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Travel Daily

First with the news

Tuesday 7th March 2017

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Burnes buys HLO

HELLOWORLD ceo Andrew Burnes is putting more of his money where his mouth is, last week buying 21,340 shares in the firm at an average price of \$4.19.

The additional stake was acquired on-market for almost \$90,000, and boosts his direct and indirect Helloworld holding to 31,330,099 shares.

This week the Helloworld share price has dipped, with the shares yesterday closing at \$4.00.

StayWell taps into China

HOTEL management company StayWell Hospitality will massively expand its portfolio in the China mainland market having forged a new partnership with Manhattan Hotel Management.

The Australian-owned firm has a portfolio of 36 properties trading under the Park Regis and Leisure Inn brands around the globe, including a Park Regis branded property in Beijing.

Under the new Master Licensing Agreement with Singapore-based Manhattan, StayWell will target the addition of sixty hotels within China over the next 36 months, of which 30 will open by 2020.

Cities earmarked include Beijing, Shanghai, Hong Kong, Shenzhen, Guangzhou and Chengdu.

Over the next 18 months, Manhattan will secure three hotel management projects in Chinese

three-tier cities.

"This partnership will not only expand our offering in China but also provide opportunity for StayWell...to capitalise and also embrace the highly regarded position international hotel brands have in the Chinese market," StayWell Hospitality Group ceo and managing director Simon Wan said yesterday.

In the past six months, StayWell has announced partnerships to enter the UK, Vietnam and Thai markets as well as increasing its presence in India.

QBT new group gm

NICK Sutherland has today been named as the new group general manager of Helloworld Ltd's corporate travel management business, QBT.

Sutherland, who launched CT Connections in 2010, has over 20 years' experience in corporate travel management as well as experience in airline and commercial foreign exchange.

Based in Melbourne, he will report to group gm corporate and Air Tickets, Russell Carstensen.

Scenic \$100 Reward

SCENIC is offering travel agents a bonus \$100 worth of Rewards Points for every 2018 Europe and France river cruise booked before the end of Apr.

The luxury travel company has frozen 2017 prices for all 2018 sailings as part of its pre-release program (see **cover wrap**), which also includes 'Fly Free to Europe' deals and a \$600 per couple early payment discount for cruises of 11 days or longer.

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Today's issue of TD

Travel Daily today has eight pages of news and photos, a front cover wrap for **Scenic** plus a full page from:

- inPlace Recruitment
- Travel Alberta product page

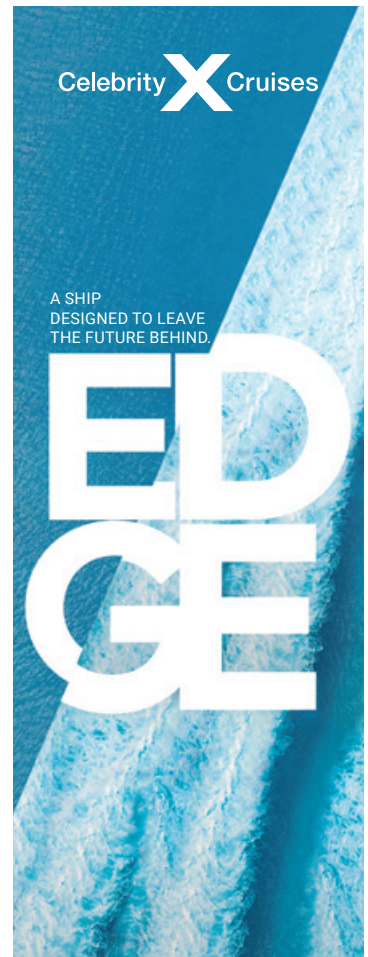
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Tuesday 7th March 2017

WOMEN FOR WOMEN
 ON INTERNATIONAL WOMEN'S DAY

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SQ A350s to MEL
SINGAPORE Airlines will deploy new Airbus A350-XWB aircraft on the Singapore-Melbourne route from 01 Apr, GDS displays show. The Star Alliance carrier will use the carbon-composite jet on SQ207/208 on Tue, Fri and Sun (ex SIN), replacing 777-200ERs.

Gladiator to push France

RUSSELL Crowe will front a new French tourism marketing push aimed at boosting traveller confidence to Paris and France.

The campaign initiative is part of a strategic fund created by the French Govt to entice travellers back to France following a spate of terror attacks and was unveiled by French Minister for Foreign Affairs and Int'l Development Jean-Marc Ayrault who was in Australia last week (see **page 8**).

The flagged campaign, expected to roll out on TV & cinema screens in Sep, will position the French capital as a "fun, cultural and lively city," Atout France regional manager Patrick Benhamou told **Travel Daily** yesterday.

Oscar-award winner Crowe will join a number of other Australian celebrities such as film director Baz Luhrmann, who will actively endorse Paris and France.

Other celebrities Atout France is chasing include Hugh Jackman,

Naomi Watts and Delta Goodrem. Backed by Paris Tourism Office, the Paris Region and Air France, the campaign will present Aussie stars expressing their love for the destination, with the phrase "J'aime Paris" set against landmark sites.

He said the Australian market for France had dipped by around 20% in 2016 compared to the year prior, "but forward bookings show a positive trend since Nov".

Get Up & Go is gone

GET Up & Go, the consumer travel magazine focusing on the 55+ demographic, will no longer be printed, with long-time editor Bev Malzard revealing the publication's closure yesterday.

The quarterly *Get Up & Go* was owned by Business & Tourism Publishing which also produces bi-monthly business events magazine, *micenet Australia*.

Alberta cities profiled

TODAY'S Destination Profile of the Canadian province of Alberta is focused on some of the things visitors can see and do in the capital, Edmonton, and the home of 'The Greatest Outdoor Show on Earth' - the Calgary Stampede. See the **back page** for details.

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Tuesday 7th March 2017



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Trump travel ban revised

US PRESIDENT Donald Trump has imposed a revised travel ban on the nationals of six Middle Eastern and African countries, replacing measures announced in Jan which were blocked in court.

The new measures will be introduced over coming weeks and no longer include Iraq, but still apply to Iran, Libya, Syria, Somalia, Sudan and Yemen.

People who already hold valid US visas will be unaffected.

The Association of Corporate Travel Executives (ACTE) last night expressed concern over the ban and launched a survey of its members on their responses.

"ACTE was seriously concerned that the dignity of business travellers was being compromised by the first travel ban," said ACTE exec director Greeley Koch.

"The new travel ban, issued today, has a ten-day

implementation period and is not supposed to affect anyone holding a visa valid on Jan 27, 2017... we'll see how this one is implemented."

However, the US Travel Association backed the measures.

"The American travel community supports efforts to bolster national security, and the Trump administration deserves some credit for the substantially more cautious and deliberate introduction of the revised executive order," said association president and ceo Roger Dow.

Accor, Rixo alliance

ACCORHOTELS has announced a joint venture with Rixos Hotels "to reinforce its presence in the luxury and high-end market".

The strategic partnership will see the pair co-operate, develop and jointly manager Rixos resorts and hotels around the world, with its stable currently consisting of 15 properties in Turkey, the UAE, Egypt, Russia and Europe.

The French-hotel giant will nab a 50% stake in Rixos at the end of the transaction.

CSIRO border project

THE CSIRO has joined with tech company Unisys to develop new automated systems for policing border security.

The pair have announced a collaboration in which Unisys will fund joint research by the CSIRO's data and IT arm, Data61.

Its aim is to develop a system of automated security assessment, using "advanced data analytics" to monitor travellers and cargo over air, land and sea borders.

The CSIRO says its research will involve assessing data from airlines to identify patterns that might indicate risks.

It plans to develop a "proof of concept" at an unnamed Asian hub, with the intention of making a viable product available to national governments.

"The end goal of this international collaboration is to make border security processes more efficient, cost effective and safer for countries around the world," Data 61 chief executive Adrian Turner said.



Window Seat

OF ALL the hazards skiers need to avoid on the slopes of Europe, the threat of a volcanic eruption is not one that springs immediately to mind.

Yet a party of skiers in Sicily last month found themselves sharing the piste with a smouldering projectile thrown from Mt Etna's fiery innards.

A video posted on YouTube shows the skiers' encounter with a smoking boulder rolling down the mountain's slopes.



It creates clouds of steam in the snowy landscape as the group chases it down a hillside beneath the volcano's summit.

[CLICK HERE for the video.](#)

Oman screens on 9

THE Sultanate of Oman will feature on Channel 9's *Travel Guide* program tonight, including water activities at Shangri-La Al Jissah Resort & Spa, Muscat.



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Oceania shows off *Sirena*



THE Norwegian Cruise Lines Holdings (NCLH) team was out in force yesterday at Sydney's White Bay Cruise Terminal, with *Oceania Sirena* making her Australian debut following a US\$50 million refurbishment.

Oceania is one of the brands overseen by NCLH, alongside Norwegian Cruise Line and Regent Seven Seas Cruises, and *Sirena* is undertaking a series of Australasian itineraries including a 34-day Sydney to Sydney circumnavigation of Australia.

Yesterday, NCLH senior vice president and managing director, Steve Odell, confirmed the strong growth of the Oceania brand since it became part of the newly established local office.

"Australia is now the second largest market for Oceania globally," he told **TD**, with the Sydney office overtaking the UK in just the last few weeks.

The Australian circumnavigation itinerary will be repeated by sister ship *Regatta* this coming Dec, with Odell saying there is "clearly an appetite among Australians for seeing our country by sea".

Sirena features a new Asian-inspired restaurant called Red Ginger, reflecting the increasingly eclectic culinary tastes of Oceania passengers.

Other onboard eateries include Tuscan Steak, inspired by Oceania's traditional Polo Grill steak restaurant and its Toscana Italian eatery.

Pictured above in Red Ginger aboard *Oceania Sirena* in Sydney yesterday are, from left: NCLH vice president of marketing, Asia Pacific Ben Angell; NCLH director of operations Liz Krstevzki and NCLH senior vice president and managing director Steve Odell.

More from Oceania in today's issue of *Cruise Weekly*.

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Regional tourism key

THE Tourism & Transport Forum (TTF) has welcomed a \$300 million boost to regional tourism from the NSW government, saying areas beyond the "capital and coast" help ensure the industry continues to evolve.

"Expanding our tourism product by adding more regional attractions is critical to building the national visitor economy," said TTF ceo Margy Osmond.

She said better regional product would help cater to both new and established tourism markets.

Rocky Mtnr moving

ROCKY Mountaineer is preparing to shift its Canadian headquarters to a "new, state-of-the-art collaborative space" on Howe Street in the heart of downtown Vancouver.

The new base will replace the current offices on Terminal Avenue from next week.

Eurostar Paris lounge

CROSS-CHANNEL high speed rail operator Eurostar has opened a new Business Premier lounge at Paris Gare du Nord station.

The relocated lounge is on the top floor of the building, and has been designed by architectural firm Softroom to "capture the spirit of a Parisian apartment".

EK rejects claim to EU

EMIRATES has rejected claims by Lufthansa, Air France and KLM that its competition has forced them to cancel services to Asia.

Reuters reports that the carriers have complained to the European Union of unfair practices by Emirates which had forced them to drop destinations.

In response, Emirates says Official Airline Guide data shows in the past decade the carriers had increased their capacity from Europe to Asia by 17% and increased frequencies 6%.

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Find out how the big screen and travel marketing can go hand in hand in the March issue of *travelBulletin*.

CLICK HERE to read
travelBulletin



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Exotic Hols to launch in Oz

NEW Zealand company Exotic Holidays will begin operating in Australia in the coming weeks.

The Australian operation will be called *Exotic Tours* and is promising to bring change to the wholesale travel market.

Speaking to *Travel Daily* this morning, md of Exotic Holidays, Rahul Sharma said the company identified a gap for a boutique company offering niche services.

Exotic offer tours to Europe, Asia, India and the Middle East

in individual/FIT tours, group and special interest tours plus incentives & conference travel.

“Apart from Australia being a bigger market than NZ, the feedback we’ve received is that there is a big gap in the market for wholesalers and for someone who can offer something new, with customised programs, compared to set itineraries that many offer,” Sharma said.

Initially the company will operate its AUS operation from NZ with a plan to open an office in the country, if there is strong demand in the next 6-12mths.

The company is in the final stage of selecting local reps and launch once its website is ready.

Sharma said NZ agents loved the company because of its fast turn around times, emphasis on personal service and personal tours, extended operating hours and because unlike many, it was open on weekends.

London gets Moxy

MOXY Hotels has launched its first hotel in London, joining its existing portfolio of eight global destinations including Munich, Milan, Berlin and New Orleans.

Operated by Marriott Int’l and located in the East End, Moxy London ExCeL is located near ExCeL London convention centre and has 164 rooms.

WILDFest 2017 on sale

WILDFEST 2017 is offering a sale on its three-day (21-23 Apr) wilderness program in the NSW Southern Highlands.

Activities include canoeing, champagne and forest canapés, ghost towns, bush spas and star gazing at the Milky Way.

The special runs until 20 Mar and promises savings of up to \$500 for the Remote Glamping Premium Package, which range from \$2,500 to \$3,000 per person.

CLICK HERE for details.

Renaissance Pattaya

RENAISSANCE Hotels is planning to open its first resort in the seaside town of Pattaya in Thailand.

Scheduled to open by 01 Sep 2017, the hotel will have 257 rooms in a low-rise format in the popular tranquil Jomtien district.

Rates at Renaissance Pattaya Resort & Spa will start at \$135 plus for a Deluxe Room.

Hotel price index

THE latest Hotel Price Index data, released today by Hotels.com, reveals Yulara, NT was the Australian destination that set international travellers back the most in 2016, while Townsville and Perth recorded the steepest declines at 13% and 12%.

For another running, Australia’s largest city Sydney, remained the most popular destination for foreign travellers.

For Aussie travellers, the United States and Greece were the most expensive destinations to have a snooze.

Pattaya in Thailand, however was the most affordable place to stay at \$67 per night.

On a whole Asia is the cheapest for your buck, recording 18 of the lowest 20 averages paid per hotel night in the top 100 popular international destinations.

Besides Pattaya, Phnom Penh was the second lowest at \$73 per night, followed by Mai at \$74.

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TODAY is the last chance to win tickets to see Adele in Sydney with British Airways!
British Airways is giving six winning agents tickets to the Presidents Suite at Adele's 11 Mar

concert at ANZ stadium.
Lee Parkinson, senior corporate travel consultant at Egencia Business Travel, had a crack and sent through the above pic of him already getting up close and personal with Adele.

To be in the running, send a picture of yourself with something quintessentially British and in 25 words or less why you should join British Airways in the Presidents Suite to britishairways@traveldaily.com.au.

For more information, see the competition on the left.

Luna Park \$20m redo

LUNA Park Sydney is in for a \$20 million refresh in the next four years, *The Daily Telegraph* is reporting.

Six new hi-tech rides designed for thrill seekers and using VR and other tech are on the cards, along with updates to Coney Island, The Rotor, The Ferris Wheel and The Wild Mouse rollercoaster.

Mantra equality

MANTRA Group is backing gender equality, with the latest data from the Workplace Gender Equality Agency showing 61% of Mantra Group's Australian team members are female - 9.2% higher than the industry average.

Women in department head positions have increased by 16% since the group launched its Women in Mantra initiative in 2014 while women in gm positions have increased by 2%.



SEE ADELE LIVE WITH BRITISH AIRWAYS

British Airways is giving six lucky travel agents the chance to see global superstar Adele live in the Presidents Suite at ANZ Stadium in Sydney on Saturday, 11 March 2017.

To win, send us a picture of yourself with something quintessentially British and tell us in 25 words or less, why you should join British Airways in the Presidents Suite at Adele Live 2017 in Sydney. Each winner will be entitled to one concert ticket. Send your photos and answer to britishairways@traveldaily.com.au

British Airways' route network currently serves more than 190 cities in 80 countries. British Airways has been flying to Australia for over 80 years and operates a daily service between Sydney and London Heathrow via Singapore. British Airways is the only European airline to fly to Australia. For further information about flying with British Airways visit ba.com.

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About the Organisation

Destination NSW is a Public Service Executive Agency with responsibility for developing and implementing strategies to grow the visitor economy. Our key focus is on driving tourism to NSW and acquiring and developing major sporting and cultural events.

For more information about Destination NSW please visit their website at www.destinationnsw.com.au

About The Role

The Regional Tourism Development Managers (RTD Managers) are the interface between Destination NSW and the Destination Networks and their local industry. The RTD Managers are the tourism development and marketing 'expert' for their designated Destination Network region and are responsible for managing Destination NSW's efforts in relation to the development and delivery of a range of programs to assist regional stakeholders, particularly their Destination Network.

The Destination Networks are:

1. Riverina Murray
2. Country and Outback
3. North Coast
4. Southern NSW
5. Sydney Surrounds North
6. Sydney Surrounds South

Specifically, the roles are responsible for:

- Providing input where applicable into the development, evaluation and implementation of applications to DNSW's Regional Tourism Fund where applicable.
- Acquiring a thorough understanding of the assigned Destination Network region in terms of visitor profile; key tourism products, experiences and destinations; stakeholder issues and promotional opportunities.
- Developing and maintaining positive relationships with key stakeholders.
- Providing information to regional stakeholders on Destination NSW partnership programs and provide feedback and market intelligence from the Destination Network zone, to inform Destination NSW marketing activities and promotional opportunities.

Applying for the Role:

Applicants should identify which RTD Manager role/s they wish to apply for (separate applications for each Destination Network is not required). Also please respond to the following two targeted questions in a covering letter [maximum two pages] as well as supplying an updated copy of your resume [maximum five pages] with relevant skills and experience and identifying how these relate to the capabilities of the role.

1. Outline your destination management experience, including specific responsibilities relating to tourism stakeholder management, destination development and marketing.
2. Provide an overview of your experience in building productive and positive relationships with external stakeholders. Where relevant, include details on how you achieved collaboration across these stakeholder groups in delivering projects, marketing plans or other promotional activities.

Part of the assessment process may include additional online capability testing, skills testing or work samples. For more information regarding capability based assessment techniques, please read the article below:

[Capability Based Assessments](#)

Closing date: 17 March 2017 at 5.00pm

Enquiries: James Nakkani E: James.Nakkani@dnsw.com.au

Applications must be lodged electronically via the [I Work For NSW](#) website. Applications submitted via email will not be accepted.



TOMORROW (Wed 08 Mar) is a day in which women are recognised in the hope that gender equality becomes the norm rather than a thing.

It is International Women's Day and for those in the travel industry who might not understand what it is, I highly recommend you **CLICK HERE** to visit the official International Women's Day website.

Some of the statistics listed are confronting & it is hard to believe that in 2017, the issue of gender equality requires this level of prominence, but it does and a quick review of the website will tell you why.

As a nation, Australia has done better than many to embrace gender equality and there are several measurements that show this.

In a business setting, Australia has done better than most to ensure that women get treated the same as men.

Some would argue that this is not always the case, but the results do point to this. One very clear measurement of this is the number of women who hold significant board seats on ASX listed companies.

Gender diversity is a very important measurement used by stock exchanges all over the world. In Australia we have a rating of 25.1% of directors on the ASX 200 listed companies who are women in board positions. The UK have 27% of their top 100 companies and the USA have 23% women directors of their top 100 companies.

These numbers have grown over the past few years but clearly there is some significant work to do to get gender diversity on our top company boards. At the travel industry level, our recent AFTA member survey shows that 70% of travel consultants are female. Some 42% of our workforce are part-time employees meaning that we have a strong female base, but also working conditions that allow people to have a career but also other interests like a family.

It is a very important topic and I congratulate JITO for their efforts in bringing the subject to the forefront of the travel and tourism industry by hosting the International Women's Day tomorrow in Sydney.

While my role at the event tomorrow is that of a facilitator, there is a very distinguished panel of senior travel and tourism industry leaders, who happen to be women, the line-up of speakers very impressive.

Perhaps the top ASX companies should take a leaf out of the travel industry's book as it would seem that we have a pool of talented women across all levels of the industry and I am very proud to be a part of that.

So no matter what your gender, or your views on this subject, I strongly suggest that we all embrace International Women's Day tomorrow and recognise that if we want a truly sustainable future we must work towards gender equality in the workforce across all industries, Australia and indeed the world.

CX appoints DTW

DISCOVER the World (DTW) will represent Cathay Pacific Airways in Mexico and will work to boost brand awareness in the country.

The airline is already represented by DTW in 12 other Latin America countries.

Sin City resort fees up

BOTH Caesars Entertainment and MGM Resorts International are raising their resort fees this month, *USA Today* reports.

The fees at Caesars Palace, Paris and Rio will climb by \$1-3 to \$34.01-\$39.68pn, while at MGM Grand, Bellagio and Mandalay Bay, fees will climb by \$1-5 to \$30.61-\$44.22 per night.

Resort fees (listed in US Dollars) are not included in room rates.

Brand USA campaign

BRAND USA has launched a new social-first campaign and website called 'See How Far You Can Go,' in a move to increase inbound tourism to the US.

The push highlights the diversity of the US and encourages travellers to share their own experiences and includes online videos, out-of-home signage, online display ads, and social media posts.

The new visittheusa.com.au website features videos, content and mobile functionality and a "Choose your Adventure" section which provides trip recommendations based on a user's search patterns.

Brand USA produced 15 versions of the new website in eight different languages.

Smartflyer continues to grow



SMARTFLYER Australia has seen its number substantially grow over the last few months, with their home-based consultants hitting 32.

Last week, the company held a gathering at Sydney's Shangri-la Hotel, including a learning session with some preferred partners.

Smartflyer USA ceo Michael Holtz and USA md Erina Pindar were also present at the event.

Anthony Goldman, joint managing director of Goldman Group said, "We're aiming to recruit the best in the business. We are not after numbers."

Pictured above from left are David Goldman, Stuart Reay, Erina Pindar, Michael Holtz, Eliza Woodward, Anthony Goldman and Brent Wallace.

Akeroyd leaving CWT

LISA Akeroyd, managing director Australia & New Zealand for Carlson Wagonlit Travel, is leaving the corporate travel giant to take up a role in London.

Akeroyd, who's been with CWT for just over five years, will be the new vice president global sales for serviced office giant Regus.

Himalaya's & Beyond

&BEYOND has launched a set departure 13-day winter expedition in India's Himalayan region of Ladakh that searches for the snow leopard.

The first expedition departs next month on 05 Apr.

CLICK HERE for more details.

Peace-of-Mind Has A New Number



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Council of Australian Tour Operators www.cato.asn.au

France ex-PM down under



FORMER French Prime Minister Jean-Marc Ayrault was in Sydney last week, meeting with Atout France to discuss ways to boost the profile of Paris and France (see [page two](#)).

Pictured are Jean-Marc Ayrault,

Minister of Foreign Affairs and International Development (right) and Patrick Benhamou regional manager of Atout France, in front of the Sydney Opera House.

Cox & Kings brochure

COX & Kings has created a new style of brochure, complete with aspirational stories, tips and advice for travellers.

Damian Perry ceo of Cox & Kings Aus and NZ said "Replacing the old traditional itinerary-only brochure, the goal of our... 'brozine' is to stop selling boring mass tourism widgets and... bring back beautiful bespoke travel".

[CLICK HERE](#) to download a digital copy.

Dorint onto HotelREZ

GERMAN Dorint Hotels & Resorts has chosen HotelREZ as GDS distribution partner.

COO of Dorint Hotels & Resorts Karl-Heinz Pawlizki said "HotelREZ was capable of providing us with the very best technology in the market, via Sabre".

Dorint owns 38 hotels across Europe including Germany.

NCL's Joy floats out

NORWEGIAN Joy floated out of MEYER WERFT's building dock II in Germany last weekend.

The vessel is Norwegian Cruise Lines' first ship custom designed for China, created to deliver 'First Class at Sea' experiences.

Construction first began in Sep 2015 and is expected to wrap up on 27 Apr.

Safari founder killed

THE founder of Kenyan luxury safari company Offbeat Safaris has been shot dead.

Tristan Voorspuy was killed by pastoral herders on Sun in Laikipia while inspecting some of his lodges, the *BBC* reports.

The so-called "land invaders" had been incited by drought conditions to illegally occupy and set alight Voorspuy's property.

The man's body was found more than 24 hours later.

Voorspuy created Offbeat Safaris in 1990, after serving in the British army until 1981.

Hyatt enters Algeria

THE first Hyatt-branded hotel in Algeria is set to open late 2018 at Houari Boumediene Airport in Algiers- the country's capital city.

This brings the total number of Hyatt-branded hotels in Africa up to six, reflecting the company's commitment to growing its brand footprint in Algeria and Africa.

Airport quality award

AIRPORTS Council International declared today the winners of the 2016 Airport Service Quality (ASQ) Awards.

ACI World director general Angela Gittens said, "Promoting a culture of continuous service improvement has become a matter of gaining competitive advantage and optimising non-aeronautical revenue performance."

34 KPI's are measured including airport access, check-in, security screening, restrooms and stores.

The ASQ Awards ceremony will be held in Port Louis, Mauritius from 16-18 Oct.

To view the full list of ASQ rankings, [CLICK HERE](#).

Money

WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.753

THE Australian dollar had an eventful week with gains made from a strong Dec quarter, all but disappeared after losing ground to the US dollar and Japanese yen, because of a North Korean missile test and an inevitable rate rise in the US.

Travellers to Europe continue to benefit from a weak Euro, as French voters shift to anti-Euro candidate Marine Le Pen ahead of the French elections.

Today the Reserve Bank is expected to keep rates on hold.

Comments on the improving global economy & the housing market could see the AUDUSD up.

Wholesale rates this morning.

US	\$0.753
UK	£0.613
NZ	\$1.076
Euro	€0.708
Japan	¥86.06
Thailand	฿26.38
China	¥5.149
South Africa	R9.778
Canada	\$1.09
Crude oil	US\$53.33

Win flights to Europe with the Lufthansa Group



experts

This month *Travel Daily* and Lufthansa Group are offering readers the chance to experience their award-winning long haul product on a trip to any European destination served by the Lufthansa Group. The Lufthansa Group prize includes two return economy class flights with Lufthansa Group and their airline partners ex-Australia to **any European destination of your choice**.

The Lufthansa Group - composed of Austrian, Lufthansa and Swiss International Air Lines - offers Australian travelers the world's most comprehensive European network and more than 300 global destinations accessed through their four regional hubs. The theme of this competition is Mixed Class - learn more about the product [HERE](#).

Open to all Australian Travel Agents, the lucky winner will have the most correct answers as well as the most creative entry to the final question. Send your answers to lufthansa@traveldaily.com.au

Terms & conditions

Q5. What is the entry net fare level for Lufthansa Group Mixed Economy-Business class fares?

Lufthansa Group | Austrian | Lufthansa | SWISS

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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The strategic approach to your job search

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Leading Global Airline

Sydney

Salary to \$70K + super + health care benefits

Leading global airline in operation for decades, flying to over 20 countries. Seeking a Sales Exec to target retail & corporate clients. The role involves being the liaison for product information, plan & participate in famils, business development & PSA negotiation. The ideal candidate will be dynamic & lively with some sales exp. in the Travel Industry. Additional exp. as a corporate consultant would be a bonus!

- Great benefits
- Global brand

Call Susan or [click here](#)

EventsAir Software Expert

Sydney - 4 mth contract

Salary \$60K + super pro rata

Looking for short term contact work? A great opportunity for an experienced travel consultant who has extensive EventsAir system knowledge & Galileo CRS. This company offers FIT & Group travel across mainly European special interest destinations and are implementing EventsAir. You will look at current procedures and assist in writing user manuals, whilst consulting at times to ease the pressure.

- Niche brand
- EventAir specialist

Call Ben or [click here](#)

Account Manager - Technology

Sydney

Salary \$60-\$70K + super + commissions neg.

A varied role where you maintain existing relationships & target new potential users of this travel tech product. You will also generate new ideas & opportunities for further product development within the travel technology sector. Our client is an innovative brand and a leader in their field. With a solid management team they have created a great work environment with low staff turnover.

- Stable carrier
- Great company culture

Call Susan or [click here](#)

Senior Sales & Marketing Executive

Sydney

Salary from \$70K + super

Join the management team of this respected North American wholesaler. As Snr Sales & Marketing Exec you will develop strategies to grow sales through digital marketing channels as well as traditional trade channels. Ideally you will have a background in social media campaign mgt, on road sales & travel consulting. Extensive travel throughout North America is essential to apply for this role!

- Newly created role
- Passionate team

Call Ben or [click here](#)

Corporate Entertainment Consultant

Sydney, Wahroonga, **Salary to \$50K + super**

This media/ entertainment travel brand needs a Corporate Travel Consultant to handle predominantly domestic travel itineraries with the occasional group, international and leisure itineraries. Previous exp in corporate or leisure is ideal!

Call Susan or [click here](#)

Corporate Travel Consultant

Sydney, 6-12 mths exp. **Salary from \$40K + super**

Boutique agency seeking a junior corporate travel consultant to handle both domestic & international portfolios in the SME market. 6 -12 mths experience in the travel industry will be considered. Experience with a GDS required.

Call Ben or [click here](#)





Calgary Stampede

grandeur. It's a place buzzing with innovative energy while embracing its rich western heritage.

The Calgary Stampede in July is known as The Greatest Outdoor Show on Earth and is also the richest rodeo competition in the world. The famous chuckwagon races are sure to get your heart racing as is the nightly Grandstand Show.

Key Attractions:

The Calgary Tower reaches 160m high for panoramic views of the city against a Rocky Mountain backdrop. The tower has two fine dining restaurants, including Sky 360, offering a revolving view of the city.

Heritage Park is Canada's largest living history museum with costumed interpreters helping to bring the past to life. Ride a steam train and take a cruise on a paddlewheeler.

Calgary Olympic Park (COP) offers visitors the opportunity to fly from the top of the 90m ski jump tower on the fastest zipline in North America, hurtle down a bobsleigh track at speed or ride the Skyline Luge.

Stephen Avenue is the heart of downtown's business and retail hubs. Explore 180 shops and popular dining establishments along this bustling downtown walkway.

LEARN MORE & WIN!

Travel Alberta has created the Alberta Specialist Program for you, the travel trade professional.

Complete your training AND attend an Alberta webinar training session by 31 March 2017 to be entered into a prize draw for one of THREE \$250 Coles Myer gift vouchers.

Edmonton & Calgary

Take some time to explore the vibrant cities of Edmonton and Calgary. Often guests are surprised when they arrive in Alberta's major cities.

EDMONTON

Known as Canada's Festival City, Alberta's Capital Edmonton is always celebrating something, from arts and culture to food and wine, dragon boats, winter, and even accordions.

Key Attractions:

West Edmonton Mall (WEM) is the largest shopping and entertainment complex in North America. Home to more than 800 stores, two hotels and over 100 dining venues as well as 10

exceptional attractions.

Fort Edmonton Park invites you back through time. Relive the days of the fur traders and pioneers. Take a ride on a steam train or hop on a streetcar to the 1920s Midway and ride the carousel.

The Art Gallery of Alberta is the place to see visual art from Alberta, Canada, and around the world. The gallery is also a spectacle in itself.

Old Strathcona has boutiques, bars and a bustling farmer's market. Encompassing Whyte Avenue, the centre of Edmonton's alternative lifestyles and home to the Edmonton International Fringe Festival.

CALGARY

Calgary is a chic urban landscape surrounded by incomparable natural