



Travel Daily

First with the news

Wednesday 18th January 2017



Europe fares slashed

BRITISH Airways has unleashed discounted airfares from Australia to the UK and Europe, with prices starting from \$1,284 in World Traveller (Economy class).

Regional gm South West Pacific Nicole Backo said the promotion is the "most anticipated sale of the year" and runs across all cabin classes.

Fares to London Heathrow, for travel until 30 Nov, lead in at \$1,300 in World Traveller and \$6,403 in Club World business.

Fares are on sale until 20 Feb.

Qantas up US fares

AIRFARES to the United States with Qantas are set to increase, with the Australian airline confirming return Flex and Saver fares families will rise by \$50.

Changes will become effective for tickets issued on or after 20 Jan, Qantas is advising agents.

To ticket under the current international fare structure, bookings will need to be ticketed on or before 19 Jan.

Unticketed bookings will be assessed under the new int'l fare structure on/after 20 Jan.

See www.qantas.com/agents.

Radiance White Bay shift

ROYAL Caribbean International has advised customers on three upcoming sailings of *Radiance of the Seas* their ship will now be anchored at Athol Bay in Sydney Harbour, with passengers to be ferried to White Bay Cruise Terminal for processing.

Commonly, *Radiance of the Seas* operates from Sydney's Overseas Passenger Terminal, however the 2,501-passenger vessel has been bumped to make way for the mega-liner and sister RCL ship, *Ovation of the Seas*.

Changes affect passengers on the incoming 20 Jan sailing, which will now require pax to disembark on 28 Jan at White Bay, along with those on the embarkation of *Radiance* later the same day.

Other modifications now see the 09 Feb departure of *Radiance of the Seas* push back from WBT.

The itinerary adjustments are compounded by *Pacific Eden* and

Crystal Symphony being at White Bay Cruise Terminal on 28 Jan and 09 Feb, Royal Caribbean said.

The line has notified impacted pax disembarking at White Bay they will now be required to "collect their luggage, laid out at the cruise terminal".

For guests checking-in for an affected *Radiance* departure, there will be a designated Royal Caribbean marquee at White Bay.

Passengers requiring assistance with boarding are urged to arrive early, while those expecting their travel plans will be "significantly delayed" once travel has begun are required to contact RCL's Emergency Travel Team.

In a statement to **Travel Daily**, Royal Caribbean said the decision to alter the *Radiance of the Seas* voyages to a tender embarkation or disembarkation "was not taken lightly, but ensures our guests can cruise from Sydney, per the published itinerary."

RCL said it had successfully conducted turnarounds at Athol Bay previously using similar sized ships to *Radiance*.

More in **Cruise Weekly** on Thu.

APT Open coverage

LUXURY cruise & tour operator APT will be grabbing prime-time TV coverage during this year's broadcast of the Australian Open tennis tournament being telecast on Channel 7 until the end of Jan.

APT is once again a major sponsor of the coverage and will nab the spotlight during the daily APT Unforgettable Moments segment presented by Australia tennis great John Fitzgerald that highlights the day's play.

Along with exclusive branding behind Channel 7's 'spidercam' aerial camera, APT will boost its awareness in TV commercials featuring the Celebration Sale on a range of destinations.

APT executive gm & sales Debra Fox said the broadcast builds on "proven success of previous years, driving inquiry to agents at a time of year when Australians were making decisions about their travel plans."

"This is an excellent opportunity for APT to engage with a relaxed audience and showcase both our fantastic products and the essence of our brand," Fox said.

This year, APT is celebrating 90 years of operation.

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus a full page from:

- Travel Trade Recruitment

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Qantas wi-fi satellite

QANTAS will start testing free in-flight wifi within a few weeks after the NBN Co agreed to a nine-month test using its Sky Muster satellite.

The proof-of-concept testing will involve domestic flights and is expected to offer broadband at speeds fast enough to stream video and live TV.

Qantas and its tech partner ViaSat will establish whether the satellite service works well enough to expand further.

Network speeds of 20Mbps will be possible using spare capacity on the NBN satellite.

Qantas has said the service should provide speeds 10 times faster than current onboard wi-fi, and would be made available free to domestic passengers.



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Airport option in doubt

THE Federal Government is pushing ahead with plans for a new airport at Badgerys Creek as speculation mounts that Sydney Airport Corporation will reject an offer to operate the new facility.

The Dept of Infrastructure and Regional Development has called for expressions of interest from entities able to take on a project management and consultative role in the second airport, involving up to 10 years' work.

The task would involve establishing a Canberra project office and providing tech review and risk management support, among other roles.

The EoI call came as credit agency S&P Global Ratings fuelled speculation that Sydney Airport Corporation would reject its option to run the new Western Sydney Airport.

The agency released an analysis saying it had a more positive

outlook for SAC as it believed it was preparing to turn down the second airport plan.

As the private operator of Sydney's current facility, SAC has first right of refusal to build and operate the second gateway.

However, the Federal Government has said it will not provide additional public funds to build it, meaning SAC would have to cover development costs itself in exchange for a long-term operating lease.

S&P says the new airport would require an investment of \$5 billion, but would generate little initial return due to small traffic numbers in its first years.

Club Med snow plans

CLUB Med is preparing for an expansion in snow regions, with two properties to open later this year and plans to introduce a minimum of one new ski resort each year in the future.

Club Med Tomamu will open in Hokkaido in Japan in Dec, while Club Med Samoens will debut in the French Alps the same month.

Both properties will open for bookings from 01 Feb with early booking discounts of up to 30%.

The resorts join 70 properties worldwide and will offer all-inclusive packages, ski-in and ski-out access, and 22 different tuition options for skiing, snow boarding and cross-country.

Another BA strike

BRITISH Airways will be hit by another strike this week from members of the Unite union as part of their ongoing pay dispute.

The union's members will walk off the job between Thu and Sat, though British Airways says most flights will operate as scheduled.

The airline says "a very small number" of short-haul flights from Heathrow will be merged, but all passengers will be able to fly to their destinations.



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US carriers approach Trump on ME concern

DELTA Air Lines boss Ed Bastain has confirmed the US 'big three' airlines have met with President-elect Donald Trump to potentially reignite a battle with Gulf carriers Emirates, Etihad Airways & Qatar Airways over alleged government subsidies to help spur growth.

Delta and its legacy-carrier allies American Airlines & United have led a campaign against their Middle East counterparts, urging the Obama-administration to investigate the matter and to at least put a freeze on their capacity expansion in the USA.

Bastain this week said talks with Trump's team would continue in coming months about the alleged Open Skies deals "that are being violated".



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Travel fuels trade surge

TRAVEL services helped fuel Australia's record trade figures in 2015-16, generating more than \$40 billion in export income.

New analysis released by the Department of Foreign Affairs and Trade shows inbound and outbound travel are among the strongest growth areas in a total trade environment worth a record \$661 billion last financial year.

In its *Composition of Trade report* for 2015-16, the department says Australia has seen strong growth in the number of tourists and students visiting our shores, fuelling an overall increase in services of 8%.

Inbound travel services grew 11% to \$40 billion, including \$16.5 billion in personal travel and \$4.3

billion in business travel.

The lion's share of travel export income now stems from education services - mostly foreign student expenditure - now worth almost \$20 billion.

Outbound travel also showed strong growth, increasing 8.4% to a value of \$33 billion.

This included a 9.3% increase in personal travel to \$28 billion and a 1.8% increase in business travel to \$3.4 billion.

CLICK HERE to view the report.

Qantas grounds Q400

QANTAS has grounded 10 of its 76-seat Bombardier Q400 turboprop aircraft operated by regional offshoot QantasLink after it failed to complete inspections in a timely manner.

The self-imposed move, billed by Qantas as an "administrative issue", has seen a number of flights cancelled and passengers moved onto alternative flights, *Reuters* is reporting.

"Disruption is expected to be minimal and aircraft have already started returning to service," the Qantas spokesperson said.

MH370 abandoned

THE search for Malaysia Airlines flight MH370 which disappeared after taking off from Kuala Lumpur en route to Beijing has been suspended after nearly three years.

Yesterday the last search vessel left the 120,000km² underwater search area in the southern Indian Ocean.

Minister for Infrastructure and Transport, Darren Chester said the decision "has not been taken lightly nor without sadness."

"Despite every effort using the best science available, cutting edge technology, as well as modelling and advice from highly skilled professionals who are the best in their field, unfortunately, the search has not been able to locate the aircraft," Chester said.

Hotel trend report

NEARLY all of the world's major travel regions are outpacing their prior year hotel bookings, according to Tourico's *2017 Global Hotel Trends Report*.

The study reveals the total number of hotel room nights booked globally in 2017 has grown 28.7%, while the figure in Australia has sprouted 10% year-on-year and has jumped by 30.5% in Sydney alone.

So far this year, room nights in Sweden have seen a massive 112% increase on the previous corresponding period, Canada figures are up 55% and China's numbers have hiked 52%.

"It's still early, but it's extremely encouraging to see that booked hotel room nights for 2017 are already significantly outpacing 2016," said Lauren Volcheff Atlasi, executive vp of global sales at Tourico Holidays.

As a source market, Australia has stepped up its hotel room nights booked for 2017 by 30% compared to this time in 2016 and Asia Pacific overall has climbed 23%.

China is ahead 85% and North America & the EU are up by 28%.



Window Seat

VILLAGERS from Hallstatt in Austria have reportedly grown tired of tourists whipping out cameras and selfie sticks during church proceedings (including funerals) and have taken action.

The village's two churches have begun locking their doors before services or stationing a bouncer at the door to prevent tourists from entering.

The bouncers are also positioned at the local cemetery during funerals, according to a *BBC News* report.

Church leaders stress that visitors are still welcome at other times.

Located within the UNESCO World Heritage listed Dachstein-Salzkammergut area, the village (**pictured**) is particularly popular with tour groups from Asia.



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Uganda avian flu

THE Uganda Ministry of Agriculture, Animal Industry and Fisheries has put out an alert about confirmed cases of the avian flu in wild birds.

It comes after masses of birds were found dead on the shores of Lake Victoria.

While the threat to human health is currently very low, authorities are warning the public to avoid touching any live or dead wild birds as they continue to closely monitor the situation.

Moana in Hawaii

TO CELEBRATE Disney Animation's new film *Moana*, Aulani, Disney Resort & Spa on the coast of O'ahu in Hawaii is hosting a series of special 'Moana experiences'.

Guests can meet and take photos with characters, have a special Moana-inspired makeover and listen to fireside storytelling.

CLICK HERE for more details.

EK Rome to 3 daily

EMIRATES will be reinstating its third daily flight between Dubai and Rome from 26 Mar.

Two of the daily flights on the route will be operated by a Boeing 777-300ER and the third will be on board an Airbus A380.

The addition of the third flight means EK will be offering a total of 1,237 seats per day from DBX to the Italian capital.

Ascend new addition

CHOICE Hotels Asia-Pac has added Breeze Mooloolaba, an Ascend Hotel Collection Member, to its portfolio in Queensland.

The new luxury resort opposite Mooloolaba Beach has 30 one- and two- bedroom self-contained apartments spanning over 10 levels and features a pool, spa and recreational areas.

The hotel franchise group said it was "delighted" to be adding a property to this prime location for both int'l and domestic tourists.



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Agents shake it up in Chile



THE Travellers Choice agents (pictured above) on a recent Adventure World and LATAM Airlines faml to Chile weren't quite so lucky with a 6.4 magnitude earthquake rattling Santiago on the day they arrived.

The group was sitting in a cellar at the Casas del Bosque Vineyard enjoying a wine tasting when the floor began moving, but luckily no one was injured.

After the initial shock, the trip

continued smoothly with agents staying at the luxurious Alto Atacama Desert Lodge & Spa in the lush Catarpe Valley of the Salt Mountain Range.

Water from glacial snow makes the resort an oasis, and it's spa was recently named one of the 10 best in Latin America.

The consultants also explored the spectacular Atacama Desert in San Pedro and trekked around Easter Island.



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Evergreen's hardcopy preview



EVERGREEN Tours has unveiled a new European River Cruising brochure to showcase the last remaining cabin options of 2017 and preview the 2018 season.

The guide features a revamped look, with special pages now split-out across three pages to provide a clearer understanding of the deals available, general manager Angus Crichton told *Travel Daily*.

"It's a lot cleaner for agents to pick the deals out for their clients, with Emerald's triple-deck ship's now having a dedicated two-page spread, covering fly-frees, two-for-ones, dollar discounts, Business class airfare offers or solo traveller specials."

Earlybird deals for 2017 have been extended to the 2018 preview, with Crichton saying

there is limited space on the lead-in Riviera decks this year, serving as a message to agents to book early to avoid disappointment.

Crichton claims the guide makes Evergreen the first in market to offer a "hard copy" 2018 preview, knocking competitors who only have a soft version online.

"It's actually being delivered by TIFS as we speak and cruises can be booked in Expressbook now."

Crichton said the latest guide on the success of Evergreen's "highly successful" European Waterways Revisited program released at the end of last year (*TD* 14 Nov)

Pictured showing off the latest brochure, from left, are Evergreen Tours' Natalie Calder, Karen Mackay, Michelle Jacques, Kate Doherty and Jo Houston.

EK A380s to Sao Paulo

EMIRATES is upgrading service on its daily Dubai-Sao Paulo route, replacing Boeing 777-300ERs currently utilised with Airbus A380s, effective 26 Mar.

The upgauge will add 959-seats per week in each direction between the Gulf and Brazil.

EK's A380 features 491 seats, including 14 private suites in First Class and 76 Business class seats on the upper deck and 401 in Economy on the lower deck.

ESB Observatory app

THE Empire State Building Observatory Experience App has just been launched, replacing the previous self guided tour.

The free app guides visitors through the icon's exhibits and views while providing in-depth detail on the building's history.

MAH LHR lounge pact

PASSENGERS flying with Malaysia Airlines are now able to access Plaza Premium Group's London Heathrow lounge at Terminal 4 under a 6-month trial.

The partnership will see a discounted rate extended to MH's "standard class passengers".

Guests to the Plaza Premium Lounge will have access to free wi-fi, all-inclusive food and drink, as well as shower facilities.

Casa Aussie special

BOUTIQUE hotel Casa Angelina on Italy's Amalfi Coast has special offers available for Australian travellers visiting during the European spring and autumn.

Minimum two-night stays confirmed by 15 May will receive a 10% discount on the best available rates, early check-in or late check out, a 20% discount on dinner, and a free bottle of champagne and fruit platter.

Prices lead in at \$439 email info@uniquetourism.com.

NT backpacker shows

TOURISM NT's Backpack the Outback roadshow is returning for 2017 following the success of last year's debut mission.

The show will be held from 03 to 07 Apr across the backpacker hotspots of Cairns, Melbourne, Sydney and Byron Bay.

It will be an ideal opportunity for those selling to the youth market to learn from NT Tourism operators.

For more information email erika.stewart@nt.gov.au.



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Prices and taxes are correct at time of print & subject to change without notice. Fares are subject to availability at time of booking. For travel from 16 Jan 2017 to 15 Nov 2017. Date restrictions & conditions apply. Flights beyond London operated by British Airways.



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Odyssey guarantees

THREE more Odyssey Travel tours have now been guaranteed. The Treasures of Ireland in Apr, Silk Road Odyssey in Aug and Edinburgh Fringe Festival tour also scheduled for Aug are all guaranteed to go ahead this year.

Harbour Plaza deal

AN EARLYBIRD discount of 20% is available on room rates at Hong Kong's Harbour Plaza North Point. The special applies to selected dates in 2017 through to 31 Mar 2018 and must be confirmed by 31 Mar 2017; **CLICK HERE**.

Huus Gstaad debuts

SITUATED between the villages of Saanen and Gstaad in Switzerland, the 136-room Huus Gstaad has opened. Spread across seven stories, the traditional wooden-clad chalet has undergone a complete renovation and features a 2,000m² spa and four restaurants. The hotel is set amongst 250km of ski slopes and trails.

Plastic bottle blankets

EMIRATES has introduced new blankets for passengers flying in Economy class made completely of recycled water bottles. Available on all long-haul flights, each Emirates ecoTHREAD blanket (**pictured**) is made from 28 plastic bottles which are recycled into plastic chips before being turned into yarn.



Elbphilharmonie open

THE Elbphilharmonie Hamburg concert house opened in Hamburg, Germany last week. Home to three concert halls, a hotel and a viewing platform open to the public, the building is located between the city and its harbour in northern Germany. Visit elbphilharmonie.de/en.

SeaLink self-drive

SEALINK'S two-night American River self-drive package is now available for bookings and travel until 28 Feb. The deal leads in at \$365.50ppts and includes return SeaLink Coach and ferry travel to Penneshaw and two nights at Mercure Kangaroo Island Lodge.

More to Nepal than Everest



CROOKED Compass and Nepal Tourist Bureau recently hosted a group of nine personal travel managers on an adventure-packed ten-day fam to Nepal. The trip included a visit to Pashupatinath, the most sacred Hindu shrine in Nepal, seeing the cremation ghats and experiencing an elephant safari in the jungle. A highlight was an early morning trek from Pokhara to Sarangkot to witness the sunrise over the Himalayan peaks, followed by a tandem paraglide.

Pictured packing their sense of adventure are personal travel managers (outside van from left): Natalie Miller, Cassandra Ross, Janice Lee and Hiten Shah, driver. Inside the van are Anna Bayley, Tracy Cosgriff, Phoebe Luong, and Di Yates. **MEANWHILE**, Crooked Compass has locked in adventure travel photographer and expedition doctor Andrew Peacock to escort

its Snow Leopard Tracking small group tour in Ladakh. During the 16-day itinerary departing in Jan 2018, Peacock will educate travellers about the endangered snow leopard and provide several photography workshops in the Himalayas. The trip ventures deep into the Hemis National Park in search of the snow leopard, with the help of expert trackers. For more info, **CLICK HERE**.

Aloft into Ireland

MARRIOTT International is planning to break the Aloft Hotels brand into Ireland through a franchise agreement with Blackpitts Hospitality Limited. Aloft Dublin City is on track to open in the city's 'Liberties' quarter in 2018. The eight-storey hotel will offer 202 rooms, located near the Guinness Storehouse Museum.

Cook Islands Tourism Corporation is relocating their office from the Gold Coast to Sydney and need to fill several positions as follows:

Marketing Manager:

Responsible for running the day to day operations with a small team of three.

We need someone who has experience in marketing in the travel industry, has the ability to understand market influences, can propose and implement both brand and tactical campaign activity and work closely with various airline and wholesale partners. An understanding of the various distribution channels is paramount, as is the ability to proactively seek out new business opportunities.

Sales Ambassador:

This person will become the 'face' of Cook Islands Tourism to the trade in Australia. The role requires someone who is outgoing and who would love to sell our little paradise. While the role is very much an informational one, the successful candidate will have an innate desire to grow the business by working with the retail trade, attending consumer and trade shows and assisting with various sales and marketing initiatives. They will host family trips to the Cook Islands several times annually and will be required to travel domestically within Australia regularly.

Marketing Co-ordinator:

As always, we need someone who is the glue to hold everyone together and this role is there to support the Marketing Manager and Sales Ambassador. Duties include proofing advertisements, checking itineraries for journalist and trade fams, ensuring our databases are up to date, assisting with social media, controlling our collateral and handling trade and consumer enquiries.

If any of these positions sound like you, please send a CV and covering letter to marketing@cookislandstourism.travel

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Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes of which you would like to make the industry aware, send a brief description with an image to accomupdates@traveldaily.com.au.



Metro Aspire Hotel Sydney has successfully completed a multi-million dollar refurbishment. The property's guest rooms, public areas, conference & meeting facilities, and restaurant have all been rejuvenated and upgraded to a four star standard. Gumtree Restaurant, a new onsite dining option, has also opened this year and is capable of seating up to 120 guests.



The first phase of renovations for Scotland's **Gleneagles Hotel St Andrews** has been completed. Thirty-five of its luxury bedrooms and suites have received a fresh lick of paint, while a refreshed Century Bar has been unveiled. The hotel also launched a new bar

concept named Auchterarder 70, which features vintage furnishings such as a 1920s oak-panelled bar, chesterfield sofas and a wooden crank wall mounted telephone for guests to place table orders.



A new executive club called Lounge 32 has debuted at **Four Seasons Hotel Sydney**. The venue features plush armchairs and velvet lounges, designer homewares, a naturally-lit meeting room and views of Sydney city and harbour. Adorning the walls are striking

contemporary artworks, including life-size paper sculpture cockatoos by Sydney artist Anna-Wili Highfield.

Ocean Cay underway

WORK is underway on the private Ocean Cay MSC Marine Reserve south of Bimini in the Bahamas, .

The island attraction which will be exclusive to MSC cruise passengers will welcome its first guests from Nov 2018.

JNTO Sydney invite

THE travel trade is invited to join the Japan National Tourist Office's Japan Endless Discovery Seminar on 07 Feb.

Attendees will be able to meet and network with Japanese suppliers as well as listen in on updates from JNTO.

Guests will also enjoy talks from former *Masterchef* contestant Adam Liaw.

It will be held at Masuya Japanese Restaurant in Sydney from 5pm to 8:30pm.

CLICK HERE to RSVP.

Finnair ups capacity

FINNAIR has increased its capacity on several European short-haul routes for the upcoming year.

Its seasonal Reykjavik route, which commences 11 Apr, has expanded to five weekly services from four.

Flights have also been extended to year round, with Finnair to operate it thrice weekly during the winter season.

Other routes increased include a third daily to Vilnius in Lithuania from 15 May, a daily to Warsaw, a weekly to Dublin and a Sat flight to Alanya-Gazipasa in Turkey.

NSW camping growth

HOLIDAY makers spent nearly 16.9 million nights camping and caravanning in the year ending Sep 2016, a massive 26% surge on previous figures according to a Tourism Research Australia study.

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Foodie adventures

ADVENTUROUS foodies travelling through Switzerland will now be able to partake in a range of new food tours by Alpenwild.

Choose from guided truffle hunts accompanied by a specialist and hound, or farmstead cheesemaking sessions with local villagers and farmers.

Both experiences are available between May and Oct.

For more information or to book visit www.alpenwild.com.

Fastpass expansion

DISNEY'S Fastpass has been further expanded to include Toy Story Mania in Disney California Adventure park and Matterhorn Bobsleds in Disneyland park.

Disney will also launch MaxPass later in the year, which allows guests to access unlimited downloads of their high resolution PhotoPass images within the Disneyland App.

Disney MaxPass will be available at the special introductory price of US\$10 per day.

ET adding 7 routes

ETHIOPIAN Airlines is set to add seven new destinations this year including services from Addis Ababa to Victoria Falls, Zimbabwe; Antananarivo, Madagascar; Conakry, Guinea; Oslo, Norway; Chengdu, China; Jakarta, Indonesia and Singapore.

Commenting on the expansion drive, the airline's chief executive officer Tewolde Gebremariam said he was "highly concerned on the low base of air connectivity in the African continent".

"We are setting record expansion to enable Africans to enjoy safe, reliable and economical air connectivity both within the continent, between the continent, and the rest of the world," he said.

UA's New Spirit

UNITED Airlines' first Boeing 777-300ER will be christened *New Spirit of United*.

The plane symbolises the spirit, energy and enthusiasm of the company's employees, said United Airlines chief executive officer Oscar Munoz.

"The new 777-300ER fleet will play a crucial role in connecting our customers to far-away destinations and to the moments that matter most," he said.

New Spirit (pictured) will commence regularly scheduled services from Feb this year.



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Japan Travel Consultant

Brisbane, \$DOE + Gtd Promotion, Ref: 25885Z3

Love all things Japan? Are you passionate about selling Japan? This is the perfect role for an experienced travel consultant wanting to work for a multi award winning tour operator with a global presence to look after both travel agents and direct consumers for the Australian market. This role is all about providing expert advice and making holiday reservations! Guarantee career progression & salary increase. Bring your excellent sales and customer service knowledge to this fun job.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Reservations Sales Agent - Immediate start!

Eastern Suburbs Sydney, Circa \$50k OTE + Super, Ref: 2659S03

Looking for several reservations sales to work both in their wholesale division and river cruising division to handle customer telephone and email enquiries efficiently and promote the product range and process customer bookings. You will be providing excellent customer service and consistently exceeding individual performance standards. You will participate in ongoing learning and development activities and staying abreast of competitor activity. 1-2 years' travel experience required.

For more information please call Sasha on
(02) 9119 8744 or click [APPLY](#) now.

Wholesale Sales Representative

Melbourne, \$55k + Incentives + Car, Ref: 2661KF2

Brand new Sales Manager opportunity with a well respected tour operator! Do you have proven sales and business development experience and outstanding account management? This leading company are looking for an experienced sales executive or sales representative to assist with their ongoing expansion across the travel market. To manage key accounts and to identify key business development opportunities within the VIC & TAS travel market. There are excellent benefits on offer for the right person.

For more information please call Katie on
(03) 9988 0616 or click [APPLY](#) now.

Travel Sales Manager Part-Time

Adelaide, \$55k + Car + Bonus, Ref: 2660HC1

Rare Sales Development Manager opportunity for a fantastic and well respected touring company! Do you have sound Sales experience and a proven sales record? This leading tour company are looking for an experienced Sales Executive or Sales Development Manager to assist with their ongoing expansion across South Australia. Excellent benefits are on offer for the right person. It is a 3 days part-time position. You will receive a fantastic salary package + SUPER & company allowance package.

For more information please call Hannah on
(08) 6365 4313 or click [APPLY](#) now.

Travel Cruise Consultant

Brisbane, \$40k + Incentives, Ref: 2649CN6

Working for an innovative and fast growing OTA. You will ideally have 2 plus years experience working in Cruise consulting and have an understanding of the sales cycle. Your role will consist of liaising with direct clients in providing them with quotes & options for their holiday of a lifetime & working closely with your team mates to reach personal and team KPI's. We are after strong sellers that are looking for that something different & to work in a family environment.

For more information please call Chandini on
(07) 3123 6107 or click [APPLY](#) now.

Business/Corporate Travel Consultant

Sydney, Up to \$65k + Super DOE, Ref: 2438PE1

Our award winning corporate travel client is looking for professional & customer service focused travel consultant who ideally has a minimum 12 months experience of working in a domestic travel role booking domestic/trans-Tasman itineraries, working on Sabre. You'll benefit from a higher basic salary, a fantastic benefits package plus a Monday to Friday working week!!! If you're ready to take the next step on the career ladder & would like to know more, please contact us today or apply online.

For more information please call Paul on
(02) 9119 8744 or click [APPLY](#) now.

Sales Executive - Consolidated Travel

Melbourne, \$60k + Bonus, Ref: 2658HC1

Are you an experienced Sales Executive and have no problem building new client bases? If you are hungry for sales, can work independently and are extremely organised, this is the role for you. This niche Travel Company specialises in consolidated travel. As a Sales Executive your main responsibilities will be to increase sales in the Victoria region by capturing new business accounts and identifying new revenue opportunities. You will have a great passion for sales and will be rewarded.

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Leisure Travel Consultant

Perth, \$40-55k, Ref: 2650KF1

An excellent opportunity has arisen at a travel company based in Perth. A lovely office in a very busy location, you will join a dynamic team of like minded professionals. You will be well rewarded with a fantastic base wage and incentives on top! Creating bespoke and luxury travel itineraries, being the client's immediate point of contact from start to end of the booking. Ensure fantastic customer service is given at all times and working Monday to Friday with some Saturday shifts pro-rata.

For more information please call Katie on
(08) 6365 4313 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
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