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Travel Daily

First with the news

Friday 26th May 2017

What is accessibility travel? Find out in the June issue of **travelBulletin**.
CLICK to read



Trump ban in doubt

THE future of the Trump administration's travel bans is again in doubt after a US court last night refused to reinstate the controversial measures.

The Court of Appeals in Richmond, Virginia, found the bans were based on religious intolerance and discrimination, and cited Trump's campaign statements claiming he would "ban Muslims from the US".

The court said the bans violated the US constitution's First Amendment religious freedoms.

The administration has said it will appeal the decision.

Jito Syd networking

JITO Connected is urging agents to "come join the fun" at its upcoming networking party in Sydney on 27 Jun.

One lucky attendee will win two return Business class flights to Los Angeles with American Airlines.

Details on **page 13**.

Japan Airlines eyes MEL

JAPAN Airlines has flagged the launch of flights to Melbourne as the carrier sets about reworking its international network due to a drop in business to Europe.

According to the *Nikkei*, JAL could commence flights to MEL as early as Sep, complementing its long-standing service to Sydney.

It's understood the Japanese carrier is considering halting or scaling back frequencies on less profitable routes to Europe, with Australia a possible alternative, along with new Hawaiian routes.

Should JAL's Tokyo-MEL route

come to fruition, it's likely Qantas will codeshare on the service.

Rival Japan-based carrier All Nippon Airways has also stated it is considering adding Melbourne to its network (**TD** 14 Dec 15).

TD sought confirmation from JAL on the MEL plan but did not receive a response by deadline.

VA/AC launches today

VIRGIN Australia's codeshare services with Air Canada to Los Angeles has gone on sale today, for travel from 01 Jun.

Bookings for Virgin's 18 weekly return services between Australia and Los Angeles can now be paired with flights operated by AC to Toronto, Calgary and Montreal.

In addition, AC customers travelling from Vancouver to Brisbane and Sydney can book on connecting VA flights to Adelaide, Canberra, Cairns, Melbourne, Perth, Christchurch and Auckland.

QF USA route refresh

QANTAS has applied to renew its unlimited passenger capacity on routes to the United States, seeking a further ten years based on its existing provisions.

The carrier's current allocation allows unlimited passenger and cargo capacity to the US and is due to expire next year.

In an application to the International Air Services Commission yesterday, the airline is seeking to refresh the deal and allow capacity to be used by Qantas or a subsidiary.

It also seeks to use capacity in joint services with a subsidiary or with American Airlines.

Insight Luxury offer

INDIA specialist, Luxury Gold is promoting a 10% discount on India Journeys.

Savings of up to \$2,170 per couple are available on the 20-day Grand Tour of India.

Book by 30 Jun - see **page 12**.

Today's issue of TD

Travel Daily today has nine pages of news including a photo page for **Helloworld**, plus full pages from: (**click**)

- Back-Roads Touring
- Travel Trade Recruitment
- Insight Vacations
- JITO networking night

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First with the news

Friday 26th May 2017

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10th Etihad A380

ETIHAD Airways has taken delivery of its 10th Airbus A380, in a ceremony in Germany.

The carrier operates Airbus A380s on flights from Abu Dhabi to London, Sydney, Melbourne, New York, and from 01 Jul, Paris.



FROM THE HEART OF EURASIA

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With any purchase of tickets transiting to or through Astana, Air Astana will be sponsoring the entrance ticket to the EXPO Astana 2017.



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Tassie \$37m investment

Tasmania's booming tourism sector will get a \$37 million boost after the announcement of additional funding and new projects in the state's Budget announced yesterday.

Tas Premier and Tourism Minister Will Hodgman outlined a series of new measures including an extra \$11 million for the marketing efforts of Tourism Tasmania and \$8 million to deliver 'flagship experiences' in national parks.

Other projects include \$6.8 million towards a visitor centre and viewing facilities at Cradle Mountain and \$6 million for a Cycle Tourism Strategy to support new experiences and trails.

In addition to its tourism

investment, the government has also announced a \$100 million contribution towards the TT-Line replacement fund, in preparation for new Bass Strait ferries needed by the early 2020s.

The budget was welcomed by the Tourism & Transport Forum (TTF) which said the government had delivered on funding the industry's future needs.

"The economic turnaround that has seen the Tasmanian Government post a \$54 million surplus in this budget is in no small part due to the tourism boom that last year saw more than 1.2 million domestic and international tourists visit Tassie," said the TTF's chief executive Margy Osmond.

"This Budget recognises that for the true economic potential of tourism to be realised then there needed to be significant and ongoing investment in the sector," she said.

Travel on the rich list

AUSTRALIAN travel industry identities have packed a pricey punch in the 2017 Rich List.

Compiled by the *Australian Financial Review* this year, the list includes Flight Centre co-founder Bill James in 100th place (worth \$647m) and md Graham Turner at 108th place (\$620m).

Other identities include Consolidated Travel Group ceo Spiros Alysandratos at 118 (\$582m), hotel owner and developer Robert Magid at 142 (\$499m) and Corporate Travel Management ceo Jamie Pherous at 178 (\$432m).

Tigerair BNE/CBR

CANBERRA will get an extra low-cost airline link with the announcement that Tigerair Australia will begin direct services from Brisbane this spring.

Three weekly return services will operate mid-morning on Tue, Thu and Sun from 14 Sep.

Tigerair will also add an eighth weekly service to its existing MEL-CBR route from 15 Sep.

Travel Daily

on location in
Gold Coast

Today's issue of *TD* is coming to you courtesy of Gold Coast Business Events.

AFTER an opening ceremony and a chance to mingle with delegates at The Star Gold Coast last night, today the action of the 'This is Gold Coast' Business Exchange kicks off.

This morning media were given a tour of Commonwealth Game facilities on the Gold Coast to see how they're progressing with less than a year to go.

We also learnt how they'll be used to target business events.

This afternoon is a chance for delegates to participate in a series of trade meetings before taking part in a closing ceremony gala at Sea World.

The program will finish on Sat with a Commonwealth Games themed breakfast and a Polo by the Sea function.

Keep up with the action in **BEN** on Mon and across social media.

LATAM 787-8s for SYD

LATAM Airlines Chile will temporarily swap out Boeing 787-9 aircraft on the Santiago de Chile-Auckland-Sydney route for Boeing 787-8 on a daily basis.

The changes only apply to flights scheduled to depart between 30 Sep to 15 Nov.



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Friday 26th May 2017

Contiki expands Latin America

YOUTH travel specialist Contiki is ramping up its presence in Latin America for 2017-19, adding six new trips, two destinations and a hands on ME to WE volunteer program in the Amazon.

Contiki has steadily grown its Latin America program since its maiden season six years ago, with md Australia Katrina Barry saying the destination has delivered double digit growth every year.

Next year sees the introduction of Bolivia and Chile - both destinations highly sought after by the youth market, based on Contiki's research, Barry told *Travel Daily*.

"I think Bolivia has always been a popular destination with young travellers and we always keep our eye on trends and infrastructure, & what we've seen is an increase in passengers travelling there over the last two years," Barry said.

She said the landscapes of the country, such as the salt plains of Eduardo Avaroa Reserve, and the experiences on offer for travellers are unforgettable.

"Bolivia is a natural step for us." Bolivian cities visited include La Paz, Sucre and Uyuni.

Contiki also ventures into Chile for the first time, visiting Atacama Desert in the country's north.

Exploration deeper into Chile and potentially Patagonia may have to wait for another year,

Barry hinted to *Travel Daily*.

The brochure features 13 trips, including the 22-day Andean Crossing, 15-day Bolivian Magic (viewed online) or 13-day Bella Bolivia which all traverse Peru, Bolivia, Chile and Argentina.

Other new tours include a 32-day Coast to Canopies journey ex Puerto Vallarta, a 26-day Playas of Paradise from Mexico City and a 23-day Tropical Trails from Cancun - all concluding in San Jose.

Barry said that Contiki's tours are "priced differently" from its rivals and include internal

flights so they are seamless for passengers and avoid long road journeys from point to point.

Contiki has introduced its 'Limited Edition Series' food-focused experiences to Central America with a tasty 12-day Munch Mexico itinerary that features a Tequila distillery tour, cocktail and salsa making classes and cooking schools.

Rounding out the new additions is a three-day sustainable tourism add-on with ME to WE, deep in the Amazon at Minga Lodge in Ecuador, where pax work with the local community on projects.

Contiki's Latin America 17-19 brochure will hit agency shelves next week, or preview the guide by clicking on the cover **above**.



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LHR 3rd runway woe

BRITISH Airways owner International Airlines Group (IAG) has called for London Heathrow to ensure its third runway be capped at 3,200m so it doesn't breach a nearby motorway.

In a submission to the UK Govt this week regarding the planned new runway, IAG estimated that bridging the M25 would cost £2-3 billion, a charge that would have to be absorbed by airline pax.

IAG said the "best option" for LHR's expansion would be to limit the length of the mooted third runway to 3,200m rather than the 3,500m that has been proposed.

"Bridging the M25 to build Heathrow's third runway could de-rail the airport's expansion plan due to the scheme's cost and complexity," the company said.

The project already has an "over-inflated" bill of £17 billion.



Window Seat

FANCY a loo with a view?

MGM Resorts is promoting its properties by highlighting some of its more extravagant bathroom facilities.

They include those at the Skyfall Lounge at Delano Las Vegas which lay claim to some of the city's best views for those "taking care of business" on the hotel's top floor.

The women's facilities have private stalls with floor-to-ceiling windows overlooking The Strip, while the men's have a view of the city's skyline.

Other loos offer a chance to learn Spanish from overhead speakers, or take a vitamin C shower for silky hair.



WENTWORTH TRAVEL

Travel Designer

Wentworth Travel is one of Sydney's leading independent travel agencies. We are renowned for our exceptional service and superior industry knowledge. We specialise in itinerary planning for leisure travellers as well as corporate travel for small to medium sized businesses.

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FIND OUT MORE

Friday 26th May 2017

Legacy key for Coast

LEGACY will be the focal point of the 2018 Commonwealth Games, with organisers expecting the event to create a lasting impact on the tourist destination.

As the 'This is Gold Coast' Business Exchange starting today, Games officials highlighted the long-term benefits to the tourism and events industries.

Tamara Morris, manager of communication and media for the 2018 Gold Coast Commonwealth Games said the event would have a TV audience of 1.5b people.

"The event has and will put us on the world map as the ultimate tourist and events destination."

Many venues had been designed to maximise the future potential after the Games, she said.

"We've used venues that many people wouldn't think of, such as having sporting events at Movie World's sound stages."

This meant the Games would not be a cost burden for the city, while boosting local operators.

Melb wins C2 conf

MELBOURNE will be the first city outside Montreal to host the successful C2 business conference later this year.

The Victorian State Government and Melbourne Convention Bureau today announced the city has secured the event, to be held on 30 Nov and 01 Dec.

Over 6,000 executives from 50 countries and 24 industries - from start-ups to Fortune 500 companies - have attended past C2 events in Montreal to look at creative solutions to commercial and social challenges.

CI trims Melbourne

CHINA Airlines is scaling back Airbus A330 flight frequencies on the Taipei Taoyuan-Melbourne route from thrice to twice weekly between 20 Aug and 28 Oct.

According to travel agent GDS displays, the Mon service from MEL has been scrapped (on a seasonal basis).

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Jackson Hole says hi!

SKI operators from across the globe have been in Australia this week to take part in the various annual Ski Expos, including the team above from Wyoming's Jackson Hole in the US.

At an event in Sydney on Tue, guests were updated on the latest developments at the resort in Teton Village, which is home to the Aerial Tram - the longest continuous lift in North America.

Deals targeting Australian clientele for the upcoming northern winter include a buy-7

get-10 lift ticket offer which can be combined with Kids Ski Free if booked via a ski tour operator.

Pictured above at Sydney's spectacular Quay restaurant at Circular Quay are, from left: Neal Partrick, Jackson Hole Resort and Lodging; Kent Elliot, Jackson Hole Chamber of Commerce; Johanna Murphy, Springhill Suites by Marriott; Eric Seymour, Jackson Hole Mountain Resort; Kate Brown, Hotel Terra and Teton Mountain Lodge; and Jason Smith, Scenic Safaris.

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Friday 26th May 2017

Magellan state dinners roll on



THE Magellan Travel Group has this month been hosting a series of annual State Dinners, with members from across the country joining with management and the Magellan Board to review activity in the seven months since the group's 2016 conference in Auckland last year.

The first event took place at the Westin in Melbourne on 17 May, while yesterday the team arrived in Brisbane for their catch-up with Queensland members.

At each state dinner Magellan group ceo Andrew Macfarlane confirmed the 130-member group had achieved more than \$1 billion in annual TTV, while co-

founder Kevin Dale reflected on the Magellan journey since the group was established in 2008.

Group chairman Andrew Jones outlined the vision for continued growth into the future.

Macfarlane said with the fast pace of the travel industry, an annual once yearly conference wasn't enough to keep in touch.

"In keeping with our model and our core values, we strongly believe in regular open forum discussion and transparency."

Pictured above in Melbourne are, from left: David Hummerston, Encore Journeys; Rob Mackie, Trans World Travel; and Magellan's David Stafford.

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Tru by Hilton debut

THE first hotel under Hilton's new brand, Tru by Hilton has officially opened at Oklahoma City Airport.

Tru by Hilton Oklahoma City Airport offers 86 rooms near Will Rogers World Airport.

The mid-scale brand aims to be "vibrant, affordable and young-at-heart" and lays claim to the fastest growing pipeline in the history of the hospitality industry.

All new-build properties will feature a large lobby with space to work, play games, eat or lounge and the hotels will feature a build-your-own breakfast bar.

Rooms will have oversized windows, a 55" TV and all-shower bathrooms while the hotel will offer Digital Key, free wi-fi, charging stations and iPads.

Feijipiao onto TCP

TRAVELPORT has partnered with Tourism Integration (New Zealand) to allow feijipiao.co.nz access to Travelport's Travel Commerce Platform (TCP).

Feijipiao.co.nz is the first OTA to be dedicated to serving Chinese customers in Australasia.

A similar website serving the Australian market, feijipiao.co.au, will be launched in a few months.

Canada Mar arrivals

A TOTAL of 12,350 Australians touched down in Canada in Mar, a 15.5% increase on Mar 2016, according to the latest figures from Destination Canada.

For Jan-Mar, Aussie arrivals were up 23.7% on the prior corresponding period, tailing Mexico (31%) and Japan (28%).

Overall arrivals of tourists (excluding those from the US) reached 321,278 in Mar, an 11% year-on-year increase.

The biggest decline in Mar was from Norway, which slid 23%.

Volcano Bay opens

UNIVERSAL Orlando's third theme park, Volcano Bay, officially opened yesterday.

The water theme park offers more than 30 experiences including 18 attractions such as a multi-directional wave pool, twisting multi-rider raft rides and speeding body slides.

Volcano Bay introduces the "TapuTapu wearable", a waterproof wristband which allows guests to virtually wait in lines and be notified when it's their turn, and take part in experiences such as shooting water cannons at guests on the Kopiko Wai Winding River.

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Should you be successful in gaining an interview locally you must be able to display your negotiation, communication, technical and presentation skills. The successful candidate must be fluent in English and be legally authorized to work full time in Australia for any employer without sponsorship.

Please apply by email to sydsales@united.com.
Previous applicants need not apply, thank you.



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Head of Agency Sales

SureSave is a leading specialist travel insurance provider that offers 'help that's designed for travellers'. Entirely Australian-owned and entirely Australian-operated, SureSave provides World Assistance through its agent support team, claims and in-house 24/7 Emergency Assistance operation.

SureSave covers more than 300,000 travellers each year in Australia, is Australian owned and is a coverholder at Lloyd's.

We are seeking a Head of Agency Sales to lead the SureSave business. You will already be in the travel space. You will develop, lead and manage the national sales strategy and national sales force to achieve revenue and expense targets for the travel agent distribution channels. You will identify and realise distribution opportunities across the brand portfolio.

This role offers a leadership role in a company where culture matters - and you could help lead our next chapter in a friendly, supportive working environment led by travel-obsessed leaders.

For more information visit careers.worldnomadsgroup.com

Friday 26th May 2017

Skimax NZ incentive

SKIMAX has partnered with Air New Zealand to offer ten places on an upcoming ski fam to Queenstown and Wanaka.

To enter consultants must book the land component of a NZ ski holiday with Skimax Holidays plus Air NZ trans-Tasman flights.

The offer is valid for reservations made 17 May-30 Jun, with eight spots on offer to top sellers and two places as a lucky draw, with each booking comprising an entry.

Proof of bookings must be sent to eliana@skimax.com.au.

New US procedures

THE US Transportation Security Administration will introduce new procedures at some American airports, adjusting screening activities "to make travel safer".

Under the plans, travellers may be asked to place electronic gadgets and other items into separate bins to de-clutter bags.

A TSA spokesperson said the new procedures would be implemented on certain lanes at particular airports, and were not related to the recently reduced restrictions on the carriage of laptops and other large electronic devices on flights from the Middle East.

Other measures being considered include the rollout of a biometric exit system for travellers departing the USA.

Malindo celebrates Brisbane



MALINDO Air ceo Chandran Rama Muthy hailed the support of the Australian travel trade at an event in Brisbane yesterday at which the carrier celebrated its new route from the Queensland capital to Kuala Lumpur via Denpasar.

"Without you guys we are nothing," he said, to the applause of those in the room.

His speech was followed by a presentation from Roheena Gidwani, gm Australia/NZ for Airline Rep Services which is the Australasian GSA for the carrier.

The comprehensive Malindo offering includes a fleet of aircraft all less than two years old, USB ports for both Business and Economy class, a frequent flyer program, lie-flat A330 Business class seats and even in-flight wifi.

Malindo now operates from Perth and Brisbane, with plans to rapidly accelerate capacity here including the launch of Melbourne during 2017, followed by Sydney (**TD** yesterday).

Malindo pays 7% base BSP commission to travel agents and offers a full service network encompassing 45 destinations in 16 countries.

For premium passengers, Malindo currently utilises the Plaza Premium lounge at Kuala Lumpur International Airport but is building its own facility which will be open in six months' time.

"We want to make KLIA a major transit hub," Chandran said.

Connectivity and network is key for the carrier's plans, with Malindo also in the process of expanding its interline links to 13 other carriers, partnerships which in many cases will evolve into codeshares, Chandran added.

Pictured above at the event are, from left: Roheena Gidwani, Airline Rep Services; Chandran Rama Muthy, Malindo Air chief executive officer; Nurazah Jalaludin, Malaysia Tourism; and Ram Chhabra, ceo of CVFR Travel Group, parent company of Airline Rep Services.

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- Represent all **thl** brands at market consumer shows and promotional events

Our people come from varied backgrounds, countries and cultures. Some are shy, others are loud (some are even ninja's!) We accept people as they are. That's what makes our **thl** family special! We want crew who are willing to go the extra mile, help their work mates and share team success. It's all part of our challenger spirit!

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Business Development Manager NSW West Sydney Based

We are Topdeck, a name that's been around in the youth travel space since 1973. We do epic Eurotrips, Big Game safaris, American road trips, sailing voyages, pyramid expeditions and Asian adventures for travellers between 18-39.

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You will have responsibility for your own region to promote and grow the global Topdeck product range. As the 'face' of Topdeck in this market, you will liaise with key industry stakeholders and focus on training, sales and brand.

Visit www.topdeck.travel or [click](#) for more information.

Applications close May 31.

Friday 26th May 2017



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Guests of **Luxury Gold** can save up to \$1,190 per couple on the 13-day Imperial Rajasthan journey from Delhi through the Pink City of Jaipur to Udaipur. Prices start at \$5,355 ppts for departure 25 Sep. Book by 30 Jun.

Stay a minimum of five nights at **Seabreeze Resort Samoa** and receive a free three-course dinner for two people per room per stay. Also receive free Seabreeze return airport transfers for two. Valid for travel from 01 Nov 2017 until 31 Mar 2018. Book by 30 Jun.

Travellers can receive \$800 towards their airfares on select **Star Clippers** cruises such as French Riviera, Italy and Sicily aboard *Royal Clipper* or The Indonesian Archipelago aboard *Star Clipper*. The promotion runs until 31 Jul. Visit starclippers.com.au for special offers.

Viking River Cruises is offering pax free Economy class return airfares from Australia or New Zealand to Russia. Fly between 01 Jan and 31 Dec 2018. Valid on 2018 Russia river cruises of 13 days or more. Book by 30 Jun, see more details [HERE](#).

Hawaii creates Flux



THE FLUX Hawaii pop-up shop opened in Sydney on Wed night and showcased curated wares from artisans & specially made products from six designers who embody the spirit of Hawaii.

The opening was presented by tri-annual *FLUX Hawaii* Magazine, (the only Hawaiian internationally distributed lifestyle publication) and Hawaii Tourism Oceania.

Fans of design will enjoy other features like art installations, music performances, Q&A sessions and practical workshops.

Hawaiian Airlines, the Creative Industries Division of the State of

Hawaii Department of Business, Economic Development and Tourism and Marriott Hotels and Resorts helped support the event.

The store is located at 17 Oxford Street, Darlinghurst and will remain open until 28 May.

Pictured are Kristen Roman, publicity executive at Hawaii Tourism Oceania, Kerri Anderson, country manager, Hawaii Tourism Oceania; Karen McMillan, Hawaiian Airlines director sales Australia and partnerships Australia/NZ; Alicia Palmer, Hawaii Tourism travel trade co-ordinator and 'the Mai Tai guy.'

New CCC KGI options

CAPTAIN Cook Cruises and SeaLink are offering eight, nine and twelve-night cruise and land combo deals on *Murray Princess* and to Adelaide & Kangaroo Is.

The package starts with Ultimate Adelaide and Hahndorf tour and includes a visit to St Peter's Cathedral.

Prices start at \$1,713ppts for an eight-night package inc one night on Kangaroo Island, more [HERE](#).

Brazil demonstrations

SMARTTRAVELLER has issued a warning for Brazil ahead of large political demonstrations expected until the end of the month.

It says military enforcement has been authorised in the Federal District of Brasilia and that protests should be avoided.

Sheeran flights

AIR New Zealand has announced 52 extra one-way domestic flights to help fans get to Auckland and Dunedin for concerts by UK singer Ed Sheeran in Mar 2018.

Flights will operate from Christchurch and Wellington.

Universal Halloween

UNIVERSAL Studios Hollywood and Universal Orlando Resort will run its "The Shining Maze" this Sep, as part of its Halloween Horror Nights.

Guests will become "victims" inside Overlook Hotel and experience sinister moments from thriller movie *The Shining*.

Universal has been running the event for over 20 years.

CLICK HERE for more info.

New Design hotels

DESIGN Hotels has added six new members in Brazil, New York, California & Mexico.

Offerings include Avalon Hotel Beverly Hills in Los Angeles, featuring 84-rooms and a poolside lounge, hotel restaurant and bar Viviane.

Another is the Whitby Hotel in New York containing 86 individually styled bedrooms and suites spread over 16 floors and featuring a 130-seat cinema.

Chez Georges in Rio de Janeiro, Brazil, features a nine-room villa and recording studio.

Technology Update

Today's Technology Update is brought to you by **Tramada Systems Pty. Ltd.**

Mobility is not a trend.



Mobility isn't a trend that is going away, it is a mainstream expectation by business and leisure travellers

alike. However, business travellers in particular are relying increasingly on mobile devices and expect to manage their entire trip on their phone – from booking, seat allocation to expense claims. Often at the mandate of their corporate head office.

Travel Management Companies (TMCs) have recognised the need to support multiple mobility tools as demanded by their corporate clients but face the real danger of a disjointed mobile strategy in their desire to keep the customer happy.

With multiple App providers filling one small piece of the trip life cycle each, someone needs to be the single source of the booking and traveller information – keeper of the truth. This proposition has been magnified with the prevalence of mobile apps related to expense management, mobile friendly booking tools and mobile itineraries.

TMC's have a critical role to play at each phase of this lifecycle and recognise that in order to effectively service their customers, they are to maintain a central repository of booking and profile information that can be accessed securely from anywhere and from any device. Cloud based Software as a Service solutions like tramada® provide the necessary underlying technology platform to enable this.

Björn Böhme, Global Head of Product and Engineering,
Tramada Systems



Friday 26th May 2017

Helloworld Travel celebrates excellence

THE 2017 Helloworld Travel Owner Managers Conference and Helloworld Business Travel Summit celebrated with a dazzling Gala Dinner Awards Event last week hosted by Qantas Airways at the Gold Coast Convention and Exhibition Centre - where Branded, Associate and Corporate Award winners were recognised across several categories.

Congratulations to all of the winners and nominees for their incredible achievements over the past 12 months.

HELLOWORLD Business Travel - Business Manager of the Year, Chris Cheyne.

HELLOWORLD Business Travel - Business Office of the Year - Sanford International Travel.

STATE winners of Retailer of the Year - Associate Network: Cruise Travel Centre Kotara; Globenet Travel; Global Travel Solutions; and Peninsula Travel.



HELLOWORLD Travel ceo Andrew Burnes with Leisa Davis of helloworld travel Biloela, winner of the National Retailer of the Year - Branded Network award.

MANAGER of the Year - Associate Network winners: Julie Hogben, Magic Travel; Mario Cufone, Phil Hoffmann Travel; Sue Gorman, Kempsey Travel & Cruise; and national winner Tracey Bremner of Globenet Travel.



WINNERS of the Manager of the Year Award - Branded Network: national winner Vanessa Pine, helloworld Travel Strathpine; Kath Williams, helloworld Travel Rowville; Kyrin Francis, helloworld Travel Charlestown; and Lisa Bone, helloworld Travel Bullcreek.



THE winners of the Helloworld Travel Cluster Marketing Awards.



STATE Winners for Retailer of the Year - Branded Network: helloworld Travel Scone; helloworld Travel Lower Templestowe; helloworld Travel Biloela; helloworld Travel Belmont Shopping Centre WA with ceo Andrew Burnes and Julie Primmer, head of branded networks.

ANDREW Burnes with Michele Saunderson of Peninsula Travel, winner of the Associate - Preferred Sales Growth award, State & National Retailer of the Year Awards.



THE 100% Kylie show.

Friday 26th May 2017

Bring your camel to work day!!



QANTAS hosted 150 agents from around Australia in Sydney last week for its 'Best of Qantas, Emirates & Dubai' experience day, complete with a meet-and-greet with camels Baldie and Ginger.

The day marked the four-year anniversary of the Qantas/Emirates partnership and kicked off with a trip to Hangar 96 at the Jetbase where agents toured a Qantas A380.

They then had an 'Emirates on the ground' presentation and experienced the games on the Qantas/Emirates network.

Next it was off to the Qantas Centre of Service Excellence, decked out with Arabian rugs, tents and decorations and of course, camels.

The group had the chance to "snap it, tag it, win it" to compete for flights, accommodation, day passes and transfers.

During the day agents learned about the Dreamliner, Emirates' on board product, customer service, Dubai Tourism's Dubai Expert Program

and took part in a Q&A session with experts across the airlines.

The day was topped off with sunset drinks and networking hosted by Dubai Tourism.

Agents are **pictured** above meeting camels Baldie and Ginger while **below** is third prize winner Kate Cuthbertson, who received return Economy class tickets to Dubai, two nights at the Steigenberger Hotel, two nights at Rove Downtown Hotel, Dubai Parks & Resorts Day Passes, Desert Safari Experiences and return shared transfers for two.



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This month, Travel Daily is giving travel agents the chance to win a trip to New Caledonia, courtesy of Aircalin, New Caledonia Tourism and Sheraton New Caledonia Deva Spa and Golf Resort.

The trip for two includes return economy class tickets flying with Aircalin from SYD/MEL/BNE, 4 nights accommodation and buffet breakfast at Sheraton New Caledonia Deva Spa and Golf Resort and return airport transfers courtesy of New Caledonia Tourism.

To win, answer each question correctly and have the most creative final answer. Send your entries to newcaledonia@traveldaily.com.au

20) What two types of aircraft service the Aircalin fleet from Australia to Noumea?



Hawaii spend up

VISITOR spending in Hawaii jumped 9% in Apr over the same period last year, according to the Hawaii Tourism Authority (HTA).

George Szigeti, president and ceo of HTA said Apr was "a better month than expected, with the Easter holiday and Golden Week in Japan contributing to increased travel demand".

Szigeti said spending was fuelled by strong performance of the US West, US East, Japan and Canada & the economies of all four major islands felt the positive impact.

Tempo Spain special

TWO of Tempo Holidays' small group coach tours in Spain are available at a 25% discount when booked by 30 Sep.

The seven-day Madrid, Andalucia & Toledo package is priced from \$1,425pp while rates for the seven-day Treasures of Spain start from \$1640pp.

Offers apply to travel on select departures from May-Oct, see www.tempoholidays.com.

Hotel Jen Beijing

HOTEL Jen Beijing has opened, offering 450 rooms in the Chinese capital's CBD.

The hotel features a co-working hub, a gastropub with its own brewery and an expansive gym.

It marks the 98th hotel globally for Shangri-La International Hotel Management and the second Hotel Jen in mainland China.

Enterprise Vietnam

ENTERPRISE Holdings will enter Vietnam with its brands Enterprise Rent-A-Car, National Car Rental and Alamo Rent A Car.

The company appointed an affiliate of MP Logistics as a franchisee yesterday.

DL SJD, CUN boost

DELTA Air Lines will seasonally up its Los Angeles-Los Cabos services from seven to eight weekly on 11 Nov and to 14 weekly on 21 Dec, plus increase its New York JFK-Cancun from two to three daily on 01 Dec.

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UP TO
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11
DAYS

UP TO
18
GUESTS

*Terms and Conditions: 10% Early Bird saving is valid for tours listed in the new 2018 brochure when booked & paid in full by 31 August 2017. 10% offer is not combinable with any other discount. Offer cannot be extended. Subject to availability. Per Couple 'Save Up To' amount of \$1000 is based on the Italian Indulgence departing in 2018. Back-Roads Touring reserves the right to amend or withdraw this offer at any time. For full terms and conditions see www.backroadstouring.com

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***NEW ROLE* Business Travel Consultant**

Sydney, Up to \$65k + Super, Ref: 2438PE4

Do you want to work for a corporate and leisure travel management company that seeks to provide genuine best-of-class personal service? My clients are seeking an experienced corporate travel Specialist to join their growing team. You will be awarded with a portfolio of accounts. Not only will you have the time to build rapport & nurture your clients, but you will enjoy being part of this energetic, passionate & caring team. You will be valued & respected as well as being rewarded for your work.

For more information please call Paul on
(02) 9119 8744 or click [APPLY](#) now.

Travel Operations Supervisor

Sydney, Circa \$60k + Super, Ref: 2882SO55

The Supervisor is responsible for proactively driving, developing and implementing efficient strategies, systems and processes of the business; to deliver perfect customer experiences throughout the customer journey; from every aspect of the post-sale experience right up until day of departure. You will drive the team to consistently deliver a culture of service excellence. The role has a significant and direct responsibility for developing, training, managing and mentoring the team.

For more information please call Sasha on
(02) 9119 8744 or click [APPLY](#) now.

Travel & Cruise Consultant

North Melbourne, \$50k + Super, Ref: 2879HC1

Do you have the gift of travel sales? If you have proven retail sales experience and can manage complex itineraries then this is the role for you. You will be working towards targets and aiming to earn lucrative quarterly commissions in return for a career within a supportive and friendly environment. You will be highly experienced, have GDS skills and have proven sales results. Long term career progression, a great salary & an amazing team are perks to this role.

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Leisure Travel Consultant

Brisbane, up to \$56k pkg, Ref: 4574S22

Enjoy working in a family feel, team environment where your role is to ensure you are providing exceptional customers by qualifying and spending time on making their dream holiday come to reality. With the option of selecting a monthly or quarterly KPI structure, you will be given a solid base salary & many opportunities for family trips. My clients pride themselves on having long standing consultants and low turn over of staff, this retail has high repeat and referral business.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Direct Sales Professional | Luxury Travel

Sydney, OTE to \$90K + Super, Ref: 2788PE1

An exciting new position has become available for a travel consultant wanting something fresh and different, Join this friendly team of Sales consultants making warm and hot phone calls to new and existing clients, start up a friendly conversation, picture paint the product on offer and close that sale. You must have an understanding of the sales process or sales training to be successful in this position. Massive rewards are on offer for the right candidate. If this sounds like you please apply.

For more information please call Paul on
(02) 9119 8744 or click [APPLY](#) now.

Travel Consultant

Sydney, \$50k + Super, Ref: 2730RM1

If you have strong retail experience either in an agency or as a mobile consultant within the travel industry we want to hear from you. Our client is looking for someone with great product and systems knowledge with excellent airfare knowledge as this role will be dealing with exciting and expansive itineraries. You will be building rapport and securing long term client relationships and the opportunity to manage your own desk. For this role a minimum one years experience required.

For more information please call Ruth on
(02) 9119 8744 or click [APPLY](#) now.

BDM – Online Travel

Melbourne, \$Fantastic Package + Super, Ref: 2885HC1

Rare Sales Development Manager opportunity for a fantastic and well respected online travel company! Do you have sound Sales experience, a proven sales record and a passion for bringing on new business? This Online Travel Agency is looking for an experienced Sales Development Manager to assist with their ongoing success across the retail travel market. This is full time sales driven - you will receive a fantastic salary package plus Superannuation & company allowance package.

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Corporate Travel Consultant-Contract

Brisbane, Hourly Rate (Negotiable) + Super, Ref: 5896CNA

Our client, an international TMC, are on the look out for motivated travel consultants who are looking to take their career to the next level. If you are looking for a company where you can enjoy career progression, recognition, rewards and fun office culture, then this is the opportunity you've been searching for. This corporate travel role would suit an experienced, international corporate with extensive Amadeus experience wanting to earn more and be challenged in their career!

For more information please call Chandini on
(07) 3123 6107 or click [APPLY](#) now.



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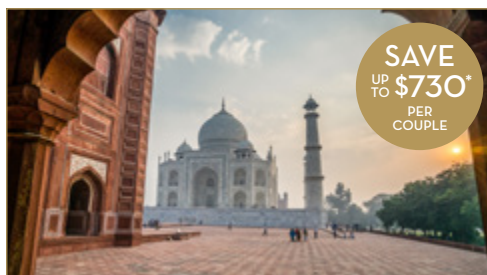
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- Visit the magnificent Taj Mahal in Agra.

from **\$5,355***
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8 Days

- Explore the bustling city of Old Delhi with a rickshaw ride through the lanes of Chandni Chowk market and see the Red Fort.
- Go in search of the elusive Bengal Tiger on safari in Ranthambore.

from **\$3,260***
per person twin share



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UP TO \$2170*
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20 Days

- Experience and compare North-Indian cuisine in Udaipur with traditional South-Indian cuisine in Kochi at a cooking demonstration with a local chef.
- Spend a night on a luxury Houseboat in the backwaters of Alleppey (Kerala).

from **\$9,265***
per person twin share

FIND OUT MORE

*Terms & Conditions. Prices are per person, twin share, land only. Single supplements apply. Deposit required within 7 days of booking or if made within 45 days, full payment is required. Offer applies to new bookings made from 26 May – 30 June 2017 only, is subject to availability and can be withdrawn or amended at any time without notice. †Discounts featured in our brochure are subject to conditions. Please contact your Travel Agent or visit www.insightvacations.com/au for further details. Red Hot Deals are not combinable with Early Payment Discount. Please quote Red Hot promotional code at time of booking. For full terms and conditions, see your Travel Agent, visit www.insightvacations.com or call us on 1800 001 777.

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