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# Travel Daily

First with the news

Friday 24th March 2017



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## Medallion expansion

**ADD** Princess Cruises' *Regal Princess* and *Caribbean Princess* to the line-up of ships set to be fitted with Carnival Corporation's new Ocean Medallion gadget.

*Regal Princess* and *Caribbean Princess* will transition into Medallion Class ships during dry docks over the next six weeks in Hamburg and the Bahamas.

They join *Royal Princess* and *Island Princess*, set to offer Ocean Medallion tech from 19 Jan and 16 May respectively.

Carnival Corporation's Ocean Medallion, unveiled earlier this year (**TD** 06 Jan), is wearable technology that "opens doors" to not only staterooms, but experiences such as streamlining the boarding process, ordering drinks, finding friends & family

Medallion Class vacations debut on 03 Nov aboard *Regal Princess* on voyages to the Caribbean, Canada & New England, Russia & Scandinavia & the British Isles.

## QF China allocation tick

**QANTAS** Group today received a green light from the Australian govt for an allocation of unlimited capacity and frequencies on the China route for a 10 year term.

The ruling by the International Air Services Commission (IASC), effective 23 Mar, builds on the enhanced bilateral air agreement between the Australian & China governments' that permits an unrestricted number of flights to major cities in either country.

Qantas already operates flights to Shanghai and added Beijing to its network in Jan.

The China allocation will be able to be utilised by Qantas mainline and its low-cost subsidiary Jetstar, with the Commission saying it believes the determination "would be of benefit to the public".

QF Group can also use the China capacity to provide codeshare services with its alliance partner, China Eastern.

In its ruling, the IASC said the Australia-China route is "highly competitive", with eight carriers already offering direct services.

## Insight airfare saving

**INSIGHT** Vacations is offering a \$500 per couple saving on flights when booked in conjunction with any 2017 Europe, USA or Canada itinerary before 12 Apr.

The tour operator says if agents have already booked flights they can still take advantage of the offer, with the discount applied to the cost of the tour instead.

## EK Monaco heli link

**EMIRATES** will add Nice to its A380 destination network from 01 Jul, its second French gateway to have the double-decker aircraft behind Paris Charles de Gaulle.

Replacing existing Boeing 777-300ERs utilised on the Dubai-Nice Cote d'Azur route, the upgauge will result in a 44% capacity rise.

"We expect the A380 service to further grow the number of leisure and business travellers that visit the south of France throughout the year," Emirates exec vice president and cco Thierry Antinori said.

For passengers travelling onto Monaco, EK has teamed with Monacair to provide helicopter transfers between Nice Airport and the principality.

The partnership also includes a limousine service from Monaco heliport to the final destination.

The service will be free to First class passengers, €79 for Business class and €109 for Economy class.

### 10 pages of news

**Travel Daily** today has ten pages of news, including a photo page for **Air Canada** plus full pages from: (**click**)

- Albatross Tours
- Travel Trade Recruitment



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# Travel Daily

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Friday 24th March 2017



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## Careers symposium success

**THE** Australian Travel Careers Council has received strong positive feedback from its 2017 Industry Leaders and Educators Engagement Symposium, which was hosted earlier this month at Parliament House, Sydney.

The event was emceed by Helloworld group gm of human resources, Colin Hamilton, and saw strong participation from across the industry including representatives of Qantas, Avis, Travelport, Amadeus, The Travel Corporation, Amex GBT, Spencer Travel and Bunnik Travel.

According to Rick Myatt from AFTA Education and Training, a key highlight was a 'Graduate's Journey' panel which saw five travel professionals profiled on stage to explain their journey from classroom to successful careers in travel.

Industry bodies also took part in the event including Tourism Accommodation Australia, the Queensland Travel Industry Council, IATA and PATA, while NSW government officials were present and two state government ministers, Anthony

Roberts and Adam Marshall, were among the presenters.

Myatt said the two day symposium focused on the travel industry on the first day, with other sectors such as government and industry associations on the second day.

"As said in the theme, 'Connectivity Creates Opportunities', the event promoted a productive and mutually rewarding connection between industry leaders and educators," Myatt said.

"Engagement which we will continue to promote under the Australian Travel Careers Council brand," he added.

## Chiva-Som suite reveal

**NEWLY** renovated Ocean rooms and suites have been unveiled at the acclaimed Thai health and wellness resort in Hua Hin.

The upgraded rooms are located in the north, central and south wings of Chiva-Som and now offer extra space in the bathroom and dressing room areas, along with a Thai-contemporary feel.

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**Category 18:** Best Domestic Airline

**Category 19:** Best Airline International – Online

**Category 32:** Best Sales Executive – Industry Supplier  
Kirstie Egan

Thank you for your ongoing support  
and good luck to fellow nominees.

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to all our Travel Partners who have nominated us in the

**2017 NATIONAL TRAVEL INDUSTRY AWARDS**

**BEST CRUISE  
OPERATOR**

Domestic Deployment  
(Cat. 21)



**BEST CRUISE  
OPERATOR**

International Deployment  
(Cat. 22)



**BEST SALES  
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MARK RICHARDS & LANCE DYE  
Industry Supplier (Cat. 32)



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Friday 24th March 2017

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## EK plans laptop solution

**EMIRATES** has devised a plan in response to the US laptop bans announced this week, allowing travellers to avoid carrying devices in checked luggage.

The airline said last night it would offer a service in which laptops remained available for

use until shortly before boarding when they would be collected and packaged for loading into the aircraft hold.

The service means travellers will not have to pack devices in their checked luggage on flights from Dubai to the United States.

Passengers will also be able to use their laptops on prior sectors and while in transit in Dubai.

"Customers should be aware that there will be a detailed search of all hand baggage on non-stop flights to the US from Dubai," the airline said, adding that devices should be declared.

## Nature Coast events

**AUSTRALIA'S** Nature Coast will hit the road next week with a series of trade workshops in the eastern state capitals.

Events will be held 27-28 Mar in Melbourne, 29 Mar in Sydney and 30 Mar in Brisbane, involving Visit Sunshine Coast, Fraser Coast Tourism & Events, Tourism Noosa and Destination Gympie Region, with support from Tourism and Events Queensland.

Product managers will offer the latest news from major tour operators, attractions and accom.

## Delta adds JFK/GIG

**NEW** daily non-stop services between New York JFK and Rio de Janeiro (GIG) from 21 Dec under its strategic alliance with GOL Linhas Aereas Intelligence.

Flights will be operated using Boeing 767-300 aircraft.

## MH widebody lease

**MALAYSIA** Airlines is planning to lease new wide-body aircraft next year and will consider new fleet purchases as it recovers from the twin tragedies of flights MH370 and MH17.

*Reuters* reports the carrier's load factors reached 81% in Jan and 80% in Feb, with solid bookings for coming months prompting a fleet review.

"My problem now is I don't have enough seats and I don't have big enough aircraft," the airline's chief executive Peter Bellew told the news service.

The airline was considering the lease of six Airbus A330s or Boeing 777s for use from 2018 and a further six from 2019.

Bellew said he was preparing to make a decision on an order for 25-30 new A330neo or Boeing 787 wide-body aircraft by the end of the first half of this year to replace MH's A330s from the end of 2019.



## Window Seat

**AMERICAN** Airlines has created a buzz after a flight from Miami to JFK BEEcame delayed after a swarm of bees decided the wing of the plane was a perfect place to call home.

Pax had to deplane for four hours while back up in the form of an emergency bee keeper came to remove the hive.

**TD** was unable to speak to the bees to confirm whether they were carrying some important pollen to New York as seen in the *Bee Movie*.

Unfortunately the pax didn't received any honey on board.







5 More Days

29th MARCH 2017

INAUGURAL FLIGHT SYDNEY - HANOI

Friday 24th March 2017

## TIME's fourth Perth event



**THE** Travel Industry Mentor Experience continues its westward expansion, this week seeing the Perth TIME community gather for their fourth networking event.

The evening included presentations from mentor Margaret Armitage and recent mentee Julie Hogben, who highlighted the benefits of the scheme, while Helloworld

National Manager Associate Manager, Steve Brady, spoke about how mentors had helped him through a particularly challenging time in his career when he was stationed abroad.

**Pictured** above at the event are, from left: Zoran Panzich, mentor; TIME alumni Daniella Fahey and Salv Silvera; and Steve Brady from Helloworld.

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## Bunnik bargain

**BUNNIK** Tours is offering savings of up to \$1,500 per person on its 21-day Highlights of South America tour.

The special is available for bookings made before 21 Apr on departures between Jul 2017 and Mar 2018, meaning the trip is priced from \$11,895 including return international airfares, five internal South American flights, air taxes, tipping and transfers.

The trip includes all the iconic sights and travellers can also add on an optional five-day Galapagos cruise - 1300 125 007.

## Modular Hilton

**HILTON** Worldwide has opened its first property to be built using modular technology.

The new 155-room Hampton by Hilton at Aberdeen Airport in Scotland was created by assembling guest rooms off site, which were then transported to the site for final construction.

## Marriott invests in tours platform

**HOSPITALITY** giant Marriott International has confirmed a strategic investment in a company called PlacePass, which offers an "online metasearch platform for tours and activities".

The acquisition means Marriott guests worldwide will soon be able to book around 100,000 local experiences across 800 destinations worldwide.

The product will be available on Marriott's own websites, with the move said to provide a further incentive for direct bookings.

"The addition of PlacePass activities and tours beginning later this year reflects Marriott's commitment to giving our guests a complete travel experience, whether they are in planning mode, staying in our hotels and even in-between stays when they're thinking about travel," said Stephanie Linnartz, Marriott chief commercial officer.

# AUSTRALIA, ALL HANDS ON DECK!

A big thanks for nominating us in the 2017 AFTA National Travel Industry Awards.

Please vote **P&O Cruises** for *Best Cruise Operator - Domestic Deployment!*

**VOTE NOW**

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**afta**  
NATIONAL TRAVEL  
INDUSTRY AWARDS





Friday 24th March 2017

## Rad Season tie-up

**AUSTRALIAN** sports and adventure website Rad Season has forged a partnership with US online giant Priceline to offer its travel services.

Through the Priceline Partner Network, Rad Season will now provide accommodation, airline ticketing and car rental alongside its selection of action sports and adventure events.

The collaboration involves a redesign of the Rad Season website to integrate Priceline's functionality, allowing users to search for accommodation close to listed events.

Rad Season founder Oli Russell-Cowan said the result was a first.

"Before, people were forced to visit three to five different websites to complete their outdoor and adventure travel accommodations," he said.

The tie-up allowed the company's customers to travel more easily - see [radseason.com](http://radseason.com).

## Universal plots big Orlando growth

**UNIVERSAL** Studios Orlando has unveiled plans for the construction of up to 4,000 new hotel rooms in the Florida city.

The expansion would be on the site of the former Wet'n'Wild water park, which closed at the end of last year.

Universal is also developing a new Volcano Bay aqua park on the site, with the project detailed in plans filed with the city.

## EY FRA lounge closure

**ETIHAD** Airways will move its Frankfurt Airport operations from Terminal 2 to Terminal 1 on Sun, as part of its new partnership with Lufthansa.

As part of the consolidation Etihad's First and Business Class Lounge in T2 will close.

Guests will instead access Lufthansa's Senator Lounge and Business Class Lounge in T1.

Check out the benefits of a small group on tour in the March issue of *travelBulletin*.

**CLICK HERE to read travelBulletin**



## Express takes the castle

**THIS** group of Express Travel Group agents is currently exploring the Catalonia region of Spain courtesy of Express Hotels/Instant, ETG and Qatar Airways.

Agents are reportedly being treated to a luxury gastronomic and wine tasting tour, with host Daniel James telling **TD** "all are packing on the kilos but loving it!"

They are **pictured** yesterday at the 13th century Castle of

Peralada, from left: Clare Horton, Top Deck Travel; Tanya Whalland, Kaleidoscopic Travel; David Kluske, YP World Travel; Carmela Matriccianni, italktravel Glynde; Monica Stevens, Peregrine Travel Centre; Anita Giovannini, INNstant; Peter Sfyrios, Inflight Travel; Daniel James, Express Travel Group; Marysia Hock, Contal Travel; and Adriana Kwasny, Roundabout Travel.

# BE PART OF OUR JOURNEY

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Great Southern Rail - Best Tour Operator - Domestic  
Matt Dommenz - Best Sales Executive - Industry Supplier



GREAT SOUTHERN RAIL  
JOURNEY BEYOND

**VOTE NOW**



Friday 24th Mar 2017

## HotelREZ GDS pact

**GLOBAL** hotel representation firm HotelREZ Hotels & Resorts has introduced a private label hotel chain code solution.

The product enables other hotel groups to leverage worldwide demand generation from HotelREZ's own 'HO' chain code available to over 500,000 agents using global distribution systems.

It's available to small regional & larger international hotel groups, providing them with flexible and innovative hospitality solutions at a competitive price-point.

Europe's Dorint Hotels & Resorts which has 38 hotels is one of the first to take up the solution.

## Tanzania's big hole!!

**THANKS** to those readers who pointed out our mistake in yesterday's photo story which we incorrectly labelled Ngorongoro Crater as being located in Kenya.

Of course, Ngorongoro Crater is in Tanzania, as the experts at The Africa Safari Co reminded us.

Apologies for any confusion.

## My Travel Group anniversary

### MY TRAVEL

Group agents recently gathered together to celebrate the one year anniversary of the successful formation of the organisation.

Key initiatives were presented by David Padman, head of Associate & Affiliate Networks at Helloworld, including a new partnership incentive model.

MTG members at the event also heard from special guest Glenn Cooper AM of Coopers Brewery; Jayson Westbury from AFTA & sponsors Helloworld Wholesale, Intrepid Group and Qantas.

My Travel Group continues to grow and today has close to 900 members in Australia and NZ, with 45 new members signed up since its launch in Apr last year.



Members are pictured at the Mayfair Hotel in Adelaide during the 'Stay Connected' Conference.

## Blue Train queries

**AFRICAREPS** advises that from 01 Apr, all future Blue Train enquiries should be directed to [themba.masheula@transnet.net](mailto:themba.masheula@transnet.net) until further notice, due to a delay in marketing team contract renewals around the world.

Today's issue of *TD* is coming to you courtesy of Uniworld, Etihad Airways & the Abu Dhabi Tourism and Culture Authority.

**TRAVEL Daily** is in the air today sampling Etihad Airways' luxurious A380 Business class product, enroute to Paris for next week's launch of Uniworld Boutique River Cruise Collection's newest ship, *Joie De Vivre*.

Transiting in Abu Dhabi, an exhilarating stopover awaits us with Abu Dhabi Tourism & Culture Authority set to showcase the diversity of the city in a stopover under 24 hours.

We'll be staying at Yas Viceroy, built within the Yas Marina Circuit & swapping the morning caffeine buzz for an adrenalin rush at the nearby Ferrari World.

Next up is Manarat Al Saadiyat, followed by the Emirates Palace, Heritage Village and the Sheikh Grand Mosque before feasting at Yas Viceroy's Atayeb Restaurant.

The following day we'll be back onboard Etihad Airways, which operates double daily flights to Paris Charles de Gaulle, for the big reveal of *Joie De Vivre*.

Stay up to date on **Instagram**.



Thank you for your nomination.  
Together we bring Australia to life!

**Cat 24:** Best Tour Operator – Domestic

**Cat 32:** Best Sales Executive – Industry Supplier – Victoria Turnbull

**VOTE NOW** ➔





# Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

**Cathay Pacific** has airfares priced from just \$675 return to Asia to launch its Economy Class Sale for over 80 destinations for travel 01 May-30 Nov. To book, visit [www.cathaypacific.com](http://www.cathaypacific.com).

Savings of up to \$3,000 per person are available on **Sanctuary Retreats Luxury Safari** through Zambia & Botswana. Prices start at \$5,095pp on any booking for travel between 27 Mar-14 Jun & 01 Nov-20 Dec. For more information, go to [www.benchafrica.com](http://www.benchafrica.com).

**Coolendel and Flash Camp** has glamping options available on the NSW South Coast at Coolendel on the Shoalhaven River. Available from 07-25 Apr including Easter and ANZAC Day, prices start at \$110 per night. For more details, visit [flashcamp.com](http://flashcamp.com).

**Komune Resort Bali** is offering a Revive Retreat for seven days between 17-23 Jun and 12-18 Aug. Prices start at \$2,690pp. **BOOK HERE.**

**Capri by Fraser** in Brisbane has launched an Autumn Escape Package priced from \$169 per night per couple in a Studio Deluxe Room. The offer applies to bookings from now until 31 May. Go to [frasers.com](http://frasers.com).

## Last chance for UMI

**G ADVENTURES** UMI in the Jungle incentive is giving 12 agents from Australia and New Zealand an African Jungle adventure through Uganda and Rwanda, including flights.

Agents must be registered with G Adventures' sales platform Sherpa to be in the running.

The comp ends 31 Mar and winners will be announced in Apr.

## La Siesta Hoi An

**ELEGANCE** Hospitality Group has announced it will open a new resort in Hoi An, Vietnam called The La Siesta Resort and Spa.

The establishment is located just 1km from the Japanese bridge and will have 107 rooms and suites around one fresh and one salt water pool.

Visit [lasiestaresorts.com](http://lasiestaresorts.com) for further information.

Friday 24th Mar 2017

**Travel Daily**  
First with the news



**SKIMAX** and American Airlines recently host 10 Flight Centre agents on a fam to Park City, Utah where the group were able to enjoy the skiing, bobsledding and snowmobiling at Summit Meadows.

The event was hosted by Jenny Coros from SKIMAX and Vic Naughton from American Airlines.

**Pictured** in the back row are Edan Lattimore, Flight Centre (FC) Kiribilli; Camilla Mead, FC; Elizabeth Hobson, FC Manly; Vic Naughton, American Airlines; Alison Greer, FCTG; Jenny Coros, SKIMAX; Marilyn Stinson, Deer Valley Resort & Helen Taanoa, FC

Centre Casula.

In front are Emma Richardson, FC Mosman; Peta Webber, Flight Centre FCBT direct; Gemma Mann, FC Victoria Point and Esthur Checksfield, from Park City Chamber of Commerce.

## Dubai record growth

**DUBAI** Tourism has reported a 12% year-on-year growth in visitor numbers over the first two months of 2017, welcoming over three million people.

Overnight arrivals from China increased by 60% y-o-y in Jan alone, attracting 157,000 visitors.



## Economy Class Sale

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Amsterdam	From \$1,336* return
Tel Aviv	From \$1,468* return
New York	From \$1,617* return
Vancouver	From \$1,481* return



**CATHAY PACIFIC**

\* Advertised fares are for return Economy Class travel departing from Melbourne between 01 May - 30 November 2017 and are correct as of 21 March 2017. Offer is on sale until 24 April 2017. Fares are subject to availability and are offered on a first come, first served basis. For a full list of terms and conditions, please visit [CXAgents.com/au](http://CXAgents.com/au).



# Beyond cruising to Croatia



**BEYOND** Travel yesterday formally launched what is being claimed as Australia's only dedicated Croatian cruising holiday brand.

Cruise Croatia has been created to take advantage of a strong increase in modern purpose-built tourist vessels in the region, along with huge demand from agents and their clients in recent years.

Beyond gm of business growth, Peter Smith told **TD** the company had been experiencing 40% annual growth in its Croatian cruise product.

"It was time to create a unique and separate brand, and allow it to champion the destination in a way that has never been done before in Australia," he said.

The product range already encompasses more than 60 cruises of various itineraries and styles - including a variety of special interest trips.

"We even offer a couple of

nudist cruises," he quipped.

Croatia, which was wracked by conflict two decades ago, is experiencing a massive renaissance in tourism, with 18% of the country's GDP now attributable to the holiday market.

The government there is also investing heavily in the sector, with €800 million this year alone.

The launch of Cruise Croatia is particularly timely given the imminent debut of Emirates' new non-stop flights between Dubai and Zagreb which commence effective 01 Jun.

Tim Harrowell from Emirates said Zagreb would be the airline's 39th destination in Europe, with Australia a key source market for the new route.

**Pictured** above at yesterday's launch are, from left: Bryce Crampton, Beyond Travel; Tim Harrowell, Emirates; Peter Smith and Michael Lavilles from Beyond Travel.

## We've been nominated!

Best Wholesaler - **Australian product**  
Best Wholesaler - **International product**  
Best Sales Executive - **Industry Support**

Stacy Harsh - **NSW**  
Jamie Giddens - **VIC**  
Shari Rokosuka - **QLD**

Thank you for your support!

[Vote here](#)



# Travel Daily

First with the news

Friday 24th Mar 2017

## QF Jetstar seminars

**QANTAS** Agency Partnerships will host a series of live virtual classrooms covering Jetstar's domestic product range on Wed 29 Mar 2017.

The 20 minute session will introduce consultants to the airline including how to book and pay, the range of fares and add-ons available and the customer on-board experience.

Agents can register for sessions at 8.30am, 9.30am, 11.30am and 2.30pm AEDT - for more details see [qantas.com/agents](http://qantas.com/agents).

## Grocer into DXB

**DUBAI** International Airport will soon feature a new Jones the Grocer express concept store.

Located in Terminal 3's B gate area, the Australian retailer will offer gourmet food pick up available near boarding gates.

## Home Valley to open

**WESTERN** Australia's Home Valley Station in the stunning East Kimberley region will begin welcoming guests for the 2017 season from 01 May.

Every year the property closes during the wet season, with the property offering a reopening special of two nights from \$210 per person twin share.

Part of the Voyages Indigenous Tourism Australia portfolio, Home Valley Station is located on the iconic Gibb River Road at the foot of the Cockburn Range, and is an ideal base from which to explore the wilderness.

More info at [hvstation.com.au](http://hvstation.com.au).

## P&O AKL Cup cruise

**P&O** Cruises will this year offer its first Melbourne Cup Carnival cruise departing from Auckland, with the move said to signal the line's commitment to the New Zealand cruise market.

The special event cruise will capitalise on strong NZ interest in the race that stops the nation, which last year attracted close to 10,000 Kiwis to Melbourne's spring racing carnival.

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Please call Melanie Ford on 0402830540 for a confidential discussion or send a covering letter and your resume to [Melanie@balwyntravel.com.au](mailto:Melanie@balwyntravel.com.au). Applications close Monday 10th April 2017.

No resumes from agencies will be accepted.



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Friday 24th Mar 2017

# Agents fall for Ontario Charms

WITH preparations well underway for Canada's 150th birthday party in July, Destination Canada recently took 10 Canada Specialist agents on a tour of Ontario.

Flying to Toronto with Air Canada - which is gearing up for its own 80-year anniversary next month - the agents headed straight for Niagara.

Over two days, they explored the thundering waters on a cruise ship, a jet-boat, a helicopter and even a zip-line as they travelled 2,000-feet alongside the Niagara river gorge.

The agents enjoyed some of Toronto's most popular attractions including a Segway tour of The Distillery Historic District, one of Canada's premier arts, culture and entertainment destinations before spending a couple of nights in the Blue Mountain Resort, a UNESCO World Biosphere Reserve overlooking the southern shores of Georgian Bay.

The nine-day trip finished with a VIA Rail journey from Toronto to Ottawa, where agents cycled through the city to see the world's largest indoor collection of totem poles, cruised along the Rideau Canal and toured Canada's Parliament Hill.



**KATHY** Wise prepares for a toboggan ride at Blue Mountains.



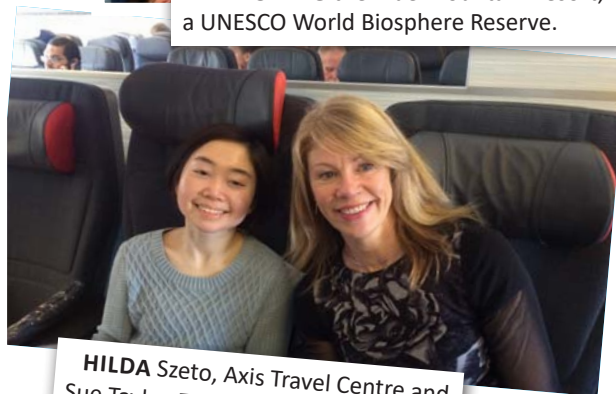
**EXPLORING** the Blue Mountain Resort, a UNESCO World Biosphere Reserve.



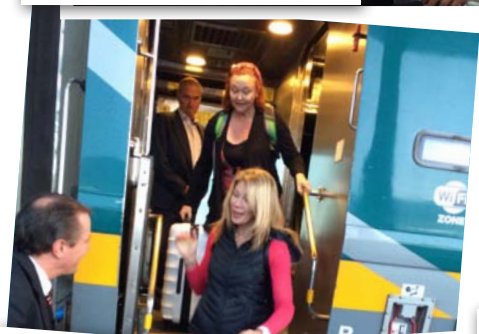
**BREAKFAST** above the Falls.



**THE** thundering waters of Niagara.

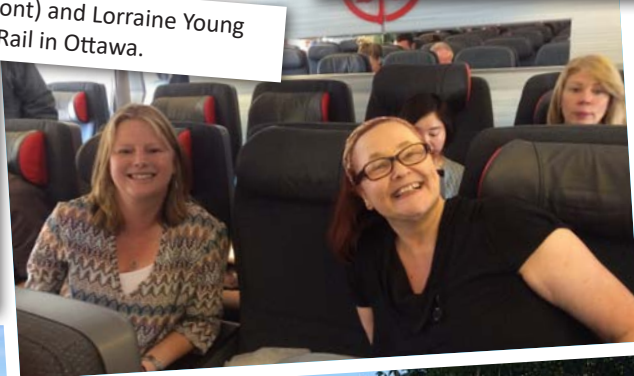


**HILDA** Szeto, Axis Travel Centre and Sue Taylor, Travel & Cruise Bright.



**SUE** Taylor (front) and Lorraine Young disembark VIA Rail in Ottawa.

**KATHY** Wise, Helloworld Albany Lower York and Lorraine Young, Flight Centre.



**ICEWINE** tasting at '10Below' at Peller Estate Winery, Niagara.



**ENROUTE** from Niagara Falls to Niagara on the Lake (L-R) Hilda Szeto, Axis Travel Centre; Lorraine Young, Flight Centre; Tara Sena-Becker, STA; Erin Beckford, TravelManagers; Anastasia, Niagara Tourism; Stuart Moon, APT; Stefania Scuderi, Jetsetter Travel; Linda Dickey, Affinity Travel; Ian Carswell, Escape Travel Coffs Harbour; Kathy Wise, helloworld Albany Lower York; Sue Taylor, Travel & Cruise Bright and Zohreh Sanayei, Air Canada.



**ENJOYING** AC's Premium Economy: (L-R) Erin Beckford, TravelManagers; Stuart Moon, APT; Stefania Scuderi, Jetsetter Travel and Linda Dickey, Affinity Travel.



# Win flights to Europe with the Lufthansa Group



**experts**

This month **Travel Daily** and Lufthansa Group are offering readers the chance to experience their award-winning long haul product on a trip to any European destination served by the Lufthansa Group. The Lufthansa Group prize includes two return economy class flights with Lufthansa Group and their airline partners ex-Australia to **any European destination of your choice**.

The Lufthansa Group - composed of Austrian, Lufthansa and Swiss International Air Lines - offers Australian travelers the world's most comprehensive European network and more than 300 global destinations accessed through their four regional hubs. The theme of this competition is Mixed Class - learn more about the product [HERE](#).

Open to all Australian Travel Agents, the lucky winner will have the most correct answers as well as the most creative entry to the final question. Send your answers to [lufthansa@traveldaily.com.au](mailto:lufthansa@traveldaily.com.au)

Q18. List two gateways in Asia where your customers are able to travel in Lufthansa Mixed Economy-Premium Economy fares.

*Terms & conditions*

Lufthansa Group Austrian Lufthansa SWISS

## Resident Historians

**VIKING** Cruises has announced the rollout of an on board Viking Resident Historian program.

It will launch on *Viking Star*, *Viking Sea* and *Viking Sky* later this month.

The historians will provide guests with historical and cultural education based on their trip.

They will also conduct seminar-style roundtables and more intimate discussions with guests.

## AF rejects HNA tie-up

**CHINESE** group HNA who has a stake in Virgin Australia had proposed a strategic alliance with Air France in exchange for capital, a move flatly rejected by the struggling Air France KLM.

HNA proposed to share aircraft fleets, rentals, purchases and maintenance with AF, which according to French media, AF rejected due to the opacity of HNA Group among other reasons.

## Viceroy tri-branding

**VICEROY** Hotel Group has announced its portfolio will split into three tiers.

The Viceroy Icon Collection, The Viceroy Lifestyle Series and Urban Retreat Collection, form the new structure, in what the company is describing as a natural evolution of the brand.

Viceroy Icon Collection offers resort-style offering, while the Viceroy Lifestyle Series caters to the modern traveller.

Lastly Urban Retreat Collection is made up of boutique hotels, each with their own identity.

**Travel Daily**  
First with the news

Friday 24th Mar 2017

## Movenpick to Oman

**MÖVENPICK** Hotels & Resorts has inked an agreement to operate its first property in Oman's capital city as Mövenpick Hotel & Apartments Al Azaiba Muscat.

The hotel will feature 274 guest rooms and suites, plus 50 serviced apartments.

No opening date has been set.

## Beauty & the Beast preview



**DISNEY** Parks & Resorts treated five agents to a special advance screening of the highly anticipated remake of Disney's *Beauty and the Beast* at the State Theatre in Sydney.

The winners entered a comp run from Disney Destinations' travel trade e-newsletter 'Word

of Mouse,' with guests travelling from around Sydney and from as far afield as Newcastle to attend.

**Pictured** from left with their guests are Matthew Chisholm, Travel Associates; Sophie Eaton, Flight Centre; Peta McConachie, Infinity Holidays and Alexandra Solomou, Escape Travel.

# Aloha — Vote Now!

## 2017 NTIA Awards

Hawaiian Airlines —  
Best Online Airline (Cat. 19)

Joyce Weir — Best Sales Executive —  
Industry Supplier (Cat. 32)

Visit the [AFTA NTIA Vote Link HERE](#)



**HAWAIIAN**  
AIRLINES

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TAKEDOWN AVERAGE 100%

**BEST SALES EXECUTIVE**  
(CAT 32)

**VOTE NOW**





Come share our love of Europe



## 2017 EUROPEAN SUMMER & CHRISTMAS TOURS 100% GUARANTEED TO DEPART!

Albatross Tours have announced that all of their available 2017 European Summer and Christmas Tours are now 100% guaranteed to depart.

Agents can confidently book their clients on any Albatross Europe, Britain and Ireland tour departing between May and October 2017. Plus on any European Christmas Holiday or Tour that travel over Christmas Day\*.



Albatross have on offer a range of distinctively different itineraries including their 11 day **'Normandy, Brittany and Loire Valley'** tour that explores the picturesque chateaux, the fascinating 'D' Day Landing beaches and the magnificent Mont St Michel. Plus, for travellers seeking a magical Christmas in Europe, Albatross offer 16 tours with Christmas Day celebrations in Europe, including the 11 day **'A Swiss Christmas in Grindelwald'** tour.

Call the European tour experts on 1300 135 015 or visit [albatrosstours.com.au](http://albatrosstours.com.au)\*

\*Many of our other festive tours are guaranteed to depart, please check our website for details.

### WIN A EUROPEAN FESTIVE TOUR FOR 2!



Valued up to \$8,500

[Find out more](#)

"It has been great to stay in lovely hotels for an extended period and not having to pack and unpack everyday has been marvellous."

Andrea & Hans, Normandy, Brittany & Loire Valley Tour



### European Small Group Touring

SMALLER GROUPS LONGER STAYS GENUINELY IN



**VOTE #1 ALBATROSS TOURS**  
BEST SPECIALTY WHOLESALER - NTIA Awards

### 3 NEW WINTER WONDERLAND TOURS

Would you like to be home over Christmas, but also want to capture the excitement and magic of the glorious European Winter Wonderland? Then this new type of tour is for you! Departing in late January and February - when the snow is deeper, the skies seem bluer and the mountains and valleys are alive with sightseers relaxing, playing and having fun!



[View our Winter Wonderland tours](#)

*We are delighted to be nominated again for the NTIA Awards 2017. If you enjoy working with us we would greatly appreciate your support*

VOTE TRAVEL TRADE RECRUITMENT IN CATEGORY 31 :  
**'BEST AGENCY SUPPORT SERVICE'**



[www.afta.com.au/events/ntia/nominations-and-voting](http://www.afta.com.au/events/ntia/nominations-and-voting)

**VOTE FOR TRAVEL  
TRADE RECRUITMENT**



## Travel Marketing Executive

**Sydney, Circa \$75k + Super, Ref: 2771SO4**

Working within an award winning dynamic travel company in the CBD, you will be an experienced marketing executive that loves working within a great team to support the larger function. You should be someone who is creative and you will have the freedom to shape the digital presence, over multiple products and services as the continued digital transformation takes place. You should enjoy working in a fast paced environment and will be looking for a fantastic new challenge to embrace.

For more information please call Sasha on  
(02) 9119 8744 or click [APPLY](#) now.

## Virtuoso Travel Consultant

**Gold Coast, \$40-45k + Bonus Structure, Ref: 2413CN2**

If you want to be part of this virtuoso agency and deal with very high-end clientele, repeat business and an excellent bonus structure on offer, then look no further. You will be working towards targets and earning a lucrative bonus in return within a sales and service focused environment. You will ideally be experienced within the travel industry, have GDS skills and have a passion in dealing with high-end clientele. Long term career progression & a great salary are perks to this role.

For more information please call Chandini on  
(07) 3123 6107 or click [APPLY](#) now.

## Luxury Travel Specialist

**Melbourne, Up to \$65k, Ref: 2765KF1**

Run your own travel desk creating itineraries for the most bespoke travel destinations with this luxury wholesale travel company in Melbourne. This rare opportunity will offer you the chance to utilise your luxury retail experience within a wholesale environment. In this role you will focus on creating, selling and delivering an exemplary product and service for your customers with high end booking requests and direct customers requesting arrangements outside of the brochure portfolio.

For more information please call Katie on  
(03) 9988 0616 or click [APPLY](#) now.

## Independent Luxury Travel Consultant

**Melbourne, Attractive Package, Ref: 2710HC1**

If worldwide luxury travel is your passion and you have travelled extensively, why not move to an agency where high end travel is their focus! You will be creating bespoke holidays and booking luxury travel packages and cruises to worldwide destinations with the backing of a Virtuoso agency. Being an independent travel agent with this agency gives you a work/life balance and represents a brand hugely respected in the luxury market. This role has the flexibility to be office or Home-based.

For more information please call Hannah on  
(03) 9988 0616 or click [APPLY](#) now.

## Reservations | Ski Travel Specialist

**Sydney, Up to \$50k + Super DOE, Ref: 2757PE1**

My clients, a Ski Specialist tour operator based in Sydney are seeking experienced ski travel consultants to join their team. You must have a genuine passion for winter sports with first hand experience and knowledge of ski destinations worldwide. This is the ultimate adventure role for someone that loves the big white! Apply now and combine your love for snow and ski with your travel consulting skills & place yourself in the position where your work day becomes a joy selling what you love!!

For more information please call Paul on  
(02) 9119 8744 or click [APPLY](#) now.

## Assistant Team Manager

**Brisbane, \$50-53k + Commission, Ref: 2387SZ2**

A successful agency with a great MD looking for an Assistant TL to join a supportive and experienced team of travel consultants. You will be working closely with the Team Leader to implement changes, encouraging and motivating the team, providing constructive feedback and driving sales. This is a hands on role where you will be the primary contact in assisting any new novices that might be joining. No late night trading and only a 9am – 12pm rotational Saturday and a day off in lieu!

For more information please call Serena on  
(07) 3123 6107 or click [APPLY](#) now.

## Wholesale Travel Consultant | Off the beaten track!

**Bayside and Southeast, Up to \$58k, Ref: 2738HC1**

In this exciting position you will be working within the dynamic travel industry helping create inspiring journeys and making trip arrangements. The primary focus of the role is to manage the back-end operations for all walking and cycling trips and working closely clients. This travel company is known for its unique products they offer to off the beaten track destinations and there is a great company culture with a fun team. A fantastic opportunity to combine product and sales!

For more information please call Hannah on  
(03) 9988 0616 or click [APPLY](#) now.

## Travel Sales Executive

**Perth, Competitive Salary Package, Ref: 2772SJ1**

Sales Executive required for a leading travel wholesaler to cover the WA region. If you have a good networks with the WA retail travel agencies, strong relationship building skills and exceptional sales abilities I want to hear from you! On the road promoting this brands awesome product you have the autonomy to manage your territory and help my client stay as a leader in their field. Great salary package, car allowance and bonus scheme. Apply with your CV or call me for more information.

For more information please call Sarah on  
(08) 6365 4313 or click [APPLY](#) now.



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