# Couture collection

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or visit: silverseacouture.com



# Travel Daily

First with the news

Thursday 26th October 2017 🧧





## NZ flying 787s to Adelaide

AIR New Zealand this morning landed its first scheduled Boeing 787-9 flight in Adelaide, providing a unique new wide-body premium option connecting the SA capital with NZ and the Americas.

SA Tourism Minister Leon
Bignell was on the flight, which
also promoted the state's wine
credentials via a "Cellar Door"
partnership with Penfolds who
served 2013 Grange Hermitage to
the lucky pax on the inaugural.

Air New Zealand chief revenue officer Cam Wallace told **TD** the deployment of the 787 was a strong vote of confidence in the Adelaide-Auckland route.

The larger aircraft boosts NZ's seat capacity by 23% and also provides a significant uplift in cargo space between the cities.

#### Silversea Couture

**SILVERSEA** Cruises is today showcasing its amazing 'Couture Collection' of exclusive, bespoke travel experiences which have been specifically designed for pre and post cruises.

For more information see the **cover page** of today's **TD**.

Air New Zealand was the launch customer for the 787-9, and Wallace said the fleet had proven to be popular with customers with features such as lower cabin altitude, larger windows and NZ's distinctive inflight offering.

"Deploying the aircraft on this route allows us to enhance the inflight experience for customers travelling between New Zealand and South Australia," he said.

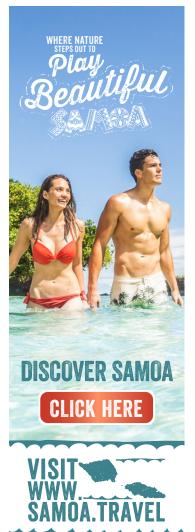
Adelaide Airport md Mark Young welcomed the new flight, saying the NZ route from SA had grown 6% in the last year to 143,000 passengers.

He paid tribute to the SA travel trade, many of whom were present at today's arrival, saying they were key to "guaranteeing the sustainability and success of this new service".

#### Today's issue of TD

**Travel Daily** today has six pages of news and photos, including a cover wrap for **Silversea Cruises** plus full pages from:

- One&Only Reethi Rah
- AA Appointments jobs





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#### Carnival moving

**CARNIVAL** Australia and its seven cruise brands will move head office from North Sydney to Chatswood, effective from Mon.

The new office is at 465 Victoria Avenue, Chatswood, NSW.

All cruise booking telephone numbers remain unchanged.



## Qantas revenue boost

**THE** Qantas Group has revealed a 5.1% increase in revenue to \$4.19 billion in the first quarter as domestic and international trading conditions improve.

The result is a significant improvement on the \$3.98 billion recorded in the first three months of last year and comes as conditions in the resources market stabilise, lifting demand in the local arena.

Domestic revenue for Qantas and Jetstar increased 8% over the first quarter of last year, helped also by an improvement on the "subdued conditions" around last year's Federal election.

International revenues including Jetstar Asia were up 0.2% against a 3% lift in competitor capacity.

The Qantas Group said it expected an underlying profit before tax in the range of \$900-950 million in the first half, up from \$852 million in 1H of 2016.

"We're pleased to see continued

strong performance across our portfolio of flying and loyalty businesses in what is a mixed market." said Qantas Group ceo Alan Jovce.

"The domestic market is healthy but remains very competitive.

"The high rate of revenue growth we've seen so far this year is likely to slow when compared to what was a strong second half last year," he said.

#### **US** lifts air security

**NEW** US airport security measures come into effect today, impacting all US-bound flights and an estimated 325,000 passengers per day.

Airlines and airports in more than 100 countries will be required to comply with additional security requirements, understood to involve extra interviews with passengers ahead of check-in.

#### **New GM for ATS**

**HELLOWORLD** Travel has promoted Neale Herridge to the role of general manager of inbound travel management company ATS Pacific Australia. He was previously ATS gm of

global sales.

More appointments on page six.





## TICKET UP TO WIN

To enter, eligible entrants must book Virgin Australia Economy Getaway and Freedom fares on Trans Tasman and International short-haul flights ex Australia marketed or operated by Virgin Australia between 3 October 2017 and 5 November 2017 for travel highest ticketed revenue will WIN 2 return Business Class flights to Hong Kong. Plus there are weekly prizes up for grabs!

\*TERMS AND CONDITIONS APPLY. PROMOTION ENDS 5 NOVEMBER 2017.

FIND OUT

MORE



## **Emirates X-Lab vision**

**EMIRATES** has announced a collaboration with industry partners to create an experimental lab in which it will attempt to develop "the next era of human transportation".

To be called the Aviation X-Lab, the project will bring together airlines, manufacturers, regulators and other aviation stake-holders for a series of futuristic industry summits.

Its aim is to "envision a new transportation paradigm and seek solutions that no single

#### HBA rethinks plans

**RECORD** levels of tourism have forced Hobart Int'l Airport to reconsider plans for its \$25 million terminal redevelopment.

The Hobart Mercury reports tenders for the airport's new departure area have yet to go out, despite an initial completion scheduled for this year.

"This is a complex redevelopment, compounded by an unprecedented growth," a HBA spokesman told the paper.

"Our aim is to provide sufficient space and facilities."

organisation has the resources to deliver," the airline said.

The initiative will solicit applications from engineers, academics and start-ups who will pitch concepts in Dubai each Apr.

It has been launched as part of the United Arab Emirates' Area 2071 innovation project.

#### Bunnik Africa launch

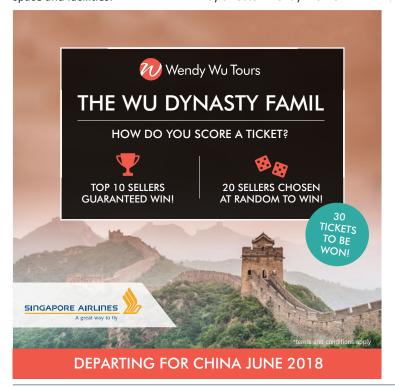
**BUNNIK** Touris is marking the release of its 2018/19 Africa program with earlybird savings of \$500 per person for all bookings made by 23 Feb.

The program includes two new itineraries, the 17-day Highlights of Ethiopia and a 16-day Cape Winelands, Victoria Falls and Zambia beginning in Sth Africa. **CLICK HERE** for more details.

#### TTNO's new board

**NORTH** Qld Airports ceo Norris Carter has been appointed a director of the Tourism Tropical North Queensland Board.

Chair Max Shepherd has ended his term and has been replaced by director Wendy Morris.



Fiji Airways Industry Rates to Worldwide destinations. Sales to 29DEC17. Economy Class to Nadi from \$526 \$309\* Return pp plus taxes. Taxes approx. \$166\* - \$265\*pp

\*Conditions Apply.



#### **INDUSTRY DEALS**



For more details visit www.travelclub.com.au

#### Arsenal partners with Cover-More

**ARSENAL** Football Club has named Cover-More as its Official Travel Insurance Partner.

The partnership will run for three seasons and gives the insurance provider a number of rights and areas of access.

From Dec 2017, Cover-More will create Arsenal travel insurance. car-hire insurance and match ticket cancellation insurance solutions for fans attending and travelling to games throughout the season.

They will also develop insurance packages for supporters that cover the club's pre-season tours.

#### G Adv 'Classic' trips

**SMALL-GROUP** tour operator G Adventures has released its 2018 collection of Classic trips, featuring 34 new itineraries including tours to Oman & Hawaii.

This is the first time the company has offered tours to both destinations.

The added Oman offering is designed to meet increased demand for trips to the Middle East, with the company citing 67% growth in bookings.

Other new tours include a seven-day Highlights of Portugal tour from Lisbon to Porto and priced from \$1,499pp.

A 10-day Discover Ethiopia from \$2,899pp explores Addis Ababa, Lake Tana and Bahir Dar.

# Window

EVER wanted to own your own piece of the Queen of the Skies?

Well now is a great time to be alive if you're an aviation geek as United Airlines is offering the chance to snap up parts from the carrier's Boeing 747-400 fleet, which is set to be retired early next month.

Items available to buy now include a row of Economy seats, UA livery panels and single window cuts with natural finish.

UA will also run an auction featuring a rudder trim indicator, tail number cuts, American flag cut-out, brake and oxygen pressure indicators.

To purchase your piece of aviation history, you will need to be a MileagePlus frequent flyer.

#### Passport power

PARAGUAY'S removal of visa requirements for Singaporeans has lifted Singapore's passport to the top of the Passport Index "most powerful" ranking, with a visa-free score of 159.

The move bumped Germany to second after being number one for the past two years.

Australia and New Zealand were tied seventh with a score 153 visa free countries.

Afghanistan came bottom of the list with visa-free access to only 22 countries.

### Account Manager - Head Office in Surry Hills

Would you like to work for an inspiring brand today? Spencer Travel is looking for a full-time experienced Account Manager to join our Surry Hills Sales team. You will be responsible for managing our growing corporate portfolio, be well presented, articulate and full of energy.

Two years minimum Account Management experience is essential.

Please send your resume and expression of interest to career@spencertravel.com.au



#### Raffles to transform

**SINGAPORE'S** landmark hotel Raffles is set to temporarily close from 13 Dec in order to complete the final stage of a major refurb.

Plans are in place to formally reopen in the second half of 2018, with the iconic hotel now close to finishing a series of restorations that, up until now, have enabled the property to remain open.

The revamp will include the introduction of upgraded suite categories, new vibrant lifestyle experiences and a series of refreshed dining concepts.

The total suite count will increase from 103 to 115.

#### **DFAT Pakistan**

**DFAT** is advising travellers to avoid areas located around the National Database and Registration Authority in Islamabad, after media reports of heightened threats to its offices.

#### Chen opening date

**ART** Series Hotel Group has confirmed it will open The Chen in Melbourne's Box Hill on 22 Nov (*TD* 06 Jun).

Featuring 100 suites, the new hotel is inspired by Chinese-Australian artist Zhong Chen.

A host of on-site restaurants & cafes will open later in the year including a Yum Cha eatery.

#### CHC expansion plan

**CHRISTCHURCH** Airport has unveiled a master plan to increase it annual capacity to 12m pax, according to *Stuff.co.nz.* 

The expansion blueprint involves extensions to terminals, runways, control towers and exhibition spaces, accommodating a long-term vision that rolls through to 2040.

Aircraft movements are expected to rise 65% to 111,000 annually and pax numbers to almost double in that time.



Sailing on Sun Moon Lake



MOBILE Travel Agents (MTA) Members recently visited Taiwan's picturesque Sun Moon Lake as part of an intensive study tour of the destination with Mandarin World Tours and the Taiwan Tourism Bureau.

Based on a full south-to-north tour of the island, highlights of the scheduled itinerary included visits to Kaohsiung and the nearby world-famous Fo Guang Shan Buddhist Monastery, culturally-rich Tainan, Hualien and Sun Moon Lake before capping off the tour with a full sightseeing trip of the capital Taipei.

**Pictured** – Mobile Travel Agents Members Rosemary Metcalf, Pauline Haldane, David Fraser, Jodi Dalton and Deb Duncan cruising on Sun Moon Lake.



# Travel Daily

Thursday 26th October 2017

#### **Boeing record**

**BOEING** has notched up an unprecedented 202 commercial aircraft deliveries for Q317.

The surge was primarily attributed to the introduction and solid uptake of its new 737 MAX planes, as well as booking US\$6b in new military orders, including an initial contract with the US Navy for 14 F/A-18 Super Hornet aircraft.

Consequently, the manufacturer was able to record US\$24.3b in revenue for the quarter, an increase of 2% on the same period last year.

Nearly 5,700 aircraft orders are currently in Boeing's backlog.

## Win a romantic Fijian break

As Sophie Monk jets off to paradise with her two suitors, you can be inspired by her Fijian journey of love and enter Tourism Fiji's competition to win five nights staying at the luxury Marriott Momi Bay with its mesmerising infinity pool. You'll also get to sip on lazy sundowners in your private cabana at the new Malamala Beach Club with return economy flights.

To be in with a chance to win, in no more than 500 words send us your most romantic and creative 5-night Fijian itinerary suggestions to fiji@traveldaily.com.au. Your itinerary should include where to stay and what to do for a client looking for the ultimate romantic Fijian experience.

Meanwhile, will Sophie find love in Fiji tonight? The finale of The Bachelorette airs on TEN at 7.30pm tonight.



#### Abu Dhabi events

**THE** Department of Culture and Tourism - Abu Dhabi has unveiled a new fund to bankroll more vibrant events in the city to attract tourists.

The plan will be to make its annual events calendar even more robust, incentivising event organisers to use its many venue spaces, especially its rapidly growing MICE sector.

The long-term objectives will be to nurture public & private sector partnerships, implement recurring events and add value to existing fixtures.

#### Smithsonian revamp

**THE** Smithsonian has flagged plans to upgrade its National Air and Space Museum with a focus on transforming its exhibitions.

A seven-year timeline has been laid down to replace the exterior cladding and fix its outdated mechanical systems.

The museum will remain open during the revamp with 2021 slated for the formal relaunch.

Exhibits will aim to fuse a greater level of modern technology & design.

#### **Legoland New York**

MERLIN Entertainment has confirmed it will build a Legoland theme park in New York.

The attraction is set to open in 2020 and will operate seasonally between Apr and Nov at Goshen, about an hour from Manhattan.

#### Finnair adds routes

FINNAIR is soon to launch a series of new routes, with Helsinki departing flights linking up with Goa, India, from 01 Nov, Puerto Vallarta, Mexico, from 05 Nov, Puerto Plata, Dominican Republic, from 30 Nov & Havana, Cuba, from 01 Dec.

Capacity will also be expanded for Lapland-bound flights.

The airline says this winter will represent the biggest expansion in its history.

## Princess unveils world cruise



**PRINCESS** Cruises revealed it will operate a "Greatest Hits" World Cruise in 2019 from three local ports during an event in Sydney yesterday.

The 106-day world cruise on board Sea Princess will sail out of its official starting point of Sydney on 14 May but passengers will also be able to jump aboard in Auckland on 10 May and Brisbane on 16 May.

Ports have been selected from feedback collected from Princess Cruises' 12 years of world cruising, with highlights including St Petersburg, Russia, New York, North America & Lima, Peru.

Sea Princess will visit a total of 39 destinations across 32 countries during the cruise, after which she will depart on a 35-day Hawaii, Tahiti and South Pacific voyage from Sydney.

Fares will go on sale 09 Nov at 9am EST and prices lead in for the Sydney departure at \$22,999ppts.

During the function Princess pres Jan Swartz beamed in via video link to update guests on Ocean Medallion, which will arrive in Australia next year on *Golden Princess*.

"[Ocean Medallion] will simplify the cruise vacation experience, it will empower our crew and it will deliver a level of personalised service and experience creation never been seen before in the leisure business around the world," Swartz said.

**Pictured** are Stuart Allison, vp Australia & NZ; Rachael Tyrell, bdm; Brett Wendorf, head of sales and Trevor Thwaites, national account manager.



"The purpose of life is to be happy... the time to be happy is now and the place to be happy is here" Club Med Founder Gerard Blitz 1950

Club Med operates 70 Premium to Luxury all Inclusive beach and snow resorts worldwide.

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This senior role requires an ability to build and deliver a comprehensive Sales and Customer Care strategy. We are looking for a positive, driven and experienced member of the travel industry, who can accompany our ambition and premium positioning.

To apply for this role we require an experienced manager who knows how to build long lasting relationships with commercial and contractual partners, who knows how to be coach and bring out the best from his/her team and a person who is highly up to date with this fast evolving industry.

The position is based in the Australia and New Zealand Head Quarters in Sydney and reporting directly to the General Manager.

Confidential applications to hr.australia@clubmed.com Click here for a full description.



#### Qatar app discount

TO CELEBRATE the launch of Qatar Airways' updated mobile app, the airline is offering 10% off ticket prices for all bookings made by 29 Oct through the platform.

Customers can receive the discount by entering QRMOBAPP during the booking process.

#### Wyndham results

WYNDHAM Worldwide Corporation saw a 4% increase in revenue to US\$1.6 billion in the third quarter, compared to 3Q16. Net income jumped from US\$196m in 3Q16 to US\$203m in the recent quarter.

The company is projecting revenue for the full year will be US\$5.8 to US\$5.85b, and net income will be US\$618m-\$628m.

#### Marriott chatbot

**MARRIOTT** International has enhanced its job search and apply experience with the launch of MC - the Marriott Careers chatbot for Facebook Messenger.

MC will provide information about some of the most commonly asked questions from job seekers, such as where job openings are and contact details.

To use, download Messenger & add Marriott Careers in the app.

#### Malawi warning

**DFAT** is advising travellers to exercise a high degree of caution in the Malanje district of Malawi after a number of recent incidents of unrest and violence.

The current level is normal in the rest of the country.



## Industry Appointments

WELCOME to Industry Appointments, Travel Daily's Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Tourism Fiji has appointed home-grown digital marketing specialist Rush Pathak as Global Social Media Manager. In the new role Pathak will lead the social media strategy for the destination.

Manish Puri has been tapped by Six Senses Hotels to be General Manager for its upcoming Bali property, Six Senses Uluwatu. Puri was previously GM at Six Senses Qing Cheng Mountain in China.

COMO Hotels and Resorts has announced the appointment of Euan Blake as Regional Director of Sales for its two Maldivian resorts. Blake will be based at COMO Maalifushi on the Thaa Atoll, South of Male.

Steffan Panoho, an experienced tourism leader has been appointed as Head of Tourism at Auckland Tourism, Events & Economic **Development**. Panoho will commence his position on 30 Oct.

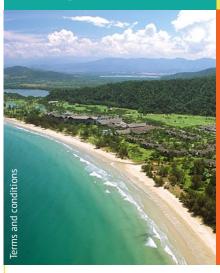
Sheraton Grand Macao Hotel, Cotai Central has named Saurabh Bakshi as General Manager of Operations. Bakshi will report to Janet McNab, MD of Sheraton Grand Macao Hotel.

Wendy Harch will leave her post at Fantasea Cruising to become Managing Director of the marine division at Experience Australia Group. Harch will oversee Cruise Whitsundays and Rottnest Express and will commence her position in early Nov.

Hamilton Island has appointed Erin McKnight as Business Events Coordinator for the Business Events team. McKnight has been with the

Aviation professional Olivia Pierre has become General Manager, Commercial and Customer Experience at Queenstown Airport. Pierre will be responsible for business activities related to aeronautical revenue.

## Win a trip to SABAH



This month Royal Brunei giving travel agents the chance to win a trip to Sabah.

Prize includes:

- Economy return airfares for Three nights accomodation at Sutera Harbour Magellan
- Cruise for 2 showing us why Royal Brunei Airlines and Sabah are your ideal escape?

Send your entries to rba@traveldaily.com.au







#### Hong Kong video

TRAVEL video channel ANYDOKO has partnered with Hong Kong Tourism Board to create video content that promotes travel to Hong Kong for an Australian & global audience.

Fifteen videos promote the best of old and new Hong Kong, including food, nightlife and adventure experiences.

The initial rollout has over 6m views on Facebook - CLICK to see.

## FJ culinary partner

FIJI Airways has enlisted local chef and TV presenter Robert Oliver as its culinary ambassador. Oliver will work to develop a new menu for travellers featuring a South Pacific feel.

The new menu will be available from mid-Jan.

#### Caravan tie-up

A NEW agreement signed between Discovery Holiday Parks and Caravan Industry Association of Australia will cover marketing activities, increased compliance efforts and encourage new and future leaders within the sector. It will build on their current deal.

#### Casa Angelina offer

CASA Angelina on Italy's Amalfi Coast has unveiled several special offers when booking a minimum two nights across all room categories during next year's European Spring and Autumn.

Offers include champagne, early check-in or late check-out, 15% off room rates, and €80 F&B credit.

The spring offer is valid on bookings made by 15 May and Autumn is until 15 Oct 2018.

## Travel Daily

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Offer is applicable for new bookings only with a miminum four-night consecutive stay required for travel until 16 December 2017. Reservations are subject to availability, seasonality and blackout dates apply. Inclusions are set, cannot be substituted, offer is not combinable with any other promotion, discount or program and cannot be applied retrospectively. Other terms and conditions may apply.

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As a global Corporate Account Manager you will be responsible for the regional program with the objective of building relationships, growing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.

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Are you an innovative General Manager looking for a new challenge? Come join this growing hotel brand & be responsible for overseeing all hotel operations, lead the team with a focus on providing an exceptional guest experience & growing the bottom line. Experience as a GM in 4-5 star hotel is essential along with exceptional leadership, communication & interpersonal skills. Strong salary package on offer for the right candidate.

## INTERVIEWING NOW FINANCIAL CONTROLLER

#### MELBOURNE – EXECUTIVE PACKAGE

Great new opportunity for an experienced Financial Controller to join this expanding hotel group. Working closely with the GM you will be responsible for all financials including month end reporting, P&L's, general ledger, budgeting and forecasting & other general financial tasks. Experience in a similar role a must along with relevant qualifications, strong communication, analytical & problem solving skills. Executive package on offer.

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Join this unique corporate Travel Management Company in Sydney where you will be solely responsible for your region with a lot of potential to win new business. My client is looking for an experienced Business Development Manager who has come from a TMC with a strong track record in sales. Career growth is huge for the right candidate. This company offer a great base salary of \$100k and one of the best commission schemes out there.

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This global company have a rare opportunity to join their marketing team. You will need to have digital experience to be considered. This organization is growing significantly so room for progression is definitely something they can offer. Based in the CBD this is a reputable company that anyone would be proud to work for. Great package on offer for the right candidate and excellent working conditions. Call for more information.

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#### **AREA LEADER**

#### AREA LEADER – LEISURE SYDNEY - SALARY \$90K PLUS SUPER

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