



Discover Austria's White Ring in the June issue of *travelBulletin*.

CLICK to read **travelBulletin**

# Travel Daily

First with the news

Wednesday 31st May 2017



## Emirates flags First class redesign

**EMIRATES** overnight confirmed it will unveil a new B777-300ER First class product at the Dubai Airshow in Nov this year.

The revamped cabin will feature six private suites in a 1-1-1 layout - replacing the existing eight 1-2-1 suites on the existing 777 fleet.

EK president Tim Clark said the new 777-300ER would also offer a range of new features in its Business and Economy cabins.

While the airline's products and services are continually enhanced, the changes to be unveiled this year "will be a much bigger revamp that takes our on board experience to the next level," Clark said.

He said the destinations where the new Emirates Boeing 777-300ER would operate to would be revealed "in due course".

## Scots to launch Aus push

**VISITSCOTLAND** has put Australia firmly in its sights, announcing a business development mission in Sep to help capitalise on improved air access and connect with new trade partners.

Events will be held in the major capitals as part of a plan to boost the 140,000 Australian visitors who travel to Scotland each year.

In Sydney ahead of the mission, VisitScotland PR manager for emerging markets Glenda Rothead told **TD** the Australian market had been static over recent years, generating about £126 million in revenue and representing 1.4 million annual room nights.

"We love the Australian market because they stay for longer - up to 14 or 15 nights - and travel deeper into Scotland, so we want to grow that," she said.

VisitScotland's Sep visit would highlight developments including improved air links and competitive fares.

"These days we have one-stop services into both Edinburgh and Glasgow on Etihad, Emirates and Qatar, and the competition is very strong," Rothead said.

"Fares are very good right now and it's much easier to travel direct into Scotland."

Other initiatives being promoted include the new V&A Museum of Design in Dundee and the 150th anniversary of the birth of architect Charles Rennie Mackintosh, both next year.

## Direct biz concerns

**AUSTRALIAN** travel agents are increasingly concerned about offshore retailers stealing cruise business and direct sales, according to results from **TD's** Cruise Industry Survey for 2017.

The research, independently compiled by Stollznow Research, found almost half (49%) of respondents said they have lost sales to overseas retailers.

The majority of participants (53%) reported some of their sales had gone to direct sales and 17% said they lost "a lot".

Results highlighted that offering single supplement waivers was highly regarded as a way to secure solo bookings.

A drop in preference towards a cash discount was observed on last year's results, with agents preferring value added promos.

See **Cruise Weekly** for more.

### Today's issue of TD

**Travel Daily** today has seven pages of news and photos, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Insight Vacations

## Albatross passion play


**ALBATROSS** Tours is offering Category 1 premium seating for guests who book places on its trips to take in the 2020 Oberammergau Passion Play.

Albatross will operate forty departures taking in the spectacle with trips ranging from 6-21 days in duration.

For details see **page eight**.

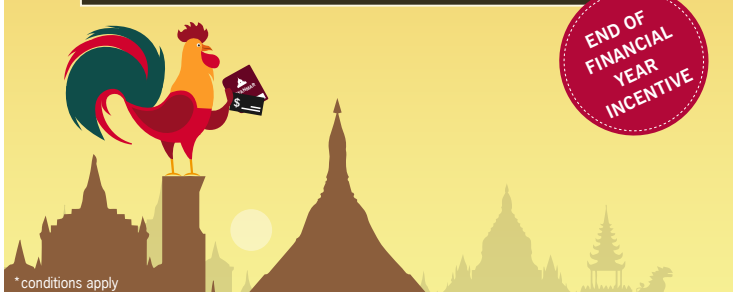
## 2017 Melbourne Cup Carnival





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## VA updates GDS policy

VIRGIN Australia has amended its policy in relation to inactive GDS segments, issuing a trade update requesting agents to immediately cancel segments with a status of HX/NO/UC/UN/US/WK/WL/WN or risk having an Agency Debit Memo applied.

The carrier said its GDS booking policy "is intended to help our industry partners by ensuring maximum availability is offered by removing bookings that may not materialise, while also assisting in reducing distribution costs incurred by Virgin Australia as a result of improper GDS booking practice".

Virgin Australia warned that it audits all transactions to identify

### Last day for comp

IT'S the last day of the month which means the final question in our competition to win a trip to New Caledonia.

Each day this month we've been asking a new question about the destination, and to wrap it up we want you to tell us in 25 words or less why you'd like to go there!

For details see **page seven**.

non-compliant booking practices "and may contact individual agents to query their compliance".

In extreme cases VA may restrict an agency's access to its inventory, and reserves the right to issue ADMs or invoices to recover distribution costs incurred as a result of breaches to the policy, the airline warned.

### WYSE global study

THE World Youth Student and Educational (WYSE) Travel Confederation has confirmed it will conduct a worldwide study into youth travel patterns, revisiting research last conducted about five years ago.

The previous 'New Horizons' study took place in 2012 and generated over 34,000 responses from 137 countries.

It found on average youth and student travellers spent just under £3,000 for their last international trip, an increase of 40% since the 2007 survey.

Suppliers of products targeting the segment are invited to participate in the research - for info see [newhorizons.wysetc.org](http://newhorizons.wysetc.org).

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## Uluru leads dom growth

A **SURGE** in travel to Uluru has helped drive an increase in domestic travel in Mar, according to the latest figures from the Bureau of Infrastructure, Transport and Regional Economics (BITRE).

The rock showed the greatest passenger growth in the country during the month, with a 21.8% year-on-year increase on the Sydney-Uluru route.

Overall, five million passengers were carried on Australia's domestic airlines during Mar, an increase of 0.6% over the same month last year.

Capacity was down 1.9%, resulting in a lift in overall load

factor from 76.9% in Mar 2016 to 77.4% this year.

The key Sydney-Melbourne trunk route increased traffic 3.8% over the previous Mar to a total of 804,598 passengers.

Several Queensland routes showed the impact of Cyclone Debbie, including Hamilton Island-Sydney, down 26%.

## G Adventures Med

**TRAVELLERS** can save up to 20% on Mediterranean sailing options from G Adventures.

The Sail on Sale promo is offered on select Med itineraries.

The G Adventures deal applies to itineraries including the eight-day Sailing Greece – Santorini to Mykonos, which starts from \$1,399 per person.

## Don't forget SOO

**TRAVEL Daily** readers wanting to be in the running for this year's Rugby League State of Origin competition must have their game 1 answers in by 6.30pm AEST tonight.

The questions are:

- 1) Which player do you think will score the first try in Game 1?
- 2) How many tries will be scored by the losing team of Game 1?
- 3) What will the final score be at the end of Game 1?

Breakaway Travelclub is providing a State of Origin jersey as the prize along with a \$200 cruise voucher for the winner across the three match series.

Send your answers in ASAP to [socomp@traveldaily.com.au](mailto:socomp@traveldaily.com.au).

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## PONANT unveils its Explorers



**PONANT** Yacht Cruises & Expeditions yesterday revealed further details of its four new 'Explorer' vessels currently under construction in France.

*Le Laperouse, Le Champlain, Le Bouganville and Le Dumont-d'Urville* will debut in 2018 and 2019, with each luxury yacht equipped with 'Blue Eye' - "the first multi-sensory underwater lounge worldwide".

Passengers can enjoy the lounge which has large windows, underwater cameras, a special sound system and projectors to illuminate the sea floor and aquatic wildlife.

The Ponant Explorers will almost double the line's fleet to nine vessels, with the company's Asia-Pacific chairman Sarina Bratton

telling **TD** the strength of the local market has been a key factor in providing confidence for the expansion.

Ponant kicks off its inaugural Kimberley season shortly, with *L'Austral* cruising off the Western Australian coast from 03 Jul 2017.

A video showcasing the Blue Eye can now be seen at [traveldaily.com.au/videos](http://traveldaily.com.au/videos).



More details in tomorrow's issue of **Cruise Weekly**.

**Pictured** above at a Sydney event to showcase the innovations yesterday are, from left: Ponant's Deb Corbett, recently appointed as commercial director Australasia; vice president Monique Ponfoort; chairman Sarina Bratton; and expedition leader Mick Fogg.



## Window Seat

**FORGET** the Commonwealth Games, the Grand Prix and the Olympics - those crazy Brits are at it again with a much more important event - the annual cheese-rolling races at Cooper's Hill in Gloucestershire.

Thousands of tourists turned up this week for the traditional competition, which involves participants chasing large wheels of double Gloucester cheese down a steep embankment.

The overall winner this year was 29-year-old Chris Anderson (**pictured**) who took home three cheeses after winning all three men's downhill races.

Ironically he said he finds the taste of the cheese a little strong so plans to auction off his trophies for charity.



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Reporting to the CEO, the successful applicant will need to have existing contacts within the travel industry with airlines and other suppliers. This role will be responsible for continuing to build and maintain strategic relationships with our industry partners to deliver superior choices and product offerings for MTA Members.

Ideally working out of our Head Office on the Gold Coast (Robina) and joining a vibrant and energetic team of travel professionals, you will identify and promote product offerings to meet the demands of the MTA Members. You will create and implement strategies and measure performance against agreed supplier targets and continue to build the team members expertise.

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**Want to become a part of the MTA Team? Apply now with your resume and include a cover letter outlining why you're suited to this role by emailing [sara@mtatravel.com.au](mailto:sara@mtatravel.com.au) by the 9th June 2017.**



## Win a Camilla kaftan

This week Travel Daily, Dubai Tourism and CAMILLA are giving readers the chance to win a Camilla Kaftan and a passport wallet.

Dubai Tourism and Australian fashion label CAMILLA have announced a partnership with a collection that is inspired by the cultural melting pot of Dubai. The design, called My Dubai Dream, features the iconic kaftan and other fashion items as well as several travel accessories all in a matching print reflecting the colours and designs of Dubai.

To win, caption this image featuring Camilla Franks herself. The most creative answer wins. Send entries to [camilla@traveldaily.com.au](mailto:camilla@traveldaily.com.au)



## JAL drops Narita-Paris

JAPAN Airlines will suspend its Tokyo Narita-Paris CDG route for the northern winter 2017/18 season effective 29 Oct this year.

However JAL will continue to operate its daily Tokyo Haneda-Paris CDG route during the period.

## Exploring Napa Valley with DL



DELTA Air Lines and Gate 7 recently hosted eight Travel Associates agents on a family touring around Napa Valley, Sacramento & South Lake Tahoe in Northern California.

Participants experienced activities such as the Napa Valley Wine Train (pictured above), farmers markets, sports fishing and a gondola ride up Heavenly Mountain in South Lake Tahoe.

Pictured from top down: Penny Brand, Gate 7; Fiona

Boileau, Gunther & Turner; Milly Stendrup, Low & James; Stephanie Darcy, Reis & James; Kylie McFarlane, Trendell & Turner; Megan Hill, Stepnell & Turner; Donna Grant, Travel Associates national brand leader; Tara Wheeler, Dare & Turner; Heidi Adams, Egan & Turner; and Jamie Bunn, Delta Air Lines.

## Blue Lagoon offer

BLUE Lagoon Cruises is offering guests the chance to explore Fiji's Mamanuca and Yasawa Islands with a 'Cruise Longer for Less' promotion.

Travellers who book a 7-night Escape to Paradise cruise can save up to \$1,600pp by only paying the 4-night Wanderer fare.

The offer is valid for bookings until 30 Jun for travel 20 Oct to 31 Mar 2018 - for more details see [www.bluelagooncruises.com](http://www.bluelagooncruises.com).

## Mantra donates \$100k

MANTRA Group properties and team members from across Australia have donated \$100,000 for the Luke Batty Foundation in the past year.

The donation was presented to 2015 Australian of the Year Rosie Batty at a fundraising event at Peppers Soul on 26 May.

Mantra has partnered with the charity since 2014.

## US travel plummets

FOURSQUARE ceo Jeff Glueck says international tourism to the US has plunged double digits.

The social media firm compiled the data based on foot traffic correlated with 'leisure' travel and with 'business' travel data.

Foursquare's data showed the US is losing tourist activity to foreign destinations, with California and San Diego impacted the most by the decrease.

Business trip activity was up in the US by about 3% (share of global activity), but Foursquare said its growth was lower compared to the rest of the world which was up 10% on average.

## Hilton expands Hampton brand

HAMPTON by Hilton will add a total of ten properties to its global network over the upcoming northern summer.

The brand's US growth includes openings across the Midwest, Northeast and Southwest regions.

International additions will see Hilton also open a Hampton by Hilton Aberdeen Westhill in the UK; another property in Berlin, Germany; and one in the Guangxi Province in China.

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No recruitment agencies please

## Goat inspires winner

**MATT** Johnson of Flight Centre Edgecliff has won Ratua Private Island's competition to name a baby goat born as Cyclone Donna hit Vanuatu earlier this month. The goat will be called Storm, after its dramatically timed birth. Johnson has bagged himself two nights' accommodation at the resort where he can meet Storm. The property offers industry rates, email [richard@ptm.net.au](mailto:richard@ptm.net.au).

## Clean air honour

**CARNIVAL** Corporation has been acknowledged for its efforts to reduce cruise ship pollution, with the company named the winner of the Lloyd's List Americas 2017 Cleaner Safer Seas Solutions award. The accolade is for Carnival's decision to adopt liquefied natural gas - the cleanest burning fossil fuel - for seven new ships.

# TravelManagers meets across Oz



**RECORD** numbers of TravelManagers' personal travel managers (PTMs) were in attendance for the group's first quarter round of state meetings across Australia recently. In Adelaide, numbers were up by 35% and in Sydney they increased by 10%. Hosted by the local state-based business partnership managers, the five regional meetings in Melbourne, Brisbane, Sydney, Adelaide and Perth had a strong business focus and updated PTMs on current activities and what is planned for the year ahead.

Michael Gazal, TravelManagers' executive gm said "The level of engagement of our PTMs with the company is so high that five PTMs travelled interstate to ensure they didn't miss a meeting when they were unable to attend the scheduled one in their region". **Pictured above:** Helen Rolton collecting her five service award in Melbourne with Michael Gazal.

## Security satisfaction

**AMERICAN** travellers are happier with their airport security arrangements, according to a new study released yesterday by Travel Leaders Group. The survey of 2,854 consumers throughout the US in Apr found a significant decrease in individuals aggravated by airport security wait times compared to a year ago. Nearly 68% of those surveyed said they were "satisfied" with airport security and only 14.9% said they were "frustrated".

## Cambodia warning

**SMARTTRAVELLER** has warned protests may occur at political campaign events in Cambodia in the lead up to commune council elections on 04 Jun. Travellers are advised to avoid political gatherings and protests as they may turn violent.



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## Globus Ober'gau

**GLOBUS** has opened bookings for a series of tours incorporating the 2020 Oberammergau Passion Play in Germany. The once-in-a-decade event will run from May through to Oct and Globus' itineraries will include hotels in the heart of town. Tours range from eight to 14 days in length and include the eight-day Munich, Salzburg & Vienna with Oberammergau and 12-day Imperial Splendors with Oberammergau. For the full list, [CLICK HERE](#).

## New Australis ship

**AUSTRALIS'** new ship *Ventus Australis* is nearing completion and will soon be floated out ahead of her launch on 02 Jan. The 210-pax vessel is under construction in southern Chile and will replace the smaller 136-pax *Via Australis*, which was sold to Lindblad Expeditions recently. It will operate four-night cruises in Patagonia, sailing from Ushuaia in Argentina to Punta Arenas in Chile or return. Fares for a four-night sailing are available from US\$1,440ppts.



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## Air NZ ups regionals

**AIR** New Zealand will add at least 46 extra domestic flights due to demand from domestic and international visitors as the NZ rugby season kicks into action.

An extra 3,500 seats will be added over the coming five weeks to destinations such as Rotorua, Whangarei, Blenheim, Dunedin, Tauranga and Gisborne.

Two charter flights during the season will utilise the airline's widebody 777-200 aircraft.

## VX A321neo rollout

**VIRGIN** America's first A321neo enters service tonight, with the launch route being San Francisco-Washington Reagan and further deployment to New York JFK and Honolulu in the coming months.

## Le Boat 30% offer

**LE BOAT** is offering savings of up to 30% on select European journeys of seven nights or more for bookings made 01-08 Jun.

Prices start at \$676 for the seven-night Northern Shannon Cruise on board, or \$2,711 per vessel for 14 nights on a Caprice canal boat in Italy.

Deal valid for new bookings only, call 1800 118 940 for info.

## Drunks hit Eurostar

**A HIGH** speed Eurostar train from Paris to London experienced a six hour delay overnight after French police stopped the train due to the "aggressive behaviour of two drunk passengers".

Officers boarded the train in Calais to remove the offenders - but customs officials then became concerned illegal immigrants may have sneaked on board during the incident.

French authorities demanded all 700 passengers disembark the train so it could be searched.



This month, Travel Daily is giving travel agents the chance to win a trip to New Caledonia, courtesy of Aircalin, New Caledonia Tourism and Sheraton New Caledonia Deva Spa and Golf Resort.

The trip for two includes return economy class tickets flying with Aircalin from SYD/MEL/BNE, 4 nights accommodation and buffet breakfast at Sheraton New Caledonia Deva Spa and Golf Resort and return airport transfers courtesy of New Caledonia Tourism.

To win, answer each question correctly and have the most creative final answer. Send your entries to [newcaledonia@traveldaily.com.au](mailto:newcaledonia@traveldaily.com.au)

23) In 25 words or less describe why you would like to travel to New Caledonia?



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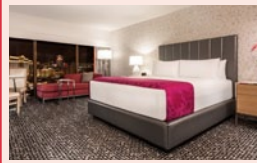


# Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



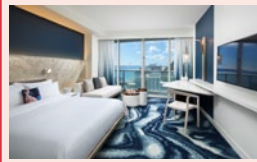
**Outrigger Mauritius Beach Resort** has unveiled a new unique meeting space. Dubbed 'Crystal', the air-conditioned fully transparent marquee venue opens new opportunities for the resort in the events and business tourism sector, as well as providing a location for exceptional gala dinners and weddings.



Iconic Las Vegas property **The Flamingo** has announced a \$90 million upgrade which will see about a third of its 3,500 rooms renovated. The hotel celebrated its 70th anniversary last year and the first inventory from the makeover should be ready for guests in Nov 2017, offering a mix of retro and contemporary furniture.



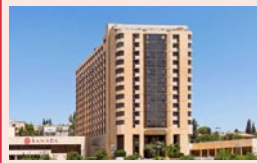
**Hilton Garden Inn Philadelphia Center City** has added state of the art televisions and stylish furniture to the property's 10th floor meeting space. Carpet has been updated in the four meeting rooms, as well as marble countertops & window treatments. A lift has also been added to the Garden Grille & Bar.



All 517 guest rooms, suites and residential suites have been renovated at **W Fort Lauderdale** in Florida as part of phase one of its \$55 million makeover. New floating Welcome Desks have been added along with a new sushi bar. The WET deck pool has new lounge chairs, umbrellas and daybeds along with a full service poolside bar. Black and white tiled art deco highlights finish the area.



Key International & LBA Hospitality have completed renovations of the **Hampton Inn & Suites Gainesville-Downtown** in Florida. Upgrades have been made to 27 studio suites and the lobby, reception, breakfast room. New furniture pieces and lighting have been added, as well as textured wallpaper and warm wood finishes. There's also 158m<sup>2</sup> of meeting and social event space.



Jerusalem's **Ramada Hotel** has relaunched after a renovation of all 360 rooms and suites. Located close to the city's main highway entrance, the property offers an expanded modern lobby with both a dairy and meat restaurant. There are indoor and outdoor pools, 12 meeting rooms, complimentary wi-fi and a large garden area.

## Thai Lion new routes

**THAI** Lion Air will debut in the Taiwan market in 3Q17.

The Thai based airline will operate Bangkok Don Mueang to Taipei Taoyuan from 01 Aug as a once daily service on a Boeing 737-800 aircraft.

## Vroom with Tiger

**VROOMVROOMVROOM** has confirmed a new agreement with Tigerair Australia to become the airline's car hire partner.

Customers will be able to book cars at each of Tigerair's 13 main airport destinations in Australia.



# OBERAMMERGAU PASSION PLAY 2020



Come share our love of Europe

## THE PASSION PLAY

The Passion Play origins date back to 1633, when the community of Oberammergau found itself under threat from the Bubonic plague – the town pledged that if God were to spare them death, they would perform a play each decade to celebrate the life and death of Jesus. Thankfully the vow appeared to work, and as a result the locals were true to their promise – the very first play happened during Pentecost in 1634, where a stage was erected in the local cemetery.

Nowadays the performances take place on a much larger scale, with over 2000 of the village's residents working together to ensure the spectacle honours the vow of their ancestors. Such is the dedication of the residents, all male actors performing in the plays take part in a "Hair Decree"– from Ash Wednesday in 2019, all men are requested to let the hair on their heads and face grow to ensure they have an authentic look in time for 2020!

PREMIUM  
SEATING  
Category #1



Following our resounding success operating the 2010 Passion Play season, Albatross Tours will once again be offering the widest range of 'Passion Play' itineraries between May and October 2020.

### OVER 40 DEPARTURES, PREMIUM SEATING CATEGORY 1

In 2020 Albatross Tours will be offering **over 40 tour departures** and without exception, each tour will be including **Premium Seating Category 1 'best in house' seating** for all the Passion Play performances, plus two nights' first class accommodation.

### A COMPREHENSIVE RANGE OF TOURING OPTIONS

Tours will range from 6 to 21 days in length and **group sizes will be smaller with only 10 to 28 travellers!** Each itinerary will have that special Albatross Tours touch – a more leisurely pace, longer stays and genuinely inclusive touring designed specifically for Australian and New Zealand travellers.

### WHY ALBATROSS TOURS?

**We have the experience.** In 2010 Albatross Tours carried over 1000 happy customers to experience the wonder of the Passion Play in Oberammergau. We have grown since then, so in 2020 we will be offering a bigger, more comprehensive program to satisfy all your customer needs.

### PRE-REGISTER NOW

This is a 'one in ten year' event. Worldwide demand will be huge and spaces are obviously limited. That is why your clients need to register their expression of interest now. It is free and totally without obligation.

### HOW DO I REGISTER?

Contact us on 1300 135 015 or email [info@albatrosstours.com.au](mailto:info@albatrosstours.com.au).







*Working in partnership with the Australian Travel Industry*

### Travel Consultant

Sydney, Excellent salary, Ref: 2730RM1

Do you have strong retail experience either in an agency or as a mobile consultant within travel, we want to hear from you. Our client is looking for someone with great product and systems knowledge who would like to inject their personality into a friendly team. You will be building rapport and securing long term client relationships and the opportunity to manage your own desk. Minimum two years experience required.

For more information please call Ruth on (02) 9119 8744 or click [APPLY](#) now.

### Tailor-made travel consultant

Sydney, Circa \$45k + Super, Ref: 2828SO30

A lovely vibrant CBD travel company are looking for an enthusiastic consultant to join their modern offices and become part of their supportive team. You will be an excellent customer service advocate and will be good at helping the travel agents to close the bookings and will earn good incentives from securing happy clients. This award winning office is fun and is flourishing with success which has driven a requirement for an additional consultant, be part of this amazing journey.

For more information please call Sasha on (02) 9113 7272 or click [APPLY](#) now.

### Corporate Travel Consultant - Contract

Brisbane, Hourly Rate (Negotiable) + Super, Ref: 5896CNA

Our client, an international TMC, are on the look out for motivated travel consultants who are looking to take their career to the next level. If you are looking for a company where you can enjoy career progression, recognition, rewards and fun office culture, then this is the opportunity you've been searching for. This corporate travel role would suit an experienced, international corporate with extensive Amadeus experience wanting to earn more and be challenged in their career!

For more information please call Chandini on (07) 3123 6107 or click [APPLY](#) now.

### BDM – Online Travel

Melbourne, \$60k + Super + Bonus, Ref: 2885HC1

Rare Sales Development Manager opportunity for a fantastic and well respected online travel company! Do you have sound Sales experience, a proven sales record and a passion for bringing on new business? This Online Travel Agency is looking for an experienced Sales Development Manager to assist with their ongoing success across the retail travel market. This is full time sales driven role - you will receive a fantastic salary package plus Superannuation & company allowance package.

For more information please call Paul on (03) 9988 0616 or click [APPLY](#) now.

### Travel Operations Supervisor

Sydney, Circa \$60k + Super, Ref: 2882SO55

The Supervisor is responsible for proactively driving, developing and implementing efficient strategies, systems and processes of the business; to deliver perfect customer experiences throughout the customer journey; from every aspect of the post-sale experience right up until day of departure. You will drive the team to consistently deliver a culture of service excellence. The role has a significant and direct responsibility for developing, training, managing and mentoring the team.

For more information please call Sasha on (02) 9113 7272 or click [APPLY](#) now.

### Travel Reservations Manager

Sydney, Up to \$80k + Super DOE, Ref: 2775PE1

We are seeking an ambitious & motivated Reservations Manager for a Central Sydney based team. Ideally you'll have lead a reservation team & be passionate about the product that they sell. The role is responsible for driving sales to achieve targets whilst maintaining high levels of customer service. On offer is salary up to \$80K for the right candidate. Are you a strong reservations professional with excellent motivational & leadership skills looking for a position where you can leave your mark?

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

### Office Based Travel Consultant

Gold Coast, Competitive Base & Great Commissions, Ref: 1625SZZ

Despite this being a sales focused position, you will be dealing with warm sales only. No cold calling or outbound sales, enquiries are provided through company website, word of mouth and repeat & referral businesses including corporate clients. Working in a team within a office based environment, your travel industry knowledge and sales ability will be your biggest asset for success. Working mostly Mon – Fri with a rotational Saturday once a month, this is the job for work & life balance!

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Boutique Travel Consultant

Adelaide, \$50k + Super, Ref: 2785PE3

Do you have the gift of great customer service? If you have proven retail sales experience and can manage complex itineraries then this is the role for you. You will be working towards targets and aiming to earn lucrative quarterly commissions in return for a career within a supportive and friendly environment. You will be highly experienced within the travel industry, have GDS skills and have proven sales results. Long term career progression, a great salary & an amazing team are perks to this role.

For more information please call Paul on (08) 6365 4313 or click [APPLY](#) now.



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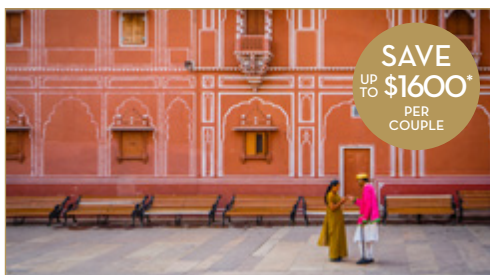
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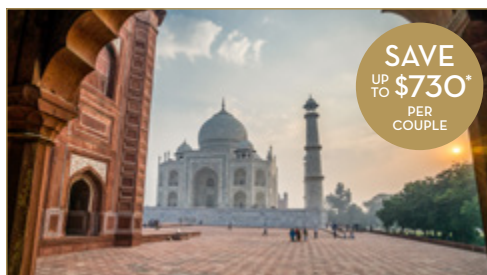
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- Visit the magnificent Taj Mahal in Agra.

from **\$5,355\***  
per person twin share



SAVE  
UP TO **\$730\***  
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COUPLE

#### ESSENCE OF INDIA

8 Days

- Explore the bustling city of Old Delhi with a rickshaw ride through the lanes of Chandni Chowk market and see the Red Fort.
- Go in search of the elusive Bengal Tiger on safari in Ranthambore.

from **\$3,260\***  
per person twin share



SAVE  
UP TO **\$2170\***  
PER  
COUPLE

#### GRAND TOUR OF INDIA

20 Days

- Experience and compare North-Indian cuisine in Udaipur with traditional South-Indian cuisine in Kochi at a cooking demonstration with a local chef.
- Spend a night on a luxury Houseboat in the backwaters of Alleppey (Kerala).

from **\$9,265\***  
per person twin share

FIND OUT MORE

\*Terms & Conditions. Prices are per person, twin share, land only. Single supplements apply. Deposit required within 7 days of booking or if made within 45 days, full payment is required. Offer applies to new bookings made from 26 May - 30 June 2017 only, is subject to availability and can be withdrawn or amended at any time without notice. †Discounts featured in our brochure are subject to conditions. Please contact your Travel Agent or visit [www.insightvacations.com/au](http://www.insightvacations.com/au) for further details. Red Hot Deals are not combinable with Early Payment Discount. Please quote Red Hot promotional code at time of booking. For full terms and conditions, see your Travel Agent, visit [insightvacations.com](http://insightvacations.com) or call us on 1800 001 777.