

No Vegemite for QF

QANTAS has confirmed the name of its first 787 *Dreamliner* will be "Great Southern Land," with ceo Alan Joyce formally taking delivery of the aircraft at a ceremony in Seattle overnight.

The name was chosen from 45,000 suggestions made by the travelling public, with a shortlist released earlier this year (**TD** 01 Jun) including other suggestions such as Vegemite, Coeee, True Blue and Waltzing Matilda.

Emirates campaign

EMIRATES has launched a new US\$15 million global campaign to "inspire travel" across its network of global destinations as well as the airline's Dubai hub.

The 'World of Good Times' ad features the song *Don't Stop Me Now* by UK band Queen, which has been said to be the most uplifting tune on the charts in the last 50 years - see it at traveldaily.com.au.



3m options for WEB ceo

WEBJET shareholders are being asked to vote on an award of three million share options for ceo John Guscic, as part of a new long-term equity incentive.

The company's board says management succession is a key focus, and the package aims to provide "added incentive to Mr Guscic to focus on the delivery of long term total shareholder return" in the coming years.

The proposed award would be in three tranches - up to 1 million options vesting on 30 Sep 2018 at an exercise price of \$12.50 per share - compared to the current Webjet share price of \$11.

A further 1 million options would vest on 30 Sep 2019 at \$14 per share, and the final million would vest on 30 Sep 2020 at an exercise price of \$16.

On exercise of an option (by paying the exercise price) Guscic is entitled to be issued one share.

Webjet chairman Roger Sharp urged investors to vote for the package, noting "these are not free shares...if exercised they will require John to invest a significant amount of money to buy the shares at a material premium to the current share price".

He said the options would only fully vest if Webjet achieved strong shareholder returns.

The OTA has had an "extraordinary year," Sharp added, with revenue up 48.9%, flight bookings growing at over six times the general market in Australia, a \$28m profit from the sale of Zuji and the \$330 million acquisition of JacTravel.

Iririki special offer

IRIRIKI Island Resort & Spa in Vanuatu has launched a limited time mate's rate of \$750ppts for five nights including daily breakfast, two dinners per person, two spa treatments per person and other inclusions.

For details see the **last page**.

SQ A350s to BNE

BRISBANE Airport this morning welcomed the arrival of Singapore Airlines' brand new A350-900.

Passengers and VIP guests enjoyed a champagne breakfast and a plane walk-through, while local plane spotters were treated to a hosted airside tour to capture the A350 touchdown.

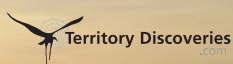
The move signalled the start of upgraded Airbus services for three of SQ's four daily BNE-SIN flights, and also sees the introduction of the airline's premium economy cabin plus a 42% expansion of business class capacity into the Qld capital.

Today's issue of TD

Travel Daily today has seven pages of news including a photo page for **Excite Holidays** plus full pages from:

- inPlace Recruitment
- Iririki

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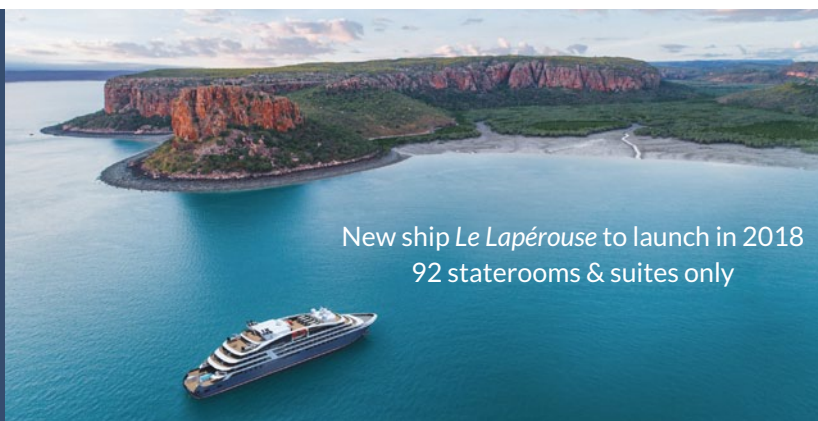


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Kimberley 2019: Sales for
Luxury small ship Expeditions
will open on 26th October 2017

Discover Now!



New ship *Le Lapérouse* to launch in 2018
92 staterooms & suites only

Ophelia hits flights

DOZENS of flights across Ireland and the UK have been cancelled as the storm Ophelia began battering the islands overnight.

Carriers including British Airways, Aer Lingus and Ryanair have made cancellations amid winds of 150km/h.

CWT to avoid BA fees

CARLSON Wagonlit Travel (CWT) has struck a distribution deal with British Airways and sister carrier Iberia Airlines that will allow it to avoid planned surcharges on GDS bookings.

The agreement begins 01 Nov and applies to both CWT's business and leisure clients. "This agreement further strengthens our long-standing partnership with BA and IB and highlights our mutual commitment to the concept of new distribution capabilities (NDC) to drive improved product differentiation," said Brian

Mogler, CWT senior vp of global supplier management.

"While we believe GDSs provide the best technology platform available for CWT to enable best-in-market user experience and operating efficiency, we will continue to monitor and assess new technologies and capabilities," he said.

British Airways and its parent IAG plan to impose a US\$10 "distribution technology charge" on fares booked via GDS from next month (**TD 29 May**) which they say will not apply to bookings via NDC.

New Fantasea gm

FANTASEA Cruises has named Angus Campbell as its new general manager, replacing Anthony Hayes who has moved to rival Captain Cook Cruises (**TD 12 Sep**).

Campbell has been with Fantasea parent firm Riverside Marine for more than 18 years.




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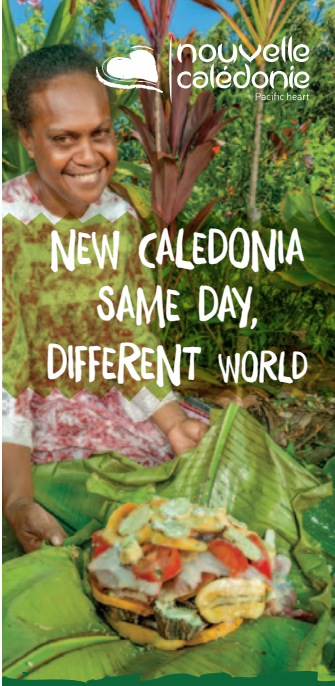


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LH bids for Alitalia

GERMAN airline Lufthansa has submitted an offer for parts of Alitalia and a plan to reshape Italy's ailing national carrier.

LH motives differ however from the Italian Government which wants to sell Alitalia as one whole package and not as parts.

The news comes days after it acquired parts of airberlin.

MEANWHILE, the sale of Alitalia has been delayed until next Apr in the wake of Monarch and airberlin going bankrupt and the pilot crisis at Ryanair, Italy's Economic Ministry said.

AFTA cinema deal

AFTA is inviting travel agents to participate in heavily discounted cinema advertising over the upcoming blockbuster season.

More than 2,000 cinemas across Australia are on offer, with pricing at 75% off the standard rate card.

Packages start at \$2,725 for a four week campaign including 225 30-second ad spots, with AFTA able to customise a brand new ATAS cinema ad with branding and a local call to action - see it at traveldaily.com.au.

More info on 02 9287 9900.

Virgin Australia/Delta Airlines Year Round Industry Rates to LAX. Sales to 29JUN18.

Economy Class from \$925* \$700*

PP AUD RETURN plus taxes.

Taxes approx. \$200* - \$220*pp

*Conditions Apply.



australia



DELTA



INDUSTRY DEALS



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Visitor numbers up

SHORT-TERM visitor arrivals during Aug 2017 rose 7.9% compared to Aug 2016, according to the latest stats from the ABS.

The 756,000 movements recorded was 0.8% higher than Jul 2017.

Arrivals from New Zealand grew slightly in Aug to 115,800 compared to 112,100 in Jul according to the trend figures, with British arrivals down from 39,300 in Aug last year to 37,500 in Aug 2017.

The ABS is reporting that travel to Italy is up 15.9%, when compared to a year ago.

RWC Sevens agents

WE LOVE Rugby and Events Travel have been named as the official Australian travel agents for packages to next year's Rugby World Cup Sevens 2018 in San Francisco.

The tournament takes place in Jul at AT&T Park, with ground arrangements coordinated by USA Eagles Tours.

In New Zealand the official agents for the competition have been named as Williment Travel and All Blacks Tours.



Window Seat

THE Federal Aviation Administration in the United States is currently investigating a pilot who dropped a posse of live turkeys from his plane on an Arkansas festival this week.

The annual Yellville Turkey Trot event held in Arkansas has witnessed the practice of "turkey dropping" for close to 50 years, but more recently the festival has found itself under increasing scrutiny for violating the rights of the birds.

Sponsors have even taken steps to distance themselves from the bizarre ritual recently.

The FAA has been reluctant to intervene in the practice in the past because of a legal technicality that suggests for a law to be broken the "birds must be considered projectiles".

Law-breaking aside, it would appear the biggest turkeys in this case are the event organisers and the pilot who allowed the practice to continue for so long.

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DELTA



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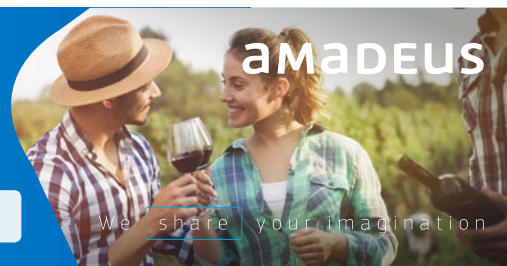
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HOW TO ENTER >

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Hotels sell Avendra

ARAMARK Corporation has agreed to acquire hotel supplies company Avendra for US\$1.35b.

Marriott International, the majority shareholder in Avendra, is expected to receive an estimated \$650m from the sale.

"Avendra has leveraged its tremendous scale by recommending quality products, negotiating favourable terms with vendors, and increasing efficiency of the procurement process," said Leeny Oberg, chairman of the Avendra Board and executive vice president and chief financial officer of Marriott International.

Avendra was formed via a merger of Marriott's North American procurement division with the procurement subsidiaries of Hyatt, Accor, ClubCorp and IHG.

Swiss-Belhotel NZ

SWISS-BELHOTEL International has announced the opening of the Swiss-Belsuites Pounamu Queenstown hotel, marking its fifth property in Australasia and its second in Queenstown.

The 64-room location features a modern style with floor-to-ceiling windows and boasts under-floor heating and scenic outdoor spas.

Bali 'down 20%'

BALI has experienced a 20% drop in tourism bookings over the past few weeks due to volcanic activity from Mt Agung, according to Khiri Travel Indonesia.

The company says "irresponsible reporting" and social media have created unwarranted fear, and that most tourism activity in Bali takes place a safe distance from the volcano.

In order to allay concerns, a social media campaign called #IaminBaliNOW has been launched by Alex Tusk, the founder of bookgreener.com.

The social media push aims to arm tourists with reliable, up-to-date info on natural dangers.

Sydney TV ads

SYDNEY is set to get some marketing attention with a major multichannel advertising campaign launched on 15 Oct.

Running across TV, outdoor and digital, the 'Sydney in Summer' push will reach over 4 million viewers in Australia, according to NSW Minister for Tourism & Major Events Adam Marshall.

The ads will run in two weekly bursts with a second due 05 Nov.

Activations will also be run via paid digital and social until Feb.

Afterhours Corporate Travel Manager



After-hours service provider, 24x7 Solutions, has a unique opportunity for an experienced Afterhours Corporate Travel Manager to join its team on a part-time basis.

If you have been working as an Corporate Travel Manager this role is perfect for you.

- This role entails predominantly weekend work and some evening shifts.
- You must be willing to embrace additional shifts when needed. Shifts are scheduled on a rotational roster.
- You will need to be proficient in ticketing and re-issues.
- A positive attitude and strong work ethic will be highly desirable for this position.
- You are motivated to go above-and-beyond, think outside the square, multi-task and work in a high-pace environment while demonstrating high attention to detail.
- Extensive knowledge in at least two GDS systems is an advantage.
- A minimum of 5 years' experience as a Corporate Travel Consultant is required due to the variety and complexity of domestic and international client itineraries

Send your CV and covering letter to mena.clark@24x7solutions.com.au

Mantra's capital presence



MANTRA Group yesterday unveiled its brand new Mantra MacArthur Hotel on Canberra's Northbourne Ave.

The new property was realised through a \$19m retrofit of a former office tower.

Federal Minister for Trade, Tourism and Investment Steven Ciobo was on hand to cut the ribbon to the 176-room hotel, which arrives as part of a push from the city to inject greater renewal and vibrancy into some of its ageing infrastructure.

"New hotels in key precincts play a critical role in promoting

a vibrant visitor economy while meeting the needs of growing visitor numbers to Canberra, said Mantra Group chief executive officer Bob East.

The new addition means Mantra Group now operates just under 500 rooms across four hotels in Australia's capital.

Pictured from left: Mantra Group chief executive officer Bob East; Australian Minister for Trade, Tourism and Investment Steven Ciobo; ACT Attorney-General Gordon Ramsay; and HTI group directors Adam Howarth and Jon Tanchevski.

Groups & Events Consultants

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Your proficient, knowledgeable and pleasant approach to business Groups travel has always been your selling point; and that is what sets you out as a **QBT Groups & Events Consultant**.

Applying your approach to each enquiry, you are key to ensuring our Government and Corporate clients are provided with a second to none service each time that they reach out to QBT. As part of this close knit group, customer excellence is a priority that you deliver on effortlessly together as a team.

In your team, each day will look different as you provide a seamless, easy and professional experience for your client group. Utilising your expert technical travel skills gained from your experience processing various complex and high service requirements you will comfortably and confidently manage our client travel needs.

As a member of the Helloworld Group - working at QBT will provide you the opportunity to be part of Australia's leading integrated travel business. The group encompasses travel brands providing franchised retail services, wholesale products, specialist government and corporate business travel and ticket distribution services.

As a QBT VIP consultant you will join a team that truly believes in delivering an exceptional professional service.

To apply please send your CV, quoting reference: **G&EC-SYD** to careers@helloworld.com.au

QBT Business travel made simple

Tuesday 17th October 2017

Back-Roads to Ireland



BACK-ROADS Touring Co recently hosted eight travel agents on a fam to Southern Ireland in conjunction with Qatar Airways & Express Travel Group.

Highlights from the Emerald Isle included the Ring of Kerry, the Cliffs of Moher and the Jameson Distillery in Midleton.

Pictured from left are: Andrew

Sullivan, The Don't Forget Travel Group; Lorraine Stone, The Travel Planner; Daniel James, Express Travel Group; Maria Neil, Airport Travel Centre; Lauren York, RAA Travel West Lakes; Amanda Nikitas, Italktravel Mitcham; Kerry Harrison, Inflight Travel; Teresa Goreham, YourWorld@Glenelg; Marysia Hock, Contal Travel; and Michelle Houston, Back-Roads.

Peregrine Europe

PEREGRINE Adventures has released its Europe brochure with new destinations and new small-ship cruise charters.

The company has introduced an 11-day Secrets of Romania itinerary that takes in Bran Castle in Brasov and a stay in an 18th Century guest house owned by a Count, priced from \$3,415ppts.

Twenty small ship cruise charters have been added, including itineraries in Portugal, Iceland, Croatia and Greece, priced from \$2,735ppts.

Eurostar early bird

EUROSTAR is offering early bird savings of 20% off selected tickets, while also rewarding travel agents with gift cards for fares booked during its sale.

The 20% discount applies to Standard Premier (First class) and Youth (Second class) fares booked by 10 Nov, for travel between 02 Nov and 21 Aug between London, Paris and Brussels.

The fares are available through Rail Plus, Rail Tickets and Infinity Rail, with agents receiving a \$50 Coles-Myer gift card for every \$1,000 of Eurostar fares booked.



AFTA update

From AFTA's chief executive, Jayson Westbury



AS FEDERAL Parliament returns this week for an action-packed week of running the country, all eyes and ears turn to electricity policy as the Prime Minister now attempts to sell the new policy which has the catchy phrase "National Energy Guarantee".

The Federal Government has certainly found itself in a fire storm over the price of electricity and from my own bills, fair enough. The price of power has increased over 60% over the past 10 years and at the end of the day we, the consumers and industry paying, would have to ask what real extra value have we got for that – the lights are still on and look the same.

Meanwhile we have now got government-funded advertising to tell us to switch things off and turn our air conditioners to 26c on the hottest days, like that is going to work. Over the coming weeks we will now be inundated with cabinet ministers and the Prime Minister selling the new electricity policy in order for our bills to reduce, so they say, by around \$115 per year. Terrific. Meanwhile, energy costs become one of the heftiest costs businesses face and travel agents and the travel industry are not resilient to this. We all use stuff in our everyday lives to run and operate the business that uses electricity. It is 2017 after all, and much of the innovation in productivity that the Federal Government talks about needs electricity to operate.

So we will, as with all things government, we now have to wait and see if this new policy actually delivers the savings and the reliable electricity supply that the country needs to remain competitive and dynamic in the decade ahead.

On a much brighter final note, a very big congratulations goes out to Qantas today as it celebrates its Boeing 787 *Dreamliner* delivery which will bring some exciting new route options in the years ahead and no doubt continue the legacy of innovation and change which is at the core of Qantas today.

SAA debt reprieve

SOUTH African Airways has been given a reprieve until the end of Oct to settle debts of R5 billion (A\$478 million).

The debts were originally due in Sep, but South Africa's Finance Minister Malusi Gigaba has told Parliament they might be extended for a further two years, *Reuters* reports.

The airline was last month granted emergency government funds to repay R3 billion in debt (A\$287 million).

Belmond new look

BELMOND will mount a global advertising campaign to promote its 49 hotel, rail and river cruise experiences worldwide.

Under the title "The Art of Belmond", the campaign involves a "cinematic film" as well as print and digital adverts, aimed at raising brand awareness and boosting its position in the luxury travel market.

CLICK HERE to view the film.

AA Dom Republic

AMERICAN Airlines will resume its services from New York JFK to the Dominican Republic over the holiday season, flying daily to the cities of Santiago and Santo Domingo from 15 Dec to 07 Jan.

Ramada to Riyadh

THE Wyndham Hotel Group is planning a Ramada branded hotel in the Saudi city of Riyadh, due to open in 2020.

The 189-room Ramada Riyadh King Fahd Road will become the 11th Ramada hotel in the Kingdom of Saudi Arabia.

**AFTA TRAVEL PAGES
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IN 2018**

CLOSING SOON

CLICK HERE to request a media kit or call 1300 799 220.



Travel Daily
travelBulletin



Excite Holidays turns 15 and announces launch into the US market!

EARLIER this month, Excite Holidays celebrated its 15th birthday by throwing a party to remember. Attended by 150 members of staff, trade media, partners and key suppliers, the celebration was a huge success. With red and white balloons covering the ceiling, to endless platters, customised lollipops, gift bags galore and a scene-stealing cake as the main centrepiece, the celebration coincided with the official launch of the company's brand spanning new Sydney city office and the announcement of a highly-anticipated launch into the US market. Founders Nic Stavropoulos and George Papaioannou were in attendance to cut the ceremonial ribbon and officially mark the opening of the new office space. Nic and George thanked all those who have supported, and continue to support, their vision to continue to innovate and disrupt the travel industry. The two leaders also gave a heartfelt speech detailing their triumphs over the last 15 years, from Excite's beginnings in a one-bedroom apartment in Brighton Le-Sands to becoming a truly global brand with offices in Sydney, Athens, Bangkok and soon, the USA. Here's to the next 15 years!



FOUNDERS Nic Stavropoulos & George Papaioannou.



MICHAEL Whitrod, Hotel Beds; Kosta Mylonas, Excite Holidays Athens; Diego Barake, Hotel Beds & Michael Cassis, Disney Destinations.



JESSICA Luxton, Las Vegas Convention and Visitors Authority; Vicki Cimino, New Hampshire; Lori Harnois, Discover New England; and Estlin Loparto White Mountains.



IT'S not a birthday celebration without a giant cake!



A WONDERFUL celebration to be remembered!



DELICIOUS antipasto and fresh seafood platters adorned the tables.



CEREMONIAL ribbon cutting to officially mark the opening of the new office.



SUE Watts, Stuart Chalmers & Jacqui Shelly, Excite Holidays.

exc!te
HOLIDAYS

Tuesday 17th October 2017

Qatar links Cardiff

QATAR Airways is inviting agents to a special breakfast event in Melbourne to celebrate the launch of its new Cardiff service which begins 06 May.

The event will be held at Hotel Windsor on Thu at 0715 for a 0730 start and runs until 0845.

Those wishing to attend must RSVP **HERE** by COB today.

AC Marriott Tokyo

TOKYO will be the first city in the Asia Pacific to receive Marriott International's new AC Hotels brand.

AC by Marriott Tokyo Ginza is scheduled to open in the summer of 2020, in time for the Olympic Games in Jul.

The 15-storey hotel will feature 296 guestrooms, an executive lounge on the top floor and all-day dining options.

The property is located in one of the city's upscale entertainment districts, a short distance from the Ginza and Tokyo stations.

Garuda's last 747

GARUDA Indonesia formally ended commercial Boeing 747-400 operations on the weekend.

Its final 747 flight was GA8991 Makassar-Jakarta Soekarno-Hatta.

Garuda president director Pahala Mansury said the carrier had sold two B747-400s to Orient Thai Airlines.

They had previously served places including Amsterdam, Beijing, London and Singapore, but more recently have been dedicated to religious flights to Saudi Arabia.

Tourism scholarship

SCENIC World and Western Sydney University have launched a scholarship to assist ambitious Blue Mountains residents from disadvantaged backgrounds to follow their dream of studying a bachelor's degree in tourism or environmental science.

The award will provide \$7,500 in funding each year and is part of the Scenic World's philanthropic program Scenic World Shared.

Money

WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.785

THE Australian dollar was weaker across the board overnight after reaching three week highs overnight on the back of US inflation figures.

There was a 0.5% decline in value overnight against the US dollar as a result.

Australia's dollar was up against the British pound as the stalemate between the UK and the European Union continues over Brexit terms.

Today the RBA minutes will be released and on Thu, Australian employment figures are due to unveiled, which both events could boost the AUD.

Wholesale rates this morning.

US	\$0.785
UK	£0.592
NZ	\$1.092
Euro	€0.665
Japan	¥88.04
Thailand	฿25.95
China	¥5.172
South Africa	R10.465
Canada	\$0.982
Crude oil	US\$51.45

Win a trip to SABAH



This month Royal Brunei Airlines, Sabah Tourism and Suter Harbour Resort are giving travel agents the chance to win a trip to Sabah.

Prize includes:

- Economy return airfares for two on Royal Brunei Airlines
- Three nights accommodation at Suter Harbour Magellan
- A North Borneo Sunset Cruise for 2

To win, send through a photo showing us why Royal Brunei Airlines and Sabah are your ideal escape?

Send your entries to rba@traveldaily.com.au



QF chauffeur points

BRUNEL Worldwide Chauffeur Drive has announced that customers can now earn four Qantas Points for every dollar spent when using their vehicles.

To receive points, clients must book via Brunel's app or website.

A 100-point bonus will be given for each time a booking is made via the app until the end of Jan.

Saudi-Iraq links

IRAQ and Saudi Arabia are set to resume scheduled passenger services for the first time in 27 yrs after both countries signed an MOU to allow flights to operate from 30 Oct.

WTTC chairman

THE World Travel & Tourism Council (WTTC) has named Christopher J. Nassetta, president and ceo of Hilton, as the Council's next chairman.

Nassetta has been part of WTTC's exec committee since 2011 and since 2014 has been the vice chair for North America.

Virgin-Delta switch

VIRGIN Atlantic has transferred one of its four daily London Heathrow to New York JFK services to Delta Airlines for the remainder of the month.

Ceo Craig Kreeger told *Bloomberg* the move allowed VS to gradually ground part of its fleet of 14 B787-9s while repairs to the aircraft's Rolls-Royce Trent 1000 engines are undertaken.

Rolls-Royce confirmed in Aug that 500 Trent 100s would need to have their fan blades replaced.

DL will utilise Boeing 767 and B777 aircraft on the route.

New Simpson tour

TRI State Safaris has launched a new Simpson Desert tour for 2018 from May.

The 12-day tour will depart from Broken Hill and cover NSW, South Australia and Queensland.

Guests will explore Lake Eyre, William Creek, Oodnadatta, Birdsville and the desert.

Travellers can take advantage of savings of up to \$2,100 if they book by 15 Nov.



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Product Manager

Sydney CBD

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Our client is a leader in luxury travel and renowned for their high end product. They are looking for an inbound specialist to join their Australia and NZ team. Arrange tailor made luxury itineraries throughout both destinations. If you are creative with strong attention to detail and previous experience in the inbound or domestic travel space, then this is the perfect opportunity for you!

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- Excellent staff retention

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Wholesale Reservation Consultants

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A successful travel wholesaler who specialise in creating customised travel itineraries for an exciting and popular region of the world. Seeking a passionate person with personal travel experience throughout Italy & Europe. You will have worked within the travel industry and be experienced at creating a PNR. Arrange land, hotel & tour bookings from travel agents & overseas operators.

- Specialist role
- Great bonus structure

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Corporate Travel Cons. North Sydney

Salary to \$65K + super + incentives

Join this international brand in their Nth Sydney location working for a highly respected & talented manager. Work in a team on a multi-million dollar account with domestic & international itineraries. Must have previous corp exp.

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Corporate Travel Consultant Canberra

Salary to \$60K+ super + benefits

Join this newly created team in Australia's capital territory! This global travel company has acquired a large account & need experienced corporate travel consultants to support this valued client. Mon to Friday, Galileo an advantage.

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\$2,500**



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LUXURY ISLAND ESCAPE AT MATES RATES PROMOTIONAL PACKAGE**

PACKAGE INCLUDES

- ✓ Five nights' accommodation in an Island Faré
- ✓ Daily buffet breakfast
- ✓ Two dinners for two at Azure Restaurant
- ✓ Daily Island Dream cocktail for two
- ✓ Two 30 minute massages per person at Iririki Day Spa
- ✓ Complimentary Wi-fi available in public areas and in room

ADDED INCLUSIONS

- ✓ Welcome drink on arrival
- ✓ Unlimited use of ferry service to and from Port Vila town
- ✓ 2 bottles of water per room daily
- ✓ 2,500 vatu Jewel Casino gambling chip per room
- ✓ Use of all non-motorized sporting equipment including catamarans, kayaking & snorkeling

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*Block out dates apply 23 Dec 17 - 02 Jan 18, 29 Mar 18 - 03 Apr 18. Extension's permitted at standard rates. T & C's apply - visit website for full details.

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