

Win a Trip to the Islands of Tahiti!



BOOK YOUR CLIENTS BY 30 JULY

Travel Daily

First with the news

Thursday 29th June 2017



New AIME operators

TALK2 Media and Events has been revealed as the exhibition and event management supplier for the Asia-Pacific Incentives & Meetings Expo (AIME), beginning 2019, the Melbourne Convention Bureau announced this morning. More details in today's **BEN**.

\$1m payout for ALG agents

AUSTRALIAN travel agents impacted by the All Leisure Group collapse in the UK earlier this year will receive more than \$1 million in compensation, under a deal brokered by AFTA ceo Jayson Westbury.

In the works for some months (TD 24 Jan 2017), the issue has been the subject of detailed negotiations with the Association of British Travel Agents (ABTA).

British travellers with flight inclusive packages were paid out through the UK Air Travel Operators Licensing (ATOL) scheme, while ABTA agents were also protected by a bond lodged with the organisation.

However that protection did not extend to Australian agents, and initially it appeared credit card chargebacks due to the collapse would hit the local industry hard.

Speaking yesterday at an event in Sydney, Westbury went public on the matter, confirming that AFTA had lodged 308 claims on behalf of its members with ABTA, and as a result more than \$1 million will be returned to affected Australian agencies.

The collapse included a range of brands including Swan Hellenic and Voyages of Discovery cruises, and reportedly disrupted the travel plans of over 13,000 clients.

More details in today's issue of **Cruise Weekly**.

Jin Air back to Cairns

KOREA'S Jin Air will operate 12 return seasonal services between Seoul and Cairns in Dec and Jan, building on the success of its deployment in 2016/17.

CNS chief executive officer Norris Carter said Jin Air's debut season "proved to be one of the most successful ever to operate into Cairns Airport, with every flight almost at capacity".

"Along with the Tourism and Events Queensland, Tourism Tropical North Queensland and Tourism Australia, we continue to work with Jin Air to develop an extended seasonal service and eventually a service that can provide South Korean people with year round access to our destination," Carter remarked.

Today's issue of TD

Travel Daily today has six pages of news and photos plus full pages from: (**click**)

- One&Only Wolgan Valley
- AA Appointments jobs



TravelPay,
the first approved
provider under
the new
**AFTA Insolvency
Chargeback
Scheme (AICS).**

✓ Fast set up to get you active on the AICS scheme

✓ Payment solutions at no cost to agent:
• Online • Terminal • Layby

✓ All credit/debit cards

✓ Your own branded portal

✓ No bond required

For more info visit:
www.travelpay.com.au/AICS

Or email: Cath Bisaro,
National Sales Manager on
cath.bisaro@zenithpayments.com.au

Visit USA UK ructions

CHRIS Rankin, former head of Qantas Holidays in Australia and now London-based head of consumer sales for British Airways, has been appointed as acting chair of the Visit USA committee in the UK.

The previous chairman, Jonathan Sloan, has stepped down to avoid a conflict of interest, after his company, Hills Balfour, was appointed as the UK and Ireland representative of American tourism marketing organisation Brand USA.

The committee issued a statement saying over the next few weeks its board would "be reviewing the current rules governing qualification criteria to hold directorship of Visit USA (UK) with the aim of discussing these written and unwritten rules with the membership".

Rankin will be interim chair until the organisation's annual general meeting in late Sep, while Sloan also remains on the board.



Want a flexible working life?
Before you decide, find out how
TravelManagers is different.
1800 019 599



Now I have a successful
business and time for
my young family.
Anthony Lee
Personal Travel Manager



MONGOLIA | Golden Eagle Festival
12 Days | \$12,995 per person twin share

Abercrombie & Kent

Peugeot Leasing

Book for the European summer now & get 1 week FREE. Save your clients up to \$300



More Info >

DriveAway Holidays



Travel Daily

First with the news

Thursday 29th June 2017

Princess Cruises Last Minute Industry Rates.
Sun Princess – 09 DEC 17 – 13 Nights to New Zealand. Inside From \$1,739* \$1,599* pp including taxes and port charges.
*Conditions Apply.

CLICK HERE for further details

Star Alliance training

A NEW training program for travel agents has been unveiled by Star Alliance as part of its 20th anniversary celebrations, offering those who complete the course a chance to win one of thirty \$100 Westfield Gift Cards.

The program is comprised of four modules and takes 20mins to bring consultants up-to-speed on Star Alliance's latest developments.

Module topics include 20 Years of Star Alliance; Building the Star Alliance of Tomorrow; Airport Hubs & Connections and Alliance Lounges & Loyalty.

For time poor agents, it's not necessary to complete all four in one sitting, but it must be started before 17 Jul.

Agents who complete the training before 28 Jul will be automatically entered into the draw to win a gift card, with six winners drawn at random each week over a five-week period.

To start training, **CLICK HERE**.

US bumps up air security

THE United States government is introducing new aviation security requirements for airliners flying to American ports, designed to combat terrorist groups.

Announced overnight, all international carriers flying into the USA will be subjected to the enhanced security checks as the world faces "an adaptive and agile enemy", the Department of Homeland Security (DHS) said.

The DHS said terrorists were continuing to target passenger aircraft, "and we have seen a 'spider web' of threats to commercial aviation as terrorists pursue new attack methods".

A total number of 180 airlines from 105 countries that carry an average of approximately 325,000 pax on around 2,100 flights into the USA every day will be required to adhere to new screening procedures of pax and electronic devices.

Enhancements will see beefed

up security protocols around aircraft and in passenger areas at airports, the deployment of advanced technology, expanding canine screening & establishing extra preclearance locations.

DHS said it would work with the Transport Security Administration and aviation stakeholders over coming weeks and months to adopt the procedures, and those who failed to implement the requirements within specific timeframes ran the risk of further security restrictions.

The Department of Homeland Security said the measures "will help to secure all commercial flights departing from 280 airports that serve as last points of departure to the USA".

Jones hacker trial adjourned

THE trial of Tasmanian travel agent Lee-Anne Levett was adjourned yesterday, with sentencing delayed until next month while a psychological report is prepared.

Levett, the founder of Hobart agency The Travel Studio, pleaded guilty to illegally accessing the Tramada records of rival Andrew Jones Travel 48 times between 2011 and 2013 in order to gain an unfair commercial advantage during the tender process for the University of Tasmania travel account (TD yesterday).

She remains on bail until the next hearing on 12 Jul.

Marvel Russia brox

TRAVELMARVEL will offer cruise sailings in Russia on board the refurbished *MS Kronshtadt* river ship in 2018, with the tour operator chartering the 90-cabin vessel over three departures.

It features in Travelmarvel's new Russia River Cruising 2018 guide.



Take your customers way beyond infinity.



JOIN TODAY AT

www.expedia.com.au/taap

telephone
1800 726 618

email
expedia-au@discovertheworld.com.au

CAPA
CENTRE FOR AVIATION

ACTE
GLOBAL
Association of Corporate Travel Executives

Perth Aviation & Corporate Travel Summit 4 July, Perth

The Perth market has recovered, but challenges remain and opportunities are dawning

Join **Perth Airport** (CEO), **AirAsia** (Group Head of Corporate Sales), **CWT** (Senior Director, Global Program Management) and more in Perth **NEXT TUES**

MORE INFO>

EXPERIENCE MACAO
Your Own Style

PARADE THROUGH MACAO
3rd DEC 2017
Latin City

Find us on MacaoTourismAUNZ @visitmacao @Macao Tourism AUNZ

visitmacao.com.au

Thursday 29th June 2017

Qld and Vic lead growth

QUEENSLAND and Victoria have led the nation in boosting tourism's contribution to the economy, both showing significant growth in the latest state breakdowns issued by Tourism Research Australia.

The annual State Tourism Satellite Accounts released yesterday show tourism

expanded across all states and territories last financial year, in most cases out-stripping growth in the rest of the economy.

Queensland led the way, with its tourism sector's contribution to gross state product (GSP) increasing 8.7% to more than \$25 billion during 2015-16.

Tourism now represents 4% of Queensland's overall GSP, an increase of 0.3 of a point.

Victoria also showed a big increase, with tourism GSP up 8.6% to \$23.3 billion.

NSW remains the country's biggest tourism state, where the industry's contribution to GSP rose 6% to almost \$32.5 billion.

Among the other states' total tourism GSP, WA increased 6.6% to almost \$11.9 billion, SA rose 2.9% to \$6.3 billion, and Tasmania rose 3.7% to \$2.8 billion.

The NT showed an increase of 6.1% to \$2.4 billion and the ACT rose 1.6% to just over \$2 billion.

Amadeus outage

AMADEUS has confirmed its users were hit by a global outage yesterday affecting airlines, airports and agencies, but said the incident was unrelated to the 'Petya' ransomware attack that affected computers worldwide.

"Our engineers worked to restore all affected services and we can now confirm that all systems are recovered," an Amadeus spokesman said, adding that the company regretted any inconvenience caused.

WINTER SAVINGS
ENDS JULY 3RD

Bali
RETURN ECONOMY CLASS
FROM **\$626***



*Inclusive of taxes. Travel periods & conditions apply.

Pan Pac Melbourne

PAN Pacific Hotels & Resorts will take over operation of Hilton Melbourne South Wharf, effective 28 Jul, after its parent company, UOL Group acquired the property.

The opening of Pan Pacific Melbourne will mark the return of the Pan Pacific brand to the Australian east coast and the group's fifth hotel in the country.

Pan Pacific Hotels Group has named the hotel's current general manager, Craig Bonnor, will remain in the same position under its new management.

Viva! Cooks incentive

VIVA! Holidays has partnered with Cook Islands Tourism to offer agents the opportunity to earn extra Trip Dollars when making a booking paired with an exclusive Air New Zealand airfare.

The bonus \$50 Trip Dollars are based on air & land packages of five nights or more made and deposited by 09 Jul.



Window Seat

WE'VE heard of catching crabs while on vacation, but a traveller has taken it too far.

While conducting routine checks at Boston Airport,

TSA officials discovered a 9kg live lobster in a passenger's luggage.

A spokesperson said it was the "largest" he had ever seen.

The lobster was stored in a cooler and "cooperated quite nicely with the screen process."

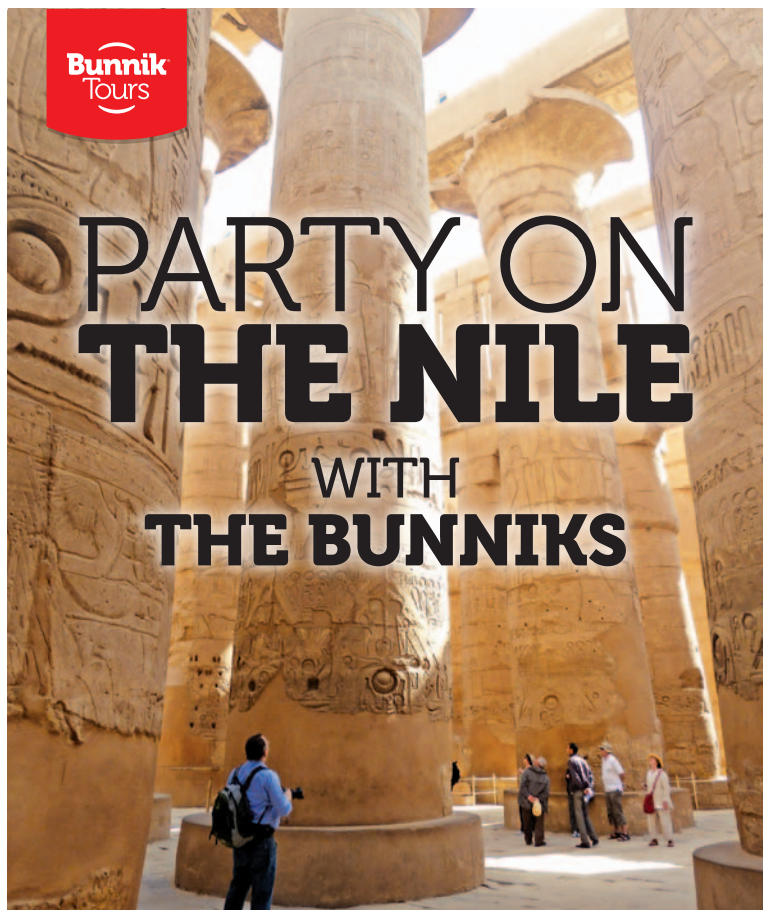
For the record, TSA doesn't prohibit live lobsters on aircraft, but they must be transported in "clear, spill-proof containers."





PARTY ON THE NILE

WITH THE BUNNIKS



Stand in awe at the sight of Ancient Egypt's most famous monuments and enjoy a series of money-can't-buy experiences on this 10-day mega famil.



The Bunniks behind Bunnik Tours - **Marion, Sacha** and **Dennis** - are going to Egypt and they'd love you to join them.

45 lucky agents will experience one of the world's most iconic travel destinations with the Egypt experts and the founders of one of Australia's most innovative travel companies.

To register your interest and find out more visit bunniktours.com.au/Egypt-Mega-Famil

BunnikTours

Thursday 29th June 2017

New IHG mid-scale

INTERCONTINENTAL Hotels Group has revealed a new "high-quality midscale brand" to launch in 2019 that will be priced around US\$10-\$15 less per night than its Holiday Inn Express brand.

The yet-to-be-named brand will serve a "vastly underserved segment", initially focused on the US market, IHG said.

Currently dubbed 'Project Horizon', the hotels will feature between 95-100 keys and be no more than three storeys tall, offering "rooms designed for sleep" & "no nonsense breakfast".

The name, logo & other brand elements will be unveiled in 2017.

Philippines roadshow

THE Philippine Department of Tourism is conducting a three city roadshow in Australia in Aug, with over 500 agents expected to attend the annual showcase.

Events are planned for Sydney (08 Aug), Melbourne (09 Aug) and Brisbane (10 Aug).

Agents are urged to 'save the date' in their schedules, with the opportunity to RSVP coming soon.

By attending, agents will have the chance to win a trip to the Philippine islands of Palawan, Boracay and Cebu.

Last year, more than 251,000 Aussies visited the Philippines, making it the country's fifth largest inbound source market.

QF corp fares webinar

AGENTS have an opportunity to expand their knowledge of Qantas' corporate fares by participating in a 15-minute virtual class being held next Wed.

The webinar will touch on the benefits of Qantas Private & Tier 4 Fares, review processes and support services on offer to corporate customers, and hear about what is new for Qantas Business Rewards.

Four sessions are being held during the day at 0830, 0930, 1030 & 1430 - register [HERE](#).

Whale & zoo combo

CAPTAIN Cooks Cruises is offering a new Taronga Zoo and Whale Watching Cruise Combo deal, available until 01 Nov.

The package includes entry into Taronga in the morning and an afternoon whale watching voyage departing from Taronga Zoo Wharf at 1:40pm.

Prices for the combo are \$99 per adult & \$55 per child, which includes a rocket ferry to the zoo from Circular Quay or Darling Harbour, and culminates at 4:15pm at Circular Quay.

MF Los Angeles start

XIAMEN Airlines has launched flights to its third US destination, introducing services between Xiamen & Los Angeles this week using Boeing 787-9 Dreamliners.

Discover the heart of Vietnam on the river in the June issue of *travelBulletin*.

CLICK HERE to read **travelBulletin**



Monaco sky high for Australians



AUSTRALIA'S love affair with travelling has seen a stark increase in arrivals into Monaco.

Speaking to **TD**, regional director of the Monaco Gov Tourist Bureau Australia, Alison Roberts-Brown said Australia was now a top 10 market for Monaco.

"When we started our job here in around 2010 we were number 40, now Australia is around number nine for arrivals into Monaco," she said.

Members of the trade gathered for a night at the opera to watch the Sydney Symphony Orchestra perform *Pellas et Melisande*, conducted by Charles Dutoit.

The night also celebrated EK's soon-to-debut A380 flights into Nice Cote d'Azur Int'l Airport, on

track to commence this Sat.

Emirates regional manager, NSW/ACT Tim Harrowell said the extra capacity represented a 44% increase in weekly seats available into Nice.

"Emirates is also working with Monacair to offer helicopter transfers between Nice and Monaco, which is free for First class pax and available to other passengers for a fee," he said.

Roberts-Brown said this enabled travellers to reach Monaco in only seven minutes from the airport.

Pictured above from left are Marc Humphries & Sarah Elfassy, Atout France; Tim Harrowell, Emirates; Alison Roberts-Brown and Emilie Hess, Monaco Tourism; and Anna Kelly, Emirates.

Regional Sales Manager VIC, SA, TAS

Base Salary: \$70K - \$80K

Viking Cruises have a position available for a highly motivated, driven individual to join the Australian Viking team as Regional Sales Manager to be based in Victoria who will be responsible for Victoria, South Australia and Tasmania. This role will suit an experienced driven sales professional who really wants to make their mark. The ability to think creatively and strategically will be key. A hunger for success combined with a competitive nature will be key personal traits along with the desire to be part of a small dynamic team. The successful candidate can expect a very competitive basic salary package with a rewarding incentive program plus great industry and health benefits.

If you feel you meet the criteria above and this sounds like your ideal role please apply by sending a short covering letter and your resume to: jobsau@vikingcruises.com

Only suitable applicants need apply.



the unique tourism collection
bringing niche products to Australians

THE UNIQUE TOURISM COLLECTION IS LOOKING FOR A SENIOR SALES MANAGER

leading boutique tourism marketing representation company, the unique tourism collection, is looking for a dynamic, motivated Senior Sales Manager to join our team in Sydney.

the successful candidate must be self motivated, experienced in leisure sales and will work closely with travel agents, wholesalers and industry partners across key utc client accounts. responsibilities will include sales calls, product training, seminars, roadshows, famil programs, trade shows and implementing strategic sales and marketing initiatives.

if you have a minimum of 5 years successful experience in leisure sales, have established trade relationships, excellent time management and the ability to multi-task and prioritise with strong written and presentation skills then this position could be for you!

to apply, please forward your cv and cover letter to jonica@uniquetourism.com by Tuesday 4 July 2017

Thursday 29th June 2017

Hilton Hawaii celebrates Australia



WIN WITH SAN DIEGO



San Diego, California's beach city is located less than two hours from LA and combines world-class family-friendly attractions with laidback beach vibes. San Diego is famous the world over for its San Diego Zoo, LEGOLAND California Resort and splash-tastic SeaWorld San Diego, but has so much more on offer to thrill both little and big kids in the family. For more **CLICK HERE**.

To celebrate "Kids Free Month" returning to San Diego this October, we're giving away a Summer Fun Hamper brimming with beach-themed goodies including a Sunnyslife inflatable flamingo.

To win, have the most creative answer to the question below. Send entries to sandiego@traveldaily.com.au

Tell us in 25 words or less why San Diego is the ultimate family holiday?

THIS week Hilton Hotels, Hawaii Tourism and Hawaiian Airlines remembered Pearl Harbour, with 07 Dec 2016 marking the 75th anniversary of the infamous attack which kicked off America's participation in World War II.

Hawaii Tourism country manager Kerri Anderson and Hilton Hawaii's Cynthia Rankin highlighted the strong relationship between the destinations, with Australia now Hawaii's third largest international market with an exceptionally strong repeat factor.

"Australia has always been an ally - then and now. We love you for it," Rankin said, before introducing a large delegation of representatives of the various Hilton branded properties across all of the Hawaiian islands.

Hawaiian Airlines country manager Gai Tyrrell also welcomed guests to the event, highlighting HA's strong loads out of Australia and its new lie-flat business class product.

Tyrrell, Rankin and Anderson are **pictured** above at the event which took place at the Sydney Hilton - complete with authentic Hawaiian cuisine courtesy of Ryan Urig, executive chef from the flagship Grand Wailea Waldorf Astoria Resort in Maui who also flew in especially for the event.



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Cruise Line Industry Association Australasia's Operations Manager **Amanda Rixon** has been recruited by **AFTA** to the newly created role of Industry Partnership Executive. Rixon's career includes stints at Mary Rossi Travel and Phil Hoffmann Travel. The position will see Rixon tasked with contacting members taking part in the newly announce AFTA Insolvency Chargeback Scheme (AICS) initiative (**TD** yesterday).

Air New Zealand has promoted **Nick Judd** to the senior position of Group General Manager Commercial. Judd is currently Regional General Manager Americas. Part of Judd's responsibilities in his new capacity will see him working with alliance partners including United, Virgin Australia, Singapore Airlines, Cathay Pacific and Air China.

RCL Cruises has recruited **Belinda Osmic** as its Business Development Manager for **Azamara Club Cruises** Australia & New Zealand, taking over from Steve Garside who is relocating to his home in the UK. Osmic has 12+ years' experience in the cruise sector.

Winter holiday specialists **Sno'n'Ski** has appointed **Kathleen Bowles** as its new Victorian Business Development Executive.

Air Canada's local general manager **Paul McLean** has been appointed as Chief Commercial Officer - Aviation at **Cairns Airport**, commencing in the role in early Aug. The Canadian national has been with Air Canada for the past 12 years and was instrumental in the launch of its Vancouver-Brisbane service and securing seasonal Melbourne flights.

Destination NSW this week announced two executive roles. **Siobhan Burke** has been promoted from her previous role as the organisation's Marketing Executive for UK & Germany to Regional Manager UK and Europe, effective 04 Jul. Former Fairfax Events staffer **Helen Parker** has also been named as Manager, Regional Conferencing, effective 17 Jul.

Leisa Chell has commenced in the role of Marketing Manager at **MSC Cruises Australia & New Zealand**, working alongside Donna Anderson.

The West Australian Government has named **Nathan Harding** as **Tourism Western Australia's** board Chairman. Also joining the board are **Manny Papadoulis, Karen Priest, Linda Wayman** and **Kevin Brown**.

Edge's Garden of Eden

CELEBRITY Cruises has revealed further details of *Celebrity Edge*, its 2,918-passenger ship that is currently under construction and due to sail from Fort Lauderdale, Florida in 2018.

Spanning three decks at the aft of the ship, 'Eden' is a space that will feature almost 650m² of glass windows overlooking the ocean.

Eden can be utilised for an array of purposes from yoga in the morning to performances, and houses the Eden Restaurant.

More in today's **Cruise Weekly**.

New Discovery Park

DISCOVERY Parks has inked a 15-year management contract for Streaky Bay Foreshore Tourist Park, which starts on 01 Jul.

The park is located on the Eyre Peninsula in South Australia, and will now be called Discovery Parks - Streaky Bay Foreshore.

Iberia A320neo fleet

INTERNATIONAL Airlines Grp has revealed a firm order for 20 Airbus A320neo aircraft it placed with the aircraft manufacturer two years ago will be destined to join Spanish carrier Iberia.

Valued at a list price of US\$1.84 billion, the neos will be used to modernise IB's short- & medium-haul aircraft fleet, to be delivered from mid-2018 through to 2021.

Wizarding night lights

UNIVERSAL Studios Hollywood has debuted its 'The Nighttime Lights at Hogwarts Castle.'

The dancing light projection shines against the Hogwarts School of Witchcraft and Wizardry and showcases all four Harry Potter houses in the light show.

Each night there will be multiple shows for guests to watch.

The lighting display will run during the northern summer.

Thursday 29th June 2017

George inspires QR MEL menu



IN CELEBRATION of its imminent deployment of A380 aircraft on the Doha-Melbourne route, Qatar Airways treated industry VIPs to sample a special premium class menu designed by celebrity chef George Calombaris at an event on Wed night in Melbourne.

The menu is a strategy taken by Qatar Airways to highlight Melbourne's significant links to Greece, with Calombaris' signature Greek-inspired dishes to be served in First and Business class between 01 Jul and 30 Sep.

Calombaris has been an ambassador of Qatar Airways since last year, with this venture the first time the Gulf airline has teamed with a celeb chef to create a one-of-a-kind in-flight menu for just one destination in its network. QR senior

manager for Australasia Adam Radwanski said the collaboration between QR's catering team and Calombaris' chefs would deliver pax a "truly unforgettable inflight dining experience".

Pictured at the event with Calombaris from left are Russell Cartensen, general manager Air Tickets; Chris Hall, managing director, APT; Adam Radwanski, senior manager Australasia, QR; Dennis Alysandratos, gm Consolidated Travel and Chris Malina, head of air, STA Travel.

Calombaris is **pictured** below with QR cabin crew displaying some of his tantalising dishes.



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: Suite 1, Level 2, 64 Talavera Rd, Macquarie Park, NSW, 2113 Aust.
P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Editor in Chief: Bruce Piper **Managing Editor:** Jon Murrie **Editor:** Guy Dundas
Contributors: Jasmine O'Donoghue, Matt Bell, Jenny Piper - info@traveldaily.com.au
Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au
Business Manager: Jenny Piper - accounts@traveldaily.com.au

Part of Business Publishing Group.

Travel Daily CRUISE **travelBulletin** business events news **Pharmacy DAILY** **Travel Daily TV**



WIN TICKETS TO CHINA AND LONDON

To celebrate 20 years of flying into Australia, the launch of new direct service between Melbourne and Shenzhen and the increased capacity between Guangzhou and London, China Southern Airlines is offering Travel Agents in Australia the opportunity to win a return Business Class ticket to any China Southern Airlines destination in China or to London!

To win, correctly answer each daily question in June and have the most inspired response to the final question.

The best response will be the winner of the CZ return Business Class ticket from Australia to London and the second best one will be awarded with the return Business Class ticket from Australia to any CZ destination in China.

18) In which year was China Southern Airlines' first Airbus A380 service between Sydney and Guangzhou?

Send your entries to csair@traveldaily.com.au



Tempo ANZAC tour

TEMPO Holidays is gearing up for 2018 ANZAC Day commemorations with an nine-night Western Front itinerary.

Departing from Paris on 18 Apr, the tour visits Champagne, Reims and Bruges ahead of the Dawn Service at Villers-Bretonneux.

It is currently priced from \$4,375 per person twin share which includes a 10% discount for bookings made by 31 Aug.

Call 1300 362 844 for more info.

Blue Emu price cap

DOMESTIC travellers parking their vehicle at Sydney Airport's Blue Emu facility will pay no more than \$18 a day under a new pricing structure.

The price cap is available online for a minimum of five days and maximum of 10, and applies to uncovered areas of the carpark.

Blue Emu parking is located approximately 8mjs from T2 & T3 terminals, with a free shuttle bus running every 10-15mins.

Curio French Riviera

HILTON has opened the 75-room Grand Hotel Des Sablettes Plage, Curio Collection by Hilton.

It is the first Curio Collection by Hilton in the region of Provence Alpes Cote d'Azur in France.

The hotel joins a collection of more than 35 Curio resorts spread around the globe.

Eat your way thru LA

LOS Angeles' biannual food focused event is scheduled to take place 14 to 28 Jul.

The *Summer dineLA* program spotlights the city's culinary diversity, with more than 300 restaurants taking part in areas such as Beverly Hills, Century City, Santa Monica, West Hollywood, Downtown and other locales.

Visitors can take advantage of specially-priced lunch menus, priced at US\$15, \$20 and \$25, while dinner menus are priced at US\$29, \$39 and \$49.

Details on *Summer dineLA*'s participants can be found **HERE**.

Emirates
One&Only
WOLGAN VALLEY
Australia

CHRISTMAS IN JULY

Celebrate the very best of Yulefest during weekends in the month of July and experience a spectacular Winter Wonderland with crackling bonfires, delicious festive treats and a traditional Christmas feast.

From \$2,175 per villa per night including luxurious villa with private pool, gourmet breakfast, lunch and dinner daily, Christmas-Inspired Degustation Dinner, selected local wines and beers with meals, non-alcoholic beverages, wine and cheese tasting, Yuletide Bonfire and a welcome bottle of regional wine.

TO MAKE A RESERVATION, PLEASE CALL +61 2 9308 0550, EMAIL RESERVATIONS@ONEANDONLYWOLGANVALLEY.COM OR CONTACT YOUR PREFERRED TRAVEL PROFESSIONAL.

Offer is applicable for new bookings based on a two-night minimum stay for travel between 30 June to 1 July 2017. Travel dates must include stay over a Saturday evening in the month of July 2017. Reservations are subject to availability and blackout dates may apply. Inclusions are set, cannot be substituted, offer is not combinable with any other promotion, discount or program and cannot be applied retrospectively. Other terms and conditions may apply.

oneandonlywolganvalley.com



www.aaappointments.com.au



Want your career search handled confidentially? Call the experts!

***NEW* DYNAMIC, HIGH ENERGY IS A MUST!**
NATIONAL TALENT AND CULTURE MANAGER
SYDNEY - SALARY PACKAGE \$100K

Are you a HRM who thinks outside the standard box? This exciting client is looking for a positive, experienced HR professional with a true passion for engaging teams and the ability to design creative, forward thinking training for current and new employees. If you want to escape the cookie cutter approach to HR policy and can come up with innovative strategy, this is your chance to work for one of the best in our industry.

***NEW* BE STRATEGIC**
DIRECTOR OF SALES

MELBOURNE \$100-\$110K + BONUS ++

Are you a creative & innovative Director of Sales? Our client is looking for a dynamic leader to join them to develop & manage the sales team, implement sales strategies & campaigns across all segments, budgeting & forecasting all to maximise revenues. Executive salary package on offer. Experience as a Director of Sales, a track record leading a successful sales team along with great communication, presentation & negotiation skills required.

***NEW* CRUNCH THE NUMBERS!**
CLUSTER REVENUE MANAGER

MELBOURNE – SALARY PKG UP TO \$80-\$95K

Take your career to the next level and join this industry leader as a Cluster Revenue Manager. Work closely with GM's, Sales & Marketing teams to develop strategies & implement revenue management processes, forecasting, channel management, budgeting, competitor analysis & management reporting to achieve revenue goals. Great salary + bonuses on offer. Prev. experience in a similar role overseeing multiple properties a must.

MOTIVATE & DEVELOP
SALES MANAGER

MELBOURNE - UP TO \$85K PKG + BONUSES

Turn the key and open the door to success when you join this luxury travel company. Managing a team of 20 sales and support consultants you'll know the secrets of driving and motivating staff members to reach their full potential and sales targets. Stepping into this rare management opportunity your previous leadership experience, wholesale travel knowledge and experience in setting targets will set you apart from the pack. Top \$\$ & bonuses on offer.

NEED FLEXIBILITY IN YOUR DAY?
GLOBAL CORPORATE ACCOUNT MANAGER
SYDNEY- SALARY UP TO \$120K

As a global Corporate Account Manager you will be responsible for the regional program with the objective of growing revenues, increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.

MOVE YOUR EVENT SALES CAREER FORWARD
BUSINESS DEVELOPMENT MANAGER
SYDNEY – \$130K PLUS SUPER PLUS BONUS

Create a valued impression when you join this outstanding company. You will have experience in sourcing & winning new business, have great negotiation skills & a fantastic personality. Representing this well-known brand in the market you will be proud to be part of this organisation, showing off your sales skills & getting new clients to sign on the dotted line. If you want a fast paced role with excellent progression then apply now!

USE YOUR EXPERT HUNTING SKILLS
STRATEGIC SALES MANAGER
MELBOURNE – UP TO \$98K PKG

Work at the elite level with a focus on the academic market. You will have impeccable standards in presentation skills along with the professional communication skills to be able to build long term relationships. Your previous experience in the corporate travel market along with tender presentations and dealing with complex data will be the key to success. Enjoy a long term sales career when you join this leading TMC and earn a lucrative salary package.

LOOKING FOR A CHANGE OF SCENERY
TRAVEL RECRUITMENT CONSULTANT

BRISBANE – TOP PACKAGE & BENEFITS ON OFFER

Bring in the new financial year with an exciting new role away from booking boring travel itineraries. We are currently looking for a talented consultant to join our successful Brisbane team. No two days will be the same as you meet candidates, grow your client portfolio through account management and business development to ultimately find the perfect client/candidate match. Enjoy Mon – Fri hours, an excellent salary + uncapped commission and more.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

FOR ALL THE BEST EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com.au