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+ OTHER PRIZES UP FOR GRABS

Help your clients take off with Virgin Australia. The top 35 agents with the highest ticketed revenue (base fare) between **3 April 2018 and 1 May 2018** will **win 500,000 Velocity Points***! That's enough to fly from Sydney to Hong Kong in Economy return five times.

Plus the top 70 agents with the highest ticketed revenue (base fare) each week will win either international return flights, Virgin Australia Lounge memberships or Velocity Points.

HOW TO TAKE OFF

Simply sell and ticket any Virgin Australia (795) marketed and operated flights ex Australia during the Promotion Period 3 April 2018 - 1 May 2018 for travel between 3 April 2018 - 30 June 2018 on domestic and Trans Tasman flights, 3 April 2018 - 13 September 2018 on all other international flights and enter the below OSI entry into the GDS at the time of PNR creation:

Sabre: 3OSI VA VAIN VA/Giveaway/State/Agent's first name and last name/personal work email address

Galileo: SI:VA*VAIN VA/Giveaway/State/Agent's first name and last name/personal work email address

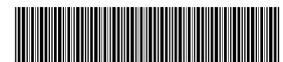
Amadeus: OS VA VAIN VA/Giveaway/State/Agent's first name and last name/personal work email

Please note: When entering your personal work email address in the OSI field, in replacement of @ in your email address please use //. If you have an underscore () in your email address, replace _ with --



For details of each weekly prize and full terms and conditions please visit

virginaustralia.com/giveaway



FIND OUT MORE

Terms and conditions apply. Entry is open to Australian residents aged 18 years or over who are employed as a travel agent at a travel agency office located in Australia, have a valid individual work email address (generic agency or shared email addresses are not valid) and use a GDS to make bookings, excluding online travel agents and their employees and are a member of the Velocity Frequent Flyer Program (Entrants). Virgin Australia prime/operating flights only on (795) ticket stock. Weekly Prizes will be allocated to 30 Retail agents, 10 Regional retail agents and 30 Corporate TMC agents. Weekly and top prizes will be given out at the end of the incentive period. Top 35 Grand prize winners can only win a maximum of 1 weekly prize over the incentive period. The top 35 grand prize winners will be the highest sellers for the full promotional period. Flight prizes are valid for departure from the winners closest airport served by Virgin Australia. Flight prizes to New Zealand, Los Angeles and Hong Kong are valid for travel on Virgin Australia operated services only. All winners will be notified by phone by 14 May 2018.



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Virtuoso regional growth

CRISTINA Magni has been appointed to the role of regional director, Australia and NZ, for the Virtuoso luxury travel network as part of expansion plans for the group across Asia-Pacific.

Evan Pierce has also been named as Virtuoso's regional director, Asia, and will relocate to Singapore to take on the newly created role.

Virtuoso APAC md Michael Londregan said the appointments followed strong performance in the region over the last five years.

"Virtuoso has made the commitment to reward this success by further investment in our in-market resources," he said.

Londregan said 2017 had seen more than 20% growth in the Virtuoso regional network, much of which was attributed to existing members growing their business through expansion and

acquisition.

"Evan and Cristina have been instrumental in these results and their development to regional director roles will ensure Virtuoso is well placed to expand further in 2019," he said.

Locally Magni will oversee the management of Virtuoso member programs in Australia and NZ "where we expect significant performance growth in what must be described as both a contested and commoditising landscape," Londregan said.

Huge VA giveaway

VIRGIN Australia has launched a major agent incentive, with more than 20 million Velocity points and other prizes up for grabs for top selling consultants.

The top 35 agents with the highest ticketed base fare revenue between 03 Apr and 01 May 2018 will win 500,000 points each, while the top 70 agents each week will win either international return flights, VA lounge memberships or Velocity Points prizes.

See the **cover page** for details.

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Qantas Cash rejig

QANTAS will rebrand its Qantas Cash currency product as Qantas Travel Money from 01 Jul 2018.

A number of other changes have also been flagged, including a halving of the Debit Card load fee to 0.5%, with the limit of one reload every 24 hours unchanged.

However Qantas Points will no longer be earned on BPAY payments to third parties, transactions made in operating a business, bank fees, and charges, transactions made using Qantas Points or government-related transactions.

Radiance cancelled

ROYAL Caribbean Int'l has axed its 06 Apr cruise from Sydney on *Radiance of the Seas* to repair the ship's propulsion system.

The line says it is contacting affected passengers and agents, and will offer a full refund plus 100% future cruise credit.

Seychelles targets Australia

THE Seychelles Islands has confirmed plans to boost its presence in the Australian market, with the appointment of Julie King and Associates to build trade relationships and local industry partnerships.

The 115-island Indian Ocean archipelago welcomed about 350,000 visitors last year from across the globe, with aspirations

to boost this to 500,000 by 2021.

Seychelles Tourism Board ceo Sherin Francis said her organisation had extensively analysed the Australian market and the Seychelles positioning among other destinations.

"We recognise there is a lot of untapped potential for our islands," she said.

Francis said Julie King had a long history with Seychelles and was very familiar with the destination.

"Her company's strong reputation in the Australian market...will allow us to reach our target market," he said.

King has represented Dubai Tourism locally for more than seven years (*TD* 15 Feb 2011).

The Seychelles Tourism Board currently has offices in France, the UK, Germany, Italy, South Africa, Abu Dhabi, China, Hong Kong and Spain, along with reps in India, Brazil, Korea and Russia.

New Outrigger chief

OUTRIGGER Hotels & Resorts has appointed Jeff Wagoner as president and ceo.

Wagoner takes the place of interim ceo Scott Dalecio, who has been appointed executive chairman of the brand.

Wagoner's experience includes senior roles with Wyndham Hotels & Resorts as well as being executive vice president of hotel operations for Trump Hotels.

Russia spy warning

THE Department of Foreign Affairs and Trade has updated its Smartraveller advice for Russia, saying Australian travellers should be "aware of the possibility of anti-Western sentiment or harassment".

The level of the advice has not changed, and the government is not aware of any increased difficulties for Australians travelling in Russia at this time but DFAT says to follow the security and political situation closely and keep up to date with the Smartraveller advice.

Deputy Prime Minister Michael McCormack yesterday urged Australians to reconsider travel to Russia after two diplomats were expelled from Canberra as part of a UK-led response to the poisoning of a former Russian double agent living in England.

The tit-for-tat escalation has also seen two Australian diplomats expelled from Moscow.

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Qld beautiful, perfect again

QUEENSLAND has debuted a major new tourism campaign coordinated with this week's start of the Gold Coast Commonwealth Games, including the return of the "Beautiful One Day, Perfect the Next" tag line.

The slogan was used to promote the state in the 1990s, and resonated so strongly that recent research by Tourism & Events Queensland (TEQ) found 60% of respondents still believed it was the official campaign catchphrase.

The campaign features the experiences of real Queenslanders, highlighting the state's beaches, rainforest, outback, the Great Barrier Reef and events, encouraging prospective visitors to "find your perfect next..."

TEQ ceo Leanne Coddington said "all over the world major companies are returning to previous, successful campaigns and slogans - returning to their emotionally owned equity".

She said the promotion aimed to connect with all audiences including families, older couples and singles to drive visitation to the state.

Collateral includes a new TVC which will be shown during the Games opening ceremony tomorrow night - check it out at traveldaily.com.au/videos.

Scoot boosts OOL

SINGAPORE Airlines' low-cost subsidiary Scoot has announced an increase in its Gold Coast services to five per week.

Starting this month, the new schedule will add capacity for an extra 19,000 passengers over the next 12 months.

The move was announced ahead of the C'wealth Games opening this week and is part of a partnership with the Queensland Government's Attracting Aviation Investment Fund.

Games to leave long-term legacy

AUSTRALIANS have rated the promotional benefits of the Commonwealth Games as being more important than new infrastructure and jobs in a survey commissioned by the Tourism & Transport Forum (TTF).

Conducted by Nielsen, the study asked Australians from all states about the long-term legacy of the games and what benefits they considered most important.

The international promotion of the Gold Coast was rated the top benefit by 40% of respondents, followed by new infrastructure and services (22%) and additional jobs and economic growth (14%).

When asked whether the games would help promote Australia to the world, 71% said yes, 11% said no and 18% were not sure.

"The Commonwealth Games will well and truly put the Gold Coast on the global tourism map," said TTF head Margy Osmond.

Window Seat

THOSE spin-masters at Virgin Australia have lived up to their reputation, catching attention on the weekend with their announcement of in-flight spin classes on long-haul services.

The airline's plan for a high-altitude cycling studio was just one of several April Fool's tricks conjured by wags within the tourism industry on Sun.

Madame Tussauds Sydney raised eyebrows with its plans for a "50 Shades of Wax" exhibit involving an adults-only section of naked celebrities, while P&O Cruises strung us a line with its "Walk the Wire" tightrope walk between two of its ships.

But it was Sportsbet that provoked the angriest response, claiming to have used lasers to burn its name into the Great Barrier Reef.

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Tim Bolton

WA
0426 226 795

Balloon injuries

THE Australian Transport Safety Bureau is investigating a "hard landing" by a hot air balloon in the Hunter Valley on the weekend, which reportedly caused injuries to 11 people.

Operator Balloon Safaris faced criticism in the media for apparently not reporting the incident to emergency services.

VA SYD-HKG on sale

VIRGIN Australia's Sydney-Hong Kong flights went on sale today, ahead of the airline's inaugural flight on 02 Jul.

Fares on the daily service start from \$549 in Economy class and \$2,679 in Business class.

The route will be operated by Airbus A330-200 aircraft.

Virgin has also announced an interline partnership with HK Express, allowing pax from Melbourne or Sydney to connect to other Asian destinations through Hong Kong.

CX puts pants on

CATHAY Pacific has confirmed it will allow its female cabin crew the option of wearing trousers in an overhaul of its staff uniforms.

The carrier has agreed to drop its skirts-only rule for women, the *South China Morning Post* reports, a move supported by about 2,500 of its 7,000 female flight attendants.

The change has been welcomed by unions, but will take up to three years to phase in.

Virgin's Vegas plans

VIRGIN Hotels has made its first push on Las Vegas by purchasing the Hard Rock Hotel & Casino from a Brookfield-managed private real estate fund.

The company is planning a multi-million dollar renovation, with a reopening of the 1,500-room property as Virgin Hotels Las Vegas expected in late 2019.

The hotel will continue to operate under the Hard Rock brand until its Virgin relaunch.

Virgin founder Richard Branson has said the property's giant guitar might not be retained.

NEW FOR 2019!
10 night expeditionary trip to Spitsbergen

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Loire marks Renaissance



FRANCE'S Loire Valley has detailed plans to mark the 500th anniversary of the Renaissance next year, with curated exhibitions and a touring digital show to help mark the occasion.

Atout France Australia director Patrick Benhamou, who attended the media announcement in Paris, told **TD** that the level of interest in the Loire Valley for Australian travellers was second only to Provence.

"They have a love and fascination for history and culture and that's what the Loire Valley offers - Australians particularly appreciate the famous Chateau de Chambord," he said.

"The program of 100 events and festivities will be a great opportunity for Australian tour operators and agents to capitalise on the popular region," he said.

The celebrations include an art exhibition at the FRAC Centre in Orleans and another at the Transpalette in Bourges.

There will be an international symposium, an architectural competition and a large travelling

digital show staged in several of the historic chateaux across the Loire Valley.

The region will also commemorate the 500th anniversary of the death of Leonardo da Vinci in Amboise.

MEANWHILE, Benhamou (**pictured**) attended a seminar in Reims, the gateway to the Champagne region, organised by Champagne-Ardenne Tourism.

Hoteliers, restaurateurs, Champagne Houses, museums and other tourism representatives heard from the region's long-haul markets including Australia, Brazil and the United States.

After attending Rendez-vous en France event in Paris earlier last week, Benhamou gave an hour's presentation on the Australian market, trends and tips on what visitors were seeking during their stay in Champagne.

There are 5,000 small and large Champagne producers - including Pol Roger, Mumm, and Moet & Chandon - in the region, known for its picturesque villages, rolling hills and fine bubbles.



NRL ROUND 4 WINNER

Congratulations

**SABRINA
VANDERHOUT**

from *Helloworld*

Sabrina is the top point scorer for Round 4 of *Travel Daily's* NRL footy tipping competition. She's won a \$100 travel voucher courtesy of Expedia.



The major prize for the 2018 footy tipping competition is return economy class airfares to Europe flying with **EMIRATES**.

NSW/LTPS/18/22019 / ACT/TP/18/00256

Celebrating **4th** Anniversary

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Sth Pac treasures

TRAVEL agent training event Treasures of the South Pacific is returning to Australia this month. Sessions are scheduled to be held in Melbourne on 17 Apr and Hobart on 18 Apr.

The workshops will be attended by representatives from the tourism offices of Vanuatu, New Caledonia, Solomon Islands, Cook Islands, Tahiti, Samoa, Norfolk Island who will collectively aim to sell the virtues of the South Pacific to Aussie agents.

Register for the Melb event **HERE** and Hobart seminar **HERE**.

Travel agents can also sign up and complete training online by registering **HERE**.

QF seeks start-ups

QANTAS is looking for "startups, scaleups and digital disruptors" to build products it can trial with its customers under its AVRO Accelerator program.

Run in partnership with start-up consultancy Slingshot, the program was launched last year and offers funding as well as the opportunity to work with industry mentors and technology partners to accelerate product development and start trials.

For details **CLICK HERE**.

JNTO global push

JAPAN National Tourism Organization (JNTO) has launched a global campaign called Enjoy my Japan which aims to promote the "under-the-radar attractions" Japan has to offer.

To kick off the marketing push, JNTO has unveiled a series of promotional videos on YouTube.

The campaign features adventure activities such as mountain climbing and also showcases some of the country's best culinary delights.

Japan hopes the campaign will provide a launch platform into the 2020 Tokyo Olympic Games.

View YouTube videos **HERE**.

Cartier to Canberra

CANBERRA is set to host Cartier: The Exhibition from 30 Mar to 22 Jul at the National Gallery of Australia.

The event will display more than 300 masterpieces by the jewellery brand including pieces from Aussie opera star Dame Nellie Melba.

Vivid harbour cruises

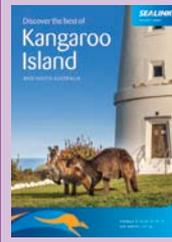
CAPTAIN Cook Cruises is offering a special cruise during Sydney's dazzling Vivid festival which runs 25 May to 16 Jun.

Cruises are priced at \$42 per adult and \$29 per child and depart nightly at 18:45 & 20:00 from Barangaroo & King St Wharf.



Brochures

WELCOME to Brochures of the Week, *Travel Daily's* regular feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



SeaLink - Kangaroo Island and South Australia 2018/19

SeaLink has released its latest brochure showcasing the many wilderness trails and wine escapes available throughout South Australia and Kangaroo Island.

The 63-page spread features overnight Kangaroo Island coach tours and three- and six-day Kangaroo Island Wilderness Trail packages. New to the brochure this season is a new two-day Food, Wine & Natural

Wonders of Kangaroo Island Tour that take travellers through the many local food and wine attractions on offer.



Contiki - South Pacific 2018-19 brochure

Contiki has launched its latest set of itineraries for the South Pacific region, adding three more improved trips for New Zealand adventures and extra foodie experiences for the 18-35 market. The three improved New Zealand packages include The Big Tiki, Kiwiana Panorama and Sweet as South tours, which now boast add-on trips to Milford Sound and Te Anau.

Food packages feature the chance to eat at Aussie BBQ's at Uluru and fish 'n' chips in the Bay of Islands, NZ. Trips in the latest brochure start this month and are priced from \$138 per person.



Travel Connection - France 2018

The 2018 edition of Travel Connection's latest France brochure features 83-pages of updated packages detailing recommended accommodation, tours, transfers, cruises and classes. Highlights of the program involve an extended offering in Corsica as well as a number of bike and barge tour for travellers looking to enjoy the French countryside on an electric or traditional bike. Many interesting festivals in

France are also listed including the world's largest chocolate festival in Oct, the Salon du Chocolat.



SUPER XV ROUND 7 WINNER

Congratulations

DAVID STABLE

from *Virgin Australia*

David is the top point scorer for Round 7 of *Travel Daily's* Super XV footy tipping competition. He's won a \$100 travel voucher courtesy of Expedia.



The major prize for the 2018 footy tipping competition is return economy class airfares to Christchurch flying with **EMIRATES**.

NSW LHS/18/22019 / ACT/17/1800256

Extreme bike offer

TO MARK its 10th anniversary Extreme Bike Tours is offering discounts on all of its 2019 tours when booked before 30 Apr.

Savings of 10% are available on all seven bike trips slated for 2019 which include the High Himalayan tour to northern India, the Buddhist kingdom of Bhutan ride, and a journey through the rainforests of Madagascar.

To view the deal **CLICK HERE**.

Home2 Vegas open

HOME2 Suites by Hilton Las Vegas Strip South has opened its doors in Las Vegas.

The 120-suite hotel pushes a technology and eco focus for guests, offering free wifi and communal living spaces.

More than 70 Home2 Suites by Hilton opened globally last year.

Sabre signs JC Int'l

TRAVEL tech provider Sabre has landed two new contracts in Cambodia, signing a deal with both Lanmei Airlines and JC International Airlines to provide them both with access to its global distribution system.

The two Cambodia-based carriers are experiencing strong growth and the deal will allow them access to travel agencies across the globe.

Rotto fees waived

KIDS under 12 will be admitted free to Rottneest Island for travel after 11am between 03 Apr and 20 Sep in a bid to boost tourist numbers during off peak periods.

The deal follows the Rotto from Day to Dusk campaign offering discount summer afternoon taxi. Offer not valid school holidays.

Travel Daily

Tuesday 3rd April 2018

Air France strikes

A NEW round of strikes has been called for 10-11 Apr by Air France pilots, following management claims that a wage increase could jeopardise growth. The action follows previous strikes in Mar.

Oriental Exp Osaka

THE first Oriental Express-branded hotel has opened its doors in Osaka Shinsaibashi, Japan, offering guests easy access to the city's shopping and eating. The 124 room hotel is a 40-minute train ride from Kansai Int'l Airport and marks the beginning of the hotel chain's scheduled plans for further development throughout Japan.

INA set for takeoff

A SIGNIFICANT milestone has been reached at the Istanbul New Airport (INA), with its first runway now open. More than 34,000 LED lights have been illuminated on runway one, which spans 3,750m and is 60m wide.

The airport is due to open in its entirety on 29 Oct, with construction of 80% of its initial opening phase now completed. Planned to eventually become the world's largest airport, it will be able to serve 100 airlines flying to 350 destinations. It will replace the city's existing Ataturk Airport.

Hyatt Atlantic resort

THE Unbound Collection by Hyatt has entered into a franchise agreement with AC Ocean Walk which plans to open a 1,399-room casino resort in Atlantic City, New Jersey.

The luxury resort, which will stand as the tallest structure in the city, will feature a 12,800m² casino, meeting and convention spaces, and high-end leisure and hospitality experiences.

Win flights to anywhere on Royal Brunei Airlines' network

Royal Brunei Airlines is celebrating four years of flying from Melbourne to London with the 787 Dreamliner.

Show us in a photograph or meme how you would best celebrate with Royal Brunei Airlines on the 787 Dreamliner to London. Make sure you include the RBA Dreamliner in your entry (you can take a screenshot of the pic below).

The most creative entry will win two return Economy Class tickets from Melbourne to anywhere on the Royal Brunei network.

Send your entries to rba@traveldaily.com.au by COB 30 April.



Terms and conditions apply.

Cable Beach polo

THE Airnorth Cable Beach Polo returns to Broome on Friday 25 May, with the three-day festival showcasing a selection of WA's finest players competing for the top title in the Paspaley Beach Polo Cup.

The annual event has become popular global tourist draw card for the WA town.

Virtual reality Paris

PARIS can now be visited via a new virtual reality attraction that offers visitors 360-degree views of the city from the sky.

FlyView simulates what it would feel like to fly across the most frequented tourist city's sky with a jetpack suit and is now located permanently at Place de l'Opera.

The ride is available seven days a week and tix are priced at €15.

Choice free nights

CHOICE Hotels has launched a new customer loyalty promotion designed to allow guests to redeem points and claim free accommodation when booking two separate stays.

The "Book, Stay, Repeat" promotion will be available through until 25 May, and bookings must be made via www.choicehotels.com/freenight.

MCEC funds record

MELBOURNE Convention and Exhibition Centre (MCEC) hosted Victoria's 87th Good Friday Appeal, raising a record \$18,043,251 to support The Royal Children's Hospital in Melbourne.

The venue's advanced fibre-optic cables supported a telethon broadcast for the Seven Network and saw 100,000 people attend.

AFL

AFL ROUND 2 WINNER

Congratulations

AMY HALLETT

from Topdeck Travel

Amy is the top point scorer for Round 2 of Travel Daily's AFL footy tipping competition. She's won a \$100 travel voucher courtesy of Expedia.

Expedia TAAP



The major prize for the 2018 footy tipping competition is return economy class airfares to Dubai flying with **EMIRATES**.

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2018 AFTA TRAVEL PAGES, NOW WITH A COMPREHENSIVE SUPPLIER DIRECTORY.

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EDITORIAL

Editor in Chief and Publisher – Bruce Piper
Managing Editor – Jon Murrice

Editor – Guy Dundas

Contributors – Jasmine O'Donoghue, Adam Bishop, Jenny Piper, Christian Schweitzer
info@traveldaily.com.au

ADVERTISING AND MARKETING

Sean Harrigan and Lisa Martin
advertising@traveldaily.com.au

BUSINESS MANAGER

Jenny Piper
accounts@traveldaily.com.au

Suite 1, Level 2, 64 Talavera Rd
Macquarie Park NSW 2113 Australia
PO Box 1010 Epping NSW 1710 Australia
Tel: 1300 799 220 (+61 2 8007 6760)

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With a vast range of tours around the globe, this premium travel brand is seeking a hands-on people leader to manage this established team. Key responsibilities include managing & mentoring a team of 15 res staff, sales planning & execution & the review of procedures & the customer experience. Must have strategic leadership experience in the travel industry.

- Vast range of product around the globe

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Wholesale Consultant

Sydney - North Shore

Salary to \$49K + super

Tailor-make holidays throughout Northern Europe in this sought-after role on the leafy north shore. You will be dealing with travel agents as well as the direct public & will be responsible for the entire process from booking to processing. You will feel right at home in this supportive, boutique environment in this well-established travel wholesaler.

- Monday to Friday 9am - 5pm!

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Specialist Consultant - Africa

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Salary \$45 - \$50K + Super + benefits

Join this niche African operator and industry leader with a great manager that supports & takes care of their staff. With tailor made itineraries this brand has it all! If you are an African guru with extensive knowledge of the destination then this is the place for you! Create inspiring itineraries throughout this culturally rich landscape. Experience in consulting with solid African product knowledge required.

- Fantastic families on offer!

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Business Travel Consultant

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Award winning travel brand operating in the corporate & leisure travel space. Due to an increase in business they are looking for an experienced Multi-Skilled Corporate Cons to be the central point of contact for clients across a range of industries. With outstanding benefits including educational leave, yearly conferences, workshops for professional development & much more this role is too good to pass up!

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Part time - Leisure Consultant

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Is this your dream job? Sick of the commute to the city? Work part time handling high-end itineraries throughout the globe with a strong focus on cruise. This established agency is growing & needs an experienced consultant.

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