Travel Daily First with the news



Designed For Travel Agents, By Travel Agents.

Introducing..

Smart Trips is a cutting edge mobile app exclusively designed for travel agents to supply their clients' travel documents and offer 24/7 connectivity on their Smartphone or Tablet

Get ready to deliver smarter travel documents and provide next level service and engagement to your clients. **WWW.Smarttrips.com.au**

Borghetti to leave aviation after 45 yrs

VIRGIN Australia ceo John Borghetti has "had his fill of airlines," and is likely to find a role outside of the aviation sector when he leaves VA next year.

Speaking on the sidelines of the CAPA Centre for Aviation conference in Sydney yesterday, Borghetti said he'd had a number of approaches after announcing his departure from the carrier at the end of 2019 (*TD* 12 Jun).

"Right now I don't want to think about it, because I've still got work to do here," he said.

He also said Virgin had written to the Australian Competition and Consumer Commission raising issues about the tie-up between former alliance partner Air NZ and Qantas (*TD* 01 Jun).

He told delegates a particular issue was the QF code being placed on Air NZ domestic flights despite Jetstar also having a New Zealand domestic operation.

Friday 3rd August 2018

Tramada US client debut

TRAMADA Systems has completed the implementation of its platform for Chicago-based Tower Travel Management, the Australian technology firm's first full client rollout in the USA. The move comes just over 12

months since Tramada formally expanded into North America,

Viking incentive

VIKING Cruises has launched a new trade incentive rewarding the travel consultant who sells the most Viking river cruises between 01 Aug and 30 Nov. The top seller will win an eightday Lyon and Provence River Cruise for two in Mar 2019.

The promotion is open to all Australian and NZ agents, with Viking gm of marketing Jane Moggridge saying the itinerary is one of Viking's most popular European river cruises - more info au.agents@vikingcruises.com.au. under the leadership of Mary Ellen George.

George said since then Tramada Systems had been working with several US clients, with Tower the first agency to complete their implementation.

Tramada Systems ceo Jo O'Brien said "Tower has been a dream launch client for us in the North American market.

"They are a forward-thinking, technology-savvy business with an unwavering commitment to excellence...we are delighted that they have chosen to partner with us," O'Brien added.

A 100% Australian-owned firm, Tramada was launched in Sydney in 2001 by the late Michael Rudny.

Today's issue of TD

Travel Daily today has eight pages of news and photos, plus a full page from:

• Travel Trade Recruitment

Over 1,250 salary survey completions

THE annual *Travel Daily/ travelBulletin* industry salary survey has received an exceptionally strong response this year, with more than 1,250 travel people taking part so far.

Participants have the opportunity to win one of two Google Home Minis, 20 Event cinema tickets or 30 annual subscriptions to **travelBulletin**.

The survey closes this Sun; to take part **CLICK HERE**.

Air NZ promotion

RYAN Montgomery has been promoted to become Air New Zealand's senior manager of national sales and operations for Australia.

Sydney-based Montgomery was previously the carrier's NSW/ACT state manager, joining Air New Zealand in 2016 from his former role with APT.



AVAILABLE ON SELECT ASIA, ANTARCTICA, GALAPAGOS, & AUSTRALI AND NEW ZEALAND VOYAGES Terms and Conditions apply, Capacity controlled and subject to change at any time







SAVE 5% UP TO \$A967 PER COUPLE on 2019 IRELAND & BRITAIN guided holidays!* **C·I·E TOURS**

www.cietours.com/australia/earlybird 1800 502 911 * Book by 30 September 2018. Restrictions apply

EK Dutch courage

EMIRATES is expanding capacity into the Netherlands. with GDS screens indicating the addition of four weekly flights between Dubai and Amsterdam effective from 01 Dec this year.

Currently a double-daily A380 operation, the additional services will utilise a three-class 777-300ER, with a further flight addition increasing frequencies on the route to 19 weekly rotations from 01 Jan.



LEARN MORE

Friday 3rd August 2018

QBE joins World Nomads

QBE Travel Insurance is set to be rebranded as nib Travel Insurance under a \$25 million deal which will see the QBE business acquired by listed insurance firm nib (TD breaking news).

The acquisition will involve QBE Travel Insurance becoming part of the World Nomads Group, acquired by nib three years ago for \$95 million (TD 09 Jul 2015).

World Nomads operates a range of insurance brands including the agent-focused Suresave Travel Insurance alongside Travel Insurance Direct and the existing nib Travel Insurance product range which launched earlier this year (TD 01 Feb 2018).

nib said QBE Travel was currently Australia's fourth largest travel insurer, with "an extensive national network of more than 2,000 travel agents nationally through partnerships such as the Express Ticketing Group and other well-known Australia brands.

"It also includes a 24-hour emergency assistance service, claims management and medical underwriting capability, the

exc!te

company added.

Mark Fitzgibbon, managing director of nib, said since acquiring World Nomads Group "we've made no secret that we like the fundamentals and growth prospects that underpin the travel insurance market.

"People travelling internationally more is a mega-trend...we're benefiting from this, not only in the Australian market but also in overseas markets which today account for almost half of our sales," Fitzgibbon said.

He said the QBE Travel business was in "great shape" and would help nib build scale in the sector.

While the operation would be rebranded to nib Travel Insurance when the acquisition is completed, "there will be no changes to its high customer service standards".

"For QBE Travel customers, clients and employees it will be business as usual," the ceo said.

As well as strong travel agency relationships, QBE travel insurance products are also offered in partnership with the Qantas Frequent Flyer program.

BOOK NOW

SOUTH AMERICAN

Thurston joins TEQ

RUGBY league player Johnathan Thurston is among five newly appointed board members for Tourism and Events Queensland.

Virgin Blue founder Brett Godfrey continues as the TEQ chairman alongside James Dixon and Karen Hanna Miller plus new additions Thurston, Nancy Bamaga, Sarah Kelly, Brenda LaPorte and Chris Mills.

Thurston is a part-owner of Townsvile-based Skytrans Airlines.



SAVE \$1,000 per couple

ROMANTIC RHINE 8 days Amsterdam to Basel NOW FROM \$3,643pp*





*Conditions Apply



The most convenient and affordable way to travel throughout South America

......

CLICK

HERE

w www.traveldaily.com.au



Travelport focuses on agents

SCOTT Barber, recently appointed as md Australia and NZ for Travelport (*TD* 02 Feb), says the firm is concentrating on continuing to develop great solutions for travel agents, recognising the importance not just of bookings but also the ongoing management of travel.

Barber told **TD** despite the maturity of the Australian market, the company is expecting 5% growth in ticket numbers across the industry next year based on increasing consumer confidence.

NDC is a hot topic at present, and Barber said he was delighted at the firm's strong relationship with QF, allowing Travelport to prepare well for the new Qantas Distribution Platform (**TD** 22 May 2018), with a solution expected to launch by early 2019.

He said NDC would enable the industry to follow the global technology trend towards personalisation, shifting the focus away from the bottom line price of a fare to instead being able to promote "offers" to suit the needs of individual passengers. Barber noted Travelport's strong commitment to the local market, including local investments in eNett and Locomote which means the company has about 400 people across Australia & NZ.

"We're looking to acquire new customers and also grow the business of our existing agency partners," he said.

MEANWHILE Travelport overnight reported its results for the six months to 30 Jun, with a 6% increase in net revenue to US\$1.3 billion and a 27% decline in net income to \$66m.

CEO Gordon Wilson said revenue growth had accelerated and had "enabled us to overcome the well-documented loss of a Pacificbased travel agency through winning new business in other regions".



HNA succession

CHINA'S HNA Group has named a successor to Wang Jian, the former chairman of HNA International who died in a freak accident in France (*TD* 05 Jul).

Xiangdon (Adam) Tan has been named the new head of HNA Int'l and will also continue as vice chairman and ceo of HNA Group.

Chao (Dennis) Chen has been named chief investment officer of HNA Group and executive chairman of HNA Int'l.

A series of other appointments were announced by HNA, the part owner of Virgin Australia.

QF capacity cleared

THE International Air Services Commission has approved extra seat allocations for Qantas and Jetstar for the next five years.

The carriers' application for 100 extra seats per week to New Caledonia and 152 extra seats per week to the Philippines has been cleared (**TD** 04 Jul & 10 Jul).



TURKISH Airlines has created an in-flight safety video starring characters from the successful *Lego Movie* franchise.

Emmet Brickowski and Wyldstyle provide instructions for pax on how to store luggage safely, seat belt protocol, smart device operation, and how to "shamelessly use celebrity cameos in safety instruction videos".

Further highlights include appearances from Lego Batman. Watch the full video **HERE**.





WINNER OF BEST WHOLESALER INTERNATIONAL PRODUCT 2018 THANK YOU!

ADVENTURE

WORLD

ADVENTUREWORLD.COM

t 1300 799 220



Bath House debut

VICTORIA'S Peninsula Hot Springs is gearing up to officially open its \$13 million Bath House Amphitheatre to the public tomorrow.

The new facilities represent the wellness attraction's biggest expansion project to date, and are anticipated to attract up to 750,000 visitors annually.

Features of the new space include a -10°C ice cave, a -25°C deep freeze, and a "Fire and Ice" sauna experience that uses hot and cold therapies.

Contiki ambassador

CONTIKI is currently running an agent competition to find its next brand ambassador.

To win, agents must put together a video entry (max 60 sec) on why they should be sent on an all-expense paid trip & document it with GoPro equipment - more info **HERE**. Friday 3rd August 2018

Amadeus purchase?

AMADEUS IT Group SA is in talks to acquire software company TravelClick, according to report from *Bloomberg News*. It is estimated the purchase price for TravelClick could fetch US\$3 billion, with its core offerings currently listed as software used by hotels for business analytics, reservations,

Aurora appoints

guest management and

marketing operations.

AURORA Expeditions has announced the appointment of Jackie Gordon to the role of business development manager, where she will be charged with managing trade relationships throughout Qld, SA and WA. She arrives with 15 years of travel experience and follows the appointments of Dianna Schinella as industry sales & marketing manager and Alex Fayan as bdm.

Ovation stars for Flight Centre

ROYAL Caribbean's *Ovation* of the Seas will feature in the latest episode of Flight Centre's "The 48 Hour Destination" TV series, which is being broadcast on Channel 10 at 1pm tomorrow.

The show was filmed entirely on board the mega-ship, with Flight Centre consultants Greer Gardiner and Tayla Barkhusen (**pictured** checking out the FlowRider action and the RIPCORD by iFly experience) making the most of all the action.

The episode will air again on 19 Aug at 3.30pm, and will also be available on the TenPlay streaming service.



NZ leases EVA 777

AIR New Zealand will lease an EVA Air Boeing 777-300ER for several months from 22 Aug, with the interim aircraft to operate several routes including NZ's daily Auckland-Honolulu service between 04 Sep and 27 Oct.

It's understood the lease is to allow for ongoing work on the airline's Rolls Royce 787 engines.





Qld crypto grant

A DIGITAL currency payment platform for the travel and tourism industry has been chosen as one of 70 businesses receiving more than \$8.3 million in innovation grants from the Queensland Government.

Start-up TravelbyBit has enlisted more than 150 merchants to utilise its system, aimed at travellers using crypto currencies like Bitcoin, Litecoin and Dash.

It will receive \$100,000 in funding under the govt scheme.

"We have partnered with Brisbane Airport Corporation to launch the world's first digital currency friendly airport and have integrated our cutting edge blockchain powered point-ofsale system across the regional tourism towns of 1770 and Agnes Water," said TravelbyBit co founder and ceo Caleb Yeoh.

United to Tel Aviv

UNITED Airlines will introduce a direct service between Washington Dulles and Tel Aviv from 22 May, its fourth non-stop route to the Israeli city.

The thrice weekly service will be on Boeing 777-200ER aircraft.

JA-MU sign p'ship

JAPAN Airlines (JAL) and China Eastern Airlines are planning a joint business agreement in which they would operate codeshare services connecting more than 50 cities in Japan with over 80 points in China.

The pair announced yesterday they had signed a memorandum of understanding to pursue an agreement in 2019.

"We look to bring more benefits, more choices, and more value to our customers," said JAL chairman Yoshiharu Ueki.

"We believe this partnership will generate more passenger traffic between the two countries and open up commercial opportunities," he said.

Calile to offer spa

TFE Hotels will introduce a new spa at The Calile Hotel in Brisbane next month in what it says will be "Australia's first urban resort". The KAILO Wellness Medispa and Forme Fitness will open on

and Forme Fitness will open on the hotel's pool deck level and will include 10 treatment rooms. The 175-room hotel is now

taking bookings for its Sep opening in Fortitude Valley.



business Development Managers - VIC & NSW

Would you like to join Australia's most awarded tour and cruise company and become part of the ongoing success of the APT Travel Group - now celebrating over 90 years. We are currently seeking two Business Development Managers for Victoria and New South Wales respectively to join our National Sales Team.

Our BDM's generally come with some travel industry experience. Regardless of your background you have a burning passion for sales and relationship building. Experience in a B2B role will stand you in good stead when working with your customers, and when you represent the business at trade fares and events. Naturally, sales reporting, planning and market analysis will be second nature to you.

To learn more about this exciting opportunity with APT Travel Group and to apply please check out our careers page: http://www.aptouring.com.au/about-us/careers

TasTalk takes off in Tasmania



TOURISM Tasmania and the Australian Tourism Export Council (ATEC) recently partnered to hold their inaugural TasTalk event in Hobart. A reinvention of the TasBound and Tassie

Specialist Conference, the initiative began with a businessto-business workshop in which 40 ATEC members met with 40 Tasmanian product exhibitors.

A second day involved 60 Tassie Specialists meeting with local tourism industry members, before a series of post-workshop famils explored areas including Wineglass Bay, Bruny Island, Cradle Mountain and the Tasman Peninsula, where participants had a chance to meet Tasmanian devils at Unzoo.

A welcome function was held at



the Henry Jones Art Hotel, while a gala dinner was held on the final night at Hobart's Mona museum of art, reminiscent of its famous Dark Mofo festival.

Pictured at the events are Vanessa Templer, Expanding Horizons; Hayley Carmichael, Riverland Travel; Alicia Boyd, Helloworld Travel; and Melissa Pearson, Flight Centre.

Inset are Wendy Jepson, Travelpro Helloworld; Samantha McLean, Flight Centre; and Lindsay Stack, AAT Kings.





Samoa Roadshow kicks off



THE Samoa Tourism Authority commenced its Samoa Roadshow in Australia earlier this week, with the promotional tour starting in Brisbane on Mon, before it headed to Melbourne on Tue and Sydney on Wed.

The Brisbane leg was attended by more than 100 agents, where they learned more about Samoan travel product and were entertained by a troupe of

Victoria falls open

BENCH Africa reports that Victoria Falls remains open to tourists, with operators saying the site is safe to visit despite this week's political unrest in Zimbabwe's capital Harare. traditional dancers.

The forum was also used by eight Samoan suppliers, including Virgin Australia, Samoa Airways and the Samoa Tourism Authority (Australian office), to provide important product updates.

Pictured: Michelle Kenneally, Virgin Australia and John Lemoa, Samoa Tourism, flanked by Samoan Roadshow entertainers.

JQ BNE-AYQ arrives

JETSTAR'S first direct flight from Brisbane to Uluru touched down this morning (*TD* 11 Apr). The new service will operate three times a week, providing an additional 56,000 seats per year to Uluru.



Senior Corporate Travel Consultant SYD - SUPPORTIVE WORK CULTURE

Join the team of Australia's fastest growing and dynamic corporate travel management companies.

In line with the significant growth and ongoing innovation of our business, we are seeking a passionate, experienced and values-aligned individual to join our Sydney office as a full-time, Senior Corporate Travel Consultant.

You will be expected to provide professional travel consulting, relationship building, deliver excellent customer service and contribute to an effective, efficient and successful team.

If this sounds like a perfect fit for you and the best next step in your career journey, please click **HERE** for further details and to apply.



Travel Specials

WELCOME to Travel Specials, *Travel Daily*'s Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Save 15% on motorbike tours with **Extreme Bike Tours** on its 2019 'Hidden Sri Lanka,' 'Luxury Rajasthan' and 'Bhutan' tours when booking with another person before 31 Aug. For more info **CLICK HERE**.

Book with **The Celebration Travel Company** and get two free nights at Prince Waikiki in Hawaii, along with 20% off on lunch buffet prices at the hotel's 100 Sails restaurant. For full details, **CLICK HERE**.

Book **Pan Pacific Hanoi, Vietnam** before 31 Aug and stay until 21 Jan 2019 for US\$105 (A\$142) per night twin share. The offer includes breakfast for two, plus 20% savings when dining at any of Pan Pacific Hanoi's restaurants and bars. Call 1800 049 610.

The Grand Hotel Tremezzo on Italy's Lake Como is offering a special package from €1,400 (A\$2,207) which includes daily breakfast, two nights' stay in a luxury suite, a three-course a la carte dinner for two and more. To book, email reservations@grandhoteltremezzo.com.

Carnival Cruise Line has launched a Honeyboomers sale on twin cabins, with savings up to \$800 on select sailings between 02 Aug and 30 Dec 2019. Book by 06 Aug. Call 13 31 94 and quote promo code RD7.

Great Wall o'night

AIRBNB will select four winners in Sep to spend one night in a custom-built home on The Great Wall of China.

The accommodation will provide 360° views, a dinner featuring traditional Chinese music, and a sunrise hike the next day to learn about the history of the wall.



DriveAway bdm

DRIVEAWAY has announced the appointment of Fraser Tong to the role of business development manager for Victoria.

Tong was most recently with Parker Travel Collection and brings with him over 10 years of experience in the tourism and hospitality space.

Freo icon for sale

PERTH'S historic Esplanade Hotel located in Fremantle has been listed for sale by its owner Primewest, with real estate company CBRE contracted to facilitate the transaction.

The 19th century property contains 300 guestrooms, four eateries, and extensive conference facilities.

Expressions of interest formally close on 06 Sep 2018.

Norwegian Hawaii

NORWEGIAN Cruise Line's seven-day roundrip from Honolulu special offer has been extended, allowing guests the choice of up to five free deals when booking before 14 Aug.

Offers include a free pre-cruise hotel or specialty dining package in addition to U\$\$500 on board spend and reduced deposit. Call 1300 255 200 for info.



A vacancy exists for a full time **Business Manager NSW – Helloworld Travel Branded and Associate Network Retail, based in North Sydney.** This position will play a key role in maximising both individual member and Helloworld Travel profitability and provide direction to the Helloworld Travel network. To be successful in this role you will be a results driven individual who is passionate, energetic, and able to communicate effectively at all levels and be able to deliver value to the branded and associate retail networks by driving company initiatives. For more information click here.

If you are interested in applying for this role, please send your resume to careers@helloworld.com.au Only shortlisted candidates will be contacted



CWT "travel consolidator"

CARLSON Wagonlit Travel has announced the launch of the new CWT Travel Consolidator, described as "an analytics tool that captures every part of an organisation's travel and expense spend".

The web-based platform provides visibility of air, hotel and ground transport transactions booked via CWT alongside credit card, expense and HR data.

"This reveals the hidden costs of business travel and off-channel spend, enabling travel managers to identify missed savings opportunities, improve compliance and increase organisations' negotiating power

SMEs still travelling

RENEWED economic confidence in Australia has seen small to medium sized companies continue to invest heavily in domestic and international travel.

Flight Centre offshoot Corporate Traveller indicated the company's operations in every state reported strong airfare sales in 2017 and into 2018, including a particularly strong performance in Vic.

"NSW continued to be a strong market for us and we saw growth in SA, especially in the construction and manufacturing sectors," said Corporate Traveller gm Jess Anscombe.

She cited the recent Aviation and Airfare Analysis report produced by Flight Centre Travel Group's 4th Dimension Business Travel Consulting team, which found domestic economy corporate ticket prices rose 3.5% on average last year.

Domestic leisure tickets jumped 8.9%, with both Qantas and Virgin Australia both ramping up their published fares.

International economy fares for corporates remained flat in 2017.

Perth-Singapore had the highest average fare increase, at 11%, while the biggest drops were MEL-LAX and MEL-HKG, down 8%.



with suppliers," the firm said. CWT said the platform's algorithms were able to clean up and standardise data, saving managers the hassle of having to fix inaccuracies.

The consolidated dashboard (**pictured**) can also provide key insights into spending outside official channels, such as flights and hotels booked on personal cards and ancillary costs such as airline seat selection charges, meals, laundry and incidentals.

New Amex China solution

AMERICAN Express Meetings and Events has debuted a new solution which aims to help protect meeting organisers against risks relating to operating meetings and events in China.

The system helps mitigate key issues such as bribery, fraudulent activities and receipts, and third party money funnelling.

Amex said negative headlines and major penalties accrued by some multinationals conducting events in China in recent years had led to some companies being reluctant to conduct any meetings activity in China at all.

The new technology solution provides a unique workflow for meetings in China, supporting a 360-degree compliance process and capturing comprehensive documentation throughout.

Strict policies include rules that limit high risk actions such as cash payments or "excessively luxurious activities".

CORPORATE UPDATE

CAPA welcomes aviation world

CAPA Centre for Aviation this week hosted senior aviation and corporate travel executives from across the globe for its annual flagship summit in Sydney. Presenters included Jetstar ceo Gareth Evans, John Borghetti from Virgin Australia, LATAM commercial chief Nicolas Goldstein, Hawaiian Airlines president Peter Ingram, Geoff Culbert from Sydney Airport and Tourism Australia ceo John O'Sullivan.

JETSTAR chief executive officer Gareth Evans (right) with Stephen Finlay from FCM Travel Solutions.





LUKE Crawford from The Visa Machine with Richard Taylor from The Travel Industry Hub.



TRAVELPORT md Australia/NZ, Scott Barber.

STEVE Mackenzie, the Lido Group; Melissa Elf from FCM Travel Solutions; Ben Griffin of Inmarsat, Jay Youlten from SITA and Mike Orchard of Festive Road.

DAVID Orszaczky from Qantas Airways with Amadeus IT Pacific regional director Airline Business Group Sunil Joseph and John O'Shea of Ord Minnett.





New digs for CT Connections







have vour

THE CT Connections

Travel Group's Sydney team has relocated to The Hub Hyde Park in Liverpool Street as the company continues to grow in New South Wales.

"We're excited to relocate to our new office space in Sydney and look forward to

uncovering areas of further enhanced service levels and implementing greater efficiencies for our NSW clients and partners from our new location," said Nicole Regel (McMahon), CT Connections Travel Group's head of commercial.

The new office is housed within a restored heritage building and provides the team with an improved workspace to facilitate collaboration and communication, while providing further room for growth. **Pictured** is the new CT

Connections Travel Group's office.

Chinese campers

NEW research released by the Caravan Industry Association of Australia has outlined the camping habits of Chinese tourists, stating they are 3.5 times more likely to choose a camping or caravan holiday when compared with five years ago.

The research, which looks at the motivations, needs and attitudes of Chinese travellers, also stated that 70% of respondents said they would likely return to Australia, with 77% stating they would stay in a caravan again.

WIN A LUXURY RIVER CRUISE

This month, Scenic and *Travel Daily* are giving readers the chance to win a luxurious river cruise. Experience a 15-day cruise in a balcony suite. The prize includes:

- Jewels of Europe river cruise for 2 people departing Oct 2018
 - utler SCEN

 All-inclusive cruise including butler service, complimentary beverages

all day, everyday, all meals, and all tipping & gratuities

To win, answer every daily question correctly and have the most creative answer to the final question. Send your answers to scenic@traveldaily.com.au

Q3. Which deck has the standard suites?

Delta posts record

DELTA Air Lines has carried a record of 18.3 million customers across its global network in Jul this year, according to its recent operating performance report.

Another highlight is the addition of Delta One suites & Delta Premium Select seating to five more trans-Pacific routes, which offers more comfort and choice.

Hampton adds five

HAMPTON by Hilton has announced the opening of five new properties, including Hampton Inn by Hilton Baltimore Bayview Campus in Maryland, the first property to feature the brand's new prototype design.

Other openings include Hampton Inn & Suites by Hilton Ruidoso Downs in New Mexico and Hampton Inn & Suites Detroit Allen Park in Michigan.

Onyx Malaysia plans

ONYX Hospitality Group has announced plans to launch two new Amari hotels in Kuala Lumpur and Penang.

The 453-room Amari Penang will offer direct connectivity to the Setia SPICE Convention Centre and will open in late 2020.

The 252-room Amari Kuala Lumpur will be within the KL Eco City mixed-use landmark development, & open in 2021.

Three capes accom

WALKING tour operator Life's An Adventure is offering a free night's pre-tour accommodation at RACV Hobart Apartment Hotel in Hobart for bookings made by 31 Aug.

The offer is available for the Three Capes Track walk, where guests will walk to Cape Raoul and Cape Hauy & see Cape Pillar.

NEED TO FIND A PARTICULAR TRAVEL SUPPLIER?

VIEW THE 2018 AFTA TRAVEL PAGES SUPPLIER DIRECTORY HERE



Travel Daily is part of the Business Publishing Group family of publications.

Produced each weekday since 1994, *Travel Daily* is Australia's leading travel industry publication EDITORIAL Editor in Chief and Publisher – Bruce Piper

Managing Editor – Jon Murrie Editor – Jasmine O'Donoghue Contributors – Adam Bishop, Sarah Fairburn, Anastasia Prikhodko, Jenny Piper, Christian Schweitzer info@traveldaily.com.au ADVERTISING AND MARKETING Sean Harrigan and Lisa Martin advertising@traveldaily.com.au

BUSINESS MANAGER Jenny Piper accounts@traveldaily.com.au Suite 1, Level 2, 64 Talavera Rd Macquarie Park NSW 2113 Australia PO Box 1010 Epping NSW 1710 Australia Tel: 1300 799 220 (+61 2 8007 6760)

Travel Daily operates by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au. traveBulletin via business events news Pharmacy

CRUISE

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

t 1300 799 220

w www.traveldaily.com.au





WWW.TRAVELTRADEJOBS.COM.AU

Working in partnership with the Australian Travel Industry

Wholesale Travel Res | Tropical Destinations

Brisbane, \$45-50k + Super + Comms, Ref: 1999AW2

This small, boutique and independently owned company is looking for a talented and confident travel consultant, happy to move into a wholesale role. Focusing on tropical destinations and luxury products, you will put together itineraries for Special Interest Groups, Family Vacations and Wedding/Honeymoon packages. Working with a fantastic, established team, you will deliver exceptional customer service online and over the phone. Call directly for a quick and confidential chat!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

Part Time Travel Consultant

Brisbane S/West, Salary Neg D.O.E, Ref: 3457SZ2

Whether you are back from mat leave or just wanting something different, you will be working under a supportive & flexible manager of the business. This is a role for someone that is seeking flexibility in their daily work life whilst still being involved in the community and booking holidays for a well-travelled demographic. If you are currently or recently employed as a travel consultant with a min of 3-4 years of experience, we would love to discuss this opportunity in more detail with you.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

OBT – Support Specialist

Melbourne, \$57-\$64k + Super, Ref: 3566HC1

An exciting new role has become available in the travel industry for an OBT Technical Support Specialist to join a leading Travel Management Company. If you have this type of experience then this role could be what you are looking for. Your main responsibility is to support clients using the OBT and provide excellent support. The successful candidate will have experience and knowledge of GDS & OBTs (Galileo advantageous, Serko and Concur) and strong travel and technical consulting experience.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

Experienced Leisure Consultant

Western Sydney, Salary + Generous Commission, Ref: 3169AJ01

Due to expansion, an exciting new opportunity has just become available for an experienced Travel Consultant to join a friendly and extremely successful team. An amazing opportunity for a consultant that has an existing database and would like to take advantage of a high base salary and a generous commission structure. You will enjoy a Mon - Fri work week with additional Annual Leave and 2 weeks Famil Leave allowance per year! Experienced Consultants with no base are also invited to apply.

For more information please call Antony on (02) 9119 8744 or click APPLY now.

Travel Consultant

Sunshine Coast, Competitive Salary Package, Ref: 1282CGA1

A great opportunity has become available for a strong Leisure Travel Consultant with a minimum of 3 plus years' experience to build a strong network of clients within an established travel agency. Working in a supportive office environment, you will be servicing existing customers and taking new enquires predominately face to face and via email. If you have a positive can do attitude, strong attention to details and some good client following, this is could the perfect role for you.

For more information please call Courtney on (07) 3123 6107 or click APPLY now.

Travel Consultant – Guaranteed Famil! Melbourne, Up to \$60k, Ref: 6248JP1

We are looking for an experienced travel consultant who thrives in a busy work environment. You will need to have extensive knowledge of the popular destinations such as Europe and the USA whilst also not being afraid to tackle the wonders of Cuba, Egypt, Iceland, Nepal etc. You will be working with clients on once in a lifetime type of trips so you'll certainly feel rewarded from the work you do. You will also be rewarded financially with an amazing salary plus get guaranteed famil.

For more information please call Josh on (03) 9988 0616 or click APPLY now.

Business Development / Sales Manager

Newcastle, Competitive Salary + Bonus, Ref: 3558SJ1

Do you have a sound understanding of Corporate Travel Sales, Business Development experience and a proven sales record? A Travel Management company is now looking for a Business Development Manager to assist with their ongoing expansion across the travel market. You will be sourcing new leads, building rapport and developing relationships with key prospects across corporate prospects. I am looking for someone with good corporate networks in Newcastle and a hunter mentality for this opportunity.

For more information please call Sarah on (02) 9119 8744 or click APPLY now.

Experienced Luxury Cruise Consultant

Sydney, Up to 60k + Super + Team Bonuses, Ref: 4474JB1

A fantastic opportunity has just opened up with a leading cruise company based in Sydney! Our client is looking for an experienced consultant with a strong cruising background to work within their dynamic team. If you enjoy creating high-end cruise itineraries that include luxury air and land product, then this role is for you! In return, you will be rewarded with a competitive base salary and generous team bonuses. The position is Monday to Friday hours with the odd Saturday shift.

For more information please call Jacqueline on (02) 9119 8744 or click APPLY now.

as

TRAVEL SERVIC PROVIDER OF THE YEAR 2010



Find your ideal travel job at www.TravelTradeJobs.com.au online... on mobile... in branch

TravelMole

Travel & Tourism