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Wednesday 22nd March 2017

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Air China fights VA/HNA

AIR China has challenged the potential Alliance Framework Agreement between HNA Group, Hong Kong Airlines & HK Express and Virgin Australia, warning the ACCC of the "negative impact" on domestic competition the joint venture will cast on foreign airlines operating to Australia.

In one of the few objections to the proposed VA/HNA Group tie-up received by the regulator, Air China protested the term of the sought authorisation, urging that 10 years is "inappropriate for an alliance of this nature".

CA insisted the arrangement, which received interim approval this week (**TD** yesterday), should be put to the test over a shorter period to prove its merits.

Air China, which flies to Sydney and Melbourne, argued 10 years "would also ignore the dynamic nature of the aviation industry

and it would be inconsistent with the ACCC's practise to limit authorisations for airline alliances to a period of five years".

The Star Alliance carrier said VA/HNA's proposal does not specify any potential impact it will have on competition for feeder traffic on Virgin's domestic network.

"The Applicants' submission identifies the benefits but is silent on the impact the alliance may have on competition on international passengers travelling to destinations throughout Australia via Australia's international gateways."

Air China says it's concerned the pact may substantially restrict competition for feeder traffic.

It warned the ACCC the alliance may "prevent potential customers from a competitive choice that might otherwise exist for int'l passengers travelling on behind-gateway routes".

As Qantas is already aligned with China Eastern, the match up of Virgin Australia with HNA "will further consolidate the aviation industry and increase barriers to entry," Air China remarked.

Mega issue of TD!

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- Travel Trade Recruitment
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JQ/Airbnb pact slammed

TOURISM Accommodation Australia chief Carol Giuseppi has rebuked a new alliance between low-cost carrier Jetstar & Airbnb, saying the partnership is improper to members of the group.

As revealed yesterday by *Travel Daily*, Jetstar has become the first budget carrier to offer Airbnb listings via its website, jetstar.com.

Responding to the tie-up, Giuseppi told *TD* that Australia's peak accom representative body was disappointed by JQ's move to align with the unregulated short-term accommodation provider.

"Hotel, motels and serviced accommodation operators have been great supporters of Jetstar since it launched in Australia and we actively partner with them in providing holiday packages as well as accommodation for crew.

"While we have no issues with genuine 'sharing', the sector has become increasingly dominated by commercial operators with multiple properties that involve no sharing," Giuseppi said.

She slammed Airbnb, saying its business model contributed little to taxes or jobs, while bypassing many health, safety and development regulations.

Giuseppi said the surge in Airbnb listings in many states put hotels, motels and serviced apartments on an un-level playing field as homestays did not meet the same regulatory requirements.

Pel-Air plots WA FIFO

REGIONAL Express is mulling making a greater play in WA's fly in, fly out (FIFO) & charter market, the company's gm of corporate services, Irwin Tan has said.

In a letter to the ACCC regarding the proposed Virgin Australia Regional Airlines/Alliance Charter Alliance, Tan said Rex was now established in Western Australia and has the capacity to cater for charter/FIFO work through its specialist division, Pel-Air.

Austria appeal

TODAY'S issue of *TD* features a destination profile on Austria, highlighting the diverse range of attractions, experiences and destinations to visit when in the central European country, and where to stay - see the **last page**.



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LAX terminal reshuffle

DELTA Air Lines' move from Los Angeles Int'l Airport's Terminals 5 and 6 to Terminals 2 and 3 in May will set off one of the largest terminal moves in the history of commercial aviation.

A total of 28 airlines will be affected by the relocation of 21 airlines, with much of the work scheduled to commence after flight operations finish for the day on 12, 14 and 16 May.

The move is a precursor to Delta's plans to invest \$1.9b over the next seven years to modernise, upgrade and connect Terminals 2 and 3 and the Tom Bradley Int'l Terminal at LAX.

It will allow Delta pax faster connections to flights operated by partners, less ramp congestion, a closer location to the LAX entrance and access to new restaurants and facilities.

The airport is advising passengers to check-in online, print boarding passes and check terminal and gate info before coming to LAX and to arrive at the airport earlier than normal during the relocations and the weeks following the move.

Terminal info will be updated in real time at laxishappening.com.

Travel Associates GM

SALLY Sylvester will take the helm of Travel Associates in the position of general manager.

Prior to her appointment, she spent eight years in charge of strategic plans and deployment of the Flight Centre Brand Retail operation in NSW and the ACT.

Sylvester worked for FCTG for more than 18 years.

Crystal delays again

CRYSTAL River Cruises pax will have to wait a little longer for the line's new Rhine class river yachts, which have been delayed for the second time.

Crystal Bach and *Crystal Mahler* will now embark on their maiden voyages along the Rhine and Danube rivers on 13 Aug and 30 Sep, respectively.

Originally planned for deployment in France from Jun and Aug, Crystal backed off plans to launch into the French river cruise market due to the "general geopolitical climate" last year (**TD** 13 Oct) and reassigned the vessels to Central Europe, prompting a redesign.

"While we are eager to welcome guests aboard these unique vessels, the focus must remain on ensuring seamless delivery in the celebrated six-star level of luxury service for which Crystal is known," Crystal said.

"For this reason, we have determined that more time is needed to prepare the vessels for our guests and therefore we have made the difficult decision to re-schedule the debut of *Crystal Bach* and *Crystal Mahler*."



Window Seat

MONDAY was International Day of Happiness and to mark the occasion, Australia's guided holiday company AAT Kings treated the **Travel Daily** team to an array of delicious vanilla cream cupcakes with the face of a quokka on it.

The adorable creatures (**pictured**) acclaimed to be the world's happiest animal and there's even an Instagram account dedicated to these creatures @instaquokka.

The treats also came with a list of the guided holiday company's reasons to visit the home of the Quokka in Rottnest Island, Perth.



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New Visit California board



VISIT California has appointed a new board of industry representatives – the California Advisory Board to assist with local marketing efforts.

The panel will meet three times a year to strengthen the brand, as well as grow Australian and New Zealand travellers visiting the state of California.

Pictured above: (Back row front left): Leona Reed, Visit California;

Craig Gibbons, Los Angeles Travel and Convention Board & LAX Airport; Jenny Hosie, Seven West Media; Lynn Carpenter, Visit California; Jo Palmer, Gate 7; Jennifer Montero, Visit California; Kristy Meudell, Visit California.

Front row from left are: Megan Smith, Expedia.com.au; Sue Bennett, Fairfax Media; Amanda Bolger, Qantas and Gregory Lording, Helloworld.

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Yasawa Island buy out

THE luxurious Yasawa Island Resort & Spa Fiji is knocking back confirmed reservations for guests booked between Apr and the end of Oct after accepting a seven-month resort buy out.

Yasawa Island Resort is offering guests booked at the resort over the affected period either alternative accommodation at a comparable resort, the option to rebook from 02 Nov (at the same rate) or a 100% refund.

The buy out has been taken by a UK production company.

ecruising facelift

A NEW consumer facing website has been unveiled by ecruising featuring a new search function enabling users to narrow their enquiry using filters.

Another new section enables consultants to pick a favourite package to offer readers an expert opinion.

See www.ecruising.travel.

Laptop ban UK/ USA

THE United States and United Kingdom have banned large electronic devices in carry-on luggage from Middle East and North African airports after fears of possible terrorist attacks.

The U.S ban targets certain airports including: Amman, Kuwait City, Cairo, Istanbul, Jeddah and Riyadh, Casablanca, Doha, Dubai and Abu Dhabi.

Pax flying on Emirates, Etihad and Qatar Airways will be affected by the ban.

The US Dep of Homeland Security said pax could not bring tablets, portable DVD players, cameras on board if they're larger than a mobile phone.

However, the U.K has targeted countries instead of airports.

Their ban applies to all flights from Turkey, Lebanon, Jordan, Egypt, Tunisia and Saudi Arabia for devices bigger than 16cm.

Canada confirmed it was considering its own ban as well.



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SQ reviewing CBR

SINGAPORE Airlines will review its six-month old 'Capital Express' service to Wellington via Canberra in an effort to make the route more successful, the *ABC* reports.

Launched last Sep using 266-seat Boeing 777-200s, the service flies four times weekly but has been operating with loads of about 50% to and from Singapore and 25% to the NZ capital.

Additional seats were filled by pax flying on between Singapore and New Zealand, and vice versa.

ACT Chief Minister Andrew Barr admitted SQ's route would not be sustainable without the WLG leg.

MEANWHILE, SQ is marking 50 years of operation by adding a selection of Australian-themed dishes to its in-flight menu.

Options in First incl a pan seared aniseed & myrtle-rub Tasmanian salmon, and saltbush and wild tomato seasoned Jack's Creek Wagyu sirloin, available on the Sydney route from Mar to Jun.

TM keynote speakers

TRAVELMANAGERS has named entrepreneur, author and founder of Red Balloon, Naomi Simson as a keynote speaker of its 2017 National Conference.

Simson is also one of the five 'Sharks' on Network Ten's *Shark Tank* reality TV series.

Former solider & Victoria Cross recipient, Benjamin Roberts-Smith will compliment Simson as another speaker at the group's conference, being held in Darwin from 07-09 Sep.

Cube UAE bargains

DISCOUNTS and exclusive rates for UAE stopovers offering savings of up to 45% are available until 31 Mar with TravelCube.

Specials include a 20% price cut at Abu Dhabi's Grand Millennium Al Wahda and a 45% discount at JW Marriott Marquis in Dubai, for stays between Apr and Sep.

CLICK HERE for more details.

Have you done the 5 best Australian road trips?
Find out in the March issue of *travelBulletin*.

CLICK HERE to read
travelBulletin



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Holiday Inn preps for opening



THE finishing touches have been completed on Holiday Inn Express Brisbane Central, which will be the second Holiday Inn Express to open in Australia when it debuts next month.

Training is underway for the new team of general services agents and f&b attendants.

Offering 226 rooms, the hotel will target mid-week corporate visitors as well as value-conscious travellers on weekends.

It is 20 minutes from the BNE and within close proximity from the city's business, retail, entertainment and leisure hubs.

The cheery staff are **pictured**.

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FBI Travel team out and about



A BUSLOAD of the FBI Travel team rallied together for the Virtuoso Travel Week on Tour Australia held on Mon at the Park Hyatt Melbourne.

A total of 28 FBI travel agency managers and travel advisors were present and heard from over 30 luxury hotels from around the world.

Their attendance paid off, with eight of the prizes on the night being awarded to the FBI

team by suppliers including The Connaught Hotel, London, The Goring, London and The Taj.

Pictured are: Sam Skinner, Vera Schwartzbord, Danny Englman, Debbie Grace, Ruth Leibson, Andrea Tinkler, Yehudis Jager, Ronit Leshetz, Michelle Adler, Maxine Barron, Hayley Serebro, Lauren Spanger, Jerome Isaacs, Erica Slutzkin, Esther Oberklaid, Yaniv David, Mike Birnbaum, Sue Levy and Deb Zimmermann.





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Air NZ Expedia tie up

AIR New Zealand has teamed up with Expedia in a move which will see the online travel site's hotels offered to travellers at discounted rates when they book flights on the airline's website.

Customers will also have the option to add a hotel reservation after booking a flight through the ANZ My Bookings page.

"The partnership opens up a world of choice, value and rewards for customers, simplifying the booking process for flights and accommodation, whether for business or leisure," said Expedia New Zealand md Michael Pearson.

Airpoints members can earn Airpoints Dollars booked on their stay, with a launch offer of triple Airpoints Dollars available until 21 Apr.

The new accommodation offering is now available through airnewzealand.com.au and will be rolled out across more of its international sites later this year.

QF tops OTP in Feb

AIRLINE on time performance slipped to 82.8% for arrivals, down from 90.3% in Feb 2016, the latest BITRE figures show.

Qantas took the top spot for the highest on time arrivals among major domestic airlines at 89.6%, followed by Virgin Australia at 87.6%, Jetstar at 73.6% and Tigerair Australia at 67.0%.

QantasLink had the highest level of cancellations in Feb at 2.2%, with the Canberra-Sydney route the most likely to have services pulled, at 6.3%.

Sun Peaks renovation

TWO F&B outlets at Canada's Sun Peaks Resort will undergo a multi-million dollar enhancements to be completed by Nov.

Eatery Sunburst Lodge is set to double in size & a full service bar and a break area will be added, while cafeteria, Bento's Day Lodge, will receive a 45% increase in capacity & an interior remodel.

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Indigenous tool kit

MORE than 50 Aboriginal tourism products are featured in a new industry tool kit produced by Destination NSW and the state's Indigenous tour operators.

Part of the NSW Aboriginal Tourism Action Plan, the tool kit has been created as a business directory to allow the tourism industry to connect visitors with Indigenous tourism experiences.

Destination NSW ceo Sandra Chipchase said the guide would provide Aboriginal tourism businesses with greater cut through in a competitive market. To download, **CLICK HERE**.

AC/VA DOT approval

THE US Dept of Transportation (DOT) has given Air Canada the okay to permit Virgin Australia's code to be placed on flights operated by AC between Toronto, Calgary & Montreal to Los Angeles.

AC's new codeshare tie-up will provide connections for passengers flying with Virgin Australia between Los Angeles & Sydney, Brisbane and Melbourne.

Tourism 10% of GDP

THE value of world tourism increased to US\$7.6 trillion last year and now represents more than 10% of global GDP, according to new data released by the World Travel & Tourism Council (WTTC).

The sector grew 3.3% last year and supported 292 million jobs worldwide, or 10% of the global workforce.

In its 2017 Economic Impact Report, the WTTC says the amount spent by foreign visitors accounts for almost 30% of total world services exports.

NZ four-year strategy

TOURISM New Zealand (TNZ) will focus on extending international tourism into its regions and shoulder seasons under a revised four-year strategy.

The plan was released yesterday by TNZ acting chief executive Brigid Kelly who said tourism spending was now worth NZ\$14.5 billion to the country.

"The main changes from the previous strategy are a focus on attracting visitors to new regions, encouraging them to arrive during off-peak seasons, and working with the industry and government to improve the tourism experience for visitors and New Zealanders," Kelly said.

Sunshine Coast Airport honour

SUNSHINE Coast Airport has beaten rivals across the Asian region to win a Routes Asia 2017 Marketing Award.

The honour was announced this week at the Routes Asia conference in Okinawa, Japan, and was judged by the airline network planning community.

MCY was chosen in the category for airports handling under four million passengers annually.

"This achievement demonstrates the regard in which our Sunshine Coast Airport is held throughout the Asia Pacific region," the coast's Mayor Mark Jamieson said.

Pictured are the airport's gm Peter Pallot, left, with Oliver Lamb from Ailevon Pacific Aviation Consulting in Okinawa.

MEANWHILE, the Routes Asia forum was yesterday handed over to Brisbane as the host city for the event in 2018.

Routes Asia brings together airlines, airports, tourism authorities and governments to develop new services.



NZ pax increase

AIR New Zealand boosted both domestic and international traffic in Feb, carrying 1.27 million pax.

The result was an increase of 2.4% on the same month last year and was backed by a 2% surge in demand (RPKs).

However, Tasman and Pacific services showed reduced demand with a 2.2% decrease in RPKs due to additional capacity on Australian routes.

The airline's group load factors were also down 2.6 percentage points to 81.6%.

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Matt Dommenz - Best Sales Executive - Industry Supplier



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HKG welcomes VA

HONG Kong and Melbourne Apt have welcomed Virgin Australia's announcement that it will begin flights between the two cities from 05 Jul (**TD** yesterday).

The Hong Kong Tourist Board regional director, Andrew Clark said the VA service was "incredibly significant for Hong Kong as interest and capacity to China increases".

Melbourne Airport's chief of aviation Simon Gandy said he was pleased with the confidence VA had shown in Melbourne and its relationship with the airport.

Monarto Zoo exhibit

MONARTO Zoo in South Australia will open a Predator Experience, bringing visitors up and close with the conservation park's lion pride, following a \$1.4 million grant from the Federal and State governments.

The Zoo attracts over 130,000 visitors a year and the new addition is anticipated to bring in 3,000 more people.

Construction will start in Apr.

APT South America

APT's South America touring program for 2018 will feature new Small Group Discovery tours for 20 people and under.

A 13-day Brazil and Argentina Discovery will allow guests to visit both the Brazilian and Argentinian sides of Iguassu Falls as well as staying three nights in Salvador, priced from \$8,695ppts.

There's also a new four-day extension tour to Easter Island with daily excursions like biking, hiking and fishing.

Other tours include a 22-day Peru & Galapagos Discovery with Amazon cruise from \$21,295ppts.

Or for a broader overview, there's a 23-day South America Inca Journey visiting Buenos Aires, Rio de Janeiro, Iguassu Falls and Lima for Machu Picchu and the Sacred Valley.

See www.aptouring.com.au.

Perfect China to Adl

THE Adelaide Convention Bureau will host over 3,000 top sales reps from personal care company Perfect China from 17-20 Jun and 24-27 Jun.

The tour will add an expected \$11.2 million to the state's visitor economy and support 110 jobs within the tourism sector.

China is Australia's fourth biggest int'l business market.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



MCR has completed an exterior renovation at **Hampton Inn and Suites** by Hilton Tulsa South-Bixby in Oklahoma. The exterior's been freshly painted and fencing has been added to the property, along with new signage throughout and patio upgrades.



Hilton New Orleans Riverside underwent a \$6 million renovation of the hotel's grand ballroom, grand salon and first- and second-level meeting spaces. The area was given an updated colour palette of blues, greys and golds in geometric patterns.



Swissôtel Sydney has re-launched its Vitality Meetings offering with dishes designed by Executive Chef Joshua Askew. Meals like miso glazed fish and quinoa will help guests stay mentally alert. The Vitality Corner spa outside the meeting room features yoga mats, exercise stretch bands and gym balls.

Air Astana Expo 2017

INTERNATIONAL passengers can receive a free ticket to attend EXPO 2017 from 10 Jun-10 Sep in Kazakhstan's capital Astana, if booking with Air Astana.

The offer applies to pax with tickets dated from 01 Jun to 10 Sep, they can claim tickets [HERE](#).

Spice family tour

SPICEROADS has added a five day family cycling tour through Mai Chau in Vietnam to its tours, price from \$1,236 per adult and \$988 for kids.

Tour departs every Mon from Mar-May and Sep-Dec.

[CLICK HERE](#) for more info.



Thank you for your nomination.
Together we bring Australia to life!

Cat 24: Best Tour Operator – Domestic

Cat 32: Best Sales Executive – Industry Supplier – Victoria Turnbull

VOTE NOW ➔



LH A380 to Bangkok

LUFTHANSA will up gauge its daily Bangkok service from Frankfurt to an Airbus A380 from 29 Oct.

The German carrier will replace the existing Boeing 747-400 for the winter timetable between Oct and Mar on the route.

It's A380 carries 509 pax in total in First, Business, Premium and Economy class cabins.

Marvel 2018 Canada

TRAVELMARVEL is offering earlybird deals on select Canada & Alaska 2018 tours such as its 19-day Passage through the Rockies and Alaska Cruise and 24-day Rockies and Alaskan Adventure.

Early payment discounts are available for bookings made in full 10 months before travel as well as '2 for 1' international flight deals and discounts up to \$600 per couple.

[CLICK HERE](#) for more info.

Four Points NZ debut

MARRIOTT Int'l announced today it will open its Four Points by Sheraton brand in Auckland, New Zealand in late 2017.

Four Points by Sheraton features a meeting space, fitness centres, 55 guest rooms and 300m² of conference space and joins a portfolio of 23 hotels in Pacific.

SkyBus AGP service

SKYBUS and Australian Grand Prix Corporation will offer an express service from Melbourne Airport T4, direct to Grand Prix Gate 1 in St Kilda from Thu 23 to Sun 26 Mar.

SkyBus is also offering Grand Prix patrons a 10% discount on its services when booking online using the "GRANDPRIX" promo code - [CLICK HERE](#) for details.

OD to debut MAX 8

MALINDO Air will be the world's first carrier to fly passengers on the Boeing 737 MAX 8's, beating out Norwegian and Southwest Airlines as launch customer.

The new aircraft will allow Malindo Air to go to further destinations at a range of 7hours and 30mins.



AFTA update

From AFTA's chief executive, Jayson Westbury



I AM currently attending the UATP Airline Distribution 2017 conference in Hong Kong where the global travel payments industry meets airlines, GDS, travel agents and others in the travel distribution chain. Some of the statistics that are being discussed are mind boggling and mainly because the China travel industry is taking part in this forum.

China is the most desired outbound market in the world now and nearly every country that has a robust marketing budget and well-structured inbound industry is trying to convince China to take a holiday in their country. Australia is right in the thick of this intensive marketplace. After all, the growth rates for China outbound are staggering and more and more Chinese are getting on planes and travelling all over the world. What is curious in all of this, is that not many countries are talking to China about how to improve the flow and exchange of people inbound to China. More than double the number of Chinese come to Australia than Australians who travel to China. China has such a large population but then you only have to look across to New Zealand to see that this comparison of population does not matter. About the same number of Aussies go to NZ and vice versa (about 1 million each way). The question that I have raised is how do we get our outbound industry in Australia working better with governments all over the world to really realise the value of the Australian outbound industry. There is nothing new about this except that one of the underlying elements to this is that the governments of the two corresponding comparative countries need to be talking to each other about the two-way tourism phenomenon. And given Australians currently have the added benefit right now of some of the best exchange rates we have seen for a while, I expect that we will see outbound numbers continue to grow significantly as other countries around the world see the value of the Aussie outbound market. A quick look at exchange rates have the EUR at \$0.71 and the USD at \$0.77 and the GBP at \$0.62 and we have parity with Canada. So good times ahead for the outbound industry I would think, that's unless of course we get hit with some crazy world issue beyond newly elected presidents and changing travel arrangements that we are yet to see when Brexit actually happens. When you take a step out of Australia you realise quickly there is a big market place at our door step.

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- Maintain relationships with travel agents and key suppliers
- Staff recruitment
- Develop and implement a series of KPI's and measurement tools to motivate/incentivise team members.

Reservations Manager Skills Required:

- Recent experience in a management role in the travel industry in Australia.
- Understanding of Microsoft office, reservations and GDS technology
- Strong leadership abilities
- Have a positive and energised persona

Please forward resumes to rodney@skimax.com.au

Win flights to Europe with the Lufthansa Group



experts

This month **Travel Daily** and Lufthansa Group are offering readers the chance to experience their award-winning long haul product on a trip to any European destination served by the Lufthansa Group. The Lufthansa Group prize includes two return economy class flights with Lufthansa Group and their airline partners ex-Australia to **any European destination of your choice**.

The Lufthansa Group - composed of Austrian, Lufthansa and Swiss International Air Lines - offers Australian travelers the world's most comprehensive European network and more than 300 global destinations accessed through their four regional hubs. The theme of this competition is Mixed Class - learn more about the product [HERE](#).

Open to all Australian Travel Agents, the lucky winner will have the most correct answers as well as the most creative entry to the final question. Send your answers to lufthansa@traveldaily.com.au

Q16. Vienna (VIE), the Austrian Airlines hub, is Europe's fastest transfer airport because of its three-level concept. How long is the minimum transfer time?

Terms & conditions

Lufthansa Group

Austrian



Lufthansa

SWISS

Skal Canberra event

SKAL International Canberra will hold its next meeting at the Museum of Australian Democracy from 12:00 on 12 Apr.

To RSVP, [CLICK HERE](#).

Israel entry laws

DFAT has advised of changes to Israeli laws which allow authorities to deny entry to foreigners who have called for boycotts of the country.

APTMS lands Easia

SOUTH-EAST Asian destination management company Easia Travel has appointed Asia Pacific Travel Marketing Services (APTMS) as its representative in Australia and New Zealand.

Founded in Hanoi in 2000, the company offers tailor-made tours for groups, individuals and corporate incentives, with a focus on destinations including Vietnam, Thailand, Laos, Cambodia and Myanmar.

Peru travel update

PERU tourist board PROMPERU has advised key tourist regions remain open in the wake of heavy rain and landslides that have battered the country (**TD** Mon).

Attractions in the capital Lima remain open, while the southern tourist circuit of Cusco, Arequipa, Puno and Madre de Dios has also not be affected.

The north eastern region has been affected in San Martin, Amazonas and Loreto, however tourist attractions and airports remain operational.

Email **PROMPERU** for more info.

Luxury cannabis tour

A COMPANY in the US hopes to tap into the US\$6.7b global cannabis markets with a series of high-end itineraries.

Platinum High Life Tours is a luxury tour operator that will offer custom itineraries around the world.

The first tour will be to Jamaica, which will include plantation tours and cannabis dining experiences.

Travel Daily
First with the news
Wednesday 22nd Mar 2017

Uber president gone

RIDE sharing company Uber is facing more boardroom changes with president Jeff Jones the latest to leave.

Jones, who only joined Uber six months ago took a swipe at the company, labelling its leadership culture as inconsistent with his management beliefs.

Lake Tahune contract

TASMANIA'S government has awarded Valley Workshop the contract to replace the hut and toilet facilities at Lake Tahune on the Frenchmans Cap walking track.

The \$450K plan will see sleeping capacity increased, which will provide accommodation for 24 walkers as well as two rangers.

Additional deck space will provide extra room for sitting & cooking.

THANK YOU FOR NOMINATING US IN THE 2017 AFTA AWARDS

We are delighted to receive nominations for:

Category 18: Best Domestic Airline

Category 19: Best Airline International - Online

Category 32: Best Sales Executive - Industry Supplier
Kirstie Egan

Thank you for your ongoing support and good luck to fellow nominees.

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Virgin australia

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INTERNATIONAL CONVENTION CENTRE, SYDNEY - SATURDAY 22ND JULY 2017

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Snow & Ski Travel Consultant

Sydney, to \$45-50k + Super DOE, Ref: 2757PE1

My clients, a ski specialist tour operator based in Sydney are seeking an experienced Ski Travel Consultant to join their team. You must have a genuine passion for winter sports with first hand experience and knowledge of Ski destinations worldwide. This is the ultimate adventure role for someone that loves the big white! Apply now and combine your love for snow and ski with your travel consulting skills & place yourself in the position where your work day becomes a joy selling what you love!!

For more information please call Paul on
(02) 9119 8744 or click [APPLY](#) now.

Sales Guru

Gold Coast, \$40-50k + Uncapped Commission, Ref: 2566CN4

Can you use magic to sell a worldwide experience? If you have a passion for domestic and international travel and sales then apply now. You will be working towards kpi's and targets to earn well deserved commission and hold a strong ground to building your career. You will ideally be experienced within the travel industry and have an understanding of the sales cycle. Long term career progression, a great salary & a CBD location are perks to this role. Don't wait any longer this job won't last.

For more information please call Chandini on
(07) 3123 6107 or click [APPLY](#) now.

Galileo Travel Specialist

Melbourne, \$55k + Super, Ref: 2742KF1

If you have a sound understanding of airfares, complex itinerary changes and ticketing and would like more of a work/life balance then this could be the role for you. My client is a leading online travel agent and they are seeking a customer service advisor to join their team. Your ability to problem solve and assist customers with their queries around fare changes and refund processing will propel you in your career. The position is located in Melbourne and an attractive salary is on offer.

For more information please call Katie on
(03) 9988 0616 or click [APPLY](#) now.

South America Travel Specialist

Melbourne, Attractive Package, Ref: 2756KF1

Seeking a Latin loving travel consultant to join a growing team of like-minded individuals! Come and sell all the magnificent things that this amazing destination has to offer, from adventure style trips to high end luxury. This expanding company needs a savvy travel consultant who is keen to grow with them and get stuck into this varied role, serving clients to the highest level on a telephone, email and face to face basis. You will put together tailor made travel for your clients.

For more information please call Katie on
(03) 9988 0616 or click [APPLY](#) now.

Travel Marketing Executive

Sydney, Circa \$75k + Super, Ref: 2771SO4

Working within an award winning dynamic travel company in the CBD, you will be an experienced marketing executive that loves working within a great team to support the larger function. You should be someone who is creative and you will have the freedom to shape the digital presence, over multiple products and services as the continued digital transformation takes place. You should enjoy working in a fast paced environment and will be looking for a fantastic new challenge to embrace.

For more information please call Sasha on
(02) 9119 8744 or click [APPLY](#) now.

Commercial Development Manager

Gold Coast, OTE \$130k DOE, Ref: 2048SZ2

A rare position for an experienced candidate with solid experience in commercial analysis, call centre implementation and project management amongst a few other key traits to work closely with the Managing Director in analysing, researching and implementing any changes required business wide. You will have a strong financial background as you will be conducting financial audits of the current business practices & liaising with the financial control team on monthly budget management.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Travel Consultant | Established Travel Agency

Melbourne, \$57k + Super, Ref: 2743HC1

This agency based in Melbourne is known for its excellent customer service & their holidays to stunning destinations. They have an outstanding reputation and believe in delivering the highest standards to their customers. No day will ever be the same in this travel consultant role, from booking complex airfares, organising transfers to selecting the perfect accommodation for your clients. The role will be heavily customer service focused offering your expertise on worldwide destinations.

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Corporate Travel Consultant

Perth, Competitive Salary, Ref: 1185SJ1

To tie in with ongoing success across the Perth corporate travel industry we are on the look out for a Corporate Travel Consultant to join a leading travel management company in their luxurious offices in Perth CBD. Dealing with SME corporate accounts, using your travel industry experience and excellent customer service skills this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work and reap the rewards with this sought after TMC.

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