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VIEW DETAILS

Cebu to Melbourne

PHILIPPINE carrier Cebu Pacific has confirmed the launch of new thrice weekly services between Manila & Melbourne Tullamarine, set to commence from 14 Aug.

Cebu will utilise 436-seat Airbus A330-300s on the Melbourne service, adding 136,000 seats each way on the route annually.

The budget carrier flagged plans to fly to Melbourne Avalon five years ago (**TD** 23 Apr 2013).

Silversea Antarctica

SILVERSEA Cruises is promoting its range of luxury Antarctica cruises aboard *Silver Explorer* or the newly refurbished *Silver Cloud* on today's **cover wrap**.

Sailings are priced from \$12,690 per person twin share on a 10-day expedition on 15 Feb 2019.

AA, QF reapply to DOT

QANTAS' Airbus A380 services between Sydney and Dallas/Fort Worth, Texas, could be in jeopardy if the Aussie carrier's latest bid to get a joint business deal with American Airlines over the line with the US transport regulator is denied for a second time.

The **oneworld** member carriers have applied to the US Dept of Transportation seeking a fresh alliance that will span antitrust immunity, revenue-pooling and improved connectivity on flights between the United States and both Australia and New Zealand.

It follows AA/QF's joint venture knock back by the DOT in 2016 when it said the previous planned business model would "harm competition" (**TD** 21 Nov 16).

In their new application (**TD** breaking news), American Airlines and Qantas said the updated joint business agreement (JBA) was "essential to maintain the parties' cooperation" and "will unlock hundreds of millions of dollars in annual consumer benefits that are not achievable through any other form of cooperation".

"The proposed JBA will be to incentivise far greater codesharing

throughout American's US network and Qantas' Australasian network, efficiently connecting passengers to hundreds of destinations behind and beyond major gateways like LAX, DFW and SYD," the applicants said.

The increased connectivity will generate up to US\$310m to existing pax through improved connections and frequencies, as well as lower connecting fares.

It will also stimulate 180,000 new pax via expanded capacity and improved service on major trunk routes, while new routes and frequencies are also flagged.

Since the DOT issued its Order to Show Cause in Nov 2016, "the parties' cooperation has, by economic necessity, retrenched".

AA/QF said that without a nod for antitrust immunity, their existing cooperation "will at best stagnate or, more likely, continue to deteriorate".

They said without codeshare support to connect its passengers onto AA's flights beyond DFW, Qantas' A380 service between Sydney and the Texas hub would be "unsustainable".

Similarly, AA's Los Angeles to Sydney and Auckland services are "at risk" without QF's codesharing support beyond those cities.

The parties argued competition remains "fierce" between the US and Australasia, and their JBA will create a more "viable" immunised competitor to Delta and Virgin Australia & Air NZ and United.

W Sydney feedback

PLANS for The Ribbon, Darling Harbour development in Sydney have opened for public exhibition, with paperwork showing it will be operated under the W Hotels Worldwide brand of Marriott Int'l.

The 450-room property is being built on the site of the former IMAX Sydney (**TD** 13 Jul 2016).

While new documents filed with NSW Planning & Environment only refer to the project as 'The Ribbon Sydney', floor plans state Level 2 will include an Away Spa - the name W Hotels uses for its spa facilities at locations the world.

Earlier artist impressions of the hotel feature the "W" logo on the structure, while files submitted last Dec state Marriott has been selected as "the hotel operator".

Feedback is open until 26 Mar.



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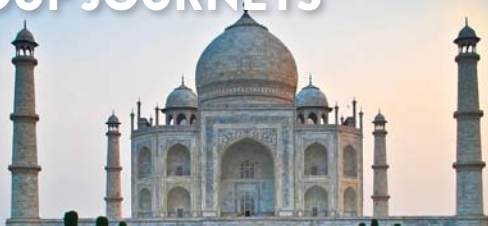
Today's issue of TD

Travel Daily today has eight pages of news and photos, a front cover page for **Silversea Cruises** plus full pages from:

- inPlace Recruitment
- Consolidated/SQ promo

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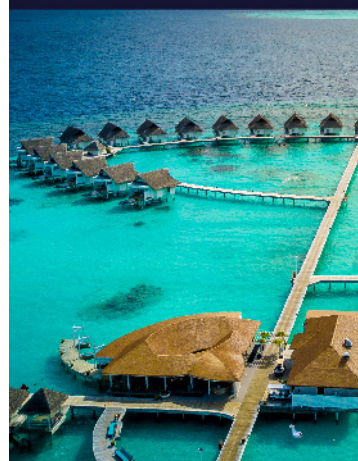
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ATPI takes Serko global

NZ-LISTED corporate travel technology developer Serko Limited has confirmed a new global agreement with travel management group ATPI, which will see Serko's Zeno travel and expense platform roll out internationally.

The five-year "binding strategic alliance agreement" will see ATPI licensed to offer Serko's Zeno technology to new and existing customers in over 50 countries.

The first customer site, in the UK, is scheduled to be implemented later this year.

"From inception we designed Zeno to be a globally scalable platform and this partnership with ATPI is an important initial step in the realisation of that vision," said Serko chief executive officer Darrin Grafton.

He described Zeno as an "integrated travel management and expense platform that will transform the way ATPI's corporate customers around the world make and change travel arrangements".

The platform offers a single interface comprising journey

planning with best fare access to airlines, hotels, transfers and car rental content.

Serko will also provide exclusive features to ATPI to leverage the platform for the marine, energy/gas and resource sectors.

ATPI international board director, Peter Mueller, said "as a leader in the corporate, energy and marine sectors, we've been amazed at how quickly Serko can solve the challenges others have not been able to address within our markets".

ATPI's global network comprises over 100 offices worldwide.

Massive turnout for Women's Day event

MORE than 400 travel industry people have already registered for next week's International Women's Day event in Sydney.

Attendees from across Australia and New Zealand will take part in the full day Inspiring Greatness summit convened by Helene Taylor of Jito Connected.

There will be 21 speakers across the day including **Travel Daily** publisher Bruce Piper, Melanie Waters-Ryan from Flight Centre, APT chief commercial officer Debra Fox, Ana Pedersen of QBT, Phil Hoffmann Travel gm Michelle Ashcroft and Abercrombie & Kent's Sujata Raman.

Limited places are still available with ticket sales closing on 01 Mar - jitoconnected.com.

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SQ boosts JNB

SINGAPORE Airlines has flagged a seasonal increase in flights between Singapore and Johannesburg, with 10 weekly A350-900XWB frequencies to operate on the route between 01 Jul and 31 Aug 2018.



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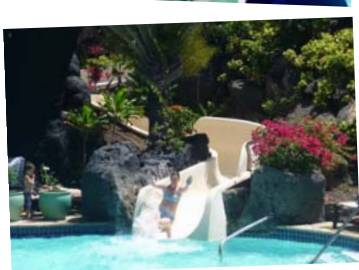
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www.travelclub.com.au

Centara giveaway

AGENTS have until close of business tomorrow to enter this month's **Travel Daily** photo/meme competition in which Centara is giving away a seven-night holiday for two to Bangkok and Krabi.

To enter, all readers have to do is submit their three favourite Centara selling points, along with a picture or meme of themselves enjoying a Centara moment.

Pictured are entries received from (top to bottom) Michelle, Helloworld Travel Maroochydore; Adam from Travel Associates and Kim from italktravel - see **page eight** for more details.



WA east-coast campaign

TOURISM Western Australia has unveiled a new campaign on the Australian eastern seaboard aimed at promoting Perth as a holiday destination.

Launched yesterday by WA Tourism Minister Paul Papalia, the 'Hotel Perth' campaign aspires to "reposition the city as a vibrant destination on nature's doorstep" and boost visitor numbers.

The push displays Perth as an "affordable place for a holiday", where multi-night hotel stays are priced across three bands - under \$200, under \$300 and luxury (\$300 and over).

Ads feature some of the WA

capital's natural landmarks, such as Kings Park & Rottnest Island, along with some of the city's new hotels and entertainment zones including Elizabeth Quay.

Papalia revealed the push to travel industry media today in Sydney, where he emphasised the message that Perth is a "quality, affordable and vibrant destination that is close to wineries, stunning beaches and a range of extraordinary natural attractions and experiences".

"Hotel Perth is a great concept which will help us highlight some of the changes that have occurred across our city, including Optus Stadium and the growing bar and restaurant scene," Papalia said.

The latest awareness push is part of Tourism WA's six-month campaign to stimulate the state's economy and create jobs.

Other Tourism WA marketing initiatives will focus on AFL and regional areas, including Broome, the Kimberley, Exmouth and the Coral Coast.

Woolworths to rejig Qantas points

WOOLWORTHS has announced a change to the earn rate of Qantas Frequent Flyer points on its credit cards, lowering the points offered for non-Woolworths purchases.

Currently holders of the Woolworths Platinum Credit Card earn 1 point per \$1 spent up to \$2,500 per statement period, and 0.5 points thereafter.

However from Apr the earn rate changes to 1 point per \$1 spent at Woolworths Supermarkets, BIG W, Caltex Woolworths co-branded fuel outlets, BWS, Dan Murphy's and Cellarmasters, and 0.5 Qantas Points per \$1 spent on all other eligible purchases.

Norwegian to PER

NO FRILLS start-up Norwegian Air Argentina has been approved to begin flights between Buenos Aires and Perth on a trans-polar flight of less than 15 hours to fly, *The West Australian* reports.

Billed as a "game changer" for Australia and Argentina, the route will provide connections between South America and Asia.



Window Seat

WHAT happens in Vegas, stays in Vegas - and that applies to marijuana too, now.

Authorities at the Nevada resort city's airport have installed new "cannabis disposal amnesty boxes" to give travellers the opportunity to dispose of any drugs in their possession prior to undergoing security screening on departure.

There are 13 of the large green receptacles scattered across the McCarran International Airport entryways (pictured below), with the initiative following a ruling which bans marijuana possession and advertising at the terminal - despite the sale of recreational marijuana being legalised in Nevada last Jul.

Officials said the new disposal bins would be carefully monitored for tampering, with a contractor securely collecting and disposing of the contents several times per week.



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Armstrong to leave RCL

ROYAL Caribbean's high-profile head of Australasian operations, Adam Armstrong, is planning to leave the company later this year to pursue other interests (**Cruise Weekly** breaking news).

He will depart his role as associate vice president and managing director for Australia and New Zealand in Aug, the company announced this morning, and will be replaced by Susan Bonner who is currently based in Miami as vice president of revenue management and onboard revenue for the group's Celebrity Cruises brand.

Armstrong has been with the business since 2009, joining the company as commercial manager when Royal Caribbean opened its local office in Sydney.

RCL Cruises senior vice president international Gavin Smith said Armstrong's contribution to the company had been tremendous.

"From just one ship in 2009 to six of the country's largest and most modern cruise ships in 2018, including the game-changing *Ovation of the Seas*, Adam has been a significant figure in shaping both the company and the modern Australasian cruise industry.

"We wish him well in his future endeavours," Smith said.

Armstrong said he had been privileged to work with some of the world's best cruise brands and fortunate to steer the local business through "an incredible period of growth".

Germany visits up

GERMANY has revealed a 4% increase in overnight stays during 2017 in the latest figures from the German National Tourist Board.

Almost 84 million international overnight stays were recorded during the year.

EK 777 order hinges on Open Skies

EMIRATES has suggested its record order for 150 new Boeing 777X aircraft could be at risk if the United States moves to wind back its Open Skies agreement with the United Arab Emirates.

In an interview with *Business Insider*, the airline's president Tim Clark hinted that the \$76 billion order with the American manufacturer could be wound back or cancelled if the US revoked the Open Skies deal.

"For one thing, I certainly won't need those 150 planes," Clark is quoted saying.

The comments follow pressure from US airlines - American, Delta and United - which have accused Middle Eastern governments of subsidising their airlines in violation of the Open Skies deal.

Emirates has vehemently denied it receives subsidies.

CTM industry rates

COMPLETE Travel Marketing (CTM) has released its 2018 industry rate brochure featuring its full range of accommodation clients in 15 destinations.

Properties are under the umbrellas of 25 different travel brands in countries across Asia as well as Australia, Canada, Brazil, the UK and the Middle East.

Rates begin from \$40 per night - **CLICK HERE** to download a copy.

Canada up 12.6%

THE number of Australians visiting Canada increased 10% in Dec when compared to the same month of 2016, totalling 37,225.

The figure brings the overall 2017 tally to 375,395 Australian visitors, up 12.58% on 2016.

Total overseas visitors to Canada (excluding US) were up 9.1% to 4.16 million in 2017.

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This week *Travel Daily* has teamed up with iVenture Card to give you the chance to win an iVenture Card to a destination of your choice for you and your travel buddy.

For your chance to win, post a photo of you and your travel buddy on instagram or facebook tagging #iventure and #traveldaily and tell us where you want to go!

T&C's: Prizes must be redeemed by 31/12/2018. Packages and attractions are subject to change.

IATA green target

ONE billion passengers will have flown on flights powered by a mix of jet fuel and sustainable aviation fuel by 2025 under a new target set by the International Air Transport Association (IATA).

The target was set this week to mark the 10th anniversary of the first flight to operate on blended sustainable fuel, a Virgin Atlantic Boeing 747 service which flew from London to Amsterdam.

About 100,000 flights with sustainable fuel operated last year, IATA says.

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IASC allocations

THE International Air Services Commission (IASC) has allocated Qantas 1,260 seats per week in each direction of passenger capacity on the Indonesia route.

Virgin Australia has also been allocated 156 seats per week of capacity on the Cook Islands route and 242 seats per week on the Fiji route.

The three determinations are valid for five years.

Astana-LHR daily

KAZAKHSTAN'S national carrier Air Astana will increase its flights from Nazarbayev Int'l Airport to London Heathrow from 01 Jun, lifting the service from five-weekly to daily.

"We are delighted to have finally secured daily flight status on what is such a prestigious and popular route - the only direct service linking the UK to Kazakhstan," said Air Astana ceo and president Peter Foster.

Old Cooloola walk

TROPICAL Treks has created a five-day guided trekking adventure on Queensland's Sunshine Coast, traversing the region from the Noosa Northshore to Rainbow Beach.

The Cooloola Great Walk will be offered from Apr and covers 88km through areas of sand dunes, lakes and hidden sub-tropical rainforests.

The 500,000-year-old Cooloola sandmass provides habitat for rare and endangered animals including the ground parrot, feather-tailed glider and koala.

The walk is fully guided and involves four camps with toilets and freshwater.

The walk costs \$1,595 per person including all camping equipment, meals and drinks, a night's pre-walk accommodation in Noosa, guides, camping permits and transfers.

It is also available on a BYO gear basis for \$1,095 - **CLICK HERE**.



FLIGHT Centre head office staff had a chance to see the first performance of *Aladdin - The Musical* in Brisbane last week, hosted by the teams from Disney Destinations International and Disney Theatrical Productions.

As the show begins its 15-week season in the Queensland capital, the Flight Centre group of 62 had a chance to meet the show's associate producer Paula McKinnon to hear about the show's secrets, including how many Swarovski Crystals make up the production's 330 costumes.

The occasion helped celebrate a big year of new additions at Disney Parks and Resorts

in the US and new theatrical productions opening in both Australia and New York.

"Everyone in this room either directly or indirectly help us (Disney) create the magic that enchants our guests whenever they visit a Disney Destination," the head of Disney Destinations International for Aust/NZ, David Clark, told the group.

Pictured at the event are Michael Cassis, Disney Destinations travel trade sales & marketing manager; Jordan Albury, Flight Centre Marketing; Ashleigh Conwell, Flight Centre Marketing; and David Clark, head of Disney Destinations Aus/NZ.

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Cheap MEL parking

MELBOURNE Airport has announced it will make the cost of parking cheaper from 01 Mar.

The pricing changes will represent up to 20% in savings off drive-up rates for parking.

The latest move from MEL is part of a wider strategy to make travel to the hub easier, with more than \$250 million invested over the last four years in the continued development of its road network in an effort to reduce travel times.

Greece with PST

PETER Sommer Travels has released three new Greek tours featuring wooden gulet cruises and land expeditions exploring the country's many ancient sites.

The latest itineraries will cater to small groups (maximum of 18 guests) and will be for travel durations between 13-15 days.

The first departure kicks off in Apr - see petersommer.com.

Hertz hybrid move

HERTZ has introduced Hertz Plug-in Hybrid Electric Vehicles (PHEVs) to its fleet in a bid to shift towards a more environmentally-conscious business model.

The company view themselves as "leaders in the environmental transport space" and will add the latest hybrids to its collection of green vehicle options in Australia and New Zealand.

Outside of a lower emissions selling point, Hertz is also pushing the cost-savings aspect of its new Plug-in Hybrid Electric Vehicles, with free charging of their electric engines available.

HX Sabre utilisation

TECHNOLOGY provider Sabre Corporation has secured a contract with Hong Kong Airlines to implement its AirCentre Crew technology service.

The product offers crew scheduling, management services and analytical capabilities.

Scenic moulds future success



ONE of the Blue Mountains' major tourist draws has secured \$27,500 in funding from the NSW Government as part of its Flagship Event Funding program. Sculpture at Scenic World will use the cash to further promote the exhibition on a broader scale and drive an increase in overnight visitation and spend.

Pictured: Blue Mountains Councillor, Kevin Schreiber; Member of the Legislative Council, Shayne Mallard MP; Scenic World managing director, Anthea Hammon & Sculpture at Scenic World Exhibition curator, Justin Morrissey.

Airbnb airline?

AIRBNB is reportedly mulling the prospect of launching its own airline according to a report in Britain's *The Sunday Times*.

The incentive for starting a bonafide carrier would be to allow Airbnb to enter the "end-to-end trip business".

"We've spent a lot of time exploring different concepts," Airbnb chief executive Brian Chesky told *The Sunday Times*.

The company has already expanded its model by investing heavily in Airbnb-branded apartments & experiences.



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Paris	from AUD	1,115	5,595
Dublin	from AUD	1,050	5,470
Zagreb	from AUD	1,075	5,490



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GOING PLACES TOGETHER

* Offer valid until 7 March 2018, unless sold out prior. Fares quoted above are for departures from Perth and are the lowest adult return prices per person including taxes, fees, and airport charges. Economy Class fares are valid for travel between 27 September - 30 November 2018. Business Class fares are valid for travel between 26 February 2018 - 20 February 2019. Blackout dates of 13 December 2018 - 13 January 2019 apply; other blackout dates in either direction may also apply. Other sale dates may be available. Other sale fares are available from Sydney, Melbourne, Canberra, and Adelaide. Fares may vary due to currency fluctuations. Seasonal surcharges and weekend surcharges may apply. For all other terms and conditions please review at time of booking.

Shangri-La Cairns revamp



DMS Connect 2018

DMS Destination Marketing Services will host its annual DMS Connect event next month in Auckland, Sydney and Melbourne.

The showcase, which targets leading incentive, event and high end leisure agents working in international travel, creates a "platform for free-flowing interactions with the world's premier destination management companies," according to DMS md Marissa Fernandez.

This year sports will be a key focus with presentations on the FIFA World Cup 2018 from Travel Russia, JTBGMT providing the latest on RWC 2019 and the Summer Olympics in 2020, and Lafayette Group highlighting Ryder Cup Paris 2018 programs.

Other partners present will include Spectra, Hosts Global and Pacific World - for details see destinationmarketing.com.au.

THE Shangri-La Hotel, The Marina Cairns will this week kick off a \$13 million upgrade which will cover all 184 guest rooms.

The transformation "reflects Shangri-La's commitment to continuously provide outstanding facilities to guests," with the company saying the renewal will secure the property's current market-leading position in Cairns.

During all phases of the makeover the hotel will continue to operate as usual, with the renovation staged to minimise disruption and the overall project scheduled for completion by the end of 2018.

SYD traffic alert

QANTAS is advising travellers to allow extra time for their journey to Sydney airport, particularly during peak periods, due to ongoing roadworks which have resulted in significant delays.

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AFTA update

From AFTA's chief executive, Jayson Westbury



SO WE hit the end of the second month of the year for 2018 and who would have thought that by now we would have a new Deputy Prime Minister and Leader of the National Party.

Yesterday (26th Feb 2018) the National Party elected Michael McCormack, member for Riverina in NSW, as its new National Party leader and as such appointed as the new Deputy Prime Minister.

Deputy Prime Minister McCormack comes from a long family history on the farm and lives in Wagga Wagga. Most recently, for the past year and half he has been the Minister for Small Business until a recent reshuffle in Dec last year, but as Deputy Prime Minister he will also take on the portfolio of Infrastructure and Transport.

All this as the Prime Minister, Malcolm Turnbull, returns from important talks with the US President and prepares for the year ahead.

There is no question that Australian politics has once again become more interesting by the day. But the real order of business is now a matter for the Prime Minister and the Parliament to knuckle down and pass some legislation.

With all this leadership scuttlebutt now behind them, the focus will turn to the federal budget which will be handed down in a few months. There is bound to be lots of talk and leaks about what is in and what is out in this year's budget and let's hope for the travel and tourism industry that the budget proves to be supportive and not another tax grab as has so often been the case with this current government.

The cut and thrust of federal politics remains a very interesting subject for us all and as the new Deputy Prime Minister takes on his role and the leadership team work on the important policies impacting our nation, time will tell if this is a good or a bad thing.

As a post script, Barnaby Joyce has been a good friend to the travel and tourism industry while in his party's top job and we do owe him a thank you for his advocacy for our industry. While Barnaby is retreating to the back bench, not to full retirement, we can't wait to see how he contains himself in the nose bleed seats.

Once again, interesting times in Canberra.

WJ India brochure

WORLD Journeys has released a new India brochure, featuring small group journeys with a maximum of 15 guests fully hosted by a professional English-speaking guide.

All departures are guaranteed and the program also offers a range of tailor-made options for the independent traveller.

For more information see the website at worldjourneys.com.au or call 1800 155 044.

LH virtual reality

LUFTHANSA has launched an "augmented reality installation" allowing travellers to experience travel without leaving the ground.

The "Open Seats" promotion sees participants captured by sensors and cameras, transporting them to a spectacular destination on a 7m² screen.

The virtual journeys can be experienced in Frankfurt & Munich, with a world tour planned for a later stage.

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Tremezzo reopening

THE 90-room Grand Hotel Tremezzo, Lake Como in Italy is making its seasonal launch on 09 Mar and will be marking the occasion by offering a special opening package deal.

Prices from \$630pp per night.

IAG Austria focus

BRITISH Airways' parent company IAG has revealed intentions to expand in the Austrian market in mid-2018.

Details on how the company will do this are scant at this stage, with its chief executive Willie Walsh stating "I expect to do something for this summer...we'll make a decision on that in the next couple of weeks".

IAG recently lost a bidding war on Austria-based airline Niki in Jan, losing to the airline's founder and namesake Niki Lauda.

SOH going green

THE Sydney Opera House will be joining Tourism Ireland's St Patrick's Day campaign by lighting up its iconic sails in a haze of green lights on Mar 17.

The annual 'Global Greening' initiative continues to grow in popularity with lots of new landmarks joining the list.

Aussie landmarks include the State Library of NSW and the Big Kangaroo Border Village.

Seal Rocks revamp

A MAJOR refurbishment at The Reflections Holiday Park in Seal Rocks, NSW has been completed.

The revamp started in 2013 and cost \$6 million to complete.

New additions include six extra cabins, a guest lounge and improved playground facilities.

"I have no doubt this redevelopment will encourage more domestic and int'l visitors to visit this beautiful part of the world," said Member for Myall Lakes Stephen Bromhead.

Money

WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US\$0.784

THE performance of the Aussie dollar over the last week saw the currency dip slightly against most of the majors, recovering a touch yesterday after a late rally in US stocks.

Other factors fuelling a recent recovery against the greenback included a solid jump in the price of both crude oil and iron ore.

Following a flat week of currency trading, some prominent experts are predicting a slide in the Aussie dollar due to interest rate differentials between the Australian Reserve Bank and US Federal Reserve which is predicted to hike rates.

Wholesale rates this morning.

US	\$0.784
UK	£0.562
NZ	\$1.076
Euro	€0.637
Japan	¥84.02
Thailand	฿24.56
China	¥4.956
South Africa	R9.079
Canada	\$0.995
Crude oil	US\$63.55



Centara Grand Beach Resort Phuket

This month *Travel Daily* and Centara Hotels & Resorts are teaming up to give readers a chance to win an escape to Thailand.

The prize

Return flights to Bangkok and seven nights accommodation at Centara Grand in Bangkok and Krabi for two.

How to win

1 Head to centarahotelsresorts.com/b2b to check out all the key selling points and amazing destinations that Centara has to offer your clients.

2 Send us your 3 favourite Centara selling points along with a picture or meme of you enjoying your ultimate Centara moment. The most imaginative entry will win. Send your entries to centara@traveldaily.com.au



Wales, QR sessions

VISIT Wales Tourism and Qatar Airways will collaborate on a new initiative to promote Wales to Aussie agents starting next week.

Together they will host a series of workshops and movie nights at 6pm showcasing what Cardiff, & more broadly Wales, has to offer Aussie travellers.

Events will be held in Melbourne on 07 Mar, Sydney on 12 & 13 Mar and in Perth on 14 Mar.

RSVPs by 02 Mar - send [HERE](#).

Pan Pac Perth gm

PAN Pacific Perth today announced the appointment of Rob Weeden to the role of general manager.

He brings more than 25 years of hospitality experience to the job.

FijiLink lounge

FIJI Airways' subsidiary FijiLink has recently opened a new VIP Lounge at Nadi Airport called "The Flying Fijian Club."

The new space is styled like a sports bar and offers wifi, drinks, TVs and meeting room, with its walls boasting an impressive array of sporting memorabilia.

Members of the Fijian National 7s Rugby team were present to officially open the lounge.

MIFGS sprouts

THE Melbourne International Flower & Garden Show will kick off and run through 21-25 Mar.

The show is targeting a slightly younger market this year, with highlights being DIY vertical gardens & Gardens by Twilight.

2018 AFTA TRAVEL PAGES, NOW WITH A COMPREHENSIVE SUPPLIER DIRECTORY.

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Travel Daily

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All things African!

Sydney

Consultant or Product Executive

Want to join a niche African operator and industry leader with a great manager that supports & takes care of their staff? With tailor made itineraries this brand has it all! If you are an African guru with extensive knowledge of the destination then this is the place for you! Create inspiring itineraries or delve into rich & diverse product with these 2 great roles. Exp. in consulting or product required.

- Fantastic famils on offer!

Call Susan or [apply here](#)

Team Leader - Groups

Melbourne

Salary to \$65K + super

This role is to oversee group movements for travel within the Aust. & NZ inbound market. This leading luxury brand has grown into an international travel group with over 50 offices worldwide! You will motivate & develop the team ensuring targets are met & that proposals are creative and priced competitively. You will represent the brand at famils & tradeshow. Must have leadership exp in Inbound.

- Inspiring product - reputable brand

Call Susan or [apply here](#)

Corporate Account Manager

Sydney

Award winning TMC

Due to growth in client acquisition, this Corporate TMC has created a brand-new Account Management role. Focusing on managing the relationship with existing clients, this role will manage client reviews, ensure SLA's are met, manage onboard/implementation or technology queries & look for new sales opportunities within your portfolios. Must have TMC Sales, Account Mgt or Client Relationship Mgt exp.

- Real career opportunities for progression on offer!

Call Susan or [apply here](#)

Airfares Specialist

Melbourne

Salary up to \$65K + super

A newly created role working for one of the most well regarded Travel Wholesalers in the business! Are you a Fares & Ticketing whiz? Do you have a solid understanding of building complex fares and issuing tickets? Then we want you! You will oversee all aspects of fares & ticketing on the Wholesale side of this great company. Must have 3 years airfares exp with advanced airfares knowledge.

- Award winning brand!

Call Susan or [apply here](#)

European Res Consultant

Sydney, Lower Nth Shore

Tailor make holiday itineraries throughout Northern Europe. Predominantly dealing with travel agents & some direct public. Ideally you will have 1-2 years' experience in a leisure or wholesale role. No Weekends!

Call Sandra or [apply here](#)

Senior Leisure Consultant

Northern Victoria, Salary neg.

Retail travel agency located 2.5 hrs north of Melbourne in the Goulburn Valley region. With high spend clientele, this agency is customer service focused & not driven by sales targets. Sell world wide destinations with a focus on cruise.

Call Susan or [apply here](#)

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are giving Vouchers during 15 February - 07 March 2018
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\$20 VOUCHER per ticket*
by increasing your sales by 10%

\$25 VOUCHER per ticket*
by increasing your sales by 20%

CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 15 February - 07 March 2018 on SQ International itineraries ex Australia plated on SQ (618) ticket stock on the Consolidated Travel IATA only. Minimum of \$5,000 in nett International total sales is required to qualify. *\$20 Voucher: To qualify a 10% growth compared to the previous year is required. *\$25 Voucher: To qualify a 20% growth compared to the previous year is required. Vouchers are capped and all sales will be tracked by Consolidated Travel at the completion of the promotion. Child, Infant, Group, Sales, Wholesale and Cancelled or Refunded tickets are not eligible. The prizes are open to all full time international selling agents only. Consolidated Travel and Singapore Airlines reserve the right to alter or cancel the promotion any time. It is a condition of accepting the prize that: the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a winning agency is unable to use a prize as stated. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes include GST where applicable and taxes are included in the price of the ticket and land content. Consolidated Travel Group ABN 60 004 692 791. Date of issue 14 February 2018.

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