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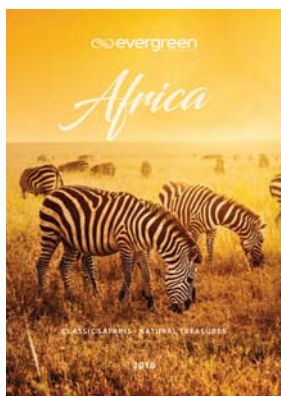
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Magellan looks to NZ

EXCLUSIVE

MAGELLAN Travel Group has set its sights on significant expansion – including a potential push into New Zealand – as it pursues its goal of \$1 billion in turnover in the year ahead.

Speaking with *Travel Daily* at the Magellan annual conference last week, managing director Andrew Macfarlane indicated the group could reach as many as 200 members without abandoning its focus on high-end leisure and corporate agencies.

“We want to be a smaller number of larger agents rather than a larger number of smaller agents,” he said, noting that this helped keep head office costs low and maximised profit returns.

Expansion overseas was likely, with the target being agencies

within New Zealand.

“I think that will happen sooner rather than later,” Macfarlane said.

The group currently has 130 members, having added a further 10 over the past year (*TD* Thu) with members’ average TTV sitting at over \$7 million.

“Structurally within the travel industry supplier agreements are highly geared to growth so if you want to earn optimally out of back-end agreements you’ve got to keep growing,” he said.

While there were no intentions to float the company on the stock exchange, Macfarlane was open to a merger but declared “you always need to bring like-minded people together so it would have to tick that box”.

10 pages of news

Travel Daily today has ten pages of news, including a front cover wrap for **Silversea Cruises**, a photo page for **Voyages** plus full pages from:

- CVFR/SQ incentive
- Travel Trade Recruitment

Silversea fly free

SILVERSEA is offering free return Economy flights or upgrades to Business class for \$3,998 with a select range of 2018 Europe cruises.

The deals are offered for a limited time in conjunction with Qatar Airways.

See today’s **cover page**.

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Dom spending hits record

DOMESTIC travel spending hit a record \$62.6 billion last financial year, boosted by big increases in the number of Australians holidaying at home.

Tourism Research Australia's latest National Visitor Survey on travel by Australians shows a 7% rise in domestic holiday spending over the year to 30 Jun.

Released today, the study shows a 5% increase in overnight trips which reached 93.7 million and a 4% rise in the number of nights spent travelling which totalled 338 million.

AICS merchant

THE Australian Federation of Travel Agents has named First Data as its preferred merchant acquirer for its recently launched AFTA Insolvency Chargeback Scheme (AICS).

AFTA chief executive Jayson Westbury said that First Data would provide "comprehensive solutions" to members as part of AICS, which gives accredited travel agencies protection against consumer debit and credit card chargebacks.

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Holiday spending was among the strongest areas of growth, up 9% over the previous year to \$31.5 billion - led by those aged 45 and over who took 5% more holidays than younger groups.

All states showed increases in visits except WA which declined 5% and SA which was stable.

Tourism Minister Steven Ciobo said when combined with international visitor spending figures released two weeks ago, the survey showed total tourism spending in Australia had hit a new record of \$103.2 billion.

"Tourism is driving our economy and will continue to into the future," Ciobo said.

Extra Cuba Eclipse

SCENIC has scheduled a new departure for *Scenic Eclipse's* 14-day Cuba in Depth cruise, sailing on 05 Oct 2018.

The luxury travel company said it had added the new date due to "increasing demand" for Cuba.

Prices start from \$15,095pp in a category DB Deluxe Verandah Suite, which includes a \$1,000 per couple earlybird saving.

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Book by 30 November 2017.



STAGE 1 of the development application for InterContinental Sydney's proposed \$200m Crystal Ballroom (pictured) and hotel upgrade, exclusively revealed by **Travel Daily** (TD 22 Nov 16), has gone on exhibition to the public. The 916m² ballroom will have a capacity of 900 seated guests.

Evergreen incentive

EVERGREEN is offering a new travel agent incentive, providing \$200 worth of bonus Scenic Rewards points and a \$150pp discount for travellers.

The offer is available when booking select Evergreen 2018 Europe river cruises and deposit within 72 hours, between now & 31 Oct - **CLICK HERE** for more.

AKL fuel update

ALL airlines operating in and out of Auckland Airport are being impacted by the temporary shut-down of Refining New Zealand's pipeline (TD Tue).

Many New Zealand staff are volunteering their time to support customers and colleagues as they deal with the impact, including more than 30 cabin crew this morning who either had their flights cancelled or were off duty.

For updates on Air New Zealand's flights, **CLICK HERE**.

MEANWHILE, Emirates told *Arabian Business* it had amended its direct New Zealand service, making provisions to stop in Melbourne for refuelling rather than flying direct Dubai-Auckland.

Window Seat

THERE would be no getting sand out of cracks and crevices at this hostel.

The world's first ever sand hostel has opened on the Gold Coast, offering a grand total of two accommodation spaces - an eight-bed dorm and one private double room.

The tourism stunt, sculpted by "Sandman" Dennis Masoud, was organised by Gold Coast Tourism and Hostelworld.

Hostelworld is touting the flakey creation as the "ultimate dream hostel", but unfortunately the construction will only be open to the public until Fri.

Like any good hostel, the venue comes with a beachfront bar, but perhaps without the ability to easily hose off vomit.



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Travel Daily on location in New Hampshire, USA

Today's issue of *TD* is coming to you from the Lakes Region of New Hampshire, courtesy of Discover New England and Avis.

NEW Hampshire's Lakes Region is easily accessible from New York & Boston, and features amazing natural beauty with hiking, lakes, autumn foliage and winter & summer water activities.

The Fireside Inn at Gilford is an ideal base to explore attractions such as the Squam Lakes Natural Science Centre and the nearby Polar Caves - or taste unique vintages at the Hermit Woods Winery in Meredith.

Winnepesaukee Lake is fringed by holiday homes from cabins to mansions, marinas and quaint accommodation such as the Naswa Resort, with its own beach club - well worth a visit!

QR global chauffeur

DOOR-TO-DOOR transfers for Qatar Airways customers in all cabin classes are now available worldwide following the launch of a new chauffeur-driven service.

Booked online, the paid service is available at more than 85 destinations around the world that Qatar Airways operates, with the service provided by vehicles including Audi, BMW, Mercedes-Benz and Cadillac.

Prices in Sydney & Melbourne, which include all taxes, tolls, fees and gratuities, vary depending on collection location from around US\$100 in Biz or US\$162 in First.

Last year at the launch of QR's Doha-Adelaide service, outspoken ceo Akbar Al Baker mocked airline limo services, telling *Travel Daily* "We don't believe in providing gimmicks...we would rather spend the money on offering better product on the aeroplane than providing limousine service" (*TD* 05 May 16).

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Contiki Euro fare

CONTIKI is offering young travellers up to \$700 off 2018 airfares to Europe, until 14 Dec.

Clients can save either \$300, \$500 or \$700 off their airfare, depending on which European adventure they choose.

The offer can also be combined with the 10% off early payment discount when booking select European summer itineraries.

Flight are either with Etihad, Qantas, Cathay or Qatar Airways.

'Pop up' check-in

AMADEUS and **OACIS** have partnered to launch the world's first 'pop up' check-in service outside of an airport precinct.

The scheme can be set up at cruise terminals, hotels and train stations, with luggage being transferred from the location to the airport by OACIS.

Virgin Australia has piloted the project at Sydney's Overseas Passenger Terminal.

Monaco giveaway

FRENCH Travel Connection is offering two agents the chance to win a two-night stay in Monaco in conjunction with the Monaco Government Tourist Office.

The prize includes a helicopter ride from Nice to Monaco, a two-night stay at the Columbus Monte-Carlo hotel and a book of free entrance tickets to museums and attractions within the Principality.

To enter agents need to book a minimum of a two- or three-night Passport to Monte Carlo package by 31 Dec to go into the draw.

For more details on the incentive with French Travel Connection, **CLICK HERE**.

Discovery HQ move

DISCOVERY Parks has relocated its headquarters to Level 7, 60 Light Square, Adelaide.

The relocation follows a string of recent developments including acquiring Coolwaters Holiday Village at Yeppoon in Queensland.

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Air Mauritius Operated Flights (Red line)
Other Airline (Green line)

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USTA champions Open Skies

THE US Travel Association (USTA) has developed a website to counter efforts made by the "Big Three" US airlines (American Airlines, Delta Air Lines & United Airlines) to dismantle the Government's Open Skies pacts with Qatar and the UAE.

The 'Voices for Open Skies' site is designed to "highlight the perspectives of real business owners and travellers who benefit from America's international aviation agreements with more than 120 countries".

It aims to contradict claims made by the Partnership of Open and Fair Skies in which AA, DL and UA are associated members.

US Travel Association executive vp for public affairs Jonathan Grella said the new website advocated the economic benefits to cities in the United States to which the Gulf carriers operate.

"The big airlines working to break Open Skies have not

proven an iota of harm, and, in fact, a wealth of evidence shows that tampering with Open Skies would damage jobs, travellers, small businesses and the US trade balance," Grella said.

Voicesforopenskies.com says Gulf carriers generated US\$140m in revenue for US carriers in 2014.

Mandarin Qianmen

MANDARIN Oriental Hotel Group has inked a management agreement for a new luxury hotel that is under construction in the heart of Beijing.

Earmarked to open in 2018, the Mandarin Oriental Qianmen, Beijing is located within walking distance of Tiananmen Square & The Forbidden City and is the group's first property in the Chinese capital since a fire destroyed its previous yet-to-open location near the CCTV Tower eight years ago.

TravelCube agents in a spin



TRAVELCUBE and Cathay Pacific recently took a group of Victorian agents on an eight-day trip around Japan and Hong Kong. The group experienced the hustle and bustle of Tokyo, taking in the sights of Hakone and Mount Fuji, and visited Victoria Harbour while in Hong Kong.

Pictured from front left: Tim Tsagaris, Cathay Pacific; Susie Novak, Escape Travel Fountain Gate; Luke Cleave, FCBT First and Business Victoria; and Bridget Gartland, Flight Centre Box Hill.

From back left are: Emma Komadina, Student Flights Geelong; Gabrielle Kelly, Flight Centre Camberwell; Blair Kirkwood, FCBT Melbourne

Direct; Simone Kacan, Cruiseabout Hampton; Marissa Kyriacou, Flight Centre Kew; Tanya Blaxill, TravelCube; Abbey Trevorah, Flight Centre Chadstone; and Isabelle Jouan, Flight Centre North Brighton.

UA's 747 swan song

UNITED Airlines will conclude Boeing 747-400 operations at the end of Oct, with the final service of the jumbo to operate between Seoul Incheon and San Francisco.

The final commercial service is scheduled as UA892 on 29 Oct, while a "farewell flight" for fans will operate from San Francisco on 07 Nov as flight UA747.

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Wednesday 20th September 2017

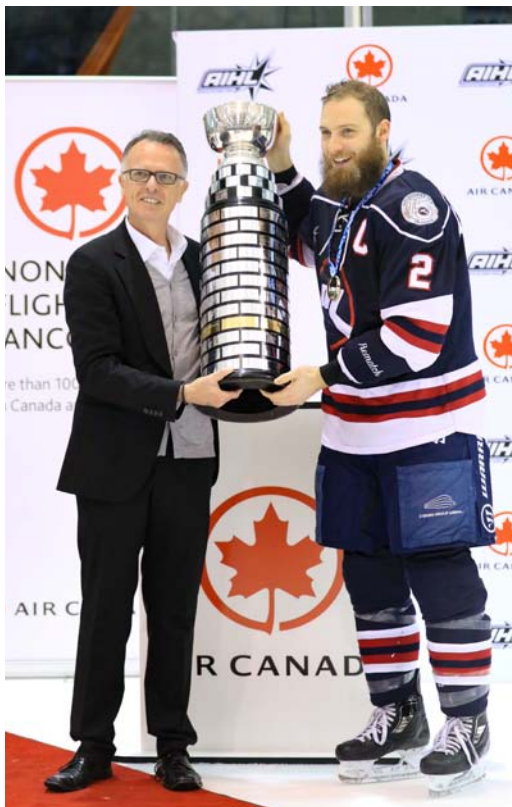
Air Canada crowns champions

AIR Canada was on hand as the major sponsor to present the winning team the iconic Goodall Cup at the recent Australian Ice Hockey League Grand Final.

Taking place at O'Brien Group Arena in Melbourne, the match was contested by Canberra Brave and Melbourne Ice who won the cup.

Air Canada will start flights to Hockey mad Canada and Vancouver from MEL on 03 Dec.

Pictured: AC sales manager - Leisure Rick Pomery and Melbourne Ice captain Liam Webster.



Travelodge Velocity

TFE Hotels has launched a partnership with Virgin Australia's Velocity Frequent Flyer to promote the Travelodge Sydney Airport, which opened last week.

As part of the collaboration, guests who book by 01 Oct for stays until 25 Jan, will be awarded up to 1,000 Velocity bonus points.

This is on top of the usual two points per \$1 spent at Travelodge hotels around Australia and NZ.

CLICK HERE for more.

SHE Surfs Sri Lanka

SHE Surfs has teamed up with Westside Yoga for 'Earth to Ocean', a new offering in Sri Lanka.

For the first time, men will be allowed to sample a taste of fitness, adventure and spiritual skills that they can take home and use in their everyday life.

The new retreat will be based in the seaside town of Kabalana.

CLICK HERE for more info.

Wharf appointment

WHARF Hotels has appointed James Bevans to the position of group director rooms.

Bevans brings 25 years in leadership roles to the position, including experience with Hyatt, The Peninsula and Raffles.

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Travel Daily on location in Hawaii

Today's issue of **TD** is coming to you courtesy of **Hawaii Tourism Authority & Hawaiian Airlines**.

THE 2017 Global Tourism Summit officially opened this morning at the Hawaii Convention Center in Honolulu with a welcome address by HTA president & ceo George D. Szigeti.

More than 1,500 suppliers and delegates from around the world will converge over the next three days to network and discuss business opportunities.

Sustainable Tourism is the theme of the second annual summit, while event topics and trends important to the future of Hawaii's tourism industry will be discussed including culture, eco-tourism, innovation and tech.

After a series of appointments at the B2B sessions this afternoon, the evening will conclude with a reception at Outrigger Hotels & Resorts' newest venue, the Maui Brewery Co., located at the Holiday Inn Resort Waikiki Beachcomber.

HA schedule change

HAWAIIAN Airlines' local ticketing agent Aviation Online advises the carrier's procedure for ticket reissue due to schedule changes has been updated.

Effective immediately, tickets that need to be reissued due to involuntary adjustments because of time and/or flight number changes, or misconnection, must state 'NIL ADCOL' followed by the endorsement of "FOC REISSUE SKDCHG" in the endorsement box.

In the instance of schedule changes by Hawaiian Airlines' transTasman interline partners Qantas, Virgin Australia, Emirates or China Airlines, a waiver code of "SYD0864 SCAL", followed by the normal endorsements of that fare must be reissued.

Aviation Online emphasised to agents "do not use the word INVOL to reissue due to schedule change" - more **HERE**.

SQ PER book cook

SINGAPORE Airlines will offer its Book the Cook dining service for Business class passengers on its four daily flights from Perth to Singapore, commencing 01 Oct.

More info on the service **HERE**.



Aussies hanging loose in Oahu!

THE Australian and NZ travel trade contingent attending the 2017 Global Tourism Summit last night joined almost 50 Hawaiian suppliers for a Welcome & Networking reception.

Hosted at the DoubleTree by Hilton Alana in the Penthouse Suite, Hawaii Tourism Authority (HTA) country managers Kerri Anderson (Australia) and Darragh Walshe (NZ) welcomed the 20 Aussie and Kiwi delegates over 'Mahalo' drinks.

"Everyone has played a significant part in the Australian and NZ markets...you've started to make a difference in the marketplace and created those relationships which are very important to us," said Walshe.

The recently renovated DoubleTree by Hilton Alana is ideal for business travellers, located at the entrance to Waikiki and a short stroll to The Hawaii Convention Center, Ala Moana Center and Waikiki beach.

The property opened its new Trees Restaurant & Bar this year and features a 24-hour fitness centre, heated pool, herb garden and 10 meeting rooms accommodating up to 200 guests.

Pictured above back row is: Eric Armenti, Doubletree by Hilton; Kerri Anderson, Hawaii Tourism Oceania; Michael Wilding, Doubletree by Hilton; JoAnn Erban, Roberts Hawaii and Casey Ballao, Speedi Shuttle.

Middle row: Clinton Yamashita, Doubletree by Hilton; Jennifer Cabasag, Queen Kapiolani;

Judy Atha, Mastercard Travel Solutions; Charis Ricafuente, HTA; Valerie Okamoto, Hilton Hawaiian Village; Josephine Tedrowe, Doubletree by Hilton and Jacqui Walshe, The Walshe Group.

Front row: Andrew Yell, Excite Holidays and June Pagdilao, Hawaiian Hotels & Resorts.

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10 years of TM, DriveAway pact



DRIVEAWAY Holidays recently celebrated its decade long partnership with TravelManagers by presenting the network with a Partnership Award.

The accolade also recognised the well above average year-on-year growth in sales made by the group over the past decade.

"TravelManagers is privileged to have exceptional, strong and effective relationships with key suppliers such as DriveAway Holidays at both national and state levels," said TravelManagers' executive gm Michael Gazal.

Blake Wiggins, bdm NSW & ACT, DriveAway Holidays, is pictured right presenting Gazal and Sandra Reucker with the 10-year partnership award.

Galactic Nights

STAR Wars: Galactic Nights is returning to Disney's Hollywood Studios in Florida on 16 Dec after a sold-out event last Apr.

The gala evening will pack in a Hollywood-style red carpet arrival, access to select park attractions with little wait time, fireworks, projections and experts sharing details about the *Star Wars* expansion for Disney's Hollywood Studios.

There will be encounters with characters like Ewoks, AWR Troopers and roaming droids, themed food & beverage & more.

APT Outback brox

APT has released its new Outback Wilderness Adventures 2018 brochure, featuring a range of new itineraries.

New additions include the 12-day Best of the Corner Country, a 4WD journey of outback South Australia, Queensland and New South Wales.

Tours range from the eight-day Uncover Maralinga & the Eyre Peninsula 4WD Remote Journey to the 14-day Essence of The Outback Remote Journey.

Earlybird "Superdeals" are available until 15 Dec.

CLICK HERE for the online brox.

KE ditches Houston

KOREAN Air has dumped its Seoul Incheon-Houston route, with the last flight to depart on 10 Oct, according to GDS displays.

The move cans the thrice weekly service schedule previously planned to operate from 05 Nov-09 Mar.

AF 787s to KIX

AIR France will replace Boeing 777-200ER aircraft on its daily Paris CDG-Osaka Kansai service with 787-9s from 07 May.

GDS displays indicate the flights will depart CDG at 1330, landing at 0820 the following day and the return service will leave at 1030.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Following an extensive enhancement, **Four Seasons Hotel Hampshire** will introduce its new restaurant Wild Carrot on Fri. The venue will offer country views through floor-to-ceiling windows and feature an open kitchen. A private dining area seating up to 25 guests will be available & an outdoor terrace. The library has also been redone.



Hotel Indigo Bali Seminyak Beach, which opened in Jul, is introducing a selection of dining and drinking options. Cafe Makase is inspired by Balinese street food and Pottery Cafe offers local specialty coffees, teas and chocolate. There's also a cocktail bar called the Tree Bar and pool bar Cave Pool Lounge.

Bali volcano activity

BALI'S Mount Agung has released white smoke, prompting local authorities to change the alert to level three out of maximum four and set a safety parameter around the crater rim.

The volcanic ash does not affect the Besakhi temple & Asian Trails Indonesia has advised aside from Mount Agung trekking itineraries, its tours are operating normally.

Viking additions

VIKING Cruises has added two new ocean itineraries to its 2019 line-up, the 11-day Russia & the Baltic Sea and the 13-day Iceland's Majestic Landscapes.

The Russia cruise from Copenhagen to Stockholm will operate during Apr, May and Jul and the new Iceland addition from Bergen to Reykjavik is available in May, Jun and Aug.

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Voyages offers a Bush Tucker Journey

VOYAGES Indigenous Tourism recently hosted two events in Melbourne and Sydney for its trade partners to celebrate a successful year and thank its key partners for all of their support.

Ayers Rock Resort's Bush Tucker Journeys program ambassador Mark Olive was in attendance and entertained the crowd as he explained some of the fascinating tastes of Australia following the launch of Bush Tucker Journeys at the resort. Bush Tucker Journeys is a comprehensive program of native flavour experiences and tastings celebrating Indigenous culture and food, which has been incorporated in the menus for guests to enjoy in the 14 dining options offered at Ayers Rock Resort.

Another exclusive fine dining experience recently launched is Mayu Wiru, which will commence nightly at Ayers Rock Resort from 22 Oct – 24 Mar. Mayu Wiru, meaning 'beautiful flavour' in Pitjantjatjara, is a premium intimate dining experience, combining fine dining with Bruce Munro's acclaimed desert installation Field of Light.

Trade guests were also excited to learn of the return of the Lost Camel Hotel scheduled for opening in mid-2018, offering a further 100 rooms at Ayers Rock Resort.



BUSH Tucker Journeys ambassador Mark Olive.



NICK Henderson of Tourism Australia with Karen Noble, Voyages, and Geoff Ikin and Nicole Foster, both Tourism Aus.



PETER Graham, Voyages; Garry Bryant, Southern World; and Sandra Feustel, Pan Pacific Travel.



DAVID Thomas of Grand Circle, Bridget Griffiths of Voyages and Roger Clulow, also of Grand Circle.



JESSICA Duesing, NTCB, and Allison Portus, Unique Concepts.



GRAZIELLA Caruso, Goway; Janelle Ostergaard, ATS Pacific; Raphaella Drachsler, Voyages; Lauren Johns, ATS Pacific; and Serina Udipikar, Southern Crossing.



PETER Graham, Voyages; Sachie Wada, Nippon Travel Agency; Rafael Duwenbeck, Pacific Destinations; Mark Olive; Hiroko Wada, Southern Travelnet; and Vicki Batter, BT Financial.

ANNIKA Leslie, APTC; Garry Bryant, Southern World; and Ines Gomley, APTC.



HANS Belle, AAT Kings; Leigh Sorensen, Tourism Australia; and Michael Fletcher, Virgin Australia.

Wednesday 20th September 2017

APT, Magellan barrelling along...



MAGELLAN Travel Group members and suppliers were treated to a sumptuous dining experience at the Sandalford Winery estate in the Swan Valley in Perth last week.

The night was made possible courtesy of APT which for the past six years has hosted dinners for conference attendees.

Before the feasting began, Susan Haberle, commercial manager for APT, praised Magellan members for their support, highlighting a new commercial arrangement with the group.

Haberle demonstrated the degree to which APT collaborates with agents in sharing consumer data to drive sales saying "we have data on your local area that

can tell you where your APT and Travelmarvel clients are, what they read, what cinema they go to, how they like their coffee.

"It drills down so much into the granular and we can use that information to work with you on your sales and marketing plans."

APT ran an incentive for Magellan agents at the start of the new financial year with 16 agencies taking home \$1,000 each in marketing funds for achieving sales targets.

Pictured from left is APT Group coo Debra Fox, Magellan commercial & operations manager David Stafford, APT commercial manager Susan Haberle and Magellan managing director Andrew Macfarlane.

WIN A TRIP TO NEW CALEDONIA



This month *Travel Daily*, *travelBulletin*, Aircalin and New Caledonia Tourism are giving readers the chance to win a trip to New Caledonia. The prize includes return economy class flights from SYD, BNE or MEL flying Aircalin and four nights in a one bed apartment including daily buffet breakfast at Ramada Noumea.

To enter the competition, all you need to do is take a creative photo of yourself with something typically New Caledonian.

Send your entry to aircalin@traveldaily.com.au



LEGO vr attractions

LEGOLAND Malaysia will introduce a virtual reality roller coaster ride later this year, which is set to be replicated at sister LEOGLAND properties in Florida and Germany.

The Great Lego Race will transform three existing "Project X" roller coasters into an exciting, high-octane experience.

Wearing VR headsets, guests will race against brick-built contraptions made by Pharoah, Surfer Girl and Pirate Captain, experiencing an environment where everything surrounding them is made of Lego bricks.

IHG's Avid brand

INTERCONTINENTAL Hotels Group (IHG) has revealed Avid will be the name of its new "high quality midscale" hotel brand.

The hotel group previously announced plans for the brand to launch in 2019 and said it would be priced US\$10-\$15 less per night than Holiday Inn Express chain (**TD** 29 Jun).

IHG said more than 150 owners have expressed interest in joining the new brand.

Construction on the first Avid is expected to begin in early 2018.

FM on Hahn Air

SHANGHAI Airlines has become the latest airline to partner with Hahn Air.

Tickets for Shanghai Airlines can now be issued to customers via standard GDS ticketing process.

The airline flies to a number of destinations from SHA including HKG, HND, ICN and BKK.

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SQ Spring Bonanza



CVFR Consolidation Services and Singapore Airlines are giving you the opportunity to win the following great prizes simply by selling Singapore Airlines between 04 September - 24 September 2017.

Top Selling Agents

1st prize: Westfield Gift Card worth AUD5000

3 runner up prizes: Westfield Gift Card worth AUD2000 each

Most Improved Agents

Top 5 Agents: Westfield Gift Card worth AUD1000 each



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Terms and Conditions:

Only for Singapore Airlines Flights. Tickets must be issued via CVFR Consolidation Services between 04 September - 24 September 2017. To qualify for the top selling agent awards with over 20% revenue growth is required. To qualify for the most improved agent awards a minimum of \$20,000 in net international sales is required plus 20% year on year growth. Applicable tickets must be issued on ticket stock 618 and must be on 100% SQ flight numbers. Applicable to every adult and child return international ticket ex Australia booked on SQ. Infant, group sales and cancelled or refunded tickets are not eligible. Agents are responsible for any applicable FBT. CVFR Consolidation & Singapore Airlines reserve the right to change or withdraw this promotion at anytime without notice. CVFR Consolidation Services ABN: 80 088 894 482.

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Senior Account Manager

Sydney, \$120k, Ref: 3073SJ1

I am looking for an experienced Corporate Travel Account Manager to work with a leading TMC in a niche AM role. If you have strategic AM experience but want a role with a difference in the travel industry then this position could be what you are looking for. Your main responsibility is to manage the business relationship between the TMC & your unique clients while promoting account retention & growth. Fantastic earning potential & a great working environment are on offer with this leading TMC.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Financial Controller for Events Company

Sydney, \$80-85k + Super, Ref: 2625SO3

The role is to oversee the operations of the accounting department of this exciting events business, including the management of an organisational structure adequate for achieving the goals and objectives of the department and of the overall business. This includes overseeing the accounting operations, especially the control systems, transaction-processing operations, policies and procedures. It also includes the management of the daily administrative operations of the business.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

Sabre Travel Consultant Support

Brisbane, \$Competitive, Ref: 1515SZ2

I have several positions available for travel industry professionals who have experience with Sabre. These contract roles of 3 months require the Sabre whizzes of the travel industry to assist with a national project. I am looking for experience and skills at all levels to work either in customer solutions all the way through to training & technical support. Interviews commencing ASAP with OCT start. If you are interested to hear more details about this great opportunity please contact me.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Groups Coordinator

Melbourne, \$55-\$60k + Super, Ref: 3070HC1

Our client is looking for a group travel professional with corporate, incentives & groups experience to join a fantastic TMC in Melbourne. The successful candidate will ideally have a good telephone manner with excellent people and customer service skills. You will be experienced in the travel industry and have exposure to group reservations & corporate experience. You should have a passion to succeed and be keen to continue your career as this company encourages career development.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Corporate Leisure Travel Consultant

Kiama Area, \$45k + Super & Commission, Ref: 3030PE1

Our client, a top TMC, are seeking an experienced Leisure Travel Consultant to join their team. This company is well established and prides itself in delivering world class service to their clients. They always strive to go beyond their clients' expectations. Your role will be to look after all of the VIP Corporate Leisure business that the company's corporate accounts bring in. If you are currently tired of doing constant price beats & point to point travel then this is the role for you.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Operations and Customer Experience Executive

N.Beaches, Sydney, Up to \$55k, Ref: 3040RM1

Are you currently working as a Travel Consultant? Are you looking for Monday – Friday? Would you like to work closer to home? This boutique tour company is looking for an all-rounder who is willing to get involved in all facets of the business from Reservations to Operations optimising bookings and tour handling and other administrative procedures. You will play an integral part in the preparation, delivery and evaluation of the Company's tours whilst delivering exceptional standards of customer service.

For more information please call Ruth on (02) 9119 8744 or click [APPLY](#) now.

Multi-Skilled Corporate Consultant

Brisbane, Excellent Salary + Super, Ref: 1241SZ2

This will help you towards success as you leverage off the excellent reputation of this company. If you are ready to make a change into a new travel role working for a highly successful agency, you will have access to a diverse client portfolio and be arranging trips for them. You will need to have previously used a GDS system and will have experience of fares and ticketing. Your knowledge of domestic destinations will be exceptional and this supportive office will encourage you to excel.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Venue Sourcing

Melbourne, Up to \$70k + Super, Ref: 3071HC1

This is a fantastic opportunity for a candidate with previous venue sourcing experience to join a leading global travel company. This role would be perfectly suited to someone who has worked in venue sourcing previously who wants to work for a reputable travel company offering career development. You will be providing exceptional customer service to clients by finding them the perfect venue and accommodation. Strong communication skills and excellent attention to detail is a must.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.



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