

# Travel Daily

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Friday 27th October 2017

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## Savenio plots agent hubs

**EXCLUSIVE**

**LUXURY-FOCUSED** agency Savenio is going back to the future with the planned launch of new bricks and mortar Travel Hubs where independent travel advisors will work alongside each other.

The new concept will complement Savenio's existing 28-strong home-based network, and is expected to attract a new cohort of successful agents who want to run their own businesses but don't wish to do it from home.

Savenio md David Brandon told **TD** the company was making a "significant strategic investment" to build the new hub platform, bringing a game-changing "unique way of working to Australia's travel industry.

"There are huge benefits for the talented advisors who we know are currently doing a great deal of work for less return than they

deserve," he said.

The first Savenio Travel Hub will open in Brisbane in Jan 2018, with Brandon saying he expects to roll the concept out in Sydney and Melbourne too.

"This new platform maintains our 100% model where advisors keep all their commission and simply pay a fixed monthly fee - a model that greatly boosts advisors' earning potential."

Savenio agents benefit from higher rates of commission with cruise, hotel, tour operator and DMC partners through the group's affiliations with CruiseCo, Travellers Choice and Virtuoso, Brandon added.

The Savenio Travel Hub initiative follows the sale of the company's Cruise Centre business to the Goldman Group (**TD Tue**), which will see Savenio co-founder Elizabeth Clarke transition to the Goldman operation.

Brandon said the Travel Hubs would offer shared services and the opportunity to work alongside like-minded premium consultants, sharing skills under "one cooperative roof".

### Today's issue of **TD**

*Travel Daily* today has seven pages of news and photos, plus full pages from:

- Melia Hotels
- Travel Trade Recruitment

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## EK seeking pilots

EMIRATES will next month host a pilot roadshow in Sydney and Melbourne, with the aim of recruiting “experienced and technically proficient” commercial pilots for its fleet - see [emiratesgroupcareers.com/pilots](http://emiratesgroupcareers.com/pilots).

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## SYD debut for SQ cabins

SINGAPORE Airlines has confirmed that passengers on its key Sydney-Singapore route will be the first to experience its landmark new cabin products, which will be unveiled in Singapore next week.

The rollout includes new Suites, Business class, Premium Economy and Economy class cabins which have been developed over the last four years with extensive input from the airline’s international customers.

## Hands On domestic

HANDS On Journeys has launched its first Australian tours, with the “empowerment tourism” company saying the new Cairns and Port Douglas itinerary has been built alongside the Indigenous community there.

Established in 2015 by Simla Sooboodoo, Hands On Journeys currently operates tours to Cambodia, Vietnam and India, with Australia seen as a natural progression for the company.

“As I founded Hands On Journeys in Australia, it was especially important for me to find a way to both celebrate and work with the Indigenous communities that give us such a culturally rich heritage,” she said.

The five-day tour focuses on empowering local communities while learning about local history and culture, with the first departure on 18 Nov a sellout.

Five new A380 superjumbos on order with Airbus will be the first aircraft fitted with the enhanced product, and the first will operate daily from 18 Dec as flight SQ221 from Singapore to Sydney.

The return flight will depart SYD the following day as flight SQ232.

SQ regional vice president Tan Tiow Kor said it was fitting that Sydney would debut the new product, just over 10 years since Singapore Airlines became the launch customer for the A380 and created a worldwide sensation with the first ever Singapore-Sydney flight (TD 26 Oct 2007).

Currently SQ’s superjumbos serve Beijing, Frankfurt, Hong Kong, London, Melbourne, Mumbai, New Delhi, New York, Osaka, Paris, Shanghai and Zurich.

Tan said additional destinations for the new product would be revealed in the coming months.

The carrier is tight-lipped about the features of the new product, with all to be revealed in a ceremony in Singapore next Thu - watch **Travel Daily** for all the details from the event.

## AFTA announces new ACCMC chair

THE Australian Federation of Travel Agents has appointed Graham McDonald as the new chairman of the ATAS Code Compliance Monitoring Committee (ACCMC).

McDonald, who is on a two-year term commencing 01 Nov, joins the committee with decades of experience “at the highest level of the law” across a range of industries, according to AFTA ceo Jayson Westbury.

“Mr McDonald currently serves as the chairman of the Financial Planning Association Conduct Review Commission, so also brings experience interacting with associations and compliance,” Westbury said.

The ACCMC hears complaints against ATAS accredited travel agents, and also monitors compliance with the ATAS Code of Conduct and Charter.

Westbury hailed outgoing chairman Steven Heller, who has served on the ACCMC over the last two years, for his “support and dedication to the ATAS scheme over this time”.

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# Travel Daily

Friday 27th October 2017

## MU Shanghai value

**CHINA** Eastern Airlines is adding extra benefits for Australian pax transiting through Shanghai en route to North America, Europe, Japan, Korea, South East Asia, Hong Kong, Macau and Taiwan.

Effective immediately on MU or FM operated international flights ex SYD/MEL/BNE/CNS passengers with a transit time in excess of six hours can choose two items from either day hotel use, a PVG/SHA meal voucher or a return Maglev train ticket.

Shorter transits receive a choice of a PVG/SHA meal voucher or a return Maglev train ticket.

Groups of six passengers or more travelling together to Europe or Nth America with transit time over eight hours are also being offered a free Shanghai half day tour with a meal voucher.

## Victoria in a twist

**THE** Victorian Government has launched a major new marketing campaign under the theme 'A Twist at Every Turn'.

Launching this weekend, the \$12m campaign will "showcase Melbourne's many faces" nationally, with TV, cinema and online activity showcasing sport, arts, fashion, food and wine, shopping, live music & theatre.

Set to underpin the state's marketing until 2022, it is Vic's first major interstate marketing campaign in six years.

Domestic and NZ visitors are the state's largest source of arrivals, according to Tourism Minister John Eren, who took a swipe at rival Sydney during the launch saying "we are the John West of major events - what we reject, Sydney gets" - [visitvictoria.com](http://visitvictoria.com).

Spring has sprung!

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## Maxims + Travelport

**MAXIMS** Travel has announced the launch of a fully branded smartphone app through a new agreement with Travelport.

The TMC is using the recently launched Travelport Trip Assist tool to "connect, support and engage travellers at every stage of their journey," with the app providing smart itinerary management for customers with immediate updates on the app.

Client engagement will be boosted through push notifications and real-time messaging for flight updates, trip alerts, reminders and mapping.

The fully branded Maxim's Travel app will be available for download on the Apple iTunes and Google Play stores.

## AY Amadeus deal

**FINNAIR** has announced a new partnership with Amadeus, with the carrier to use the Amadeus Digital API to enhance its retailing capabilities.

The new functionality will allow shopping carts and sessions to remain open for several months, meaning prospective travellers can close their session any time and then pick up where they left off to finish their booking.

A future enhancement will also enable customers to access their shopping carts from different devices, the companies said.

The Amadeus digital API powers the [m.finnair.com](http://m.finnair.com) mobile site, with the new interface being rolled out market by market.



## Window Seat

**IT SOUNDS** like Air New Zealand's inaugural 787-9 service into Adelaide (**TD** yesterday) was a somewhat convivial affair.

The service operated as a one-off "Cellar Door Flight" in partnership with SA winemaker Penfolds, who served some of its coveted new release 2013 Grange Hermitage.

At the post-arrival media conference SA Tourism Minister Leon Bignell harked back to the record set by Aussie cricketer David Boon, who reputedly once drank 52 tinnies of beer on a Qantas flight to London.

He quipped that he and NZ chief revenue officer Cam Wallace might have ended up in the same league, being tempted to down at least three bottles each of the Penfolds plonk.

Fortunately, being a morning flight things were a little more restrained, and there was minimal slurring during speeches delivered by both of the bigwigs.

## Collette unveils

**COLLETTE** has released its 2018-19 brochure for Asia, Africa, Antarctica and South & Central America, with an early bird special offering 10% off all tours booked before 15 Dec 2017.

More info on 1300 792 195.



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## ETG get their spook on



**LAST** week Express Travel Group got into the Halloween spirit & held a spooky supplier boost night.

The event was jointly hosted by Cathay Pacific, United Airlines, Expedia TAAP, Iuworld, Wendy Wu Tours & Total Holiday Options.

**Pictured** are: Michael and Holly Ditchburn, The Travel Bureau; Tom Manwaring, ceo ETG; Jason Starling, bdm ETG, Grant and Sue Raim, Come with Us Cruises Coffs Harbour and Niki Landwa, Travelutions Oz.

## Hawaii spending up

**VISITOR** spending in Hawaii rose 7.1% to US\$12.56b during the first three quarters of 2017, the latest statistics from the Hawai'i Tourism Authority show.

Total arrivals rose 4.9% to 7,017,268 visitors for the period, compared to a year ago.

Arrivals from Australia decreased 1.3% during the period.

## AA weathers storm

**AMERICAN** Airlines has reported a 2.7% increase in total revenue to US\$10.9 billion for Q3 2017, despite the carrier weathering three major hurricanes during the period.

CEO Doug Parker said "despite the significant operational challenges posed by three hurricanes, our team delivered solid financial results".

The airline cancelled more than 8,000 flights due to Hurricanes Harvey, Irma and Maria.

## Disneyland hotel

A **NEW** hotel is set to debut in 2021 at Disneyland Resort in California in the west end of the Downtown Disney District.

The 700-room hotel will feature extensive landscaping and water elements to create "a resort oasis, showcasing nature on every level of the hotel".

It will have a platform inside the property for the Disneyland Monorail, providing direct transport into Disneyland Park.

Construction is scheduled to start in 2018, with the opening to mark the first new hotel for the resort in almost two decades.

## Auckland growth

**AUCKLAND** Airport recorded modest passenger growth in Sep, despite being hit by a fuel supply crisis (**TD** 18 Sep).

Domestic pax increased 4.0% over Sep last year and int'l pax were up 2.2%, though Australian arrivals were down 3.7%.

## Mascots hit Goldie

**GOLD** Coast Commonwealth Games mascot Borobi and South East Asian Games mascot Rimau will visit some of the Gold Coast's top tourist hotspots this week in a move to promote the games to south-east Asian tourist markets.

Rimau will beam images back to fans in Malaysia.

## Trump boss to head Hard Rock in Asia

**HARD** Rock International has appointed former ceo of the Trump Organization, Edward Tracy, as its ceo, Asia.

Tracy is currently focused on Hard Rock Japan LLC in an effort to develop a signature Hard Rock Integrated Resort.

He also previously led Sands China Ltd, a subsidiary of Las Vegas Sands Corp, as ceo.

## Stradbroke tents

**TWELVE** new permanent Island Eco Tents will be launched at North Stradbroke Island's Minjerribah Camping from 11 Dec.

The tents feature queen size beds, exterior decking with a freestanding hammock, large fly windows and doors, canvas shutters, tables and chairs and full electric powering - **CLICK HERE**.

Today's Technology Update is brought to you by Tramada Systems Pty. Ltd.

Data is the new Oil



This expression was coined in 2006 and has become more and more popular over the years to highlight

that the world's most valuable resource is no longer oil, but data. To take this analogy one step further - data is valuable, but if unrefined it cannot really be used. It has to be structured and analysed to add value.

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The more data collected, the better insights and services you're able to provide your clients. Using available automation capabilities in tramada is the best way to avoid capturing data becoming a laborious task.

Reporting, business intelligence and automation continues to be our focus areas and where the majority of our product investment is - I encourage you to take advantage of these capabilities to future-proof your business.

Travel Management and Data has been - and will continue to be - our focus.

*Björn Böhme, Global Director Product and Engineering, Tramada - Your technology partner*

## Win a romantic Fijian break

Now that Sophie Monk has picked her beau, follow in her footsteps and be in with the chance of winning your own romantic Fijian journey. Enter Tourism Fiji's competition to win five nights at the luxury Marriott Momi Bay with its mesmerising infinity pool, plus return flights. You'll also get to sip on lazy sundowners in your private cabana at the new Malamala Beach Club.

In no more than 500 words send us your most romantic and creative 5-night Fijian itinerary suggestions to [fiji@traveldaily.com.au](mailto:fiji@traveldaily.com.au). Your itinerary should include where to stay and what to do for a client looking for the ultimate romantic Fijian experience.



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### Hughes to lead UNIGLOBE

GLOBAL TMC alliance UNIGLOBE Travel has appointed former Travel Counsellors md Australia David Hughes to the new role of managing director, UNIGLOBE Travel Asia Pacific.

Hughes has extensive industry experience, with former senior roles at Qantas and QBT, and was also formerly a board member of the Global Business Travel Association in Asia Pacific.

UNIGLOBE Travel International president Martin Charwood said the group was looking to grow its presence in the Asia Pacific market, with the business currently “working globally to

serve clients locally” across more than 60 countries.

The company is headquartered in Vancouver, Canada and comprises a network of leading TMCs in key markets, including Australia where the Magellan Travel Group is a member of the UNIGLOBE global partner program.

Hughes said he was delighted to have the opportunity to work with UNIGLOBE, saying the group’s “values and approach to business are consistent with what I believe delivers exceptional outcomes for customers and members of the group”.

### CT's million-point winner



**CORPORATE** Traveller has given Queenslanders Zoe Ellerman a million reasons to take a holiday after she was drawn as the first lucky winner in the group’s One Million Velocity Frequent Flyer Points promotion.

The competition will provide six prizes of one million Velocity Frequent Flyer Points, offered to clients who book Virgin Australia flights with Corporate Traveller.

Ellerman said the points win had opened up a fantastic opportunity for her family to take off on an overseas getaway. “I’d love to take the family to LA

to visit our relatives and friends over there,” she said.

The competition is open to customers who book a Virgin flight with Corporate Traveller by 10 Nov, for travel by 31 Jan.

“A road trip to San Francisco for some clam chowder on Pier 39 would also be great and we’d love to spend some time in New York as well,” she said.

**Pictured** is Corporate Traveller account manager Marie Holloway with winner, Zoe Ellerman.

### CWT links Expedia

**CARLSON** Wagonlit Travel’s hotel distribution division RoomIt by CWT has struck a deal with Expedia Affiliate Network (EAN), giving travellers access to 197,000 properties worldwide.

The agreement makes rates for EAN supply available to RoomIt and CWT clients offline, through the CWT To Go mobile app, through the RoomIt online booking tool, and on major OBTs.

“Adding EAN to our available supply is making a significant investment to provide a better experience and stronger service for our travellers,” said RoomIt president Scott Brennan.

He said travellers could expect a consistent experience with access to hotel content regardless of booking channel.

### QBT account head

**QBT** has appointed Emma Duff to the role of head of account management for the company’s growing corporate division.

She joins with 17 years’ experience in travel, most recently as director of consulting and advisory at 4th Dimension Consulting.

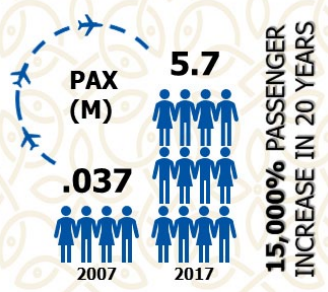
QBT Group gm Nick Sutherland said he was delighted to welcome Duff to the team.

“She brings a wealth of experience to the role across account management, consultancy, finance, event management, contract management, procurement and project management,” he said.

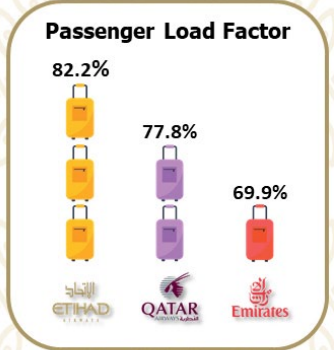
## CAPA Insights

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.

### GULF CARRIERS INCREASE MARKET SHARE FROM AUSTRALIA - EUROPE



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EK	0.3%	9.4%	9.1%
EY	0.1%*	3.2%	3.2%
QR	0.3%*	2.1%	1.9%
SQ	6.5%	8.2%	1.7%
CX	3.7%	4.7%	0.9%
MH	4.1%	2.4%	-1.7%
BA	6.5%	0.5%	-6.1%
JL	4.2%	0.4%	-3.9%



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\* EY's first flight to AU was MAR-2007 & QR's first flight to AU was DEC-2009 Source: BITRE International Airline Activity & OAG Traffic Analyser

**ASA** mid-point hub between Australia and Europe, the Middle East has emerged as an important option for travellers on the route. In the last two decades, the gulf carriers have grown their market share considerably, now accounting for more than 50% of passengers to the region and almost 15% of total market share from Australia.

Connectivity, price and network have assisted this impressive growth and forced decreases for many carriers including Qantas, British Airways, Japan Airlines and Malaysia Airlines. There is no doubting that the Gulf carriers will continue to grow this share, what remains to be seen is how its competitors respond.

## Tangalooma's whale of a deed



**QUEENSLAND'S** Tangalooma Island Resort has wrapped up a record-breaking whale watching season with a donation of \$7,500 to the Kids' Cancer Project (TKCP). The donation represents \$5 for every whale sighted from the resort's whale watching vessel the Tangalooma Jet, marking a whopping 1,500 cetacean

sightings this year. This is the second season Tangalooma has partnered with TKCP, providing funds that helped boost the 24 scientific studies the charity has embarked upon nationally in the past two years. Located on Moreton Island, the resort is also visited by dolphins, turtles, dugongs and stingrays.

## Salary survey fitbit winner



**ELISA** Riggio from Wendy Wu Tours is our second fitbit winner in *Travel Daily's* Salary and Employment Survey competition and will now set a cracking pace about town with her fitbit alta. The fitbit was offered as a prize to two readers who completed the survey, which revealed a complex picture of employment and pay conditions across all areas of the Australian travel industry (*TD* 12 Oct). The first fitbit was won by Alex Linde from Infinity Holidays in South Brisbane.

## Love blooms from Fiji



**HEARTS** were dashed and dreams came true during the highly anticipated *The Bachelorette Australia* finale last night, which was filmed in Fiji.

The finale whisked away contestants Stu "half-a-billion-dollar" Laundry and Jarrod "stage-five-clinger" Woodgate to the archipelago to vie for the heart of Sophie Monk. The final chapter in Monk's quest to find "true love" was filmed at Fiji's Marriott Resort Momi Bay and the love triangle spent time at Malamala Beach Club Fiji and the Garden of the Sleeping Giant.

The episode also featured Fiji's heart-shaped Tavarua Island. Ahead of the airing of the episode on Network Ten, Tourism Fiji's state managers pounded the pavement to ask agents "will you accept this cake pop rose?". **Pictured** above is Tourism Fiji Vic state manager Kara Nelson handing out roses to Island Escapes marketing manager Farid



Hacene and reservations staff. **Below** is Tourism Fiji NSW state manager David McMahon delivering the goods to Qantas Holidays staff and **inset** is Hoot Holidays staff accepting McMahon's gesture. **Inset** below is *TD's* p\*ss-free potplant, placed out in support of Jarrod's broken heart.



Friday 27th October 2017

## ATEC Meeting Place

**PERTH** will play host to more than 400 top industry leaders and experts for the Australian Tourism Export Council's (ATEC) annual Meeting Place event being held at Crown Perth & Hyatt Regency from 20-22 Nov.

The latest event will introduce a new segment called the 'Product Pitch', an opportunity for new tourism products to "pitch" their ideas to more than 90 international travel buyers.

## Kenya warning

**DFAT** has advised travellers to Kenya to use "a high degree of caution" following political tensions resulting from their latest federal election - especially in the western regions.

## Electric hire in NZ

**EUROPCAR** has made its electric car fleet accessible to the public in Auckland & Christchurch following a successful trial.

The new offering will utilise the brand new e-Golf model.

## Waldorf arch plan

**WALDORF** Astoria Hotels & Resorts has landed the contract to operate the soon-to-be-restored luxury Admiralty Arch Waldorf Astoria, London.

Housed within the famous Admiralty Arch, the hotel will open in 2022 and feature 96 luxury rooms, three world class restaurants and a rooftop bar.

The contract was awarded by the building's owner, Prime Investors Capital.



## Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

**AAT Kings** is offering travellers the chance to cash in on a 10% earlybird offer when booking any of its 2018 Australian guided holidays or Inspiring Journeys before 27 Nov. A saving of \$1,054 per couple can be made on its 11-day Untamed Kimberley guided holiday. **CLICK HERE** for more info.

A discount of 12% off all 2018/19 departures is being put forward by **Busabout** for customers who book any trip on its Asia 2018 program before 21 Dec. To book, quote promocode 'EBASIA' when you call 1300 287 226 or via email on [customers@busabout.com](mailto:customers@busabout.com).

Travellers who feel like visiting Phuket this summer can save 25% on the trip with **Divine Destinations**. The special is valid for bookings to Trisara for minimum four nights and must be for dates between Nov-Apr. For more details - **CLICK HERE**.

**Albatross Tours** is reminding agents time is running out to take advantage of a \$350pp saving available on its 2018 Europe & UK Small Group tours. From 01 Nov travellers will save \$200pp when they book and deposit by 22 Dec. Call 1300 135 015 for more.

## Hainan to Brussels

**HAINAN** Airlines has launched direct flights from Shanghai to Brussels, marking the second route it operates directly between mainland China & Belgium.

The thrice-weekly service will connect Shanghai Pudong International Airport with Brussels Airport using the airline's 787-9 Dreamliner aircraft.

## Hyatt for Frankfurt

**HYATT** Hotels has unveiled plans to open Hyatt House Frankfurt/Eschborn in Frankfurt, Germany in late 2019.

The 190-room hotel will mark the second Hyatt House & third select service hotel for Hyatt in Germany & will be operated by franchise partner, HR Group.

## ITB Asia kicks off

**ITB Asia** has commenced its annual tradeshow event at the Sands Expo and Convention Centre, Marina Bay Sands, Singapore - marking its 10-year anniversary in the process.

ITB Asia 2017 will see 11,000 delegates attend, featuring a strong list of speakers.

## US travel up 8%

**INTERNATIONAL** outbound Travel for American citizens was up 8% for the year 2016, according to the International Trade Administration.

The report suggests a record 80.2 million departures were recorded for the year.

## Four Seasons chat

**A DIGITAL** technology initiative by Four Seasons Hotels and Resorts has birthed a new messaging service for guests.

Four Seasons Chat enables patrons to send & receive instant messages with property teams, heightening the "human connection" element for guest experience says the hotel chain.

## LH adds new routes

**LUFTHANSA** has launched a raft of new routes for next year departing Frankfurt and Munich.

New Frankfurt options include Santorini, Greece (31 Mar), Menorca, Spain (28 Apr) and Glasgow, Scotland (26 Mar).

A new Munich flight to Funchal, Portugal has also been added from 31 Mar.

## Win a trip to SABAH



This month Royal Brunei Airlines, Sabah Tourism and Suter Harbour Resort are giving travel agents the chance to win a trip to Sabah.

Prize includes:

- Economy return airfares for two on Royal Brunei Airlines
- Three nights accommodation at Suter Harbour Magellan
- A North Borneo Sunset Cruise for 2

To win, send through a photo showing us why Royal Brunei Airlines and Sabah are your ideal escape?

Send your entries to [rba@traveldaily.com.au](mailto:rba@traveldaily.com.au)



Travel Daily

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business events news

Pharmacy  
Daily

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## GENERATIONS OF EXCITEMENT

Sol by Meliá has been creating unforgettable experiences since 1956. With you in mind, Sol has developed four new concepts so that we can grow and progress with you along this wonderful journey of life.

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4 new concepts in the best beach destinations.





*Working in partnership with the Australian Travel Industry*

### Fares and Ticketing Travel Consultant

Sydney, Up to \$65k + Super DOE, Ref: 2930PE6

Awesome opportunity for an Airfares Expert to join a leading ultra-premium TMC based in Sydney. You will have knowledge of travel sales, fares departments, reservations and ticketing to enable you to deliver top quality service. You will have confidence with Sabre, know your way around fares and prices and be of a technical mindset to produce the best fares. My client loves challenging their team and rewards success, this award winning agency is waiting to hear from you.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

### Digital Marketing Executive

Sydney, Circa \$65k + Super, Ref: 3043SO3

Working within an award winning hospitality company in the CBD, you will be an experienced marketing executive that loves working within a great team which supports the larger function. You should be someone who is creative and you will have the freedom to shape the digital presence, over multiple products and services as the continued digital transformation takes place. You should enjoy working in a fast paced environment and will be looking for a fantastic new challenge to embrace.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

### Reservations Agent – Sports

Melbourne, \$Excellent Salary, Ref: 3128HC1

Our client is looking for an experienced candidate in reservations to hit the ground running in their dynamic office booking domestic and worldwide sports packages. No day will ever be the same in this reservations role organising sports packages and hotels for customers. The role will be heavily customer service focused offering your expertise in sporting events to customers both over the phone & email. Hotel experience is highly desirable. Interviewing now so don't miss out!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Temp Part-Time Consultant

Nationwide, Hourly Pay, Ref: 1214SZ1

Homeworking position available for a temp consultant wanting part time hours to do an assignment starting early DEC 2017 until mid-JAN 2018, this role will suit an experienced travel and cruise consultant available to work 4 hours per day Mon-Fri and during the Xmas and new year period 3 hours per day with no public holiday work or weekend work. You must have experience using online cruise booking systems i.e Polar Online and Cruising Power (Espresso) plus any others would be advantageous.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Cruise Consultant

Sydney, Up to \$55k + Super, Ref: 2641SJ1

Do you love Cruise and would you like to specialise in this niche but booming travel product? If you have a passion for cruising and for travel sales then apply now. You will be working towards targets and earning a great salary in return within a sales and service focused environment. You will ideally be experienced within the travel industry, have GDS skills and have been on several cruises yourself. Long term career progression and a CBD location are perks to this role.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

### South America Specialist

Melbourne, \$65k Package, Ref: 3109MC1

Seeking a South America travel expert to join a growing team of like-minded individuals! Come and sell all the magnificent things that this amazing destination has to offer from the adventure style trips to the high end luxury. My client needs a savvy and experienced travel consultant who has personally travelled to South America who is keen to grow with them and get stuck into this varied role, serving clients to the highest level on a telephone, email and face to face basis.

For more information please call Meg on (03) 9988 0616 or click [APPLY](#) now.

### Retail Travel Consultant

Gold Coast, Lucrative Salary & Commission, Ref: 1988AW1

Our client is looking for both customer focused & sales driven consultants with a minimum 2 years' experience across. As a consultant working within this leading travel company, you will have the opportunity to earn uncapped commission and continue to expand your travel knowledge. Do you have confidence in consulting across all platforms including telephone & online? Do you have excellent communication skills and the ability to maintain your motivation and drive? Then this is the role for you!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

### Luxury Travel Consultant

Perth, Competitive, Ref: 5473SJ2

A new position has opened in Perth for an experienced travel consultant looking to focus on high end bookings. This busy working environment with a friendly team are offering a highly competitive salary package and uncapped earnings. A loyal clientele following providing repeat bookings and supportive management makes this a sought after position. I am looking for current travel industry experience and a positive attitude. We are commencing interviews immediately so don't miss out!

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



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