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Travel Daily

First with the news

Monday 29th May 2017

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Wolgan Xmas in July

EMIRATES One&Only Wolgan Valley Resort has released a Christmas in Jul deal, available during the month which includes a Christmas inspired degustation dinner, yuletide bonfire & more. See **page nine** for all the details.

SriLankan KKs Melbourne

MELBOURNE'S "tremendous potential for business travel" has been cited by SriLankan Airlines as a key reason for its decision to introduce flights to the city from Colombo, beginning 29 Oct.

SriLankan Airlines this morning confirmed it would commence daily services to MEL utilising Airbus 330-200 aircraft, equipped with 282-seats over two classes.

"Our presence in Australia cements the long-standing relationship between our two countries," SriLankan Airlines ceo Captain Suren Ratwatte said.

"The addition of Melbourne signifies our strategy of optimising the airline's network in line with our restructuring."

Travellers flying into Colombo will be able to connect to over 10 Indian cities, including Chennai, Bangalore, Hyderabad, Calcutta, Trivandrum, Tiruchirappalli, New Delhi, Mumbai and Cochin.

SriLankan's chief commercial officer Siva Ramachandran said traffic between the destinations via "various Asian connecting points" has steadily increased.

Ramachandran hinted at other potential services in Australasia,

saying the carrier "will continue to explore potential expansions opportunities across its network in order to facilitate the envisaged growth in business".

The oneworld member carrier also said Victoria's increasing student population "convinced" the carrier to move forward with its Australian operation.

Australia has one of the largest Sri Lankan expatriate communities in the world, many of whom are living in and around Melbourne, prompting ceo Ratwatte to say "we fulfill a long felt need for a direct service".

UL flagged the reintroduction of flights to Australia more than two years ago (**TD** 16 Feb 15).

UK terror level drop

BRITAIN has eased its terrorism threat level from critical (**TD** 24 May) to severe, indicating that an attack is highly likely, but not imminently expected.

UK PM Theresa May urged Brits to "remain vigilant" to threats.

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Today's issue of TD

Travel Daily today has eight pages of news and photos, plus full pages from:

- One&Only Wolgan Valley
- AA Appointments jobs

2018
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BEST PRICE FOR 2018

Central Coast Tourism set to be wound up?

GTI Tourism & Dynamic Tourism Group have been revealed as two of the bidders to handle sales, marketing and PR solutions for the NSW Central Coast region, with existing representative Central Coast Tourism (CCT) missing out on renewing its contract.

According to *News Corp*, CCT missed the cut for Central Coast Council's \$1.6 million tourism tender to sell the destination.

Central Coast Tourism has been in operation for 23 years and is currently headed up by chief exec Robyn Abernathy, whose position has been terminated from 30 Jun.

Sabre

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Travel Daily

First with the news

Monday 29th May 2017



BA flight chaos

BRITISH Airways is working to reschedule thousands of passengers after an IT failure on Sat resulted in a complete shut-down of the carrier's London Heathrow and Gatwick services.

Full refunds and rebooking options have been offered until Nov for affected passengers worldwide after the problem hit the UK's two busiest airports on a holiday weekend.

In a statement today, BA said it was making "good progress in rebuilding our operation".

It said all flights had operated from LGW yesterday, along with most long-haul flights from LHR.

However, knock-on effects meant LHR was still operating a reduced short-haul schedule.

The airline's website says today's SYD flights BA15 and BA16 are cancelled.

"We apologise again to customers for the frustration and inconvenience they are experiencing," BA said.

BA, IB plan \$14 GDS fee

BRITISH Airways and sister carrier Iberia have announced they will follow Lufthansa in charging fees for GDS bookings.

From 01 Nov, a charge of €9.50 (AU\$14) will be added to all bookings not made via the airlines' own websites or direct sales channels, parent company IAG confirmed on Fri.

"We will continue to work with the GDS providers to distribute our content to valued agency partners via existing solutions, however these systems and their traditional technology solutions currently carry significantly greater costs to BA and IB," the carriers said in a statement.

The announcement triggered an immediate fall in the share prices of major GDSs.

Amadeus and Travelport shares dropped 4% on Fri, while Sabre lost 1.8%.

The charge excludes bookings made via the airlines' New

Distribution Capability (NDC) which features rich content.

It will be automatically collected through a Q charge on ticketing and will be visible as a distinct line item within the fare quote line on the ticket.

The move follows a similar GDS fee of €16 (AU\$24) introduced by Lufthansa in 2015 (*TD* 03 Jun 13).

Sabre said it had been in discussions with IAG on opportunities to "drive greater value and revenue".

"It is therefore disappointing to see BA/IB introduce a surcharge that will impose costs and inconvenience for those using the GDS channel," a Sabre spokesperson said in a statement.

"Sabre will continue to seek an agreement that delivers value and meets the revenue needs of the IAG airlines; as well as the choice, transparency and convenience demanded by travel agencies and consumers."

Aloft Australia debut

THE first Australian hotel under Marriott's new Aloft brand has opened in Perth, offering 224 rooms in a 'design-led' property.

Part of an urban renewal project in the Rivervale district close to the CBD, the new Aloft Perth welcomed its first guests on Fri.

The hotel offers a modern design and "always on" public spaces, including the WXYZ bar with live music, a 24-hour Re:fuelSM eatery, a signature restaurant Springs Kitchen plus a series of meeting rooms and river-view event spaces.




"We are delivering an urban-inspired gathering place for tech-savvy next gen travellers and locals," said Mike Fulkerson, Marriott International vice president, brand and marketing Asia Pacific.

Aloft Hotels now has more than 110 properties in 20 countries, with others mooted for Melbourne and Adelaide.


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Int'l air seats rise 10% in 2016

INTERNATIONAL airlines have driven down Qantas' share of overseas traffic by close to 50% over the 10 years to 31 Dec 2016, new data released by the Australian Government confirms.

In 2006, the Australian flag-carrier claimed 28.1% of int'l pax traffic, well ahead of second place Singapore Airlines at 11.3%, Air New Zealand at 9.0% & Emirates at 6.8%.

Fast-forward five years, and QF's share of the market slid to 18.2%, with SQ and Air NZ also seeing dips to 9.0% & 8.3% respectively, while Jetstar took 8% & Emirates lifted its pax volume to 7.9%.

According to the International Airline Activity Annual report released last Fri, in 2016 Qantas held 15.6% of foreign traffic, while sister carrier Jetstar claimed 9.5% of the market.

Qantas' partner EK was the top foreign airline operating into Australia, based on passenger movements, at 8.8%, followed by SQ (8.1%) and Air NZ at 6.5%.

Rounding out last year's top 10 carriers was Virgin Australia (6.3%), Cathay Pacific (4.9%), AirAsia (3.9%), Etihad Airways (3.1%) & China Southern (2.9%).

In 2016, available seats jumped a whopping 9.9% year-on-year to 49.3 million.

The report determined that for the year ending 2016, Tigerair Australia operated the fullest outbound planes (on its short-lived Denpasar services) with a seat utilisation of 90.2%.

Virgin Australia's Abu Dhabi route operated fullest on inbound legs at 88.9% (excluding Jin Air's charter flights which were 95%).



EUROPE River Cruising

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State of Origin comp

THIS week marks the start of the 2017 NRL State of Origin series between the Queensland Maroons and NSW Blues, with **Travel Daily** running a special tipping comp to coincide with the annual state vs state tournament.

For 2017, **TD** will be giving away an amazing prize for the person who correctly answers the three questions of each match.

Game 1 kicks off on Wed night at Suncorp Stadium, Brisbane and the first questions are:

- 1) *Who do you think will score the first try in Game 1?*
- 2) *How many tries will be scored by the losing team of Game 1?*
- 3) *What will the final score be at the end of Game 1?*

To be in the running to win this year's comp, submit your answers by 6:30pm AEST 31 Mar by email to soocomp@traveldaily.com.au.

Minor appointment

MINOR Hotels has recruited Richard Dodds as its associate director of sales for New Zealand, a role that will see him manage the group's two properties in Queenstown & one in Auckland.



Window Seat

MOVE over kids, it's time for the adults to have some fun.

LEGOLAND Discovery Centre Melbourne held its first adults-only night last week, allowing participants to diligently test every corner of the indoor play centre, which opened last month (**TD** 18 Apr).

The big kids whizzed down the slides (**pictured**) & explored the Softplay climbing gym but the biggest hit was the MINILAND Melbourne scavenger hunt.

Participants also tested their skills in the speed build competitions & enjoyed a sneak preview of the 4D LEGO movie.

Next month's "bricktastic" adults-only night will be held on 22 Jun and costs \$32.30pp - for tickets, [CLICK HERE](#).



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This is GC readies for GC2018



THE curtains drew to a close for This is Gold Coast Business Exchange over the weekend with a closing ceremony at Sea World and a day at Polo by the Sea.

Over 50 delegates from Australia, NZ, UK and elsewhere attended the three-day event.

Director of Gold Coast Business Events (GCBE) Anna Case said with the Commonwealth Games just around the corner the tourist board had been actively targeting sporting groups and corporations to hold events around the games.

"We've already signed up 38 pre-and-post games events, which is worth \$38m to the city and will bring in over 14,000 delegates," she said.

Case said the GCBE was leveraging off the Games impact by highlighting the new infrastructure, investments and facilities such as new hotel

rooms, when showcasing the city as a destination for business events and for tourists.

During the event, delegates experienced what the coast had to offer in terms of facilities with tours of hotels, meeting and function spaces, as well as experiencing events at several different venues.

Pictured above is the Gold Coast Business Events team at their booth at Fri's trade exhibition.

JAL MEL flights up

JAPAN Airlines' new Melbourne service (**TD** Fri) will be operated using Boeing 787-8 *Dreamliner* aircraft, according to the airline's latest GDS filings.

The Tokyo Narita-Melbourne service will fly daily beginning 01 Sep, however services are currently unable to be booked.

Carnival adds Alipay

CARNIVAL Corporation has signed an agreement to offer Alipay payment services aboard its cruise ship fleet in Asia.

The partnership will enable Chinese guests sailing with Carnival Corporation's brands in Asia to pay for on board products and services using China's most popular online payment method.

Alipay will debut this year on Carnival's first cruise brand in China - Costa Cruises.

All on board spending including shopping, activities, excursions, food and drinks can be added to each guest's cabin folio, before the full amount is billed to their Alipay account on a nightly basis.

Carnival said *Majestic Princess*, which will begin her first homeport season in Shanghai this Jul, will have the ability to offer Alipay at a later date.

Brisbane Live update

THE Queensland Government met with developers at AEG Ogden on Fri to discuss whether a proposed \$2b entertainment precinct will go ahead in Brisbane.

Taking inspiration from other notable entertainment precincts such as LA Live and Melbourne's Federation Square, Brisbane Live would be built over three platforms at Roma Street Station.

The plans involve a 17,000-seat arena, three commercial towers, a number of residential developments and 12 hectares of landscaped public parklands.

If the project goes ahead it would also connect to the yet-to-be-completed Brisbane Metro.

Fri's meeting follows a 12 month review process, where private companies were allowed to put forward proposals for government-owned land.



WENTWORTH TRAVEL

Travel Designer

Wentworth Travel is one of Sydney's leading independent travel agencies. We are renowned for our exceptional service and superior industry knowledge. We specialise in itinerary planning for leisure travellers as well as corporate travel for small to medium sized businesses.

Wentworth Travel is seeking a Travel Designer to join their team.

The successful applicant must be;

- Passionate about travel
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Round 12 Winner

Congratulations

STEVE VELLA

from *Breakaway Travel*

Steve is the top point scorer for Round 12 of Travel Daily's NRL footy tipping competition. He's won a \$100 travel voucher courtesy of Expedia.



Major prize for the 2017 footy tipping competition is two return economy class fares to any one of **EMIRATES** 39 European destinations.

NSW permit LTP5-17-1499, ACT permit TP 17/00255

Guardian ride debuts

DISNEY California Adventure Park opened its new attraction *Guardians of the Galaxy – Mission: BREAKOUT!* on Sat.

The first Marvel-themed attraction for the resort (**TD** 08 May) takes guests on an escape plan led by Rocket to free captive Guardians from the 180m tall Collector's Fortress.

Summer of Heroes also began on Sat, allowing visitors to interact with heroes for "new exploits and Heroic Encounters".

SWISS' 1st CS300

BOMBARDIER has handed over the first CS300 Aircraft to C Series launch operator SWISS International Air Lines.

When it operates its inaugural commercial flight in coming days, SWISS will become the first airline to integrate both the CS100 (**TD** 30 Jun) and the CS300 aircraft models to its fleet.

The CS300 aircraft will be operated from Geneva.

Canberra lauds Tiger

CANBERRA'S tourism board, VisitCanberra said Tigerair Australia's new Brisbane-Canberra route and additional Melbourne-Canberra services (**TD** Fri) will further boost the city's record visitor numbers.

VisitCanberra executive director Ian Hill said the new flights, combined with visitor numbers confirmed Canberra was a growing tourism destination.

"The low cost carrier's affordable fares make a short break to the capital much more appealing," he said.

Monday 29th May 2017

Agents uncover Ireland



EIGHT Aussie and New Zealander agents have been exploring Northern Ireland and Ireland's Ancient East this week.

Guests of Tourism Ireland (TI), Fáilte Ireland and Tourism NI, the agents scored the trip after winning a competition run by TI in conjunction with Emirates during the tourism organisation's local sales mission in late 2016.

The itinerary included a Black Taxi Tour of Belfast, a drive along the Causeway Coastal Route and

visiting the *Game of Thrones* door, Newgrange & the Dunbrody Famine Ship Experience.

Sofia Hansson, TI's manager Australia & NZ said the aim of the visit is "that when the travel agents return home, they will be even more enthusiastic about the destination, helping to secure a greater share of their business for the island of Ireland".

Participants are **pictured** in front of the "*Game of Thrones* door" at Ballygally Castle.

Etihad Guest tops 5m

ETIHAD Airways' loyalty program Etihad Guest has reached five million members.

To celebrate the occasion, the airline gave 500,000 miles and an upgrade to Gold status to its five millionth member, Rashid Al Shehhi, who joined while applying for an ADIB credit card.



Business Development Manager NSW West Sydney Based

We are Topdeck, a name that's been around in the youth travel space since 1973. We do epic Eurotrips, Big Game safaris, American road trips, sailing voyages, pyramid expeditions and Asian adventures for travellers between 18-39.

Being a part of the Topdeck Team means you will have the opportunity to inspire young people through life changing travel experiences. We are looking for someone to join the team that aligns perfectly with our brand and values.

You will have responsibility for your own region to promote and grow the global Topdeck product range. As the 'face' of Topdeck in this market, you will liaise with key industry stakeholders and focus on training, sales and brand.

Visit www.topdeck.travel or click for more information.

Applications close May 31.



World Assistance

Head of Agency Sales

SureSave is a leading specialist travel insurance provider that offers 'help that's designed for travellers'. Entirely Australian-owned and entirely Australian-operated, SureSave provides World Assistance through its agent support team, claims and in-house 24/7 Emergency Assistance operation.

SureSave covers more than 300,000 travellers each year in Australia, is Australian owned and is a coverholder at Lloyd's.

We are seeking a Head of Agency Sales to lead the SureSave business. You will already be in the travel space. You will develop, lead and manage the national sales strategy and national sales force to achieve revenue and expense targets for the travel agent distribution channels. You will identify and realise distribution opportunities across the brand portfolio.

This role offers a leadership role in a company where culture matters - and you could help lead our next chapter in a friendly, supportive working environment led by travel-obsessed leaders.

For more information visit careers.worldnomadsgroup.com

Aircalin pax traffic

AIRCALIN has noted a 40% growth in Australians visiting New Caledonia in Apr 2017 compared to the same time last year.

The French and Melanesian culture, favourable exchange rates between the Aussie Dollar and French Pacific Franc and strong in-market campaigns have helped to distinguish the country from other destinations.

Further, travel agents have become more confident in selling the South Pacific destination.

California responds to Brand USA

VISIT California president and ceo Caroline Beteta has described the White House budget proposal to defund Brand USA (**TD** 26 May) as “counterintuitive”.

In a statement last week, Beteta highlighted that Brand USA used no taxpayer dollars and generated millions in tax revenue.

“History has demonstrated that neither candlelight vigils nor military might can bring about peace and stability, and this incredible public-private partnership is no doubt America’s strongest form of public diplomacy,” she said.

Beteta said she hoped the decision would be reconsidered.

GNTO famil atop Zugspitze!



TEN travel agents from across the nation were recently treated to a famil in Germany from the German National Tourist Office, Lufthansa German Airlines and Albatross Tours.

The troupe travelled Premium Economy and got to explore the vibrant cities of Munich, known for its celebrated art museums and classic architecture, the Bavarian country side and the famous King Ludwig castles, and then onto Dresden.

They got to stay in traditional and modern properties and visited Zugspitze - the highest mountain of Germany some 2,962 metres above sea level.

They also visited Meissen, 25km northwest of Dresden.

Pictured on Zugspitze are Luke Witteveen, Flight Centre Bondi; Kerri Lingard, Helloworld Travel Redcliffe; Vaughan Sexton, Reho

Travel; Ryan Johnson, Flight Centre Warramong; Jim Stylianos, Carlson Wagonlit Travel; Erin Beckford, Travel Managers; Michelle Wilby, RoundAbout Travel; Front: Stefanie Eberhard, GNTO; Jeffrey Dalziel, Lufthansa German Airlines and Kathy Thomaidis, MTA Travel.

Perth airport station

WORK has begun on the Perth Airport Central station, which will provide passengers with direct access to T1 and T2.

Expected to be completed in late 2020, the Forrestfield-Airport Link will provide airport users with a direct 18min train journey to Perth’s CBD.

Three new stations will be built as part of the new rail link - Belmont Station, Airport Central Station and Forrestfield Station.



Trade Events & Famils Coordinator Eastern Markets

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About the Organisation

Destination NSW is a Public Service Executive agency with responsibility for developing and implementing strategies to grow the visitor economy. Our particular focus is on driving tourism and acquiring and developing major sporting and cultural events for Sydney and Regional NSW. In addition, Destination NSW is the major investor in Business Events Sydney with the aim to secure more international conventions, incentive travel reward programs, corporate events and exhibitions for Sydney and Regional NSW.

For more information about Destination NSW please visit their website at www.destinationnsw.com.au

About The Role

Maintain and develop relationships with Inbound Tour Operators based in Australia who represent and/or market to the Eastern Hemisphere international markets, tourism industry bodies and tourism suppliers; Communicate and encourage industry engagement in DNSW marketing and sales opportunities and activities and coordinate the DNSW international trade famil program for Eastern Markets.

Ability to speak one or more of the following languages is an advantage but not essential, Mandarin, Cantonese, Japanese, Korean, Hindi, Bahasa Indonesian, Bahasa Malaysian to HSC (Higher School Certificate) level of proficiency.

Applying for the Role:

Applicants should respond to the following two targeted questions in a covering letter [maximum two pages] as well as supplying an updated copy of their resume [maximum five pages] with relevant skills and experience and identifying how these relate to the capabilities of the role.

1. Outline your experience in the development and hosting of tourism trade familiarisation activities including knowledge of NSW destinations, attractions, and events.
2. Outline your experience in working with inbound tour operators and what will be required to ensure successful partnerships are built with inbound tour operators to feature Sydney and Regional NSW.

Closing date: 9 June, 2017 at 11:59pm

Enquiries: Lilu Fu – 02 9931 1472 or lilu.fu@dns.com.au

Applications must be lodged electronically via the I Work For NSW website, reference 00005BT5. Applications submitted via email will not be accepted.



Travel Expert

We are seeking an experienced travel consultant to join our award winning team of five, at helloworld St Ives, based in a boutique shopping centre on the North Shore.

We are looking for someone who loves the industry, and must be able to confidently and profitably sell travel and holiday arrangements to prospective and existing clients, for international and domestic travel.

We are looking for someone who shows initiative, is organised, has a bright personality, and who can make sales! You must have retail or wholesale travel experience in the high-end market.

This is a full time position working Mon-Fri 09.00-17.30 with an occasional Saturday, and one RDO per month.

Proficiency in the following is an advantage:

- Sabre CRS
- Tramada back office

If you are successful in joining our team, you will be rewarded with an attractive salary package, incentive program and travel opportunities!

Please send your resume to the owner Belinda Hunt at belinda.stives@helloworld.com.au

Please note that unsuccessful applicants will not be contacted. You must have Australian residency.

Applications close Friday 9th June

Monday 29th May 2017

United States mulls blanket laptop ban

LAPTOP computers could soon be banned on all int'l flights in and out of the United States, Homeland Security Secretary John Kelly flagged yesterday.

Flights from Amman, Jordan, Kuwait City, Casablanca and Cairo could be affected.

Since his appointment in Jan, Kelly has limited laptops in airplane cabins following long-standing concerns about extremists targeting jetliners.

In Mar, devices were excluded on flights from 10 cities mainly in the Middle East.

Win a Camilla kaftan

This week Travel Daily, Dubai Tourism and CAMILLA are giving readers the chance to win a Camilla Kaftan and a passport wallet.

Dubai Tourism and Australian fashion label CAMILLA have announced a partnership with a collection that is inspired by the cultural melting pot of Dubai. The design, called My Dubai Dream, features the iconic kaftan and other fashion items as well as several travel accessories all in a matching print reflecting the colours and designs of Dubai.

To win, caption this image featuring Camilla Franks herself. The most creative answer wins. Send entries to camilla@traveldaily.com.au



Terms and conditions

Froome back to Aus

AMATEUR road cyclists are being encouraged to join three-time Tour de France champion Chris Froome for the L'Etape Australia by Le Tour De France in the Snowy Mountains.

The returning event will run on 02 Dec and is exclusive to NSW and secured by the state Govt through Destination NSW.

Over 3,500 participated in the inaugural event last year and 95% recommended it to friends.

See www.letapeaustralia.com.

Inner Loop sealed

THE Inner Loop in the West MacDonnell Ranges, Northern Territory, is now complete following the final sealing of 43 kilometres of dirt road.

Over \$25.5 million was invested to give two- and four-wheel drive vehicles access to the loop all year round, something previously unreliable during the wet season conditions.

The popularity of self-guided tours has increased and saw over 161,000 people visit the ranges in the past year and account for 41% of NT holiday visitation.

WS Encore president

WESTJET on Fri announced the appointment of Charles Duncan as head of WestJet Encore, the carrier's regional offshoot.

He has experience in technical operations & previously oversaw the maintenance of 12,500 employees at United Airlines.

Choice Melb growth

CHOICE Hotels Asia-Pac has added Comfort Hotel East Melbourne to its Victorian property portfolio.

The establishment contains 51 rooms and deluxe suites and is a 15 minute walk from the CBD and just 10 minutes from Melbourne Cricket Ground.

Choice Hotels now has a total of 16 properties across the Melbourne region.



Brochures

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Chimu Adventures - Latin America & Antarctica Small Group Tours

Chimu's inaugural Latin America & Antarctica Small Group Tours brochure features two categories of itineraries. Overland Expeditions involve road trips to the more remote regions across Latin America with groups no bigger than 16. Discovery uses a variety of transport methods & features groups of up to 20 people.



Skimax - Northern Hemisphere 2017/18

Skimax Holidays' 2017/18 ski brochure covers Japan, USA, Canada, Europe and South Korea. Lift tickets, lessons, non-ski activities & transfers are included. There are also facts for each ski destination such as a rough percentage of the number of beginner, intermediate and advanced/expert runs on the terrain and transport options.



Sno'n'Ski Northern Hemisphere 2017/18

Sno'n'Ski's new 2017/18 brochure includes over 50 ski destinations throughout Japan, Canada, USA and Europe. New content includes earlybird offers with updated hotels. Transfer methods and times have been added to destination maps. An agent cheat sheet has also been added in the front cover so that agents know what information they need from clients.



Contours Travel Latin America & Antarctica 2017/18

Contours 2017/18 brochure features 90 sample itineraries to destinations such as Peru, Ecuador, Chile, Argentina, Brazil, Mexico and Cuba. Included in the 96-page booklet are descriptions of each of the countries, cultural highlights and recommendations on special interest options including culinary tours in Mexico and river-rafting in Costa Rica.



Beyond Travel - India & Beyond featuring Sri Lanka 2017/18

Beyond Travel's newly added India & Beyond 2017-2018 brochure features a selection of private tours, pre and post land packages for cruise and rail products and river cruises. Guests can choose the heritage package and stay in an old fort or opt for a mansion as part of the luxury accommodation range.

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- Attractive Salary plus bonuses
- Available to take at least one Agent Famil a year

Email a resume by 9 June to tracey@mwtravel.com.au to apply.

MEL traffic up 15%

MELBOURNE Airport saw year-on-year growth of 15.6% in international passenger numbers during Apr, with school holidays, Easter and ANZAC Day combining to drive a record high in demand.

The airport handled almost 850,000 international pax during the month, an average of 28,260 per day and is more than 100,000 higher than Apr 2016.

Domestic passenger numbers at MEL grew 3.7% year-on-year to more than two million, with combined domestic and international growth of 2.3%.

Jet Airways ups LHR

INDIAN carrier Jet Airways will add a third daily Mumbai-London Heathrow service from Oct this year, with the additional flight operating using a B777-300ER.

The airline, which is a Qantas codeshare partner on routes from Singapore to Mumbai and Delhi, also operates a daily Delhi-Heathrow service.

A whale of a time with Fantasea



FANTASEA Adventure Cruising kicked off the 2017 Sydney whale watching season in style on Fri, with guests on board the inaugural trip treated to a fabulous display from a frolicking denizen of the deep (inset).

Fantasea operates daily trips to watch the annual migration



of humpbacks between May and Nov, with each departure including an on-board marine biologist and a "hydrophone" which can be used to listen to any underwater communications.

The catamaran used for the trips features on-board wi-fi and a bar, with complimentary tea and coffee plus snacks and refreshments available to buy.

The Fantasea Cruises whale watching product is also available from Darling Harbour and Palm Beach - more details and rates on 0488 013 482.

The whale watching range is one of several innovations launched by Fantasea, which also include a "Shopper Hopper" shuttle service between Circular Quay and outlet stores at Sydney's Birkenhead Point shopping centre.

Fantasea Cruising ceo Anthony Hayes told TD the shopping cruise was of keen interest to delegates at Australian Tourism Exchange last week - and it's also great for the retailers with shoppers spending an average of \$650 each at the stores during their visit.

Pictured above prior to the departure of the first cruise of the season from Circular Quay are Fantasea Cruises ceo Anthony Hayes and marketing manager Wendy Harch.



WIN A TRIP TO NEW CALEDONIA

This month, Travel Daily is giving travel agents the chance to win a trip to New Caledonia, courtesy of Aircalin, New Caledonia Tourism and Sheraton New Caledonia Deva Spa and Golf Resort.

The trip for two includes return economy class tickets flying with Aircalin from SYD/MEL/BNE, 4 nights accommodation and buffet breakfast at Sheraton New Caledonia Deva Spa and Golf Resort and return airport transfers courtesy of New Caledonia Tourism.

To win, answer each question correctly and have the most creative final answer. Send your entries to newcaledonia@traveldaily.com.au

21) What is the name of the main area in Noumea where most of the hotels and restaurants are located?



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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Travel Daily
First with the news

Monday 29th May 2017

New Signature Exps

DESTINATION Canada has expanded its 'Signature Experiences' collection, which now showcases almost 200 of the country's travel experiences.

Additions include the Agawa Canyon Tour Train in Ontario, a group travel experience guiding visitors in the footsteps of Canada's Group of Seven artists.

Also new is a "ferrata" wire-suspended experience above Canyon Sainte-Anne in Quebec.

CLICK HERE for more info.

S
SUPERUGBY

Round 14 Winner

Congratulations

GEOFF HOUSTON

from MTA Travel

Geoff is the top point scorer for Round 14 of Travel Daily's Super Rugby footy tipping competition. He's won a \$100 travel voucher courtesy of Expedia.

Expedia TAAP

Emirates

Major prize for the 2017 footy tipping competition is return economy class airfares to Dubai flying with EMIRATES. Emirates has 77 flights per week to DXB.



Emirates
One&Only
WOLGAN VALLEY
Australia

CHRISTMAS IN JULY

Celebrate the very best of Yulefest during weekends in the month of July and experience a spectacular Winter Wonderland with crackling bonfires, delicious festive treats and a traditional Christmas feast.

From \$2,175 per villa per night including luxurious villa with private pool, gourmet breakfast, lunch and dinner daily, Christmas-Inspired Degustation Dinner, selected local wines and beers with meals, non-alcoholic beverages, wine and cheese tasting, Yuletide Bonfire and a welcome bottle of regional wine.

TO MAKE A RESERVATION, PLEASE CALL +61 2 9308 0550, EMAIL RESERVATIONS@ONEANDONLYWOLGANVALLEY.COM OR CONTACT YOUR PREFERRED TRAVEL PROFESSIONAL.

Offer is applicable for new bookings based on a two-night minimum stay for travel between 30 June to 1 July 2017. Travel dates must include stay over a Saturday evening in the month of July 2017. Reservations are subject to availability and blackout dates may apply. Inclusions are set, cannot be substituted, offer is not combinable with any other promotion, discount or program and cannot be applied retrospectively. Other terms and conditions may apply.

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***NEW* HIT THE ROAD JACK**
TRAVEL INDUSTRY SALES EXECUTIVE
MELBOURNE-SALARY PKG TO \$75K PKG

Searching for a company which has a product that can easily be sold and well respected in the market? This is it. As an experienced sales executive you'll easily step in and cover the VIC retail market. With a professional brand name behind you and your strong presentation skills, you'll have the ability to influence others and increase sales whilst managing your time effectively and growing industry relationships. Top package plus tools of the trade and sales bonuses on offer.

JOIN THE A TEAM IN BRISBANE
TRAVEL RECRUITMENT CONSULTANT
BRISBANE - UP TO \$60K PKG OTE

Don't miss this rare opportunity to combine your love for the travel industry with your passion for assisting others in finding their own career path. As part of the AA team your days will involve meeting candidates, building strong relationships with existing clients and growing your client portfolio via cold calling and networking to find the perfect client/candidate match. Enjoy Mon - Fri hours, a strong salary pkg + uncapped commission, full training & more.

TROPICAL DARWIN
GENERAL MANAGER
DARWIN - UP TO \$130K PKG+ BONUS

Are you an innovative General Manager looking for a new challenge? Come join this growing hotel brand & be responsible for overseeing all hotel operations, lead the team with a focus on providing an exceptional guest experience & growing the bottom line. Experience as a GM in 4-5 star hotel is essential along with exceptional leadership, communication & interpersonal skills. Strong salary package on offer for the right candidate.

LOOKING FOR PROGRESSION IN SALES
TRAVEL INDUSTRY BDM
SYDNEY - SALARY PACKAGE \$80K

Our client is searching for a BDM who is passionate about increasing sales with the ability to source and secure new business. You will have a real drive, passion and understanding of the travel industry, along with the ability to establish relationships and conduct presentations to secure wins for the business. Be rewarded with a supportive team and be proud to walk through the doors with this product under your arm.

MAKE OVER \$100K IN YOUR FIRST YEAR
BUSINESS DEVELOPMENT MANAGER -X 7
SYDNEY - \$75K BASE + GENEROUS COMMS

Create a valued impression when you join these outstanding corporate travel companies. You'll have experience in sourcing and winning new business, with great negotiation skills and a fantastic personality. Representing these well-known brands in the market you will be proud to be part of this vast organisation, showing off your sales skills and getting new clients to sign on the dotted line. If you want a fast paced role with excellent progression apply now!

OPERATIONS LEADERS IN DEMAND
WHOLESALE TEAM LEADERS
SYDNEY - STRONG SALARY PACKAGE

Currently a Reservations/Operations or Team leader in the travel industry? We have two exciting opportunities with leading travel organisations. If you are an assistant team leader or you may be managing a ticketing team, this could be the opportunity for you. Rarely do Team Leader roles arise with these prestigious travel companies - so if you think you are ready to take on the challenge apply now.

LEAD & MENTOR
CUSTOMER SALES MANAGER
MELBOURNE- \$80-85K + super + bonus

Our client is looking for a dynamic manager to join them overseeing the operations of the team. You will be responsible for the day to day operations, motivating & developing the team, ensuring sales targets are being met, looking for improvements to increase productivity, business planning & working closely with other departments. Great salary + bonus. Experience in a similar role is essential along with strong leadership & people management skills.

ARE YOU THE MISSING LINK?
CUSTOMER IMPLEMENTATION MANAGER
MELBOURNE- UP TO \$76K PKG

Come and join a leading travel management company that is going from strength to strength. As customer implementation manager you'll be responsible for managing the seamless implementation of new customers to the company to ensure long term retention and satisfaction. Your strong corporate travel industry experience and OBT knowledge will see you shine and progress in this challenging role. Strong salary package on offer.

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