



NEW
EUROPE
BROCHURE

now includes Italy,
Spain and Portugal!

on the go tours

ONTHEGOTOURS.COM

Tourism Aus board rejig

FEDERAL Minister for Trade, Tourism & Investment Steven Ciobo this morning confirmed a shuffle for Tourism Australia's Board of Directors, including the promotion of two existing board members (**TD** yesterday).

Mantra Group's ceo Bob East has taken the role of chair and possesses 20+ years' experience in the tourism industry.

East joined the Tourism Aus board in May last year.

Kerzner International's regional director of sales & marketing, Anna Guillan AM, has assumed the position of Deputy Chair.

Ciobo welcomed two new directors to the board, including Event Hospitality & Entertainment ceo and managing director David Seargeant and Australian Hotels Association ceo of nearly 20 years, Bradley Woods.

Exiting the board is ex chairman Tony South (who replaced former Qantas boss Geoff Dixon in 2015 for the role) and deputy chair Andrew Fairley AM, who joined the Tourism Aus board in 2014.

Tourism Australia managing director John O'Sullivan told **TD** East and Guillan were already "very familiar with our organisation and the industry and so will hit the ground running".

"Their elevation is great news for Tourism Australia and clear recognition of the outstanding contribution they have made to date as existing board members."

He said Seargeant and Woods brought significant tourism skills and knowledge to the business.

O'Sullivan lauded outgoing chair South and deputy chair Fairley, acknowledging their "significant contributions" to tourism.

"Renewal is a natural & healthy part of all strong boards.

"It brings fresh thinking and new energy which is good for all organisations, particularly one such as our own which plays such a leadership role in our industry," O'Sullivan said.

Today's issue of **TD**

Travel Daily today has nine pages of news, a photo page from **CAPA** plus full pages from:

- inPlace Recruitment
- Gate 1 Travel product page

Soaked
in Beauty
Beautiful
Samoan

DISCOVER MANY AMAZING DEALS

CLICK HERE

VISIT
WWW.SAMOA.TRAVEL

Explore Canada

HOLIDAYS

QANTAS

NORTHERN LIGHTS OF YUKON
3 nights, including Aurora Borealis viewing excursions & more

from **\$825*** per person twin share

CANADA KEEP EXPLORING | **YUKON** LARGER THAN LIFE

OFFER ENDS 8 SEPTEMBER 2017

Changes at work?

Make a positive change for yourself.
Earn more. Enjoy a great work/life blend.

Discover the advantages

1800 019 599



Travel Managers
As individual
as you are



DISCOVER THE CANADIAN ROCKIES BY RAIL.

Book now and receive up to \$800* in added value.

BOOK NOW

ROCKY MOUNTAINEER



Your great service and our great rates



JOIN TODAY AT

www.expedia.com.au/taap

telephone
1800 726 618

email
expedia-au@discovertheworld.com.au

Qantas revamps website

QANTAS has upgraded the booking process for international flights on its website, allowing pax to select seats and additional baggage at the same time as making a ticket reservation.

The revamped booking flow also showcases the features and benefits of the various fare types - including highlighting the fact that the cheapest 'Sale' fare levels earn lower status credits and Qantas points and do not allow the option of points upgrades or seat selection.

Frequent flyers who are logged in while making a booking are offered the option of Classic Reward seats if any are available, and once the flights are selected it is possible to use a "points +

pay" slider for payment.

The booking flow also makes it easy to select a mixed class fare, with website users able to pick from Economy, Premium Economy, Business or First class (where available) on both the outbound and inbound legs of any itinerary.

Cash or points can be used to purchase additional baggage allowances or seat selection, and QF fares can be combined with more Classic Flight Rewards partners, the carrier said.

Prom eco-cruise nod

THE Victorian Govt today revealed it has given the green light for Pennicott Wilderness Journeys (PWJ) to launch eco-tourism cruises around Wilsons Promontory National Park.

PWJ will operate 30-seat vessels from Tidal River, accessing some of the most popular beaches in the national park.

The govt forecasts that the boat tour operator will generate up to \$9.7 million for the local economy annually, luring domestic and overseas travellers to the region.

SAA earlybirds

SOUTH African Airways has earlybird fares for travel between Australia and South Africa from 12 Jan to 31 Aug 2018 (excluding some dates due to seasonal and high-demand periods).

Return fares to Johannesburg lead in at \$1,361 ex Melbourne & Sydney, \$1,365 ex Adelaide and \$1,371 ex Brisbane (all via Perth) when booked by 30 Sep.

SAA's country manager for Australia Tim Clyde-Smith said the carrier had competitive fares to points beyond Jo'burg.

Australian domestic flights are operated by Virgin Australia. Go to www.flysaa.com.

Scenic reminder

SCENIC is reminding agents they have until 30 Sep to secure earlybird offers on 2018 Europe river cruise departures on a range of itineraries.

A 15-day Amsterdam to Budapest cruise is now priced at \$6,995pp for select dates, which includes a fly free promo on all suites.

Scenic is also offering a Business class upgrade from \$3,995pp as part of its earlybird sale.

Gate 1 Travel profile

TODAY'S issue of *Travel Daily* features a special Product Profile on "affordable" tour operator, Gate 1 Travel which operates escorted tours and independent packages in Europe, Asia, Africa, Latin America, North America, North America, along with cruises - for more details, see **page 11**.

A380 OPERATING PERIOD HAS NOW EXTENDED FOR 2 MONTHS

ASIANA AIRLINES

380

Reservations 02 9260 4300
au.flyasiana.com

LEARN MORE

TO SEOUL

\$885

FROM

FROM NOV 17 ~ 05 MARCH 18

ASIANA AIRLINES

A STAR ALLIANCE MEMBER

excite HOLIDAYS

Create your **THAILAND**

FIND OUT HOW

amazing THAILAND

*Specializing in small group tours to India & Sri Lanka
contact our Award-winning Team*



exotictours.com.au 1800 316 379

Sunlover Hols incentive

SUNLOVER Holidays is marking its 35th birthday this month with an incentive for travel consultants, aligned with re-igniting tourism to the Whitsundays & Hamilton Island.

Agents will earn points to qualify for a chance to win a trip to the Queensland region by selling Sunlover Holidays product, Jetstar flights and Hamilton Island packages/accommodation.

Points can be accrued three ways - one point for every JQ domestic flight ticketed on Jetstar paper through Air Tickets or self-plate, regardless of destination; or one point for every pax booked on a Sunlover Hols' JQ domestic air and land package; or one bonus point for pax booked on a Sunlover JQ domestic air & land

package when the destination is Hamilton Island.

Twelve prizes will be awarded & to record entries, agents need to enter an OSI into their PNR - for all the details, **CLICK HERE**.

The incentive coincides with the roll out of Sunlover Holidays' new 32-page Australian Escapes magazine which features holiday packages around the country, hotels and touring options to suit all travel types.

AB axes Abu Dhabi

AIRBERLIN is scrapping flights between Berlin and Abu Dhabi for six weeks, between 15 Sep and 31 Oct, just a few weeks after the German carrier filed for insolvency (**TD** 16 Aug).

Passengers booked on AB flights over the period have been re-accommodated on flights operated by Etihad Airways, the Gulf carrier said.

EY told *Arabian Business* this week that "in addition, due to market uncertainty, we have taken the decision to re-book our customers due to fly with airberlin, from 01 Nov onwards, onto alternative flights".

Regal sales mission

REGAL Hotels International senior group sales director Willy Luk will lead a four-day sales mission to Australia this month to promote the hotelier's new Branded Leisure product.

Regal has 17 four- & five-star hotels in Hong Kong and China.

Luk will also use the visit to update travel agents on its new schedule of rates specifically for Australian consultants.

The Branded Leisure scheme consists of a variety of added-value elements, such as mileage rewards with select airlines, in-house benefits and touring experiences through Hong Kong.

Luk will be in Brisbane on 12 Sep, Sydney on 13-14 Sep and in Perth on 15 Sep.

New! Carnival Cruises Australia Industry Rates!
22SEP17 - Carnival Spirit
3 Nights Sydney Cruise
Balcony from \$839* **\$330*** pp AUD
including taxes & port charges

*Conditions Apply.



INDUSTRY DEALS



For more details visit
www.travelclub.com.au

Latin Evergreen

EVERGREEN Cruises & Tours has developed a new 25-day trip through South America designed for passengers seeking a more relaxed-pace itinerary, with multi-night stays in landmark locations.

The South America Revealed complements Evergreen's flagship 20-day Best of South America tour (priced from \$8,195pp), which includes visits to Machu Picchu, the Sacred Valley, Lake Titicaca, Iguazu Falls, Rio de Janeiro, Buenos Aires and more.

The new, longer trip has two nights in Machu Picchu & Lake Titicaca, and three nights in the Sacred Valley and Iguazu, plus a visit to Colca Canyon & Arequipa.

It's priced at \$9,895pp and has two departures in Aug and Oct.

Both feature in Evergreen's 18/19 South America brochure - **HERE**.

Seabourn appoints

ULTRA-LUXURY cruise line Seabourn has appointed The Mint Partners to support its public relations activity in the Australia & New Zealand markets.

The Mint Partners takes over from MG Media Communications following its retirement.



Window Seat

PASSENGERS heading to Germany for Oktoberfest this year should make sure they purchase some special travelling shoes created by athletics apparel giant Adidas for the annual celebration of brews.

Made of the "finest leather," the shoe has a custom-developed DBPR coating - yes, that stands for "Durable Puke and Beer Repellent" - and the inside of the limited edition footwear is patterned like the traditional red and white checked tablecloths seen at the festival's beer halls.

The unique shoes, costing €199, are only available online at German store 43einhalb.com.

They come with a custom beer stein plus the slogan "wear your best to the fest".



NATURAL FOCUS
SAFARIS

UnCruise
ADVENTURES
since 1996

WIN YOUR OWN UNCRUISE ADVENTURE!

Book two clients on any 2018 UnCruise Adventures up to 15 December 2017 and go into the draw to win a 7 night cruise for two!

Call Natural Focus Safaris on 1300 363 302.

Wendy Wu Tours

2018 EARLY BIRD SPECIALS

SAVE UP TO \$1,200PP ON A WIDE RANGE OF TOURS TO ASIA

HURRY, LIMITED TIME ONLY!

LAST CHANCE!

WENDYWUTOURS.COM.AU/EARLY-BIRD

ADL fares driven down

INCREASING competition among international carriers has pushed down fares on Adelaide flights, according to the latest Business Travel Pulse report.

Issued by CAPA Centre for Aviation and Carlson Wagonlit Travel, the report says average fares have fallen by up to 5% on some routes including between Adelaide and Singapore.

The SA capital recently reported an 11% increase in international

passenger traffic for the year ending Jun 2017, having welcomed 952,000 overseas visitors through its airport.

Qatar Airways and China Southern Airlines, which launched services to Adelaide in Dec 2016, drove the international growth over the last year, according to the study.

Bali and Dubai traffic declined, while traffic was steady in the city's four other international markets – Auckland, Hong Kong, Kuala Lumpur and Singapore.

Among Adelaide hotels, average room rates have remained stable at around \$195, the report indicates, with occupancies set to remain high until new properties come online in coming years.

Among new hotels planned are the Atura Hotel opening at Adelaide Airport next year, a proposed Sofitel for Currie St and an Aloft Hotel due in 2019.

IASC ok for JQ/JL

THE International Air Services Commission (IASC) has given approval for Qantas to allocate capacity on Japanese routes for codeshare services between Jetstar and Japan Airlines.

The approval is valid to Feb 2022 and involves flights between Cairns and Tokyo Narita, Cairns and Osaka Kansai and the Gold Coast and Tokyo Narita.



Early Bird Sale
ENDS 09 OCT



London
RETURN ECONOMY CLASS
FROM **AUD1,048***



Includes 30kg baggage

*Based on O class in low season. Date restrictions and conditions apply.

FC Broadway deals

FLIGHT Centre and Broadway Collection have teamed up to offer packages to New York musical productions.

The Lion King packages start from \$565 per person and include four nights at the Belvedere Hotel plus a show ticket.

Aladdin packages start from \$949 per person and include four nights at Le Parker Meridien and a reserve show ticket.

Wicked packages start from \$859 per person including four nights at the Intercontinental New York Times Square and a reserve show ticket.

Packages are on sale from today until 18 Sep.

Traveltek opens HK

THE Traveltek group has opened an office in Hong Kong, serving markets including China, Taiwan, South Korea and Japan.

It will be headed by newly appointed bdm Simon Leung.

AW Africa guide

ADVENTURE World has released its 2018/19 Africa, Egypt & Middle East brochure.

Amongst numerous new additions is the nine-day Best of the Cape itinerary which includes exploring Cape Town before a cultural exploration 300km north of the city in the foothills of the Cederberg Mountain.

Stays at The Travel Corporation's owned & operated Twelve Apostles and Bushman's Kloof properties also feature in the tour.

Operations in Namibia have been expanded to incorporate Damaraland where clients can see black rhinos and elephants and explore the Huab River.

Adventure World md Neil Rodgers said the program had been expanded to meet increased demand to the region.

"We are also delighted to report healthy forward bookings to Egypt and Jordan as these destinations continue to return to form."



Immerse yourself in Europe

Experience an unforgettable journey to our newest European destinations Prague and Kyiv, or some of Europe's most remarkable cities including Skopje and Sarajevo, when you travel with friends. Book by 7 September 2017 for travel until 31 March 2018*.

	Economy Class
Prague	from AUD 1,090
Kyiv	from AUD 1,030
Skopje	from AUD 1,080
Sarajevo	from AUD 1,045

Visit qatarairways.com/au





GOING PLACES TOGETHER

* Book until 7 September 2017. Fares quoted above are for departures from Perth, and are available only when made for bookings with 2-8 passengers in the same PNR. Economy Class fares are for travel between 25 September – 30 November 2017 or 13 January – 31 March 2018. Flights to Sarajevo start 31 October 2017. Other sale fares are available on other travel dates. Fares may vary due to currency fluctuations. Seasonal surcharges, weekend surcharges, and blackout periods may apply. For all other terms and conditions please review at time of booking.

NZ's special interest

TOURISM New Zealand (TNZ) is highlighting its work in targeting special interest visitors including golfers, cyclists, hikers and skiers - groups it says are spending more and staying longer.

New infographics released by TNZ to support industry promotion provide insight on different special interest groups such as food and wine buffs, and show their benefit to the New Zealand tourism economy.

"We specifically market a range of special interest sectors because we know that international visitors who come to New Zealand to experience them come outside of peak and visit more regions," said TNZ chief executive Stephen England-Hall.

"This directly supports our work to spread the benefits of tourism across all New Zealand communities and spread visitation across the year."

To view and download the TNZ infographics, [CLICK HERE](#).

QF corp webinar

QANTAS will hold a series of online seminars for agents explaining its lounges and partner lounge networks from a corporate perspective.

The 15-minute sessions will be held on Wed 13 Sep and will include details on lounge types, locations and eligibility requirements, plus an update on future lounge investments.

To register, [CLICK HERE](#).

SOTP reno begins

SHERATON on the Park Sydney has begun a \$40 million renovation of its Sheraton Club Lounge and 558 guest rooms.

The 21st floor club will be reconfigured to frame its views of Sydney Harbour and Hyde Park, and will be transformed with a modern design and "approachable luxury".

Works are scheduled for completion in early 2018 and include 50 suites.

Anaheim highlights big plans



THE Californian city of Anaheim is hoping to build on its already "spectacular" levels of tourism as attractions like the Disneyland Resort unveil new projects over coming years.

In Australia last week as part of a sales mission targeting the local travel trade, Visit Anaheim senior vice president of marketing Charles Harris highlighted a string of new developments on the horizon, including Disneyland's Pixar Pier coming next year and its *Star Wars: Galaxy's Edge* attraction due in 2019.

Anaheim is also about to welcome 2,500 new hotel rooms to its stock, with 12 properties in the pipeline.

Having hosted about 600 Australian travel agents at

events in Melbourne, Brisbane and Sydney, Visit Anaheim is promoting assets beyond Disney including the city's growing cluster of craft breweries, its food and dining scene and its big ticket sports attractions like the Anaheim Ducks ice hockey squad and LA Angels baseball team.

"About 1.3 million Australian visitors came to the US last year and nearly half a million of those went to Anaheim," said Harris, adding that Aussies stayed longer and had a high return rate.

The city welcomed 23 million visitors in total last year, and 2017 figures are currently up 12.8%.

Harris is **pictured** (right) at last week's Sydney roadshow with Visit Anaheim manager of tourism development Ryan Alsop.

Australia to Mauritius non-stop

in just over 8 hours

Connecting to 6 destinations in Africa

Nairobi
Dar es Salaam

Antananarivo

MAURITIUS

Reunion

Johannesburg

Durban

Cape Town

50 yrs
AIR MAURITIUS

Darwin

PERTH

Brisbane

Sydney

Adelaide

Canberra

Melbourne

Air Mauritius Operated Flights
Other Airline

TRADE SUPPORT: 1300 332 077

Tuesday 5th September 2017

San Diego shining down under!



AUSTRALIANS stay longer and spend more than other travellers heading to San Diego, & that has city tourism officials very happy.

San Diego Tourism Authority snr director of international marketing Philip Hannes said Australia was a top six market for the city, with 80,000 arrivals from down under in the past year.

"Australians spend on average \$2,000 during their stay, which is very valuable and they tend to stay four nights, which is longer than most international and domestic tourists."

Hannes said the tourist board hoped to grow the Australian market to 100,000 arrivals over the next few years.

The target is part of a trade delegation from San Diego visiting Sydney, Melbourne and Brisbane this week for a series of training breakfasts with agents, as well as meeting local partners.

Hannes said the delegation was made up of the San Diego

Tourism Authority and tourist partners such as the *USS Midway* and SeaWorld.

"We're going to be working with travel professionals to show them the latest offerings and teach them how to promote and sell the region," he said.

Hannes added that a dream for San Diego was to get direct flights from Australia to the city, especially with terminal upgrades in works at San Diego Int'l airport.

"We're always trying to get international flights from our top visitor markets."

Pictured at a breakfast event are: Philip Hannes, San Diego Tourism Authority; Bevan Carson, Qantas Holidays; Chantelle Sobkowski, Qantas Holidays; Penny Brand, Gate 7; Alba Aradillos, Qantas Holidays; Scott McGaugh, USS Midway Museum; Kylie Wilson, Delta; Darren Evans, Qantas Holidays; Tricia Halsema, SeaWorld San Diego & Riki Suzuki, San Diego Tourism Authority.

REGIONAL SALES MANAGER VIC,TAS,SA BASE SALARY \$75K + INCENTIVE & BENEFITS

Viking Cruises is looking for a highly motivated and energetic self-starter (VIC based) to own VIC, TAS & SA in the luxury River & Ocean Cruise market.

This autonomous role will suit an individual who has the ability to think strategically and really wants to make their mark within a small dynamic team.

The successful candidate can expect a competitive package including car allowance, health benefits and a rewarding incentive program.



Please send a short cover letter and resume to: jobsau@vikingcruises.com

Applications close Friday 8th September 2017

Tobu targets Aussies

TOBU Railway and Beauty of Japan have finalised a capital and business alliance agreement to strengthen planning and sales of tours across the region.

Under the agreement, the pair will utilise sightseeing resources along the Tobu Line to target inbound tourists from Europe, the US and Australia.

This is the first time that Tobu Railway has formed a capital and business alliance for initiatives targeting inbound tourists.

Through the partnership, Tobu Railways will also develop affordable products utilising the Tobu Group's facilities, such as access by transportation, hotels, and leisure facilities.

Rad Blu Phu Quoc

CARLSON Rezidor Hotel Group has announced the signing of a management contract of the Radisson Blu Resort Phu Quoc.

Scheduled to open on the Vietnamese island in the last quarter of 2017, the new build will have 522 rooms and suites.

The resort will also have a convention centre, safari park, water theme park and a 27-hole golf course.

It will be the second Radisson Blu in Vietnam.

CA plans PEK/CGK

AIR China will launch a new non-stop route between Beijing and Jakarta from 26 Sep.

Currently the route has a stopover in Xiamen, which uses a Boeing 737-800.

The new service will be operated with an Airbus A330-330 on the flight, configured with Business and Economy classes.

Air China will operate the seven-hour Beijing to Jakarta flight four times a week.

ATPI Group ceo

ANDREW Waller has been appointed ceo of the ATPI Group, replacing Graham Ramsey who will continue as chairman.

He joined the company's senior executive team in Jan 2017.

Waller assumed the role as ceo on Mon.

Trafalgar deadline

TRAFALGAR is offering 2018 European tours at 2017 prices for bookings made by 12 Sep.

The guided holiday company also has an additional 10% early payment for bookings on select 2018 Europe and Britain departures made by 14 Dec.

Trafalgar is offering the promo across 87 guided holidays.

UNITED AIRLINES

A STAR ALLIANCE MEMBER



Inside Sales Support Representative

Based in Sydney Australia our Sales team are eager to welcome a new **Inside Sales Support Representative** to **United Airlines** for a period of 12 months to cover maternity leave.

This dynamic, challenging full time role will be responsible for offering best in class sales support to our key agency and corporate customers. Our Inside Sales Support Representative complement the field sales effort and play a pivotal role within United's operation in Australia and New Zealand.

Our preferred candidate will possess a positive approach to problem solving, enjoy being part of a team, be a great communicator at all levels and take pride in their work.

Responsibilities include:

- Providing pre and post travel assistance to United's customers
- Managing fare and reservations enquiries
- Tracking and reporting of sales activities

The successful candidate will have the following skills and experience:

- Reservations and ticketing experience
- Minimum of 3+ year's industry experience with an airline or travel agency
- Strong communication and presentation skills
- MS office experience
- The ability to organise and prioritise within an ever changing and demanding work place

Applications close on Monday 11th September and should be sent to chris.petty@united.com.

MEL Tourism Week

MELBOURNE Tourism Week is in full swing, offering a number of industry events which aim to celebrate the value of the visitor economy and the businesses which make the city "not only liveable but visitable".

The initiative of Destination Melbourne will focus on extending the expertise and product delivery of Melbourne's tourism businesses and maximising Melbourne's reputation as a food destination.

Events include the Melbourne Tourism Industry Exchange, an MPs4 Tourism Breakfast and The Ideas Feast.

[CLICK HERE](#) for the full program.

JQ tailstrike report

THE tail of a Jetstar Airways Airbus A320 came into contact with the runway surface while it was taking off at Melbourne Airport on 11 May 2016, an ATSB investigation has reported.

According to the study released yesterday, the incident occurred during a cadet's first take-off as pilot flying, and saw the first officer take over the controls, stop the climb and return the plane safely back to Melbourne.

HA pax ordered to pay US\$97,000

A PASSENGER has been ordered to pay Hawaiian Airlines more than US\$97,000 after his behaviour forced a plane to divert, according to *China Aviation Daily*.

James August was allegedly overheard threatening a flight attendant and reportedly slapped the shoulder of a crew member when asked to move to another part of the aircraft.

The captain diverted the Honolulu-New York flight back to Honolulu as it was feared the man was a danger to others.

The money will reimburse the carrier for landing fees, crew costs and the cost of rebooking passengers on different flights.

Hahn, YJ interline

HAHN Air has inked an interline agreement deal with Asian Wings Airways, allowing agents in 190 markets to issue services of the Burmese domestic airline on the HR-169 document.

Asian Wings Airways is based in Yangon, Myanmar and services 14 domestic destinations including Mandalay, Monywa & Kalay with its fleet of three ATR 72 aircraft.



AS SPRING falls upon us, so too does the full extent of the changes to the Credit Card Surcharging rules. Effective 01 Sep, all "merchants" who accept credit cards may only surcharge the consumer the amount that it "costs" them to provide the service.

Now if you have been kidnapped by a foreign government, stuck in a snow storm, on a cruise ship with no internet or under a rock for the past six months, you may find this all comes as a bit of a surprise. But the simple fact is that AFTA has been talking about this change for months and months.

It is now time for travel businesses to come to terms with these new rules. The best way to get a full understanding is to [CLICK HERE](#). This advice has been prepared to help travel agents understand what the new rules are, how they work and how to apply them to your business. There are many moving parts and your bank or acquirer has all the information you need to properly calculate what you should be charging consumers. And, if you are still not sure, AFTA remains at your service to assist. We have in the past week had more calls to the office on this subject than anything before it. It is nice to talk to so many members, we just wish that this subject could be simpler than it is. All of this made a little more complex by various high powered politicians attempting to send out "get well" cards to consumers in an attempt to make what is basically flawed legislation look better than it really is.

The simple fact is that before the changes were made by the government to this legislation, travel businesses could surcharge. In most cases an average rate across all card types was used. And for the best part of the industry the travel business took the good with the bad, and in some cases they were up a little or otherwise down a little.

The mathematics of all of that did not amount to enormous amounts of money. Some of the politicians involved are now saying that we all made hundreds of thousands of dollars out of credit card surcharging and as such we had to have these new rules. The result, most travel businesses have been around the block and back and found that the rate they will be charging is around about exactly what they were charging beforehand. The only difference is that they have spent hours on red tape and spreadsheets to work it all out.

In a glass half full mindset, at least, the travel industry can continue to surcharge credit cards, which in the low margin high transaction value environment in which we trade, is critical.

So I hope that all the *Travel Daily* readers who run travel businesses have managed to find the information they need to get this right and we can all return to business as usual as soon as we can.

Oh, and remember, if you want to get involved in the new AFTA Insolvency Chargeback Scheme (AICS) which supports the new credit card surcharging situation, simply [CLICK HERE](#).

Japan snow walks

SEASONAL walking tour operator, Walk Japan, has unveiled its upcoming tours for the northern winter.

The program includes the seven-day Snow Country Trek, exploring the central Alps region and a nine-day Tohoku Hot Spring Snow Tour through north Honshu.

Also on offer is an eight-day Hokkaido snow tour from Kushiro to Utoro taking in the northern territory of the country in snowshoes and a seven-day Winter Nakasendo Way from Nagoya to Matsumoto.

Each tour has a maximum of 12 people and varies in theme and the level of activity.

See walkjapan.com for more.

Hyatt wellness buy

HYATT Hotels & Resorts has acquired US fitness and spa brand Exhale Spa for an undisclosed amount, *Fortune* has reported.

The move marks Hyatt's second wellness acquisition this year, with the company buying Miraval Group in Jan (*TD* 20 Jan).

Exhale Spa has 29 boutiques in 11 markets across the US.

DriveAway study

LOS Angeles to San Francisco has been pinpointed as the most popular drive route in North America for Aussie travellers by a DriveAway Holidays study.

Also popular was the drive from San Antonio to New Orleans.

Media Sales Executive Macquarie Park, NSW

- Drive sales across leading titles
- Permanent part-time role
- Generous commission structure



The Business Publishing Group, a leading independent publisher in business-to-business news titles is looking for a proactive candidate to join our close knit team in Macquarie Park, NSW.

You will be responsible for contributing to the sales of our leading digital news titles as well as custom print publications helping to achieve revenue targets.

If you have at least three years' advertising sales experience, know how to close a deal and can work autonomously as well as within a team, this could be your next rewarding role.

To apply email your confidential CV with Cover Letter to jobs@traveldaily.com.au before 08/09/17.

Tue 05 Sep 2017

CORPORATE travel and aviation experts welcomed spring at the Rockford Hotel for the CAPA-ACTE Adelaide Aviation & Corporate Travel Summit last Fri.

The Summit gathered representatives from airlines, airports, banking, education, fuel and oil providers, government reps, hoteliers, TMCs and many others.

Corporate travel buyers made up over 30% of the audience and included those from BAE Systems, Concept Chemical Corporation, Department of the Premier and Cabinet, Oz Minerals, Santos, University of Adelaide plus others.

The Summit kicked off with a keynote presentation exploring 'Driving Demand in the Visitor Economy', closely followed by the aviation perspective, 'Outlook for SMEs and implications for travel' and the 'Accommodation Outlook' for the region.



The afternoon explored the details and analysed new impacts on payments, expense management and updates on what is new in travel technologies.

Delegates of the event walked away with the latest industry updates for the region, benchmarking data to assist with 2018 business planning plus a great opportunity to connect with new and old contacts.

EXECUTIVE Panel exploring the Accommodation Outlook in South Australia. From left: Phil Hoffmann Travel Managing Director Phil Hoffmann; TravelClick Regional Vice President Simon Williams; Moderator: 4D Consulting GM Felicity Burke; Stamford Hotels & Resorts GM Sales & Marketing, Jakki Govan and University of Adelaide Associate Director Procurement Services Mike Taylor.



ADELAIDE Airport's viewpoint by Managing Director Mark Young on the aviation and travel outlook on 'Why SA is different'.

KEYNOTE presenter International SOS Manager - Risk Services, Simon Francis gets the minds of the Summit attendee's ticking and encourages working groups to explore how to manage the risks of a SME workforce.



ATTENDEES enjoying a drink at the Networking Reception hosted by South Australian Tourism Commission.



THE aviation perspective - Keynote address by China Southern Airlines; Regional GM Australia/NZ, Louis Lu.



SOUTH Australian Tourism Commission, Chief Executive Officer Rodney Harrex, sets the scene and describes the current business and investment climate, the jobs market and the long-term prospects for SA.



CHAIRPERSON: Anjuna, Director Aviation, Craig Smith.



Sofitel Guiyang

SOFITEL has opened the Sofitel Guiyang Hunter in China's Southwest Guizhou Province.

The property Guiyang's CBD, within walking distance to scenic spots including Nanming River, Jiaxiu Pavilion and the historic Wenchang Pavilion.

The 274-room property is also the tallest hotel in the city.

Hawaii on the air

HAWAI'I Tourism Oceania has partnered with Outrigger Resorts and Jetstar to bring Triple M Brisbane, Sydney and Melbourne breakfast radio teams to the destination in Oct.

The program will conduct five live shows each from Waikiki between 09 and 13 Oct.

Hawai'i Tourism Oceania Australian country manager Kerri Anderson said the partnership was the perfect opportunity to showcase the spirit of Aloha across Australia's east coast.

The teams will visit attractions including Pearl Harbor, Kilauea volcano, Haleakala Crater, Waikiki Beach and the Napali Coast.

Intrepid cruise offer

INTREPID is offering savings of up to \$1,100 on select last minute sailings this spring across the Mediterranean and Adriatic seas as well as the Galapagos.

Itineraries include the eight-day Croatia Sailing Adventure from Dubrovnik to Split departing on 07 Oct, from \$1,241ppts.

An eight-day Cote D'Azur itinerary from Nice to Marseille, departing 23 Sep is priced from \$1,543 per person twin share.

For more information on the last minute deals - [CLICK HERE](#).

India Tourism MP

INDIA has named K J Alphons as its new Tourism Minister, replacing Mahesh Sharma.

In the role, he plans to invest in good infrastructure at tourist destinations across India.

Alphons was credited with developing the Kumarakom district as a tourist attraction.

WIN A TRIP TO NEW CALEDONIA



This month *Travel Daily*, *travelBulletin*, Aircalin and New Caledonia Tourism are giving readers the chance to win a trip to New Caledonia. The prize includes return economy class flights from SYD, BNE or MEL flying Aircalin and four nights in a one bed apartment including daily buffet breakfast at Ramada Noumea.

To enter the competition, all you need to do is take a creative photo of yourself with something typically New Caledonian.

Send your entry to aircalin@traveldaily.com.au



Aircalin
New Caledonia



nouvelle calédonie
Pacific heart

Scoot to Harbin

SCOOT will fly from Singapore to Harbin in China from 01 Dec, according to GDS displays.

TR will serve the route three times a week using Boeing 787-8 and 787-9 *Dreamliner* aircraft.

The flight will depart SIN at 0200 and arrive into HRB at 0850.

Wheels are up at 1015 for the return leg to Singapore, which will arrive at 1750 local time.

P&O campaign

P&O Cruises will promote *Pacific Explorer's* on board offerings through an ad campaign featuring comedian Dave Hughes.

Highlighted is pizzeria 400 Gradi, P&OEdge Adventure Park, burlesque show Love Riot & more.

The ad campaign can be seen on television, cinemas and across P&O Cruises social media and other digital channels.

Money

WELCOME to *Money*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.794

DESPITE a quiet day on the global stage with Labor Day in the US, the Australian dollar was an under performer after a series of disappointing results at home.

This was caused by both company profits and business inventories which dropped in the Jun quarter.

The AUD dropped 0.3% against the USD, but fell by a massive 0.8% and 1.0% against the Japanese yen and Swiss franc.

Despite this, on Fri the dollar reached its highest level against the NZ dollar since Apr 2016.

The RBA is expected to keep interest rates on hold today.

WHOLESALE rates this morning.

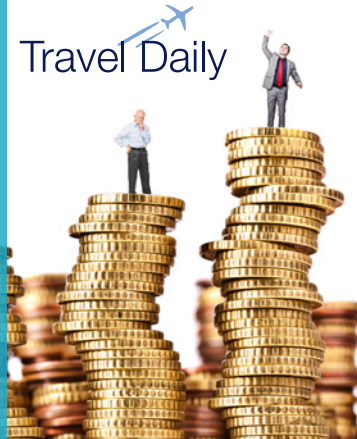
US	\$0.794
UK	£0.614
NZ	\$1.109
Euro	€0.667
Japan	¥87.17
Thailand	฿26.35
China	¥5.187
South Africa	R10.300
Canada	\$0.986
Crude oil	US\$47.29

Take part in the industry's biggest Salary and Employment Survey

Prizes include Fitbits and movie tickets

Have your say →

Travel Daily





inPlace
RECRUITMENT

People.
Integrity.
Energy.

Connect with us



Let us help you find a new job in Travel, Tourism, Events or Hospitality



Click HERE to Register

Team Leader Groups

Sydney location

\$65 - \$75K + super + host a group min once a yr

Newly created role working with a life changing adventure product with itineraries like hiking Everest or the Inca trail and cycling the Great Wall! A varied role managing a team of special interest group consultants, in addition to consulting & hosting these group trips at least once a yr! Experience in Groups consulting & as a leader in the travel space coupled with an interest in Adventure tourism required.

- Awesome famils
- Leadership opportunity

Call Susan or [click here](#)

Business Development Mgr - Corporate

Sydney CBD

Above average salary & incentive program

A newly created position in this boutique expanding TMC. This role will manage an existing portfolio of corporate accounts whilst proactively seeking to increase sales within the region. You will work closely with mgt on new initiatives & operational improvements as well as reporting intelligence on sales performance. An established business with lots of company benefits!! Previous TMC sales exp required.

- Above average salary
- Great working conditions

Call Cristina or [click here](#)

Groups Consultant - Corporate / Events

Melbourne

Salary \$50 to \$60K + super

Unique opportunity with a global TMC in the groups department focusing on events! Manage group booking from 50-300. A highly creative & detailed role ensuring pitches are won! Previous groups exp, strong domestic knowledge, Galileo along with Event software ideal. Boasting a high staff retention, a fun, supportive & productive team environment - a great opportunity!

- Event product
- Global brand

Call Susan or [click here](#)

Team Leader - Corporate TMC

Sydney CBD

Salary to \$80K + super + great benefits

Lead, mentor, motivate & develop this team of 15 corporate travel consultants. This is a global management brand where the focus of the company is on the customer experience. A fantastic opportunity & brand that offers great benefits including Birthdays off, interstate Xmas party, opportunity to support charity and more. Must have TL experience within a corporate travel environment.

- Monday to Friday
- Career Potential

Call Susan or [click here](#)

Multi Skilled Corporate Travel Consultant

Sydney CBD, Salary to \$60K + super

Privately owned & established for over 40 years. You will service an elite group of companies with tailored programmes that deliver quality service at best prices worldwide. Selling corp & leisure pkgs. Sabre/Tramada pref.

Call Cristina or [click here](#)

Management - Events

Sydney, Salary to \$75K + super

Working with high end corporate clients this highly regarded B2B event company is growing and needs a strong Event Mgr or Snr Coordinator with EventsAIR and EventPRO. You will plan all aspects of meetings, conferences & events.

Call Peter or [click here](#)



First Class Travel is Finally Affordable

For too long Aussies have paid top dollar for first class travel, so you'll be excited to hear that thanks to Gate 1 Travel, prices have come down and satisfaction has gone up!

FOR over 35 years, Gate 1 has been operating escorted tours around the world and this year alone we'll look after over 250,000

travellers. In 2014 we opened a reservations centre in Melbourne, so now you can impress your clients by finding incredible deals that your competitors don't know about yet!

Easy and commissionable online bookings can be instantly confirmed on escorted tours and independent packages in Europe, Asia, Africa, Latin America, North America and more, as well as ocean voyages and our own European river cruises.

Gate 1 Travel has built its superb reputation on quality tours that offer excellent value for money. Where else can you get a deluxe 7-night Danube River cruise from \$2,449 pp or India 5-star escorted tour from \$949 pp!

Compare our prices today and enjoy having happy clients returning to you again and again! Please call 1300 653 618 or visit **www.gate1travel.com.au** for more information.