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## QF offers Uber bookings

**QANTAS** this morning announced a new partnership with ride-sharing disruptor Uber, which will allow customers to book Uber trips to and from eligible airports in Australia from within the QF smartphone app.

The deal will also see Qantas Frequent Flyer members earn points for Uber bookings via the app, with different award rates based on the loyalty scheme tier.

Bronze members will earn one Qantas point per dollar spent on airport Uber rides, with Silver members earning two points per dollar and Gold, Platinum and Platinum One members to earn three points per dollar.

Members who sign up to Uber for the first time and book a ride via the Qantas app will also earn 2,000 bonus Qantas points on their first Uber trip anywhere within Australia.

The agreement becomes effective from 03 Nov, when a new Uber icon will appear in the booking section of the Qantas app for customers to request their airport ride.

"The partnership means Qantas

Frequent Flyers can manage their whole travel experience through the Qantas App, from booking their flight through to leaving home, boarding their flight and then making their way to the end destination," the carrier said.

QF chief customer officer Olivia Wirth said the carrier was focused on making journeys more seamless, with the addition of Uber meaning customers would be able to book their flight, their ride to and from the airport and their hotel on the Qantas app.

Uber gm Australia/NZ, David Rohrsheim, said the company already had three million customers in Australia, with Uber pick-up and drop-off points now established at all major airports.

The pact is valid for Uber rides to and from ADL, AVL, BNE, BNK, CNS, CBR, OOL, HBA, MCY, MEL, NCL, PER, SYD, WTB and TSV.

### Today's issue of TD

*Travel Daily* today has seven pages of news and photos, plus full pages from:

- Albatross Tours
- AA Appointments jobs

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## UA direct to SIN

**UNITED** Airlines has debuted a new non-stop flight between Los Angeles and Singapore, with the 787-9 route kicking off last Fri.

The deployment of the new generation aircraft has seen UA cease flying Hong Kong-Singapore, a route it has served since 1986.



2018-19

## BROCHURES OUT NOW!



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## SriLankan's MEL debut

**SRILANKAN** Airlines today begins its first direct flights between Melbourne and Colombo, aiming to tap both Victoria's sizeable Sri Lankan community and the wider outbound leisure market.

The inaugural inbound flight UL604 is due to arrive at 1525, bringing with it dignitaries from the Sri Lankan Government, its tourism authority and the airline.

"We're excited to be connecting Melbourne and Colombo like never before," said SriLankan ceo Captain Suren Ratwatte.

"Australia is home to one of the largest Sri Lankan expatriate communities, many of whom reside in and around Melbourne, and our two countries have many interests and passions," he said.

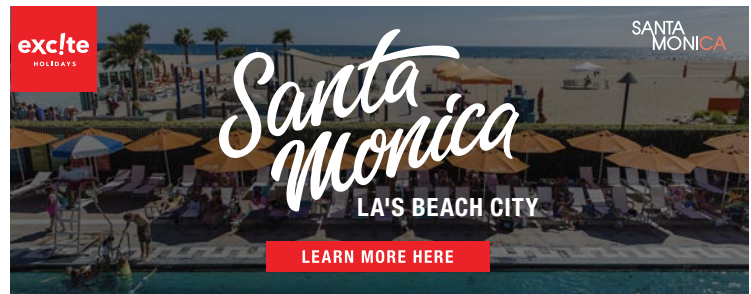
The carrier will also position its Colombo hub as a gateway to other destinations, including 14 points across India.

SriLankan manager Australia Sanjeeva Jayatileke said the MEL services had been prompted by steady increases in passengers travelling via UL's other Asian connection points such as Singapore and Kuala Lumpur.

"Aussies are known for their

## BA DC 787 switch

**BRITISH** Airways will operate Boeing 787-9 aircraft on one of its two daily London Heathrow-Washington Dulles flights effective 01 Jan 2018, replacing a Boeing 747-400 on the route.



love of bespoke travel and in recent years Sri Lanka has gathered attention and interest as one of Asia's most authentic cultural destinations," he said.

Flights operate daily on an Airbus A330-200 with 18 Business and 251 Economy class seats.

## CX A350 in Perth

**CATHAY** Pacific's new Airbus A350-900 aircraft landed in Perth for the first time last night, replacing A330s on daily services from Hong Kong.

The new "hush-liner" aircraft has a capacity for 280 passengers.

## Aman to New York

**AMAN** Resorts has announced its first US "urban hotel," with the new Aman New York on Manhattan to be located in the 1920s Crown Building overlooking Central Park on Fifth Ave & 57th.

The property will feature 83 guest rooms and suites as well as 20 private apartments which are being billed as the company's first Aman Residences.

Set to open in 2020, Aman New York will be the group's third US property after Amangiri in Canyon Point, Utah and Amangani near Jackson Hole, Wyoming.

Aman New York will also feature a three-storey spa, a cigar bar and an underground Jazz club.

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## Spirit committed to Oz

**CARNIVAL** Cruise Line's decision to increase its Australian operation to two ships sailing full time from 2020 (**TD** 27 Sep) was motivated by strong demand in the market, Jennifer Vandekreeke, vp & gm Australia, CCL told **Travel Daily**.

"There's just a lot of strong demand in the market thanks to a great response by our past guests and really by travel agents who understand who we are and what

we're about and who are doing an amazing job supporting us," she said.

Vandekreeke reinforced the line's commitment to continue deploying *Carnival Spirit* down under and said it was "looking at all kinds of different factors" to guide its decision on which vessel would be its second full-time ship in Australia from 2020.

"I don't think anybody would allow me to live if we thought about taking *Spirit* from this market," she said.

Further details are yet to be finalised, but Vandekreeke highlighted *Legend's* drydock in May, after which "there won't be as much of a difference between *Carnival Legend* & *Carnival Spirit*".

Deployment for the two full time ships will be revealed in May, but Vandekreeke said she didn't see the line making "any massive changes" in terms of the destinations it visits.

## Honeymoon is over

**MILLENNIAL** travellers and Babyboomers have pushed honeymooners aside to take over as Tahiti's biggest source markets.

Travellers aged 15-34 and those aged 55-74 have accounted for two-third of visitors this year, Air Tahiti Nui says.

The airline is offering five-night pension packages with Tahiti Travel Connection - **CLICK HERE**.

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DriveAway Holidays

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**DriveAway Holidays**



## Capital inaugural

**CAPITAL** Airlines' inaugural flight from China's northern coastal city of Qingdao to Sydney arrived this morning.

The new service gives Sydney Airport eight Chinese carriers serving 15 mainland cities in China, which SYD says makes it the world's leading airport for long-haul Chinese flights.

The new service operates four times weekly on an A330-200 aircraft with 222 seats, adding 92,000 seats annually.

## Privatisation 'fail'

**THE** International Air Transport Association (IATA) says privatisation of airports has been a failure, leading to higher fares and no service benefits.

*Air Transport World* reports IATA ceo Alexandre de Juniac told an aviation event in Taipei on Fri he had no issue with injecting "private sector mentality" into airport operations.

"But our message to governments on infrastructure is that airports perform better in public hands," he said.

IATA is preparing to release a study on airport privatisation.

## airberlin final flight

**FAILED** German carrier airberlin operated its final flight on the weekend, flying from Munich to Berlin Tegel on an Airbus A320.

Airlines including easyJet continue to negotiate the purchase of airberlin aircraft.



## Window Seat

**OF ALL** the infuriating reasons given for a delayed flight, this one seems new.

The Alaska Department of Transportation has confirmed flights were suspended at Barrow Airport in the state's icy north last week when a seal opted for a little sunbathing on the main runway.

Animal control officers from the local borough authority were called to confront the stubborn mammal, and flights were able to resume a short time later.

The DoT shared this pic by Scott Babcock on Facebook.



## Tourism's 50 years

**THIS** year marks 50 years since the Australian Tourist Commission (ATC) was established in 1967 and Australia was first promoted to the world as a place to visit.

Minister for Trade, Tourism and Investment Steven Ciobo has marked the milestone by congratulating Tourism Australia and tourism operators across the country "for their outstanding contribution in promoting Australia as a must-see destination" over 50 years.

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## Busabout adds Asia Pass

**BUSABOUT** has announced its unique 'Unlimited Pass' will be available for the first time for customers travelling to Asia, coinciding with the release of the company's revamped Asia 2018/2019 program.

The Pass provides travellers with a golden ticket that offers them three months to link up with any of the Asian trips the company has on offer for a flat fee of \$5,999 per person.

"Nobody else is offering the travel pass concept in Asia, we've been doing it for years in Europe and really wanted to bring it into the Asian market," said global managing director for Busabout Duncan Robertson.

"You combine the social atmosphere of a guided tour with

the flexibility of independent travel – that's the heartbeat of our business," he said.

"We want people to be able to create their own adventure in Asia, you can really create a number of different itineraries from all of these diverse travel experiences on offer".

Outside of the Unlimited Pass offering, Busabout has injected new features into its Asia 2018/2019 itinerary, including greater "off the beaten track" choices across Thailand, Vietnam and Cambodia.

To celebrate the release of the new itinerary in Asia, Busabout has launched a brand new website which boasts more than 90% of photos taken by the company's passengers.

**Download Greece 2018 Early Bird brochure**



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## TIME graduation event



**THE** Travel Industry Mentor Experience (TIME) has held a graduation ceremony for its latest mentee intake, Group No. 26.

The event took place last week at Frasers Suites, Kent St, Sydney.

**Pictured** are the newest mentees - back row: Ryan Montgomery, Bijoy John, Asmae Benyessef and Paul Groves-Berry.

Front row: Kathy Milicic, Judith Taylor, Cyrus Sarkari, Jodi Hawthorne and Kirsty McGuire.

## QR Thailand route

**QATAR** Airways has announced its fifth direct route to Thailand, with services from Doha to Pattaya to commence 28 Jan.

The four-weekly service joins existing flights to Bangkok, Krabi and Phuket, as well as planned flights to Chiang Mai from 12 Dec.

Boeing 787 aircraft will be used to service the new route.

## KI seals at sunrise

**KANGAROO** Island's Southern Ocean Lodge has launched an experience that gives guests a new way to meet sea lions.

Taking place at sunrise at Seal Bay, visitors to the lodge can book on a private basis for solo travellers, couples, families and small groups to see the animals.

Southern Ocean Lodge has exclusive dawn access to Seal Bay.

## Canyon track opens

**THE** Blue Mountain's Grand Canyon Track has reopened after undergoing a major \$4.8m restoration that lasted 10 years.

Two thousand new steps have been added with work balancing the needs of increased tourism and environmental impact.

One million visitors are expected to use the track between now and 2030.

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**SCENIC** Tours has completed a famil to the west coast of Canada, treating 38 agents to many of the best attractions on offer.

The journey began through the Rockies with a "Scenic Special Stay" at the Castle in the Rockies, the Fairmont Banff Springs hotel, before moving on to Lake Louise, where on a chilly afternoon the group flocked to the lake to take some canoes out on the water.

The group was lucky enough to experience snow at a time of the year where it is rare to witness, with the journey continuing with two days on board Rocky Mountaineer in Gold Leaf, where

agents were wined and dined while learning about train travel in this region and observing the amazing wildlife along the way.

The famil wrapped up with two comfortable nights at the Fairmont Empress Hotel in Victoria with views across the majestic inner harbour.

Tours to discover Canada & Alaska are available on a special Earlybird offer through Scenic Tours, including flights from \$995pp, when bookings are made before 31 Oct.

The 38 agents are **pictured** enjoying the bracing conditions on the west coast of Canada.

# Travel Daily

Monday 30th October 2017

## Hapi specialists

**THE** newly-launched 'Hapi Isles Specialists' online training program for agents has already signed up 200 consultants after only five weeks of activity.

A total of 125 Australian and 85 New Zealand agents have jumped on board the program and is intended to arm sales staff with product knowledge of the Solomon Islands.

Tourism to the country has increased 7% year-on-year for the past four years.

## Samoa incentive

**SEABREEZE** Resort is running a competition for travel agents who book clients at its resort between 01 Nov 2017 and 31 Mar 2019.

Every booking made will earn agents three entries into the draw to win two night's accommodation at Seabreeze Resort Samoa.

The incentive comp is set to run until 14 May 2018.

## IAG profits rise

**INTERNATIONAL** Airlines Group has lifted its operating profits by €250m (A\$377.5m) for Q3 2017 when compared with the same reporting period last year.

Profit after tax was up €176m (A\$265.7m) for the same quarter.

The primary drivers behind the profit increase was a jump in passenger revenue and a reduction in fuel costs.

## Hyatt House to Eur

**HYATT** has announced the opening of its first Hyatt House property in Europe, located at Dusseldorf/Andreas Quarter in the west of Germany.

The 102-room hotel is the fourth property in the brand to open outside of America and will aim to offer authentic hospitality & purposeful service in a tech-savvy modern environment.

There are currently five Hyatt-branded hotels in operation throughout Germany.

Last chance for Europe

# EARLY BIRD FARES

Hurry, offer ends 2 November

Don't miss out on Emirates Early Bird fares for 2018. Fly for less with special fares to 39 destinations in Europe. Hurry, offer ends 2 November 2017.

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London	\$1,299*	\$6,999*
Dublin	\$1,319*	\$6,959*
Barcelona	\$1,329*	\$6,969*
Zagreb	\$1,339*	\$6,979*

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\*Advertised fares are for Business and Economy Class return travel departing from Melbourne inclusive of taxes and surcharges, correct as of 22 September 2017, subject to currency fluctuation and availability. Offer ends 2 November 2017. Business Class fares to Europe excluding London are for travel commenced between 1 February and 10 October 2018, and Economy Class fares to Europe excluding London are for travel commenced between 1 February and 27 March 2018, 1 May and 21 May 2018, and 2 October and 10 October 2018. Business Class fares to London are for travel commenced between 1 March and 10 October 2018, and Economy Class fares to London are for travel commenced between 1 March and 31 March 2018, 21 April and 22 May 2018, and 2 October and 10 October 2018. Higher levels apply for other travel periods. Flight restrictions, day-of-week surcharges, inbound blackout periods, amendment and cancellation fees apply. Additional travel periods, destinations and fares are available from Sydney, Perth, Adelaide and Brisbane. Further terms and conditions apply. For full terms and conditions, please refer to your GDS, visit [emiratesagents.com/au](http://emiratesagents.com/au), or call Emirates on 1300 303 777. Offer subject to change. ^Best Airline in the World in the TripAdvisor® Traveller's Choice™ Awards for Airlines 2017. Emirates flies daily to Zagreb, Croatia via Dubai.

## Ha Long cruises

**PARADISE** Vietnam has renovated two of its wooden junks, rebranding them as Paradise Prestige for multi-night cruises on Ha Long Bay.

The 15-cabin vessels will offer all-inclusive cruises with a la carte dining, sparkling wine and one 50-minute spa treatment per person per day while sailing among the bay's intricate islands.

## Wyndham for Bali

**WYNDHAM** Hotel Group has announced it will open its latest property on the Bukit Peninsula of Bali in Dec.

The Wyndham Dreamland Resort Bali will offer 190 rooms with a modern Balinese style, including 28 villas with private pools and 162 studio, one- and two-bedroom apartments.

It will be the second Wyndham branded hotel for Bali following the opening of Wyndham Tamansari Jivva Resort Bali late last year.

## Ethiopian 1st 787-9

**ETHIOPIAN** Airlines has become the first carrier in Africa to operate the Boeing 787-9 *Dreamliner*, having taken delivery of a leased aircraft on Fri.

The airline was also the first in Africa to introduce other Boeing aircraft including the 787-8 in 2012 and the 777-300ER.

Ethiopian Airlines now has 20 *Dreamliners* in its fleet.

## GoT opens in Spain

**BARCELONA** has welcomed the opening of a Game of Thrones attraction at the city's Museu Maritim de Barcelona.

The exhibition will give fans an "up-close and personal" look into the worlds of Westeros and Essos and includes displays of costumes, props and sets.

## Ireland advice

**DFAT** is warning that Irish authorities may require documentation from visitors such as confirmation of accommodation bookings on arrival in Ireland.

## Breakfast in a shade of pink



**THE** DriveAway Holidays team put on a show of pink and dug deep to raise money for women's cancers at a breakfast on Fri.

The company took part in the annual Pink Ribbon Breakfast in conjunction with the Cancer Council, which aims to minimise the threat of women's cancers through prevention, treatment,

support and research.

DriveAway's managing director Chris Hamill has offered to match donations raised by the team, which has taken part in Pink Ribbon Breakfasts since 2010.

**Pictured** decked out in their best pink are Adriana Hennessy, Michelle Carpio, Nicole Cook and Caroline Raffoul.

## Win a romantic Fijian break

Now that Sophie Monk has picked her beau, follow in her footsteps and be in with the chance of winning your own romantic Fijian journey. Enter Tourism Fiji's competition to win five nights at the luxury Marriott Momi Bay with its mesmerising infinity pool, plus return flights. You'll also get to sip on lazy sundowners in your private cabana at the new Malamala Beach Club.



In no more than 500 words send us your most romantic and creative 5-night Fijian itinerary suggestions to [fiji@traveldaily.com.au](mailto:fiji@traveldaily.com.au). Your itinerary should include where to stay and what to do for a client looking for the ultimate romantic Fijian experience.



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## SINGAPORE AIRLINES

### Service Centre Officer - Temporary - Sydney

Singapore Airlines has an exciting opportunity for a highly motivated individual to join the South West Pacific Service Centre team in Sydney. This temporary, full time day work position is offered on the basis of a Maternity Leave replacement until 6 November 2018.

#### The principal accountabilities of the role are:

- Respond to customer email feedback
- Investigation of feedback as required
- Coordinate special handling processes
- Liaise and assist with reservation vendor with escalation matters
- Internal reservation / ticket help desk support
- Handling of Customer Relations as required

#### The successful candidate will possess:

- Outstanding Customer Service skills and strong time management ability
- Professional and efficient telephone manner
- Previous Reservations / Ticketing experience
- Able to work under pressure with minimal supervision
- Excellent command of the English language, including clear verbal and written communication

The salary range is from \$50,462 per annum plus 10% super. Australian Citizenship or permanent residency status is required.

To apply, please forward your application and CV to the attention of Suzana Tirovski via email to [Lyn\\_Larsen@singaporeair.com.sg](mailto:Lyn_Larsen@singaporeair.com.sg)

Applications close Monday 6 November.

All applications will be treated in strict confidence. Only suitable candidates will be contacted.

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Monday 30th October 2017

## UA seasonal to AKL

**UNITED** Airlines' seasonal service between San Francisco (SFO) and Auckland, New Zealand (AKL) resumed yesterday, operating six times weekly through to 17 Dec and then daily through to 22 Mar, 2018.

UA has teamed up with Star Alliance partner Air New Zealand to launch a new microsite, which provides info on both carriers along with destination inspiration and tips - [CLICK HERE](#).

## Rocky Mountaineer

**ROCKY** Mountaineer has extended its Peaks and Perks offer by two months.

Book an eligible 2018 package of five or more days by 22 Dec for a bonus \$800 credit per couple.

## Vanuatu all clear

**DFAT** has returned its level of advice for Ambae island to exercise normal safety precautions after the Vanuatu government lifted its state of emergency for the volcanic island.

## Fremantle piazza

A **NEW** \$1m piazza designed as a gathering space for 1.5m annual visitors has opened at Fremantle Fishing Boat Harbour.

"The new piazza further enhances the attraction of the harbour which provides an experience for visitors and is a Western Australian icon," said WA Transport Minister Rita Saffioti.

Works are complemented by the ongoing upgrade of the harbour boardwalk.

## Win a trip to SABAH

This month Royal Brunei Airlines, Sabah Tourism and Sutura Harbour Resort are giving travel agents the chance to win a trip to Sabah.

Prize includes:

- Economy return fares for two on Royal Brunei Airlines
- Three nights accommodation at Sutura Harbour Magellan
- A North Borneo Sunset Cruise for 2

To win, send through a photo showing us why Royal Brunei Airlines and Sabah are your ideal escape?

Send your entries to [rba@traveldaily.com.au](mailto:rba@traveldaily.com.au)



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## Brochures

**WELCOME** to Brochures of the Week, Travel Daily's Monday feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



### Abercrombie & Kent - India & the Orient 2018

A range of fresh focusses and travel styles have been packed into Abercrombie & Kent's latest release. In India, there's a new two-week private journey covering from north to south of the country and a private journey has been introduced in Sri Lanka. One&Only Reethi Rah and Como Cocoa Island in the Maldives have been added to the offering, along with a two-week navigation through Japan on L'Austral.

A five-day extension in Sa Pa, Vietnam, has also made its debut, along with new stopovers in Bangkok and Hong Kong.



### Bunnik Tours - Africa 2018/19

The newly expanded Africa program from Bunnik Tours features two fresh itineraries which visit the new destinations of Ethiopia and Zambia. The 17-day Highlights of Ethiopia tour starts in Addis Ababa and ventures to Bahir Dar, Gondar, Simien Mountains, Lalibela and Lake Chamo. The other fresh addition, the 16-day Cape Winelands, Victoria Falls and Zambia kicks off in Cape Town and visits Stellenbosch, Victoria Falls, South Luangwa National Park and Lower Zambezi National Park.

The program includes seven other itineraries.



### Collette - Asia, Africa, Antarctica, South and Central America 2018/19

Collette has unveiled its 2018/19 brochure covering Asia, Africa, Antarctica and South and Central America tours. South and Central America are the special focus of the new release, which includes the new Cultures of Peru & Bolivia small group Explorations tour, showcasing the two countries' natural and archaeological wonders. A new Africa tour Spectacular South Africa Featuring Swaziland has also been added, featuring a full day safari in Mkuze Game Reserve.

## NT Museum plan

**COMMUNITY** consultation is underway for the new Museum of the NT, which will be located at Myilly Point in Darwin.

The Museum of the NT promises to "embody what it means to be a Territorian" and it is part of the Territory Government's plan to rejuvenate the CBD.

The six-week consultation aims to understand what is unique and characterising of the Northern Territory and examine ways to create a rich visitor experience.

For more information or to have your say, [CLICK HERE](#).

## Passport to beer

**THE** Mt Hood Territory Tap Trail has launched for beer lovers visiting Oregon, offering a mobile passport which aims to showcase some of the newest breweries in Mt Hood Territory, along with some of the favourites.

Discounts are offered by the app at each location, with users who redeem at 10 or more locations earning a Mt Hood Territory Tap Trail pint glass.

The year-long passport has 13 participating businesses.

To download the app or for more, head to [omht.us/taptrail](http://omht.us/taptrail).



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- Ride on the Glacier Express through the Swiss Alps
- Sip mulled wine surrounded by 38 peaks over 4,000 metres high in the Alps
- 18 meals including buffet breakfast daily



Message from *the Mo*

### We will never steal your free time

Our 17 day Alpine Adventure is precisely that – a real Alpine Adventure! It is such a completely different experience to take a leisurely walk on well-worn trails through meadows bursting with spring alpine flowers, or to take an exciting mountain cable car ride to savour lunch on a restaurant terrace, set on a sunny plateau ringed with snow, with views stretching for literally hundreds of kilometres! To do this you need time!

Our noticeably longer stays and already included sightseeing and activities guarantee that your client's essential, relaxing free time remains completely untouched.

You might only travel this way once. With Albatross Tours you will know you've made the most of every precious moment.

*Euan*

Euan Landborough, 'The Mo'  
Managing Director & Tour Designer



**\$350PP  
EARLY BIRD  
SALE ENDS  
TOMORROW!**







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**Want your career search handled confidentially? Call the experts!**

**\*\*NEW ROLE\*\***

**REGIONAL REVENUE MANAGER  
PERTH – EXEC SALARY PKG**

We are looking for an experienced area/regional revenue manager to join this expanding hotel group. Lead a team of Revenue Mgrs./Analysts & work closely with hotels to design & implement revenue management processes & strategies across all hotels in your region to achieve company goals. Work closely with all key stakeholders to plan & deliver results. Exec. salary + bonus + benefits. Exp. in a similar role a must along with great leadership & analytical skills.

**\*\*NEW ROLE\*\* EARN THE BIG BUCKS  
SENIOR BUSINESS DEVELOPMENT MANAGER  
SYD – BIG BASE \$100K PLUS BIG BONUSES**

Join this unique corporate Travel Management Company in Sydney where you will be solely responsible for your region with a lot of potential to win new business. My client is looking for an experienced Business Development Manager who has come from a TMC with a strong track record in sales. Career growth is huge for the right candidate. This company offer a great base salary of \$100k and one of the best commission schemes out there.

**\*\*NEW ROLE\*\***

**GLOBAL CORPORATE ACCOUNT MANAGER  
SYDNEY- SALARY UP TO \$120K**

As a global Corporate Account Manager you will be responsible for the regional program with the objective of building relationships, growing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.

**\*\*NEW ROLE\*\***

**MARKETING EXECUTIVE  
SYDNEY SALARY PACKAGE \$70K**

This global company have a rare opportunity to join their marketing team. You will need to have digital experience to be considered. This organization is growing significantly so room for progression is definitely something they can offer. Based in the CBD this is a reputable company that anyone would be proud to work for. Great package on offer for the right candidate and excellent working conditions. Call for more information.

**LOOKING FOR AN INNOVATIVE LEADER  
GENERAL MANAGER  
PERTH – UP TO \$120K PKG+ BONUS**

Are you an innovative General Manager looking for a new challenge? Come join this growing hotel brand & be responsible for overseeing all hotel operations, lead the team with a focus on providing an exceptional guest experience & growing the bottom line. Experience as a GM in 4-5 star hotel is essential along with exceptional leadership, communication & interpersonal skills. Strong salary package on offer for the right candidate.

**SENIOR SALES ROLE  
AREA SALES MANAGER**

**GOLD COAST – \$100 - \$110K PKG**

Work closely within the sales team providing strategic support to multiple hotels. Manage all market segments, implementing sales strategies, sourcing new opportunities, developing key stakeholder relationships, managing business leads & representing the brand at industry events. Senior sales experience within hotels a must along with strong communication, presentation & negotiation skills. Strong salary package + benefits on offer.

**BUILD RELATIONSHIPS  
ACCOUNT MANAGER  
BRISBANE – PKG DOE**

Can you build & develop client relationships? We are looking for a switched on Account Manager with sales & travel management experience to join their growing team. You will be responsible for managing existing clients, developing opportunities to grow revenues & retain business. Strong salary package on offer. Previous account management experience in a TMC environment required along with strong strategic, presentation & communication skills.

**TAKE THE NEXT STEP**

**AREA LEADER – LEISURE  
SYDNEY - SALARY \$90K PLUS SUPER**

Now here is a role we can honestly say we NEVER see so get in quick. Calling any retail managers looking for that next step in their career, overseeing a cluster of stores based in Sydney. Responsible for profitability and staff performance. You will be extremely motivating and driven with a proven background in sales and staff management. For more information call 02 92312825 to find out more.

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