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Closer Aus-Europe air ties

AUSTRALIA'S aviation footprint in Europe has expanded after the Australian Government settled new Air Services Arrangements (ASA) with Italy, Cyprus & Greece.

Federal Infrastructure/Transport Minister Darren Chester said the new agreements have been "long sought by the Australian aviation industry", providing new and extended commercial and freight services to Europe.

Under the Italy ASA, Australian airlines now have the ability to significantly expand existing codeshare operations to Italy, a country more than 500,000 Aussies travelled to in 2016.

"Travel between Australia and Italy has been growing steadily for a number of years and it is important that our airlines can share in the growth," he said.

The ASA with Cyprus means airlines from Australia & Cyprus can, for the first time, operate flights between the nations with either their own aircraft or via codeshare alliances with others.

The Greece ASA allows each nation's airlines to operate an unlimited number of freight services between the countries.

VA celebrates HKG

IN CASE you missed it, Virgin Australia's Melbourne-Hong Kong service launched yesterday (see **cover wrap**), with lots of coverage from the event in today's issue.

Today's issue of TD

Travel Daily today has eight pages of news, including a front full page for **Virgin Australia**, a photo page for **CAPA** plus full pages from:

- Bunnik Tours
- AA Appointments jobs

DXB, IST cleared

THE electronic device ban on passengers flying with Emirates from Dubai Int'l Airport to the USA has been lifted by the US Dept of Homeland Security.

EK said it had adopted heightened security measures & protocols to meet the US Govt's strict security guidelines on all US bound flights.

MEANWHILE, a similar ban on Turkish Airlines' Istanbul Ataturk-New York JFK route was also lifted.

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Travel Daily on location in Hong Kong

Today's issue of **TD** is coming to you courtesy of Virgin Australia and the Hong Kong Tourism Board, who are hosting the launch of VA's MEL-HKG route.

HUMAN headline Richard Branson last night was the star attraction at a gala cocktail party at Hong Kong's Peninsula Hotel.

Held at the funky Felix bar on the hotel's 28th floor, the event featured Australian wines and produce, with cuisine prepared by Virgin Australia's culinary ambassador Luke Mangan.

Some of the lucky travellers on the inaugural are also being treated to a stay at the Peninsula, with a range of in-house activities including Dim Sum Making, a Chinese Tea Appreciation Class and a Food Adventure in nearby Kowloon.

VA plots domestic upgrade

VIRGIN Australia is set to announce a new trans-continental Business class offering by the end of the year, as the expansion of its network in Asia sees the redeployment of its existing Airbus A330s currently used on flights between Perth and the east coast of Australia.

Speaking to **TD** yesterday en route to Hong Kong, ceo John Borghetti said he wasn't able to reveal specific details about the impact of the gradual switch of VA's six A330s to long haul flying - or even what aircraft type would be used as the replacement.

"I'm not going to answer, other than to say we have the solution, and the solution is so good.

"I'm confident we will still have the best product," he said.

Borghetti said further information about the new offering would be announced later this year - along with confirmation of the timing of the

full fleet-wide rollout of in-flight internet, which he said would also feature on the airline's long-haul services to the USA and now Hong Kong.

The Virgin ceo said VA would stick to Los Angeles as its only American port, because of its strong partnership with Delta, and was also bullish about the prospects for Asian expansion.

As well as seeking further slots in Hong Kong to boost frequencies ex Melbourne as well as potentially adding Sydney and Brisbane services, other Asian ports are also in view.

"I don't see a situation where within three years we're not operating to two places in China, another place in Asia as well as Hong Kong," he said.

"I just can't see that not happening," Borghetti added.

More from the Virgin Australia Melbourne-Hong Kong inaugural on **pages four and five**.

WWT earlybirds

WENDY Wu Tours has released earlybird specials to travel agents under a "priority access" offer.

Deals on 2018 tours will be available exclusively to the trade from today until 14 Jul when discounts will be promoted to the wider consumer market.


The earlybird specials include savings of up to \$1,200 per person on select 2018 tours, plus clients can save a further \$100 per booking during the priority access period.

Contact BDMs for details or phone 1300 815 269.

Skiddoo tech pact

AUSTRALIAN online travel agency Skiddoo has formed a partnership with Amadeus to support its growth into Asia.

Skiddoo, which went live in Apr, is utilising Amadeus' Master Pricer Instant Search and Special Offer solutions to provide an extensive range of airfare deals.



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Topdeck ups Hostel range

YOUTH tour operator Topdeck has lifted the wraps on its 2018/19 USA & Canada program this week featuring first time itineraries in Hawaii and Alaska, and expanding its collection of "Hostel Plus" accommodated itineraries.

Topdeck offered hostel options in its North America program for the first time last year - a move that proved highly fruitful and generated 20% of sales for the company, regional manager for

Asia Pacific Ben Ittensohn said.

Speaking exclusively with **Travel Daily** following the program's roll out, Ittensohn said hostel-style accommodation in parts of the US was enjoying a renaissance, with high quality hostels featuring gyms, bars, pools and chill out zones "starting to boom".

The accommodation tended to be quad share, but the properties were more affordable than hotels, & were centrally located.

To meet heightened demand for the product, Topdeck has added extra hostel departures on some of its popular journeys.

Ittensohn said that in the past five years since Topdeck released its first US/Canada brochure, the product had doubled in size to become the tour company's second largest program.

Venturing into the 'Last Frontier', Topdeck has developed a nine-day Alaskan Adventure that sets out from Anchorage and visits Talkeetna, Denali, Prince William Sound and more.

In the 'Aloha State', there's a new six-night, twin-island Hawaii Highlights trip, that showcases Honolulu, Oahu and Maui, including interisland flights.

For a limited time, Topdeck is offering Economy class airfares to Los Angeles priced from \$799 with Virgin Australia.

The sale fare applies to tours of seven nights or longer departing after 01 Apr 2018, with all Aussie capital ports common-rated.

If pax have their airfares sorted, there's a 10% discount available on the cost of the tour, however both specials must be paid in full before 31 Aug 2017 - view the program by **CLICKING HERE**.

New! Virgin Australia Year Round Industry Rates to LAX.

Sales to 29JUN18.

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*Conditions Apply.



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Lucky Air to MEL?

ANOTHER Chinese carrier has its eyes fixed on Australia, with the parent company of Lucky Air, Xiangpeng Aviation Co, filing with Chinese authorities to launch flights from Kunming to Melbourne, via Nanjing.

Travel Daily can exclusively reveal the airline plans to operate the service on a twice weekly basis using either Airbus A330s or Airbus A350s, as part of its long-haul expansion plans.

The KMG/NKG/MEL route is slated to commence in Jan.

New regional routes

REGIONAL carrier Fly Corporate has announced three new routes to regional New South Wales.

Commencing 13 Sep, the carrier will launch direct services between Narrabri and both Sydney and Brisbane, the latter of which it has operated via Moree since Aug.

Fly Corporate ceo Andrew Major said the airline had "always been conscious of Narrabri's need for a service to Sydney Airport and was recently able to secure "suitable slots" to achieve its goal.

"The close working relationship with Council, local businesses and the wider community has given us confidence that a direct Sydney service is viable and will be well supported," Major said.

Fly Corporate is also starting weekday flights linking Brisbane and Inverell in northern NSW on the same date.

Flights will operate non-stop from BNE to IVR in the morning, with a return service via Moree.

Major said he was delighted to reintroduce air services to Inverell, revealing the service took almost a year to get off the ground.

New Cruiseco ceo

CRUISECO has named P&O Cruises executive Amanda McClelland to replace its retiring ceo Steve Lloyd.

Previously director of customer sales & services as well as director for business improvement at P&O in Australia, McClelland will take up the position of Cruiseco ceo by the end of July.

Lloyd will reduce involvement over coming months - for more details, see **Cruise Weekly** today.

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Uncover the different sides of Macao in the July issue of *travelBulletin*.

CLICK to read
travelBulletin



Virgin Galactic set for 2018

THE Virgin Galactic space-based tourism venture is "back on track," according to founder Richard Branson, who told **TD** he expected to be heading into space on the first flight next year.

"We're not meant to give dates, but I will - I think our spaceship will be in space by the end of the year," Branson said on board yesterday's Virgin Australia inaugural flight from Melbourne to Hong Kong.

"All of the tests are going really well, next year I plan to go to space...we're building our space

ships at the moment so our space program should start taking paying passengers in the second half of next year," he said.

He said the development of Virgin Galactic had taken 12 long years, "but it is rocket science, and rocket science is hard".

The fatal accident two years ago was a "major, major, major blow," he said, "but everyone's worked day and night since then to get it back on track," Branson added.

Although there are competitors also working on space tourism such as deep-pocketed billionaires like Elon Musk and Jeff Bezos, Branson said "the market for space tourism is enormous.

"Most people would like to go to space, so I think the demand will way outstrip supply," particularly as it became more affordable.

"As fast as we build spaceships they'll be full up," he said.

Adios reciprocity!

ARGENTINA'S hefty US\$100 stopover levy on Australian citizens entering the country has been suspended, effective 01 Jul.

Latin America specialist Chimú Adventures says the move makes Argentina more convenient for travellers, and with demand for the region "booming for us the fee suspension will only reinforce this trend".

"With air capacity being at record heights and airfares as competitive as never before, we are expecting Argentina to fly high for years to come," Chimú co-founder Chad Carey said.

Brussels sprouts

EMIRATES will introduce a second daily service between Dubai and Brussels from 29 Oct.

The new year-round additional service, EK181/182, will be operated by Emirates using triple-class Boeing 777-300ER aircraft.



Window Seat

COULD there be a new Virgin business in the wings?

Virgin Blue co-founder Brett Godfrey famously told of when he pitched the idea for the carrier to Sir Richard Branson, sketching his ideas on the back of a beer coaster.

Yesterday en route to Hong Kong on the Virgin Australia inaugural flight, Branson and VA ceo John Borghetti were spotted deep in conversation (**below**) - with Sir Richard studiously scribbling notes on one of the in-flight menus.



Aircalin winter fares

AIRFARES to New Caledonia from Sydney and Brisbane priced from \$295 one way will go on sale tomorrow with Aircalin as part of its 'Escape the Winter' sale.

The promotion is valid for travel between 20 Jul and 28 Feb when booked by 28 Jul.

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Enter the Branson!



YESTERDAY'S Virgin Australia inaugural flight from Melbourne to Hong Kong saw Sir Richard Branson in fine style, leading the head of a 32m-long Chinese

dragon called YarLoong.

The traditional procession by the Bendigo dragon was also accompanied by lion dancers and drummers, before Branson and other dignitaries welcomed guests at the check-in area.

Branson particularly highlighted the benefits that competition on the route had already brought.

"Until today this route has been far too cosy, with just two airlines flying it," he said, noting that fares on Qantas and Cathay Pacific had already dropped by as much as 34%.

The new route is seen as a spearhead for VA's aspirations into Asia - and while Branson spoke about further expansion of Hong Kong flights including the addition of Sydney and Brisbane, ceo John Borghetti cautioned that obtaining suitable landing slots may take some time.

He told **Travel Daily** on board the flight that the first priority was to lift VA's Hong Kong frequencies from Melbourne to a daily operation "and we'll see where we go from there".

Branson is **pictured** above front and centre at the Melbourne Airport event along with VA cabin crew and Steven Ciobo, Federal Minister for Trade, Tourism and Investment; Virgin Australia chief executive officer John Borghetti; Victorian Minister for Tourism and Major Events John Eren; and Andrew Clark, Hong Kong Tourism Board regional director.



Exclusive ticket giveaway

This week Travel Daily and Helloworld Travel are giving away 20 family passes (4 tickets) to the Women's Indoor Volleyball Grand Prix at the AIS Arena, Canberra on 22-23 July, see the Helloworld Volleyroos take on the world on home soil, thanks to Helloworld Travel.

To win, be one of the first five people each day to answer the question. Email your entries to sponsorships@helloworld.com.au

Is beach Volleyball included in the 2018 Commonwealth Games on the Gold Coast?

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Indigenous tourism

NSW claims to have toppled Queensland as the country's top destination for Indigenous tourism, with the sector growing 62% in the year to Mar.

Minister for Tourism and Major Events Adam Marshall said 300,000 international travellers took part in Aboriginal cultural experiences in NSW during the year, spending \$1.3 billion during their visits.

Top experiences included seeing Aboriginal art, craft and displays.

EK PNH inaugural

EMIRATES has launched daily flights to the Cambodian capital Phnom Penh aboard its Boeing 777 aircraft.

The linked service travels via Yangon in Myanmar and gives the airline an Asian network of 13 cities across eight countries.

Contiki Euro taster

CONTIKI is offering European summer 2018 trips at 2017 prices as part of a newly released preview program.

The youth operator is also offering an additional 10% discount on the preview selection, which is available from now until 05 Sep, 2017.

The Contiki Europe Summer Preview range includes itineraries between 28 Mar and 29 Oct, 2018, grouped across five travel styles including high energy, in-depth explorer and easy pace.

Itineraries on offer include the 12-day European Discovery visiting nine countries and cities including London, Paris, and Rome, from \$2,765, and the eight-day Croatia Island Escape sailing to destinations including Dubrovnik, Split and Hvar, priced from \$1,225.

For more details **CLICK HERE**.

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- o Qualifications in travel and tourism with a minimum of 5 years International Travel Consulting Experience
- o Have relevant and current leadership experience with a minimum of 3 years
- o Demonstrated strong communication and leadership skills
- o A broad proven track record in the arena of Corporate Travel Management
- o A demonstrated ability to assess workflow behaviours and not only identify but implement improvements
- o Have worked in a coaching or mentoring role previously
- o Have strong experience with the engagement with key customer stakeholders (Internal and External)
- o Strong understanding and proven experience in Employee and Industrial relations preferred but not essential

A position description will be sent on request to those who fulfil the above criteria, outlining further details on the specifications and requirements of this role. The content of this position description are based on the current and anticipated needs of QBT, however, changes to this position description may be required in the future, to accommodate the evolving requirements and tools of the business.

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TC sales hit £500m

TRAVEL Counsellors has announced record annual sales, with total transactions topping £500 million (A\$850m) for the first time in the year to 31 Mar.

The result was driven by a 22% increase in the home-based group's UK sales and 20% growth in its other markets worldwide.

Travel Counsellors chief executive Steve Byrne said the group's growth underlined a "rising appetite from consumers for a more personal approach to holidays and business travel."

"With access to a wide range of rich data, facilitated by state of the art technology, we are able to understand our customers' needs and habits, enabling our Travel Counsellors to alter their approach and arrange truly bespoke trips," Byrne said.

The group has put a focus on recruitment, appointing its 1,000th UK franchisee recently, adding to the 600 in other countries including Australia.

Butler departure

AVIS Budget Group's long-standing travel industry manager Russell Butler will hand in his keys with the car rental company on Fri 14 Jul after 28 years.

A company restructure to create a Pacific Region Group which comprises all Australia and New Zealand departments, has seen four key promotions.

The new roles include Clare Emerson, head of product & PR; Roy Scoon, head of marketing; Ross Morley, head of corporate sales and Guy Robinson, head of leisure and partnerships (which spans all sales through travel & tourism distribution channels).

Avis/Budget said the move reflects its "continued investment in customer insight, product innovation & mobility services".

"These changes continue the trend for Avis Budget Group to create more integrated and consistent experiences for customers throughout the Pacific Region," the company said.



Corporate Sales Executive

THAI AIRWAYS INTERNATIONAL - MELBOURNE & SYDNEY

THAI has two positions available, one in Melbourne and one in Sydney for experienced individuals who have a proven track record of servicing and sourcing corporate business. Ideally the candidates would have worked in this capacity with an international airline or corporate travel management company.

Key areas of responsibility will include:

- Development of corporate portfolio
- Building commercial relationships with Australian businesses
- Growing existing relationships
- Identifying and developing new business opportunities
- Attending travel industry functions and trade shows as required
- Working with the sales team to increase sales and meet budgeted targets
- Implementation of sales and marketing strategies
- Analysis and reporting on statistics

Candidates must have the following attributes:

- Experience of international air travel sales
- Competency in Microsoft applications
- Ability to work with minimal supervision
- Excellent presentation, communication and interpersonal skills
- Local knowledge of the industry
- Current driver's licence and own car

Please submit applications to hr@thaiairways.com.au by 25 Jul 2017



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

House of Travel's former Marketing Director **Ken Freer** has been named as Project Director at **Christchurch International Airport Ltd**.

AccorHotels New Zealand has appointed **Kerrie Hannaford** as its new Auckland-based Director of Sales & Marketing, New Zealand, Fiji and French Polynesia, replacing **Sonya Rossiter** who has relocated to AccorHotels' Singapore Office in a newly created Accor Plus team role.

Tammy Marshall has recently started in the position of Senior Industry Advisor - Hospitality & Tourism at **Slingshot Accelerator**.

Former Singapore Tourism Board executive **Christine Tang** has this week commenced in the role of Business Development Manager at **Destination NSW's** new Guangzhou office in China. She was most recently STB's Manager for Southern China.

Auckland Airport has promoted **Scott Tasker** to the position of GM Aeronautical Commercial. Tasker has 21 years' experience in the sector, including eight years in sales for Lufthansa and Emirates.

Experienced hotel sales and marketing executive **Trudy Cook** has been named by Crown Hotels as the new Hotel Manager of **Crown Towers Perth**, responsible for all aspects of the hotel's offering.

The **Incentive Conference & Event Society Asia Pacific (ICESAP)** has appointed **Kerry Healy**, VP Sales Asia Pacific for AccorHotels & **Karen Bolinger**, CEO Melbourne Convention Bureau to its Advisory Board. ICESAP also named **Erica Hegarty**, Head of Sales Asia Pacific at Pacific World, based in Singapore, as its Regional VP for Southeast Asia.

Vishal Sinha has taken on the top job at **Carlson Wagonlit Travel** in India. Possessing more than 20 years' experience in the travel industry, Sinha takes on the Chief Executive role following his most recent position as Chief Operating Officer of TUI India.

Dorchester Collection's **Eugenio Pirri** has taken on the role of Chief People and Culture Officer. Pirri has been with the group since 2011 as VP People and Organisational Development.

Macao, MF workshopping



THE first of a series of retail agent workshops to be conducted in Sydney to promote Macao's 'One Fare - Two Cities' campaign in partnership with Xiamen Airlines (*TD* yesterday) was held in Parramatta last night.

More than 40 local agents were brought up to speed on the latest news out of Macao by Macao Govt Tourism Office's marketing manager Benjamin Zaubzer and

Xiamen Airlines' sales manager, Alex Ding.

Other events are planned for Castle Towers, Castle Hill (20-23 Jul), Chatswood Chase (03-06 Aug) and Eastgardens Westfield (17-20 Aug), with other events planned to be held in Melbourne.

Pictured at the Parramatta workshop are members of Flight Centre Parramatta with Mike Smith from MGTO and Alex Ding.

VA pulls out all stops to launch MEL-HKG

YESTERDAY'S launch of flights from Melbourne to Hong Kong was a packed program for Virgin Australia, which kicked off the celebrations with an early morning dragon dance at Melbourne airport.

Guests were then whisked through immigration, with those up the front in "The Business" cabin treated to a few minutes in the Etihad lounge before boarding the A330-200 which left right on time.

During the flight VA co-founder Sir Richard Branson distributed fortune cookies and generously consented to scores of selfies with passengers, while the in-flight menu also featured a range of Hong Kong inspired treats.

Upon arrival the passengers were greeted by more noisy dragons and lions, wishing good auspices for the fledgling route which will boost capacity by more than 71,000 seats annually.

The Peninsula Hong Kong hosted a welcome reception at its swanky Felix venue, while today the formalities continue with an official welcome press conference this afternoon.

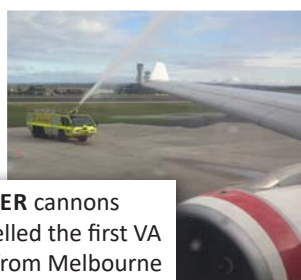
More pics from the events at facebook.com/traveldaily.



JOHN Borghetti, Virgin Australia ceo with Federal Minister for Trade, Tourism and Infrastructure Steven Ciobo, and K.S. Tang, vice chairman of Hong Kong Airlines Limited which has a strong codeshare partnership with Virgin Australia.



VISIT Victoria ceo Peter Bingeman with Melbourne Airport ceo Lyell Strambi at the launch event.



WATER cannons farewelled the first VA flight from Melbourne to Hong Kong.



NOISY good luck lion dancers greeted Virgin Australia ceo John Borghetti and Virgin Group founder Sir Richard Branson as they disembarked in Hong Kong.



JANE McKeon, head of government relations for Virgin Australia with Velocity Frequent Flyer ceo Karl Schuster at the Peninsula welcome event.



VIRGIN Australia's "official chef" Luke Mangan with Margo McNeill and Andrew Clark of Hong Kong Tourism.



TASTY tarts on offer to guests as they boarded in Melbourne.

Leaders join CAPA-ACTE PER summit

KEY aviation and travel experts gathered on 04 Jul for the Perth edition of the CAPA-ACTE roadshow of events. The Summit gathered the likes of AirAsia (group head of corporate sales, Barry Klipp), Bankwest (chief economist, Alan Langford), Carlson Wagonlit Travel (senior director - global program management - energy resources & marine, Marty Lonergan), International SOS (manager, people risk, Beth King), KPMG (senior tax manager, Andrew Larmour), Perth Airport (ceo, Kevin Brown) plus many others.

The event kicked off with aviation keynotes and executive panels, followed by sessions on the travel buyer market, the accommodation outlook, payment and expense management, plus in depth keynotes on procurement and emerging markets.

The blockbuster line up and insightful agenda resulted in a significant increase in registrations – more than double the number of attendees in comparison to 2016. Over 40% of the attendees were corporate travel buyers from a range of industries such as banking, education and mining. For more info (including photos) visit capaevents.com.



A PANEL session with AccorHotels director of national sales Elizabeth Georgopoulos, Fraser Suites Perth director of sales & marketing Lulu Fox, TravelClick director of sales Mike Evans and Amadeus IT Pacific head of corporate direct IT Ingrid Picard.



A PRESENTATION by AirAsia group head of corporate sales Barry Klipp.



LIDO Group chief operating officer Peter Beveridge chatting with guests between sessions.



AMERICAN Chamber of Commerce general manager WA/NT Penelope Williamson.



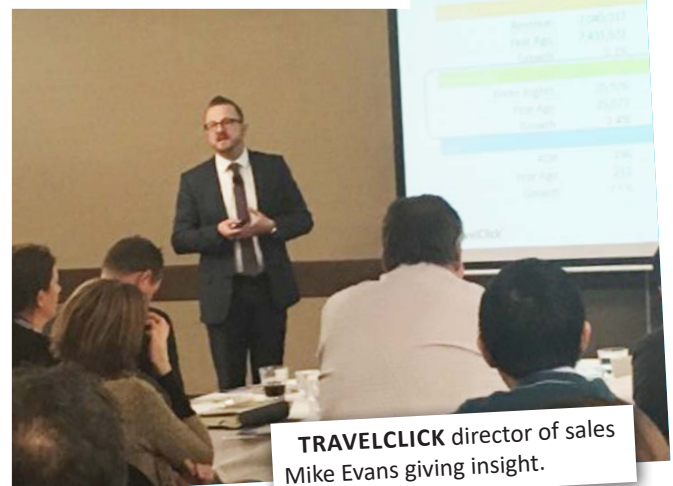
DINERS Club International head of commercial payments sales Vasa Srbinoski, The Lido Group chief operating officer Peter Beveridge, AirPlus international travel trade sales manager Danielle Jones and Serko senior vice president Paul Turner.



QBT business development manager Matthew Counsel with Ord Minnett senior research analyst John O'Shea.



ORD Minnett senior research analyst John O'Shea takes the floor.



TRAVELCLICK director of sales Mike Evans giving insight.

InterAsia does India



A SMALL group of agents from across Australia participated in a recent family trip to India's golden triangle region with InterAsia.

Agents were joined by InterAsia's Rachel Arthurson and made visits to Delhi, Ranthambore, Jaipur and Agra.

The group also had the chance to see a family of tigers at Ranthambore National Park and enjoy henna painting and sari dress-ups in Agra.

For those planning a trip to an Indian temple, the group recommends you bring socks as the ground can be hot after removing your shoes to go inside.

Pictured above in traditional Indian attire are: Paul Schuit, Coolum Cruise and Travel; Genna Quinn; Robyn De Wind, Travel@

Maddington; Nicole Rappel; Helloworld (HLO) Travel Waurin Ponds; Tony Murray, Wodonga Cruise & Travel; Rachel Arthurson, InterAsia; Faye De Kauwe, HLO Travel Wheelers Hill; Sue Ritter, Travelplus Mt Waverley; Felicity Magher, HLO Travel Waurin Pond and Graeme Middleton, Travel Directors WA.

Norwegian boosts transatlantic reach

NORWEGIAN will launch new services to Austin and Chicago from London, plus commence flights from Paris to Boston and Oakland from 2018.

The LCC will also increase the frequency to New York City from Paris with a six-weekly service from Newark, starting 28 Feb.

Austin to Gatwick will be thrice weekly from 28 Mar, Gatwick to Chicago will launch on 25 Mar & will operate four flights a week.

Services from Paris Charles de Gaulle Airport will commence on 10 Apr with six flights to Oakland, while the four weekly flights from Paris CDG to Boston will take to the air from 02 May.

3rd Ramada for AKL

WYNDHAM Hotel Group has announced its third Ramada Suites in Auckland will be completed in 2018.

Ramada Suites Victoria Street West will be the chain's 12th New Zealand property.

Rooms will offer a mix of harbour or city views.

WIN A LUXURY RIVER CRUISE



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This month, Scenic and *Travel Daily* are giving readers the chance to win a luxurious river cruise. Experience a 15-day cruise in a balcony suite. The prize includes:

- Jewels of Europe river cruise for 2 people departing Oct 2018
- Return flights to Europe
- Complimentary beverages all day, everyday, all meals, private butler service and all tipping & gratuities

To win, answer every daily question correctly and have the most creative answer to the final question. Send your answers to scenic@traveldaily.com.au

Q4. What is the size limit for each Culinaire cooking class?

Tasty Peru itinerary

TRAVEL agents can now offer their clients a foodie tour package to Peru with Experiential Traveller.

Known for its fusion food, the tour of Peru is led by high profile food blogger, Lorraine Elliot.

The 14-day itinerary is packed with highlights including stays at luxurious boutique hotels, a visit to Machu Picchu and a series of signature dining experiences at selected top restaurants.

Priced at \$10,995ppts, the tour departs on 06 Sep, with agents receiving 8% commission.

CLICK HERE for more.

IE delays Kiribati

SOLOMON Airlines has revised its planned service launch to Kiribati from 12 Jul to 30 Aug according to GDS displays.

The Honiara-Tarawa route will be in partnership with Air Kiribati.

Reservations for the one-weekly Airbus A320 service are now available for agents to book.

Rayavadee deals

RAYAVADEE in Krabi has announced a summer offer including complimentary nights for Australian guests who stay at the Thailand property through until 31 Oct.

The deal is valid for guests who stay a minimum of four nights in a Deluxe Pavilion, which includes an additional four nights free.

Travellers can combine the deal with a Kids Go Free Offer and a reduced Special Half Board Offer.

This promotion ends on 31 Jul.

New BA bed buddy

BRITISH Airways will partner with luxury lifestyle brand The White Company to supply bedding & amenity kits to pax in Club World (Business class).

The move is part of a \$680m customer investment plan, with the new bedding and amenity kits to be rolled out from the end of the year on the LHR to JFK route.

PARTY ON THE NILE WITH THE BUNNIKS

24 October - 3 November 2017

Cairo • Luxor • Aswan • Nile Cruise • Abu Simbel • Great Pyramids • Egyptian Museum
• Valley of the Kings • Karnak & Luxor Temples • Edfu & Kom Ombo

The Bunniks behind Bunnik Tours - **Marion, Sacha** and **Dennis** - are going to Egypt and they'd love you to join them.

45 lucky agents will experience one of the world's most iconic travel destinations with the Egypt experts and the founders of one of Australia's most innovative travel companies.



"Join us and stand in awe at the sight of Ancient Egypt's most famous monuments and enjoy a series of money-can't-buy experiences on this 10-day mega famil."

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PRODUCT EXECUTIVE
BRISBANE – UP TO \$76K PKG

Here's your chance to bring your extensive wholesale travel knowledge, contracting experience and relationship building skills to a leading product team. Working in this dynamic department your day may include contracting, supplier negotiations, consultant training, competitor analysis, problem solving and more. Enjoy a strong salary package, ongoing career progression and more. Rarely does the opportunity arise to join this company – apply now!

CREATE, EXECUTE & DELIVER

DIRECTOR OF SALES
MELBOURNE \$100-\$110K + BONUS ++

Are you a creative & innovative Director of Sales? Our client is looking for a dynamic leader to join them to develop & manage the sales team, implement sales strategies & campaigns across all segments, budgeting & forecasting all to maximise revenues. Executive salary package on offer. Experience as a Director of Sales, a track record leading a successful sales team along with great communication, presentation & negotiation skills required.

DELIVER RESULTS

CLUSTER REVENUE MANAGER
MELBOURNE – SALARY PKG UP TO \$80-\$95K

Take your career to the next level and join this industry leader as a Cluster Revenue Manager. Work closely with GM's, Sales & Marketing teams to develop strategies & implement revenue management processes, forecasting, channel management, budgeting, competitor analysis & management reporting to achieve revenue goals. Great salary + bonuses on offer. Prev. experience in a similar role overseeing multiple properties a must.

DYNAMIC, HIGH ENERGY IS A MUST!

NATIONAL TALENT AND CULTURE MANAGER
SYDNEY - SALARY PACKAGE \$100K

Are you a HRM who thinks outside the standard box? This exciting client is looking for a positive, experienced HR professional with a true passion for engaging teams and the ability to design creative, forward thinking training for current and new employees. If you want to escape the cookie cutter approach to HR policy and can come up with innovative strategy, this is your chance to work for one of the best in our industry.

KEEPING UP APPEARANCES!

CHIEF ENGINEER
MELBOURNE – STRONG SALARY PKG + BENEFITS

Great opportunity to join this growing brand as Chief Engineer. Overseeing a team you will be responsible for the overall maintenance & appearance of the property ensuring that facilities are operating effectively, making sure policies & procedures are adhered to & planning preventative work whilst monitoring costs. Above avg. package on offer with great benefits & career progression. Experience in a similar position required. Apply today!

MOTIVATE & DEVELOP

WHOLESALE OPERATIONS MANAGER
MELBOURNE - UP TO \$85K PKG + BONUSES

Turn the key and open the door to success when you join this luxury travel company. Managing a team of 20 sales and support consultants you'll know the secrets of driving and motivating staff members to reach their full potential and sales targets. Stepping into this rare management opportunity your previous leadership experience, wholesale travel knowledge and experience in setting targets will set you apart from the pack. Top \$\$ & bonuses on offer.

USE YOUR EXPERT HUNTING SKILLS

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Work at the elite level with a focus on the academic market. You will have impeccable standards in presentation skills along with the professional communication skills to be able to build long term relationships. Your previous experience in the corporate travel market along with tender presentations and dealing with complex data will be the key to success. Enjoy a long term sales career when you join this leading TMC and earn a lucrative salary package.

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WHOLESALE TEAM LEADER
SYDNEY – \$65K-\$70K plus.

Are you currently a Reservations/Operations or Team leader working in the travel industry? We have an exciting opportunity with a leading travel organisation. If you are an assistant team leader or may be managing a ticketing team, this could be the opportunity for you. Rarely do Team Leader roles present themselves so if you think you are ready to take on the challenge - apply today as this role is interviewing now.

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