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Operating from 29th March 2017

3 flights weekly Mon, Wed, Sat

Departing Sydney 14:15 * Arriving Hanoi 20:50

(Departing 15:15 on 29th Mar and 1st Apr)

* Local time, subject to change due to daylight savings

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Travel Daily

First with the news

Friday 03rd March 2017

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VN Hanoi launch

VIETNAM Airlines is reminding agents of its Sydney-Hanoi route, taking out the cover wrap of today's *Travel Daily* to promote the thrice weekly service.

Commencing 29 Mar, fares on VN's new gateway into Australia are priced from \$700 return in Economy class.

The thrice weekly service is operated by 787-9 Dreamliner aircraft on Mon, Wed and Sat.

Student Flts NZ cut

FLIGHT Centre Travel Group has confirmed the closure of its three Student Flights retail outlets in New Zealand, but says the move will not extend across the Tasman to its Australian shops.

The move, part of FCTG's youth strategy, has seen the Student Flights staff redeployed within existing Flight Centre stores.

A spokesperson for the group told *TD* there was "no plan to make any changes in Australia".

Destination Network EOI

EXPRESSIONS of interest have been requested from local councils across rural and regional New South Wales for the six headquarters of the state's new tourism Destination Networks.

The regions include Destination Country & Outback NSW, North Coast, Riverina Murray, Southern NSW, Sydney Surrounds North and Sydney Surrounds South (*TD* 12 May).

NSW Minister for Tourism and Major Events Adam Marshall today said determining the location would involve all local councils in the regions being given an opportunity to host their local headquarters, followed by an assessment process.

Each office will require three full-time staff, including a general manager, who will support the board and tourism projects.

"We are entering an exciting time for tourism in rural and regional NSW, seeing the sector

re-energised through a record \$43 million investment aimed at attracting more visitors west of the divide," Marshall said.

For details on the Expression of Interest, [CLICK HERE](#).

QF China request

QANTAS has sought unlimited capacity allocation on flights to China following the recent revision of air services between Australia and China (*TD* 05 Dec).

In its submission to the Int'l Air Services Commission lodged yesterday, the Qantas Group said "for flexibility" it planned to enable Jetstar to utilise capacity and may be used by QF to provide services with China Eastern.

MEANWHILE, QF has also applied to the IASC for capacity on the Vietnam route for Jetstar's new Sydney and Melbourne services to Ho Chi Minh City, set to commence on 10 May.

Air Niugini to TSV

PORT Moresby-based carrier Air Niugini has scheduled new flights to the tropical north Queensland coastal city of Townsville.

Listed on Air Niugini's website, the twice weekly TSV route will debut on 31 Mar, operated using Fokker 70 aircraft (aside from the first two flights which are being operated by Boeing 737s).

Accor Brazil deal

ACCORHOTELS has inked a deal with Brazil Hospitality Group, the country's third-largest hotelier, to take over management of 26 properties (ranging from budget to luxury) in the South American nation, valued at €60m (\$83m).

Today's issue of *TD*

Travel Daily today has seven pages of news and photos, a front cover wrap for **Vietnam Airlines** plus a full page from **Travel Trade Recruitment**.

Autumn Take Off Sale

CVFR Consolidation Services and Singapore Airlines are giving you the opportunity to win the following great prizes simply by selling Singapore Airlines between 3 to 16 March 2017.

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1st prize: \$5,000 Gift Voucher
5 runner up prizes: 1 iPhone each

Most Improved Agents

1st prize: \$5,000 Gift Voucher
5 runner up prizes: 1 Home Theatre System each



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Carnival Glory no joy

PASSENGERS aboard a Carnival Cruise Line ship which was undergoing repairs while at sea will receive compensation for having their journey "disrupted".

Sailing from PortMiami, two Feb voyages on *Carnival Glory* to the Caribbean underwent renovation work to its mid-ship water park while cruising, generating dozens of complaints from passengers.

"The sea days were really kind of, almost, taken away from us in the sense that there was so much construction - the sounds, the noises, the smells and then also just the busyness of it," one disgruntled guest fumed.

Carnival apologised to guests who had their holiday disrupted, adding there were no issues for similar refurb work on other ships.

"We clearly underestimated the impact this work would have on their cruise experience and, in hindsight, should have advised guests in advance that the water slide and pool would be closed during their cruise," Carnival said.

Guests on the sailings are being provided a 25% refund on their cruise fare for the inconvenience, plus a 50% future cruise credit.

Amadeus to expand rail

AMADEUS is targeting rail travel with a new merchant model it says will simplify contractual agreements and invoicing with travel agencies.

The tech company says its model provides agencies with one link to sell multiple railways, bypassing 1-to-1 commercial relationships while driving new revenues.

Amadeus says a single interface is already offering the full networks of German, Spanish, French and Italian railways, along with select rail operators in Eastern Europe.

Others, it says, will join soon, allowing the railways to reach new travellers in new markets.

"Rail travel today is still largely domestic but this will soon change - our merchant model marks the beginning of a new era, giving the industry what it needs to take a global leap, and unlock growth," said Amadeus head of rail & ground Antoine de Kerviler.

"For travel agencies this will mean a convenient gateway to leading rail content that will serve to enrich their overall offer."

Under its model, Amadeus says it will reduce costs for railways and take care of all setup, billing and settlement activities.

It also assumes all financial and legal risks of selling via agencies.

"I am confident that rail will be on the radar of many more travellers now," de Kerviler said.

"We look forward to adding more rail operators across all continents in the coming months," he said.

CX 'book & go' sale

A NEW 'Book & Go' sale with Cathay Pacific Airways is offering fares priced from \$574 return between Melbourne-Manila for five days, booked by 07 Mar.

Travel must be between 07-19 Mar and 01-31 May.

Other options include Sydney to London from \$1,046 or Perth to Los Angeles from \$962.

QR using LATAM jets

QATAR Airways has leased the first of four Airbus A350 aircraft from LATAM for up to 12 months to meet its operational plan.

The A350 will operate with LATAM livery and seating config but will be operated by QR pilots, with on board service supplied by the Gulf carrier.

The first jet is now being used QR's Doha-Munich route.

In Dec, Qatar Airways purchased a 10% stake in the Latin American carrier worth US\$608 million.

"Thanks to our strong partnership with LATAM, we are able to meet increasing customer demand in the short term, in an innovative way," QR group ceo Akbar Al Baker said.

Mercure KL opening

ACCORHOTELS has introduced its mid-ranged Mercure brand to the Malaysian capital.

Mercure Kuala Lumpur Shaw Parade features 213 rooms and is located in Pudu, at the fringe of Kuala Lumpur's Bukit Bintang shopping belt.

An opening rate of RM218 nett (AU\$65) is available until 30 Apr.



SEE ADELE LIVE WITH BRITISH AIRWAYS

British Airways is giving six lucky travel agents the chance to see global superstar Adele live in the Presidents Suite at ANZ Stadium in Sydney on Saturday, 11 March 2017.

To win, send us a picture of yourself with something quintessentially British and tell us in 25 words or less, why you should join British Airways in the Presidents Suite at Adele Live 2017 in Sydney. Each winner will be entitled to one concert ticket. Send your photos and answer to britishairways@traveldaily.com.au

British Airways' route network currently serves more than 190 cities in 80 countries. British Airways has been flying to Australia for over 80 years and operates a daily service between Sydney and London Heathrow via Singapore. British Airways is the only European airline to fly to Australia. For further information about flying with British Airways visit ba.com.

BRITISH AIRWAYS

T&Cs apply



Marketing Representative (Victoria Based) for Singapore Tourism Board

The Singapore Tourism Board (STB) - the National Tourism Organisation which promotes Singapore as a destination for leisure and business is seeking a motivated and dynamic marketing representative for the Victoria market. You will be responsible for engaging the Leisure and MICE travel trade to drive visitors to Singapore. You should:

- Have >10 years of experience in sales and marketing, and possess a good network of tourism industry contacts in Victoria
- Be a resident of Australia and live in Victoria

Email STB_InfoSingapore@stb.gov.sg and provide your name and email contact by **7 March 2017** as an expression of your company's interest in the position. Interested companies will be contacted with further details, and be invited to submit a proposal for the position.



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Friday 03rd March 2017

SAGE Brisbane officially opens



SAGE Hotel James Street, located in Brisbane's Fortitude Valley, was officially opened this week by SilverNeedle Hospitality managing director John Warren (left) and Lord Mayor of Brisbane, Graham Quirk.

The hotel combines the Queens Arms with modern interiors and a

dedicated style space for fashion.

Visitors can relax at New Farm Park and explore iconic arts centre Brisbane Powerhouse.

The central location is only 3km from the CBD and 10km from Brisbane International and Domestic airport, making it ideal for business travellers.

DL/AM slot allocation

ALASKA Airlines has tentatively been awarded slots at Mexico City from San Francisco, Los Angeles and San Diego as part of the US Govt's plan to divest capacity operated by new alliance partners Delta Air Lines and Aeromexico.

DL and AM were given a green light for antitrust immunity on flights between the US and Mexico in Dec, however needed to sacrifice 24 slot-pairs at MEX and four at New York's JFK.

Other airlines provided tentative slots at MEX include JetBlue from Fort Lauderdale, Los Angeles and Orlando; SouthWest from Houston, Fort Lauderdale and Los Angeles, VivaAerobus from Las Vegas and New York JFK and Volaris on nine different routes.

JFK slots are flagged for Interjet, Volaris and VivaAerobus.

Strand into Virtuoso

MYANMAR'S The Strand Yangon has been added to the Virtuoso hotels & resorts program, only the second property in the country to join the luxury specialist's portfolio.

Its selection comes after a six-month refurbishment last year.

Hotel vp Olivier Triquand said the entry into Virtuoso's Hotels & Resorts program was "another positive step in our strategy to reaffirm The Strand Yangon's place as a leader in luxury hospitality in South East Asia".

HU rejigs FF scheme

CHINA'S Hainan Airlines has followed several US carriers in linking its frequent flyer system directly to the cost of fares.

Under a series of changes effective from 01 Jul, the airline's Fortune Wings Club will award points based on ticket prices and membership level rather than on flight distance and class.

The airline says it will also increase the number of seats available for redemption and link the number of points required to fluctuating fare levels.



Window Seat

FANCY sleeping in a furniture store? Two US-based home decor stores have announced plans to roll out hotel chains which will allow guests to "try before they buy".

Restoration Hardware will open its first property in New York's Meatpacking district - a 14-room boutique hotel which "blurs the lines between hospitality, home decoration and retail".

Also joining the trend is West Elm which is partnering with hospitality group DDK to create hotels in five cities.

Although the furnishings in the properties won't actually have price tags, guests will be able to order any item in the room using an app which is downloaded at check-in.

MEANWHILE, A British Airways flight from London to San Francisco was delayed by four hours on Wed when an unauthorised pax gained access to the cabin - a humble mouse.

The stowaway was spotted by passengers and forced an aircraft substitution while staff attempted to catch the rodent.



SLH additions

SMALL Luxury Hotels has added four new properties to its collection, each in new destinations for the group.

Two of the properties are in Iceland - the Hotel Ranga: Sudurland, a luxury log cabin, and the Tower Suites Reykjavik.

SLH also added the historic Grand Hotel Yerevan in Armenia and the Yemaya Island Hideaway & Spa in Nicaragua.



A 12 month fixed term vacancy exists for a Network Services Coordinator with Helloworld Limited.

Located in **North Sydney**, in the **Retail Shared Services division** of Helloworld Limited, this role entails providing quality operational support on all areas of business products and systems provided to the Helloworld Limited staff & brands. Liaising with our networks, the sales team & public, managing incoming calls and email enquiries. Working with the Retail Sales Support and Customer Service Manager assisting with any project work or cross departmental needs. Web & intranet site loading for the combined networks.

You will be responsible for but not limited to:

- Responding to the Help Desk phone and email enquiries from our networks and public in a timely and efficient manner.
- Following through to either resolution or escalation, ensuring agents and clients are aware of status at all times & tracking via CRM and call centre phone system. Enquiries include but are not limited to: CRM database, Marketing, Advertising, Loyalty Programs, Gift Cards, E-mails, relative accumulate brand rewards programs, Website navigation, Agent Portals, Internal Staff Travel, Finance, Contracts, Training and Conferences, communications.
- The administration, maintenance and quality control of content on the CRM Database and loyalty programs;
- Assisting Contract team with supplier updates;
- Distribution of 13 Calls and Internet Agent Finder enquiries as required;
- Ad hoc projects;
- Providing secondary level support for all brands Sales Teams as and when required;
- Participating in regular team meetings;

If you are interested in applying for this role, please send your resume and covering letter to careers@helloworld.com.au

itravel Emirates Business trial



THIS jolly team of itravel agents eagerly jumped aboard an Emirates flight from Sydney to Christchurch on Wed.

The day kicked off with a buffet breakfast and champagne in the Emirates Lounge before the group boarded a flight to Christchurch in Economy class.

Upon arrival the agents inspected a hotel and toured the city, hosted by Christchurch & Canterbury Tourism.

Participants then made their way back to Sydney in style, flying Business class (**pictured** above) and inspecting the Emirates First class cabin.

6th Anniversary
NETWORK WIDE SALE

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RETURN ECONOMY CLASS
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*Inclusive of taxes. Travel periods & conditions apply.

BLC free upgrade

BLUE Lagoon Cruises Fiji is running a free upgrade offer for its three-, four- and seven-night cruises to the Mamanuca and Yasawa Islands.

Book by 30 Apr in a Hibiscus deck cabin and receive a free upgrade to an Orchid deck cabin.

Valid for travel 01 Apr 2017-31 Mar 2018.

Prices start from FJ\$2,200ppts (AU\$1,392) for a three-night Explorer Cruise in a Hibiscus cabin.

See bluelagooncruises.com.

Albatross festive 17/18

ALBATROSS Tours has packed 28 festive tours into its just-released 2017/18 European Christmas, New Year and Winter Wonderland Tours brochure.

Eight new additions, including a range of Winter Wonderland itineraries, make their debut in the program.

The brochure features prices lower than in 2016.

Lotteries back AHA

AUSTRALIAN Lottery and Newsagents Association (ALNA) has come out and supported Australian Hotel Associations (AHA) collective boycott of DC payments (**TD** 10 Feb).

In a submission to the ACCC, ALNA said its members faced similar issues with DC Payments regarding ATM provision.

ALNA mentions the situation is now worse with DC Payments having acquired Cashcard and expects any resolution between the AHA and DC payments to flow through the industry.

Ben Kearney, gm of policy, government & stakeholder relations said "small business will be very wary about a collective or unilateral boycott and hence such a process will not be abused."

He adds both parties should have bargaining power.

ALNA believes that there is enough collective bargaining authorisations to move to boycott conduct situation.

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Manila runway repairs

SMARTTRAVELLER has advised Manilla Ninoy Aquino Int'l Airport is undergoing maintenance between 06-11 Mar and has warned international and domestic flights from the airport are being cancelled or rescheduled as a result.

Tee Department of Foreign Affairs and Trade said travellers should check with their airline or tour operator regarding travel.

HA launch HNL/JMH

HAWAIIAN Airlines has celebrated the launch of its Honolulu service to Kapaula, on the western side of Maui.

The twice daily service is operated by the carrier's Ohana by Hawaiian brand on a 48-seat ATR-42 turboprop.

The service recommenced 24 years after HA last flew to JMH.

Chobe Lodge rebrand

CHOBE National Park, Botswana, has launched its new Chobe Game Lodge brand.

The rebrand includes a new logo (below) and a redesigned website which will go live next month.

In addition, Chobe is rolling out new marketing material for agents and travellers, including new room layout illustrations, factsheets and video material.

In room information folders will be hand carved and will provide guests history of the lodge from the 1970s to modern times.

The announcement ties in with the start of ITB Berlin next week.



Check out the benefits of a small group on tour in the March issue of *travelBulletin*.

CLICK HERE to read **travelBulletin**



Sunshine Coast networking



TRAVELLERS Choice agents on the Sunshine Coast gathered in Maroochydore to network and receive a product update from Wendy Wu Tours recently.

The event took place at Ucango Travel & Cruise Centre (a member of Travellers Choice), where they received the latest information on offers and agent incentives from Wendy Wu Tours.

TC agents **pictured** include: Monique Hulsman & Dave

Hulsman, Ucango Travel & Cruise Centre; James McMillan, Wendy Wu Tours; Lynn Parker, Kawana Waters Travel; Jacinta Lane & Genna Quinn, Coolum Travel; Richard van Schouwenm, Kawana Waters Travel; Lyn Worthy, Coolum Travel; Kelly Bannam and Kathy Watson; Ucango.

OzFocus in Canberra

OZFOCUS is holding an event in Canberra to "help agents rediscover their love for Australia".

Held on 14 Mar (6-8.45pm) at the Hellenic Club, the event offers plenty of info and prizes.

CLICK HERE for more details.

Segway Riverbank

SEGWAY Sensations SA has launched guided segway tours along Adelaide's riverbank.

Tours are one hour and operate three times a day from Wed to Mon (including public holidays).

The tours already operate at Seppeltsfield Winery in the Barossa Valley.

CLICK HERE for pricing and info.

ALEXANDER ASSOCIATES

MARKETING EXECUTIVE CRUISE INDUSTRY | SYDNEY CBD

Our client is a global leader in cruise with three world class brands and aggressive growth plans for Asia Pacific.

We're seeking a results-driven Marketing Executive to join our client's APAC Marketing Team based in Sydney. Reporting to the Marketing Manager and working closely with the brand marketing team in Sydney plus global teams, this hands-on role will contribute to marketing planning and be responsible for stakeholder management, communications, end-to-end campaign management, copywriting, editing, budget management, partnerships, PR, events and sales support.

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If you meet the requirements, then apply now for this fantastic opportunity to work with a great team.

If you're interested in applying for this role, please send your resume to john.rowville@helloworld.com.au

Industry crazy for Adele!

TRAVEL Daily readers are proving to be avid Adele fans, with the entries for this week's competition rolling in!

Despite tickets to Adele's concerts nearly selling out, British Airways has concocted the perfect remedy, turning the tables for fans and giving six agents the chance to see the chart topper.

To win a spot in the Presidential Suite at the 11 Mar concert, send your "quintessentially British" photo to britishairways@traveldaily.com.au, along with 25 words as to why you should nab a ticket.

Remember, Tue is the last day to get involved - rumour has it readers may be saving the best for last?



LJ JONES from The Savvy Traveller is hiding his heart (and face) in a play to claim some Adele tickets, along with:
*Having a lovely cuppa tea
 Listening to my favourite LP
 This piece of Vinyl I'll never sell
 Oh what a voice does have Adele.*



IF HER lyrics are anything to go by, Adele is no stranger to a turbulent love life. Jennifer Brangan from World Travel sent through this snap captioned: *On board B.A. in my 30+ years old B.A. T-shirt when turbulence struck, even had red wine in my hair! I'd really feel good if I got to see Adele.*



THIS clever entry arrived in our inbox from CT Connections' Roberta Follador, along with:
*Hello, it's BA
 I was wondering if after all these years you'd like to fly with me;
 To go over every cities; They say we keep always on time; And we haven't changed this much.
 Hello, can you hear me?
 I'm in California flying this fantastic aeroplane; Where we are young and free; I've forgotten how it feels to get on United; There's such a difference between us; And a million miles.*

Friday 03rd March 2017

Magellan agts explore Canada



THIS team of Magellan Corporate agents packed their bags recently for a trip to the Vancouver head office of the group's global partner, Uniglobe.

Co-hosted and sponsored by American Airlines and sponsored by Fairmont Hotels & Resorts, the group was led by national manager Magellan Corporate, Scott Darlow.

Delegates took some time out on the trip to get a bird's eye view of Vancouver and the surrounding

islands on a sea plane, tour the Boeing Factory at Everett, USA & enjoy a private tour of Seattle's Museum of Flight at Boeing Field.

The group are **pictured**: David Barnett, Solve Travel; Chris Goddard, Maxims Travel; Scott Darlow, Magellan Travel Group; Christine Stevens, Platinum Travel Corp; Kelli Robinson, American Airlines; Tina Killeen, Spencer Travel Group; Martin Keating, Cairns Business & Leisure Travel & Robert Nangle, Travel Design Int'l.

HRG gets out and about



FIVE HRG consultants recently dived into a family of Seattle, courtesy of Delta Air Lines.

Staying at the luxurious Grand Hyatt Hotel for three nights, the team lapped up the sights from the top of the Space Needle, toured the CenturyLink Field,

took an "Underground Walking Tour" of Seattle's "buried city" and visited the Boeing Factory.

Pictured are: Amanda Taylor, HRG; Ling (Jenny) Jin, HRG; Karen Ramirez, DL; Janine Leonard, HRG; Sandy Galofaro, HRG and Sue Jeffery, HRG.

Skal Int'l Sydney committee



NEW Skal International Sydney committee was elected at the Grace Hotel last month, following its Feb AGM.

President Sue Francis said the group had already planned networking events including a St Patrick's Day celebration and a lunch on board *Celebrity Solstice*.

As well as local events, members could join national and

overseas trips including a visit to India later this year.

Pictured above (from left) are Martin Mitchell; Sean Cummins, Livn Group; Sue Francis, the Travel Industry Club; Alan Collingwood, Travel Industry Coordinators; Verniece Irvine, Adara Apartments; Bryce Crampton, Beyond Travel and Ben White, Adara Apartments.

Go to skal.org.au for more info.

Swiss Travel System

SWITZERLAND Tourism has announced the launch of a new website mystsnet.com by Swiss Travel System AG.

The system is specially tailored to agents, trade and media partners and useful for learning about the services and products of the Swiss company.

Users can obtain useful information on product range, prices and various services, as well as a Swiss Travel System Sales Manual and Factsheets.

Images, videos, maps and logos are available for download and distribution, as well as timely information on the public transportation network see mystsnet.com for info.

SLK's Waller retires

SEALINK Travel has confirmed the retirement of Trevor Waller as company secretary, previously flagged in late Sep.

Paul Blewett, SeaLink's general counsel and company secretary, will continue in the role.

EY/MS codeshare

ETIHAD Airways and EgyptAir have begun a new codeshare partnership.

During the initial phase, Etihad will place its 'EY' code on EgyptAir flights between Abu Dhabi and Cairo.

EGYPTAIR will place an 'MS' code on Etihad Airway flights between the two capital cities.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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Travel Specials

WELCOME to Travel Specials, **Travel Daily's** Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Stay five-nights or more in a Deluxe Ocean View Room at **Outrigger Fiji Beach Resort** for FJ\$356 (AU\$225). Choose from four days of nanny service (for those aged six months-12 years), two spa treatments, and more. Travel must be taken between 01-30 Apr. Visit outrigger.com for more information.

Crowne Plaza Queenstown is offering an earlybird Ski, Stay, Play Package at the centrally located lakeside hotel for five nights between 10 Jun-08 Oct. Prices start from NZ\$385 (AU\$359). Book by 30 Mar at crowneplaza.com.

Active Travel is giving visitors US\$500 (AU\$653) travel credit on its six-day Galapagos Loop Tour. Departures are available every Sun for the rest of 2017. Book before 30 Apr at activetravel.com.

Book a minimum of two nights at **Rra Dinare** and two nights at **Moremi Crossing** or **Gunn's Camp** in South Africa and receive the intercamp charter valued at US\$110pp (AU\$144) free of charge. Valid 01 Jun 2017- 31 Mar 2018. Contact admin@pompomcamp.com for more details.

From Sun 05 Mar, **Peppers** is offering reduced room rates and a range of extras at over 20 idyllic destinations across Australia, New Zealand and Bali. Price start at \$169 at Peppers Salt Resort & Spa, Kingscliff. Ends midnight 12 Mar. Visit peppers.com for more information.

Win flights to Europe with the Lufthansa Group



This month **Travel Daily** and Lufthansa Group are offering readers the chance to experience their award-winning long haul product on a trip to any European destination served by the Lufthansa Group. The Lufthansa Group prize includes two return economy class flights with Lufthansa Group and their airline partners ex-Australia to **any European destination of your choice**.

The Lufthansa Group - composed of Austrian, Lufthansa and Swiss International Air Lines - offers Australian travelers the world's most comprehensive European network and more than 300 global destinations accessed through their four regional hubs. The theme of this competition is Mixed Class - learn more about the product [HERE](#).

Open to all Australian Travel Agents, the lucky winner will have the most correct answers as well as the most creative entry to the final question. Send your answers to lufthansa@traveldaily.com.au

Q3. Which Lufthansa Group Carrier(s) offer a Mixed Economy-Business fare product between Australia and Europe/Middle East/North Africa?

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Lufthansa Group | Austrian | Lufthansa | SWISS



Working in partnership with the Australian Travel Industry

Virtuoso Travel Consultant

Gold Coast, \$40-45k + Bonus, Ref: 2413CNA2

If you want to be part of a Virtuoso Agency and deal with very high-end clientele, repeat business and an excellent bonus structure on offer, then look no further. You will be working towards targets and earning a lucrative bonus in return, within a sales and service focused environment. You will ideally be experienced within the travel industry, have GDS skills and have a passion in dealing with high-end clientele. Long term career progression & a great salary are perks to this role.

For more information please call Chandini on (07) 3123 6107 or click [APPLY](#) now.

Retail Travel Store Manager

Sydney, \$65k + Super, Ref: 2735PE1

My client, a well-known travel company who book worldwide hotels, flights & tours are looking for an experienced manager to join them. You'll be responsible for the profitability, leadership & motivational management of your team. You'll drive sales targets through support and influence of each team member offering coaching & training support & setting sales targets. The role would ideally suit a mature travel manager with exceptional people management skills and is highly customer focussed.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Adventure Travel Consultant

Melbourne, \$50-55k, Ref: 2739KF1

This outstanding travel company known for its unique products offer off the beaten track destinations and are currently looking for an experienced adventure travel consultant to join their team in the South Eastern Suburbs of Melbourne! In this exciting position you will be working within the dynamic travel industry, helping create inspiring journeys and making trip arrangements with suppliers. Design, plan and organise client tour programs from start to finish across worldwide destinations.

For more information please call Katie on (03) 9988 0616 or click [APPLY](#) now.

Product Manager

Adelaide, \$60-65k + Super, Ref: 2727HC1

Calling all experienced Product Managers to come forth & apply for this opportunity! Be apart of a travel company with exceptional growth and office culture. Get paid your worth and be offered a fantastic salary package with superb benefits. You will have ability to meet deadlines, be organised and want to create exciting products for customers and clients. Take charge in making decisions to generate profitable revenue by developing products. Excellent incentives are perks to the role.

For more information please call Hannah on (08) 6365 4313 or click [APPLY](#) now.

Commercial Development Manager

Gold Coast, OTE \$130k DOE, Ref: 2048SZ2

A rare position for an experienced candidate with solid experience in commercial analysis, call centre implementation and project management amongst a few other key traits to work closely with the Managing Director in analysing, researching and implementing any changes required business wide. You will have a strong financial background as you will be conducting financial audits of the current business practices & liaising with the financial control team on monthly budget management.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Corporate Travel Consultant

Sydney, Circa \$60k + Super, Ref: 2647SO6

Move into a corporate travel role working for a highly successful agency, have access to a mixture of interesting and diverse clients and arrange complex worldwide trips for them. You will need to have previous GDS system use and will have experience of fares and ticketing. Your knowledge of world wide destinations will be exceptional and this supportive environment will encourage you to excel. This move will help towards future success as you leverage off the excellent reputation of this TMC.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

Online Travel - Customer Care and Fares

Melbourne, Package to \$55k, Ref: 2742HC1

If you have a sound understanding of airfares, complex itinerary changes and ticketing and would like more of a work/life balance then this could be the role for you. My client is a leading online travel agent and they are seeking a customer service advisor to join their team. Your ability to problem solve and assist customers with their queries around fare changes and refund processing will propel you in your career. The position is located in Melbourne and an attractive salary is on offer.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Business Development Manager

Perth, Competitive Salary + Bonus, Ref: 2226SJ2

Do you have sound understanding of Corporate Travel Sales, BD experience and a proven sales record? A leading Travel Management company are looking for a new BDM to assist with their ongoing expansion across the travel market. You will be sourcing new leads, building rapport and developing relationships with key prospects. Targeting the SME market there is fantastic earning potential and this is a great chance to develop your managerial and corporate travel experience with a leading TMC.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



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