



EUROPE 2018 Out Now!

# Travel Daily

First with the news

Friday 2nd June 2017



Uncover the wildlife of the Galapagos in the June issue of **travelBulletin**.

CLICK to read **travelBulletin**

## Wiseman leaves TTC

**PAUL Wiseman**, long-time managing director of Trafalgar in the US and before that, Australia, is leaving The Travel Corporation.

He will set up a new training business, working with Trafalgar to deliver “enhanced support” for trade partners.

## Federal Group expansion

**TASMANIA’S** Federal Group has opened its newest hotel on the Hobart waterfront, and believes the concept could see the company ultimately expand into Sydney and Melbourne.

Federal Group gm of tourism, Matt Casey, told **TD** the new 141-room MACq01 hotel has seen the creation of the world’s first “storytelling hotel” with the aim of achieving higher yields than from a standard 3.5-4 star hotel.

The site overlooks Hobart harbour but unlike other Federal Group properties such as the Henry Jones Art Hotel and Saffire Freycinet did not have a “meaningful connection to place”.

So Casey and his team drew on Tourism Tasmania research into the target ‘lifelong learner’ segment to develop the concept for the hotel which showcases more than 100 unique Tasmanian characters through individually customised rooms and suites.

The Tasmanian people were found to be key attractions of the destination and MACq01 taps into this by categorising those behind the rooms as ‘fighting believers,’ ‘hearty and resilient,’ ‘grounded yet exceptional,’ ‘colourful and quirky’ and ‘curious and creative’.

The 114-room property will help address a shortage of Hobart accommodation, with the city and state currently experiencing strong growth in visitation.

It will also have a multiplier effect, with local tour operators expecting to expand based on demand from MACq01 clientele.

More from MACq01 on pages **two** and **four** of today’s **TD**.

### Today’s issue of TD

**Travel Daily** today has seven pages of news and photos plus full pages from: **(click)**

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## United adds LAX/SIN

**UNITED** Airlines has announced it will introduce daily nonstop services between Los Angeles and Singapore, starting 27 Oct.

To be operated using 787-9s, the route will set the distance record of any airline operating to or from the USA, at 8,700 miles.

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# Travel Daily

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## Travel Daily

on location at Hobart's new  
**MACqo1 hotel**

Today's issue of *TD* is coming to you courtesy of Federal Group which last night launched its newest Tasmanian property, the upmarket **MACqo1** located on the Hobart waterfront.

**THE** opening night event for Hobart's MACqo1 saw guests able to explore the hotel with some of the hotel's in-house 'storytellers' who related the tales of Tasmanians past and present.

Those same stories form the basis of "114 Doors" - a souvenir book created to celebrate the stories which were gathered during the hotel's design process.

The 114 themed rooms and suites are spacious, comfortable and welcoming, with quirky artefacts reflecting the character of their individual inspirations.

## VA/HNA jv draft approval

**THE** ACCC today gave Virgin Australia's planned China alliance with HNA Aviation, Hong Kong Airlines and HK Express draft approval, building on its interim authorisation handed down in Mar (*TD* 21 Mar).

The proposed alliance provides the catalyst for Virgin Australia to commence direct services to China for the first time, with its

Melbourne-Hong Kong service set to commence on 05 Jul.

The competition watchdog said it believes that the alliance "will assist in the commencement of new services", adding it "considers that these new services are less likely to be operated, at all or on the scale currently proposed, without the alliance in place".

"The ACCC is satisfied...that the conduct for which authorisation is sought is likely to result in such a benefit to the public that the Alliance should be allowed to take place," it said today.

A final ruling on VA's alliance with HNA is expected by Jul.

## Qantas Brazil links

**QANTAS** and LATAM Brazil have sealed a new codeshare agreement that will add the QF code to flights from Santiago to Sao Paulo and Rio de Janeiro.

The agreement is in addition to the existing Qantas codeshare with LATAM Chile on services between Santiago and Sao Paulo.

QF operates four flights per week between Sydney and Santiago and codeshares with LATAM Chile's seven flights via Auckland.

## New AFTA "Scheme"

**THE** Australian Federation of Travel Agents (AFTA) is remaining tight-lipped on details surrounding a new "Scheme" it plans to roll out to "support AFTA members", *TD* can exclusively reveal.

The organisation is currently seeking a Sydney-based Industry Partnership Executive for a newly created role to assist with the development of "new systems and processes" for the scheme.

According to the job description posted on LinkedIn, the role will require the successful applicant to participate in the development of the scheme's application and member engagement processes, and coordinate its use by AFTA members "to apply to join".

AFTA boss Jayson Westbury said the scheme will be revealed soon.

## Rex tips big profit

**REGIONAL** Express has flagged a massive increase in profit this financial year, upgrading its forecasts in response to improving trading conditions.

The airline yesterday issued a new profit guidance saying its board was confident of a 250% increase in operational profits after tax over last financial year.

An earlier guidance issued in Feb suggested the regional carrier would achieve a 88% increase in profits this year.

"Since then, the Group has experienced a steady improvement in trading conditions," Rex said, adding that it maintained its recommendation to pay out a final dividend if the full year results are in line with expectations.

Rex announced a half year profit before tax of \$8.6 million in Feb, a major turnaround after the half year loss of \$13.2 million in the first six months of last year.

## DNSW - gm regional

**ETIHAD** Airways' head of corporate comms for Australia and Asia Stephen Mahoney has joined Destination NSW as its new general manager - regional.

The appointment was announced by Destination NSW ceo Sandra Chipchase, who said Mahoney brought extensive travel trade, aviation, tourism marketing and events experience.

He has held other roles at firms including Qantas, JAL and the Australian Tourist Commission.

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## Marriott Australia plans

**MARRIOTT** sees great opportunity in Australia, Ramesh Daryanani, vp global sales, Asia Pacific, Marriott International said in an interview with **TD**.

Daryanani said Australia was a very important market for Marriott in the Asia Pacific region. "Australia is in our top three-four source markets in Asia Pacific."

He said Australia was performing very strong in the first quarter of this year, with Sydney and Melbourne very buoyant.

"We've seen a great level of occupancy in Australia, especially given the strong demand for inbound travel into Australia from India, China and even the USA."

With Marriott's confidence in the Australian market, Daryanani said that Marriott was eager to expand their foot print in Australia, with plans to bring a Ritz Carlton to Sydney.

"We're holding many

discussions with investors on bringing more brands into Australia... We have 16 hotels in operation here, with 14 more in the pipeline," he said.

With talks of a hotel oversupply in Sydney, Daryanani remained optimistic Marriott could absorb any pressure, citing properties such as Sheraton on Park having 96% occupancy rate in Apr.

### LEVEL up & away

**BRITISH** Airways' and Iberia's low-cost sister carrier LEVEL has commenced operation with its debut flight from Barcelona to Los Angeles taking to the skies.

LEVEL will also commence flights to Oakland, Punta Cana and Buenos Aires in coming weeks.

The airline has plans to add another three aircraft to the fleet within a year, as well as expand routes from other European cities.

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## Resorts World attack

A **GUNMAN** who reportedly set fire to gaming tables and fired shots at The Resorts World complex in Manila, Philippines overnight has died.

Police told *ABC News* they could not attribute the attack to terrorism and instead suspect robbery was the motivation.

Located close to the city's Ninoy Aquino International Airport, the complex is a major visitor hub with shopping, restaurants, a casino and several modern hotels including the Manila Marriott, Maxims, Remington and Belmont.

## EK Croatia arrival

**EMIRATES** has commenced operations between Dubai and Croatia, with the carrier's inaugural B777-300ER flight to Zagreb touching down overnight.

The daily flight opens up easy links to Croatia from across the EK network, including Australia.



## Window Seat

**THE** team from Voyages Indigenous Tourism is working hard to influence the naming of the first Qantas *Dreamliner*.

Yesterday, QF unveiled a shortlist of 20 names, such as Vegemite, Cooee and Jumbuck - but Voyages really want the public to choose number 13 on the list: Uluru.

They have created Instagram and Facebook accounts in support of #voteuluru and are "rallying the troops at the rock to jump on board".

Karena Noble and Ailsa Hawke from Voyages are **pictured** supporting the push.



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## Mantra Mystery hotel

**MANTRA** is offering Mystery Hotel deals for Surfers Paradise accommodation, featuring rates from \$99 per night.

Guests can choose from a hotel room and one-, two- or three-bedroom apartments & are given the simplest property details.

Once the room is booked, the name and address of the hotel will be revealed within 24 hours.

Full payment is required at the time of booking and all reservations are non-refundable.

For more information, see [mantra.com.au/mystery-hotel](http://mantra.com.au/mystery-hotel).

## JetBlue facial recog

**JETBLUE** Airways has teamed up with US Customs and Border Protection (CBP) and SITA to test a boarding process which uses biometrics and facial recognition technology to verify customers.

Under the initiative, instead of using boarding passes or devices, travellers will take a photo which SITA transmits to CBP, where it is matched to passport, visa or immigration photos and flight details are verified.

The program starts this month on flights from Boston's Logan Int'l Airport to Aruba's Queen Beatrix Int'l Airport and is part of a plan to implement a biometric exit process in the future.

## P&O 'Always On' fares

**P&O Cruises** is offering travel agents a permanent 20% discount on a range of sailings for personal use across its fleet, year round.

The special industry fare can also be extended to guests sharing the agent's room.

P&O Cruises director of sales Ryan Taibel said the offering gave agents greater freedom and flexibility when planning a cruise.

"The new 'Always On' Flagship Fare will allow our partners to book their cruise when they want to travel, opening up a larger range of holiday options throughout the year," Taibel said.

Fares can be accessed via Live Chat by logging on to the Flagship site - [flagship.pocruises.com.au](http://flagship.pocruises.com.au).

## CZ begins SZX/MEL

**CHINA** Southern this morning launched its new services between Melbourne and the Chinese city of Shenzhen (SZX).

The carrier will operate three flights per week on Tue, Fri and Sun, departing MEL at 0800 with an Airbus A330-200 aircraft.

"We are delighted to welcome China Southern's new non-stop service from Melbourne to Shenzhen as it's now one of China's largest and wealthiest cities," said Melbourne Airport chief of aviation Simon Gandy.

## Characters line up in Hobart



**THE** official opening of Hobart's new MACq01 Hotel (see p1) was attended by a host of Tasmanian personalities, who celebrated the city's latest accommodation addition in style last night.

The "storytelling" hotel showcases 114 people who have made up the rich tapestry of Tasmania - and while many are from the pages of history other more recent additions were there in person last night - and even got to stay in their namesake rooms.

There's a room celebrating Aussie cricketer Ricky Ponting; one for AFL legend Darrel Baldock; and Tassie actor Robyn Moore (the voice of Blinky Bill!), along with lots more.

The evening celebrated Tasmania's Indigenous heritage which also inspires many of the rooms, with local leaders taking part in a welcome ceremony during which they hailed the



vision and commitment of the Farrell family which owns the Federal Group.

The next project for the company is a new luxury lodge for the Port Arthur area and there are further properties on the drawing board, as Tasmanian arrivals continue to surge.

**Pictured** above at the launch are: Tom Wootton, Federal Group marketing manager for tourism; Federal Group managing director and ceo Greg Farrell; MACq01 general manager Jake Smith; and Matt Casey, Federal Group general manager of tourism.

More pics from the launch at [facebook.com/traveldaily](https://facebook.com/traveldaily).

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# Lucky agent off to Antarctica!



**BUNNIK** Tours in partnership with One Ocean Expeditions and LATAM Airlines hosted an Agent Information Night on Antarctica & South America earlier this week.

Attendees heard from LATAM's Nick Aquilina who promoted the carrier's new Melbourne-Santiago route and the advantages of the South America Air Pass.

One Ocean Expeditions' Richard Cunningham gave a presentation on the last frontier, Antarctica, while Bunnik Tours' sales and development exec Zoe Francis

showcased the company's small groups and special experiences.

Francis also shared insight on which itineraries, accommodation and destinations in South America are most popular.

For more info on the range, go to [www.bunniktours.com.au](http://www.bunniktours.com.au).

One lucky participant, Christine Sapwell from The Travel Planner Gawler, won a trip to Antarctica aboard a One Ocean Expedition.

Sapwell is **pictured** collecting her prize from Cunningham (left) and Bunnik's Adam Dickson.

## Helloworld's red & white army!



**QATAR** Airways rewarded this group of Helloworld Travel members with the VIP treatment at the Sydney Cricket Ground for a recent Sydney Swans match.

The top-shelf experience even gave the agents an opportunity to be part of the Guard of Honour for the players as they ran out onto the ground.

Qatar Airways is a premier sponsor of the Sydney Swans, and as fortune had it, the Swannies defeated the Brisbane Lions on

the day in front of a big crowd - the Swans first win of the season.

Agencies who were represented included Hills Travel Centre, Sanford International, Jamison Travel, Merrylands Travel, Reho Travel, Show Group, Helloworld Travel Belconnen and Ovation Travel & Cruise Planners.

The contingent (**pictured** on the SCG) were hosted by Chris Ellis, QR national mgr & Matt Wood, NSW business manager, Helloworld Travel Associate Brand.

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## Rydges WLG breaks ground



**WORK** is officially underway on the four-star Rydges Wellington Airport Hotel in New Zealand after a ground breaking ceremony was held earlier this week.

The property is being built at the northern end of the airport and will include a restaurant, bar and conference facilities.

Slated to open late next year, the 134-room hotel will be

fully integrated with the Main Terminal Building at WLG, built above the international terminal.

**Pictured** at the ground-breaking from left is NZ's Attorney General Christopher Finlayson; Mark Hopwood, Arrow International ceo; Steve Sanderson, Wellington Airport ceo and Peter Hill, director of development hotels for Event Tourism.

## Titlis at Snow Expo

**SWITZERLAND** winter destination Titlis-Engelberg participated in the Snow Travel Expo for the first time this year.

Over the two weekends in Sydney and Melbourne, Titlis-Engelberg rep, Peter Niederberger said the region received lots of interest from show attendees.

## NT events funding

**THE** Northern Territory Government has opened applications for \$500,000 worth of festival and events grants.

NT Tourism and Culture Minister Lauren Moss said the investment would help attract more visitors.

Applications for this round close 23 Jun - **CLICK HERE** for more.

## Luxico rev up 45%

**LUXURY** "home hotel" accom provider Luxico experienced 45% revenue growth for the 2016/17 financial year with over 10,000 room nights being booked.

During the period 51% of nights were booked by domestic travellers and 49% of room nights were booked by int'l guests.

Chinese visitors paid the highest room rates, spending double the average room rate by only booking top luxury properties across Australia.

MD of Luxico Alex Ormerod said, "The results are really pleasing but not totally unexpected due to the share-economy trend providing travellers with the option to enjoy more 'home-style' accommodation over hotels," - **CLICK HERE** for more.

## Magellan agents in South Africa



**HOSTED** by African specialists Bench Africa and South African Airways, this troupe of Magellan agents were recently snapped on a 10-day famil in South Africa.

Their itinerary began on safari with three nights at the luxurious Sanctuary Makanyane Lodge in Madikwe Game Reserve where they spotted the 'Big Five' as well as the endangered wild dogs and cheetah - both rare sightings.

Next up for the Magellan group was a visit to Cape Town where they took in the sights & sounds of the vibrant 'Mother City', visiting Table Mountain, the city's Victoria & Alfred's Waterfront, as well as the Winelands.

There was even an opportunity to share a drink with South

African celeb chef Rueben Riffel.

The trip was rounded off with a visit to Sun International's iconic Sun City where they sampled the wide array of activities, shops and restaurants before heading home.

The Magellan agents are **pictured** on safari in Madikwe Game Reserve, from back to front are Jane Elliot, Spencer Travel; Cassandra O'Bryan, Landmark Travel; Charlotte Nowrojee, Claremont Cruise & Travel; Manuela Arcidiacono, Travel Experience.com; Sally O'Brien, Mary Rossi Travel, Lindfield; Stephen Coulter, Benalla Travel; Jennifer Shanahan, Albury Travel; Raika Naidoo, Capital Travel; Nicole Vergano, Surrey Travel and Chris le Roux, Bench Africa.

## La Compagnie, Hahn

**HAHN** Air has entered into a new interline electronic ticketing agreement with French airline La Compagnie, which offers all Business class flights from Paris to New York.

Under the tie-up, travel agents using Amadeus, Galileo, Sabre, Apollo and Worldspan can now access La Compagnie's flights on Hahn Air's HR-169 ticket under La Compagnie's IATA code B0.

The French airline operates up to two daily return flights from Paris (CDG) to New York (EWR) on its fleet of two Boeing 757-200 with only 74 seats.

## Aussies ski overseas

**DEMAND** for ski resorts is strong, according to a study commissioned by Club Med which found 67% of Aussies want to go to a ski resort in the future.

Of these snow bunnies, more than 80% want to ski overseas, with many naming America, Canada, Japan and Europe as their destinations of choice for their next overseas trip.

A third said they preferred the snow over a warm destination & when choosing their destination, 58% wanted value for money, 39% highlighted convenience & 38% want fun activities included.

## Airnorth shows off Toowoomba



**AIRNORTH** agency and commercial manager Kathy Cash recently hosted two groups of 15 Melbourne travel agents on a familiarisation to Toowoomba.

The agents were given a taste of what the Darling Downs region has to offer for tourism.

Participants were chauffeured by a stretch hummer for a site inspection of Potters Boutique Motel and the Cobb & Co Museum where they were able



to put their craftsmanship to the test at a workshop, followed by a delicious lunch.

The agents were also taken on a scenic tour around Toowoomba to show them the beauty the region has to offer.

Participants are **pictured** above.

## Donuts for your room nights?!



**LEADING** Hotels of the World knows the best way to incentivise agents to book room nights is through their stomach!

And Christmas came early for the team at Mary Rossi Travel in Sydney when Kevin "Claus" Kirby and Christina Mason (left) from LHW popped in to bribe their way to more bookings with donuts!

Perhaps Leading Hotels of the World were aware it was National Donut Day (in the United States) on 02 June?!

Also **pictured** with Kevin and Christina are Mary Rossi Travel's Michael Schischka, Patricia McEwen, Carina Tanna, Claudia Rossi Hudson, Catrina Hodges and Susan Aitken.



# Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

**Jaci's Lodges** in Madikwe Game Reserve in South Africa is offering 15% off its Nare Suite, Safari Suite, Starbeds and Mongoose House during their construction phase from May/June and July. See rates **HERE**.

Virgin Limited Edition is offering three nights for the price of two at **The Lodge Verbier** in Switzerland. Priced from \$1,271 per room per night, the deal is valid for stays through to 31 Jul. Visit [virginlimitededition.com](http://virginlimitededition.com).

Savings of up to \$610 per couple are available on **AAT Kings' 15-day New Zealand Splendour** guided holiday if booked and paid in full by 03 Jul. Visit [aatkings.com](http://aatkings.com).

Book by 09 Jun to access **World Expeditions' Himalaya** earlybird deals. Book for one person and save \$100, while a reservation for two will save \$150pp or for three people will receive a \$200pp discount. See a full list of trips on offer **HERE**.

## Buffalo Tours Vietnam famil



**BUFFALO** Tours, Paradise Cruises and Enticing Asia recently hosted a group of ATAC agents on a five-star famil of Vietnam.

Participants experienced cruising in Ha Long Bay with a *La Vela Paradise* Cruise followed by a tour of Hanoi where the group dined at french townhouse, Home Hoi An.

The group spent a couple of days exploring the UNESCO World Heritage town Hoi An and were pampered at Almanity Hoi An and indulged in body massages and

facials at Fusion Maia Danag.

The relaxing famil was topped off with breakfast on the beach followed by more massages.

**Pictured** are Roshi McManus, Transair Travel; Liz McHerny, Two's a Crowd; Melanie Webb, The Travel Bug; Marina Mattioli, Pellegrino Travel; Melissa Goodwin, Mount Stephens Travel; Jo Cvirn, Holiday and Cruise Centre Ballarat; Katerina Dzevdakoska, Worldstrides; Barbara Sherrif, Noosa Travel and Matthew Edwards, Buffalo Tours.

## Flight Centre ReThink

**FLIGHT** Centre Travel Group has undertaken a company wide initiative called Worldwide.

Under the initiative, the company inked the United Nations Global Compact in a move to demonstrate its commitment to "being caring and responsible global citizens".

It has also partnered with global organisations such as ReThink Orphanages to work to prevent the unnecessary institutionalisation of children.

FCTG is currently undertaking an audit of its 15,000 suppliers and partners to assess how they meet responsible tourism standards.

A key Worldwide goal is to urge customers to make informed travel decisions - more **HERE**.

## Two new GTI clients

**GTI** Tourism has announced the addition of two new clients, now handling sales, marketing and PR activity for Broadway Inbound and Visit Seattle in Australia and New Zealand, effective 01 Jul.

The Sydney-based company will work with Broadway Inbound to drive awareness of its range of performances and shows available in the Big Apple, and with Visit Seattle to capitalise on an increasing number of Aussies travelling to the US Northwest, mostly as repeat US visitors.

## Vibe, TwoSpace pact

**SUBSCRIBED** members of start-up company TwoSpace will be able to use sections of Vibe Hotel Rushcutters Bay's Storehouse on the Park dining and bar area as co-working space during quiet periods, effective Jul.

Vibe Hotels is the launch hotel group in Australia to team up with TwoSpace - a company that provides sole traders, local entrepreneurs and freelancers to work from unique spaces.

The hotelier is launching the partnership with TwoSpace a TEDxSydney satellite event at Vibe Hotel Rushcutters Bay on Fri 16 Jun, co-hosted by founder Tashi Dorjee.

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## Win a Camilla kaftan

This week Travel Daily, Dubai Tourism and CAMILLA are giving readers the chance to win a Camilla Kaftan and a passport wallet.

Dubai Tourism and Australian fashion label CAMILLA have announced a partnership with a collection that is inspired by the cultural melting pot of Dubai. The design, called My Dubai Dream, features the iconic kaftan and other fashion items as well as several travel accessories all in a matching print reflecting the colours and designs of Dubai.

To win, caption this image featuring Camilla Franks herself. The most creative answer wins. Send entries to [camilla@traveldaily.com.au](mailto:camilla@traveldaily.com.au)



## Kanga Is food & wine

**SEALINK** has announced a new two-day Food, Wine & Natural Wonders of Kangaroo Island tour, beginning in Sep.

Departing Adelaide each Mon, Wed and Fri, the tour exploits the island's growing reputation for fine produce including cheeses, honey, spirits and wines.

Priced from \$725pp, it includes accommodation at the Kangaroo Island Wilderness Retreat, coach travel and ferry transfers.

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**Departures:**  
 14<sup>th</sup>, 22 & 30<sup>th</sup> March 2018

**TULIPS &  
 WINDMILLS**

*Amsterdam to Antwerp*  
 10 Days

**Departures:**  
 22<sup>nd</sup>, 26<sup>th</sup> & 27 March 2018

**THE WORLD IS YOUR CANVAS.**

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\*Conditions Apply. Advertised price is based on per person twin share inclusive of return airfares to Europe, early booking savings and port taxes and is based on lead in category (Category 5) staterooms. Category upgrades and single supplement apply. Prices are subject to change with no prior notice. -Itineraries operate in reverse direction. Flight offers are only valid for new bookings made between 29 May and 30 June 2017. Prices are per person and represent adult fares including any applicable taxes and surcharges. The offers are based on fares to the nearest available online European city to the cruise embarkation point or an available alternative as advised at time of booking (excluding London) with Qatar Airways. Airfares must be purchased in conjunction with one of the specified Uniworld departures. The airfare cannot be sold in isolation and is subject to availability. Uniworld reserves the right to correct errors or omissions and to change any and all fares, fees and surcharges at any time. Airfares are valid departing from SYD/MEL/ADL/PER. A surcharge may apply if booking class is not available and higher booking class is required. Full payment for the cruise & airfare is due within 3 days of booking. By paying your deposit you accept the Terms and Conditions of the Uniworld Air Offer, and tickets will be issued. A change fee will be applicable for any amendments to the airfare made once deposit has been paid. Our partner airlines reserve the right to advise an earlier airfare Ticketing Time Limit date, subject to booking conditions and restrictions. One stopover permitted and flight restrictions apply. After ticket issuance, date changes and cancellation fees apply. The promotion is capacity controlled, offer may not be combined with any other offer, except for past guest savings. Should you wish to add an airfare with flights in conjunction with any 2018 cruise, where flights are out of system date range, Uniworld will take a \$500pp deposit. This deposit will be used as an indication for Uniworld to provide you with an airline quote once the airline has opened its seats for sale, no further than 361 days prior to departure. If for any reason the relevant airfare is unavailable and cannot be secured, Uniworld will refund your air deposit in full. Offers may be withdrawn or amended at any time. Please contact Uniworld or your preferred travel agent for further details.





*Working in partnership with the Australian Travel Industry*

### Travel Consultant

Sydney, \$50k + Super, Ref: 2730RM1

If you have strong retail experience either in an agency or as a mobile consultant within the travel industry we want to hear from you. Our client is looking for someone with great product and systems knowledge with excellent airfare knowledge as this role will be dealing with exciting and expansive itineraries. You will be building rapport and securing long term client relationships and the opportunity to manage your own desk. For this role a minimum one years experience required.

For more information please call Ruth on (02) 9119 8744 or click [APPLY](#) now.

### N/America & Canada Consultant

Sydney, OTE \$65k + Super, Ref: 2893SO30

You will be an integral part of the reservations team. Through your superior written and verbal communication skills you will be as shown by high sales conversion rates and repeat business. You are responsible for proactively keeping abreast of all be an integral part of the reservations team. Through your superior written and verbal communication skills you will be as shown products, systems as shown by your consistent adherence to all procedures related to your destination.

For more information please call Sasha on (02) 9113 7272 or click [APPLY](#) now.

### Assistant Team Manager

Brisbane, \$50-53k + Super & Commission, Ref: 2387S22

A successful travel agency with a great Managing Director is looking for a dynamic Assistant Team Leader to join a supportive and experienced team. You will be assisting with delivering constructive feedback and driving sales. This is a hands on role where you will be the primary contact in assisting any new novices that might be joining. There are great working hours, no late night trading and only a 9am – 12pm rotational Saturday where you will be given off a day in lieu.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Sales Consultant - Hiking & Cycling

Bayside and Southeast, up to \$58k package, Ref: 2738HC1

In this exciting position you will be working within the dynamic travel industry helping create inspiring journeys and making trip arrangements. The primary focus of the role is to manage the back-end operations for all walking and cycling trips and working closely clients. This travel company is known for its unique products they offer to off the beaten track destinations and there is a great company culture with a fun team. A fantastic opportunity to combine product and sales!

For more information please call Paul on (03) 9988 0616 or click [APPLY](#) now.

### Part Time Consultant

Sydney, Competitive Salary, Ref: 2896RM1

If you are an experienced Retail Travel Consultant who enjoys face to face selling and is looking for more work life balance this is the role for you. Fantastic opportunity to work for one of Australia's leading travel companies in a busy store with repeat and referral clients where you will be part of a fun and supportive environment dealing with friendly customers focusing on both domestic and international itineraries selling exciting and adventurous worldwide destinations.

For more information please call Ruth on (02) 9119 8744 or click [APPLY](#) now.

### Travel Reservations Manager

Sydney, Up to \$80k + Super DOE, Ref: 2775PE1

We are seeking an ambitious & motivated Reservations Manager for a Central Sydney based team. Ideally you'll have lead a reservation team & be passionate about the product that they sell. The role is responsible for driving sales to achieve targets whilst maintaining high levels of customer service. On offer is salary up to \$80K for the right candidate. Are you a strong reservations professional with excellent motivational & leadership skills looking for a position where you can leave your mark?

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

### Corporate Travel Consultant - Contract

Brisbane, Hourly Rate (Negotiable) + Super, Ref: 5896CNA

Our client, an international TMC, are on the look out for motivated travel consultants who are looking to take their career to the next level. If you are looking for a company where you can enjoy career progression, recognition, rewards and fun office culture, then this is the opportunity you've been searching for. This corporate travel role would suit an experienced, international corporate with extensive Amadeus experience wanting to earn more and be challenged in their career!

For more information please call Chandini on (07) 3123 6107 or click [APPLY](#) now.

### Travel & Cruise Consultant

Adelaide, \$40-45k + Super, Ref: 2785HC2

Do you have the gift of travel sales? If you have proven retail sales experience and can manage complex itineraries then you must apply now. You will be working towards targets and aiming to earn lucrative quarterly commissions in return for a career within a supportive and friendly environment. You will be highly experienced, have GDS skills and have proven sales results. Long term career progression, a great salary & an amazing team are perks to this role.

For more information please call Paul on (08) 6365 4313 or click [APPLY](#) now.



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