



EUROPE 2018 OUT NOW

Evergreen repositioning

evergreen

AUSTRALIAN touring company Evergreen Tours has rebranded as Evergreen Cruises & Tours from today as it positions itself to better reflect its product portfolio.

Owned by Scenic,

the 37-year-old premium touring firm launched in 1980 offering coach tours of Tasmania and has evolved to offer award-winning cruising and touring programs in Europe, along with cruise tours in Canada/USA, South America, South Africa and Southeast Asia.

The repositioning carries with it a new lighter and brighter logo that's "full of life" and uses the infinity symbol (as pictured).

"The infinity symbol represents the endless opportunity travel provides to discover & rediscover our world and ourselves, while the central wave element

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus a full page from:

• inPlace Recruitment

represents the importance of our cruising program and is the link to sister company, Emerald Waterways," Evergreen said.

Core values remain unchanged, with the company focused on experience,

quality, freedom, service & value.

Evergreen's first brochure featuring the new look - its 2018 Europe River Cruising program - will debut tomorrow, with the fresh face (already appearing online at evergreentours.com.au) to be rolled out across all other channels over coming months.

+Qatar free hotel stay

QATAR Airways is offering a free Doha stopover to promote Qatar as a destination of choice for int'l travellers throughout summer.

Transit passengers will receive a free luxury hotel stay and transit visas in the stopover package under the new +Qatar promotion.

Offered in partnership with Qatar Tourism Authority and valid for pax in transit between five and 96 hours, a second night can be added for a fee of \$50.

Premium Economy Class

For all who want more

















Free Russian visas

EXPLORE Worldwide is offering free Russian visas, valued at up to \$270, when making a new booking before 22 May.

Options include the 15-day Russia, Belarus and the Baltics Adventure priced from \$3,133pp.



Serko reveals hotel deal

ONLINE booking company Serko has paved the way for an expansion outside Australasia after announcing a new strategic partnership with HRS Global Hotel Solutions.

The deal gives Serko access to the HRS inventory of 350,000 corporate hotels, making it one of the largest accommodation metasearch platforms for corporate programs.

The partnership gives Serko customers the ability to book their own negotiated rates as well as HRS discounted corporate rates through both the Serko Online and serko.travel platforms.

"Working with HRS lays another major foundation for Serko to expand outside of Australasia," said Serko ceo Darrin Grafton.

"We see this as more than just a hotel content partnership but a strategic initiative that will bring

Adelaide Ibis Styles

THE 46-room Country Comfort Adelaide Manor has joined the AccorHotels, rebranding as Ibis Styles Adelaide Manor.

Owners Hong Feng Investments Australia are currently undertaking an extensive refurbishment of the Adelaide property's lobby, reception area, restaurant and bar.

Located 20mins from the CBD in the suburb of Gepps Cross, the hotel is AccorHotels ninth property in South Australia.

measurable direct and indirect benefits to our clients through additional value-added services."

Grafton said the deal would enable Auckland-based Serko to deliver on its vision for a single platform that could book and change "any travel source required by a business traveller".

Qantas Cash boost

QANTAS has announced better exchange rates and higher Frequent Flyer benefits for users of its Qantas Cash currency card.

From today, FF members will earn 1.5 points for every dollar they spend in foreign currency, up from one point.

The card will also offer "more competitive exchange rates" when pre-loaded with currencies including those of the US, UK, Europe and New Zealand.

Qantas Cash claims to have taken 17% of the prepaid card market share in Australia since its launch in 2013.

UTC appointment

TRINA Shepherd has been appointed as account director of Norfolk Island Tourism by the Unique Travel Collection.

Shepherd joins UTC from Tourism Australia where she was involved in Industry Events on activity ahead of the Gold Coast 2018 Commonwealth Games.

She is based in Sydney.

Sydney Airport declines Badgerys

SYDNEY Airport this morning advised the Commonwealth Government that it has not accepted the formal Notice of Intention to develop and operate Western Sydney Airport (WSA).

SYD said it had undertaken extensive work to determine "the likely demand and growth potential, construction costs, risk profile and financial returns" of the new airport.

After taking into consideration the outcomes of its own evaluation, Sydney Airport has determined that the terms of the Notice of Intention do not meet its investment criteria.

According to outgoing SYD managing director, Kerrie Mather, the decision to decline the opportunity is in the best interests of the airport's investors.

"We have no doubt that the new airport, which is expected to be operational late 2026, will create jobs and encourage significant investment in the region...additional aviation capacity in the Sydney basin will ensure that NSW continues to compete both nationally and internationally," she said.

However despite the advantages of the project, "the risks associated with the development and operation of WSA are considerable and endure for many decades without commensurate returns".

Tours in Vietnam?

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Carnival Spirit Last Minute Industry Rates. 01JUL17 - 9 Nights - S725N - Sydney to New Caledonia. Inside Cabin from \$899* \$770* pp including taxes & port charges

*Conditions apply. **CLICK HERE for further details**

Gallipoli Peninsula 2018 tender

A VOLUNTEER ogranisation has been sought by the Australian and New Zealand governments to support commemoration activities at the Gallipoli Campaign Historical Site in Turkey for Apr 2018.

The Australian Govt Department of Veterans' Affairs (DVA) & New Zealand Defence Force (NZDF) have called for expressions of interest from businesses to help organise events tied to the ANZAC Day Dawn Service, Australian Memorial Service at Lone Pine and NZ Memorial Service at Chunuk Bair, all on 25 Apr.

Initially for a one year term, there is a possibility of the chosen organisation being assigned five extensions, through to 2023.

Responsibilities will include welcoming and wrist-banding visitors, collecting visitor surveys, assisting with coach registration and visitor movements at the site.

"This is a major opportunity for a high quality and experienced volunteer organisation to receive wide public exposure and be part of significant occasions commemorating the service and sacrifice of Australian and New Zealand service personnel," the request for tender papers state.

Tenders are open until 26 May for full details, CLICK HERE.

Key on Air NZ board

FORMER New Zealand Prime Minister and Tourism Minister John Key has been appointed as a director of Air New Zealand, effective 01 Sep.

Chairman Tony Carter said the Air NZ Board has been actively seeking a director with strong int'l business experience and a deep knowledge of tourism for a year.

"John will bring extensive int'l commercial experience, outstanding leadership skills, global perspective and a keen understanding of the tourism sector," Carter commented.

Meanwhile, Air NZ's longest serving director Paul Bingham will retire from the board at the Annual Shareholders' Meeting, to be held in Sep.

Window

HOW many zeros in a million? Not enough, if you ask the team at Virgin Australia's Velocity frequent flyer scheme.

The carrier's loyalty squad were in numerical panic mode yesterday when they realised they'd mistakenly offered members a billion-point giveaway in an early morning email blast, instead of a more modest million.

The error meant finding a budget for nine zeros instead of six, though by late afternoon someone had succeeded.

Virgin announced it would honour the original offer and issued an afternoon clarification with the headline "Seriously, how did we let this happen?".

Members can now claim a share in the billion-point bonanza by switching eligible credit card reward points to Velocity by 31 May.

BA avoids legal action

BRITISH Airways is delaying its plan to eliminate free food and drinks from the cost of short-haul and domestic Economy class flights from London City Airport (TD 30 Sep) until Oct.

Originally, BA intended charging passengers for snacks on select flights from LCY from this coming summer, however The Telegraph in the UK reports the carrier has delayed the move to avoid facing legal action from disgruntled pax with tickets issued before the new policy took effect.

Consumer Action Group's Marc Gander said British Airways was "clearly in the wrong".

He claims the removal of food would cost his group £156.80

Wyndham Encore NZ

WYNDHAM Hotel Group is preparing to expand its Ramada Encore brand to New Zealand, with the opening of a new location in Christchurch.

The 88-room NZ\$15m property is set to be completed in late 2017 under a franchise agreement with Lepdon Holdings.

It will bring Wyndham's portfolio in New Zealand to nine hotels and resorts spanning 446 rooms.

UNITED



National Account Manager

Based in Sydney Australia, our Sales team are eager to welcome a new National Account Manager to United Airlines.

This dynamic, challenging full time role will be responsible for managing a portfolio of agency accounts, with a strong focus on revenue generation and goal achievement.

As well as developing existing relationships, the successful applicant will be responsible for creating new revenue opportunities, whilst actively promoting United Airlines value proposition, brand and company messaging.

We are looking for a strong team player who can manage existing business and grow revenue from their portfolio.

Should you be successful in gaining an interview, you must be able to display your negotiation, communication, technical and presentation skills. The successful candidate must be fluent in English and be legally authorized to work full time in Australia for any employer without sponsorship.

> Please apply by email to sydsales@united.com This position will close Friday 12th May.

INTRODUCING **ECONOMY** X

Arrive ready with extra legroom, Priority Boarding, preferred overhead locker space, plus more benefits.



*Economy X on sale now for travel on selected aircraft from 21 May 2017. Conditions apply





Inspired Japan brox

INSIDER Journeys has released its private travel collection brochure for Japan, designed for independent travellers.

Included are a selection of packages with your own guide and concierge services in Tokyo, Kyoto and Osaka.

The brochure also outlines a range of half-day and day tours, plus accommodation options.

Insider Journeys md Tony Mayell said the brochure would assist agents in customising Japan holidays for clients.

CGK T₃ goes live

GARUDA Indonesia yesterday operated its first international flights from the new Terminal 3 at Jakarta's Soekarno-Hatta Airport.

The airline's president and ceo Pahala N Mansury said the new terminal provided greater convenience and was part of a vision to create the best "smartconnected" airport in the region.

Cooper at JNTO show

FORMER Australian Olympic aerial skier Jacqui Cooper will be a guest speaker at this year's Japan Adventure Travel Mart in Melbourne on 25 May.

Scott Adler of Larry Adler Ski & Outdoor will be a guest speaker at a Sydney event on 23 May.

Both shows are organised by the Japan National Tourism Organisation (JNTO) and will bring together representatives from snow resorts and outdoor adventure operators.

SkyBus Masterpass

MELBOURNE'S SkyBus airport service now allows travellers to pay online with Master Card's Masterpass service.

Users can add a credit, debit or prepaid card to their Masterpass wallet and keep details secure for future payments.

A \$5 SkyBus discount is offered for a limited time using promo code 'MASTERPASS'.



Indigenous culture and tourism together? Find out how they can combine in the May issue of travelBulletin.

CLICK HERE to read trave|Bulletin

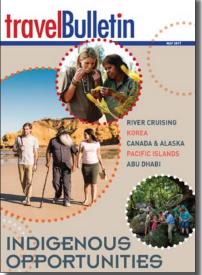
Indigenous tourism's next gen

THE May issue of travelBulletin is out now, and this month we examine the new generation of Indigenous tourism ventures and how they are creating employment opportunities for Aboriginal communities.

Australia's Indigenous culture has long been underrepresented in tourism compared to other countries, but concerted efforts are being made to support Indigenous employees as they share their culture with both domestic and international visitors.

travelBulletin looks at some of the top performers in this field - the companies placing real value on Aboriginal heritage and the Indigenous ground-breakers who are succeeding in Australian tourism.

As well as all the latest industry news and analysis, May's edition



also provides a special cruise focus and contains features on Korea, Canada & Alaska, the islands of the Pacific, Abu Dhabi and river cruising.

To view the latest issue or arrange a subscription, visit www.travelbulletin.com.au.



Seats are limited and may not be available on peak days or all flights. Conditions apply

Virtuoso celebrates success

MORE than 70 representatives of Asia-Pacific Virtuoso member agencies were in Hawaii last weekend for the annual Virtuoso Forum.

Two days of workshops and events included updates from Virtuoso chairman and ceo Matthew Upchurch, with the forum culminating in the prestigious Virtuoso Asia Pacific Luxury Awards and Gala Dinner.

Winners included Sydney's Spencer Travel, which took home the award for destinations and experiences growth, with Penny Spencer and Tina Killeen pictured

Other awards went to Savenio for cruise production; MTA for destinations & experiences production; Goldman Travel Corporation for hotels & resorts production; Ovation Travel & Cruise Planners for hotels &

along with their shiny new gong.

Melb Wheel appoints

MELBOURNE Star Observation Wheel has appointed Nicole Hill to be the new head of sales and marketing for the attraction.

Hill was previously the senior sales manager at Wyndham Hotel Group, where she looked after 23 hotels in the region.



resorts growth; and Allure Travel by CTM for cruise growth.

More from Virtuoso in tomorrow's issue of *Travel Daily*.

SYD on Google Maps

SYDNEY Airport has announced a new indoor Google Maps feature which will allow pax to navigate through the airport directly from their mobile phone.

The new app delivers the up-to-date terminal location information via indoor Google Maps and allow pax to use familiar technology.

It will cover T1 International and the T2 Domestic terminals; T3 will follow shortly.

Emirates delegations

EMIRATES received two official government delegations from Australia and Greece at Arabian Travel Market.

The Australian delegation was led by Steve Ciobo MP, Minister for Trade, Tourism and Investment, Gerard Seeber, Australian Consul General and Senior Trade Commissioner for Middle East and North Africa and Shona Rosengren.

Emirates and Australia discussed the airline's ongoing contribution to trade and tourism sectors in the country.

The Gulf airline operates 77 flights a week from Dubai to five cities in Australia.

The Morning Show off to Disneyland Resort

CHANNEL 7's *The Morning Show* is heading to Disneyland
Resort in California to celebrate the show's 10th anniversary.

Larry Edmur and Kylie Gillies will broadcast live from the "happiest place on earth" from 8-12 May.

The show will broadcast from both Disneyland and California Adventure, and the duo will also meet popular Disney, Pixar, Marvel and *Star Wars* characters.

Larry and Kylie will take in the many parades, a variety of entertainment choices, rides and Mickey Mouse shaped food.



Tuesday 2nd May 2017

JUCY delivery service

JUCY RV will make road trips more relaxed by offering a new delivery service and 24-hour pickups and drop-offs.

All locations, including Los Angeles, Las Vegas and the San Francisco Bay Area, now offer pick-ups and drop offs 24-hours a day.

For a starting one-way price of US\$35, JUCY RVs can be delivered or retrieved up to 50 miles from each JUCY location.

The vans have two double beds, gas stove, sink and a DVD player.

TRENZ buyers grow

BUYERS from 29 countries are heading to New Zealand for the tourism industries most important event, TRENZ.

Tourism New Zealand estimates deals from the event could be worth tens of millions of dollars to the NZ economy.

More than 300 NZ tourism operators will meet with 377 trade and tourism buyers from 29 countries around the world.

The event will be held from 9-12 May in Auckland.

STHAI

Corporate Sales Executive

THAI AIRWAYS INTERNATIONAL - MELBOURNE

A full time permanent position is available for a highly motivated person to join our sales team in Melbourne. The successful candidate will be responsible for the implementation of sales/marketing strategies and generation of revenue through corporate business development.

Applications are invited from candidates who have the following:

- sound knowledge of and experience in travel industry dealing with corporate sales
- capability to develop and implement sales plans to achieve revenue targets
- proven ability to build and maintain strong business relationships with travel agents and corporate accounts
- · capacity to identify corporate business opportunities
- · excellent presentation and communication skills
- · demonstrated negotiating skills
- · aptitude to gather, analyse, interpret & evaluate statistics
- competency in Microsoft Office applications (Powerpoint, Excel & Word)
- · current driver's licence and own car

Please submit applications to hr@thaiairways.com.au by 22nd May 2017.



SILVERSEA – MARKETING CO-ORDINATOR

Silversea owns and operates a fleet of nine "boutique" cruise ships and is recognised as the market leader in the ultra-luxury sector.

An exciting opportunity exists for a Marketing Co-ordinator working for Silversea Cruises based in their Sydney CBD office.

Reporting to the Head of Marketing, Asia Pacific, you will be an integral member of the Marketing team to support both the Marketing and Business Development function in a variety of tasks which include but not limited to the below:

- Design Project management: Ability to create, amend flyers/ brochures
- Email Campaign management Manage trade communications for sales team
- Advertising Manage and co-ordinate co-op advertising and trade marketing activity
- PR Co-ordinate Press requests and support
- Assistance in Marketing planning, budgeting, invoices, events and admin support

We are looking for a self-motivated, efficient professional who can think on their feet with the ability to work both unsupervised and as a team player.

To apply for this role you must have a minimum of 2-3 years marketing experience preferably in the Luxury Travel sector.

To apply for this role please submit your application by Friday 5th May to marketingap@silversea.com.



AFTA update

From AFTA's chief executive, Jayson Westbury

WESTERN Sydney Airport (WSA) appears to have taken another turn in a different direction today with the official announcement by Sydney Airport Corporation (SAC) that they will NOT be proceeding to take up the option to build the WSA. As an internationally recognised owner and operator of one of the world's most spectacular,

efficient and awarded airports, you would have to think that if SAC can't see a way forward to build WSA on the terms provided by the Commonwealth Government, then you would have to wonder who can?

The capacity constraints that are placed currently on Sydney Airport (SYD) are no doubt one of the problems that the travel and tourism industry and the nation face as we roll forward with increased movements for both inbound and outbound travel.

Movement capping, curfews and constraints are all not very welcomed terms when it comes to operating an airport. While I understand that these types of issues may not have been as restrictive on the WSA, you have to think why SCA would not want to do this. Most vibrant successful global cities around the world do have a second airport - or do they?

I have made this point before that countries like Singapore and Hong Kong, just to name the two have had incredible success with a single unrestricted operating airport with millions of passenger movements each and every single year.

So what will now be the fate of the WSA which some would say we have been talking about for over four decades. Do we actually need it? Will it actually happen? Likely now that the Commonwealth will go on a global search for an owner/operator to come in to make this happen and who knows who that will be?

WSA is one of those bits of Australian Infrastructure History that may not go down with the same level of amazing global recognition as the Sydney Harbour Bridge, the Opera House or even the Tasman Bridge, but the question really does remain – is it needed?

This is a big news story for the travel and tourism industry and one that I am sure we will all get to watch much more as the weeks, months and more than likely years unfold in the search for who will be the one to bring WSA to life – if at all.

Americas on sale

GLOBUS is offering travellers to Canada and America a 10% early booking discount to celebrate the release of its 2018 preview brochure for the region.

The discount is available for select 2018 tours, with prices starting from \$2,555ppts for a nine-day tour of Eastern Canada.

Journey's Club members can also save an additional 5%.

Globus has a range of tours including to some of America's famous national parks, such as Grand Canyon and Yellowstone.

globalCARS special

CAR lease operator globalCARS has launched "Europe on Sale" with savings of up to \$560 on a range of Renault vehicles which now cost from \$1,499 for 28 days.

The savings includes seven free days within the lease period, and a 50% discount of about \$350 on pick-up and drop-off fees.

Travellers must book before 30 Jun to take advantage of the deal, which lasts until 31 Dec.

WestJet ULCC boss

BOB Cummings has been appointed executive vp for WestJet's new yet-to-be-named ultra-low-cost carrier (ULCC) which will launch late in 2017 or early 2018.

Cummings will be responsible for all aspects of the new airline. including planning, branding, pricing, product development and operationalisation.

Curio Washington DC

LOCATED six blocks from the White House in Washington DC, The Darcy Washington DC is the latest hotel to join the Curio Collection by Hilton.

Veriu B'dway gm

PATRICK O'Meley will take to the helm of the new Veriu Broadway hotel as hotel manager. O'Meley most recently worked at Palazzo Versace, Gold Coast. Scheduled to open on 02 Jun, Veriu Broadway is a former warehouse space in Sydney.



Tuesday 2nd May 2017

New Hawaiian livery revealed



HAWAIIAN Airlines has revealed an updated brand identity and the freshly-painted livery of a Boeing 717 (N488HA), the first of its fleet of more than 50 aircraft that will feature the new design.

The design (pictured above on an Airbus A330) features the Pualani (flower of the sky), which remains on the tail of the aircraft; beneath her, a silver maile lei with woven pakalana flowers wraps around the fuselage in an

expression of the aloha spirit.

President and ceo of Hawaiian Airlines, Mark Dunkerley said, "Our new livery embodies a stronger, more contemporary representation of Hawaiian Airlines' culture of service and hospitality, which is the bedrock of our guest experience."

The new livery was unveiled to employees on Lei Day.

Painting of all Hawaiian aircraft and ground service equipment is expected to be done by 2020.

Vietnam Airlines:

Opportunity at Vietnam Airlines Sales & Marketing Team

Vietnam Airlines is looking for a dedicated and motivated sales professional to join its AU Sales & Marketing Team based at its Sydney CBD office.

The new Sales Coordinator will work in collaboration with other sales team members in all sales and marketing opportunities with the aim to maximize revenues and potential for Vietnam Airlines.

Primary responsibilities include:

- Provide reports and market intelligence data to Sales Managers.
- Process new sales leads and propose plan to secure new business.
- Schedule sales team's diaries, coordinate and participate in sales meetings, sales presentations & other sales & marketing activities;
- Action on inquiries from the travel agents and corporate clients;
- Support and participate in agency helpdesk activities when required.

The successful applicant will have the following skills and attributes:

- Experience in the airline/travel industry with a business administration or marketing background;
- Working knowledge of airline major GDS & CRS with Sabre an advantage;
- Proven analytical skills including information gathering, evaluation and interpretation;
- Proven ability to work under pressure and to deadlines, to work independently and as a team.

Interested applicants with full work rights are invited to forward their resume and cover letter by Wednesday 10th May 2017 to Ms. Thuy Nguyen via admin.au@vietnamairlines.com.

Only shortlisted applicants will be contacted for interview.

Haven's heading to Havana!



PERTH agent Jazmin Haven from Flight Centre Hay Street has won a seven-night trip to Havana, Cuba, courtesy of TravelCube.

Haven snagged the prize after making the most bookings during Feb and Mar from TravelCube's Beach Collection.

She will stay three nights at the Hotel Memories Miramar in Havana and four nights at the Memories Varadero and receive \$3.000 worth of airfares.

TravelCube also gave away beach breaks to five agencies across Australia and New Zealand.

Haven is pictured receiving her prize (along with a bottle of Cuban rum) from TravelCube's WA sales executive Sophie Weller.

VTIC applaud govt

THE Victoria Tourism Industry Council has welcomed news that the Victorian Govt has committed funding to projects such as completing Stage 3 of the Melbourne Park redevelopment, planning for a Melbourne Airport rail link and upgrading the state's regional train lines.

VTIC chief executive Brad Ostermeyer said a policy priority was making "improvements to visitor access and improving connectivity between Melbourne and regional destinations."

The council is also calling for ongoing funding to the Shipwreck Coast Masterplan and upgrades to Puffing Billy infrastructure.

Tianjin delays LGW

CHANGES have been made to Tianjin Airlines Tianjin-Xi'an-London Gatwick service, planned to operate twice weekly using Airbus A330-200 aircraft.

The original scheduling of 19 Jun has been delayed until 24 Jul.

MSC Voyagers Club members can now make a reservation for MSC Cruises' MSC Bellissima, the line's second Meraviglia-Generation mega-ship.

The ship will begin her inaugural season in Mar 2019 & sail for seven weeks in the Western Med, Barcelona, Naples and Malta.

Other passengers will be able to book from 15 May.

Bellissima bookable

calling at ports including Marseille,

Republic exits Chptr 11

US REGIONAL carrier Republic Airways has exited Chapter 11 bankruptcy protection.

Under restructuring approved by the US Bankruptcy Court, Republic has been streamlined around a single fleet of 170 E-Jets and one operating certificate.

"Today starts a new chapter for Republic," said the airline's president and ceo Bryan Bedford.

The carrier expects to increase its fleet by 10% during the remainder of 2017.



Tuesday 2nd May 2017

Uber avoids the NT

RIDE-SHARING company Uber will not launch its services in the Northern Territory after the NT govt announced a new regulatory model on Fri.

The company has told the ABC high up-front costs, a vehicle licence fee of \$300 and \$600 needed for new drivers would make operations too costly.

Uber spokesman Mike Scott said the company still hoped to negotiate better regulations with the Territory government.

AFL

Round 6 Winner

Congratulations

from Where2travel

Dean is the top point

scorer for Round 6 of

Travel Daily's AFL footy

tipping competition. He's

won a \$100 travel voucher

courtesy of Expedia.

Expedia TAAP

Major prize for the 2017 footy

tipping competition is two

return economy class airfares

to any one of EMIRATES 39

European destinations.



This month, Travel Daily is giving travel agents the chance to win a trip to New Caledonia, courtesy of Aircalin, New Caledonia Tourism and Sheraton New Caledonia Deva Spa and Golf Resort.

The trip for two includes return economy class tickets flying with Aircalin from SYD/MEL/BNE, 4 nights accommodation and buffet breakfast at Sheraton New Caledonia Deva Spa and Golf Resort and return airport transfers courtesy of New Caledonia Tourism.

To win, answer each question correctly and have the most creative final answer. Send your entries to newcaledonia@traveldaily.com.au

2) Do Australian passport holders need a Visa to







nouvelle calédonie

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Sales Exec - Leading Global Airline **Sydney**

Salary to \$70K + super + health care benefits Leading global airline in operation for decades, flying to over 20 countries. Seeking a Sales Exec to target retail & corporate clients. The role involves being the liaison for product information, plan & participate in famils, business development and PSA negotiation. The ideal candidate will be dynamic and lively with some sales experience in the Travel Industry.

Great Benefits

Global Brand

Call Susan or click here

Reservations Manager

Sydney

Unique brand making significant positive change

Our client Aurora Expeditions, are a niche adventure style operator specialising in destinations off the beaten track including Antarctica, South America & Europe. A NEW hands on role leading a small specialist team has become available. You will manage daily operations of the res dept. ensuring sales targets are met & converting leads to bookings. Previous TL exp. required.

Inspiring product range!

Call Ben or click here

aurora expeditions

Travel Docs & Office Administrator

Sydney CBD

Salary \$45- \$50K + super 12 mth Contract

Luxury Inbound operator is seeking a highly detailed person who is good with numbers and proof reading with a strong sense of initiative. You will be working in the documentation dept where you will be responsible for the completion of final itineraries for an affluent client base. Must have held a position in the travel industry in some capacity.

Luxurious product

Domestic specialist

Call Susan or click here

National Sales Manager

Melbourne or Sydney Salary to \$120K + super

Be responsible for the development of sales for targeted travel distribution channels within the Asia Pacific region. This established Inbound operator specialises in FIT, Group, Events, Conference & incentive travel. Build strategic sales and marketing plans, maximise sales, support & lead a team of sales executives. Must have 5yrs + proven success in the Travel & Tourism industry in a mgt role.

Supportive mgt team
 Recognised Brand

Call Ben or click here

Retail Travel Consultant - Part or Full time!

East Sydney, Salary + commission & benefits

A well-established agency located in the Eastern Suburbs. Service focused agency boasting a loyal customer base with high spend itineraries to worldwide destinations. Previous Retail experience required. Amadeus an advantage.

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Event Manager Pharmaceutical

Sydney, Salary \$60K + super

Arrange conferences for the Pharmaceutical & Medical sector. You will be involved in managing all logistics for programs throughout Australia. A great brand to work for with low staff turnover and defined career paths on offer.

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