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Want your career search handled confidentially? Call the experts!

*** NEW ROLE * PERTH IS CALLING**

SALES MANAGER (WA)

PERTH/ADELAIDE – LUCRATIVE SALARY PACKAGE

Looking after the WA market, you will be responsible for developing strategies to increase sales, growing sales revenue & building strong ongoing relationships with key clients. Representing a premium product, impeccable presentation skills together solid experience as a Sales Manager in the WA market is essential. Working with this amazing product, you will be thrilled with the benefits on offer here.

*** NEW ROLE * GROWING TMC**

CORPORATE ACCOUNT MANAGER

SYDNEY- SALARY UP TO \$100K

As a global Corporate Account Manager you will be responsible for the regional program with the objective of growing revenues, increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.

*** NEW ROLE * UNIQUE PRODUCT TO REPRESENT**

ACCOUNT MANAGER/BDM

NSW – SALARY \$70K PLUS UNCAPPED COMMS

This leading provider of educational tours for primary and secondary schools is on the lookout in Sydney. You will be responsible for managing a portfolio, building strong relationships & delivering presentations to increase & bring on new business. Strong salary + car allowance & uncapped commissions. Previous experience in a similar role required along with strong presentation, organisation & communication skills.

***NEW* ARE YOU TECH SAVVY?**

SYSTEMS SUPPORT

BRISBANE – \$\$ DOE + BENEFITS

Rare opportunity to join this travel provider in their systems management team. Your duties will include implementation & maintenance for suppliers/user, system release management, enhancements for business improvement, creation of documentation, troubleshooting & being the subject matter expert. Experience in a technical role with wholesale/cruise bkg. systems (Calypso, Traveltek) with great presentation & customer delivery skills. Salary DOE

MICE SALES

BUSINESS DEVELOPMENT MANAGER

SYDNEY– \$100 ++

Exciting time to join this expanding hotel group as a MICE BDM. Working as part of the sales team you will be responsible for managing the MICE market, building relationships and a pipeline to bring in new business across the portfolio of hotels. Previous experience in a similar role required with strong presentation, negotiating and contracting skills. Great salary plus bonus on offer for the successful candidate.

AND THE WINNER IS

BID MANAGER

SYDNEY–BASE SALARY TO \$100k + SUPER

Very rare opportunity with a leading TMC that is seeing extreme growth in 2017. Based in the CBD, we are on the hunt for an experienced Bid Writer/Manager to join their team. You will have experience in a similar role and if you are Shipley trained this will be held in high regard. Office located close to public transport, career progression is definitely something this company promotes. Please call for more information.

CORPORATE SALES ROLE

BUSINESS DEVELOPMENT MANAGER

BRISBANE – \$71K PKG + BONUS

Exciting time to join this expanding hotel group as a Corporate BDM. Working as part of the sales team you will be responsible for managing the corporate market, building relationships and a pipeline to bring in new business across the portfolio of hotels. Previous experience in a similar role required with strong presentation, negotiating and contracting skills. Great salary plus bonus on offer for the successful candidate.

BE CREATIVE

MARKETING MANAGER – PR AND PARTNERSHIPS

SYDNEY–\$95-\$110K PLUS DOE

Rare opportunity to join a growing and exciting brand, with over 20 offices globally opportunities could be endless. We are searching for a strong marketer who is confident approaching partners to sell the value proposition for this organization and also work with a PR agency or if you have the PR contacts do this in-house. This company offers a great working culture with an inspiring management team. Please call for a confidential chat.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

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