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## United confirms SYD/IAH

TEXAS Tourism has welcomed the addition of new non-stop services by United Airlines between its Houston hub and Sydney (**TD** breaking news).

UA overnight revealed it plans to commence the SYD/IAH route on 20 Jan using Boeing 787-9 Dreamliner jets, subject to regulatory approvals.

At 12,834km (or 17hr 30mins ex Houston), flight UA100/101 will be United's second longest route behind Singapore-Los Angeles which debuts next month.

Houston will complement UA's long-standing down under services from Los Angeles & San Francisco, also operated by 787s.

United said it would provide pax with "faster and more convenient access to the US and beyond via the enhanced Houston hub".

Speaking with **TD** today, Texas' tourism director Brad Smyth said Houston "will give Australians one more convenient travel option to the Lone Star State".

Smyth said research showed nearly 70% of Aussies visited Texas for "leisure purposes", spending an average of eight nights.

"But we know many Australians visit multiple states on a US trip and this new route gives them a more simple and efficient way to the United States," he said.

"We appreciate United's continued commitment to its Houston hub and the strength of ties between Texas & Australia".

Rival Qantas has been flying to its Texan gateway of Dallas/Fort Worth since May 2011.

**MEANWHILE**, United is boosting capacity on seasonal flights from San Francisco to Auckland

UA's 787 Dreamliner service will be replaced by larger Boeing 777-300ERs beginning 31 Oct, featuring an all-new cabin design including United's new Polaris Business class product.

UA will operate the 777 on the six weekly services to 17 Dec, at which time it increases to daily through until 24 Mar.

### Today's issue of TD

**Travel Daily** today has six pages of news and photos, plus full pages from:

- CVFR/SQ incentive
- Travel Trade Recruitment

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## Travel Daily

on location in  
**Darwin**

Today's issue of *TD* is coming to you courtesy of TravelManagers at its annual conference.

**DAY** two of the 10th TravelManagers conference is underway, with a day of sessions, workshops, supplier presentations and "show and tell" sessions on the cards.

Attendees will hear from speakers on topics ranging from 'Using Instagram to Grow Your Business' through to 'Travel With Kidz', plus they will hear top tips and stories from other PTMs.

Tonight delegates have been challenged to creatively interpret the conference theme of "One" for a party at Darwin's Pee Wee's at the Point and tomorrow morning the team will start the day with a community event.

## Vanuatu eyes China flights

**UPGRADE** works to Bauerfield International Airport's runway and a brand new terminal at Port Vila will be used to lure non-stop flights from China to Vanuatu.

Speaking with *Travel Daily* last week at the Vanuatu tradeshow Tok Tok, Vanuatu Tourism Office's Adela Issachar Aru said China was an emerging market the South Pacific country was keen to tap.

VLI's terminal is currently being upgraded, with work to revitalise the facility tipped to be completed by the end of the year.

Development on a new terminal adjacent to the current facility is expected to take three years, by which time it is hoped Chinese airlines may consider operating direct flights to Vanuatu.

"There is potential in the market of China, but it is still a work in progress," Aru admitted, saying Chinese travellers only account for 2% of current visitation.

"In the last two years we have

seen new Chinese investors coming into Vanuatu & investing in the tourism sector here.

"One of the objectives of the Vanuatu Government is that with the new airport terminal and runway upgrades is re-looking at the potential of getting new airlines to come to Vila," she said.

"As the government has taken a loan from the World Bank as part of the development, new markets are under consideration and China is one of them."

Aru suggested charter flights would likely pilot the plan prior to scheduled services from China.

Earlier this year, Chinese travel giant HNA - which owns Hainan Airlines - formed an alliance with the Vanuatu Govt to promote tourism to the island nation.

Aru also added that working with wholesalers & travel agents in Australia and New Zealand to target Chinese communities was under consideration.

## SQ, CVFR incentive

A **WESTFIELD** Gift Card valued at \$5,000 is up for grabs as the top prize under an incentive by CVFR Consolidation Services and Singapore Airlines, based on sales between 04-24 Sep.

Three runner-up prizes of \$2,000 are also on offer - see **page seven**.

## OL registrations

**AVIATION** Online advises that Samoa Airways (OL) is inviting agents to register for online bookings with the new int'l airline - details found **HERE**.

OL will offer 5% commission on base fares for all bookings, excluding taxes and surcharges.

## AC YVR/MEL on sale

**SEATS** for Air Canada's year-round service between Vancouver & Melbourne, commencing 03 Jun, are on sale with flights now loaded into the GDS priced from \$1,280 return plus taxes.

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## China market doubles

**CHINA'S** cruise market almost doubled in size last year to 2.1 million passengers, cementing its place as the world's fastest growing passenger source.

Two reports released yesterday by Cruise Lines International Association (CLIA) reveal the full economic impact of the cruising boom in Asia, which is likely to catapult its share of capacity ahead of other world markets.

The association's 2017 Asia Cruise Trends report says 3.1 million Asians took cruises last year, an increase of 55% on 2015.

Of these, 68% were from mainland China, a market that grew 99% in 2016.

The report says 66 cruise ships will be deployed in Asian waters this year, including five mega ships with capacity for more than 3,500 passengers.

The cruise industry has 10,196 operating days in Asia scheduled for 2017, an increase of 25% on last year.

CLIA's second report, the 2016 North Asia Economic Impact Study, says cruise tourism contributed US\$3.23 billion to the region in direct expenditure.

**CLICK HERE** for the Asia trends report, and **HERE** for North Asia economic impact.

## Bhutan names GSA

**AVIATION** Online has been appointed general sales agent for Bhutan Airlines in Australia and New Zealand.

Bhutan Airlines has daily flights from Paro to Bangkok via Kolkata, and three weekly flights from Paro to Delhi via Kathmandu.

## Coral Seas update

**STAGE** one of the Coral Seas Resort & Casino has opened in the Solomon Islands, offering five beachfront villas and 30 sea-view suites in Honiara.

A further 70 suites and a deep-water marina will open next year, in addition to two restaurants which have been operating on the site since 2015.

## QF pilots GE app

**QANTAS** pilots and GE Aviation have developed a new app that provides data to help pilots fly more efficiently and reduce carbon emissions.

Called FlightPulse, the app uses aircraft data and smart analytics to give pilots details on their efficiency metrics and trends.

Qantas head of fleet operations Captain Mike Galvin said FlightPulse provided pilots with valuable information that was previously only available in aggregate or used by analysts.

"It provides pilots with flight data in a very visual way, allowing them to see first hand the amount of fuel used at different stages of a flight," he said.

## EY Guest overhaul

**ETIHAD** Airways has announced changes to its frequent flyer program, including aligning all status tiers to have the same one-year validity period, starting from next month.

From Jan, the Etihad Guest program will increase or decrease miles required for seat redemption on certain routes, and will increase the miles required for upgrades.

## EK/JQ to Indonesia

**QANTAS** has applied for an additional allocation of 1,300 seats per week to Indonesia, to be used by Jetstar in joint operations with Emirates.

In an application to the International Air Services Commission, Qantas says JQ will increase Indonesia services with Boeing 787 aircraft from 01 Feb.



## Window Seat

**EASYJET** has become the latest airline to run into trouble with animals and insects, after a flight from Paris to Glasgow was delayed when a scorpion was found on board.

The flight was postponed after a passenger noticed the arachnid on the preceding flight and alerted staff.

With the scorpion on board, authorities had to locate the insect and fumigate the entire passenger cabin before customers could board.

In the end, the service was cancelled and rescheduled to take off the next day to complete the journey.

## NZ short walk push

**NINETEEN** short and single-day walks across New Zealand have been selected as the first in a network of treks that will be promoted to New Zealanders and international visitors.

Walks on the list range from 30 minutes to six hours and include trails in Auckland, Canterbury, Hawke's Bay and Mt Cook.

Tourism New Zealand and the Department of Conservation teamed up with the aim of delivering to visitor expectations and spreading the benefits of tourism across the country.

TNZ chief executive Stephen England-Hall said, "The walks are located across NZ and this really supports our strategy to encourage people into the regions and spread the many benefits that tourism delivers."



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## ACA and CLIA team up

**TIES** between the two key bodies representing the Australian cruise industry have become tighter with the imminent release of a combined economic impact study.

The Australian Cruise Association (ACA) announced the collaboration with Cruise Lines International Association (CLIA) Australasia at its conference on the Sunshine Coast yesterday.

"Over the past 12 months we've talked about the collaboration and better working relationship with CLIA," said ACA ceo Jill Abel.

"It's been a fantastic thing to be able to move forward in our discussions around the research picture and we've come to the point now where we will be delivering a single economic impact study and hopefully we'll have that out in the next three to

four weeks," she said.

By combining efforts, the representative organisations would avoid duplication and contrary findings from producing separate studies.

"All of that data will be shared together so we'll be singing from the same hymn book," Abel said.

**MEANWHILE**, the ACA has named Broome as the host destination for its 2018 conference, to be held 12-14 Sep.

The Kimberley gateway was chosen after bid a by Tourism Western Australia.

Abel said regional ports were becoming increasingly critical to the growth of cruise tourism and this had been recognised in the choice of destination.

More in **Cruise Weekly** on Tue.

## Aqua Costa Rica

**AQUA-ASTON** Hospitality has signed management contracts for Crocodile Bay Resort and the future Botanika Osa Peninsula, Curio Collection by Hilton, both located in Costa Rica.

The company operates 45 properties across Hawaii, continental USA and Central America and will provide management services including sales, marketing and day to day resort operations.

The Botanika Osa Peninsula is slated to open in 2018.

## SAA reducing fleet?

**SOUTH** African Airways Pilots Association has revealed to African media that it has been told by the embattled SAA its fleet could reduce by 20%.

The plan would include off loading five wide-body aircraft and transferring four narrow-body jets to other airlines.

Popular long-haul routes could also be on the chopping block.

SAA declined to comment on the media report.



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Only successful applicants will be contacted.

## TravelManagers as "one"



**OVER 400** TravelManagers arrived in Darwin yesterday for their 10th annual conference.

The largest to date, the event got off to an energetic start, with a flash mob of Personal Travel Managers (PTMs) taking over the Darwin Conference Centre, much to the surprise of some of the team at the National Partnership Office (NPO).

The conference theme of "one" will be explored throughout the coming days, with Michael Gazal, executive general manager challenging PTMs to find what the theme means to them.

"One can mean many different things...one personal travel manager's own business, belonging to one premium network that is TravelManagers, one love, travel, your family or flexibility to work where and when you want," he said.

"Or it could be one aim, to be the master of your destiny and create the perfect work-life balance," Gazal added.

This year, to demonstrate the

NPO's goal of "being the best partner in travel", TravelManagers introduced TMA - twice-daily emails summarising every email suppliers send, in a move to make it easier to stay across all land, air and cruise deals and other important updates.

"This is one way we hope to be the best partner, by streamlining our communications and helping our suppliers get their cut-through to promote their unique offering," he said.

Yesterday attendees also heard from PTMs Sarena Taylor and Corinne Mutz, who provided insight into their businesses and personal experiences and the keynote speaker for the day, Victoria Cross Recipient, Benjamin Roberts-Smith.

After the business sessions concluded, delegates headed to the Mindil Beach Sunset Markets for a night of networking, tasting the multicultural food stalls and the option to pick up a souvenir.

Delegates are **pictured on** Mindil Beach.

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## Meeting costs up: CWT

**RISE** hotel rates and higher airfares are increasing the cost of attending meetings worldwide, according to a Carlson Wagonlit Travel (CWT) study.

The 2018 Meetings and Events Future Trends report released yesterday shows the overall cost per delegate per day has increased around the world and is expected to continue rising.

"Costs are rising in key meeting and event markets, globally," said Cindy Fisher, senior vice president and global head, CWT Meetings and Events.

"With a 3.7% increase in hotels and 3.5% rise in air fares projected for the coming year,

that trend is likely to continue."

Increases have been highest in the Asia-Pacific region, where the cost per delegate went up by 5% last year, the report says.

Hotel rates and airfares in the region have increased by 3.5% and 2.8% respectively.

The report names Singapore, Sydney, Bangkok, Kuala Lumpur and Hong Kong as the top Asia-Pacific destinations for meetings.

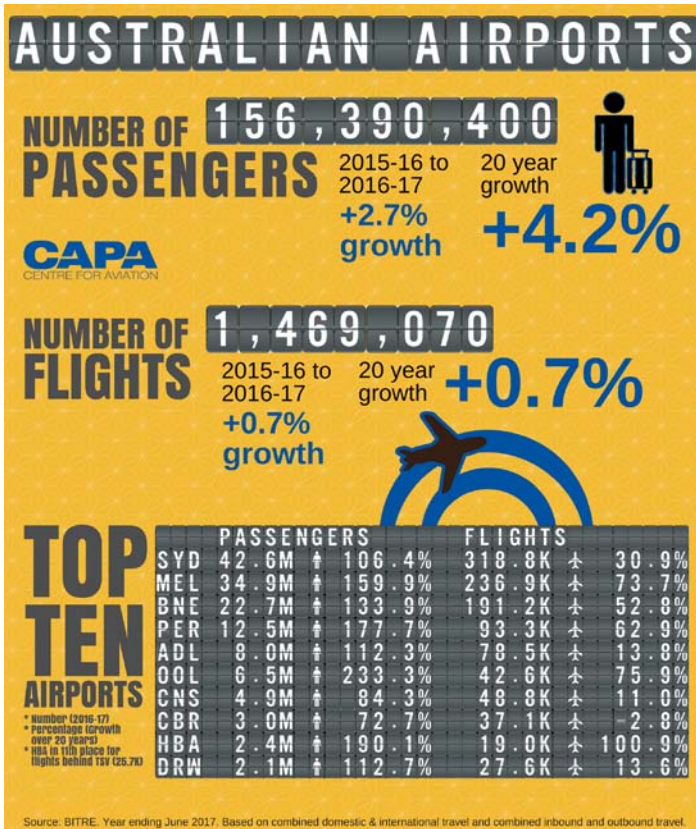
In other regions, North America meeting costs increased 3% last year, while in Europe, the Middle East and Africa costs were up 4%.

The report says China is likely to become more expensive as demand increases.

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## CAPA Insights

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



**AUSTRALIA'S** passenger and flight numbers continue to grow according to the Bureau of Infrastructure, Transport and Regional Economics. Twenty years of growth in Australian aviation has seen our airports reap the benefits of healthy tourism, economical advances in aviation and technology improvements. Almost all Australian airports have seen more than 100% growth in passengers and anywhere from 13-70% growth in flights. Tourism Research Australia also released its International Visitor Survey for the year to Jun-2017, reporting international visitor spending finally topped the \$40 billion mark. It comes as no surprise to see passenger and flight growth as well.

Friday 8th September 2017

## ID's corporate challenge



**ID EVENTS** Australia last week put members of its team to the test in a charity event designed to raise funds for critically ill babies at Sydney's Royal North Shore Hospital.

The Beanstalks Corporate Challenge has been developed by ID Events as a pro bono project in partnership with the Kolling Foundation and supported by Be Challenged and Decorative Events.

It aims to provide funding to purchase new equipment for the hospital's Neonatal Intensive Care Unit.

ID Events chairman Bill Wright said the company had wanted to create a long-term fundraising event with a difference.

"We also wanted to focus on a service that was not mainstream and needed help," he said.

"Kolling suggested we help critically ill babies at the Royal North Shore Hospital."

About \$30,000 of in-kind support has been provided in the first year to get the project off the ground, with longer term aims to create a major fundraising platform over coming years.

At the inaugural event last week, 10 teams from the tourism



and hospitality industry joined companies from Sydney's lower North Shore in a non-physical corporate challenge.

**Pictured** top are members of the Beanstalks Corporate Challenge organising committee, Dani Grainger, event manager, ID Events Australia; Julie McDonald, ceo, Kolling Foundation; Bill Wright, chairman, ID Events Australia; Kellie Howard, client services manager, ID Events Australia; Oliver Sheer, director, Be Challenged and Lucas Gamble, team facilitator, Be Challenged, and bottom, the winning team from Fantasea Cruises.



## Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

To mark the 90th birthday of the **Mercure Canberra**, guests are invited to take advantage of room rates from \$90 per person twin share over Sep. To obtain the special offer, go to [accorhotels.com](http://accorhotels.com).

**AAT Kings** is offering savings up to \$500 per couple when booking the 10-day Tasmanian Wonders Guided Holiday. The special is available on select departures until the end of the year. Prices start from \$2,875pp including the discount. Call 1300 556 100 for more.

Book by 31 Dec and take advantage of **Pullman Sydney Airport's** Stay, Park and Fly package, priced from \$269 per night. The deal includes breakfast for two, airport transfer & seven nights parking. **CLICK** to book.

**Wyndham Super Vacation Sale** is providing guests with savings of up to 30% on Best Available Rates and earn 3,000 Wyndham Rewards bonus points at 51 locations - **CLICK HERE** to book.

Stay six nights in a three-bedroom beachfront apartment that sleep six for only \$900 at the **Mykonos Apartments** on the Gold Coast. Travel must be taken now and 17 Sep. Call 07 5538 4566 to more information.

## Treasures events

**THE** South Pacific Tourism Organisation (SPTO) welcomed over 150 agents this week in Brisbane and the Gold Coast as part of the Treasures of the South Pacific trade events.

Travel agents enjoyed talks from representatives from tourism offices including the Cook Islands, New Caledonia, Tahiti, Tonga, Vanuatu and the Solomon Islands.

## Regency Lucknow

**HYATT** Hotels Corporation has opened the doors of the Hyatt Regency Lucknow, located in the capital of the northern Indian state of Uttar Pradesh.

Positioned in Lucknow's corporate hub of Vibhuti Khand & near attractions including Bara Imambara, the property features 206 rooms.

## Necker devastated

**SIR** Richard Branson has confirmed his resort in the British Virgin Islands, Necker Island, has been heavily impacted by Hurricane Irma (**TD** yesterday).

"Necker and the whole area have been completely and utterly devastated, he posted on the Virgin.com website.

"We are still assessing the damage, but whole houses and trees have disappeared," he said from the battered resort.

## Wow DFW addition

**WOW** Air has expanded its North American network, with the airline to fly to Dallas/Fort Worth from May.

The flight will operate from Reykjavik, Iceland, on a seasonal basis three times a week using Airbus A330 aircraft.

## 80 years of Air Canada service



**AIR** Canada employees around the world, including its Australian office in Sydney, marked the company's 80th anniversary this week with celebratory events.

The carrier's local commercial team are **pictured** enjoying the occasion with a celebratory cake

with Air Canada's director of sales for Asia Pacific, PK Lee.

From left, the Air Canada team consists of Florence George, Neil Ford, Samantha Harrison, David McNabb, PK Lee, Sarah Constable, Rick Pomery, Fei Revel and Zohreh Sanayei.

## WIN A TRIP TO NEW CALEDONIA



This month *Travel Daily*, *travelBulletin*, Aircalin and New Caledonia Tourism are giving readers the chance to win a trip to New Caledonia. The prize includes return economy class flights from SYD, BNE or MEL flying Aircalin and four nights in a one bed apartment including daily buffet breakfast at Ramada Noumea.

To enter the competition, all you need to do is take a creative photo of yourself with something typically New Caledonian.

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