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Travel Daily

First with the news

Tuesday 6th June 2017



Penalty rates plan

THE Fair Work Commission has confirmed transitional arrangements for penalty rate cuts, announcing a three-year timetable for their introduction.

The plan was welcomed by the hotels and accommodation sector which said the industry now had certainty for future planning.

Beginning 01 Jul, Sun penalty rates will be cut from 175% to 170%.

They fall further to 160% in 2018-19 and to 150% for the following year.

The ceo of the AHA, Stephen Ferguson, said the reforms could lead to hotels increasing trading hours and services.

Tourism Accommodation Australia chair Martin Ferguson said logic had won out.

"Given that tourism is a 24/7 industry it was important that rates on Sun and public holidays reflect the modern working environment," Ferguson commented yesterday.

Qatar hit by Gulf dispute

QATAR Airways has been left reeling by yesterday's diplomatic breakdown among Gulf states, with dozens of daily flights in the region suspended amid sudden border closures.

As Saudi Arabia, Bahrain, Egypt and the United Arab Emirates cut ties with Qatar, the state airline was left isolated and facing a massive blow to its business.

Qatar Airways flights from Doha to key ports including Bahrain, Dubai, Abu Dhabi, Jeddah and Cairo were immediately halted.

Bloomberg reports at least 52 daily QR flights have been cut and quotes analysts saying 30%

of the carrier's revenue could be impacted as a result.

Airlines including Etihad Airways, Emirates and flyDubai cut their own flights into Doha.

The dispute centres around accusations Qatar has destabilised the region by supporting Islamist groups, a claim it rejected yesterday.

The breakdown has also fuelled speculation Qatar's hosting of the 2022 FIFA World Cup is in doubt.

The Department of Foreign Affairs & Trade last night updated travel advisories for affected countries to warn of flight cuts.

QFLink KGI options

QANTASLINK is expanding its domestic network, announcing it will commence new services to Kangaroo Island from Adelaide and Melbourne, beginning Dec.

The regional airline will offer up to five weekly services from ADL to Kangaroo Island starting 04 Dec, along with thrice weekly seasonal flights from MEL during the peak summer holiday season (until the end of Jan).

Services will be operated using 50-seat Dash-8s and 74-seat Q400 turboprops.

QFLink ceo John Gissing said the routes were a win for travellers and the tourism industry.

"Kangaroo Island is just a short hop away from the mainland.

"With natural beauty & unique wildlife, the Island has huge potential for growth as a tourism destination and is a fast-growing premium travel market," he said.

Launch fares are on sale until 09 Jun, priced from \$99 ex Adelaide and \$199 ex Melbourne.

Today's issue of TD
Travel Daily today has seven pages of news and photos, including a front cover page for **Travel Industry Exhibition** plus a full page from:
 • inPlace Recruitment

Travel Expo line-up

THE Travel Industry Exhibition and Conference is highlighting its full speaker line-up at next month's events in Sydney and Melbourne, expected to attract over 1,200 attendees.

See today's **cover page**.



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EY JFK A380 boost

ETIHAD Airways has introduced Airbus A380 services on its second daily flight between Abu Dhabi & New York JFK, replacing a three-class Boeing 777-300ER jet.

The deployment sees New York join London Heathrow & Sydney as an all-A380 operation.

Brand USA delivers ROI

US TRAVEL Association boss Roger Dow has emphasised the importance of America's destination marketing company in the face of President Trump's plan to cut funding of Brand USA (TD 24 May), writing to US House and Senate committee members to reiterate its significant impact.

"Brand USA is an outstanding performer from an ROI [Return On Investment] standpoint, and hamstringing this successful public-private partnership would be a bad move for our economy," Dow commented.

"The value Brand USA adds is simply phenomenal, it's all done without a dime of taxpayer money. Millions of visitors who would not have come here otherwise have visited the US because of Brand USA's marketing campaigns, and they've added billions to the US economy."

Speaking in Washington DC at the US Travel Association's annual

tradeshow, IPW, Brand USA ceo Chris Thompson said any change "would have a direct impact on travel and tourism" to the US.

Thompson said he was confident Brand USA's budget from the US government would remain intact, highlighting the results of an independent analysis of the organisation's ROI over the last four years had delivered over 4 million additional visitors, nearly US\$14 in additional spending and around 51,000 additional US jobs.

MEANWHILE, Skai International USA has overnight pledged its support for the organisation, saying Brand USA has performed "an effective job in growing the inbound travel market".

Skai International USA president Holly Powers said "In the last year alone, we have seen an additional economic impact of US\$8.2 billion from the travel industry, allowing it to continue as America's leading export".

Airservices appoints

SIR Angus Houston has been reappointed to the role of chair at Airservices Australia for a further one year term, the Australian Government announced on Fri.

David Marchant & Tim Rothwell have been reappointed to assist the board for two-year terms.

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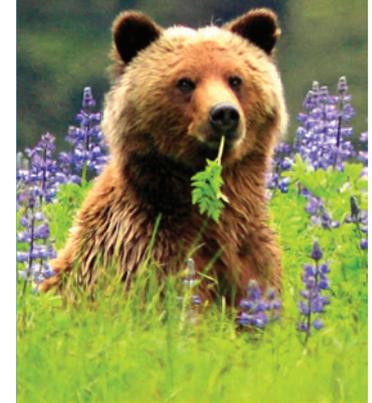
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What is accessibility travel? Find out in the June issue of *travelBulletin*.

travelBulletin

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First with the news

Tuesday 6th June 2017

BREAKAWAY **DELTA**
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CLICK HERE for further details

NAB rolls out Travel Tools app

BANKING institution NAB, in partnership with Visa & Canadian Imperial Bank of Commerce, has introduced a mobile banking app that utilises a device's GPS location to automatically default to indicate local exchange rates when making transactions abroad.

'Travel Tools' is available to NAB customers when using a personal banking Visa card overseas and is designed to assist them manage their money.

"Almost six million Australians travel abroad each year and we know travelling can be daunting and stressful," said NAB exec gm Digital, NAB Labs & NAB Ventures Jonathan Davey.

"Our customers have been asking us for assistance with things like foreign exchange rates so they have peace of mind on costs and can focus on enjoying their trip," Davey added.

The NAB Travel Tools app provides exchange rates and info for 32 currencies, spanning about 90% of countries where NAB customers travel.

It provides customers with an "indication" of the local exchange rate likely to apply when transacting using their VISA card, along with details on applicable fees that may be charged.

Other app features include a personalised welcome for customers when logging into NAB mobile banking, and help, guidance and advisory info such as access to Smartraveller, contact numbers for travel insurance claims, NAB contact details & other NAB travel related content - view a video **HERE**.

Fiji arrivals increasing

VISITOR numbers to Fiji climbed to new heights in Apr, soaring 17.8% year-on-year to achieve a monthly record of 68,495 arrivals, according to the latest data from the Fijian Government.

Australian numbers increased 13.8% year-on-year to 30,951, helping to bring the year-to-date figure into positive territory (up 1.4%), surpassing 100,000 visits.

Other key source markets also showed strong improvements on the same time last year, with Continental Europe entries surging 37%, the USA jumping 30% and New Zealand up a solid 22% to 13,804 visitors.

Nepal for Schoolies

WORLD Youth Adventures has introduced a new 15-day Nepal Schoolies Everest Trek, departing on 25 Nov priced from \$2,490 per person twin share.

Brand marketing manager Brad Atwel said the trek would be "the perfect adventure for school leavers looking for a unique schoolies experience away from the crazy schoolies crowd".

The firm is a division of World Expeditions - more details **HERE**.

Tigerair Aus 2-for-1

TIGERAIR Australia is offering a network-wide two-for-the-price-of-one airfare sale across 24 domestic routes until Sat.

Over 19,000 one way fares have been slashed, based on travel between early Oct and mid Dec.

Fares start at \$59 for two pax to fly on TT's Gold Coast-Sydney or Hobart-Melbourne routes, up to \$189 on Brisbane-Perth pairing.

To access the special, customers need to quote '2FOR1'.

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United awards HLO winners!



HELLOWORLD Travel Limited
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Airlines has congratulated Lucy Almeida from Helloworld Travel Brighton who won 2x United Polaris Business class tickets and a \$1,000 Viva! Holidays voucher in a recent incentive.

The promo also saw a number of agents win iPads, including Justine Frost, Helloworld Travel Leopold; Kellie Stevens, Helloworld Travel Wagga Wagga; Gail Russo, Adelaide Travel and Luisa Caguicla, Anywhere Travel.

Pictured presenting Almeida (second from left) with her prize are Julie Stingel from United, Vito Giudice, Helloworld Travel business manager and Anne Fitzgerald, Helloworld Travel Brighton owner.

The Chen opens soon

ART Series Hotel Group's newest addition, The Chen, is set to open in the Melbourne suburb of Box Hill in Nov.

The property's name is inspired by Chinese Australian artist Zhong Chen and is part of the Whitehorse Towers project.

Art Series Hotel, The Chen will be the group's eighth property and features 100 rooms across five floors, a rooftop pool, gym, meeting & events space and four food & beverage outlets.

Rooms will go on sale "soon".

VA/HX codesharing

VIRIN Australia today revealed details of a new codeshare deal with Hong Kong Airlines, part of the strategic alliance announced in Feb between the two airlines.

Under the arrangement, Virgin will offer codeshare services on Hong Kong Airlines' five weekly services between Hong Kong and the Gold Coast and Cairns.

VA customers travelling on the services will be able to book onward flights to mainland China under an interline agreement with Hong Kong Airlines (HX).

Hong Kong Airlines pax flying to or from HKG will be able to codeshare on Virgin Australia's soon-to-debut Melbourne-Hong Kong service, along with flights between Gold Coast & Auckland, Melbourne & Christchurch and Melbourne & Auckland.

Within Australia, HX pax will be able to codeshare on services between Melbourne and Cairns, Brisbane, Adelaide, Perth, Sydney, Gold Coast & Darwin, as well as between Sydney and the Gold Coast & Cairns; between Brisbane & Cairns and between the Gold Coast and Adelaide.

Members of the Velocity Frequent Flyer program will be able to earn Velocity points and status credits when travelling on eligible flights operated by HX, from 05 Jul, and Hong Kong Airlines' Fortune Wings Club members can earn points on eligible VA services.

The parties also plan to provide further benefits for members of Velocity and Fortune Wings Club later this year, including access to airline lounges, priority check-in, priority boarding and additional baggage allowance.

An exchange of cabin crews to enhance the inflight experience for pax is also being considered.

VA/HX will begin selling codeshare and interline services later this month.



Window Seat

THERE'S been a major backflip in the Swiss village of Bergun-Bravogn, which looks set to reverse its ban on photography after it attracted worldwide attention (**TD** yesterday).

Mayor Peter Nicolay said "the beauty of our village has become world-famous thanks to our friendly photography ban," which aimed to stop people viewing snaps of the destination because it might make them sad.

It's been decided to once again allow photos, but unfortunately the ban cannot be overturned until a town meeting takes place - so in the meantime visitors will be issued with a "collective special licence" to take pics.

However Nicolay warned guests to post pictures with caution adding "no one should be unhappy because of the beautiful pictures from Bergun".

New 'Lights' dates

TWO additional 15-day Follow the Lights tour departures have been released by Bentours.

Scheduled for 23 Nov and 19 Mar, the itineraries were created to meet market demand for the natural phenomena of the Northern Lights in Norway.

A highlight of the tour is a night in a unique glass igloo from where guests can gaze at the stars from the comfort of their bed.

Travellers can save \$250 per couple when depositing by 30 Jun.

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Tesla charging update

ELECTRIC vehicle innovator Tesla has announced an expansion of its "global charging network" in Australia, with three new Supercharger stations in Ballarat, Heatherbrae & Knockrow.

There are also almost 300 destination charging locations across the country to allow Tesla vehicles to recharge on arrival at hotels, resorts and restaurants.

Superchargers are also planned for Bunbury, Cooma, Bathurst, Euroa, Nowra, Horsham, Keith and Gympie - see tesla.com.

Free nights in Petra

EXPLORE Worldwide is offering a free 'Petra by Night' cultural experience when booking select tours to the country by 03 Jul.

The evening activity takes place in front of the Treasury and includes music and dancing.

Book the trip by quoting 'Petra by Night Offer' on any departure.

BNE electric buses

BRISBANE Airport will roll out a fleet of 11 electric buses for its landside transportation needs from Feb next year after awarding a five-year contract to Australian-headquartered aviation passenger ground transport provider Carbridge, effective 01 Jul 2017.

Scenic Canada/USA

SCENIC has released its 2018 North America brochure, with a range of luxury tours to Canada, Alaska and the USA.

New for 2018 is the 21 day 'Breathtaking Alaska & Canadian Rockies' journey which includes a cruise aboard the 450-passenger *Seabourn Sojourn*, a Rocky Mountaineer train journey and Fairmont Gold rooms in selected locations.

New Scenic Enrich experiences include a helicopter flight, sleigh ride, snow shoe and ice bubble viewing at Abraham Lake in Alberta, while a range of earlybird deals are on offer for bookings made and paid by 31 Oct.

More info on 138 128.

AFTA DFK seminar

AFTA will tomorrow kick off a four-part 'Better Business' seminar series tailored for travel agency owners, in partnership with accounting firm DFK.

The monthly online webinars will feature expert business advisors discussing the importance of working "on" the business rather than "in" it with topics including dynamic tax time planning, cashflow mastery, maximising profitability and succession planning.

The tax time webinar will take place at 11am AEST tomorrow, Wed 07 Jun covering areas such as superannuation contributions, bad debts, capital gains and losses, stock valuation, donations, trust distributions and more.

To register **CLICK HERE**.

TAFE NSW training innovation



LAST Fri NSW Deputy Premier and Minister for Skills, John Barilaro, launched a new "ONE TAFE, One Dream" concept alongside TAFE NSW managing director Jon Black.

A VIP reception held at Sydney's Museum of Contemporary Art was part of a Vivid Idea Exchange event, with guests enjoying the spectacular lights of the Vivid Festival from the top location.

"ONE TAFE NSW aims for a sustainable and innovative future to provide higher quality learning, and training and industry workforce development services at all institutes concurrently," said

the TAFE md Jon Black.

The initiative will see TAFE NSW undertake a "landmark investment program" to renew its facilities and digital capabilities.

Rick Myatt, director of AFTA Education and Training is **pictured above** with Barilaro at the event.

"It's very encouraging for our industry to have a dependable training partner like TAFE NSW who is constantly looking for innovative and efficient ways to grow with the NSW economy and skill the workforce of the future by delivering relevant, high-quality, practical and creative training," Myatt said.

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IATA predicts profit take-off

THE International Air Transport Association has revised its 2017 global industry profitability outlook, with carriers collectively expected to report a US\$31.4 billion profit this year.

Revenues are also forecast to increase to US\$743 billion, up from the previous prediction of US\$736 billion, with IATA ceo Alexandre de Juniac saying it will be "another solid year of performance" for the sector.

However despite cargo and passenger demand being stronger than expected, "earnings are being squeezed by rising fuel, labour and maintenance expenses," he warned.

IATA says passenger demand will grow 7.4% this year, up 2.3 points on previous predictions.

That's the same growth rate as experienced in 2016, with global economic growth much better than anticipated.

While that's good for airline profitability, travellers are likely to see more crowded aircraft with

average load factors expected to reach 80.6% as demand outstrips capacity growth.

Air cargo demand is also surging, with IATA saying firms are turning to rapid air transport to restock inventories.

"There are also retail trends such as the switch to e-commerce and in pharmaceuticals that are supporting air cargo growth".

Increased profitability is being helped by low fuel prices.

MEANWHILE at the IATA annual general meeting in Cancun overnight de Juniac warned about the threat of protectionist measures being imposed on airlines by governments.

"Nothing should stand in the way of aviation - the business of freedom," the IATA ceo said.

"To deliver aviation's many benefits we need borders that are open to people and trade".

De Juniac also urged a solution to the current ban on large portable electronic devices in the cabin on some flights from the Middle East and North Africa.

The full Director-General's Report on the Global Air Transport Industry can be viewed online at www.iata.org.

Travelmarvel Canada

TRAVELMARVEL has expanded its Canada & Alaska program, with new itineraries for its North American offerings.

Available to agents now, Travelmarvel's Canada & Alaska featuring USA Rail Journeys 2018 brochure contains a new 21-day Iconic Rockies & Alaska Cruise, which is available on 12 departure dates in 2018.

The program offers earlybird offers, including a choice of 2-for-1 international airfares.

An additional early payment discount of up to \$600 per couple is also available.

CLICK HERE for more.

30% off AccorHotels

ACCORHOTELS is running a deal that includes 30% off and free breakfast, for bookings made by 09 Jun.

The promotion is eligible for stays between 07 Jul and 30 Nov.

AccorHotel's deal is available globally at all its chains including Sofitel, Pullman, Mercure, ibis, M Gallery and more.

Tuesday 6th June 2017

Excite Hols honoured at IPW



EXCITE Holidays was honoured by the US Travel Association and Brand USA as a 2017 Chairman's Circle honouree, for its contribution to the American travel industry.

The ceremony was held in Washington at the Washington National Cathedral during the annual IPW conference.

Pictured are Christopher Thompson, president & ceo of Brand USA; Matt Owers, product contracting manger at Excite Holidays; Vanessa Richard, head of marketing at Excite Holidays

and, Roger Dow president and ceo of US Travel Association.

Gold Coast OCST

GOLD Coast Council is moving forward with plans to create an Ocean-side Cruise Ship Terminal (OCST) located near Surfers Paradise and Southport.

The project includes a 900m long jetty which would accommodate ships of up to 364m in length.

More in today's **Cruise Weekly**.

Check-in to China

THE Victorian tourism sector is inviting operators to prepare for the ongoing influx of visitors from China by participating in the 'Check-in to China' program - a six month experience in cultural understanding, language classes and professional development.

The scheme includes a 10-day study trip to China and is limited to 15 participants in total.

"Now is the time to understand the China market and for Melbourne's visitor industry to become strategic in its approach," said Destination Melbourne ceo Laura Cavallo.

Check-in to China kicks off next month and costs \$6,980 per person including the trip to China, 10 hours of language classes, business mentoring, site visits and much more - for details see destination.melbourne.

Money

WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.748

AFTER a month in the wilderness, the AUD/USD neared one-month highs after local economic data boosted hopes for better GDP release on Wed.

It resulted in AUD/USD highest gain since 15 Mar.

Gains for the Dollar were made against the Euro, which was 1.1% and against Swiss' CHF, up 0.9%.

The AUD rebounded from four-month lows versus the NZ dollar as it climbed 0.7%.

Currency markets are focused on this afternoon's RBA interest rate announcement, which is expected to result in little change from the status quo.

WHOLESALE rates this morning.

US	\$0.748
UK	£0.579
NZ	\$1.049
Euro	€0.664
Japan	¥82.43
Thailand	฿25.47
China	¥5.089
South Africa	R9.501
Canada	\$1.008
Crude oil	US\$47.40

US air traffic control privatisation plan

UNITED States President Donald Trump has outlined plans to privatise US air traffic control, in a bid to modernise it as well as lower the cost of air travel.

The proposal is part of a week long White House focus on infrastructure in the country.

"Our plan will get you where you need to go quickly, more reliably, more affordably, and yes, for the first time in a long time, on time," said Trump.

The plan is supported by the Airlines for America lobbying group, which features members of leading US airlines.

Members of the Democrat party are against the plan, while some Republicans oppose the idea too.



NEXUS Holidays area general manager Derek Lam (pictured) recently paid a visit to Lancang Jingmai Airport, in Yunnan Province, which is located in Southwestern China, near the Burma border.

Lam was on the first ever flight to the airport, which opened on 26 May.

Nexus Holidays offers a 13-day 'Legend of Shangri-La' tour to Yunnan, visiting Kunming, Dali, Lijiang and Zhongdian - now known as 'Shangri-La'.

The travel company is also developing other products to highlight the 'Green Triangle' region, and will offer a tour extension to Lancang later in 2017.

Trademark Collection

WYNDHAM Hotel Group has launched a new independent concept for upper-midscale-and-above hoteliers, labelled as The Trademark Hotel Collection.

Trademark is designed for independent hotels that have built iconic properties and are looking to boost their distinctive legacy with "unmatched support".

Wyndham is after three-to-four star hotels to join the collection.

Lisa Checchio, Wyndham Hotel Group's vp of brand marketing and insights said, "The Trademark Hotel Collection is the next step in our mission to flip the script on existing expectations," she said.

The brand has 50 interested hotels in the pipeline.

EagleRider in Calgary

MOTORCYCLE rental and tour company EagleRider has opened a new location in Calgary, Canada, "just in time for the summer riding season".

The new Alberta site offers a base to explore the Canadian Rockies and national parks - see eaglerider.com/calgary.

Wineglass track upgr

THE Tasmanian Government has approved an upgrade to hiking tracks in Wineglass Bay.

Upgrade works will include the construction or repair of stone and timber steps, and repair of the existing gravel walking track and edging.

Mtn Trails was awarded the tender to complete the works.

It is expected that 300,000 will visit the Freycinet Peninsula this year where Wineglass Bay is.

Globus appoints GTI

GLOBUS family of brands, which includes Globus, Cosmos, Avalon Waterways & Monograms, has appointed GTI Tourism as its Australian public relations agency.

CX, DHISCO tie-up

CATHAY Pacific Holidays has selected DHISCO Inc to power its hotel booking engine and to keep travellers up-to-date with information and rates from around the world.

WWT UK md named

WENDY Wu Tours (WWT) has named Mark Bloxham as its new UK managing director.

Bloxham was md for James Villa Holidays and has over 17 years' experience in digital marketing and online transformation.

He replaces Laurence Hicks who departed WWT earlier in the year.

\$299 Golden Triangle

INDIA & Beyond has released agent rates on escorted tours and private trips in India, including a six-day escorted Golden Triangle tour from only \$299 per person.

Agents can bring a companion from only \$355 and there is the choice to upgrade to five-star accommodation for only \$135pp for the entire package.

The tour has weekly guaranteed departures and the offer is available for travel until 25 Sep.

During the trip, agents can visit Old and New Delhi, Jaipur and the ghost city of Fatehpur Sikri, and the price includes breakfast.

WB HyperCoaster

WARNER Bros. Movie World will open the Southern Hemisphere's longest, fastest and highest HyperCoaster at the Gold Coast theme park in Oct.

DC Rivals HyperCoaster will reach speeds of 115kph, forces of 4.3G over the 1.4km track, which is almost double the length of any other GC ride, Warner Bros. said.

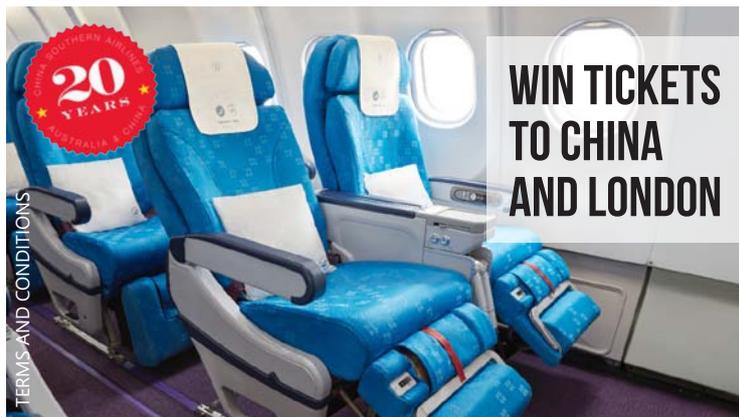
Village Roadshow Theme Parks ceo Clark Kirby said, "The DC Rivals HyperCoaster will also feature a world-first train design giving selected riders the opportunity to ride backwards as they take on one of the world's first non-inverted loops.

Ritz-Carlton Astana

MARRIOTT'S upmarket hotel brand, The Ritz-Carlton has opened the doors of its first hotel in the capital of Kazakhstan.

The Ritz-Carlton Astana has 157 guestrooms, including 32 suites and 27 residence rooms.

It is located in the Talan Towers.



To celebrate 20 years of flying into Australia, the launch of new direct service between Melbourne and Shenzhen and the increased capacity between Guangzhou and London, China Southern Airlines is offering Travel Agents in Australia the opportunity to win a return Business Class ticket to any China Southern Airlines destination in China or to London!

To win, correctly answer each daily question in June and have the most inspired response to the final question.

The best response will be the winner of the CZ return Business Class ticket from Australia to London and the second best one will be awarded with the return Business Class ticket from Australia to

any CZ destination in China. Send your entries to csair@traveldaily.com.au

2) How many flights per week does China Southern Airlines currently operate from MEL to Shenzhen?



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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Humorous scenarios employers DON'T want see at job interviews

[Click HERE to read this inPlace Blog](#)



Australian Travel Tour Designer- 2 roles

Sydney CBD

Salary \$47 - \$55k + super

2 positions 1x Senior & 1x Junior role. Design, cost, quote tailor-made luxury itineraries to deluxe Australian locations for overseas guests & direct clients. Liaise with clients as they arrive in Aust. to ensure they have the trip of a lifetime! Excellent Australian & NZ product knowledge and 12 mths travel industry exp req. Benefits include visiting some of these luxurious properties on agency famils!

- Monday to Friday
- Luxury famils!

Call Susan or [click here](#)

Cruise Specialist - Exotic Destinations

Sydney CBD

Salary \$50K + super + quarterly incentives

A fantastic opportunity to increase your cruise expertise! Don't get stuck selling just one cruise line, in this role you provide specialist service selling a variety of products on ships of all sizes. From the Kimberleys to the Antarctic or a super yacht cruising the Med! Quote agents on packages including flights and shore excursions. Excellent global knowledge of cruise ships & GDS experience required.

- On-board famils!
- Large dynamic team

Call Susan or [click here](#)

Corporate Consultant - 6 mth contract

Sydney CBD

Above industry \$\$ rates!

A global business specialising in supporting their clients businesses with expert consulting advice. Great contract role for those looking for flexibility or to support a working holiday. Work as part of the in-house travel team supporting the Australian offices travel needs both domestic and internationally. You will work with all levels of management so previous corporate / business travel experience is req.

- Sabre CRS a must!
- Fast paced environment

Call Sandra or [click here](#)

Sales Manager - Auckland

New Zealand

Salary from \$70K + super + incentives

Group tour specialist operating in Australia & NZ offering school group tours with a sport, education or music focus. Establish relationships within schools to promote the tours available to their students. With a strong growth history this role has the capacity to lead to a National Sales Mgr position as more sales managers are added to the team. A sales background in travel or education would be ideal.

- Expanding market
- Autonomous role

Call Peter or [click here](#)

Business Development Mgr - Melbourne

Salary \$60K + super + allowances

Support retail and corporate travel agents with sales and product information for one of Australia's largest travel businesses. A detailed role covering both Account Mgt and Business Development in the VIC/ SA market.

Call Susan or [click here](#)

Domestic Corporate Consultant

Sydney, Salary to \$60K + super

Great role for an ambitious domestic consultant wanting to grow their career in a large global business. Newly created team in Nth Sydney to service a multi-million dollar account booking domestic flights and land for business travellers.

Call Susan or [click here](#)