



Coworking comes to travel industry

TWO Australian travel entrepreneurs have launched the first ever coworking spaces specifically for travel and tourism.

The Travel Industry Hub, led by Richard Taylor, ex Equity Travel Group, and Luke Crawford from The Visa Machine, aims to "bring industry coworking to every corner of Australia and NZ".

Taylor said businesses of all sizes were attracted to freeing themselves from long leases and liabilities, and instead finding a fluid space that could grow or contract with them.

Similarly for individuals, coworking spaces could provide benefits in terms of productivity and mental wellbeing as they interacted with others.

Crawford said the organisation was planning its first spaces in Sydney and Auckland but is also seeking interest across all regions - see thetravelindustryhub.com.

CLIA, TAFE training pact

CRUISE Lines International Association (CLIA) Australasia has announced a major new partnership with TAFE NSW to launch a cruise industry traineeship program.

Revealed at the Cruise360 conference in Sydney today, the alliance aims to encourage a more coordinated approach to attracting new entrants to the cruise retail sector.

"With so many varied business models in the travel sector now concentrating on the lucrative cruise market, this type of program not only provides the people and skills to fill new employment needs in retail roles, but more importantly is tailored specifically for each business requirement," said Peter Kollar, CLIA head of international training and development.

He said while the program was only available to NSW residents at this stage, it was designed to

expand as demand increased.

The program focuses on cruise sales agents and reservations teams, and starts with assistance from Apprenticeship Support Australia who will provide advice to employers at no cost to help them develop and maintain their apprenticeship program.

TAFE NSW head of SkillsPoint Tourism and Experience Services, Andrea Poletti, said the organisation was committed to providing industry relevant training to build the workforce of the future.

Industry employers will be able to advertise opportunities on the skillsroad.com.au jobs board, and during the program government assistance and tax rebates may be applicable.

Successful trainees will gain a Certificate III in Tourism from NSW TAFE, incorporating the cruise knowledge available via the CLIA Learning Academy.

Rob Dell to GBT

CORPORATE travel specialist Rob Dell has been appointed as the new head of government and enterprise sales at American Express Global Business Travel in Australia.

Dell was most recently head of sales & program management at HRG Australia, and also had an extensive career at FCM Travel Solutions Australia.

He is currently the chair of the Association of Travel Management Companies.

Dell's new title follows the acquisition of HRG by American Express GBT which settled just over a month ago (**TD** 20 Jul).

More news from the corporate travel sector on **page six** of today's **Travel Daily**.

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus a full page from:

- Travel Trade Recruitment

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Pursuit ceremony

AZAMARA Club Cruises celebrated the addition of *Azamara Pursuit* with a naming ceremony on board the ship in Southampton, UK, yesterday. *Azamara Pursuit's* Godmothers - Ellen Asmodeo-Giglio and Lucy Huxley - christened the vessel alongside chairman and ceo of Royal Caribbean Cruises, Richard Fain; president & ceo of Azamara Club Cruises, Larry Pimentel and the board of directors.

Helloworld launches TV show



LAST night saw the launch of the new Helloworld TV show (*TD* 31 Jul), with Sydney's Sofitel Darling Harbour aglitter with a celebrity-studded celebration. The event featured personalities including Ray Martin, host Lauren Phillips, Steve Jacobs, Matt Wilson, Denis Walter and Vince Sorrenti, alongside travel industry

chiefs including Helloworld's Andrew and Cinzia Burnes. "We are thrilled to partner with the Nine Network on our inaugural television program," said Andrew Burnes. "Our new TV program will give the best insight into some terrific destinations for future travel, both around Australia and around the world," he said.

The 20-episode series will air on the Nine network on Sun afternoons, as well as being available on the 9NOW streaming service.

Nine ceo Hugh Marks said partnering with Helloworld Travel was a "fantastic opportunity to develop great content and bring it to our audiences in a brand-safe environment".

The first show will air on 07 Oct at 4.30pm, with upcoming destinations to include Canada, Japan, England, Scotland, New Zealand, the USA, Italy, France, Indonesia, Vietnam and Fiji along with domestic trips in the Northern Territory, Western Australia, South Australia and Queensland.

New RCL sales head

RCL Cruises has appointed Jason Triebel as director of sales, Australia and New Zealand, effective from 10 Sep.

Triebel will be responsible for leading RCL Cruises' strategic account, key account, and field sales teams.

He brings over 20 years of travel industry experience, and was most recently working as an independent consultant and pursuing his love of travel.

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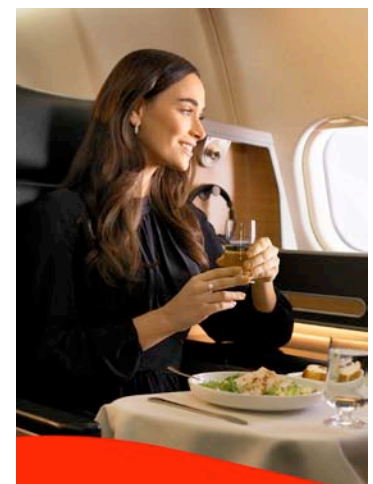
www.africasafarico.com.au

Imagine rebrands Holiday Planet

IMAGINE Cruising has this week rebranded the Holiday Planet website, following last year's acquisition of the WA-based company (*TD* 15 Nov 2017).

Holiday Planet was founded by Alan Dodson in 2001, and expanded in 2005 with the Cruise Planet brand, increasing its staff to over 40 in the last 17 years.

The rebrand will see Dodson step down from the day-to-day management of the Holiday Planet business, with Elle Hudson becoming md Australia for the Imagine Cruising Group looking after the offices in both Brisbane and Perth.



Premium Cabin Sale

International First, Business and Premium Economy are all on sale.

Sale ends 31 August 2018*

Visit qantas.com/agents to find out more



*Sale ends 11:59 (AEST) 31 August 2018, unless sold out prior. Selected routes, travel dates, days and conditions apply.



Enjoy full-service, non-stop daily flights from Melbourne to Manila starting October 29, 2018.



Call our reservations team at 1300 887 822, or visit www.philippineairlines.com

Sep travelBulletin out now

TODAY'S Cruise360 conference coincides with the release of the cruise-themed Sep issue of **travelBulletin**.

This month's cover story by Steve Jones highlights how agents can capture the huge upcoming capacity growth in polar and expedition cruising, with 27 newbuilds to launch in just the next three years.

The Sep **travelBulletin** also includes the hotly anticipated results of our latest travel industry salary survey, as well as features on ocean cruising, Africa, Hong Kong & China, solo travel and family holidays.

There's also all the regular contributions from AFTA and CLIA, our monthly round-up of key industry statistics and analysis and opinion of the major industry stories from the last few weeks.

The issue is now on its way via post to **travelBulletin** subscribers



across the country, and a flipbook version can also be viewed at travelbulletin.com.au.

Subscriptions to **travelBulletin** cost \$55 per year for post to Australian addresses - sign up now at subs.traveldaily.com.au.

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Interested? Email a resume to Jo Hynes - jhynes@skimax.com.au.



There's a trip to India for every budget in the August issue of **travelBulletin**.

CLICK to read travelBulletin

ASTA rebrands



THE former American Society of Travel Agents has rebranded, with its new name replacing "agents" with "advisors".

The change, along with a new logo (**pictured**) was introduced at the organisation's 2018 convention which took place last week in Washington DC.

CEO Zane Kerby said the name change "better reflects the nature of the job as trusted advisors with real-world experience of destinations, rather than as a booking agent".

He said travel advisors relied on personal experiences and the feedback of their trusted network, tapping into industry connections to help serve their clients with unique holidays.

"ASTA's new name more accurately describes the value our members provide to consumers and is a distinct declaration of who we work for: the travelling public," Kerby said.

AY boosts Asia

FINNAIR will boost Asia flights during the upcoming Northern Winter scheduling period.

Hong Kong increases from 10 to 14 weekly services, while Osaka goes from seven to 10, plus other seasonal expansions for Guangzhou and Tokyo Narita.

Window Seat

ALTHOUGH our office is no Positano or Bay of Naples, the **Travel Daily** team enjoyed an Italian inspired afternoon yesterday after receiving a hamper of goodies from Back-Roads Touring.

To help celebrate Back-Roads' new 2019 product release for selected European and UK Tours, the team DIY'd a picnic setting, poured an Aperol Spritz and raised a Salutei.



Virtuoso APAC bdm

VIRTUOSO has added a new business development manager to its Asia-Pacific team, taking responsibility for members in NSW and New Zealand.

Anna Davies takes up the role, bringing 11 years' experience in luxury travel, tourism and hospitality with brands including InterContinental, Tourism Australia and Pan Pacific Hotels.

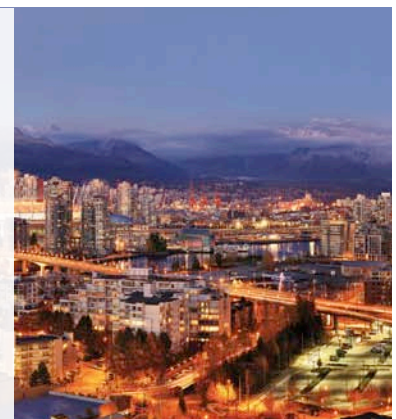
"We are delighted to have Anna join our team," said Virtuoso Asia-Pacific md Michael Londregan.



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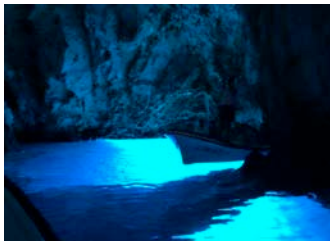
*Minimum 2 nights. Book by 30 Sep 2018. T&Cs apply.



Today's issue of TD is coming to you courtesy of APT aboard the new *Queen Eleganza* which will cruise Croatia in 2019.

THIS morning our fearless contingent left Vis for the nearby island of Bisevo, home to the famed Blue Grotto - a large sea cave accessible by boat - but only if you duck!

The *Queen Eleganza* was on the spot at just the right time for guests to experience its eerie underwater iridescence.



The next stop was a swim at the remote Vis beach of Stiniva - a former winner of the "best beach in Europe" before we set off for the island of Hvar.

Anchoring offshore, a water taxi brought us to the centre of town where a city tour was followed by several hours of free time allowing us to experience the local hospitality offerings.

Tomorrow the flexible schedule allowed by the *Queen Eleganza* will see us visit Split before heading off to overnight in Zadar.

Macao food truck

SYDNEY'S upcoming Festival of Chocolate will see the Macao Government Tourism Office with a strong presence, via a colourful food truck catering for festival-goers with free plates of Macanese delicacies.

The pop-up *Taste of Macao* truck will appear on Sydney streets for a week from 03-08 Sep, before heading to Melbourne for appearances in Carlton, St Kilda, Federation Square & South Bank from 14-18 Sep.

EK Stockholm boost

EMIRATES will increase frequencies between Dubai and Stockholm Arlanda from 01 Dec, with a second daily flight to be operated by a three class 777-300.

GDS screens also indicate the cessation of EK flights from Dubai to Multan in Pakistan effective 26 Oct, but flydubai continues to serve the city twice daily.

Indonesia alert

THE Department of Foreign Affairs and Trade has reissued its Smarttraveller advice for Indonesia, saying "we continue to receive information indicating terrorists may be planning attacks in Indonesia".

DFAT noted that Australian officials in Surabaya were currently adopting enhanced security measures and limiting movement as a result of heightened security measures.

Travel Partners celebrate



MEMBERS of the senior management and business development teams at Travel Partners hosted their sales conference last week, with the group celebrating their latest achievements at the luxurious One&Only Wolgan Valley resort in the Blue Mountains.

Held over two days, the conference was co-hosted by preferred partner Sabre, with representative Mario Fin briefing the team on the future developments of the brand.

General manager for premium leisure brands at Travel Partners & Travel Associate Franchise Dani Galloway said the conference also covered the range of benefits now available to mobile agents

and member agencies.

Pictured are Travel Partners Chris Perry, Ray Hands, Arthur Vicario, Dani Galloway, Jeff Hakim, Steve Paterson, Sharon Orchin, Mario Fin (Sabre) and Lou Larsson.

AC app breached

AIR Canada has frozen the accounts of 1.7 million customers whose personal details may have been compromised in a security breach involving the carrier's mobile app.

Public broadcaster *CBC* says only about 1% of AC customers may have been affected, however accounts are frozen until passwords are changed.

Supplier Relations Manager

QBT Business travel made simple

Are you a professional supplier relationship manager looking for a step-up in your career? Are you enthusiastic and motivated by managing a diverse range of duties including strategic sourcing in a fast-paced corporate travel environment? If so read on, as we'd love to meet you.

We seek expressions of interest from enthusiastic and proactive travel industry professionals with a strong commercial focus to drive great outcomes for both new and existing suppliers. This role will play a critical part in the commercial team in one of Australia's leading corporate travel management companies.

Based in Sydney, as the supplier relations manager reporting to the Global Director Sales, you will be responsible for identifying and developing growth strategies in line with company objectives.

With 5-10 years proven experience in a similar role, you will embrace a positive approach to business, love working with data and drive excellent relationships across the supply chain. You will:

- possess strong travel industry procurement knowledge
- GDS knowledge
- have acquired effective and persuasive commercial reasoning through contracting experience
- see yourself as an innovator who assesses how it can be done better, whilst keeping things simple for a world class travel management company.

For more information [CLICK HERE](#)

To apply please send your CV to careers@helloworld.com.au

Only short-listed candidates will be contacted for interviews.

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We are looking for a highly motivated and energetic self-starter to join our Cruise Reservations Team based in Surry Hills.

This role will suit an individual who has travel industry experience with the ability to sell cruise, understand air, achieve KPIs, and work within a small dynamic team. Successful candidate can expect a competitive package including a generous sales incentive and health benefits. OTE approx. \$95,000.

Viking will be the world's largest small ship cruise company by 2019.

Please send a short cover letter and resume to: jobsau@vikingcruises.com

Applications close Friday 14 Sept 2018. Only successful applicants will be contacted.

Time to move on: CLIA

IT'S time for the cruise industry to focus on making the most of the opportunity the NSW Government's Cruise Development Plan (**TD** 30 Jul) provides, key players told the Cruise360 conference at the Hyatt Regency in Sydney today.

Speaking on a panel, Norwegian Cruise Line Holdings svp and md Asia Pacific Steve Odell emphasised that a few years ago, the cruise industry didn't have a voice in the government's approach to Sydney's cruise infrastructure crisis.

"When we came together as one voice and said we want a solution, it definitely made things better," he said.

"Someone had to finally make a decision that Garden Island wasn't going to be the place... and in my view, thank goodness, because now we can move on."

Odell said Botany Bay

was a good solution as the infrastructure could be built there, close to the airport.

"It's about having a modern, state-of-the-art facility and having more capacity," Odell said.

Weighing in on the topic, Carnival Cruise Line vp Australia Jennifer Vandekreeke explained if the industry wanted to grow, "there's going to be some compromises".

"The next time we let out the cruise stats, I don't even know if we're going to get to 5% growth because it's just simply, there's no space for the ships to be."

Comparing the central location of Sydney's Overseas Passenger Terminal to that of large international markets like Florida, Vandekreeke said "we have been just a little bit spoilt by having the best parking spot on the planet".

More from Cruise360 in Mon's edition of **Travel Daily**.

Boracay return sale

PHILIPPINE low-cost carrier Cebu Pacific is offering a special fare to Caticlan, the gateway to Boracay, to celebrate the island's reopening on 26 Oct.

The island was ordered to close for six months by President Rodrigo Duterte due to sewage concerns (**TD** 28 Jun).

Fares from Sydney and Melbourne are priced from \$237, available until the end of today or until sold out - **CLICK HERE**.

Croatia cruise boost

CRUISE Croatia has doubled departures of its popular cruise tours and its product range for next year, in its newly released 2019 brochure.

The brochure features deluxe and first class vessels and includes three new exclusive Signature Journeys such as the 17-day Italy & Croatia cruise.

Cruise Croatia gm sales and marketing Bryce Crampton said the demand for deluxe vessels and exclusive itineraries for 2019 had shaped the direction of the new brochure.

Incentives include earlybird savings of up to \$1,200 per cabin on selected deluxe and first class cruises and \$300 in Discover More Travel Vouchers.

Hawaii defies Kilauea

HAWAII'S visitor statistics for Jul 2018 were at an all time high despite the Kilauea volcano eruption, according to results released by Hawaii Tourism Authority (HTA).

HTA president and ceo George Szigeti said the industry statewide had established "new record high monthly totals of 939,360 visitor arrivals and 1.2m air seats serving the state on trans-Pacific flights".

Year-to-date, Hawaii reached nearly US\$11 billion in visitor spending and almost six million visitors, both ahead of the same period last year.

Anantara redesign

ANANTARA Hotels, Resorts & Spas has launched its new redesigned website.

The new website features a comparison tool, video centric design and interface, along with optimised content for mobile, tablet and desktop.

See the website **HERE**.

Today's Technology Update is brought to you by Tramada Systems Pty. Ltd.

Automation - What's all the fuss about?



I'm writing this from the Sabre Conference in Singapore where a motivational speaker asked

us what our clients really want. The agents around me agreed: their mission is to enable smooth business trips, dream holidays and memorable events. So I asked what they need from their mid-office system to make this possible. The answer: remove as much of the manual processing as possible, allowing them to focus on more value-add activities.

Conveniently, E2E automation is possible! The routine tasks that can be automated in *tramada* can be categorised into two groups:

Core automation features, available as part of the different *tramada* systems, default certain fields and automate certain functions. For example, use a consultant's log-in to pre-populate fields such as booking source or booking type.

Additional automation modules that deliver a truly touchless, E2E workflow comprising service fee application, policy exception handling, chargeback remarks and much more. These tools available for *tramada* Premier include:

- *Offline Automation* which employs structured remarks to automate repetitive, transactional processes
- Quality control with Concur Complete to facilitate *automated GDS-related processes*
- The *tramada GDS App* to ensure remark information is never missed.

tramada automation drives real benefits such as increased consultant productivity, data integrity and exception management so you can focus on delivering to your clients what they want. To join an upcoming webinar on automation, contact sales@tramada.com.

Susan Enners, Country Manager Australia/New Zealand, Tramada - your technology partner



Travel Specials

WELCOME to Travel Specials, **Travel Daily's** Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Peregrine Adventures currently has a number of travel deals, including the seven day Argentina & Brazil trip departing 03 Oct, with savings of up to \$748 per person and the 12 day Vintage Nepal on 08 Sep, where travellers can save \$591 per person. Call 1300 323 185.

To mark today's opening of the **Broken Hill Outback Resort**, campers and caravanners using the powered or unpowered sites and the brand new camp kitchen can book three nights and get a fourth night free. For more, call 1300 688 225.

Rayavadee in Krabi, Thailand, is offering a bonus night for new bookings in the resort's Family Villa 105, Rai ta Lay Villa, Rayavadee Villa and Phranang Villa 404 until 30 Sep. Book **HERE**.

The Celebration Travel Company is offering travellers five nights accommodation in an Ocean View Room at Halekulani Hawaii, a tour of Volcano National Park and more from \$4,400 per adult twin share for stays between 01 Nov and 19 Dec. Call 1300 880571.

Save \$929 per person on **Intrepid's** 15 day Real Peru trip departing 01 Oct and \$317 per person on the 10 day Essential Quito to Lima trip from 07 Oct. Both trips are for travellers aged 18-29 years old. Call 1300 061 695.

Keio Plaza Hotel Tokyo in Shinjuku, Tokyo will begin offering a special accommodation package in its "Premier Grand" club floors for the LGBT community. Guests can save 10% on the "Gay Area Night Tour" of the Shinjuku 2-Chome LGBT area. To enquire, **CLICK HERE**.

CORPORATE UPDATE

Sabre and CWT tech deal

SABRE Corporation and Carlson Wagonlit Travel (CWT) have agreed to a new long-term agreement that will seek to bring the companies closer together on technology collaboration.

The terms of the new expanded contract sees Sabre continue to provide GDS distribution services to CWT travel agents and customers in North America, as well as introduce new initiatives to reinforce Sabre's role as CWT's

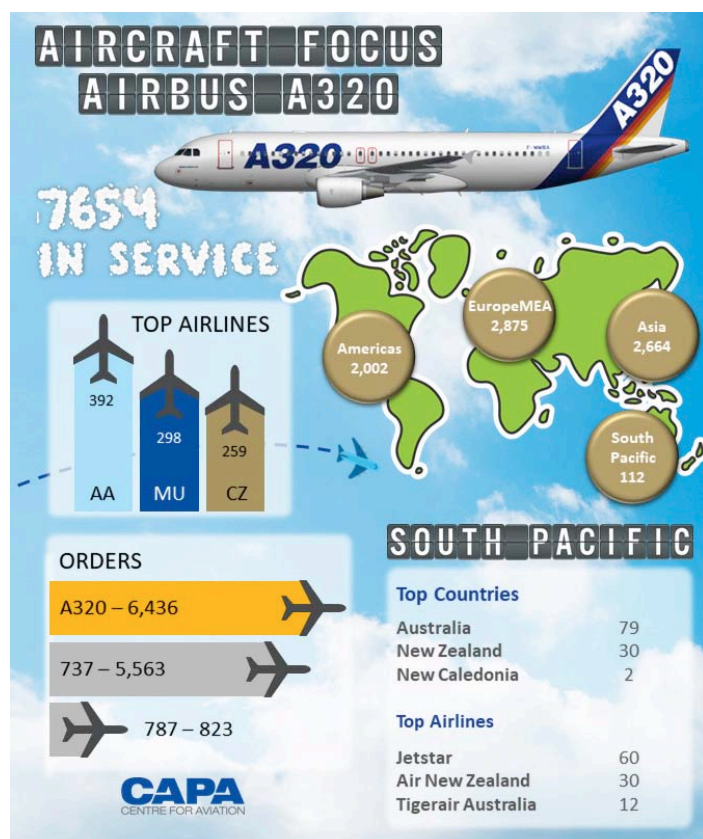
core distribution partner. "We expect to realise accelerated innovation, operational simplification and gains in digital user experience as a result of this expanded relationship," said CWT's senior vice president, global network and technology partners Vince Chirico.

Sabre announced CWT as a launch partner in its Beyond NDC program earlier this month.

CAPA
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CAPA Insights

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



IN THIS week's CAPA Insights, we take a closer look at the growing aviation market with an in-depth look at the Airbus A320, the second largest aircraft type by volume in the world with 7,654 aircraft currently in service (just behind the Boeing 737 with 7,765).

The aircraft type was first introduced in 1988 with launch carrier Air France and has an average age of 9.1 years.

Demand for this aircraft doesn't seem to be slowing with more than 6,436 on order across over 100 airlines. In the South Pacific, Jetstar leads the way with 60 of this aircraft currently operational.



Corporate Chatter

With Steve Mackenzie

It's time to talk, guys...

"**CULTURE** eats strategy for breakfast" was originally just a throwaway line by management guru, Peter Drucker. It has inspired much discussion, a book or two and is now an oft-quoted term by entrepreneurs and boards.

However, what if that culture is socially outdated?

At what point does this statement crumble, leaving an office full of social damage behind it?

A culture that treats women any differently to men, or disparages women in any way, is socially outdated and, quite frankly, unacceptable. If this is your work environment, it's time to "move the dial" in the right direction.

White Ribbon Australia has a single Vision: "A nation that respects women, in which every woman lives in safety, free from all forms of men's abuse". It's difficult to discuss, but one-in-three women have experienced physical and/or sexual violence perpetrated by someone known to them, with most instances being in the home. One-in-five experience harassment in the workplace.

According to AFTA's latest study, 72% of travel agency employees in Australia are women. If you simply look around your office and do the math, you will shock yourself. But it's time we talked about this openly. Believing the statistics, recognising that this is a genuine social problem

...providing a workplace where women feel protected and empowered is crucial towards creating social change.

and providing a workplace where women feel protected and empowered is crucial towards creating social change.

Corporate Social Responsibility starts within your own company. It isn't just a statement on your website and an annual tax-deductible donation to your

favourite charity. Companies that choose to stay ahead of what's socially acceptable, not just catch up to it or ignore it completely, are actually showing that they are genuine 'thought leaders' of their industry.

It is up to all management to affect meaningful change in the workplace, especially the men. So yes, culture does eat strategy for breakfast, but it must be the right culture.

See www.whiteribbon.org.au.

Steve Mackenzie is the chief executive officer of The Lido Group, a leading provider of end-to-end business travel accommodation programs with advanced booking and payment solutions.

GBTA London event

THE Global Business Travel Association (GBTA) has teamed up with The Institute of Travel Management (ITM) to launch a new event for the managed travel and meetings sector.

The first gathering will take place at the Royal Horseguards Hotel in London on 31 Jan 2019 and focus on the theme of strategic meetings management.

"We are so pleased to work with ITM to expand our respective communities and add value to our collective global membership base," said GBTA president Christle Johnson.

New AI tool launches

BUSINESS travel start-up Travelstop has launched its product in South-East Asia after successfully raising US\$1.2 million in seed investment.

Co-founded by a small team of ex-Expedia employees, the company offers an AI-powered software-as-a-service (SaaS) platform aimed at simplifying the business travel experience.

Features of the tool include automated expense reporting & hotel suggestions, with Singapore, Malaysia, Indonesia, Thailand, Hong Kong and Taiwan the current market focus.

UK security changes

THE UK Government has lifted a ban on large phones, laptops and tablets as cabin luggage on select inbound flights.

Restrictions on large electronic devices in carry-on bags were implemented in Mar on services from Turkey, Egypt, Saudi Arabia, Jordan, Lebanon and Tunisia.

Some airlines have opted to maintain the security measure.

Waldorf Thai debut

WALDORF Astoria Bangkok has officially opened today in Bangkok, close to Erawan Shrine, Gaysorn Village mall and both lines of the Bangkok Mass Transit System (BTS) Skytrain.

The property is located within the 60-storey Magnolias Ratchadamri Boulevard, with 171 residential-style guest rooms and suites with spa-bathrooms and marble bathtubs.

The property also features three restaurant concepts, a lounge and two bars, including Bull & Bear, The Loft and Champagne Bar.

MEL scholarships

MELBOURNE Airport has agreed to fund an estimated 500 scholarships over the next three years as part of a new partnership with Western Chances.

The \$440,000 support program is aimed at aiding high school and tertiary students facing financial stress living in select Melbourne western suburbs, providing recipients with funding for text books, tutoring, and public transport services.

Niseko joins ski pass

MULTI-RESORT skiing and snowboarding ticket Ikon Pass has added Niseko United to its list of destination partners.

The ski resort is located on Japan's northernmost island of Hokkaido and is comprised of four ski resorts – Grand Hirafu, Hanazono, Niseko Village and Annupuri.

For more info **CLICK HERE**.

WIN A LUXURY RIVER CRUISE



This month, *Scenic* and *Travel Daily* are giving readers the chance to win a luxurious river cruise. Experience a 15-day cruise in a balcony suite. The prize includes:

- Jewels of Europe river cruise for 2 people departing Oct 2018
- All-inclusive cruise including butler service, complimentary beverages all day, everyday, all meals, and all tipping & gratuities

SCENIC[®]
LUXURY CRUISES & TOURS

To win, answer every daily question correctly and have the most creative answer to the final question. Send your answers to scenic@traveldaily.com.au

Q23. In 25 words or less why would you recommend your clients to book a Scenic cruise.

World air growth

THE International Air Transport Association (IATA) reported total revenue passenger kilometres (RPKs) rose by 6.2% in Jul when compared to the corresponding period last year.

Capacity for the month also increased by 5.5%, with a record load factor of 85.2% for a Jul month also posted, up by 0.6%.

The Asia Pacific region recorded 7.5% in growth in Jul on the same period last year, partly fuelled by an increase in route options.

Maroc to Miami

MOROCCO'S national carrier Royal Air Maroc (RAM) has announced plans to launch its first Miami-Casablanca services from 03 Apr, 2019.

Flights will operate three times weekly using Boeing 787-8 *Dreamliner* aircraft.

QTIC farewell

QTIC has announced its office and finance manager Claire Brown will depart the company effective today.

She has been with the organisation for six years and will be replaced by Catherine Kristensen who has already shadowed Brown for five weeks in the role.

"We've always had such an amazing team at QTIC – it really is incredible to see how much a small group of people can accomplish," Brown said.

Skal Perth event

SKAL Club of Perth will host a World Tourism Day function at 12:30pm on Thu 13 Sep at the Adelphi Grill, Parmelia Hilton Hotel, Perth.

Guests wanting to attend can RSVP, **HERE**.

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Book any Kirra Escorted Tour & receive **\$50** worth of New Zealand wine!

Your client will be entered into the draw to win **50%** off the cost of their tour!

Promotion valid for **50** days from 1 August 2018

+Go into the draw to **WIN A PLATINUM SMALL GROUP TOUR WITH AIRFARES!**
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A rare travel industry product and marketing position has opened in Sydney. Research and package products while ensuring all marketing activities enhance the sale of these products. Experience in the cruise market and in an online marketing capacity essential. Develop digital strategies, website, eDM and social media development and optimise Adwords campaigns. This is a varied and hands on role for you to really sink your teeth into, predominantly marketing but with a sales focus also.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Japan Travel Specialist

Brisbane, Generous salary package, Ref: 3488S22

If you are an experienced travel consultant with good knowledge of Japan through personal travels, then this role could be the dream you have been waiting for! You will be talking anything Japan - Working for a tour operator, you will be looking after the tailor made, small group journeys. Monday to Friday only with no late night trading or weekend work, you will be in a supportive team focused environment with salary increase & promotion within your first 18 months of employment.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Online Travel Reservations | Tropical Destinations

Brisbane, \$40-50k (DOE) + super + coms, Ref: 1999AW3

Want to work for an award winning online travel agency? Enjoy selling tropical and luxury destinations? Want to step away from face to face travel consulting? This online, award winning, travel company is looking for a talented and confident travel consultant, happy to step away from face to face consulting and kick some KPI goals! Focusing on tropical destinations and luxury products, you will put together itineraries for Special Interest Groups, Family Vacations and Wedding/Honeymoon packages!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Product Manager

Melbourne, \$Competitive, Ref: 3415HC1

If you're a product professional looking for a new & exciting opportunity this is the perfect opportunity to let your career grow within this innovative expanding travel company. You will be responsible for assisting the business to grow by building new and exciting products whilst refining the current portfolio of products. Duties include research, design, costing, procurement, brochure production and training. You will engage and influence marketing strategy to ensure sales targets are met.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Travel Consultant

Central Western NSW, \$50-\$60k + Additional Paid Leave, Ref: 1774AJ01

Join one of the most popular and well established retail Travel Agencies in the Central West of NSW. An experienced and friendly team are on the look for their next team member to join their ranks and help provide friendly, superior customer service to their loyal customer base. Every day is different with a wide range of clients looking for everything from a holiday getaway package for a week away in the Pacific Islands to business class flights and an Arctic cruise expedition.

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Experienced Travel Consultant

Townsville, Generous Salary Package, Ref: 1316CGA1

This fast-paced vibrant office is looking for an experienced travel consultant to come on board and join their busy team, you will offer personal service creating the perfect holiday for each customer. Every day will be different with plenty of enquiries coming through! Book domestic and international flights, hotels and tour reservations and more. IF you are after long term career progression, a great salary, incentives & a close knit team, this could be the role for you!!!!

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Leisure Travel Consultant

Perth, Up to 50k + Super, Ref: 2345JB1

An exciting opportunity has just opened up with a high end leisure agency located near Perth CBD! Our client is seeking an experienced retail consultant with a minimum of 2 years in the travel industry. The ideal candidate will have strong GDS skills, a passion for travel and the ability to build strong rapport with customers. If you enjoy creating luxury itineraries that include air, cruise and land product, then this role is for you! Get in quick as this opportunity won't last.

For more information please call Jacqueline on (08) 6365 4313 or click [APPLY](#) now.

Marketing Assistant

Melbourne, \$50k-\$55k + Super, Ref: 3616JP1

If you have a creative edge and you're looking for a new opportunity where you'll really be able to build a long and successful career in marketing after you learn from some of the best in the business. You will enjoy building your marketing career within this fun, forward thinking travel company whilst enjoying the benefits of still working within the travel industry. This is a great opportunity to really step up to a new challenge. Don't wait as this role will fill really quickly.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.



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