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VA Sabre branded fares

VIRGIN Australia has implemented Sabre Branded Fares, with the move allowing agents using the Sabre GDS to sell VA branded fare families globally.

The Sabre Branded Fares offering enables airlines to package extra features and benefits within each fare, such as lounge access, additional loyalty points and other services "with the goal of providing their customers greater value at the lowest fare," according to Sabre vice president of air commerce, Rakesh Narayan.

VA gm corporate and industry sales, Ann Elliott, said the move was recognition that many

travellers today looked at overall value rather than just price alone.

"While we continue to offer increased benefits across our fares, we also need to be able to cater to specific traveller demands," Elliott said.

Agents using the Sabre Red workspace can see the included ancillaries to offer customers more choices, while the extra functionality is also offered to pax using a Sabre-connected OTA.

QR to Penang

QATAR Airways this morning announced it would launch non-stop flights between Doha and Penang in Malaysia.

The new route will launch on 06 Feb 2018, with QR to utilise two-class Boeing 787 aircraft on three weekly frequencies.

Penang will be QR's second port in Malaysia, operating alongside flights to Kuala Lumpur which is currently served thrice daily.

One&Only Maldives

ONE&ONLY Reethi Rah is offering a fourth night free for stays until 16 Dec.

The exclusive resort is on one of the largest private islands in the North Male Atoll of the Maldives - see **page 10**.

Today's issue of TD

Travel Daily today has nine pages of news, a front cover page for **Virgin Australia**, a photo page for **Silversea Cruises** plus full pages from:

- One&Only Reethi Rah
- Travel Trade Recruitment



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Travel Daily

Wednesday 18th October 2017



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New Westin for Darwin

MARRIOTT International has announced its Northern Territory debut, with a new agreement with China's Landbridge Group to manage The Westin Darwin.

The eight-storey newbuild property is scheduled to open in 2020 as part of a large scale mixed use development in the Darwin Waterfront Precinct.

The hotel will feature 240 guest rooms including 14 suites, along with three dining venues, a

MH chief quits

MALAYSIA Airlines ceo Peter Bellew has announced his resignation, after accepting a role as chief operations officer with Irish low-cost carrier Ryanair.

The news appeared to take the Malaysia Airlines board by surprise, with MH issuing a statement calling the announcement "unexpected".

Bellew, who is the beleaguered carrier's third ceo since 2014, had downplayed earlier rumours that he would leave MH, just two weeks ago saying a turnaround would be "the greatest achievement of my life".

fitness studio and over 1,100m² of meeting space.

Marriott International area vice president Sean Hunt said the Westin brand was enjoying "outstanding growth" in Australia with planned openings in Perth, Brisbane, Coolom and now Darwin complementing existing Westins in Sydney & Melbourne.

Scenic appoints

SCENIC has confirmed the appointment of Anthony Laver as its new group general manager of sales and marketing in the Australia/Asia Pacific region.

Laver officially starts today, joining Scenic from Destination NSW where he has been general manager marketing since 2009.

Scenic founder and chairman Glen Moroney said as the group prepares to launch its first ocean ship, *Scenic Eclipse*, in Aug 2018, Laver's "extensive domestic and international experience in the travel, major events, retail and entertainment industry will be of immense benefit to Scenic as we look to further enhance and expand our presence globally".

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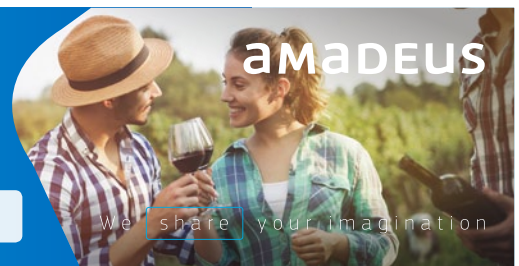
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Volcano takes toll on Bali

BALI'S accommodation sector has been hit by a visitor slump of up to 15% since the Mt Agung volcano rumbled to life last month, the island's tourism officials have confirmed.

Bali Tourism Board vice chairman Ketut Ardana told *Travel Daily* average occupancy levels before the volcanic activity had been around 60-65%.

Since then, the overall decrease had been 10-15%, he said.

The Bali branch of the Indonesian Hotel and Restaurant Association (PHRI) has listed current occupancy rates in key areas ranging from 60% in Nusa Dua to 55% in Kuta and Legian, 50% in Ubud and 42% in Lovina.

"We want to reassure Australian tourists of their safety while the uncertainty around Mt Agung continues," Ardana said.

"The authorities are managing safety by enforcing an evacuation

zone around Mt Agung and geological agencies are in regular contact with airlines."

Ardana said key areas like Ubud were 50kms from the volcano, while Kuta and Nusa Dua were around 70km away and "open for business and beautiful as always."

Visit Indonesia country manager for Australia Miriam Tulevski said the island of Bintan provided an option for those looking for an alternative to Bali.

A live stream of Mt Agung has been set up by the Bali Tourism Task Force - [CLICK HERE](#) to view.

Tigerair \$1 sale

TIGERAIR Australia has launched a "Pay to Go, Return for \$1" sale across domestic routes.

More than 13,000 fares of \$1 are available until noon Sat or until sold out, for travel from late Jan to late Mar.

InterCon WA debut

INTERCONTINENTAL Perth has opened its doors in the city centre, becoming the brand's sixth Australian property.

Located in the King Street Precinct, the 240-room hotel has been designed by Woods Bagot with interiors by Chada, and features specially commissioned works by West Australian artists.

Club InterContinental guests will have a top floor retreat offering breakfast, all day refreshments, high tea and sunset drinks.

Restaurants include a "food truck concept" called Graffiti.

AC new Aus head

AIR Canada has named Vic Naughton as its new general manager for Australia and NZ.

Naughton joins from American Airlines where he was head of sales for the Australian market.

He joins next month ahead of AC's launch of MEL flights in Dec.

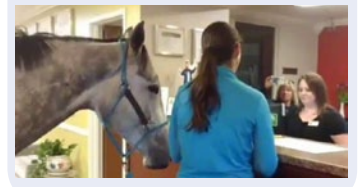


Window Seat

YOU'VE heard of pet-friendly accommodation, but one equine aficionado in the USA took things to extremes last week by checking in her horse.

According to the *Lexington Herald-Leader*, Lindsey Partridge from Ontario, Canada was en route to compete in a dressage competition when she stopped at the Super 8 Motel in Georgetown, Kentucky (**below**).

She jokingly asked the motel receptionist if the pet-friendly policy would apply to her horse, and was thrilled to get the OK for an additional US\$10 charge.




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Mantra to SE Melb

MANTRA Group has signed a deal to operate the hotel and letting apartment component of Saraceno Group's \$1 billion mixed-use development in Clayton, south-east Melbourne. Due for completion in late 2020, the property will be known as Mantra M-City. The 10-storey hotel will have 250 rooms, conference facilities, a restaurant and bar and parking.

Nexus incentive

NEXUS Holidays has extended its Royal Caribbean Cruises incentive until 24 Oct. The prize is a two-night cruise departing Sydney on 01 Dec on board *Voyager of the Seas*. To win, agents need to generate the highest number of bookings via Nexus to any destination with RCI, Celebrity Cruises or Azamara Club Cruises. The winner will be announced on Wed 25 Oct.

Island Air bankrupt

ISLAND Air has filed for Chapter 11 reorganisation bankruptcy with American authorities. The Hawaiian-based airline company said the filing was caused by threats of legal action to ground the aircraft and strand hundreds of passengers. Island Air said this measure would prevent the matter from happening and that it expected to fly scheduled services as normal.

SAS expansion

SCANDINAVIAN Airline System (SAS) will expand its route network from Copenhagen over the northern summer of 2018, introducing a series of new and revived routes from Mar. Weekly flights will be introduced to Beirut, Genoa and Toulon, while twice weekly flights will operate to Sarajevo. Up to four flights per week will operate to Lisbon.

HELLOWORLD has announced a new three-year contract with Phil Hoffmann Travel, which will take the leading Adelaide-based group to a total of 22 years with Helloworld and its predecessors. HLO ceo Andrew Burnes said he was delighted at the re-signing. "With twelve branches in suburban and regional South Australia they are the largest and most succesful travel retailing operation in South Australia and have been for many years. "We value our partnership with them enormously and look forward to continuing our long and mutually beneficial partnership with them," he said. Phil Hoffmann's Peter Williams and Michelle Ashcroft are **pictured** above with Helloworld's Kate Cameron and Steve Hona.

Qantas campaign

QANTAS will this weekend debut its latest marketing campaign, with several TVCs showcasing its staff and their efforts to bring the new Boeing 787 into the fleet - view one of the ads at traveldaily.com.au.

Ocean Road works

THE Australian and Victorian governments will invest \$50 million to make the Great Ocean Road safer and more reliable. The project will involve targeted safety improvements such as strengthening of roads & bridges, resurfacing and upgraded safety barriers and signage. Construction on the project is due to start in early 2018 and will be completed by mid-2022.

Spring has sprung

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Valid for sale until 30 Nov 2017 and for travel until 14 Sep 2018

Prices and taxes are correct at time of print & subject to change without notice. Date restrictions & conditions apply.



MANTRA Group's Rising Stars - a group of 21 team members - teamed up with OzHarvest for a "Cooking for a Cause" class.

The activity was part of the company's development week at Mantra Legends Hotel & saw participants transform rescued food items into quality meals.

"By involving our Rising Stars with OzHarvest, it was a way for them to get imaginative, recycle food items that would normally be wasted, and to give back by creating a nutritional dish for those less fortunate," said Mantra Group exec director of human resources Cherie McGill.

QF amenity kits

QANTAS has unveiled a limited edition amenity kit created in collaboration with Oroton and Australian artists Craig & Carl.

The kit will be available on Qantas *Dreamliner* services between Melbourne and Los Angeles from Dec-Mar.

It features a black embossed print and an eye mask with the same design, as well as the current ASPAR products.

The release follows the airline taking delivery of its first of eight new Boeing 787 *Dreamliner* aircraft in Seattle (**TD** yesterday).

Travel Daily

Wednesday 18th October 2017

AB leaves oneworld

ONEWORLD has confirmed airberlin will cease to operate as part of the alliance, effective close of business 27 Oct.

The decision follows the filing of Air Berlin PLC & Co. Luftverkehrs KG's for the opening of insolvency proceedings over its assets.

airberlin affiliate NIKI will also no longer fly as part of **oneworld**. For more details on the situation at airberlin, **CLICK HERE**.

Tempo Sri Lanka

TEMPO Holidays has paired SriLankan Airlines' new daily nonstop flights from Melbourne to Colombo with its Sri Lankan Highlights package.

The tour commences in Colombo and includes nine nights' accom, a cookery demo, a visit to a tea plantation and high tea at the Grand Hotel.

Prices for the package, including direct Economy class flights, start from \$3,140ppts.

Transfer platform

INTERNATIONAL Rail has launched a ground transportation booking platform called "International Transfer" for Australian agents.

Agents who register with International Transfer can use the portal to search, choose and book transfers all over the world and will receive commissions of 5% on every reservation, as well as the option of adding their own booking fee to the fare.

To register for the platform or for more info, **CLICK HERE**.

Solstice welcome

CELEBRITY Cruises is celebrating the return of *Celebrity Solstice* to Sydney on Fri by offering a deal on a range of local sailings this season.

Book by 25 Oct for a bonus USD\$400 on board credit, two free Classic Beverage Packages and a AUD\$400 savings per oceanview stateroom and above.



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Boost for travel entrepreneurs

CORPORATE accelerator program, Slingshot, has announced the companies which will take part in its Horizons accelerator program, which is backed by Amadeus and Brisbane Airport Corporation.

Horizons is the first accelerator program under a three-year engagement with the Queensland Government's Advance Queensland initiative.

The 12 businesses participating are based in Brisbane and Cairns and are: Rewildin, Tripshare, JESI, RoomRanger, InnovaReviews, EventDuck, Transfer Buddy, Wifi Palm, Pelagic Dive Travel, Reef Restoration Foundation, Indigenous Tour Agency and Local Tourism Network.

Regional gathering

MORE than 100 registrations have been received by the Australian Regional Tourism Network (ARTN) for its annual Australian Regional Tourism Convention next week.

To be held 23-26 Oct at QT Canberra, the event will feature a lineup of more than 40 speakers including Senator Fiona Nash, Deputy Leader of the Nationals; Carlita Warren, NRMA; Bradley Spalding, Wildbrumby Schnapps Distillery and Jonathan Kobus, Visit Canberra.

Registration closes tomorrow. See arntn.com.au/convention.

Aranui agent offer

AGENTS can earn an extra 5% commission under the latest incentive from Aranui Cruises.

The offer applies to new bookings made until Apr 2018 for select *Aranui 5* cruises.

Papeete departures included in the deal are 01 Feb, 20 Feb, 10 Mar and 17 Apr.

A 14-day cruise is priced from \$6,360 in a stateroom and visits nine islands across the Sth Pacific.

Harbour cup cruise

CAPTAIN Cook Cruises is promoting its Melbourne Cup Lunch Cruise, to be held in Sydney on 07 Nov.

Cruising on the *Sydney 2000*, the event will depart from Darling Harbour King Street Wharf No.1 at 12 noon.

There will be horse auctions, a three-course lunch, prizes for best dressed, lucky door and sweeps and the race will be broadcast in the Show Deck Race Lounge.

Tickets are priced from \$149pp.

Battle of the PTM brains



TRAVELMANAGERS' personal travel managers (PTMs), national partnership office (NPO) staff and a handful of partner suppliers joined forces recently for a series of "battle of the brains" trivia nights across the country.

The five events were held in Brisbane, Perth, Adelaide, Sydney and Melbourne, hosted by the local state-based business partnership managers (bpm) and attracted over 100 personal travel managers, up to nine NPO staff

and a mix of industry partners.

Karen Dowling, bpm for Brisbane said the events aimed to foster better relationships with PTMs and local industry suppliers.

The Brisbane Champions are **pictured:** Melissa Petrakis, NPO; Timo Bohlender; Gayle Dawson; Karen Farley; Simon Tinkler; Carol Morgan, Allianz and Jodie Banbury, NPO.

Peru census curfew

PERU will conduct a national census on 22 Oct and a curfew will be in place from 8am to 5pm.

DFAT has advised Aussie travellers to contact their accom or tour providers to confirm the impact on plans and to register at the airport or entry point upon arrival in Peru and carry a census registration card on the day.

VOMO 30% offer

VOMO Fiji is offering 30% off a minimum four-night stay at The Palms four-bedroom private beachfront residence.

Sale ends 30 Nov and is valid for stays 01 Nov-22 Dec and 12 Feb-28 Mar.

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Celebrity Euro '19

CELEBRITY Cruises has released its 2019 European program, boasting five ships across 27 countries, including its newest fleet member, *Celebrity Edge*.

The new ship will take guests through the Mediterranean with a range of seven- to 11-night sailings to major tourists hubs such as Barcelona and Rome.

The 2019 program will also include overnight stops in 16 cities and the line's first port calls in destinations including Nauplion, Greece; Rijeka, Croatia; and Margherita, Italy.

Cradle Mt plans

THE ongoing plan to develop Cradle Mountain has seen the appointment of Cumulus Studio to design a new gateway precinct and Dove Lake viewing shelter, forming part of a \$21.8m injection into the tourist site.

Early works are expected to commence late this year with major activity slated for 2018.

The upgrade is part of a Tasmanian Govt plan to boost visitor spend by 50% by 2022.

Skills shortage

THE Australian tourism and hospitality industry is battling a major skills shortage, according to an *Industry Insights* report by HR think-tank Reventure.

The tourism and hospitality sector currently has more than 38,000 unfilled vacancies in Australia and has been called upon to cultivate new ways of combating the skills issue.

Suggestions include creating a "job landscape" for employees and ensuring staff "have a purpose and feel valued".

Accor adds Mercure

ACCORHOTELS will welcome two new UK hotels, the Mercure Warwick Honiley Court and the Mercure Walsall Barons Court in England's West Midlands region.

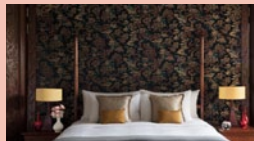
The 62-room Mercure Warwick Honiley Court will open before the end of 2017, while the 94-suite Mercure Walsall Barons Court property is slated to debut in the first quarter of 2018.

Talash Hotels Group will manage the hotels through a franchise agreement with AccorHotels.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



The **Anantara Angkor Resort** located in Siem Reap has unveiled its set of brand new presidential suites called the Henri Mouhot and Anantara Explorer. Both luxury rooms offer their own plunge pool, private spa rooms and bar area complete with a wine humidor.

The suites pay homage thematically to their respective muses, French naturalist Henri Mouhot and Antarctic explorer Jim Thompson.



A range of new attractions and features have been added to the **Ramada Resort Port Vila** in Vanuatu including a selection of spa treatments for guests and live entertainment from Prince Phillip – the performer – every week. Local musician Prince Phillip makes the sports bar his personal kingdom every Sat from 6-9pm.



The meeting and convention spaces at the **Sheraton Waikiki** in Hawaii have undergone a major \$1.4m upgrade. The marquee feature of the renovation is the hotel's 2,400m² ballroom, one of the largest of its kind in Hawaii. Other new-look spaces include intimate suites & breakout spaces, several with ocean views.



The first stage of a multimillion dollar investment program is underway at luxury safari specialist **Sanctuary Retreats**, with an entire remodelling of two of its African properties – Sanctuary Sussi & Chuma in Zambia and Sanctuary Stanley's Camp in the Okavango Delta in Botswana set for completion in Apr 2018.

Hilton Curio Dallas

HILTON Hotels & Resorts has unveiled the opening of The Statler in Dallas following a US\$255m redevelopment, the latest edition to its Curio Collection by Hilton offering.

"We look forward to elevating The Statler's legacy as it adds 159 magnificent guest rooms to our growing collection," said Mark Nogal, global head, Curio Collection by Hilton.

The Statler is credited with pioneering elevator music.

London-Qingdao

BEIJING Capital Airlines has announced plans for a nonstop service from Qingdao to London Heathrow from 17 Nov.

The new route will be the airline's first big step towards moving on the UK market and forms part of a long-term strategy to accelerate the establishment of its global network.

Qingdao is located towards the south of the Shandong peninsula and has been referred to as the "Switzerland of the Orient".

Tampa CityPASS

CITY Pass has revealed a new mobile ticket option for its Tampa Bay CityPASS to heighten convenience for its customers.

The Tampa Bay CityPASS program includes prepaid admission to Busch Gardens Tampa Bay theme park, plus four additional attractions.

Mobile tickets, as well as ticket booklets, can be purchased online at www.CityPASS.com.

Fairfield in India

MARRIOTT International has opened two hotels in India under its Fairfield by Marriott brand.

The 106-room Fairfield by Marriott, Indore, and the 128-room Fairfield by Marriott, Coimbatore, both opened recently with the company stating the latest moves would strengthen its brand in India as it continued to gain "solid market share" across the country.

Enjoy up to 20% savings on 2018 cruises with our Early Booking Discount



le boat
Who's on board?

Search 2018 Cruises

Silversea celebrates Couture Collection

SILVERSEA was busy hosting trade partners to a range of events last week including the inaugural launch of their new Couture Collection, an industry first by Silversea. The **2018 inaugural Couture Collection** is an inspired and unprecedented portfolio of nine exclusive, personally designed five to 11 day ultra-luxury custom curated ocean and land experiences for the world's most discerning travellers.

The collection is the key announcement during Silversea's annual roadshow with the first event held in Sydney last Tue 10, followed by Melbourne on Thu. Further events are also being held this month in Perth, Brisbane and Auckland.

One lucky guest also took home the major prize of a cruise for two in 2018 from Silversea's extensive range of itineraries.

In addition, to celebrate their exclusive partnership with **The Australian Ballet**, Silversea treated some agents to a behind-the-scenes tour at the Ballet headquarters, including outfits for Sleeping Beauty, The Nutcracker and the inaugural season of Alice launching in Sydney this December.



ROBYN & Murray Sinfield, Home Travel Company; Margaret Watson, Craig's Travel Service; Lyn Adrian, Cruise Collection and Dean Cleaver, Emirates.



ANASTASIA Kotanidis & Craig Owens, Silversea presents the Melbourne prize to a thrilled Marnie Turner of Rheom Travel.



AMBER Wilson, Silversea and Anthony Goldman, Goldman Group.



COUTURE Collection book.



ESTHER Hamilton, EH Travel and Denise Dodd, Magellan with a Lume waiter presenting canapés.



AMBER Wilson, Silversea and Lynn Adrian, Cruise Collection.



VICKI Zwar, Where2Travel Malvern; Fiona Caffery, Travelsense; Anastasia Kotanidis, Silversea; and Diane Rawlings, Where2Travel Malvern.



ANNIE Weinert, Silversea with Sydney Prize Winner - Gai Campbell, Mary Rossi Lindfield.



TRACEY Parkinson and Jane Tanti from Travel Counsellors.



THE meticulous preparation of canapés for the Couture Collection launch event.



LEANNE Fonagy & Craig Owens, Silversea present the Couture Collection.

&Beyond wildlife

&BEYOND recently relocated four antelopes to a brand new breeding site on an island in Zanzibar, Tanzania.

The move was part of breeding efforts by the company to boost numbers for Africa's rarest antelope species, Aders' duiker.

Numbers bred by &Beyond on its Mnemba Island have grown from five in 2005 to 35 today.

The relocation came at the request of the local government which wanted to set up a new breeding population on the neighbouring Unguja Island.

Oceania Eur & US

OCEANIA Cruises has introduced its Europe & The Americas 2019 Collection of itineraries which go on sale tomorrow in Australia and NZ.

The program features 104 itineraries with more than 85 overnight stays and late departures, as well as 40 new Mediterranean sailings.

Itineraries range from seven to 44 days and feature a number of popular destinations to boutique ports and seaside villages.

Oceania has six ships which will sail from the Adriatic to Alaska.

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Win a trip to SABAH

This month Royal Brunei Airlines, Sabah Tourism and Sutera Harbour Resort are giving travel agents the chance to win a trip to Sabah.

Prize includes:

- Economy return airfares for two on Royal Brunei Airlines
- Three nights accommodation at Sutera Harbour Magellan
- A North Borneo Sunset Cruise for 2

To win, send through a photo showing us why Royal Brunei Airlines and Sabah are your ideal escape?

Send your entries to rba@traveldaily.com.au



Vic tourism awards

THE Victoria Tourism Industry Council (VTIC) will celebrate business excellence at the upcoming RACV Victorian Tourism Awards on 23 Nov.

The event will be held at Crown Melbourne, with VTIC chief exec Brad Ostermeyer saying the awards gives operators the opportunity to evaluate their level of expertise and service.

"These awards help build a reputation of excellence that is very important in this industry," Ostermeyer said.

Air Serbia 10m

AIR Serbia is celebrating its 10 millionth passenger since the airline first launched nearly four years ago.

Branislav Kuzmanovic, an architect from Subotica in Serbia was the milestone passenger.

Kuzmanovic was travelling on JU212 from Belgrade to Tirana and was presented with complimentary tickets to any of the 40 destinations across the Air Serbia network.

JU has 21 aircraft in its fleet.

SQ passenger rise

SINGAPORE Airlines has increased the number of passengers carried in Sep to 1,592 million, up by 5.1% over Sep 2016.

The biggest increase in load factor came from West Asia and Africa, which grew by 6.4%, while the South West Pacific decreased by 3.6%.

Silkair and Scoot saw an incredible growth of 22.9% and 12.8% in the same period.

Overall the group's load factor increased 2.9% to 80.8.

Accor Cirque offers

ACCORHOTELS has partnered with TEG and TORUK - The First Flight by Cirque du Soleil to offer a special dining experience before seeing the show.

As official accommodation partner for the Cirque du Soleil, a number of AccorHotels' properties are offering a special pre-show menu.

The Pullman Sydney Olympic Park will offer a three-course Avatar-inspired menu, which can be paired with a one-night stay.

One&Only

REETHI RAH

Maldives



ESCAPE TO THE MALDIVES

Set on one of the largest private islands in North Malé Atoll, One&Only Reethi Rah offers an exclusive oasis of serene privacy and beauty. Discover superb private villas, unrivalled levels of style, endless activities and truly unique experiences.

Escape to the Maldives and stay for three consecutive nights in a luxurious villa and enjoy your fourth night with our compliments. Stays include daily half board in Reethi restaurant and roundtrip boat transfers to and from the airport.

TO MAKE A RESERVATION, EMAIL RESERVATIONS@ONEANDONLYREETHIRAH.COM OR CONTACT YOUR PREFERRED TRAVEL PROFESSIONAL.

Offer is applicable for new bookings only with a minimum four-night consecutive stay required for travel until 16 December 2017. Reservations are subject to availability, seasonality and blackout dates apply. Inclusions are set, cannot be substituted, offer is not combinable with any other promotion, discount or program and cannot be applied retrospectively. Other terms and conditions may apply.

oneandonlyreethirah.com



Working in partnership with the Australian Travel Industry

Marketing Coordinator/Office Manager

Sydney, \$48k + Super, Ref: 3106SO10

A funky and upbeat travel company that is flourishing now requires someone to work closely with the MD of the business to arrange events and manage the social media and website. You will have experience of working with in the travel sector or related as well as creating EDMs and updating web pages. You will be helping with travel events and organising bespoke presentations for these events. You will be the main contact for special projects and will have an organised and methodical approach.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

Corporate Leisure Travel Consultant

Sydney, OTE \$50k + Super & Profit Share, Ref: 3105SO82

In this excellent consulting position, you will not only get the work / life balance you have always wanted, but you will also be a part of a supportive environment where you'll be working with a small but intimate team of professionals. My client pride themselves on providing exceptional customer service and rewarding their consultants for a job well done. You will work with corporate clients to book their leisure travel to world-wide locations and will attend famils, expos and film nights.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

Luxury Travel Designer

Gold Coast, OTE up to \$75k, Ref: 3081SZ1

Our clients are looking for a consultant that wants to be a part of the team to build a dream holiday package for the customers. This role does have sales KPI's to achieve however, the main focus will be to provide exceptional service to customers a dream holiday that will be booking predominately high end & luxury packages. You will be working Mon-Fri 9am-5pm. Proficiency in a GDS is required and at least 2 plus years' experience in retail with a want to move away from the pushy sales mentality.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

South America Specialist

Melbourne, \$65k Package, Ref: 3109MC1

Seeking a South America travel expert to join a growing team of like-minded individuals! Come and sell all the magnificent things that this amazing destination has to offer from the adventure style trips to the high end luxury. My client is looking for an experienced travel consultant who has personally travelled to South America who is keen to grow with them and get stuck into this varied role, serving clients to the highest level on a telephone, email and face to face basis.

For more information please call Meg on (03) 9988 0616 or click [APPLY](#) now.

Wholesale Product Specialist

Sydney, Up to \$65k + Super, Ref: 3107PE1

It's that "Contracting" time of year and I am looking for talented travel industry product specialists that are looking for an exciting new challenge. This new role incorporates working on land and cruise product within Australia's top travel companies. Your daily duties will include rate loading, rate negotiation, brochure production and putting together fantastic specials during busy periods, Product roles are rare & highly sought after, jump on this change today before it's gone!

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Tour Operations Manager/Team Leader

Sydney, to \$85k + Super, Ref: 3087PE1

My client is a leader in its field when it comes to cultural and special interest group tours. If you are passionate about travel, are a specialist in one of their subjects - art, history, archaeology, music, Opera, theatre & love to share your knowledge managing a small team of consultants this is a great opportunity for you to do just that. In addition, you will supervise the portfolios of the other team members, allocate tour groups among the team, and ensure all tours operate successfully.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Cruise Travel Consultant

Queensland, Lucrative Salary & Comms, Ref: 1989AW1

Our client is looking for both customer focused and sales driven travel consultants who have a minimum 2 years experience across all product; specialising in cruise. As a full time consultant working within this leading travel company, you will have the opportunity to jump on board and inspect a numerous range of product to help continue expanding your travel knowledge of the high seas. If you are a travel consultant with a passion for cruise, then this is the role for you!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Documentation & Sales Support

Melbourne, Up to \$44k + Super, Ref: 3104HC1

Are you looking for something a little different in the travel industry and have Admin, Ops or Docs experience in Travel? This highly successful Wholesale travel company are looking for a fantastic operations support assistant. We are looking for a consultant who is willing to be flexible in their work place and keen to learn the ropes. This is a dynamic, busy, fun environment where no days are the same, offering a multitude of different tasks are yours to sink your teeth into.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.



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