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Friday 10th March 2017

#### **Air NZ boosts EZE**

**FLIGHTS** between Auckland and Buenos Aires operated by Air New Zealand will be bumped up to four weekly from 06 Nov, a month earlier than originally scheduled, GDS displays show.

Air NZ's seasonal adjustment to EZE will also see a fifth weekly Boeing 777-200ER flight commence on 09 Dec.

**MEANWHILE**, Air New Zealand is holding 22 product & information and update sessions in Melbourne, regional Victoria and Tasmania from 15 to 29 Mar.

Each session is fully catered and by attending, agents will go into the draw to win a \$100 pre-paid MasterCard, per session.

To register, CLICK HERE.

#### Today's issue of TD

**Travel Daily** today has six pages of news and photos, plus full pages from: (click)

- Travel Trade Recruitment
- Travel Alberta product page

## EK faces 'gathering storm'

**EMIRATES** boss Tim Clark has flagged a need to streamline its business to counter weaker demands, a stronger dollar & the rise of low-cost long-haul rivals.

Speaking to media at the ITB travel show in Berlin yesterday, Clark described no-frills long-haul airlines as a "gathering storm".

In the past 12 months, airlines including Lufthansa, Air France & British Airways have all signalled their intention to add a low-cost int'l offshoot to their businesses.

"The way people travel, their decisions for travelling, the amount of money that they're prepared to pay, new entrants coming to market, long-range single aisles, it's all changing," he is reported by *Reuters* as saying.

Currently, Emirates' fleet is comprised exclusively of widebody jets, including the massive Airbus A380 and Boeing 777s.

Last month, Clark said the Gulf carrier was considering an order

for narrowbody aircraft such as A320s or 737s (*TD* 16 Feb).

MEANWHILE, Emirates says it's new Athens-Newark service will go ahead as planned on Sun, despite 25 Congressmen urging President Trump to halt the route.

The US members of Congress argue that the route violates the US Open Skies agreement.

#### Club Med, SQ promo

**CLUB** Med & Singapore Airlines have launched an incentive for ACT-based travel agents, offering a five-night prize at Club Med Bintan Island, Indonesia & Club Med Kani, Maldives in Jun.

The eight top selling agents of Club Med packages with SQ and stand alone Singapore Airlines flights made between 03 Mar and 30 Apr will win the package, which includes Economy class flights, activities, entertainment & three daily meals - details HERE.

#### Cathay Qld upgauge

**CATHAY** Pacific is showing its commitment to tropical north Queensland, announcing it will shuffle flights to the state to include a new non-stop thrice weekly return flight to Cairns.

The Hong Kong-based carrier's existing four weekly one-stop service to Brisbane via Cairns will be upgauged to direct services to both cities from 29 Oct to 24 Mar.

The switch means Brisbane will have 11 non-stop flights to HKG each week, a move applauded by BNE Airport Corporation.

"These additional services into Brisbane Airport will drive tourism throughout the state," said BAC ceo Julieanne Alroe.

CX general manager Southwest Pacific Nelson Chin said the new schedule will depart at times to provide "even better connections for passengers travelling on the flights that previously made one stop in each direction".

Subject to approval, the CNS/HKG flights codes will be CX146/103.



Join Australian home cook hero and culinary extraordinaire

Lyndey Milan

as she shares her extensive knowledge and enthusiasm for Mediterranean food and wine during a 10-day *Silver Spirit* voyage from Lisbon to Venice departing on 7th July 2017.







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Friday 10th March 2017

# California | STAR | Search

Visit California is searching for agents who will be the faces of their new digital training platform, California STAR. A video competition has been launched and agents are invited to submit a 15 second video with their STAR tips about travel to California.

For contest details: star.visitcalifornia. com/au



## **QF unveils BNE Lounge**

**QANTAS** will next week open its new Domestic Business Lounge in Brisbane as the latest stage in a multi-million dollar upgrade at the airport.

The redeveloped facility is 30% larger than the previous lounge and follows the Oct unveiling of the airline's new International Lounge at BNE.

Qantas has also introduced its Premium Lounge Entry at the airport, offering top tier Frequent Flyers an exclusive check-in area, bag drop, security screening and escalator with direct access to the

#### AC/VA seek US nod

AIR Canada and Virgin Australia have lodged a submission with the US Dept of Transportation to enable the VA code to be placed on flights between Canada and the United States.

The routes include from Calgary, Toronto and Montreal to Los Angeles, which will connect with Virgin's flights to Australia.

The airlines intend to commence the new codeshare arrangement "as soon as authorisation is granted".

new Lounge Precinct.

"This investment is all about offering our customers a premium experience from the moment they arrive at the airport," Qantas head of domestic lounges Helen Gray said.

The new Business lounge has seating for 350 and an interior design inspired by the colours of Moreton Bay at twilight.

Neil Perry dining options include a cantina serving Mexican dishes. See *TD*'s Facebook page for pics.

#### **Counsellors appoints**

**TRAVEL** Counsellors in the UK has appointed Jim Eastwood to the role of global sales director.

Eastwood was most recently vp of sales for UK/Ireland with group buying company Groupon, and was runner-up of the BBC's *The Apprentice* reality show in 2011.

#### Winter Wonderland

**TODAY'S** Travel Alberta Destination Profile is focused on the diverse options available for travellers visiting the province in the winter months - see **page 8**.









Samoa's Annual B2B Trade Event (3-5 April)

**FINAL CALL** for Product and Contracting Managers for STE 2017.

It's the perfect opportunity to update your product portfolio and experience the South Pacific's hottest emerging destination. Beautiful Samoa awaits...

samoa.travel/tourismexchange









## **Tassie bans Wicked campers**

TASMANIA will follow
Oueensland in creating new

Queensland in creating new laws to ban offensive slogans on the vehicles of Wicked Campers or other contentious operators.

The state's Infrastructure Minister Rene Hidding yesterday tabled legislation designed to keep offensive vans off Tasmanian roads, creating powers to cancel vehicle registrations.

"There is no doubt that some of the slogans on these vans are completely unacceptable, and promote negative attitudes to women," Hidding said.

"There is no ability for parents to prevent their children from seeing the slogans, and as a man with strong family values, I am personally incensed."

Under the new laws, any person who sees a camper they consider offensive will be able to lodge a formal complaint.

If the van is found to breach advertising standards and the

owner fails to remove its signage, the Registrar of Motor Vehicles will cancel its registration.

The laws are similar to those of Queensland which come into effect 31 Mar (*TD* 15 Feb).

#### **MACq 01 recruiting**

**FEDERAL** Group Tourism is on a recruitment drive for the MACq 01 Hotel, scheduled to open in Hobart in Jun.

Positioned on the Tasmanian capital's waterfront on Hunter St, MACq 01 features 114 rooms, with prices ranging from \$400 to \$1,400 per night.

The company is seeking to fill roles across a range of fields such as guest services, butlers, porters, hotel maitre d', bar supervisor, food & beverage team leader and housekeeping on Seek.com.au.

Federal Group also operates
Saffire Freycinet, The Henry Jones
Art Hotel and Wrest Point in Tas.

#### **Kokoda Track tour**

MAT McLachlan Battlefield Tours will offer a Kokoda 75th Anniversary Tour that allows travellers to visit key sites in PNG without having to take the gruelling 10-day Kokoda trek.

The seven-day tour begins in Port Moresby and visits battle sites by air-conditioned vehicle, including the Bomana War Cemetery and Ower's Corner.

Guests then take a charter flight to the village of Kokoda, viewing parts of the track by air.

The tour departs 31 Oct and costs \$4,397ppts for land only. Visit www.battlefields.com.au.

#### **Albatross giveaway**

AGENTS will have a chance to win a trip with Albatross Tours when they book and deposit passengers on 2017/18 festive season itineraries by Jul 31.

For applicable itineraries and other details **CLICK HERE**.



## Window Seat

THEY might be a little ungainly on land, but Japanese carrier ANA is hoping the green sea turtle will be able to soar like an eagle when it takes to the skies in early 2019.



As a symbol of good luck and prosperity in Hawaii, the turtle has been chosen as the theme for a special edition livery to mark the deployment of ANA's first Airbus A380 on flights from Tokyo to Honolulu.

"Honu" was selected in a recent competition timed with ANA's order for three new Airbus super-jumbos.



www.vietnamairlines.com





### Hyatt ceo in town for launch



**HYATT** global ceo Mark Hoplamazian (pictured above) was at the official launch of the Hyatt Regency Sydney last night.

Speaking to *TD*, Hoplamazian said it was an honour to celebrate 30yrs in the Australian market.

He also believes there is a "definite opportunity" for further expansion of the Hyatt brands across Australia.

"I think there is an opportunity to expand in Australia, in particular with our Hyatt Place and Hyatt Centric brands," he said.

The group will open a new Hyatt Place in Essendon in May, which Hoplamazian said would be a great addition to the Melbourne market space.

A new Hyatt Centric will open in Hobart in 2019 (TD 11 Jan)

#### Maria Island honour

TASMANIA'S Maria Island Walk has been named as one of the founding members of the recently launched Australian Wildlife Collection from TA.

The four-day guided hike was chosen for its commitment to conservation, which is a common theme between all twelve founding members.

Owner, Ian Johnstone said the company was delighted the walk would be promoted across the world and around Australia.

Tourism Australia's Australian Wildlife Collection will be promoted internationally alongside its other 'best of' experiences, including Great Walks of Australia and Ultimate Winery Experiences Australia.



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Ho Chi Minh City



\*Inclusive of taxes. Travel periods & conditions apply

#### AS ramps up SFO, SJC

AFTER its recent acquisition of Virgin America, Alaska Airlines is expanding its footprint with the launch of 13 new flights from San Francisco and San Jose International Airports.

SFO will see 10 new services on VX Airbus A320 family aircraft to Kona, Baltimore, Indianapolis, Nashville and Raleigh-Durham and more, while AS will fly to Austin, LAX and Tucson from SJC on Embraer E175 aircraft.

The announcement builds on previously announced services including Mexico City, Orlando and Newark from the Bay Area.

The announcement is the largest single expansion in AS history, with routes gradually starting from Aug.

#### **VA** waiver for Aria

VIRGIN Australia has issued a waiver code for VA passengers who are travelling on the delayed Pacific Aria arriving into Brisbane today

The code BW000048 may be used to waive change fees only for guests directly affected by the ship's delay into Brisbane and who need to change travel plans.

P&O Australia spokesperson said the *Pacific Aria* was late into Brisbane because of technical work being conducted on one of the generators, which had affected the ship's cruising speed, and the heavy seas off the east coast.

The VA waiver code is valid for any guests holding a VA (795) ticket issued on or before 09 Mar with a departure on 10 Mar.

#### Wholesale Procurement Opportunities

- Opportunities for **experienced** Travel Procurement Processionals
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Due to recent growth and movement we have three very exciting opportunities within our Wholesale Procurement team:

- Destination and Procurement Manager New Zealand (based in Auckland)
- Wholesale Procurement Leader International Destinations (based in Mascot)
- Destination and Procurement Manager Asia (based in Mascot)

This is your chance to explore one of these fantastic opportunities and be part of our successful and growing business, providing memorable

Are your the right fit?

- As one of our **Destination and Procurement Managers** you will utilise your second to none knowledge of either domestic New Zealand or International Asian product to source and negotiate amazing
- Drawing on your significant experience in the industry, as our Wholesale Procurement Leader - International Destinations you will guide and develop your portfolio of Destination and Procurement professionals. Through your team you will ensure that an exciting new suite of products are available to support the business in a high profile roll out of newly incorporated destinations.

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## **Travel Specials**

WELCOME to Travel Specials, Travel Daily's Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Pay for five nights and receive one additional free night at Jean-Michel Cousteau Resort, Fiji on select dates through to 28 Mar 2018. A six-night stay is priced from FJD\$5,438 per adult (AU\$3,447) - CLICK HERE.

Savings of up to \$3,000 per couple are available at Le Meridien Noumea & Isle of Pines. Book by 31 Mar to stay seven nights from \$2,399ppts. Valid for travel o1 Apr 2017-31 Mar 2018. See newcaledoniatravel.com.au.

**Lizard Island** are throwing in a free return flight from Cairns for a five to six-night stay and two return flights from Cairns for stays of seven nights or more. Prices lead in at \$1,800 per room per night and the deal runs & applies to travel until 31 Mar 2018. Visit www.lizardisland.com.au.

Book an oceanview stateroom on Royal Caribbean's 17-night Sydney to Hawaii repositioning voyage by 31 Mar and receive a free upgrade to a balcony stateroom. Fares start from \$2,999ppts - CLICK HERE.

Hillocks Hotel & Spa Resort in Siem Reap are running an opening special from USD\$95pppn inclusive of breakfast, wi-fi and two-way airport transfers. Valid for travel until 31 Oct, email book@hillockshotel.com.

#### CWT sales top \$2b

FOR the first time Carlson Wagonlit Travel (CWT) has cracked US\$2b in sales from new business, achieved during the full year ending 31 Dec.

During the period CWT recorded over 58.7 million transactions across the business.

"We are making changes to our business as the new dynamics of the marketplace and the needs and expectations of our customers evolve," said Kurt Ekert, CWT president and ceo.

#### **AZ exits Reggio**

ALITALIA will pull all flight operations from Reggio Calabria to Rome Fiumicino, Milan Linate and Turin airports from 27 Mar.

The airline said it had been negotiating with local and regional authorities for more than 12 months to try and find ways to make the flights profitable.

Currently operating 56 flights to and from REG per week, Alitalia said in 2016 the ops brought losses equal to €6 million.

Customers affected can receive a full refund to rebook travel via Catania or Lamezia Terme.

#### **Cycle the Camino**

WANDERING the World has added a cycling option to its portfolio of escorted and selfguided Camino walks.

Self-guided itineraries include the eight-, 12- or 19-day Cycling the French Way tour and the eight- or 18-day Cycling the Portuguese Camino.

See wanderingtheworld.com.au.

#### Airbnb music trips

AIRBNB has released further details on its music experiences available under its Trips platform.

The new Music Experiences category - not currently available in Australia - offers access to intimate live music performances, underground nightlife and special experiences hosted by artists and industry professionals.

The offering is featured in 13 cities, including London, LA, San Francisco, Nairobi and Paris.

Meanwhile Airbnb will expand its Host Advisory Council, has committed to quarterly live chats with hosts around the world and pledged to invite hosts to a portion of one board meeting each year.



### **Centre strip Great rates**



#### **Fantasy kids focus**

**DISNEY** Cruise Line will launch new spaces for kids, tasty treats and luxury shopping options on Disney Fantasy from 17 May.

Disney's Oceaneer Club will include highlights for kids like training with heroes of Star Wars and Marvel Super Hero Academy.

Sweet on You icecream shop is themed after Mickey Mouse and will feature hand-crafted gelato.

Tiffany & Co. will have an exclusive store on board including the Tiffany T collection.

The additions will debut from Port Canaveral, Florida.

#### **MAX 8 certification**

**THE** US Federal Aviation Administration has certified 737 MAX aircraft for commercial service, now in final prep stages.

Boeing undertook a test program a year ago with four airplanes, ground and lab testing, before giving the thumbs up.

#### **Cathay expands SFO**

**CATHAY** Pacific Airways will add four additional non-stop flights between Hong Kong and San Francisco, giving it more frequencies than any rival.

The new services will be operated using new Airbus A350-900s will featuring a fresh **Business Premium Economy and** Economy class cabins.

From 29 Oct, the three-timesweekly service will go to three per day (21 per week) whilst flights to LA will go from 28 to 21.

#### **JW Phu Quoc**

JW MARRIOTT Phy Quoc has opened in Emerald Bay, Vietnam's largest island of Phu Quoc.

The property features 244 guestrooms, suites and villas. Opening rates start at AU\$533 including breakfast for 2 guests, and AU\$65 daily resort credit.

There are over 80 JW Marriott hotels across 25 countries.

#### **VIP Consultants**

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#### Tassie visits up 11%

THE Tasmanian Museum and Art Gallery has reported an 11% rise in visitors over the 2015-2016 financial year.

TMAG met its budget for the first time in 'many years' and total visitation rose by 6% on the previous period.

Minister for the Arts Vanessa Goodwin said, "the result confirms TMAG's standing as a cultural and tourism drawcard for the state and reaffirms its importance in achieving our goal of attracting 1.5 million visitors





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Finnair special fares from Australia via Hong Kong, Singapore & Bangkok to Europe are extended to 30 Mar 2017.

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**Little Guest Hotels** 

THE Little Guest Hotel Collection will make its debut in Asia Pacific by joining forces with Horus Development & Consulting to help hoteliers target parents travelling with young children.

Through its network, The Little Guest Hotels Collection will assist hoteliers to organise and deliver a targeted message to a particular group of clientele.

The two companies said families were more demanding, because they wanted to stay in places that offered personalised services and programs to children.

Little Guest Hotels brings together hotels that are designed to accommodate to families, with a portfolio of 20 locations incl The Farm at Cape Kidnappers in NZ.

#### Yasawa Islands 2017/18

**AWESOME** Adventures Fiji has released its 2017-18 brochure for the Yasawa Islands, aimed at independent travellers.

The company's island-hopping holidays include a streamlined selection of 2- and 3- star accommodation, plus a new choice of 4- to 4.5-star resorts for couples and families.

It has also upgraded its 'Full Monty' selection of activities.

#### Austria taxes trimmed

AUSTRIA'S air travel tax will be chopped in half come 01 Jan 2018.

Tax will be amended to \$3.70 for short-haul, \$11 for medium-haul and \$25 for long-haul flights.

The Austrian Council of Ministers confirmed additional reasons for the cut including "securing the future of Vienna airport as an international aviation hub, creating jobs and increasing economic development".

Check out the benefits of a small group on tour in the March issue of travelBulletin.

**CLICK HERE to read** travelBulletin



#### **New WA conference**

**ALBANY** in Western Australia has been chosen to host the inaugural 2017 Regional Tourism Conference from 11-13 Sep.

Tourism operators from the state are invited to attend.

The event is sponsored by Tourism WA and presented in partnership by Tourism Council WA, Visitor Centres WA, Caravan Industry Association WA, Western Australian Indigenous Tourism Operators Council (WAITOC) and Australia's South West regional tourism organisation.

Two state tourism conferences were held in Perth in 2015-2016.

#### Corporate QFFF sesh

**QANTAS** Agency Partnerships will run four virtual Corporate Qantas Frequent Flyers' webinar classes on 15 Mar.

The 20 minute classroom session will cover topics such as membership tiers and more.

To register, visit LEARNING HUB.

#### Rousseau accolade

**EXECUTIVE** vice president & chief financial officer of Air Canada Michael Rousseau has been awarded Canada's ceo of the year for 2017, recognised for his contributions to business.



This month *Travel Daily* and Lufthansa Group are offering readers the chance to experience their award-winning long haul product on a trip to any European destination served by the Lufthansa Group. The Lufthansa Group prize includes two return economy class flights with Lufthansa Group and their airline partners ex-Australia to any European destination of your choice.

The Lufthansa Group - composed of Austrian, Lufthansa and Swiss International Air Lines - offers Australian travelers the world's most comprehensive European network and more than 300 global destinations accessed through their four regional hubs. The theme of this competition is Mixed Class - learn more about the product HERE.

Open to all Australian Travel Agents, the lucky winner will have the most correct answers as well as the most creative entry to the final question. Send your answers to lufthansa@traveldaily.com.au

Business class fares be used for travel via Asia and North America?

Terms & conditions

Lufthansa Group

Austrian /





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## Working in partnership with the Australian Travel Industr



#### **Retail Travel Consultant**

Eastern Suburbs, \$45k + Super, Ref: 2737SO2

This lovely boutique travel agency in the Eastern suburbs is looking for a well rounded travel consultant to join their busy store. You will be booking worldwide trips with a wide demographic of clients using a GDS and you will have strong knowledge of many destinations across Europe, Asia and America. It is important that you are used exceeding client expectations by going that extra mile. You will be thoroughly rewarded with a generous commission for exceeding your cost of seat.

For more information please call Sasha on (02) 9119 8744 or click APPLY now.

#### **Travel & Tour Coordinator**

Brisbane, Salary from \$50k + Super, Ref: 2748SZ1

An attractive opportunity working Mon-Fri with no weekends or late night trading is available for a well established travel agent to become part of a multi award winning Australian owned tour operator. The ideal candidate will bring their exceptional customer service skills & a positive and mature attitude. A solid GDS knowledge is a must - preferably Sabre and self ticketing knowledge with any exposure to back office accounting systems like MYOB or equivalent would be ideal.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

#### **Corporate Sales Manager**

Melbourne, Up to \$90k + Bonus, Ref: 2699KF2

As a Corporate Travel Sales Manager, your primary focus is to use your relationship building skills and the unique product and service offering for client acquisition across the key account market. You will be a proactive gogetter that won't let anything get in the way of your success. Networking is second nature as you believe that in every conversation is a new opportunity. Targeting large market clients within this national travel management company there is no end to your opportunities.

For more information please call Katie on (03) 9988 0616 or click APPLY now.

#### **Independent Luxury Travel Consultant**

Melbourne, Commission Only, Ref: 2710HC1

If worldwide luxury travel is your passion and you have travelled extensively, why not move to an agency where high end travel is their focus! You will be creating bespoke holidays and booking luxury travel packages and cruises to worldwide destinations with the backing of a Virtuoso agency. Being an independent travel agent with this agency gives you a work/life balance and represents a brand hugely respected in the luxury market. This role has the flexibility to be office or home-based.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

#### **Snow & Ski Travel Consultant**

Sydney, \$45-50k + Super DOE, Ref: 2757PE1

My clients, a ski specialist tour operator based in Sydney are seeking an experienced ski travel consultant to join their team. You must have a genuine passion for winter sports with first hand experience and knowledge of ski destinations worldwide. This is the ultimate adventure role for someone that loves the big white! Apply now and combine your love for snow and ski with your travel consulting skills & place yourself in the position where your work day becomes a joy, selling what you love!!

For more information please call Paul on (02) 9119 8744 or click APPLY now.

#### **International Corporate Travel Consultant**

Brisbane, Attractive Package, Ref: 2796CN1

Do you have solid international fare knowledge, use of a GDS and want to work for a leading corporate travel company? If you are looking for your next step in corporate travel this is the perfect role. This structured TMC is seeking an experienced corporate travel consultant. This is a varied and exciting role with a fantastic client. If you are driven by success and love working within the travel industry, delivering outstanding customer service in a busy office environment this is the role for you!

For more information please call Chandini on (07) 3123 6107 or click APPLY now.

#### **Online Travel Consultant**

Melbourne, \$40-55k Package, Ref: 2690HC1

Are you an ambitious Travel Agent in Melbourne, passionate about the travel industry and selling holidays? Do you want to be part of an established independent Online Travel Company that can offer great salaries, benefits and career development to its Travel Agents? This is the career move you have been looking for! This Travel Company located in Melbourne is keen to recruit an experienced Travel Agent to join their team. There is a competitive salary + super, as well as travel perks.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

#### **Corporate Travel Consultant**

Perth, Competitive Salary, Ref: 1185SJ1

To tie in with ongoing success across the Perth corporate travel industry we are on the look out for a Corporate Travel Consultant to join a leading travel management company in their luxurious offices in Perth CBD. Dealing with SME corporate accounts, using your travel industry experience and excellent customer service skills this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work and reap the rewards with this sought after TMC.

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# **PRODUCT PROFILE**DESTINATION







# Winter Wonderland

Alberta enjoys a deliciously long winter season, filled with plenty of opportunities for outdoor adventure. The Canadian Rocky Mountains are positively magical in winter.

**GET IN** on the action during one of the longest skiing and boarding seasons in North America. Try dog sledding, ice walking, or a simple but magical sleigh ride under a cozy buffalo rug. Snowshoe through silent forests by moonlight. Relax in a natural outdoor hot spring and soak in that Rocky Mountain high.

#### **WINTER ACTIVITIES**

Skiing & Snowboarding: The slopes of the Canadian Rockies have the legendary, airy powder revered by

skiers and boarders worldwide. Ski Resorts include Banff's Mt. Norquay and Sunshine Village as well as Lake Louise – all available on one Tri-area lift pass. Jasper is home to Marmot Basin

Dog Sledding: You're in for the ride of a lifetime. Stand on the back and drive your very own team, or snuggle up in the sled under a warm buffalo rug and enjoy the ride.

*Ice Walking:* Take a guided walk in a canyon luminous with frozen waterfalls.

Snowshoeing: Sign up for an organized outing or make your own tracks. Or hop on a helicopter and fly to the backcountry.

*Ice Skating:* Alberta's climate creates the ultimate outdoor skating experience.

White Christmas: December in Alberta brings a scene from a Canadian Rockies Christmas card to life. Take in a traditional Christmas parade and follow the carollers. Hop

on a horse-drawn wagon. Warm up in front of a blazing fire with a mug of hot chocolate. Indulge in the magic of Christmas.

Northern Lights: The aurora borealis is one of the most surreal natural phenomena on earth. Optimal viewing is September through mid-May in northern Alberta.

Ice hockey: If you are keen to watch some physical action on ice, an Edmonton Oilers or Calgary Flames game fits the bill.

# LEARN MORE & WIN!

Travel Alberta has created the Alberta Specialist Program for you, the travel trade

Complete your training AND attend an Alberta webinar training session by 31 March 2017 to be entered into a prize draw for one of THREE \$250 Coles Myer gift vouchers.

