Osaka.

Pictured above are Mihoko

Kurosawa, representative of Okinawa Gov't in Australia and Chiharu Okada, Okinawa Convention and Visitors Bureau.

Capt Cook extends

CAPTAIN Cook Cruises Fiji has extended its Three Nights Free Sail offer until 31 Mar 2017 with travel up to 31 Mar 2018.

Book any 11 night Lau & Kadavu Discovery Cruise, seven-night Mamanuca and Yasawa Islands cruise or seven-night 4 Cultures or Colonial Discovery voyages to receive three nights free.

Sale prices for the departures lead in at \$1,995 per person twin share, a saving of almost \$1,500 per person.

CLICK HERE for more details.

BL adds Buon Ma

JETSTAR Pacific (BL) will be launching its new domestic service in Vietnam linking Hanoi and Buon Ma Thuot city of Dak Lak on 09 Mar.

The thrice weekly route will be serviced by an Airbus A320.



This month Travel Daily, Tempo Holidays and Tourism Ireland are giving agents the chance to win a trip for two to Ireland.

The winner will travel on a luxury coach around Ireland for a week, and the prize includes return flights.



To win, show your Irish spirit by dressing up in your best St Patrick's Day outfit and send a photo through. Best photo wins! Get your whole office involved! Send entries to tempo@traveldaily.com.au

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Offer is subject to availability, applicable for new bookings only and valid for travel between 8 February - 31 March 2017. Rate listed is based on an overnight stay in a Heritage Villa on a twin-share basis. Travel industry employee identification is required, including IATA number or enquiry details on company letterhead or email. Other terms and conditions may apply.

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Working in partnership with the Australian Travel Industry

Wholesale Consultant – Exotic Locations!

Brisbane CBD. Competitive Base + Uncapped Comms! Ref: 2363SF1

White sandy beaches, vibrant coral reefs, cocktails in a coconut by the pool... these are the beautiful dreams you will be selling when you work with this niche and well regarded company. Working with both agents and direct customers, this diverse role selling some of the most beautiful destinations in the world will keep you on your toes everyday! For this role, you need strong GDS (Amadeus preferred), fantastic sales experience, and the ability to build rapport quickly and easily.

For more information please call Shayna on (07) 3123 6107 or click [APPLY](#) now.

Travel Marketing Executive

Sydney, Circa \$60-75k + Super, Ref: 2701SO3

Working for a highly innovative dynamic travel tour company in the CBD, you will be an experienced marketing executive who is ready to take responsibility for direct and trade marketing with a focus on campaign management. You will have experience of using a CRM and you will look forward to working with a dedicated team and be supported by digital, content and design. You should enjoy working in a fast paced environment and will effect at analysing and implementing initials to drive growth.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

Corporate Travel Business Development Manager

Melbourne, \$80-90k + Bonus, Ref: 2699KF1

As a Corporate Travel BDM your primary focus is to use your relationship building skills and the unique product and service offering for client acquisition. You will be a proactive go-getter that won't let anything get in the way of your success. Networking is second nature as you believe that in every conversation is a new opportunity. Targeting large market clients within this national travel management company and identify, approach and win profitable corporate client accounts.

For more information please call Kate on (03) 9988 0616 or click [APPLY](#) now.

Travel Consultant

Adelaide, \$40-45k + Commission, Ref: 2559HC1

This travel agency based in Adelaide is known for its excellent customer service & their holidays to stunning destinations. They have an outstanding reputation and believe in delivering the highest standards to their customers. No day will ever be the same in this travel consultant role, from booking complex airfares, organising transfers to selecting the perfect accommodation for your clients. The role will be heavily customer service focused offering your expertise on worldwide destinations.

For more information please call Hannah on (08) 6365 4313 or click [APPLY](#) now.

Back Office Support Administrator

Gold Coast, Competitive Package, Ref: 2137SZ5

Enjoy a working environment where you no longer have to deal with the customers & focus solely on administration and some basic finance duties. General knowledge of Tramad would be preferable however not essential. Your duties will include but not limited to all payment, including following up on deposits & final payments plus other ADHOC administration duties. If you are a travel consultant looking for a change & wanting to specialise in a niche then this role could be for you.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Luxury Air Travel Coordinator

Sydney, Up to \$50k + Super DOE, Ref: 2303PE6

My client, a leading luxury tour operator is recruiting for a flight coordinator. This is a newly created role for this super exclusive brand. Candidates must have previous ticketing experience using a major GDS and strong knowledge of fares. My clients believe in investing in their employees, by providing competitive benefits & opportunities for growth. If you would like to work for one of the most respected companies in the travel industry & have the skillset required then please apply today.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Retail Travel Consultant

Melbourne, Circa \$40-50k + Bonus, Ref: 2692HC1

We are looking for a dynamic individual to join this fantastic team selling travel products in a face to face retail environment. The successful candidate must have at least 1.5 years of experience in a customer facing role selling travel itineraries. We are looking for someone who is confident in selling worldwide destinations and has excellent customer service skills. In return you will be rewarded with an attractive package + superannuation with loads of travel opportunities!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Business Development Manager

Perth, Competitive Salary + Bonus, Ref: 2226SJ1

Do you have sound understanding of Corporate Travel Sales, BD experience and a proven sales record? A leading Travel Management company are looking for a new BDM to assist with their ongoing expansion across the travel market. You will be sourcing new leads, building rapport and developing relationships with key prospects. Targeting the SME market there is fantastic earning potential and this is a great chance to develop your managerial and corporate travel experience with a leading TMC.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



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