

Travel Daily

First with the news

Friday 10th November 2017

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WoAG car rental tender

THE Federal Department of Finance has issued a request for tender (RFT) for the provision of vehicle rental services to the government, to complement the existing Whole of Australian Government (WoAG) contracts for TMC, airline, payment card and accommodation services.

Valued at around \$20 million, the successful tenderer will be required to provide a large range of vehicles to meet the needs of various government participants in metropolitan, country and remote locations across Australia.

Inventory must also be provided to the government's Travel Management Company (TMC) provider - currently QBT - to enable bookings to be made via its online booking tool.

The government's car rental requirements last went to tender five years ago, with Thrifty Car Rental and Europcar (**TD** 02 Jul 2012) jointly winning the contract.

Submissions to the RFT are due in just over a month, with the contract envisaged to commence operation on 01 Jul 2018.

"The object of the arrangement

is to deliver value for money; a consistent, reliable service to the government across metropolitan, regional and remote areas of Australia; and the flexibility to adapt to changing government travel needs and behaviours," the RFT invitation reads.

An industry briefing will be conducted at 2pm next Wed 15 Nov 2017 in Canberra.

The tender documents confirm that in 2016/17, through the WoAG car rental services arrangement, participating entities spent about \$17 million on domestic car rental, making approximately 80,000 bookings for an average of three days.

It's also estimated they spent a further \$4m on domestic rentals through other providers and \$5m on international car rental.

More info at finance.gov.au.

Today's issue of TD

Travel Daily today has nine pages of news and photos, plus full pages from:

- Melia Hotels
- Travel Trade Recruitment
- CAPA

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bamboo
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By Wendy Wu Tours

Travel Daily

on location in

Hobart, Tasmania

Today's issue of TD is coming to you from the 2017 Australian Travel Agents Co-operative (ATAC) conference.

HOBART'S waterfront Grand Chancellor Hotel is the location for ATAC's annual conference and it's shaping up to be the biggest to date with close to 100 attendees present.

Dubbed 'Future Focus', the day begins with an annual general meeting ahead of a city tour before attendees settle in for some thirst quenching at the Cascade brewery.

There's a jam-packed day tomorrow with the chairman's address and an AFTA update from Jayson Westbury before networking sessions and workshops take place.

The conference concludes with a lavish gala awards dinner and entertainment at the hotel.

Setback for UK growth

THE United Kingdom's thriving tourism sector is facing a setback from recent terrorist attacks, with forecasts showing a slowdown in tourism next year.

Having defied the impact of terrorism felt in other parts of Europe, the UK is expecting to post record tourism results in 2017, boosted by a weak pound.

However a report released at World Travel Market (WTM) in London this week says arrivals will stagnate in 2018 as the impact of terror attacks is felt.

The forecast, by Euromonitor International, says attacks in London and Manchester mean arrivals will lag behind rates expected in other cities next year.

"Brexit, and the subsequent fall of the pound, have had a major impact on the travel industry in the UK, with arrivals growing strongly by 5.2% in 2017," the report says.

"With the terrorist attacks in London and Manchester, arrivals growth is expected to slow in

2018 to 2.6%."

In the long-term, the report forecasts the UK will see 40.6 million inbound arrivals by 2020, thanks to strong demand from Europe, North America and Asia.

"Tourists are bound to take precautions when considering where to travel in the wake of any attack, but the robust response of Londoners and Mancunians this year has helped to mitigate damage to the tourism trade in those cities," said WTM London senior director Simon Press.

"This report does predict a lower growth rate next year but it is heartening to see that numbers will still rise despite terrorism."

EK profit surges

EMIRATES Group has announced a half-year profit of US\$630 million, up 77% on the first six months of last year.

The result was boosted by cost savings, job cuts and the easing of the US dollar.

HLO appointment

HELLOWORLD Travel Limited has announced the appointment of Damian Sutton to the role of head of retail business systems.

Sutton joins HLO from his most recent role as chief technology officer at Excite Holidays.

Prior to that he was product manager and technical lead at Expedia offshoot Wotif.com.

"Damian has more than ten years' experience building innovative technology solutions for the travel industry," HLO said.

Sutton is now based at the company's North Sydney HQ.

Avani NZ residences

AVANI Hotels & Resorts has announced the opening of Avani Metropolis Auckland Residences - its first foray into the serviced apartment sector.

Previously operating as Metro Suites, the Kitchener St property has undergone a multimillion dollar refurbishment.

Opening deals start at US\$151 per night - avanihotels.com.

TICKET UP TO WIN

CONGRATULATIONS

Dinesh Ramamoorthy
from Ignite Travel

Overall winner

Also congratulations to the weekly prize winners and thank you to everyone who participated and for your ongoing support.

FIND OUT
MORE



Games hotel warning

GOLD Coast hotels have been urged to release accommodation now for the peak Commonwealth Games period in Apr as organisers prepare for the next wave of ticket releases this month.

Gold Coast Tourism says accommodation providers risk missing out on peak bookings if they attempt to hold back rooms, with major Games marketing campaigns in Sydney and Melbourne to coincide with the 20 Nov ticket release.

The tourism body's ceo Martin Winter said he was concerned by research which showed a third of people had found it difficult to book Games accommodation.

"Some accommodation providers have held back their room stock waiting for the optimum time to release availability to the market.

"I can tell them, this is the time," Winter said.

A recent government survey

showed only 21% of ticket-holders had secured their accommodation for the Games, with two thirds planning to make bookings by Dec.

Meriton "misled"

THE Federal Court has ruled against Meriton in a case brought by the Australian Competition and Consumer Commission (ACCC) over attempts to minimise unfavourable reviews on TripAdvisor (**TD** 24 Nov 2016).

The court found Meriton engaged in misleading or deceptive conduct, and had deliberately implemented a strategy to minimise bad reviews at the direction of management.

The hotelier was accused of adding extra letters to guests' email addresses when they were provided to TripAdvisor, to ensure that messages prompting reviews were not received.

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Virtuoso trends

VIRTUOSO has released its 2018 Luxe Report, forecasting travel trends for next year among the group's upscale clientele including a preference for longer trips and unique experiences.

Collated from a global survey of Virtuoso travel advisors, the report highlights the top five global destinations as Italy, Iceland, South Africa, France and Australia & New Zealand, which tied in fifth position.

Among millennials Thailand and Costa Rica also appeared in the top five, while Hawaii, Mexico and Orlando look to be popular for family travel in 2018.

Cruise itineraries were part of the mix, with the top five cruising options including ocean voyages in the Mediterranean, Alaska, the Caribbean and the Greek Islands - along with European river cruising in third position.

Key trends for 2018 were multi-generational travel, active or adventure trips, river cruising, food and wine travel, and celebration travel.

APT Arnhem cruise

APT has unveiled its 2019 pre-release brochure for small ship cruises to the Kimberley, adding Arnhem Land for the first time.

The 2019 'Kimberley Coast Cruising featuring Arnhem Land' brochure features an 11-day Kimberley Coast Cruise starting at \$11,995ppts, with a fly free offer of return Economy airfares, up to the value of \$2,400 per couple.



Window Seat

POSSIBLY the most deliciously edible date on the calendar is upon us, though before you run off to start literally chomping on the Nov page of your calendar you should know we mean Vanilla Cupcake Day!

To celebrate the occasion, Tahiti Tourisme has collaborated with respected pastry chef Kirsten Tibballs to create some amazing bakery treats cooked with real Tahitian vanilla.

TD was lucky enough to be treated to a few of these great tasting desserts (**pictured**) by Tahiti Tourisme today.



Agent Flights launch

EASTERN Eurotours has launched a new airfares website called Agent Flights, designed to provide cheaper airfares & greater commissions.

The new portal will enable better competition with online travel agents and will collate content from more than 50 different airlines to allow for fare and availability comparisons.

The new Agent Flights site can be viewed by **CLICKING HERE**.



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CLICK HERE TO LAUNCH ACADEMY

Call on 'quasi hotels'

THE Accommodation Association of Australia (AAA) is calling for a ban on "quasi-hotels" under reforms to short-term holiday letting laws in NSW.

AAA ceo Richard Munro said it was vital that regulation covered two priorities of "consumer safety and local jobs".

Munro added when visitors stayed in an Airbnb there were no safety standards and that those operating as quasi-hotels should be banned to protect the state's reputation as a safe destination.

Tempo farmhouses

TEMPO Holidays has released its 2018 Sicilian Farmhouses packages as part of the operator's new chauffeur driven tours.

Departing daily year round, prices start from \$4,800pp for the seven-night Sicilian Farmhouse by chauffeur itinerary from Palermo to Catania.

Call 1300 362 844 for details.

Remembrance tour

ALBATROSS Tours will run a 10-day tour on the Western Front in 2018 to commemorate the 100th anniversary of the signing of the World War I Armistice.

Departing on 03 Nov 2018 from Paris, the offering includes accommodation, daily breakfast, six dinners, sightseeing and entrance fees.

Prices start from \$3,739ppts. Call 1300 135 015 for more.

Tassie hotel surge

RESEARCH by the Tas Office of the Coordinator-General shows that visitor accommodation is operating at, or near, capacity for six months of the year.

The report says that the state will need 600 new rooms in Northern Tasmania, including some 400 in Launceston, just to keep up with the demand.

Several new high-end hotels are expected to boost demand by 10% in the region.

Bench leads Kilimanjaro climb



BENCH Africa's general manager, Martin Edwards, has led a team of adventurous Australian travel agents to the highest summit in Africa - the lofty Mount Kilimanjaro in Tanzania.

The group followed the Rongai Route up to the summit, and 10 of the 11 climbers reached Uhuru Peak (5,895m) and one made it to Gilman's Point (5,685m).

Pictured at the top are Martin Edwards, Bench Africa; Sean Skilton, Skilled Travel; Natalie Hudson, My Travel Group; Brett Ryce, Flight Centre Hastings; Caitlin Baker, Flight Centre Cremorne; Paul Rickard, Helloworld Caloundra; and Julie

Rickard, Helloworld Caloundra; with companions Ashlee Simpson, Riley Rickard, Robert Camilleri and Vanda Puccio.

Qld on Indian TV

TOURISM Australia and Tourism and Events Queensland have teamed up with one of India's leading Kannada language TV series, Radha Ramana, to film 10 special episodes set in Australia.

Attractions and locations in Qld including the Gold Coast and Brisbane were featured.

The show's romantic escapade to Australia was watched by 8.6 million viewers.

American Airlines

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Thrills in Queenstown



DESTINATION Queenstown had key trade members taking to both the air and the water for day two of its inaugural Queenstown Week event.

Showcasing the region on the day was a selection of skydiving, Hydro Attack (a semi-submersible Shark ride), the Skippers Canyon Jet and a helicopter transfer over the Wakatipu Basin.

To take the edge off all of the adrenalin-fuelled adventures, the group enjoyed some evening

drinks and canapes at country's spiritual home of bungy jumping, the AJ Hackett Bungy Centre on the Kawarau Bridge.

Close to 50 trade, conference and incentive delegates have attended the faml.

The group is **pictured** blasting along the Shotover River aboard the Skippers Canyon Jet.

Bahamas ferry

FERRY operator FRS Caribbean has announced the launch of a new service from Miami to Grand Bahama Island from 09 Nov.

The service boasts the ability to deliver pax to the island in under three hours aboard the highspeed *HSC San Gwann*.

With a capacity of 427 seats, FRS Caribbean is promoting the new service at US\$69.98pp plus taxes and fees.

Mantra record year

MANTRA has enjoyed its biggest property expansion year on record, adding a further 13 hotels to its burgeoning portfolio.

"The number of enquiries we've received from hotel developers, owners and investors hit record levels this calendar year, with a year-on-year increase of 10%," said Mantra Group chief executive officer Bob East.

The future also looks bright for the company with a number of new locations slated to open in 2018, including Mantra on City Road, Melbourne in Mar, Mantra at Sharks, Southport on the Gold Coast & Peppers Silo Hotel at Launceston, Tasmania both opening in Apr.

Dubai to set record

DUBAI'S credentials as a major tourist hub have been bolstered by recent data from Dubai Tourism showing the city has grown arrivals by 7.5% for Q317.

The latest figures mean Dubai is on track for another record year in terms of tourist volumes with more than 11.58 million international overnight visitors arriving in the city during the first nine months of 2017.

Small group launch

SAFARI company and Beyond has launched its new exclusive Small Group Journeys program.

The new itinerary includes a private jet offering for 2019, designed for just 12 travellers over 12 days, with journeys to Kenya, Tanzania, Zimbabwe and South Africa at a cost of US\$70,000 per person.

Other new offerings feature an East Africa Photographic Expedition where guests can get up close with wildlife in Kenya's Masai Mara or Tanzania's Serengeti National Park.

Cuba hotel blacklist

THE Trump Administration has thrown further travel restrictions on US citizens heading to Cuba, with a lengthy list of 80 hotels added to the ban.

The US Government claims the hotels that feature in the list are tied to the Cuban military and "disproportionately benefit...at the expense of the Cuban people or private enterprise in Cuba," according to a statement from the US Department of State.

The move follows Trump's plan to phase out Obama's policy of establishing closer ties with Cuba.



Fares Co-Ordinator

Consolidated Travel is seeking a full time Fares Co-Ordinator for our Sydney office. The successful candidate will have fares and GDS knowledge, a positive 'can-do' attitude, sound knowledge and experience with MS Office and excellent attention to detail.

To apply please send a brief cover letter and your resume to: hr@consolidatedtravel.com.au

Applications for this role will close Friday 24th November 2017. **Please note:** Only successful applicants will be contacted for an interview.



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Club Med celebrates at Bintan



CLUB Med, along with 21 of their top agents celebrated their indirect sales successes last week at Club Med Bintan Island.

Held on the Indonesian island, the four day long VIP event saw Club Med recap all of the upcoming resort openings and renovations including the Tomamu ski resort in Japan opening in Dec.

Five top agencies were also recognised and awarded for their extraordinary, and ongoing, support of Club Med.

Those recognised include Globenet in the 2017 Top Sales - Office category, Sandy Chittock, Amity Travel for 2017 Top Sales - Individual Consultant, and Snowscene with an award for the

2017 Highest Growth - Snow.

Helloworld Travel Garden City Booragoon was awarded the accolade for 2017 Highest Growth - Sun, and City Beach Travel picked up 2017 Highest Growth - Premium Resorts.

Pictured is the Australian group of agents at Club Med Bintan Is.

easyJet ruling due

EUROPEAN Union antitrust regulators will rule by 12 Dec on whether to allow British budget carrier easyJet to acquire parts of failed German airline airberlin.

U2's filing includes leases for up 23 Airbus A320 aircraft, 1,000 pilots and cabin crew at airberlin's Tegel hub.

Terminal upgrade

CARNIVAL Corporation has revealed a multi-million dollar redesign and upgrade of Cruise Terminal 2 at Port Everglades in Fort Lauderdale.

Used exclusively by the company's Princess Cruises brand, the terminal now features a more streamlined departure design, interactive experiences, a movie theatre and more comfortable pre-boarding areas within the space.

Air Canada VR

AIR Canada will be the first Canadian airline to use virtual reality technology to simulate the experience of flying on its Boeing 787 Dreamliner for travel agents and potential customers.

The experience will allow users to explore all three cabins of service offered on board the aircraft, including enjoying a virtual Business class meal.

AC's VR display will be at several shows in the UK, Canada & Chile.

Fannie Bay works

THE Northern Territory Government has announced a \$700,000 conservation works tender to preserve the Fannie Bay Gaol for visitors.

Works will include repairs to 16 of the 20 structures at the site.

Pathways, landscaping, termite removal and stormwater drains will all be fixed or constructed during the works.

QR & PG link FF

BANGKOK Airways and Qatar Airways have launched a frequent flyer program partnership.

The move will allow members of each program to earn and redeem points on eligible flights on Qatar Airways and Bangkok Airways.

Lufthansa landmark

LUFTHANSA is on track for a record year after ferrying 111m pax in the 10 months to Oct 2017, smashing the 109.7m it carried in the same period of 2016.

The German carrier attributed the increase to rapid growth of Eurowings and the takeover of Brussels Airlines.

The seat load factor remains on a record course of 81.4% after improving by 0.4% when compared to Oct 2016.

Technology Update

Today's Technology Update is brought to you by **Travelport.**

Fiona Ross, Senior Marketing Manager at Travelport, discusses the latest research on today's Digital Traveler.



Regardless of location or age of the modern traveler, digital tools and content have become

an essential means of reach and engagement - from the moment they start researching their trip, to the moment they return home. The latest research from Travelport on the "Digital Traveler", reveals just how significant these digital tools are throughout their journey - from planning to booking and in-destination to post-trip.

Rich with insights and stories about the modern traveler, the findings also highlight the need for the \$7.6 trillion global travel and hospitality industry to evolve and deliver responsive, relevant and timely services to customers.

Travelport's commerce platform stands ready to provide the industry with the means to do this. With our digital and mobile capabilities, we aim to make the experience of buying, selling and managing travel continually better. Insights like these, help us ensure we have the right technology to meet the evolving needs of travelers.

The "Digital Traveler" research covered 19 countries and 11,000 respondents - all of whom had taken at least one return flight in the last year.

We believe it's a valuable tool for guiding strategy and priorities for those looking to adapt to the new opportunities that technology brings. To download your complimentary copy, please visit www.travelport.com/gdtr.

Fiona Ross, Senior Marketing Manager, Travelport

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Friday 10th November 2017

Dell touts ATMC in the UK



Traxo detects off-channel bookings

TEXAS-BASED Traxo Inc has launched a new system to automatically detect leakage within corporate travel programs.

The Traxo Filter integrates into a company's central email server, automatically detecting all travel reservation confirmation emails and post-checked hotel folios received by employees.

It recognises confirmations from over 5,000 airline, hotel, car rental and travel agency sources - see www.traxo.com.

QBR adds partners

MORE suppliers have come on board as partners for the Qantas Business Rewards program, with additions including lighting supplier Martec which offers a range of downlights, ceiling fans and bathroom heaters.

The normal earn rate on Martec items is one Qantas Point per dollar, but there's a triple points offer valid until 30 Nov 2017.

Participating companies that become part of Qantas Business Rewards through Martec can join without the usual \$89.95 fee.

Also new to the program is commercial solar system supplier Todae Solar, which is offering 1,000 Qantas Points per 1kW of installed solar capacity.

ABOVE: HRG Australia's head of government and enterprise sales, Rob Dell, was a speaker at last weekend's annual domestic conference of Britain's GTMC, "the voice of business travel" which comprises members representing 80%+ of managed corporate travel in the UK.

Speaking in his role as chairman of the Association of Travel Management Companies in Australia (**TD** 18 May), Dell outlined the history of the organisation as well as current ATMC activities, commenting that there are "many areas of alignment between the UK and Australasian TMC sector".

BCD Brazil boost

BCD Travel has taken full ownership of its operation in Brazil, purchasing all outstanding shares from its current joint venture partner in the country.

BCD's business in Brazil currently employs about 300 staff, with the acquisition said to strongly position the company for "further growth in Latin America's largest economy".

The TMC initially established a beachhead in Brazil in 2013 and says it will continue to invest heavily in the region.

Brazil is the world's fifth largest country in terms of population, with almost 210 million people.

CORPORATE UPDATE

Corporate 33% of FC TTV

BUSINESS travel now represents a third of Flight Centre's total transaction value, with the company yesterday confirming plans to focus on the corporate sector as one of its "three core business pillars".

Speaking at the Flight Centre AGM, ceo Graham Turner said the group's corporate brands last year generated \$6.6 billion in TTV, up 8.7% and growth in all regions.

"Strong foundations for future growth were also established through technology enhancements, which have ensured our customers have access to a leading suite of tools

and systems," Turner said.

He said the corporate business had entered 12 new countries in the last three years, more than doubling its geographic footprint.

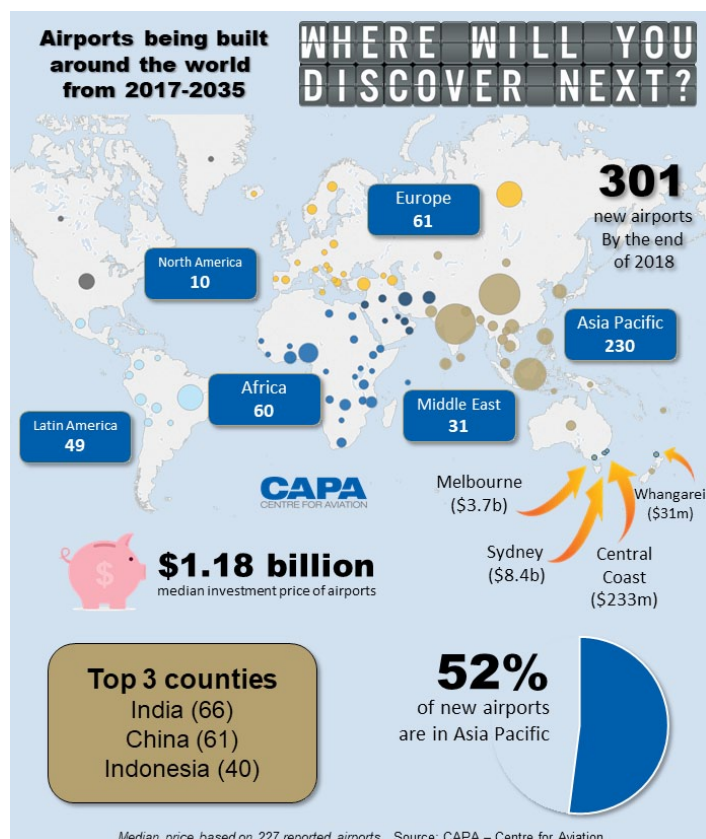
New Zealand was a stand out for the company, while the Australian corporate business had also "performed reasonably well," Turner said, while in the USA and Canada corporate business had also been FC's "profit engines" particularly in the SME sector.

A realignment of Flight Centre's operations in some markets has also boosted its focus on corporate, with Asia and the UAE now largely corporate operations.

CAPA
CENTRE FOR AVIATION

CAPA Insights

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



CONGESTION at major airports is leading to a boom in airport building. Speaking at the CAPA Asia Aviation Summit this week, Scoot head of sales and distribution Trevor Spinks said congestion at major airports in Asia would lead to the opening up of secondary and tertiary airports. For this reason, we thought we would take a look at all the airports around the world set to be opened in the next two decades. The largest concentration of new airports comes from the Asia Pacific region with over 50% scheduled to open by 2035 and India and China leading the charge. Interestingly, 42% of scheduled airports are secondary facilities in cities where airports already exist.

Hats off to Emirates for a fabulous day!

YESTERDAY was Ladies Day at Melbourne's Spring Racing Carnival, and the travel industry millinery was out in force, sported by travel agents and trade partners lucky enough to be invited into the birdcage by Emirates.

The annual EK marquee extravaganza certainly did not disappoint, with the lavish venue equipped with its very own A380 bar area. The champagne flowed all day and there was plenty of room to bend the elbow as guests were plied with a never-ending succession of tasty treats and enjoyed the hospitality of the marquee dining room.

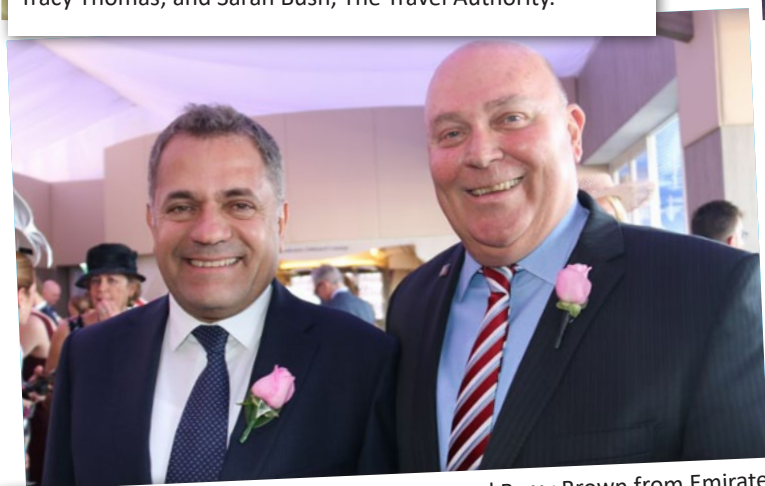
There were plenty of winners backed, and Ladies Day this year also featured Boutros Boutros, EK divisional senior vice president of corporate communications who travelled from Dubai for the event - and is perhaps making plans for 2018 and beyond when Emirates is no longer the naming rights sponsor of the Cup.

This year's festivities continue tonight with a major trade event in the marquee, and the carnival wraps up with a bang tomorrow at Emirates Stakes Day.

Lots more pics from Flemington at facebook.com/traveldaily.



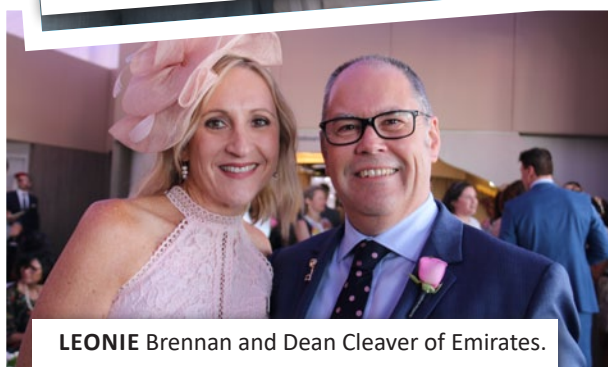
ABOVE: Simone King, World Corporate Travel; Tina Killeen, Spencer Travel; Peter Hosper, The Travel Authority; Emirates' Tracy Thomas; and Sarah Bush, The Travel Authority.



THE ebullient "B" team - Boutros Boutros and Barry Brown from Emirates.



QUYNH and Denise Giang of Express Travel Group with the ever-debonair Kris Nair of Emirates.



LEONIE Brennan and Dean Cleaver of Emirates.



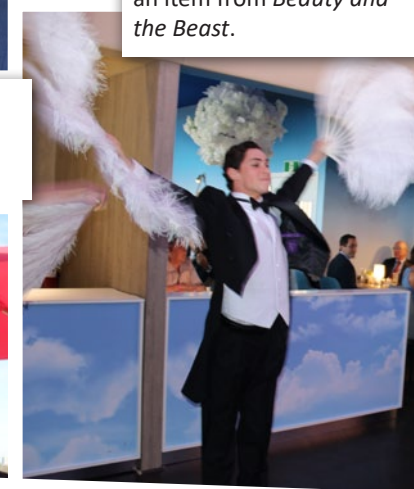
DWIGHT Harrison and Ryan Both from Melbourne Airport with Olivia Alysandratos, Consolidated Travel.



LEFT: David Hughes from Uniglobe Travel with Dean Cleaver, Emirates Vic state manager.

BELOW: The day featured some live "in-flight entertainment," with performers singing and dancing their way through an item from *Beauty and the Beast*.

BELOW: The Travel Authority's Peter Hosper with Danny Cahalan from Solve Travel.



Friday 10th November 2017

Radisson Blue Bali

INDONESIA'S first Radisson Blu Resort, Radisson Blu Bali Uluwatu, is set to open from Jan.

A 40-minute drive from Bali Ngurah Rai Int'l Airport in Uluwatu, the 111-room property will offer an all day dining restaurant, Artichoke, an Italian eatery called Filini and three bars.

It will feature pool and fitness centre SpaESC, The Eureka! Kids Club, two meeting rooms, two event pavilions and an outdoor garden venue.

Radisson Blu Bali Uluwatu is located 25 minutes from Bali Collection in Nusa Dua and 6km from Luhur Uluwatu Temple.

Plaza Premium LHR

A NEW Plaza Premium Lounge is up and running in London Heathrow Terminal 5.

Prices for the 465m² space lead in at £40 for two hours' access.

It completes a full set of Plaza Premium Lounges in all Heathrow terminals – with lounges already operational in Terminals 2, 3 & 4.

LH Berlin to JFK

LUFTHANSA has introduced flights from Berlin to John F Kennedy International Airport.

Aviation Pros is reporting it's the first time since 2001 Lufthansa has stationed a long-haul aircraft in Berlin.



This week, Aurora Expeditions, is giving readers the chance to win a free trip for 2 onboard a 2018 expedition worth up to **US\$21,200** per person. You can choose from one of the below expeditions:

- 18 day "In Shackleton's Footsteps" 7-24 March 2018 – Weddell Sea, South Georgia & Falklands
- 15 day "Sub-Antarctic Safari" 24 March-7 April 2018 – Falkland Islands & South Georgia

To enter, tell us in 25 words or less why Aurora Expeditions is the perfect choice for your clients wanting an authentic, small ship expedition cruise to the Polar regions. The winner will have the most creative entry. Send your entry to auroraexpeditions@traveldaily.com.au

To improve your entry, here are some helpful research tools:

- Visit the website - auroraexpeditions.com.au
- Order your copy of the 18/19 expedition guide from Tifs - tifs.com.au



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Novotel Sydney Manly Pacific has teamed up with Skater HQ and Manly Surfboards to offer a "Family Fun" package with overnight accom, a beach pack and \$30 credit towards the hire of scooters, surfboards and more. The deal is priced from \$347 per room per night - [CLICK HERE](#).

Savings of up to \$400pp are available on over 700 **Celebrity Cruises** dep booked before 03 Dec. Offer applies to new bookings for sailing of four nights or more and leaving between 10 Dec-30 Apr. Call 1800 754 500.

Uniworld Boutique River Cruise Collection has brought back its "Best Offer Ever" with savings of up to 40% off select 2018 voyages when booked before 31 Dec. For more information call 1300 780 231.

Travellers can save up to 10% off select 2017/18 **Contiki** trips booked by 30 Nov. The 21-day European Vista (Winter) is priced from \$3,200pp including the discount and for travel 22 Jan 2018. See www.contiki.com.

The Retreat Port Stephens is offering a 20% discount on five-night stays over summer, available through to 30 Apr. A five-night stay in a cabin is priced from \$650, or in a bungalow from \$950. Call 02 4982 1244.

Save \$400 per couple on selected **Grand Pacific Tours New Zealand** coach Apr and May 2018 departures, including Affordable and Escorted Tours. Rates lead in at \$2,644ppts, visit www.grandpacifictours.com.

Panama canal first

PRINCESS Cruises' *Caribbean Princess* became the first mega-cruise ship to traverse the Panama Canal's newly expanded "Neo-Panamax" Locks on 26 Oct.

Prior to the completion of the \$5.4b "Neo-Panamax" expansion, only vessels with a max width of 106 feet could enter the locks.

Caribbean Princess has a width of 118 feet and carried 3,200 pax through the expanded locks.

Princess Cruises was also the first line to take pax through the Panama Canal 50 years ago.

Hilton airport arrivals

THE Hilton Hotels & Resorts, Curio Collection by Hilton and DoubleTree by Hilton hotel portfolios are introducing five new airport hotel locations.

The new additions include Hilton Nashville Airport, H Hotel Los Angeles, Curio Collection by Hilton, DoubleTree by Hilton Toronto Airport West, DoubleTree by Hilton Toronto Airport and DoubleTree by Hilton Boston Logan Airport Chelsea.

JNTO Rugby site

JAPAN National Tourism Organization (JNTO) has launched a new website to provide information to travellers heading to the Rugby World Cup 2019 which will be held in Japan.

The portal aims to highlight access, local food and drink, places of interest and itineraries for the 12 host cities.

It also details where each team is playing, the times and locations of each match plus general match venue details such as stadium access information.

More info will be added as the official kick-off approaches. See visitjapan2019.com.

Today in California

TUNE into Channel Nine's *Today Show* over the weekend from 7am each day to see weather presenter Steve Jacobs broadcast from Northern California.

Sat's weather crosses will come from Monterey, while San Francisco will be in the spotlight on Sun.

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Cruise Consultant

Sydney, Up to \$55k + Super, Ref: 11675J1

Do you love Cruise and would you like to specialise in this niche but booming travel product? If you have a passion for cruising and for travel sales then apply now. You will be working towards targets and earning a great salary in return within a sales and service focused environment. You will ideally be experienced within the travel industry, have GDS skills and have been on several cruises yourself. Long term career progression and a CBD location are perks to this role.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Corporate Travel Consultant

Sydney Hills District, \$58k Package + Bonus, Ref: 2961PE5

Escape the daily rat race of Sydney's CBD; give yourself a better work life balance working close to home in this cool corporate role! My clients are seeking an experienced Corporate Travel Specialist to join them. You will work with a portfolio of dedicated accounts. Not only will you have the time to build rapport & nurture your clients, but you will enjoy being part of this energetic, passionate team. Must have corporate experience and Amadeus GDS. A great opportunity to work close to home!

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Cruise Consultant

Brisbane, Up to \$50k + Comms, Ref: 2896SZ5

Multi-award winning online agency with low turnover of staff due to a fun and supportive company culture and working environment. Full kitchen and state of the art facilities including daily morning coffee, fresh fruit platters and Friday afternoon wind down drinks in the lounge area. Overlooking the Brisbane River, our clients are looking for an experienced travel and cruise consultant wanting a change. Answering inbound calls, no cold calling or going out to chase enquiries.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Wholesale Consultant – Niche Product

Melbourne, \$40-42k + Comm, Ref: 33020HC12

Are you currently working in the Travel Industry & need a change? Have you always wanted to work in wholesale travel? Then here is your chance! This Melbourne based company is recruiting for a passionate Wholesale Consultant. Dealing with agents only, this wholesale role is great for an experienced Wholesale Consultants that are looking for a new adventure in their career. Candidates must have the ability to thrive and succeed in an often diverse and always customer focused, travel sales role.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Special Groups Coordinator

Sydney, Circa \$50k + Super, Ref: 3140SO30

Work for an award winning company in the CBD, you will be an experienced groups consultant that loves working within a great team which supports the larger function. You should enjoy working in a fast paced environment & will be looking for a fantastic new challenge to embrace. You should be someone who has strong attention to detail as well as being able to maximise of opportunities to bring new groups on board. If you have aspirations for taking on more responsibility, walk this way!

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

Travel Consultant

Brisbane, Competitive Package, Ref: 1995AW1

This leading online agency has been established since 1994. As a trained consultant, you will offer personal service creating the perfect holiday for the customer. Working online to create package holidays across several destinations; you will deliver exceptional customer service. Our client is offering a lucrative package, which can be negotiated upon interview (DOE). So if you are looking for a new challenge, enjoy consulting online & want to work Monday –Friday; then this role is for you!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Senior Wholesale Consultant

Melbourne, Up to \$45k + Super + Bonus, Ref: 3145HC1

My client is seeking two senior wholesale consultants to join their growing brand. This highly regarded travel company is expanding rapidly due to demand for their product and are looking for two experts to join them. If you have two years retail travel consulting or wholesale reservations experience and a passion for providing a high level of customer service this role is for you. With a focus on European product, this role is deal for those who have sold or travelled Europe extensively.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Travel Consultant

Perth, Competitive, Ref: 1771SJ1

An exciting new position has opened in Perth for an experienced travel consultant looking to focus on high-end bookings. This Monday – Friday role in a small but experienced and friendly team is offering a highly competitive salary package for the right candidate. A loyal clientele providing repeat bookings and a supportive team makes this a sought after position. I am looking for at least 12 months travel industry experience. We are commencing interview shortly so don't miss out!

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



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