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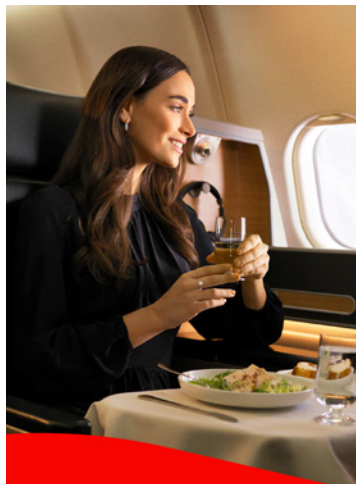
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Sabre brands HX

SABRE has implemented its Branded Fares product for Hong Kong Airlines, giving agencies the ability to create tailored offers for travellers while creating “a seamless brand experience across all channels”.



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*Sale ends 11:59 (AEST) 31 August 2018, unless sold out prior. Selected routes, travel dates, days and conditions apply.

Virgin hit by \$653m loss

VIRGIN Australia has extended its losses to more than \$653 million as tax measures and asset write-downs counter a strong performance in the domestic sector (**TD** breaking news).

Despite its best underlying pre-tax profit in 10 years, the airline group today revealed that accounting adjustments had wiped \$120.8 million from the value of Virgin Australia International assets, and that \$451.9 million in deferred tax assets had been de-recognised.

The result was a statutory loss after tax of \$653.3 million in 2017/18, an increase from the loss of \$185.8 million last year.

Virgin Australia Group chief executive officer and managing director John Borghetti said the adjustments were non-cash and had no impact on the fundamentals of the group’s underlying business.

“We are confident in the performance of the group’s underlying business and that long-term benefits from our growth plans will be delivered,”

Albatross earlybird

ALBATROSS Tours is offering earlybird savings of up to \$700 per couple on its 2019 northern summer range of UK and European tours.

The company is offering small group tours for between 10 and 28 people - see **page nine**.

Borghetti said.

The group achieved an underlying profit before tax of \$109.6 million, a \$113.3 million increase on the previous year, despite a \$45 million hit from rising fuel prices.

Group revenues were up 7.4% to a record \$5.42 billion, while earnings (EBITDA) were up 26% to \$596.8 million.

The domestic business grew strongly, with earnings (EBITDA) up 49.5% to \$516 million.

However international operations suffered a 51% decrease in EBITDA to \$19 million, having been hit by fuel prices and a \$10 million impact from last year’s volcanic eruption in Bali.

Virgin International also carried start-up costs associated with new MEL-HKG and MEL-LAX routes, but achieved increases in capacity, passengers and revenue as a result.

Borghetti said group revenues were likely to grow at least 7% in the first quarter of the current financial year and that the group expected to return to profitability in the first half of 2018/19.

Today’s issue of TD

Travel Daily today has eight pages of news and photos, plus a TravelManagers photo page and full pages from:

- Albatross Tours
- Travel Trade Recruitment

Travel Daily

on location in
Korcula, Croatia

Today’s issue of **TD** is coming to you courtesy of **APT** aboard the new **Queen Eleganza** which will cruise Croatia in 2019.

KORCULA is Croatia’s sixth largest island, with a population of about 15,000 inhabitants.

Like Dubrovnik, the main settlement here boasts some well-preserved limestone city walls (**pictured**) - and if they look familiar, that’s because a large number of scenes in HBO’s wildly popular *Game of Thrones* series were filmed in Croatia.

APT organised a walking tour of Korcula, after which our group split up and enjoyed dinner and drinks at the many eateries here.

Tomorrow we cruise onto Vis, with plans for a swim off the back of the *Queen Eleganza* if the captain can find a suitable spot.



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Rex profit up 41%

THE Regional Express Group has achieved a profit before tax (PBT) of \$25.1m on a turnover of \$295.5m, representing a 41% improvement of PBT for financial year 2018.

Rex executive chairman Lim Kim Hai said the airline's strong performance was "a testament to the dedication and perseverance of our staff" who have worked to "sustain our services in spite of the acute pilot shortage hitting all our regional operators".

He emphasised Rex was "ever mindful of the brewing global and domestic headwinds", listing potential for fuel prices to increase, a "global trade war, a weak Australian dollar, an acute pilot shortage and a devastating drought in regional Australia", but said he was "quietly confident" the carrier had "the wherewithal to withstand the storm if it does materialise".

Kim Hai warned the outlook in the next 12 months was "too uncertain for the board to issue a precise profit forecast", but said if the Australian economy remained robust, the regional airline could still achieve double-digit growth.

THL posts record profit

TOURISM Holdings Limited (THL) has more than doubled its Net Profit After Tax to NZ\$62.4m for the year ending Jun 2018, up 107% on the NZ\$30.2m posted in the same period last year.

The record result was fuelled by a 25% surge in revenue to NZ\$426 million, as well as a NZ\$24.3 million one-off non-cash gain as a result of the formation of TH2 - a digital joint venture business with American RV manufacturer Thor Industries.

The latest financial report indicates the new TH2 business would be a focus for investment in the next 12 months.

"The creation of TH2 would be the highlight of the year, given the potential of this business," said THL chief executive officer Grant Webster.

"We have made the decision to invest in this business in FY19 to create an even better product and to develop the market faster."

Despite the positive bottom line, net finance costs for the 12 months to Jun increased to NZ\$9.38 million, up from NZ\$6.68 million reported in 2017.

"In many ways this is a complex result with the one-off gains, USA tax changes, the first full year of El Monte and exchange rate movement impacts," Webster said.

The company has also flagged a need to "address New Zealand vehicle sales shortfalls" in the first quarter of FY2019.

Experience Co up

ONLINE travel experience company Experience Co has released its full year results for the period ending 30 Jun 2018.

The company announced a growth in total revenue of 51.1% compared to the same period one year ago, with a normalised EBITDAI quoted as being 34.8% greater than one year ago.

The growth was attributed to full year contribution from Raging Thunder Adventures, which was acquired by the company in 2016, along with Reef Majestic Cruises which joined in May 2017.

Great Barrier Reef Helicopters, Big Cat Green & Tropical Journeys also came on board in early 2018.

Naughton to HLO

NATHALY Naughton has been named national sales manager at Helloworld Travel Branded Network, based in Sydney, and will step into the role on 19 Sep.

Naughton was most recently director of sales at Contiki, Sydney and brings 14 years of industry experience to the position.

She has previously worked in sales roles at STA, including branch sales manager and general manager across the UK, South African & Australian markets.

Naughton replaces Lynda Wallace, who has moved to a new role within the Helloworld Travel Retail division, as national manager network development.

BHMA expansion

FLIGHT Centre Travel Group's hotels and accommodation business BHMA has announced it will expand to Vietnam with the launch of a new hotel X2 Vibe Viet Tri Hotel.

The four-star hotel is 60km from Hanoi's Noi Bai International airport, and offers 60 guestrooms, meeting rooms and a restaurant.

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Bali earthquakes

THE recent earthquakes in Indonesia have been pinpointed as responsible for a 42.9% setback in bookings to Bali, according to research undertaken by ForwardKeys.

The report stated that the tourist trade was particularly affected, with overall reservations to the country's top tourist destination, falling much further than bookings to Indonesia overall.

From 01 Jan until the first earthquake on 29 Jul, bookings for Bali were up by 15.2%, and bookings across Indonesia prior to the two shocks were up 10%, on the equivalent period in 2017.

Growth ceased after the first quake and following the second shock on 05 Aug, bookings across the destination fell 26%.

Bookings from Australia, Indonesia's second biggest market were up 28% before the second quake but have since fallen by 19%.

Industry-first AI platform

GLOBAL travel commerce platform Traveport has entered into a deal with technology giant IBM to deliver the industry's first Artificial Intelligence (AI) corporate travel platform.

Designed to help businesses manage their corporate travel spend, IBM Travel Manager uses the IBM Cloud to track, manage, predict and analyse travel costs to assist agents manage and optimise their travel programs.

"IBM and Traveport are using the power of AI to unlock previously unavailable insights from multiple internal and external data sources," said Elizabeth Pollock, IBM Industry client leader for travel and transportation.

"Travel managers can use this information to proactively drive improved supplier negotiations via real time and holistic data, enable budget holders to

understand and change spending patterns, and improve travel policy compliance monitoring," Pollock added.

The new platform features predictive data analytics using "what-if" type scenarios, as well as integrated travel and expense data to help travel management teams, procurement category managers, business units, finance and human resource departments optimise their travel program, control spend and enhance the end-traveller experience.

In addition, IBM Travel Manager features an interactive dashboard which can create alerts and notifications, as well as predictive and pre-defined spending trend analysis that will allow for "more robust insights and benchmarking than other reporting solutions".

TIME scholarship

GLOBENET Travel's Stephanie Cowdroy has been named as PayPal's inaugural TIME scholar.

Cowdroy is the finance manager at Brisbane's GlobeNet Travel and will join TIME's 32nd program intake on 05 Sep.



Window Seat

IT'S often said that New York's Times Square is a definite sweet tourist spot, however earlier this week, it was certainly the place to "bee" seen.

A swarm of the buzzing beasts was spotted descending on a sidewalk hot dog stand, gathering atop its umbrella and attracting the attention of passers-by who likely couldn't bee-lieve their eyes.

A police officer quickly arrived on the scene wearing a beekeepers suit and deployed a special vacuum to carefully remove the tiny troublemakers and relocate them to a more suitable spot.

We suppose their quest for hot dogs wasn't meant to "bee".



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Travel Daily

Wednesday 29th August 2018

Crowne WorkLife

CROWNE Plaza Hotels & Resorts has received approval on a patent of its WorkLife room concept.

Dubbed “the guestroom of the future”, WorkLife rooms offer a flexible environment with distinct zones designed for “the modern business traveller”.

Each room includes a bed which is angled to open up space; a sofa nook for watching TV or meeting with colleagues; a desk area; welcome station for keys, bags and coats; and a bathroom with a “modern and bright” design.

Free wi-fi & the ability to power up to 14 devices also feature.

OTG Budget tours

A RANGE of new budget-friendly tours have been released by operator On The Go Tours, targeting travellers who are “on a shoestring” but who still want “the comfort and security” of guided sightseeing.

The tours include fewer group dinners to allow travellers to select where they want to eat, as well as opportunities to choose their own accommodation based on their individual budgets.

Key offerings include a nine-day Egypt tour, a seven-day Jordan tour, a five-day Iceland tour, an eight-day Croatian tour and a 12-day Africa tour - **CLICK HERE**.



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St Regis to enter Australia



THE St Regis Hotels and Resorts luxury brand is set to enter Australia in 2022, with the company revealing it has signed a deal for The St Regis Melbourne.

Owned by Century Group Aus, the property will be located in the mixed-use precinct Flinders Bank on the corner of Spencer and Flinders streets.

The 33-storey Flinders Bank will house the hotel across levels two to 11 and include 168 rooms and suites, all with views of the Yarra River or city skyline.

Food and beverage offerings will include a specialty restaurant, Drawing Room space and the St Regis Bar.

The St Regis Melbourne will have a fitness and wellness centre with a 25-metre indoor swimming pool and an Iridium Spa and beauty salon.

Guests will also have access to the St Regis Butler Service and the property will be positioned as “an ideal setting for exclusive corporate gatherings, special



events and weddings”.

“This signing is an indication of the investment community’s confidence in the Australian hotel market, where we are seeing a growing demand for premium lodgings,” said Richard Crawford, senior director, hotel development, Australia, New Zealand and the Pacific at Marriott International.

“The St Regis Melbourne will be an outstanding addition to our strong and growing footprint in the region, where we are on track to boast the largest portfolio of upper upscale and luxury hotels and resorts, with two-thirds of the new supply pipeline.”

Renders are **pictured**.



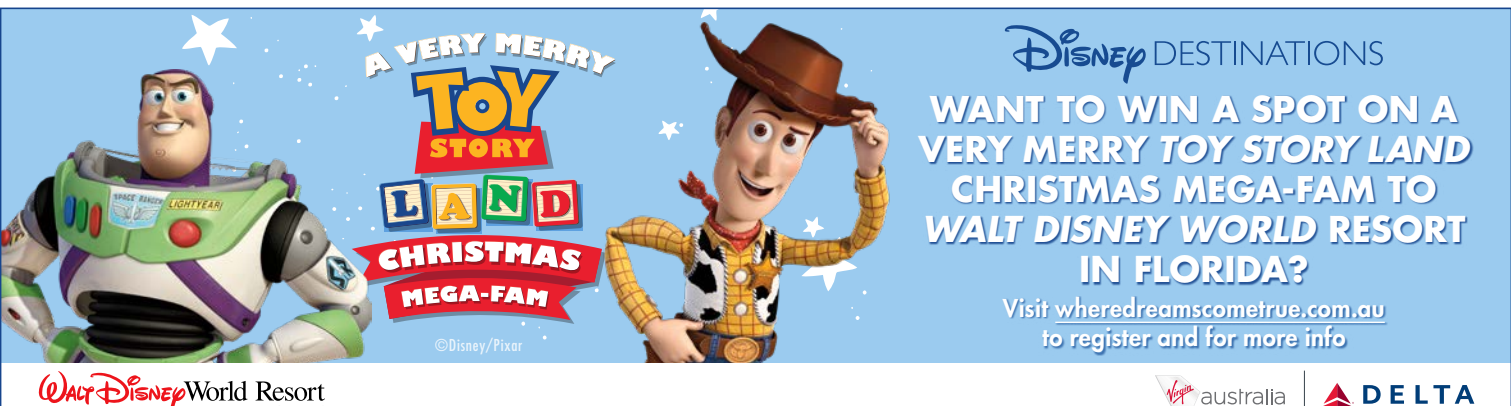
Wendy Wu Tours.

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A tale of two cities



SEVENTEEN travel agents from Sydney's inner north-west were recently briefed on the latest Macao-Xiamen "Two Cities, One Fare" campaign at a workshop dinner in North Ryde.

Guests heard of the latest developments in Macao, including the opening of the Morpheus Hotel and the future opening of the Hong Kong – Zhuhai – Macao road link.

The Macao Government Tourism Office (MGTO) and Xiamen Airlines teamed up with Helen Wong's Tours to highlight

the campaign and unveil a special agents Xiamen Air return fare deal with free hotel stay in Xiamen en route to Macao.

Pictured are Alex Ding, Xiamen Air; Mike Smith, MGTO; Lydia Scuglia, Helloworld Top Ryde; Maryanne Perera-Treacy, MGTO; Julie Prichard, Helloworld Top Ryde; Francesca Acquaro, Helloworld Top Ryde; Phillip Boniface, Helloworld, Carlingford; Shannon Woodrow, Flight Centre, Carlingford.

Virgin China chat

VIRGIN Australia has launched a new webchat service for trade partners located in Hong Kong and mainland China.

Agents will be able to use the service to discuss fare rule clarifications, policy interpretation, tax quotes and schedule changes.

Truffle lodge refresh

TASMANIA'S Truffle Lodge will reopen in Sep after undergoing an extensive renovation.

New features will include three additional safari style en-suite tents and a new large tented shelter for outdoor functions.

Short-term habits

A **RECENT** survey conducted by The GO Group on accom habits found that 31% of respondents had used short-term rentals at least once, and of those 34% had based their decision on lower pricing compared to hotels.

Despite the findings, The GO Group president John McCarthy said the hotel sector "shouldn't be too worried," because only a small sample of the 343 travellers surveyed stayed in short-term accommodation with any regularity.

"In the last two years, 5.5% of all survey participants said they stayed at a short-term rental five times or more," McCarthy said.

ACI drone policy

AIRPORTS Council International (ACI) World has launched a policy paper providing recommendations for airports in dealing with the rapid rise of drone ownership.

The paper outlines advice on how to track drones, airport response training for staff, and the security risks posed to aircraft - view policy paper [HERE](#).

TEQ accom stats

HOTEL occupancy rates in Qld fell by 0.8% in the month of Jul when compared to the corresponding period last year.

Despite the dip, RevPar for the period was up by \$1.42 to \$138.65 and ADR also increased by \$3.71 to \$178.80.

Room supply for Jul grew by 1.9%, outpacing room demand which grew by only 0.8% during the same period.

The Gold Coast was the best performing region in the state, showing improvements on last year across all key measurements.

Ferry company sued

THE company that operates The Spirit Of Tasmania ferry service is being sued for failing to provide a safe environment for animals travelling on its ship, according to an *ABC News* report.

Andrew Williams lodged a writ against TT-Line Company and logistics company QUBE Holdings in the Victorian Supreme Court last week after 16 of his horses died earlier in the year while in transit, which he alleges was a result of negligent processes.

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Broken Hill's new Outback



THE NSW regional town of Broken Hill is set to welcome a fresh addition to its hotel offering, with the opening of Broken Hill Outback Resort on 31 Aug.

Owner Out of the Ordinary Outback invested \$5m into the development of the resort, which includes the historic Mt Gipps Hotel (pictured).

The new resort will offer visitors 40 camping and caravan sites, with a bar and bistro available inside the refurbished hotel.

The resort was inspired by an increase in demand by overseas visitors for holidays in country NSW, with figures from the International Visitor Survey stating overseas visitation to outback NSW up 35% in Mar 2018, compared with 2017.

Opening specials are available, with a "book three nights, get a fourth night free" deal currently on offer.

For more information on the new hotel, **CLICK HERE**.

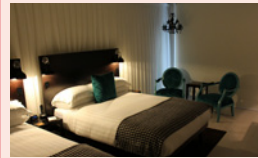


Accommodation Updates

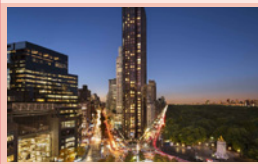
WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



COMO Uma Canggu in Bali has opened the doors to its new wellness centre, the **COMO Shambhala Retreat**. The centre offers guests a range of classes and experiences including yoga and pilates, as well as a fully equipped gym and a selection of wellness treatments such as taksu massage techniques and the COMO Shambhala Bath.



The **Queenstown Park Boutique Hotel** in New Zealand has opened the doors to its Gondola Rooms, offering guests access to pre-dinner canapes and drinks and a complimentary cooked breakfast. Special rates are available on the rooms until the end of Sep, with more rooms opening in the hotel from late spring.



An extensive renovation is currently underway at New York's **Trump International Hotel & Tower**, with the hotel set to reveal a range of new additions to guest rooms from Sep. Updates include a new colour palette, updated fixtures and upholstery, and bathrooms featuring wood vanities with marble tops.

TC farmer support

TRAVEL Counsellors (TC) has pledged its support for Aussie farmers by encouraging its head office team to contribute and individual Travel Counsellors donate a portion of their commissions to the not-for-profit charity Drought Angels.

The business, which offers support to Australian farmers, has already received more than \$3,000 from the company, with TC regional managing director Kaylene Shuttlewood said the company was "so proud to be able to say, 'Thank you' to all of our Australian farmers".

Vic glamping trial

VICTORIA'S Mount Buffalo National Park and the Lake Eildon National Park are trialling a new glamping experience for travellers, kicking off in late Sep.

The sites will be located at Lake Catani in the Mount Buffalo National Park, and Devil Cove at Lake Eildon National Park, with Simon Talbot, chief operating officer, Parks Victoria, stating the trial offers visitors the chance to enjoy nature in a new way.

"Offering different types of accommodation, such as glamping, helps enhance people's experiences in our unique and magnificent parks," he said.

Allianz Innovation

INSURANCE company Allianz Partners has established three new Innovation Centres focusing on travel, health and assistance.

The Travel Innovation Centre aims to "digitise the customer journey" by automatically sending payments to clients if their trip is delayed, while the Health Innovation Centre acts as a guide to help users detect potential medical conditions.

The Assistance and Open Innovation Centre offers "Allianz Prime", a mobile payment and loyalty solution.

The three new Innovation Centres join the existing Automotive Innovation Centre, which was launched in 2014.

B&R walking trips

BUTTERFIELD & Robinson is gearing up for a big 2019, with the travel company adding a series of new walking trips to its portfolio, including six departures around the UK, Italy, Romania and New Zealand.

The trips run between six and eight days and include brand new itineraries within Sardinia, Puglia to Matera, Devon and Cornwall, Cotswolds, Romania and New Zealand.

For more information on the new tours, **CLICK HERE**.



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To learn more about this exciting opportunity with APT Travel Group and to apply please check out our careers page: <http://www.aptouring.com.au/about-us/careers>

TravelManagers bids mahalo to agents

HONOLULU was the setting for TravelManagers' 11th annual conference earlier this month, where approximately 350 attendees were welcomed with a very warm "aloha" by management.

Hosted at Hawaii's Prince Waikiki Luxury Resort, the event's theme this year was "success", with the company's executive general manager Michael Gazal defining the term in his opening remarks on day one as "realising your full potential".

A jam-packed three-day conference saw educational talks from PTMs, entertaining product updates from suppliers such as APT and Hawaiian Airlines, as well as a moving keynote speech delivered on fighting the scourge of mental illness.

The tropical setting of Hawaii was certainly not neglected, with an action-packed team building exercise carried out on day two which saw teams do battle in a race to some of the city's most famous landmarks like the Duke K statue and Waikiki Beach.

It wasn't all hard work though, with plenty of Mai Tai cocktails on offer in the evening so that attendees could let their hair down and enjoy the island.

The conference wrapped up with a spirited talk from long-distance runner Turia Pitt who had the audience spellbound by her story of survival, before a lavish Gala Awards night closed proceedings in a flurry of Hawaiian flair.



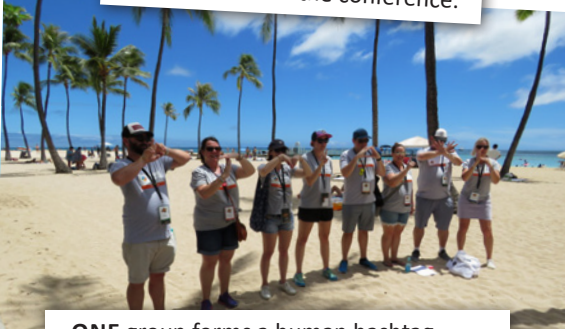
ATTENDEES of the 2018 conference are welcomed with open arms by coo Grant Campbell, executive gm Michael Gazal, and ceo Joe Araullo.



ENJOYING a few cocktails at the end of day two of the conference.



THE TravelManagers team gather for a group shot at the Gala Awards night.



ONE group forms a human hashtag during the TravelManagers scavenger hunt.



THE statue of the father of modern surfing, Duke Kahanamoku, is found.



A TRIO of PTMs hanging five at Waikiki Beach.



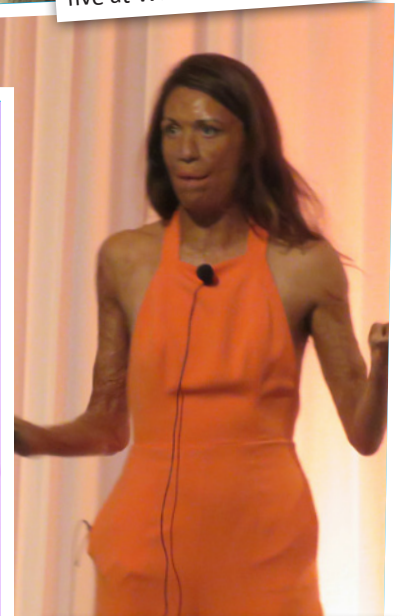
GROUP md of Altius Group Derick Borean explains the tie up between TravelManagers and PeopleSense.



ONE team member commandeers a paddle board on the race around Honolulu.



A HAWAIIAN hula dancer sets the festive tone at the beginning of day one.



MOTIVATIONAL speaker Turia Pitt wows the conference with her take on success.

Switzerland Perth showcase



SWITZERLAND Tourism, Rail Plus and Swiss International Air Lines treated 30 Perth agents and operators to a night of education and fun at the newly opened QT Perth hotel earlier this month.

Attendees learnt about Switzerland's tourism attractions, Rail Plus' new Grand Train Tour of Switzerland and were reminded of Swiss International Air Lines' B777-300ER aircraft.

Five lucky attendees nabbed some prizes, with Aimee von Dungen and Philip Smethurst from Bicton Travel taking home a Victorinox Swiss army knife and SWISS thermos bottle

Sabre China Eastern

CHINA Eastern Airlines has selected technology provider Sabre Corporation's AirCentre suite to power its next generation Airline Operation Centre.

The AirCentre will aim to provide accurate flight monitoring, schedule continuity, minimise disruptions, optimise flight plans and increase productivity.

respectively; Melissa Edwards from Flight Centre Business Travel scoring a bottle of sparkling wine from the UNESCO listed Lavaux vineyards; Travel Manager Leanne Johnston winning a Victorinox Suitcase; and Melanie Tipper, Flight Centre, scoring two eight-day 1st Class Swiss Travel Passes.

Pictured are: Mark Wettstein, director Switzerland Tourism ANZ; Richard Leonard, commercial director Rail Plus ANZ, and Lorna Groves, Swiss International Air Lines and the lucky winners.

KrisShop pre-order

SINGAPORE Airlines' online retail store KrisShop.com will allow customers to pre-order duty-free merchandise up to 60 mins prior to their flight out of Singapore from 05 Sep.

This initiative will gradually be extended to other SilkAir and Singapore Airlines flights.

KrisShop pre-ordering services open up to 48 hours prior to the departure of the Singapore Airlines and SilkAir flights.

WIN A LUXURY RIVER CRUISE



This month, Scenic and Travel Daily are giving readers the chance to win a luxurious river cruise. Experience a 15-day cruise in a balcony suite. The prize includes:

- Jewels of Europe river cruise for 2 people departing Oct 2018
- All-inclusive cruise including butler service, complimentary beverages all day, everyday, all meals, and all tipping & gratuities

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To win, answer every daily question correctly and have the most creative answer to the final question. Send your answers to scenic@traveldaily.com.au

Q21. How many meals does the Iberian Grandeur itinerary include?

Leisure Inn Kochi

ASIA Pacific hotel management group StayWell Holdings will expand its Leisure Inn portfolio in India, with the opening of the Leisure Inn VKL Kochi at the end of 2018.

The 53-room hotel overlooks the Chilavanoor Lake and is located in one of the main tourist destinations of Kerala.

Twin shuttle down

THE Twin Falls Boat Shuttle in Kakadu National Park is currently out of operation.

The park's officials have recommended visitors instead embark on walks to the Twin Falls Plateau, a 6km bushwalk through the rainforests, along with the nearby Budjmi Lookout with 360° views of the country and the Jim Jim Creek.

CLICK HERE to keep up to date.

Tru's 13 openings

TRU by Hilton has celebrated opening 13 new properties across 11 US states from Jun-Aug.

In addition, Tru by Hilton expects to open its largest property to-date in Orlando, Florida in 2019.

The eight-storey, 259-room Tru by Hilton Orlando Convention Center will be situated south of the Orlando Convention Centre and nearby Walt Disney World, Universal Studios and SeaWorld.

Katherine grants

THE NT Government has awarded five Katherine tourism-related operations almost \$80,000 in grants through its Visitor Experience Enhancement Program.

The program's second round of applications close 01 Oct, **CLICK HERE** for more.

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Corporate Travel Consultant – Travel Insurance Claims
Sydney, Up to \$60k + Super, Ref: 3607PE1

My clients have just won a huge new corporate insurance account & therefore are looking for talented travel people with at least 12 months experience & Amadeus knowledge to join their team. Assist travellers that need to utilise their travel insurance & book emergency travel back home due to unforeseen circumstances that allows coverage by their insurance. You will need to have a strong sense of empathy for this role as at times your clients may be in distress you will be their point of contact.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Corporate Travel Consultant
Brisbane, \$50k-\$60k + Super, Ref: 1971AW3

If you are confident in airfare construction and ticketing and enjoy working with corporate clients, this fast paced and exciting role is for you! Working across a range of business sectors and itineraries, you will be confident, with fantastic communication and interpersonal skills. If you want to earn big \$\$ and pride yourself in delivering exceptional customer service to VIP and corporate clients - this role is for you! APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Experienced Travel Consultant
Townsville, Generous Salary Package, Ref: 1316CGA1

This fast-paced vibrant office is looking for an experienced travel consultant to come on board and join their busy team, you will offer personal service creating the perfect holiday for each customer. Every day will be different with plenty of enquiries coming through! Book domestic and international flights, hotels and tour reservations and more. IF you are after long term career progression, a great salary, incentives & a close knit team, this could be the role for you!!!

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Product Manager
Melbourne, \$Competitive, Ref: 3600JP1

If you're a product professional looking for a new & exciting opportunity this is the perfect opportunity to let your career grow within this innovative expanding travel company. You will be responsible for assisting the business to grow by building new and exciting products whilst refining the current portfolio of products. Duties include research, design, costing, procurement, brochure production and training. You will engage and influence marketing strategy to ensure sales targets are met.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.

Experienced Travel Consultant
Western Sydney, \$50k + Uncapped Commission, Ref: 5684AJ06

An exciting and lucrative position has just opened up for an experienced consultant looking for a change while being rewarded for their performance. You can look forward to servicing a large repeat client base, a friendly team and a great location. An experienced and talented retail consultant hungry for success will flourish in this environment. Ideally searching for a strong and successful consultant that can hit the ground running. Feel free to contact me for a chat for more information!

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Japan Travel Specialist
Brisbane, Generous salary package, Ref: 3488S22

If you are an experienced travel consultant with good knowledge of Japan through personal travels, then this role could be the dream you have been waiting for! You will be talking anything Japan - Working for a tour operator, you will be looking after the tailor made, small group journeys. Monday to Friday only with no late night trading or weekend work, you will be in a supportive team focused environment with salary increase & promotion within your first 18 months of employment.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Marketing Manager
N. Melbourne, Up to \$80k, Ref: 3584HC1

Marketing Manager position available for a wholesale travel company in the Northern Suburbs - Great company culture! The ideal candidate will have Marketing Manager or strong Marketing Executive experience in the travel industry. This really is a fantastic opportunity to really develop and grow your career with reputable wholesaler. Major responsibilities include management of direct advertising throughout Australia including developing marketing plans. Apply today- Interviewing now!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Leisure Travel Consultant
Perth, Up to 50k + Super, Ref: 2345JB1

An exciting opportunity has just opened up with a high end leisure agency located near Perth CBD! Our client is seeking an experienced retail consultant with a minimum of 2 years in the travel industry. The ideal candidate will have strong GDS skills, a passion for travel and the ability to build strong rapport with customers. If you enjoy creating luxury itineraries that include air, cruise and land product, then this role is for you!

For more information please call Jacqueline on (08) 6365 4313 or click [APPLY](#) now.



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