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CATO maps out its future

COUNCIL of Australian Tour Operators chairman Dennis Bunnik says the organisation "needs to take itself more seriously," flagging increased investment by members if CATO is to continue to represent the touring sector in Australia.

Speaking at the CATO annual general meeting last night, Bunnik said the committee had been considering the future, with CATO activity heavily dependent on volunteer contributions.

"We need to see ourselves as a professional association...rather than a networking group," he said.

Bunnik contrasted CATO with the Cruise Lines International Association (CLIA), which had ridden the cruise boom with initiatives such as Plan a Cruise Month and agency membership.

He noted that the CLIA fee for a 2-5 staff member travel agency was more than the \$600 it costs a wholesaler to be a CATO member.

A better resourced CATO could follow the model of the newly formed Association of Touring and Adventure Suppliers in the UK, Bunnik suggested.

With 24 members, this group has been established to reengage the trade with the touring sector, boosting awareness and offering training and accreditation programs for agents.

"But that doesn't come cheap," Bunnik warned, with each member of the British association paying annual dues of £5,000.

He stressed there were no plans to boost CATO fees to that extent but said it was vital that the organisation become more professional and that it would require increased resources.

More from CATO on pages three and four of today's TD.

Today's issue of TD

Travel Daily today has eight pages of news and photos plus full pages from: (click)

- One&Only Wolgan Valley
- AA Appointments jobs



Corporate page today

TODAY'S TD includes a page dedicated to corporate travel, including an exclusive new infographic from CAPA Centre for Aviation - see page seven.





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Greece to sponsor NTIA

GREECE will have a major presence at the 2017 National Travel Industry Awards, with the Greek National Tourism Organization (GNTO) confirmed as the "arrival sponsor" of the gala event at Sydney's new International Convention Centre.

It's the first time Greece has participated in the industry night of nights in such a big way, with the sponsorship coordinated by Dr Stavros Kyrimis, Greek Consul-General in Sydney who secured the deal on behalf of the GNTO.

Details are still being finalised, but in the vein of last year's Fiji-inspired arrival it's expected Greek-costumed performers will welcome guests to the event.

Kyrimis told *TD* there was booming interest in travel to Greece which, despite political instability and a weak economy, is this year expecting a whopping 20% increase in arrivals to about 28 million visitors.

Australia is a key market, and the growth is also being strongly driven by the global cruise boom.

Greece is ramping up its involvement with the Australian

travel sector in other ways too, including last night being part of a Greek-themed dinner following the Council of Australian Tour Operators annual general meeting (see p1, p4).

AFTA ceo Jayson Westbury said he was "thrilled to have the support of Greece via the Consul-General's personal involvement and commitment to the Australian outbound industry and travel agents".

Etihad SFO pullout

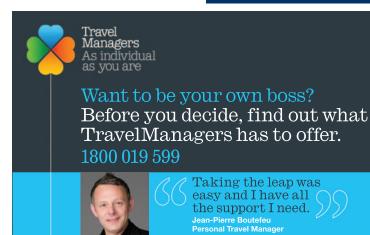
ETIHAD Airways is set to cease flights between Abu Dhabi and San Francisco, with GDS screens indicating the final service on the route will operate on 28 Oct.

EY commenced SFO services in Nov 2014 but earlier this year reduced frequencies from daily to three per week.

The carrier will continue to fly to Chicago, Dallas, New York, Los Angeles and Washington DC, with a statement saying it remains "strongly committed to its other US services which are performing at, or above commercial targets".









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CLICK HERE for further details

Touring data collection project

THE Council of Australian Tour Operators is undertaking a major initiative which aims to provide much needed insights into the size of the group touring market.

Detailed at last night's CATO agm by chairman Dennis Bunnik, the initial aim is to collect details of departed group tour passengers, per region, per month, from major operators.

Bunnik cited the strong growth of the cruise industry, as evidenced by CLIA's annual source market surveys.

"In 2006 there were 200,000 Australian cruisers, which grew to 1.3 million in 2016.

"We all know that our businesses are significantly bigger than 10 years ago - the thing is that nobody can tell us the size

Collette's

OUT NOW

of the industry, either touring or FIT," Bunnik said.

"That's a massive gap...what we desperately need is to get some numbers," he said, with the data giving substance to media commentary, allowing members to estimate market share and also helping CATO engage more strongly with tourist boards.

The figures will be de-identified and independently collated by Stollznow Research so there's no concerns about confidentiality.

He said there was currently no credible market size estimate.

"We could be bigger than cruising - how good would that be - they'd be pi**ed off at CLIA wouldn't they?" he guipped.

Other CATO initiatives in progress includes work to build the group's tourist office membership, an industry events calendar and a review of standard booking conditions on behalf of members.

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Express Academy

EXPRESS Travel Group has rolled out its Express Academy, billed as a 'one-stop shop' of learning and development programs and initiatives.

Available exclusively to ETG members, the program provides participants with an opportunity to improve and update skills & knowledge and obtain an Express Travel Group Bronze, Silver and Gold Certification.

Other benefits of the Express Academy include an opportunity to obtain a Pathway to Certificate IV in Travel & Tourism, attend seminars, links to the latest air, product and destination training programs, regular newsletters, tips, hints and much more.

Kempinski Havana

KEMPINSKI Hotels has opened the 246-room Gran Hotel Manzana Kempinski La Habana in Old Havana (within the UNESCO World Heritage Site), labelled the first 5-star luxury hotel in Cuba.

\$1k Rocky credit

ROCKY Mountaineer is offering up to \$1,000 per couple in credit when booking an eligible 2018 eight-day or more package.

The 'Early Booking Bonus' can be applied to extra hotel nights. sightseeing, dining or an Alaskan cruise as part of the company's Rail & Cruise package.

The promotion is available for select travel dates when booked by 25 Aug.

EK industry rates

EMIRATES has introduced new industry fares for travel agents, airline employees, tourist authorities and hotel partners to Europe, Dubai, Asia and NZ.

Economy class fares to select European cities are priced from \$880 return, or \$550 to Bangkok, \$450 to Singapore, \$180 to Christchurch & \$170 to Auckland. Business class fares are also available to Asia & New Zealand.

Alitalia files for Ch15

For more info, **CLICK HERE**.

TROUBLED national carrier Alitalia has filed for bankruptcy protection in the United States, following its entry into special administration in Italy in May.

Filing for Chapter 15 protection in the US is aimed at enabling AZ to maintain its leases at New York JFK airport, which it says are "critical to its overall operation", while it undergoes insolvency proceedings in Italy.

Window

CATO chairman Dennis Bunnik was looking trim, taut and terrific last night at the Council of Australian Tour Operators annual general meeting.

During his presentation Bunnik confirmed he had indeed lost weight recently - but it wasn't due to a new health regimen.

"Here's a tip - when on a walking tour in Tanzania, don't drink banana beer," he said.

Bunnik was doing a "piece to camera" for a trip video he was making, which involved tasting the unusual African brew.

The filming took four takes meaning he took just four sips of the banana beer, he insisted.

However it clearly didn't agree with him, with Bunnik telling CATO delegates "the next day I was leaving my DNA all over the Ngorongoro Crater".

He's still waiting for the final edits of the video to be produced, but let's hope they don't include the grisly details.

Krabi free transfers

PANORAMA Rooms at Thailand's Ao Nang Cliff Beach Resort now include free return airport transfers from Krabi International Airport.

Seven nights including breakfast & free wi-fi costs about A\$1,000 see aonangcliffbeach.com.

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CATO's new line-up



LAST night's Council of Australian Tour Operators annual general meeting introduced the organisation's committee for the coming year, which has seen most members continue.

Greg Carter from Chimu Adventures has stepped down due to other commitments, but Dennis Bunnik is continuing as chairman along with vice-chair Martin Edwards of Bench Africa.

David Walker from Sno'n'Ski in Brisbane is treasurer, and also represents CATO's Queenslandbased members, while Julie King from Dubai Tourism is in charge of tourist office CATO members.

Other continuing members include Halina Kubica from Greece and Mediterranean Travel Centre and Anne-Marie Mitchell of G.E.T. Educational Tours.

New to the committee are Brett Mitchell of Intrepid Group and Insight Vacations managing director Alex O'Connor, with gm Peter Baily saying they will "add great strength to our membership as they both come from large and well recognised companies".

The last year has seen significant growth in CATO's membership, with the group now numbering 85 full wholesaler members, up from 70 twelve months ago.

Recent additions include Inside Japan Tours, Peregrine, Gecko's, Contiki and Journeys Africa. The agm included an update on finances, with CATO showing a surplus of \$3,019 for the year.

Membership subscriptions amounted to \$45,059, up 15%, while expenditure increased to account for the new CATO website (*TD* yesterday) and some trade advertising to raise awareness of the CATO brand.

A key success highlighted by Bunnik was the inaugural travelBulletin Touring Guide which was strongly supported by CATO members and provides an ideal reference for travel consultants on the sector.

Hard copies are still available for purchase - call 1300 799 220 or advertising@traveldaily.com.au & the guide is also available for free online at travelbulletin.com.au.

Pictured above at last night's Greece-themed event, from left, are: Dennis Bunnik, Bunnik Tours; Peter Baily, CATO general manager; Julie King, Dubai Tourism; Martin Edwards, Bench Africa; Halina Kubica, Greece and Mediterranean Travel Centre; and David Walker, Sno'n'Ski; while inset are some of the Greek dancers who participated.

Lots more pictures from the night at facebook.com/traveldaily.



Cvent Melb operation

MEETINGS and events technology company Cvent has announced plans to hire an additional 200 people as part of a worldwide expansion that has also included the recent opening of a Melbourne office.

The cloud-based tech provider says it will target untapped markets in the Asia-Pacific region and has also added a Singapore office to help support demand in surrounding countries.

Its current workforce of 2,600 will be expanded by 200 by the end of this year.

Cube Whits promo

AGENTS booking and paying for Whitsunday hotels and services through TravelCube have the chance to win a four-night trip to the region under a new incentive.

TravelCube has teamed with Tourism Whitsundays to push the region, with the agency that has the highest dollar value of Whitsunday bookings between 01-30 Jun receiving the tropical escape which includes return flights and accom for two at Coral Seas Resort - more info HERE.

QR "running smooth"

QATAR Airways is reporting that 90% of its flights are departing within 15 mins of their scheduled departure times as the airline continues to deal with its blockade from Saudi Arabia, the UAE, Egypt and Bahrain.

CEO Akbar Al Baker said QR's global operations continue to run smoothly, "with the vast majority of our network unaffected by the current circumstances", but called on the International Civil Aviation Organisation to declare the "blockade" as an "illegal act".

Inspirational China

A NEW 11-day itinerary that incorporates the Tang Dynasty Welcoming Reception at the Ancient City Wall in Xian, China, has been released by Wendy Wu Tours in celebration of the China-Australia Year of Tourism.

Courtesy of the China National Tourist Administration, 1,000 Aussies on 14 Sep will have a chance to experience the event.

Wendy Wu Tours' Inspirational China tour departs Australia on 13 Sep, priced from \$3,490ppts for full details, **CLICK HERE**.







Sales Representative – Sydney Based (Full Time)

Malaysia Airlines Sales division requires the services of an experienced Sales representative. Primary responsibilities include; establishing, maintaining and retaining relationships with assigned travel agencies & accounts, effectively servicing & prospecting for new business relationships, establish growth plans for individual accounts/TMC'S, Lead & participate in roadshows, exhibitions, sales blitz, monitor and manage market share for key account holders.

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Please email your application to sarah.king@malaysiaairlines.com Applications close Sunday 25th June 2017.



Excite Dubai push

EXCITE Holidays & Dubai Tourism have announced the launch of their new Dubai campaign and rewards point incentive.

Over the next two weeks, Excite will showcase to agents all the opportunities, activities and experiences on offer in Dubai.

The tour operator and tourist board will highlight hot spots from the desert to the largest shopping centre and the tallest building in the world.

Excite Holidays are offering agents the chance to earn 500 bonus rewards points for every night booked in Dubai, between now and Sun 25 Jun.

Hahn Air adds JD

BEIJING Capital Airlines (JD) has joined the ranks of Hahn Air's network of 300 air, rail and shuttle partners.

The agreement means agents using GDSs can access flight details and issue tickets under the IATA code JD.

JD operates a fleet of 78 aircraft and flies more than 200 routes.

Chocolate escape

RADISSON on Flagstaff Gardens has launched its Chocolate Winter Escape Package where guests can stay in a chocolatethemed hotel room.

Starting from \$279pn, the package includes room service breakfast, welcome hot chocolate with a chocolate amenity, valet parking, and a take-home treat.

Located in Melbourne's CBD, the hotel partnered with Ganache Chocolate to make this a reality.

New NY cruise fleet

NEW York Cruise Lines is adding a new fleet to its Circle Line Sightseeing Cruises brand.

A ceremony was held this week to welcome the addition of two **Empire Class sightseeing vessels** to the ranks ahead of the busy tourist season.

The cruise brand will welcome a third boat later this year.

Mustangs in Germany

DRIVEAWAY Holidays is offering American Mustangs in Germany from Jul.

Providing extra options for self-drive holidays, travellers can collect the vehicles from locations including Munich, Hamburg, Berlin and Stuttgart.

Prices start from \$207.90 per day.

Shangri-La's Aussie sales mission



THE past week saw over 200 agents, corporate clients & PCOs gather in Melbourne and Sydney to attend the annual Shangri-La Hotel & Resorts sales mission.

Across breakfast seminars, scheduled appointments, trade shows and evening cocktails, reps from 20 Shangri-La hotels around the Asian and Indian Ocean region met face-to-face with key stakeholders within the market.

Speaking with TD, Shangri-La's director of sales & marketing Jenny Williams said the show was a great opportunity to highlight the newly opened Kerry Hotel Hong Kong and the Shangri-La Hotel Singapore, following a \$100 million refurbishment of the hotel's Tower Wing.

Within the region the luxury

hotelier will add three new hotels this year including the Shangri-La Hotel Jinan and Xiamen, both in China, and the Shangri-La Hotel in Colombo, Sri Lanka.

Pictured at the event from left are: Lisa Lee, Hong Kong Tourist Board; James Chow, Kerry Hotel Hong Kong; Michelle Sargent, Platinum Travel Grp; Gavin Tang, Island Shangri-La Hotel, Hong Kong and Ulrika Julin, Cruiseco.

BridgeClimb serenade

SYDNEY'S Bridgeclimb has enlisted local musicians to serenade climbers at sunset over weekends in Jul and Aug.

The musicians will perform during Twilight Climbs at the top of bridge as part of a winter initiative, included in ticket prices.

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Hola Globus Supertour



AFTER 10 days of sightseeing and enjoying plenty of exciting activities across Mexico, 20 travel agents have returned to reality.

The agents travelled to Mexico as part of Globus family of brands' 2017 Supertour.

Highlights of the trip included visiting the pyramid inside the Mayan site of Ek' Balam, watching the flamingos in Rio Lagartos, and wandering amid the architecture of San Francisco de Campeche in the Gulf of Mexico.

Globus family of brands' md Australasia Stewart Williams said the trip ended on a high as they dined on slow braised Black Angus short rib and Mexican chocolate fondant.

"It was a fitting way to finish an amazing trip and to recognise and thank all of our top sellers for their hard work promoting and selling the Globus family of brands," said Williams.

Agents can earn a place on the 2018 Supertour by selling any of the group's products including Globus and Cosmos coach tours, Avalon Waterways river cruises and Monograms packages.

Williams is pictured (second from left) with his team toasting to a great year at The Ritz Carlton, Cancun, on the Supertour.



AGENTS from Helloworld Travel offices around Australia had a chance to find out why there's "More to Norfolk Island" earlier this month on a famil hosted by Norfolk Island Tourism and Air New Zealand.

The trip included a car rally in colourful Mini Mokes and a tour and cheese tasting at the island's Hilli Goat Farm.

The group also had a little insight into the island's brutal past during a ghost tour in historical Kingston, and took a bush walk through pristine National Park land followed by an idyllic cliff-top breakfast.

Other highlights included a

picnic lunch at beautiful Emily Bay and an inspection of the array of different accommodation options available on the island, as well as some valuable time to shop.

Pictured at one of the island's prime vantage points overlooking the South Pacific are: Jennifer Gavin, Helloworld Travel Lake Haven; Katia Mora, Helloworld Travel Narellan; Sharnee Smith, Wingsong Travel; Kaye Gray, Helloworld Travel Belconnen; Lidia Scuglia, Helloworld Travel Top Ryde City; Naomi Jones, Helloworld Travel Engadine; Zoe Martin, Helloworld Travel Scone; Lesley Evans, Helloworld Travel Toronto and Bevan Carson, AOT.

Quest Epping sod turning



CONSTRUCTION has

commenced on Quest Epping at Pacific Epping Shopping Centre in the Victorian captial.

The development comes as a result of an increased need for apartment hotel accommodation that caters to business travellers.

Located on Cooper Street, the new hotel will be adjacent to the Pacific Epping retail and dining precinct and has easy access

to Melbourne Airport via the Metropolitan Ring Road.

The apartment hotel will offer 96 apartments, and has features including on-site parking, a conference room and a gym.

It is expected to open mid 2018 and will be Quest's 55th property in Victoria.

Pictured above are Craig Gathercole, Sam Alter, Paul Constantinou and Steve O'Brien.

Tigerair's 24m passenger!



TIGERAIR Australia had plenty to celebrate yesterday when it welcomed its 24 millionth passenger on board a flight from Melbourne to Sydney.

Student Freya Appleford was surprised by Tigerair's head of communications Vanessa Regan on arrival for her flight and presented with a \$500 travel

voucher to mark the occasion.

Tigerair Australia has also launched a sale to celebrate the milestone, offering thousands of one-way fares from \$24, to be released every 24 hours until midday tomorrow.

Appleford is pictured, centre, with representatives from the airline and Melbourne Airport.



CAPA CENTRE FOR AVIATION

CAPA Insights

TODAY marks the first in a new series of infographics created by CAPA Centre for Aviation, to appear weekly in *Travel Daily*.



UTILISING a mix of exclusive data from CAPA Centre for Aviation and other external sources, *TD*'s new CAPA Insights column will deliver key intelligence on aviation, travel and tourism.

Today's infographic focuses on aircraft deliveries due in 2017, sourced from the CAPA Fleet Database. It shows the Asia Pacific region is expecting more deliveries than any other part of the world, with 403 aircraft due in the remainder of 2017. Boeing leads the volume of expected deliveries with 43% of total aircraft, followed closely by Airbus at 38%, while a decline in first class seating is a continuing trend.



CORPORATE UPDATE

Uniglobe honours Magellan



AUSTRALIAN travel agency consortium Magellan Travel Group was honoured for its service to the Uniglobe Global community at last month's Uniglobe Global Rendezvous which took place in Berlin.

Magellan member Platinum Travel Corporation was also highlighted for its contribution.

The event saw Magellan further cement its exclusive partnership

with Uniglobe, an agreement described as a "perfect fit" by both organisations.

"Uniglobe offers our members representation, collaboration and partnerships in over 60 countries," said Magellan national manager corporate and business development, Scott Darlow.

"It allows us to leverage savings in multiple areas," he added, saying offering Uniglobe to Magellan members was a "key component of our impressive suite of value propositions".

Pictured at the Uniglobe gala dinner are, from left: Chris Goddard, Maxims Travel; Martin Charlwood, president of Uniglobe International; Scott Darlow, Magellan; Tina Killeen, Spencer Travel; and Carl Buerckner from Platinum Travel Corporation.

US legacy carriers under fire from BTC

THE Business Travel Coalition has taken aim at America's 'big three' legacy carriers, attacking their opposition to open skies policies and Gulf competitors.

In a letter to US members of Congress, BTC chairman Kevin Mitchell argues against "selective anti-competitive rules" that would target airlines including Emirates, Etihad Airways & Qatar Airways, in order to appease local carriers Delta Air Lines, American Airlines and United Airlines.

"The answer is not to abandon 25 years of steadfast Open Skies policy that has significantly benefitted the broad array of US aviation stakeholders," he writes.

"The Big Three are making record-breaking profits. Rather than complaining... the Big Three should invest those profits in upping their game to compete more effectively."

Mitchell said AA was willing to "look the other way when it suits its commercial interests to do so," citing that American Airlines codeshares with both Qatar Airways and Etihad Airways.

Virtual payment paper

CARLSON Wagonlit Travel has released a new white paper on *The Virtues of Virtual Payment*, highlighting the "shifting requirements of digitalised travel as business and government travellers increasingly turn to virtual payment".

The burgeoning technology solves many issues and challenges of traditional corporate credit card programs including availability, security, reporting and compliance.

CWT offers a virtual payment service via a partnership with Conferma which connects to 26 banking partners globally.

The company said it had seen virtual card numbers expand by 35% over the last year - see carlsonwagonlit.com.



LH long-haul increase

GERMAN carrier Lufthansa is adding new destinations to its long-haul network from northern summer 2018.

The carrier will launch direct flights to San Diego from Frankfurt, while Munich-Singapore will be reintroduced using new Airbus A350 aircraft.

LH's Singapore service from MUN will fly five times weekly. Airbus A380 aircraft will fly to LA, Beijing and Hong Kong from Munich next northern summer. With the additional A380 flights out of Munich, LH will transfer five of the double decker aircraft from its Frankfurt hub to Munich.

Over the next two years, the Lufthansa long-haul fleet in Munich will receive a further two more aircraft.

Germany by Night

GERMANY by Night, the new film from the German National Tourist Board (GNTB), has been released in Australia on YouTube.

The production process took seven months and the film takes viewers on an adventure showcasing over 70 different locations in Germany from a range of perspectives.

It was launched at the recent Germany Travel Mart and will be shown at future GNTB events.

CLICK HERE to view the clip.

Auberge into Texas

AUBERGE Resorts Collection, the operator of Nanuku Fiji, has announced that it has been selected to manage the Commodore Perry Estate.

The Estate is a small luxury hotel that will be developed on the historic Commodore Perry Estate in Central Austin, Texas.

Scheduled to open in 2019, the hotel will have 53 guest rooms, event space and restaurants.



To celebrate 20 years of flying into Australia, the launch of new direct service between Melbourne and Shenzhen and the increased capacity between Guangzhou and London, China Southern Airlines is offering Travel Agents in Australia the opportunity to win a return Business Class ticket to any China Southern Airlines destination in China or to London!

To win, correctly answer each daily question in June and have the most inspired response to the final question.

The best response will be the winner of the CZ return Business Class ticket from Australia to London and the second best one will be awarded with the return Business Class ticket from Australia

8) How many direct routes does China Southern Airlines operate between Australia and China?

to any CZ destination in China. Send your entries to csair@traveldaily.com.au





Industry Appointments

WELCOME to Industry Appointments, Travel Daily's Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Ailsa Brown has been appointed by Travelport as the Vice President, Asia Pacific of Travelport Digital. Brown previously led Travelport's sales and commercial strategy in the region for many years. Her new role will see her promote and maximise opportunities for the brand.

Shangri-La Hotels and Resorts has announced the appointment of Oliver Bonke as President and Chief Operating Officer. Bonke will assume responsibilities on o1 Sep, and will be based at Shangri-La's headquarters in Hong Kong.

Hassan Al Yousuf has been named by Etihad Airways as its new General Manager for the Sultanate of Oman. Hassan was previously based in Perth, as an Assistant General Manager. He joined the airline in 2010 as a Graduate Manager.

Tourism New Zealand has tasked Gregg Wafelbakker to the role of General Manager Asia. Wafelbakker joins TNZ from Westland Milk Products. He will start in the role on o3 Jul.

Anne-Marie Mina has joined the ranks of Exhibitions and Trade Fairs as their new Marketing Manager. In her position she will oversee marketing and communication for The Travel Industry Exhibition & Conference in Sydney and Melbourne in Jul.

Carolina Oriani has recently commenced in the role of Latin America Product Manager at Chimu Adventures. She was previously with Adventure World for more than 20 years, most recently as Product Manager, a position she had held since 2009.

BreeAnne Ermey will be the new Destination Marketing Manager, South Pacific for **Pleasant Holidays**. Ermey joined the travel company in 2016. Her portfolio scope encompasses travel partners in Tahiti, Fiji, the Cook Islands, Australia, New Zealand and New Caledonia.

Melbourne Airport is welcoming Dwight Harrison as the Manager Aviation Business Development and Distribution. Harrison was previously Manager Commercial Partnerships at Sabre Corporation.

Cairns tour owner-operator James Dixon has been announced as a new member of the Tourism and Events Queensland (TEQ) Board. Dixon has 27 years in the industry and is currently the Managing Director and Founder of Down Under Tours.

Sir Nikolai opening

SIR Nikolai Hotel has opened its doors in Hamburg, Germany.

The property is positioned on the Nikolaifleet waterfront between the city's old town, Aldstadt, and the rejuvenated HafenCity district.

Formerly a warehouse, the site has been transformed into a 94room hotel

Founded in Amsterdam in 2013, Sir Hotels is a boutique brand with several hotels across Europe and plans to open a new property in Ibiza in Jul.

Whitsundays on 7Two

CHANNEL 7 will air a half-hour Whitsunday Recovery Special on television this weekend.

7Two's television special will show the recovery effort of the tourist region after Cyclone Debbie wrecked havoc in Mar.

The program airs this Sat at 1730.

FM boosts KL flights

SHANGHAI Airlines will double its flights from Shanghai Pu Dong to Kuala Lumpur to 14 weekly flights from 30 Jun.

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CHRISTMAS IN JULY

Celebrate the very best of Yulefest during weekends in the month of July and experience a spectacular Winter Wonderland with crackling bonfires, delicious festive treats and a traditional Christmas feast.

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RETAIL TRAVEL MANAGER
TOWNSVILLE - UP TO \$60K PKG + \$\$ BONUSES

Experienced retail travel managers or 2ICS here's your chance to jump into a well-established and reputable agency in Townsville and take on a management role. You'll love working in this professional agency where along with day to day consulting you'll be responsible for the running of the team and office. A strong salary package + commission is on offer along with supportive senior management, superb famils and a real work/life balance.

LEAD FROM THE FRONT

CORPORATE TEAM LEADER
SYDNEY – GENEROUS SALARY PACKAGE

Start the new financial year in a fresh new role. Join this successful Corporate Travel Management Company in a leadership role. You will be managing the day to day functions of your team whilst being able to jump on the phones if needed. This company offers a very generous salary with ongoing training and career opportunities. If you have hit a ceiling in your current role, call me today to find out more.

IT & SYSTEM SAVVY

PROJECT ANALYST BRISBANE OR SYDNEY – UP TO \$82K PKG

Join this forward moving and global operator using your analytical, project management and travel systems experience. Managing large scale system projects you'll be able to liaise successfully between vendors and end-users to ensure the delivery of long term IT Solutions along with supporting IT and business process improvements. Experience in a similar role within the travel industry a must. Strong salary package and career opportunities on offer.

** WELCOME BACK YOUR WEEKENDS ** TRAVEL RECRUITMENT CONSULTANT BRISBANE – TOP PACKAGE & BENEFITS ON OFFER

Bring in the new financial year with an exciting new role away booking boring travel itineraries. We are currently looking for a talented consultant to join our successful Brisbane team. No two days will be the same as you meet candidates, grow your client portfolio through account management and business development to ultimately find the perfect client/candidate match. Enjoy Mon – Fri hours, an excellent salary + uncapped commission and more.

INDUSTRY BDMS IN HOT DEMAND

TRAVEL INDUSTRY SALES MANAGER x 3
SYDNEY & MELBOURNE - SALARY PACKAGE \$80K

Our client is searching for a BDM who is passionate about increasing sales with the ability to source and secure new business. You will have a real drive, passion and understanding of the travel industry, along with the ability to establish relationships and conduct presentations to secure wins for the business. Be rewarded with a supportive team and be proud to walk through the doors with this product under your arm.

LOVE THE THRILL OF THE CHASE

CORPORATE TRAVEL BDM MELBOURNE – UP TO \$98K PKG

Work at the elite level with a focus on the academic market. You will have impeccable standards in presentation skills along with the professional communication skills to be able to build long term relationships. Your previous experience in the corporate travel market along with tender presentations and dealing with complex data will be a winning tool. Enjoy a long term sales career when you join this leading TMC and earn a lucrative salary package.

TROPICAL DARWIN

GENERAL MANAGER
DARWIN – UP TO \$130K PKG+ BONUS

Are you an innovative General Manager looking for a new challenge? Come join this growing hotel brand & be responsible for overseeing all hotel operations, lead the team with a focus on providing an exceptional guest experience & growing the bottom line. Experience as a GM in 4-5 star hotel is essential along with exceptional leadership, communication & interpersonal skills. Strong salary package on offer for the right candidate.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600