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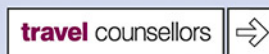
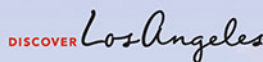
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# Travel Daily

First with the news

Wednesday 21st June 2017

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## New Cal selling points

**NEW** Caledonia Tourism is today promoting the diversity of the destination in **TD**, showcasing the 10 types of traveller the South Pacific hot-spot appeals to, including food lovers, culture vultures, daredevils, party-goers & love-birds - see **pages 10 & 11**.

## Seabourn 18/19 program

**SEABOURN** has confirmed the deployment of its newest vessel, *Seabourn Encore* to Australian waters for an extended period over the 2018/19 cruise season, but remains coy about what sister vessel *Seabourn Sojourn* is up to.

As exclusively foreshadowed by **Travel Daily/Cruise Weekly**, the 600-guest ultra luxury vessel will mark its third consecutive season down under from Dec 2018.

*Seabourn Encore* debuted late last year ahead of a christening ceremony in Singapore in Jan, at which president Rick Meadows revealed to **Travel Daily** plans were afoot for a circumnavigation of Australia (**TD** 09 Jan).

Overnight, Seabourn confirmed *Encore's* 2018/19 season in local waters would include an 18-day voyage from Benoa (Bali) to Sydney, along with four 16-day sailings between Sydney and Auckland, broken up by two 16-

day South Pacific itineraries ex Auckland, that will explore New Caledonia, Vanuatu and Fiji.

The season also includes a back-to-back 32-day South Pacific Treasures itinerary.

The ANZ season concludes with a 16-day Coral Coast & Orchid Isles sailing from Sydney to Bali, departing on 27 Mar 2019.

While the current program does not indicate an around-Australia itinerary, details of *Seabourn Sojourn's* 2018/19 deployment "are currently being finalised and will be announced soon".

Seabourn did however state *Sojourn* will feature a number of "Extended Explorations...suited to the traveller looking for a longer, more in-depth experience", which opens the door for a local circumnavigation.

As flagged by **Travel Daily** in Jan, Port Authority of NSW has *Sojourn* visits scheduled for Sydney in Dec, Jan, Feb and Mar.

## QF Dreamliner names

**THE** people have spoken, and Quokka, Skippy, Waltzing Matilda and Great Barrier Reef have been chosen as some of the eight names for Qantas' new fleet of Boeing 787-9 Dreamliners.

Over 45,000 votes were cast for the more than 60,000 suggested names proposed by the public for QF's 787 aircraft which will fly from Perth to London and Melbourne to Los Angeles.

Other winning names include Boomerang, Great Southern Land, Uluru and Dreamtime.

Names will be painted beneath the cockpit window on each 787.

## Today's issue of TD

**Travel Daily** today has seven pages of news and photos, a cover wrap from **AFTA NTIAs**, and full pages from:

- Leading Hotels of the World
- Travel Trade Recruitment
- New Caledonia product profile pages

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## White Xmas famil

**LEADING** Hotels of the World has launched an agent incentive to win a spot on a European White Christmas famil, running from 11-19 Dec.

The itinerary includes stays at member hotels in Italy, Austria, Switzerland and France.

To win one of the five places up for grabs, agents need to book clients at a LHW member hotel between 30 May and 31 Jul, for stays before 31 Dec.

For all the details, see **page 8**.

## Warm up in New Caledonia

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## VX transfer approved

**AN ORDER** granting the transfer of authority of Virgin America to Alaska Air Grp has been served by the US Government overnight.

"We find that Alaska Airlines will remain a viable air carrier after the merger with Virgin America and that the combined ops of the air carriers will enhance domestic competition in the airline industry," the DOT said, adding that neither carrier indicated they would exit int'l markets they already serve.

## NSW gets funding boost

**INDUSTRY** leaders have welcomed the NSW Budget handed down yesterday, including its 10% increase in funding for tourism and major events.

The Budget allocates \$193 million to attract visitors to the state and boost local economies, Minister for Tourism and Major Events Adam Marshall said.

"More than \$95 million will be invested to secure and support major entertainment, lifestyle, sporting, arts and business events across NSW," he said.

"\$61 million will be invested to support tourism operators, develop visitor services and promote NSW to domestic and international markets."

Marshall said visitation to rural and regional areas would continue to be driven by a record \$43 million funding over four years, announced in 2016.

Tourism and Transport Forum (TTF) chief executive Margy Osmond welcomed the increased funding in NSW, contrasting it against cuts made in Canberra.

"Following the Federal Government's recent budget cuts to the nation's peak destination marketing body, Tourism Australia, NSW has realised it must do the heavy lifting to take full advantage

of the current tourism boom and has allocated around 20% more funding towards tourism and major events than in the Commonwealth's budget," Osmond said.

She also welcomed \$8.1 million in funding for business events.

Tourism Accommodation Australia (TAA) also welcomed the budget, saying the increased investment came at "a critical time in the tourism cycle" with more than 40 hotels under development in NSW.

TAA ceo Carol Guiseppi said the funding of six Regional Destination Networks across NSW was "an urgent priority" and added that a commitment to a regional conferencing unit would encourage high-yield business.

## Origin reminder!

**DON'T** forget to get your tips in by 6:30pm for tonight's Game 2 of the 2017 NRL State of Origin if your taking part in **Travel Daily's** exclusive travel industry footy tipping competition.

To be in the running to win our overall State of Origin series prize of an NRL jersey of your choice and a \$200 cruise voucher, courtesy of sponsor Breakaway Travel Club, you'll need to be the person to correctly answer (or be closest to the correct answer) to the following questions;

- 1) *Who do you think will score the first try in Game 2?*
- 2) *How many field goals will be kicked during Game 2?*
- 3) *What will the final score be at the end of Game 2?*

Tips need to be submitted to [soocomp@traveldaily.com.au](mailto:soocomp@traveldaily.com.au).

## Clarke exits Webjet

**WEBJET** founding managing director turned chairman David Clarke has retired from the online travel company under the Board's succession plan.

Clarke has been replaced on the board by Roger Sharp as the non-executive chairman, promoted from the role of non-executive director he has held since 2013.

Rajiv Ramanathan has been appointed as an independent non-executive director.

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## Canton route boost

**CHINA** Southern Airlines is increasing flight frequencies on the Guangzhou-London Heathrow route over the northern winter, to 10 weekly, effective 29 Oct.

GDS displays indicate the route will be operated using Boeing 787-8 Dreamliner aircraft.

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Wednesday 21st June 2017

## Aussie traveller records

**TOURISTS** are opening their wallets in Australia, with the latest stats from the National Visitor Survey revealing record spending for the year ending Mar.

Australian tourists spent a record \$61.7b over the year, an increase of \$3.7b on the prior corresponding period.

Combined with record spending from international tourists for the same period, up 5% to \$39.8b, total spending by tourists reached new heights of \$101.6b.

The upwards trend in spending has surged over the past three years, with all states and territories experiencing double digit growth.

Tasmania witnessed the biggest growth in spending between Mar

2014-Mar 2017, up 54.2%, trailed by the Northern Territory at 46.5% and the ACT at 35.3%.

Northern Territory boomed ahead in its growth in visitors, up 40.6% during the three-year period, followed by Tasmania at 28.4% and WA at 26.6%.

The NVS shows overnight trips by Australians climbed by 3% to 91.7m, while nights were up 4%, cracking 335.5m.

NSW took the cake for the most overnight trips with a total of 29.4m visitors and \$16.7b in expenditure for the year ending Mar, while the Northern Territory was on the other end of the scale, with 1.5m visitors (a 7% decline) and \$1.9b in spending.

To read Tourism Research Australia's report, **CLICK HERE**.

## Western Australia regional fare inquiry

**THE** Western Australia Government has launched an inquiry into regional airfares within the state.

It will investigate the factors contributing to the current high cost of regional airfares and how that affects regional centres - from a business, tourism and social perspective.

The Economics and Industry Standing Committee will conduct the inquiry and will focus on five specific issues surrounding regional airfares.

WA Tourism Minister Paul Papalia said it was an issue that had hurt many businesses, tourism operators and locals.

"A parliamentary inquiry has the power to shine a spotlight on this issue, get to the bottom of why these fares are so expensive and give airlines the opportunity to provide solutions," he said.

The final report will work out what actions the State and Local Governments, plus regional airlines can take to limit increases to airfares, to make air travel more accessible in the regions.

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## Paris luggage service

**RAIL** Plus has introduced a new luggage storage and transfer service in Paris.

Customers are met on their arrival by train or aircraft by a concierge who collects their bags and delivers them at their hotel at a set time - ranging from check in on the same day or up to three days later.

Rail Plus commercial director Ingrid Kocijan said the new addition allows customers to start enjoying Paris sooner, "rather than lugging suitcases around for hours while waiting for their hotel check-in".

It can also be used on departure and must be booked through Rail Plus seven days prior to luggage pickup, with prices ranging from \$61 for two pieces of luggage for same day delivery, to \$129 for five pieces of luggage stored for three days.

## Travel at 60 website

**TRAVEL** media and deals aggregator, Travel at 60, has quietly launched a new website.

The portal has a new, fresh user-experience and houses a travel deals marketplace for tours, cruises and package holidays and publishes travel content aimed at those aged over 60.

Since its soft-launch a week ago, the site has seen more than 420,000 deals searches on site and more than 60,000 deals viewed individually.

See [www.travelat60.com](http://www.travelat60.com).



## Window Seat

**VIRGIN** and Sir Richard Branson are known for doing many crazy and outlandish things, but now they're planning on building a departure lounge on a beach in Barbados.

Scheduled to open mid 2018, pax will be able to swap an enclosed space in the terminal for the tropical wonders of the outdoor lounge, while sneaking in one last cocktail.

The beach concept will include a bag drop facility from your hotel, so you don't need to see your luggage until you arrive at your Virgin Atlantic destination.

Entry to the lounge will be complimentary for guests staying at Savannah Beach and Virgin Holidays cruise customers whose itinerary terminates in the tropical location.

Otherwise fees start at £20 for adults and £15 for kids for entrance to the lounge.

Nothing seems better than topping up on the tan one last time, especially if you're off to the gloomy UK!



Disney DESTINATIONS

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Wednesday 21st June 2017

## Browne joins TIE

**AUTHOR** and media commentator Melissa Browne has joined the speaker line-up for next month's Travel Industry Exhibition (TIE) and Conference, presenting on 'Original Thinking for Creative Leadership'.

As a business leader, she will speak on how companies can adjust to survive and grow through periods of disruption.

Other speakers include Orbit World Travel head Michael Chase-Smith and Paralympian Jessica Gallagher, in Sydney 20-21 Jul and Melbourne 25-26 Jul.

## Aircalin recruits

**NEW** Caledonia's Aircalin has appointed two new sales executives in Australia.

Zack Redfern has joined as Sales Executive for NSW, while Kerrin Trenorden has been named Sales Executive for Vic and Qld.

Together they have more than 17 years' experience in sales.

## Peru numbers surge

**THE** number of Australians visiting Peru hit 42,870 last year, a 3.1% increase on 2015.

Figures from PromPeru show the country welcomed a total 3.7 million visitors from around the world in 2016, a new record.

Latin America specialist Chimu Adventures said Peru was experiencing sustained growth from the Australian market, helped by greater air capacity and increased competition among carriers servicing South America.

## WA film for China

**TOURISM** Western Australia has released a new film aimed at the Chinese market, focussing on the Hutt Lagoon pink lake on the coast north of Geraldton.

The film is part of the Just Another Day in WA series and promotes the lake to free and independent travellers.

The 30-second video is now on YouTube - [CLICK HERE](#).

## End the Year in style!

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## VA trumps QF in 2017 Skytrax

**VIRGIN** Australia has overtaken Qantas in this year's Skytrax World Airline Awards, rising to 13th place as the Flying Kangaroo plunged out of the top ten to rank 15th globally.

Virgin took the title of best airline in Australia and the Pacific as well as best airline staff in Australia and the Pacific.

Under-siege Gulf carrier Qatar Airways regained overall 1st place for the first time in two years, followed by regular chart toppers Singapore Airlines, ANA All Nippon Airways and Emirates.

The rest of the top 10 included, in order, Cathay Pacific, EVA Air, Lufthansa, Etihad Airways, Hainan Airlines and Garuda Indonesia.

Having ranked 9th last year, Qantas slipped six places but still won awards for the world's best Premium Economy class and best Premium Economy seat.

QF also ranked 10th among the world's best Business class

products and 7th for the world's best inflight entertainment.

Jetstar Airways came in at 44th in world rankings and number 6th among low-cost carriers, while Tigerair took 90th place overall.

Among other categories, Garuda Indonesia took top place for the world's best cabin staff, followed by ANA and EVA Air.

Emirates won best inflight entertainment, followed by Qatar and Singapore Airlines, while the top airlines for cabin cleanliness were headed by EVA Air, ANA and Japan Airlines.

Among the cabin categories, Etihad, Emirates and Lufthansa topped First class, while Qatar, ANA and Singapore Airlines were named best for Business class.

Qantas was followed by Air New Zealand and Lufthansa for Premium Economy, while Thai Airways, Qatar and Asiana were tops for Economy class.

For more details [CLICK HERE](#).

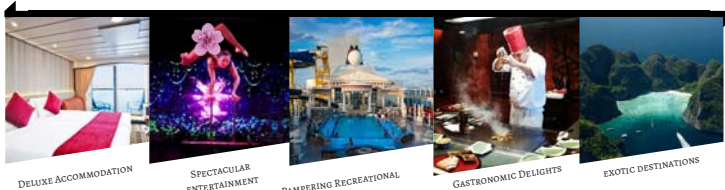
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## Paris Air Show orders

**ORDERS** for new aircraft are flooding in at the Paris Air Show underway this week in France.

The air show, held every second year in Paris, is a chance for manufacturers to show off their latest aircraft to the industry and to the public.

It is also the scene of flight displays and bulk aircraft orders.

New **Airbus** orders consist of:

- Ethiopian Airlines has placed an order for 10 additional A350-900s for its fleet.

- Delta Air Lines will add 10 more Airbus A321s on top of the 30 it ordered last month.

- Peruvian airline, Viva Air has announced a purchase of 50 new A320 aircraft worth US\$5.3b.

Airlines who have placed fresh **Boeing** orders include:

- United Airlines will take 100 Boeing 737 MAX 10s and four new 777-300ERs.

- Azerbaijan Airlines will receive four Boeing 787-8 *Dreamliners*.

- Ryanair has confirmed it will receive 10 extra Boeing 737 MAX 200s due to arrive from 2019.

## Disney Shanghai win

**DISNEYLAND** Shanghai has notched up its first year of operation and leaders of the park say they are overwhelmed with the response thus far.

Speaking to **TD** at Disney Days Roadshow in Sydney on Mon, head of travel for Aus/NZ, David Clark, said the Chinese were filling up the park on their own, so there hadn't been much need to market in other regions.

"We opened it as a Chinese Disney experience, but because of all the new attractions, I think there is this global appeal of Disney fans who want to see these new attractions in China," Clark said.

## D7 axes Europe return

**AIRASIA X** has canned plans to resume flights to Europe from Asia, AirAsia ceo Tony Fernandes confirmed via Twitter.

Fernandes said ultra long haul was not relevant at this point and the airline did not want to get involved in a price war.

"We will let the full service guys fight it out over Europe. Many of them are bleeding so much."

Instead he outlined plans for AirAsia X to focus on Asia and flights within eight to nine hours, with the "odd route like Hawaii".



## Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Fairmont Empress** in Victoria, BC will celebrate the grand opening of the property following a restoration of the hotel. The upgrade features a refreshed Willow Stream Spa with an expanded lounge, updated reception and revitalised retail area, and 229 guest rooms. The lobby also features a 250,000 crystal floral-like chandelier that pays homage to Victoria's city of gardens reputation.



A School Under The Sea Program has been launched by **Jean-Michel Cousteau Resort** in Fiji. The program promises to teach kids about Fijian culture. Activities that feature in the program include snorkelling, excursions, hikes and more. It is available for free for all children staying at the resort.



**JW Marriott Singapore South Beach** has welcomed a new SPA by JW. The spa room features eight treatment rooms and two express pods for treatments done in as little as 12 minutes. There are also new massage rooms available. The addition follows the opening of the 684-room hotel in Mar.



**&Beyond Phinda Rock Lodge** in South Africa has reopened with a brand new and updated look, following a refurbishment. The lodge now boasts interiors that are "raw and natural", but aim to bring a sense of luxury to the property. Guest areas now feature woven linen, hand-embroidered cotton and Persian carpets. Outdoor spaces now provide more al fresco dining areas for guests to enjoy.

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Rome	\$1,379*	\$6,719*
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Madrid	\$1,389*	\$6,699*
London	\$1,399*	\$6,939*
Paris	\$1,399*	\$6,739*
Athens	\$1,399*	\$6,709*
Manchester	\$1,479*	\$6,939*

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\*Advertised fares are per person for return Business Class and Economy Class travel departing from Perth and are correct as of 13 June 2017, subject to currency fluctuation. Offer ends 3 July 2017. Business Class fares are for travel commenced between 5 July 2017 and 28 March 2018. Economy Class fares are for travel commenced between 1 October and 30 November 2017, and 14 January and 20 March 2018. Higher levels apply for other travel periods. Business Class airfares are for return travel from Monday through to Thursday, while Economy Class airfares are for return travel from Sunday through to Thursday. Flight restrictions, inbound blackout periods, amendment and cancellation fees apply, and fares are subject to availability. Further terms and conditions apply. For full terms and conditions, please see your GDS, visit [emiratesagents.com/au](http://emiratesagents.com/au), or call Emirates on 1300 303 777. Offer subject to change. ^Best Airline in the World in the TripAdvisor® Traveller's Choice™ Awards for Airlines 2017.

## WIN TICKETS TO TIE

This week Travel Daily and the Travel Industry Exhibition & Conference are giving away two tickets to the Sydney and Melbourne events.

The inaugural Travel Industry Conference, "Agents of Change," will inform and inspire delegates to shift the way they think about their business in order to recognise their own value, and increase their customer base. A stellar line up of speakers from inside and outside the industry will discuss big picture trends, key skills development, latest industry tools and best practice case studies. You can view the full speaker list here - [travelindustryexpo.com.au/conference/speakers/](http://travelindustryexpo.com.au/conference/speakers/)

To win, have the most creative response to the question and tell us if you'd like a ticket to Sydney or Melbourne. Send your answer to [tie@traveldaily.com.au](mailto:tie@traveldaily.com.au)

Tell us what excites you about attending this years Travel Industry Exhibition & Conference?

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MEL: 2017 | 25-26 July



## HTA global summit

**REGISTRATIONS** have opened for Hawaii Tourism Authority's (HTA) Global Tourism Summit, themed 'Sustainability', being held in Honolulu from 19-21 Sep. To register, [CLICK HERE](#).



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## NT eyes China routes

**NORTHERN** Territory Tourism Minister Lauren Moss will lead a delegation of officials to China next week in a bid to secure direct flights to Darwin.

"The NT Government continues to focus on growing Chinese tourism to support tourism businesses and create local jobs," Moss said yesterday.

The high level delegation, which includes executives from Tourism NT and Darwin Int'l Airport, will travel to Guangzhou and Shenzhen in Southern China, likely meeting with carriers such as China Southern Airlines and Hainan Airlines.

## Great Taste bike tour

**TOUR** de Vines Gourmet Cycling Tours has introduced a new six-day Great Taste Trail itinerary departing from Nelson on New Zealand's South Island.

The fully guided small group cycling tour covers 159kms and is focused on the region's food and wine offering, visiting a number of cellar doors and taking in scenic mountain & ocean vistas.

A full day is also spent in Abel Tasman National Park.

Guests stay in hotels or B&B-style accommodation enroute and are provided with bicycles.

A maximum of 10 riders are permitted on the tour, which is set to depart on 26 Jan, priced at \$1,699ppts - more info [HERE](#).

## JAL free dom wi-fi

**JAPAN** Airlines has announced it will provide complimentary domestic in-flight wi-fi to pax on applicable flights.

The internet service will be available from 5mins after take-off until 5mins before landing.

JAL introduced its in-flight Gogo wi-fi service in Jul 2014.

## Vic trade learn about Explorers



**PONANT'S** key Victorian trade partners gathered at Melbourne's Cumulus Up this week to hear about the cruise line's series of four expedition ships, called the Ponant Explorers.

The first - *Le Laperouse* - will visit Australian waters in 2019.

**Pictured** are: Gemma Gannon, Gannon & Turner Travel

Associates; Roland Kautzky, Cruiseabout Armadale; Jonathan Smith, Travelcall and Rob Mackie, Trans World Travel.

## Cristallo into Lux Coll

**MARRIOTT** International's Luxury Collection Hotels & Resorts is expanding this month with the addition of the historic Cristallo hotel in the Italian town of Cortina d'Ampezzo - the brand's first ski resort.

Located in Italy's Dolomites mountain range, Critsallo, a Luxury Collection Resort & Spa has 74 rooms and suites.

## Hunter Snow Time

**HUNTER** Valley Garden's 'Snow Time in the Garden' fair starts this weekend and will run until 16 Jul.

It offers a range of activities for children - [CLICK HERE](#).



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Orbit World Travel is committed to providing leading technology solutions, teaming our own with the best third party solutions. We are wanting to grow our sales team with professionals that love travel technology and using it to solve client's needs. We are Australasia's largest privately owned travel management company with 15 offices, an enviable list of corporate clients and now part of the House of Travel Group.

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- Know your stuff - you have BDM experience securing high level corporate accounts
- Get pumped by the numbers - you love a target and you love achieving it even more
- Love to love - using technology to excite prospective clients

If this sounds like you, please contact us today!

**Stu Milne - CEO**  
E: [stu.milne@worldtravel.com.au](mailto:stu.milne@worldtravel.com.au)  
P: 0431 585 558





## Hainan JFK launch

**TWICE** weekly non-stop Hainan Airlines' services between Chongqing, China and New York will take to the air from 20 Oct.

The new route will mark the first non-stop service between a city in western China & New York.

## Westin Los Cabos

**WESTIN** Los Cabos Resort Villas & Spa has officially reopened after an extensive renovation.

The oceanfront property has transformed its 243 guest rooms and suites into 147 villas and its accommodation offering now includes studios & two-bedroom villas, two-bedroom premium villas and two luxury suites.

Villas cater for extended stays and include kitchens, washers and dryers.



**A TEAM** of seven VIP MTA - Mobile Travel Agents were recently hosted on a study tour by Banyan Tree Bangkok and Banyan Tree Phuket.

Participants sampled gourmet dinners both afloat (on the Chao Praya river) and sky high at Vertigo on the hotel's 61st floor rooftop and spa treatments were in generous supply.

**Pictured** at Vertigo are: Jodie O'Neill, Tamera Buongiorno,

Jacob Bartlett, Sally Curtis, Wendy Summerlin, Annie Morrison, Natasha Spencer, Chalermchok Leelaphatthanawong, Banyan Tree Bangkok and Victoria Hobbs; Banyan Tree Sydney.

## JAL Aerocare deal

**GROUND** handling company Aerocare has been appointed by Japan Airlines to support its new daily service between Melbourne and Tokyo from 01 Sep.

Aerocare will employ an additional 30 team members to provide the full range of ground handling services for the Boeing 787 Dreamliner flights to/from Tokyo's Narita Int'l Airport.

When the flights launch, Melbourne will become the second destination in Australia within JAL's int'l network.

## Cape York eco funds

**THE** Queensland Government has dedicated \$1.3m in Budget funding to Cape York national parks in a move to boost eco-tourism for the state's far north.

Qld National Parks Minister Steven Miles said the money would be used to improve the quality of the visitor experience.

"Tourism and ecotourism is the lifeblood of this region," Minister Miles said.

Infrastructure such as a new viewing platform at Nifold Plain in the north of Rinyirru National Park will be delivered and there are plans to upgrade the day-use area at Catfish Waterhole.

## Anayara Thailand

**ANAYARA** Resorts will open its first Thailand retreat in Dec with the launch of Anayara Luxury Retreat Panwa Resort.

The adults-only Anayara Panwa Retreat will offer six spacious suites, each with more than 100m<sup>2</sup> of space.

The beachfront property will be followed by Anayara Luxx Panwa, a luxury boutique resort slated to open by Q1 2019 and slated to offer one- and two-bedroom over water pool villas.

## AR adds COR/REL

**AEROLINEAS** Argentinas will operate an additional domestic route between Cordoba (COR) and Trelew (REL), commencing 16 Sep, GDS displays indicate.

Operating four times weekly, AR will utilise Boeing 737-700 aircraft on the route.

**WIN TICKETS TO CHINA AND LONDON**

TERMS AND CONDITIONS

To celebrate 20 years of flying into Australia, the launch of new direct service between Melbourne and Shenzhen and the increased capacity between Guangzhou and London, China Southern Airlines is offering Travel Agents in Australia the opportunity to win a return Business Class ticket to any China Southern Airlines destination in China or to London!

To win, correctly answer each daily question in June and have the most inspired response to the final question.

The best response will be the winner of the CZ return Business Class ticket from Australia to London and the second best one will be awarded with the return Business Class ticket from Australia to any CZ destination in China.

Send your entries to [csair@traveldaily.com.au](mailto:csair@traveldaily.com.au)

12) How many passengers did China Southern Airlines carry in 2016?



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**DESTINATION CANADA**

**WIN**

**1 of 20 spots on a Canada Global Mega Famil flying with Air Canada**

- Become a Canada Specialist Agent and go into the draw to join other agents from around the world on this Canada Mega Famil (departs late Sept 2017)
- Open to existing Canada Specialist Agents who have completed the new training modules - no need to do anything else
- Multiple itineraries - choose your preferred itinerary

**Complete training by 8 July 2017 to win!**  
<https://csp.canada.travel/>

**AIR CANADA**





THE LEADING HOTELS  
OF THE WORLD®



## DREAMING OF A WHITE CHRISTMAS? BOOK LHW TO WIN YOUR PLACE ON OUR COVETED FAMIL...

Known for hosting some of the most engaging and valuable educational itineraries in the industry, The Leading Hotels of the World is giving you the chance to win a place on our White Christmas familiarization trip to Europe from 11-19 December 2017.

Winners will experience the very best of European winter: think Christmas markets, mulled wine, open fires, winter shopping, Michelin-star dining and the MOST luxurious hotels!

**TO WIN ONE OF THE FIVE PLACES AVAILABLE, SIMPLY BOOK YOUR CLIENTS AT A LHW MEMBER HOTEL BETWEEN 30 MAY AND 31 JULY 2017, FOR STAYS BEFORE 31 DECEMBER 2017 AND REGISTER YOUR BOOKING!! EASY!**

**PLUS - THE HIGHEST BOOKING AGENT WILL RECEIVE A \$3,000 AUD CREDIT TOWARD AIR TRAVEL TO EUROPE!!**

Bookings can be made via GDS (LW chain code), LHW Reservations via phone or email [reservations.sydney@lhw.com](mailto:reservations.sydney@lhw.com) or visit [LHW.com](http://LHW.com)

Sydney (02) 9377 8444 • Australia-wide (1800) 222 033 toll free  
New Zealand 0800-441-016 toll free

To register your booking to **WIN** simply visit **LHW White Christmas**

### SAMPLE ITINERARY:



① **BORGIO EGNAZIA**  
(SAVELLETRI DI FASANO, ITALY)

Monday, 11 December and  
Tuesday, 12 December



② **HOTEL SACHER WIEN**  
(VIENNA, AUSTRIA)

Wednesday, 13 December and  
Thursday, 14 December



③ **BAUR AU LAC**  
(ZURICH, SWITZERLAND)

Friday, 15 December and  
Saturday, 16 December



④ **LA RÉSERVE PARIS**  
HOTEL AND SPA (FRANCE)

Sunday, 17 December and  
Monday, 18 December

#### Terms and Conditions:

- All bookings booked between 30 May and 31 July 2017 via LHW channels apply to register.
- Registrations to be completed by 1 August 2017 to win. Bookings must be for stays before 31 December 2017 and must be active on 1 August 2017.
- One registration per booking applies. Agents can register unlimited bookings over incentive period.
- Prizes will be allocated to top revenue bookers (the collective value of bookings) over the incentive period.
- Flights are not included.
- Winners must arrive at Borgo Egnazia, Puglia by 6.00pm on Monday, 11 December. Dates are fixed, itinerary subject to change.
- Rooms are for single accommodation only.
- Results will be finalised on 1 August 2017 and winners will be notified by phone and email.
- \$3,000 AUD airline credit for major prize winner will be paid by bank transfer, following receipt of verification of airfare purchase.



*Working in partnership with the Australian Travel Industry*

### Cruise Travel Consultant

**Sydney, Excellent Salary, Ref: 2921/RM1**

Are you an experienced travel professional who is passionate about the cruise industry? Do you want to work for a niche cruise brand based in the heart of Sydney CBD? This company is looking for top class reservations sales agents with at least 2 years experience in the travel industry in high volume and call centre selling environment. Your clients will be wholesalers, travel agents and the general public. Europe destination knowledge and Amadeus an advantage. Product Training will be provided to set you up for success. Fantastic base salary of up to \$55k plus super DOE.

For more information please call Ruth on  
(02) 9119 8744 or click [APPLY](#) now.

### Travel Reservations Manager

**Sydney, Up to \$75k + Super DOE, Ref: 2775PE1**

We are seeking an ambitious & motivated Reservations Manager for a Central Sydney based team. Ideally you'll have lead a reservation team & be passionate about the product that they sell. The role is responsible for driving sales to achieve targets whilst maintaining high levels of customer service. On offer is salary up to \$75K for the right candidate. Are you Calypso trained with excellent motivational & leadership skills looking for a position where you can take the reins & leave your mark?

For more information please call Paul on  
(02) 9119 8744 or click [APPLY](#) now.

### Multi-Skilled Business Travel Consultant

**Brisbane, Competitive Salary + Super, Ref: 2918CNA**

Our client, an international TMC, are on the look out for motivated travel consultants who are looking to take their career to the next level. If you are looking for a company where you can enjoy career progression, recognition, rewards and fun office culture, then this is the opportunity you've been searching for. This corporate travel role would suit an experienced, international corporate with extensive GDS experience wanting to earn more and be challenged in their career!

For more information please call Serena on  
(07) 3123 6107 or click [APPLY](#) now.

### Wholesale Travel Consultants

**Melbourne, \$40-\$53k, Ref: 2569DM1**

Are you currently working in the Travel Industry and need a change? Have you always wanted to work in wholesale travel? Then here is your chance! This Melbourne based company is recruiting for two passionate experience travel agents. Dealing with agents only this wholesale role is great for Retail agents that are looking for a new adventure in their career. Candidates must have the ability to thrive and succeed in an often diverse and always customer focused, travel sales role.

For more information please call Daniel on  
(03) 9988 0616 or click [APPLY](#) now.

### Business Development Manager

**NSW, OTE \$75k + Super Ref: 2883SO3**

This great travel company have lovely CBD offices in a central location and the culture is vibrant and lively. The Business Development Manager serves as brand ambassador for this amazing travel company. They are responsible and accountable for creating and maximising sales opportunities within their designation regions. They actively promote, educate and sell the products and services, in alignment with the overall company strategy to ensure that growth in sales is generated.

For more information please call Sasha on  
(02) 9119 8744 or click [APPLY](#) now.

### Air Desk | Airfare Manager

**Brisbane, \$70-\$80k + super, Ref: 2912SZ1**

With 4 global offices worldwide and over 250 staff members, my client is a growing and rapidly expanding business located in the heart of Brisbane. This newly formed position is for a airfares specialist wanting to make their own stance in a position & really manage their own work load whilst managing and building a team of consultants. If you have an understanding of wholesale and gross fares plus solid knowledge of a GDS or all 3 proficiently then this could be your dream job.

For more information please call Serena on  
(07) 3123 6107 or click [APPLY](#) now.

### BDM – Wholesale Travel

**Melbourne, \$75k Package + Super, Ref: 2888HC1**

Amazing Business Development Manager opportunity available, representing a reputable and well known wholesaler. This company is looking for an experienced Sales Executive or Business Development Manager to assist with their ongoing expansion across the travel market. You will be responsible for developing a network of retail travel by promoting and increasing the tour products. Excellent salary package is on offer and a chance to be the face of one of the most respected brands in the travel.

For more information please call Hannah on  
(03) 9988 0616 or click [APPLY](#) now.

### Corporate Travel Consultant Temp

**Perth, Great Hourly Rate, Ref: 1185SJ1**

We are on the look out for a great Corporate Travel Consultant to join a boutique travel management company in their luxurious offices in Perth on an ongoing temporary contract. Dealing with SME corporate accounts I require a candidate with extensive corporate travel experience. Using your travel industry skills & excellent customer service this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work & enjoy a fantastic new role.

For more information please call Sarah on  
(08) 6365 4313 or click [APPLY](#) now.



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# New Caledonia

## New Caledonia: The 10 types of travellers the South Pacific Island is suited to.

**NEW** Caledonia is much more than a tropical playground. The country's charming mix of French and Melanesian cultures sees warm hospitality sit alongside European elegance, gourmet food beneath palm trees, sandy beaches, French cowboys, tribal stays and activities galore. Indeed, New Caledonia has it all and there is something for all types of travellers. So whether an adventure junkie, a food lover or a party-goer, here you'll find ideas on just how New Caledonia can appeal to a variety of clients.

### 1. THE EXHAUSTED PARENTS

New Caledonia offers the chance to totally disconnect and just "get away from it all". With a warm island welcome, and its beautiful beaches and reefs, New Caledonia is a true

South Pacific hotspot to rest and recharge. Book exhausted parents for a lovely stay on the Isle of Pines and they will come back revitalised and ready to do it all again!

### 2. THE FOOD LOVERS

Whether it's fine dining, eating with the locals or enjoying wine or cheese tastings, there is something for everyone in New Caledonia. Expect to see baguettes and gooey French cheeses sold alongside coconuts and yams at the local market – the blend of tropical and Gallic influences makes the island such a delicious and mouth-watering destination for foodies.

### 3. THE CULTURE CULTURES

Much like the variety of cuisine on the island, New Caledonia's mixed heritage creates a unique and interesting architectural landscape. Traditional native buildings sit next to avant-garde structures and neighbourhoods featuring both European and Chinese colonial buildings. Some highlights include

the cottages in the Vallée des Colons and the mansions of Faubourg Blanchot, as well as the amazing Tjibaou Cultural Centre in Nouméa.

### 4. THE WATER- SPORT FANATICS

Located in the world's largest lagoon and possessing the second-largest barrier reef and one of the biggest marine reserves, New Caledonia is a diver's paradise. The crystalline lagoon also lends itself to windsurfing, kitesurfing, snorkelling, canoeing and scuba-diving, or simply a relaxing dip if preferred.

### 5. THE AUTHENTICITY SEEKERS

For a truly authentic New Caledonian experience, there are options for travellers to immerse themselves in the island's Kanak, or traditional Melanesian, culture. Guests can experience the traditional Kanak way of life through a tribal homestay, or can try traditional cuisine, such as the Kanak Bougna casserole.

Continued next page...



# New Caledonia

Continued from previous page...

## 6. FRANCOPHILES

Pétanque in public squares, people speaking French and driving on the right hand side of the road, tiny French bistros and supermarché (supermarket) shelves lined with wine, champagne, cheese and charcuterie... For Francophiles without the time to visit Paris, New Caledonia is a perfect close-to-home option.

## 7. THE DAREDEVILS

With endless water-sport and outdoor activities available, New Caledonia is appealing to active travellers. The warm water of the lagoon, its underwater treasures and the trade winds that rock the coast throughout all four seasons, offer the ideal setup for kite-surfers, windsurfers and surfers, while the options for trekking, mountain biking, zip-lining and golfing are perfect for exploring the island.

## 8. THE LOVE BIRDS

Featuring magnificent sunsets, luxurious hotels and French cuisine, New Caledonia is the perfect destination for a romantic escape. New Caledonia is the kind of destination that tugs at the heart strings and brings couples closer together. It's a tropical paradise after all, with crystal clear waters, white sandy beaches and a slower pace of life that truly makes lovers appreciate everything they have in life – including their special someone.

## 9. THE NATURE LOVERS

Outside of the capital, New Caledonia's landscape is a haven for naturalists, photographers, and adventurers. Whether it's hiking through the lush forests of the mountain range, visiting pristine cascades, following ancient trails, walking on secluded white sandy beaches, sailing on the translucent waters of the lagoon or trekking in the southernmost territories, New

Caledonia's stunning environment will always surprise visitors.

## 10. THE PARTY GOERS

New Caledonia is home to an exceptional and vibrant nightlife. Visitors can find trendy bars, gastronomic restaurants and nightclubs all within walking distance of the Nouméa accommodation strip. For something extra special, visitors can explore New Caledonia's amazing private island parties too!

The international airline of New Caledonia, Aircalin, operates twelve flights per week non-stop from Australia to Noumea, New Caledonia. Flights take two hours from Brisbane, under three hours from Sydney and less than four hours from Melbourne, making New Caledonia perfectly suited to a variety of travellers.