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# Travel Daily

First with the news

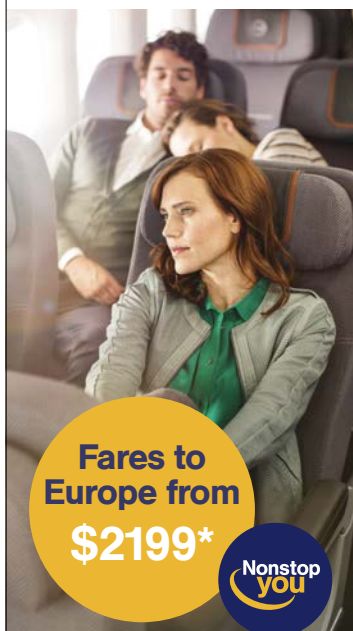
Thursday 30th March 2017



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## Agents escape with TTC

**THE** Travel Corporation (TTC) today kicks off its biggest travel agent incentive reward ever, with more than 100 consultants from across the country winning places in the 2017 TTC Great Escape.

CEO John Veitch told **TD** the promotion was now in its fifth year, but 2017 is the first time it has "gone global," with agents heading off on a variety of itineraries after gathering today and tomorrow in Sydney for

activities courtesy of AAT Kings.

Trafalgar take a group to China; Insight Vacations participants will head to Switzerland and Uniworld will take its agents to France.

Contiki's Great Escape itinerary takes in Malaysia & Thailand, while Adventure World rounds it out with a trip to South Africa.

Veitch said the Great Escape had helped drive TTC to a very successful earlybird season, with the reward message strongly resonating with agents and seeing over 4,000 individual consultants register to take part over the three month period, with most of those making multiple bookings.

He said the 2017 Great Escape was also a great way to have consultants experience a Travel Corporation holiday for themselves.

### TD everywhere, man!

**THIS** week there's an unprecedented amount of activity in the Australian travel industry, with **Travel Daily** staffers spread across the globe to bring you the latest news.

We have two people in France - one on Uniworld's *Joie de Vivre* and one at Atout France's annual Rendezvous trade show being held in Rouen (**see page 3**); another at Uluru for the opening of the refurbished Desert Gardens Hotel (**page 6**); and we're also on location in Vietnam after Vietnam Airline's inaugural Sydney-Hanoi flight (**page 4**).

### Today's issue of TD

**Travel Daily** today has ten pages of news, including a photo page for **Atout France** plus full pages from: (**click**)

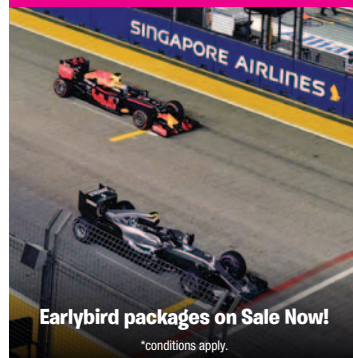
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**Best Wholesaler – Australian Product**

Sunlover Holidays, Qantas Holidays & Viva! Holidays

**Best Wholesaler – International Product**

Qantas Holidays & Viva! Holidays

**Best Sales Executive – Industry Supplier**

Darren Evans – Qantas Holidays & Viva! Holidays (NSW/ACT),  
Kim Knight – Qantas Holidays & Viva! Holidays (QLD),  
Mick Boylan – Sunlover Holidays (VIC)

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## PREMIUM ECONOMY CLASS

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## AFTA warns on refunds

**TRAVEL** agents are being advised to ensure they clearly communicate details about refunds, after a recent decision by the ATAS Code Compliance Monitoring Committee (ACCMC).

The case saw an ATAS participant involved in the cancellation of a school trip by a parent, who was seeking a refund over and above what had been provided by the airline.

The contentious issue was that the agent had advised the customer in writing that the refund would be "approximately" a certain amount.

When the customer cancelled some weeks later, the amount of the refund had significantly reduced due to the end supplier's terms and conditions.

The ACCMC held that the term

"approximately" only allowed a 10% deviation from the amount advised, and ordered the ATAS member to pay a further \$500 to the customer so the amount repaid was within this threshold.

AFTA is recommending that any advice given to a customer regarding refunds "should clearly stipulate that any such amount is only valid at the time the advice is given, and that the amount of refund is subject to change based on the terms and conditions of the end supplier".

## OOL flights cancelled

**THE** Gold Coast has joined areas of Queensland suffering flight disruption in the wake of Tropical Cyclone Debbie.

Tigerair Australia and Virgin Australia have both cancelled several OOL flights today.

## Treasures Adl show

**TREASURES** of the South Pacific is inviting agents to attend its Adelaide seminar, being held on 12 Apr - see **page 12** for all the details and to RSVP.

## EK downgauges LGW

**EMIRATES** is winding back capacity on the Dubai-London Gatwick route from 03 May to 22 Jun, with one of its three daily A380s switching to a 777-300ER.

The 777 will replace the Airbus double-decker on flights EK11/12.

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We are delighted to receive nominations for:

Category 18: Best Domestic Airline

Category 19: Best Airline International - Online

Category 32: Best Sales Executive - Industry Supplier  
Kirstie Egan

Thank you for your ongoing support and good luck to fellow nominees.

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## 2017 NATIONAL TRAVEL INDUSTRY AWARDS

BEST CRUISE  
OPERATOR

Domestic Deployment  
(Cat. 21)



BEST CRUISE  
OPERATOR

International Deployment  
(Cat. 22)



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Industry Supplier (Cat. 32)



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# Travel Daily

First with the news

Thursday 30th March 2017

**BREAKAWAY**  
International Travel Industry Club

Breakaway Travelclub has been nominated for  
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Best Agency Support Service - Category 31

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Thank you for your continued support!

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## Travel Daily

on location on the river  
**Seine**

Today's issue of *TD* is coming  
to you courtesy of Uniworld  
Boutique River Cruise Collection  
on board *Joie de Vivre*.

**ROUEN** welcomed Uniworld's  
*Joie de Vivre* with blue skies and  
mild weather, with the arrival  
serendipitously coinciding with  
Atout France's Rendez-vous  
trade show here this week.

Passengers had a choice of  
eight activities at varying paces  
for the day, including golf at  
Rouen Mont-Saint-Aignan, a  
gourmet walking tour, a chef's  
table at la Cave des Vins and a  
tour to Mont Saint-Michel.

Those who ventured to the  
famed Mont Saint-Michel were  
treated to a private tour around  
the breathtaking icon, topped  
with lunch at Mere Poulard.

Guests sampled the  
restaurant's signature dish, a  
fluffy omelette, washed down  
with their specialty cider, before  
heading back to the ship.

Tomorrow *Joie de Vivre* will call  
into Caudebec en Caux.

## Paris now open on Sunday



**AFTER** years of lobbying by the  
retail sector, Paris has officially  
opened for business on Sundays.

Leading department store  
representatives gathered at the  
12th annual Rendez-vous en  
France travel mart in Rouen to  
detail the implementation of the  
new trading hours which have  
been embraced by four thousand  
stores, boutiques and train  
stations across the capital city.

Le Galeries Lafayette  
International client director  
Thierry Vannier said after a soft  
opening several months ago,  
customers had since flocked  
to the department store on a  
Sunday, making it the second

biggest day of the week.

He said in a bid to enhance the  
customer experience, there was  
a fresh focus on brunching at La  
Galeries, offering yoga and dance  
classes and children's activities.

Vannier explained that  
competing with online shopping  
had also been a decisive factor.

French tourism body Atout  
France said despite a difficult  
2016, which included terror  
attacks and political protests  
leading to a 6% dip in visitor  
figures to Paris, tourist numbers  
have risen 4% since Dec.

100 million people are expected  
to visit Paris in 2020 - a jump  
from 83 million in 2016.

**MEANWHILE** Atout France  
Australia has confirmed a date  
for a lavish event in Melbourne  
to showcase Paris as a sporting  
capital (*TD* yesterday).

The Roland Garros Soiree  
will take place on 05 Sep at  
Sofitel Melbourne, with Atout  
France director Australia Patrick  
Benhamou saying it's the first  
time the prestigious French  
Open has agreed to partner with  
an Australian event, including  
allowing the use of its logo.

Benhamou believes the  
campaign will tap into Australia's  
sports-loving psyche - while the  
event will also feature a finale  
performance by Le Moulin Rouge.

**Pictured** from left in Rouen  
yesterday are John Flower  
from Tempo Holidays, Patrick  
Benhamou, and Sonia Jones from  
France Vacations.



## Window Seat

**A NUMBER** of sharp-eyed  
*Travel Daily* readers have noted  
a cameo appearance by Karena  
Noble from Voyages Indigenous  
Tourism in the latest Qantas  
safety video.

Noble (**pictured** below at 3:18  
in the video) is appropriately  
shown strolling through the  
Field of Light installation at  
Uluru, telling passengers "Lights  
will guide you to your exit. Your  
crew members are pointing  
them out now".

The big question being asked  
by many in the industry is who's  
the random bloke she's holding  
hands with in the video?

Whoever it is, it's massive  
exposure for Voyages Ayers  
Rock Resort, with the video  
estimated to reach an audience  
of about 90 million people on  
Qantas flights worldwide in the  
coming months.



## Jupiters disappears

**THE** Gold Coast's  
iconic Jupiters hotel  
has today been  
formally rebranded  
as The Star Gold  
Coast, in line with



the move by parent company  
The Star Entertainment Group to  
move to a consolidated brand.

The new brand comes as the  
latest stage in the property's  
evolution, with a major  
development project having also  
seen 596 hotel rooms upgraded  
along with the addition of six new  
food and beverage offerings.

A new six-star luxury hotel at  
the front of The Star Gold Coast  
will open before the 2018 Gold  
Coast Commonwealth Games.

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Thursday 30th March 2017

## Vibe Darling Harbour

**TFE** Hotels continues to spread its footprint in Australia, with the group yesterday revealing plans to open a 'New Generation Vibe' label property in Sydney's CBD.

The 145-room and suite Vibe Hotel Darling Harbour will be located at 319-325 Sussex Street, not far from the \$3 billion Darling Square development project and nearby the ICC Sydney.

Billed as a 4.5-star "lifestyle hotel", the hotel will feature a WMK design & New York theme styling, with a roof-top bar and infinity edge pool.

Slated for a 2019 opening, the property will be a "much welcome boost to the undersupply [of hotel rooms] in Sydney CBD".

CEO Rachel Aragaman said the latest addition represents "a very exciting point in the ongoing refresh of our Vibe Hotels brand".

Other New-Gen Vibe hotels are being developed in North Sydney and in central Hobart.

## Red Carnation for Oz?

**THE** Travel Corporation is continuing to search for the right opportunity to bring Red Carnation Hotels into Australia.

"I think Australia could really use a luxury boutique hotel like Red Carnation," TTC chief Brett Tollman told *Travel Daily* while onboard the newly launched Uniworld ship, *Joie de Vivre*.

In 2014, Red Carnation pulled out of negotiations for The Department of Lands building in Bridge Street, Sydney.

Tollman explained the property was "a huge investment for a building you don't own, with a very large land lease, so we will not do something that we can't make a return on."

## Explore \$1 deposit

**EXPLORE** Worldwide is offering \$1 deposits on all small group and self-guided cycling trips in 2017 if booked by 01 May - details [HERE](#).



Which Hawaiian island is for you? Find out in the April issue of *travelBulletin*.

**CLICK HERE** to read

**travelBulletin**

## VN kicks off Sydney-Hanoi route



**VIETNAM** Airlines' new direct flights between Sydney and Hanoi were welcomed yesterday with a traditional water cannon salute - and a yummy on-board cake!

The thrice weekly service will use Boeing 787-9 aircraft, and is estimated to generate \$62 million in inbound visitor spending annually according to outgoing Sydney Airport ceo Kerrie Mather.

Vietnam Airlines general manager Hung Truong told *TD* the additional route meant the carrier was now operating 17 weekly services to Australia.

"The new service means better connection times to Northeast Asia as well as Europe, allowing



Vietnam Airlines to connect Australian travellers to more of the world," he said.

Products onboard include Business, Premium Economy and Economy cabins, with the new route welcomed by Sydney's Vietnamese community which supports a strong VFR market.

The Sydney-Hanoi flights complement VN's existing daily Sydney-Ho Chi Minh City service.

# GLOBUS

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**GLOBUS**





Thursday 30th March 2017

## Visit USA rolls into Adl & Perth

**THIS** week Visit USA hosted its popular USA Travel Expos in Adelaide & Perth with great success.

More than 130 agents came out to hear the latest news from 15 exhibitors and presentations covering destinations, accommodation and attractions across the US.

Visit USA was more targeted with its guest acceptances ensuring the USA selling agents were able to learn from the experts, hear the upcoming trends and latest news.

A massive array of lucky prize draws were given out at the events, including a three night stay at the Handlery Hotel San Francisco and a San Francisco CityPASS, won by Eve Kelly from Flight Centre Warwick, awarded to her by Caroline Davidson (right), Visit USA secretary.



## FJ year-round to SFO

**FIJI** Airways is switching its seasonal service from Nadi to San Francisco, which launched in mid-2016, to a year-round departure.

Flights operate twice weekly, with a third service added from Jun to Aug and in Dec.

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Bing Microsoft

## New Platinum office

**PLATINUM** Travel Corporation has opened a new office in Albury, NSW following the company's desire to expand its footprint across Australia and New Zealand this year.

The location is a result of a strategic partnership with Albury based travel professional Jacqui Nelson who explained the move as an acknowledgement of the growing demand by local business owners and corporate travellers for access to the latest quality services and resources needed overseas.

## Skal Solstice event

**CELEBRITY Solstice's** Tuscan Grille will be the setting for Skal International Sydney's next networking event on 13 Apr.

Guests will enjoy a fresh menu featuring homemade pastas, artisan salami and fish.

Register **HERE** to attend the Sydney ship inspection.

## Mantra Games buzz

**QUEENSLAND'S** tourism industry is expected to hit a record high when the Gold Coast 2018 Commonwealth Games start, according to Mantra Group executive officer Bob East.

"Tens of thousands of room nights will be required for the event and demand for accommodation at our twenty-three Gold Coast properties during the Games is at an all-time high," East said yesterday.

The games will kick off from 04-15 Apr and over 100,000 visitors, athletes and officials are expected to visit the state as well as 1.5 million spectators.

Close to 12,000 delegates have registered for 29 sport-related conferences and meetings on the Gold Coast as a direct spin-off from the Commonwealth Games.

The state is expected to make \$2 billion and the Games are anticipated to leave a significant tourism-marketing legacy.



Thank you for your nomination.  
Together we bring Australia to life!

**Cat 24:** Best Tour Operator – Domestic

**Cat 32:** Best Sales Executive – Industry Supplier – Victoria Turnbull

**VOTE NOW** ➔



Today's issue of *TD* is coming to you from Ayers Rock Resort courtesy of Voyages Indigenous Tourism Australia.

**THINGS** are particularly busy at Ayers Rock Resort at present, with the property continuing to see strong patronage from both domestic and international guests.

One of the key catalysts for visitation has been the massive 'Field of Light Uluru' installation by artist Bruce Munro, who has assembled 50,000 hand crafted glass spheres which come alight in the shadows around Uluru as the sun sets.

The property continues to undergo strong levels of investment, with Voyages this week formally debuting its refurbished Desert Gardens Hotel, while further moves to expand and enhance on-site accommodation are under way to help meet strong demand.

Field of Light will continue until 31 Mar 2018, while Voyages also has an extensive event program over the coming year, complementing its range of free on-site visitor activities.

## Adris into WET fleet

**NEW** Zealand-based Wild Earth Travel is ramping up its small ship fleet with the firm announcing the 19-cabin *MS Adris* is on track to be operating in the Mediterranean by mid-next year.

With a capacity of 40 guests, the 50m boutique yacht-like vessel will be equipped with the latest state-of-the-art technology and amenities, "guaranteeing a luxurious and intimate cruise".

*MS Adris* will feature swimming platforms and outdoor areas including a sundeck and a rooftop saltwater whirlpool.

It will be available for small group charters from Apr.

## BA boosts Mauritius

**BRITISH** Airways will operate five weekly return flights between London Gatwick and Mauritius over the upcoming northern winter 2017/18 season.

The carrier previously planned a thrice weekly service on the route, with the additional departures added in response to increasing customer demand.

## Voyages takes Centre stage



**VOYAGES** is this week hosting some of its key partners at Uluru for the formal opening of the refurbished Desert Gardens Hotel at Ayers Rock Resort.

One of five properties at the complex, the Desert Gardens Hotel has undergone a full upgrade to all 218 guest rooms as well as public areas.

"This refurbishment has elevated Desert Gardens Hotel to a new level of sophistication and style, with innovative concepts and modern Indigenous design elements throughout," Karena Noble of Voyages told *TD*.

## New Bali villas

**FOUR** Seasons Resort Bali at Jimbaran Bay has announced the debut of new Imperial and Royal Villas, which are the culmination of a two year renovation of the property's 147-strong villa stock.

Scheduled to open on 15 May the Imperial and Royal Villas, which are the resort's largest, have been entirely rebuilt from the ground up.

The three-bedroom Imperial Villa has more than doubled in size to a whopping 1,300m<sup>2</sup>, while the two-bedroom Royal Villas measure 750m<sup>2</sup>.

The upgrade has also seen a makeover of the on-site Mangata Bistro & Bar and the Arnguli Grill & Restaurant, providing further dining options for guests staying at the property.

Karena Noble from Voyages Indigenous Tourism is pictured above enjoying some convivial sundowners yesterday evening with Garry Plant from Swain Destinations and David Thomas of Grand Circle Travel.

## Delta, Korean plan JV

**A STRONGER** alliance between Delta Air Lines and Korean Air has been struck, promising even more travel choices and a boost in competition between the United States and Asia.

Under a memorandum of understanding, DL and KE will forge a joint venture which will include revenue sharing, coordinated schedules and enhanced frequent flyer benefits, spanning 290 destinations in the Americas and 80 in Asia.

This week rival US carrier, American Airlines confirmed it would invest US\$200m in China Southern Airlines and plans to launch a new codeshare & interline arrangement (*TD* yest).

## aLquemie

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Creativity, the ability to sell the itinerary, and excellent communication skills are keys for success in this role.

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## LUX to offer creative classes



**LUX** Resorts & Hotels has announced a new partnership with Australian firm Work-Shop to stage a series of creative classes across its portfolio this year.

Announced at a media event yesterday, guests at the resorts will be able to take part in hour-long classes that cover an array of topics including "everything from Tibetan sound healing, yoga, meditation, photography and art lessons, Japanese book binding and how to make the ultimate health tonic", according to Megan Staal, PR representative for Lux.

"Our research showed us that engaging in a daily activity wards off stress and helps with a positive psychology for your health and wellbeing," Staal said.

"We wanted to create and inspire uplifting experiences that bring out the best in our guests.

"So the workshops are all about learning something new, sharing something with loved ones,

growing and bringing out the best in you," she said.

Work-Shop co-founder Matt Branagan spoke with **TD** saying the company was elated with the new partnership.

"We were invited to pitch 30 of our workshops and nine were selected for 2017," he said.

"We'll be conducting the workshops later in the year across several resorts and will do even more for 2018."

There are currently seven Lux resorts in locations including Mauritius and the Maldives with a further seven under construction over the next two years including in the United Arab Emirates and Vietnam.

**Pictured** from left are Phoebe Joel, Tibetan Sound Healing; Matt Branagan, co-founder Work-Shop; Gillian Kozicki, Cultured Artisans; Megan Staal, Lux Resorts & Hotels and Giles Sadler, Chinese medicine specialist.

## QTIC joins recovery

**THE** Queensland Tourism Industry Council (QTIC) has united with other tourism bodies to help regions recover from the impact of Cyclone Debbie.

QTIC yesterday joined regional tourism bodies and Tourism Events Queensland (TEQ) in a briefing with Tourism Minister Kate Jones to discuss strategies for communications and coordination in the wake of this week's natural disaster.

"With Easter, school holidays and a number of long weekends just around the corner, QTIC is ready to support our partners in State Government and at TEQ as they prepare marketing campaigns to inform domestic travellers that Queensland is open for business," said QTIC chief executive Daniel Gschwind.

Thursday 30th Mar 2017

## Starwood in China

**STARWOOD** Capital Group has formed a joint venture with Chinese property developer Shimao Capital Group to develop and operate hotels in China.

Shimao's domestic hotel portfolio consists of the MiniMax, MiniMax Premier and Yu family of brands, whose expansion in China and other Asia-Pacific locations will be supported by Starwood Capital Group's financial and operational support.

Starwood Capital developed the Starwood Hotels and Resorts group before exiting in 2000.

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Your responsibilities will include:

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- Represent all **thl** brands at market consumer shows and promotional events

Our people come from varied backgrounds, countries and cultures. Some are shy, others are loud (some are even ninja's!) We accept people as they are. That's what makes our **thl** family special! We want crew who are willing to go the extra mile, help their work mates and share team success. It's all part of our challenger spirit!

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Please contact Lydia Zlobez-Arthur  
Email: [Lydia.Zlobez-Arthur@atpi.com](mailto:Lydia.Zlobez-Arthur@atpi.com)

Thursday 30th March 2017



## Industry Appointments

**WELCOME** to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email [appointments@traveldaily.com.au](mailto:appointments@traveldaily.com.au).

**Christopher Lukehurst-Walton** has joined **The Travel Corporation** as its new Sales Manager across Uniworld Boutique River Cruise Collection and Creative Cruising in South Australia. Lukehurst-Walton steps up from his current role as Territory Sales Manager with SilverNeedle Hospitality.

**AccorHotels** has announced General Manager appointments in Australia including **Nathan Frost** as Area GM Operations Western Australia, **Melinda Lampier** as GM, The Como Melbourne, MGallery by Sofitel, **Chris Stocklinger** as GM, Ibis Styles Kununurra, **Taylor Canham** as GM, Ibis Budget Gosford and **Bilal Ahmed** as GM, Ibis Budget Dubbo.

**Jon Witter** has been appointed as Chief Customer Officer of **Hilton**. His most recent roles were as President of Retail and Direct Banking at Capital One Financial Corporation and as President and Chief Operating Officer at Morgan Stanley Private Bank.

**Clinton Farley** has been given the title of GM of **Radisson on Flagstaff Gardens Melbourne**. Farley has previously held roles in business management, corporate responsibility, leadership development and hotel management for AccorHotels and Hilton.

**Wendy Wu Tours** will bring **Shannon Morgan** on board as Queensland Business Development Manager. Morgan has a background as a travel consultant and has worked for two other travel wholesalers.

**Marriott International** has inducted **Michelle Scott** as Director of Sales & Marketing for Fiji Marriott Resort Momi Bay. Scott has over 20 years' experience in senior roles within the hotel industry and was most recently Director of Sales for Brisbane Marriott hotel.

**Civil Aviation Safety Authority (CASA)** welcomes **Cheryl Cartwright** as a board member. Cartwright formerly served as CEO of the Australian Pipelines and Gas Association for over a decade.

**Mario Taulien** has transferred from his role as EA Manager of Centara Grand Beach Resort Samui to the role of GM of **Centara Ceysands Resort and Spa** in Sri Lanka. Taulien has over 10 years of management experience in the hospitality industry.

## HINN Exp Queenstown

**INTERCONTINENTAL** Hotels Group and hotel developer Pro-invest Group have unveiled plans to construct a \$60 million dollar Holiday Inn Express in the centre of Queenstown, New Zealand, later this year.

The 227-room select service hotel will feature a fitness centre, meeting and laundry facilities and the 'Great Room' with a grab-and-go style market pantry.

The hotel is anticipated to open in 2018 and will be the second Holiday Inn Express branded hotel for New Zealand.

## S Africa with Collette

**COLLETTE** has announced its new South African tour taking place from 02-09 Sep.

Prices start at \$1,799pp and travellers will be given the opportunity to visit a remote town to give villagers Hippo rollers (a device that makes the labour-intensive task of water-gathering more efficient) on behalf of The Collette Foundation.

Another highlight will be a lagoon cruise to Kysna Heads and a cable car ride to Table Mountain, overlooking Cape Town, more **HERE**.

## Park Hotel Group on the road



**PARK** Hotel Group has sent seven delegates to tour across Australia in order to promote its Asia Pacific properties.

The roadshow kicked off on Mon with a decadent industry lunch at Doltone House in Hyde Park Sydney before heading to Melbourne and Perth where the team targetted retail and wholesale travel trade, MICE, corporate and airline representatives and media.

The group also announced the opening of two new Singapore properties and the expansion of Park Hotel Group into the Maldives and Korea, all set to open in 2017.

This is the group's fifth trip

down under in the past five years and provided them with an opportunity to meet with the trade and thank them for their help in selling Park Hotels.

**Pictured** during the roadshow are, from left: Anne Tan, group sales director; Jennifer Xue, senior sm Park Hotel Alexandra; Stanley Ho, snr sm Grand Park City Hall; Peggy Lo, director of sales Park Hotel Hong Kong; David Lam, ea manager Grand Park Orchard; Mae Gan, assistant director of sales Park Hotel Clarke Quay; Irene Tan, director of sales Park Hotel Farrer Park; Jonathan Milburn, director of sales GSO Syd and Michael Thomson, account director of sales GSO Syd.

**BCD travel**



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# Beauty & the Beast for Disneyland Paris' 25th Anniversary

**ORGANISED** by Atout France, Dendy Cinema Circular Quay was the venue for a scoop screening to the travel trade of this timeless romantic fantasy starring Emma Watson as Belle.

Co-sponsoring Disneyland Paris on the night were British Airways, Rail Plus and Uniworld, hosting over 250 guests from the trade and media for pre-film Champagne, canapés and pâtisseries.

For David Clark, Head of Travel & Business Development in Australia for Disney Destinations, Disneyland Paris is an important destination with almost 100,000 visits in 2016, and "Disneyland Paris is extremely excited to celebrate its 25th Anniversary from March 26th 2017.

Guests will be able to glide through the twinkling aura of Disneyland Paris where special new attractions, shows and a star studded parade make this a once in a lifetime experience..."

A lovely touch at such a romantic event was a red lipstick offered to all guests by Lancôme, not to mention the red rose that all ladies received!



**ABOVE:** Lucky winner Portia Poblador of French Travel Connection receives her trip to France from BA Regional Commercial Manager Nicole Backo & David Clark, Head of Travel & Business Development Australia for Disney.



**ABOVE:** Red Roses for all!



**BELOW:** Plenty of French pâtisseries - wow!



**LEFT:** Nola Melamet from Uniworld & Janette Wall from Cruiseabout.



**ABOVE:** Ingrid Kocijan, Commercial Director Rail Plus.



**ABOVE:** Michael Cassis & David Clark, Disney Destinations; Nicole Backo, British Airways & Marc Humphries, Atout France flanked by BA crew.



## Pay it forward

**TRAVELWITHJANE.COM** is offering a world first gender pay gap discount, in a bid towards wage parity.

It will offer its female customers a 16% discount on its range of travel insurance products.

The 16% discount reflects the national Gender Pay Gap, as identified by the Workplace Gender Equality Agency (WGEA), and is available on Travel with Jane's insurance products.

Co-founder Ben Webster said to his knowledge this was the world's first gender pay discount.

"Although, parity starts with salaries, why not pitch in to bridge the gap in the meantime".

The offer will last until Mar 2019.

## SIN Neuro-Tourism?

**WHILE** travel guides have been the go-to planning tool for travellers, research from the Singapore Tourist Board studied five Australian families to gather their emotional experiences.

All family members wore EEG headsets as they visited the different areas of Singapore from food to attractions.

The headsets captured the brain's electrical activity to measure emotional responses.

Research found participants were "happiest" in places that were unique to the destination, while food was a highlight, with children being 10% happier eating local interesting food.

Families measured high positive readings in activities that didn't cost anything such as Chinatown or exploring the city.

Associate Professor Joel Pearson said the results of Neuro-Tourism revealed the two ingredients for a perfect holiday were immersing in local culture & iconic experiences.

## Bench exploring Morocco



**BENCH** Africa and Qatar Airways recently hosted a group of top selling agents from Western Australia on a familiarisation to magnificent Morocco.

The group stayed at beautiful properties in Marrakech, Essaouira & the Atlas Mountains, explored the Medina and meandered through the maze of Souks in Marrakech.

Next stop was the seaside holiday town of Essaouira, where the group enjoyed seafood, history and shopping.

The town is well known from a couple of episodes where *Game of Thrones* was filmed.

**Pictured** back from left are Kelly Denton, FC Garden City; Albina Obilovich, Qatar Airways; Caitlin Sterry, FC Joondalup; Jessica Burgess, ET Whitford City; Nicky Oosthuizen, Bench Africa; Rachel Atkinson, FC Kingsway; Elle Styles, FC Fremantle; Tameeca Brezac, FC Livingston; Candice Burgess,

FC Ocean Keys; Carlene Gillie, FC St Georges Terrace and Ashleigh Ogle, SF Gateway.

**Pictured** front from left are Michelle Durrant, FC Eaton Fair; Victoria Waugh, FC Phoenix; Katherine Benvenuti, ET Morley; Rhiannon Sweeney, MYAT, Perth; and Nadia Damstra, FC Warwick.

## Win flights to Europe with the Lufthansa Group



**experts**

This month **Travel Daily** and Lufthansa Group are offering readers the chance to experience their award-winning long haul product on a trip to any European destination served by the Lufthansa Group. The Lufthansa Group prize includes two return economy class flights with Lufthansa Group and their airline partners ex-Australia to **any European destination of your choice**.

The Lufthansa Group - composed of Austrian, Lufthansa and Swiss International Air Lines - offers Australian travelers the world's most comprehensive European network and more than 300 global destinations accessed through their four regional hubs. The theme of this competition is Mixed Class - learn more about the product [HERE](#).

Open to all Australian Travel Agents, the lucky winner will have the most correct answers as well as the most creative entry to the final question. Send your answers to [lufthansa@traveldaily.com.au](mailto:lufthansa@traveldaily.com.au)

Terms & conditions

Q22. Are domestic Australia sectors permitted free of charge with Lufthansa Premium Economy fares?

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## EK pilot roadshow

**EMIRATES** will be holding Pilot Roadshows across Australia this Apr, to meet and recruit pilots who want to join its team.

The roadshow will be held in Perth (05-06 Apr), Brisbane (08-09 Apr) and Sydney (10-11 Apr).

Registration is not required to attend the roadshow events.

Emirates offers pilots tax free salaries and other incentives.

## Highlands golf pass

**SOUTHERN** Highlands is offering a 'Golf Pass' for tourists as an addition to the 'Stay and Play' deal.

The 'stay and play' mid-week (Sun to Fri) packages allow golfers to play 54 holes at any of eight courses when staying with an accommodation partner property.

Once an accommodation package has been chosen, guests will receive their 'Golf Pass' made up of six Coupons.

## Shangri, Taj link up

**SHANGRI-LA** and Taj Hotels, Resorts, Palaces, Safaris have announced the integration of Shangri-La's Golden Circle and Taj's InnerCircle loyalty programs into a 'Warmer Welcomes' partnership.

To mark the start of the alliance, Shangri-La and Taj Hotels are offering members of both their award programs who stay at each other's hotel, trip award points until 30 Jun.

**Travel Daily** is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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This leading inbound travel company is seeking an experienced Director of Sales to come and lead their successful sales division. Managing a team of ten you'll have a strong understanding of inbound travel with the proven ability to build and grow strong client relationships and win new business. A strong salary package along with incentives is on offer plus car parking provided. Apply today to be in the running for this rare opportunity.

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The Tourism Offices of Cook Islands, New Caledonia, Norfolk Island, Papua New Guinea, Samoa, Tahiti, Vanuatu, Solomon Islands and some hidden Treasures invite you to improve your product knowledge on these very unique South Pacific Holiday destinations.

This **seminar** will assist you to **"Be Specific when selling the Pacific"**

Join us for a fun and informative evening and remember to bring a business card for the prizes draw!

**WHEN:** Wednesday 12 April

**WHERE:** Interncontinental, North Terrace, Adelaide

**Start:** 5.45pm **Finish:** 8.15pm approx

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