

UNITED
AIRLINES



A STAR ALLIANCE MEMBER 

More connections for Sydneysiders



Cuba

*Take advantage of our new route
from Sydney to Houston,
with one-stop connections to
the Caribbean and Central America.*

united.com

SM

© 2018 United Air Lines, Inc. All rights reserved.

CLIA recruitment

CLIA has launched a recruitment drive as it looks to grow its member base in 2018.

The cruise body allows agents the ability to access a number of educational offerings and discounts to Cruise360.

See **page 9** for further details.

ACCC pries Mantra sale

THE Australian competition watchdog has delayed a decision on the planned acquisition of Mantra Group Ltd by AccorHotels (**TD** 12 Oct), calling for additional information from the French-based hotelier as it investigates the potential merger.

The deal between AccorHotels and Mantra would see the hotelier's portfolio of short term accommodation top more than 325 hotels in Australia, spanning brands including Sofitel, Pullman, Novotel, Mercure and ibis (under Accor) and Peppers, Mantra and BreakFree (managed by Mantra). Submissions from interested

parties needed to be received by 17 Nov, but the Australian Competition and Consumer Commission has said it is pushing back its initial provision decision date of 01 Feb, "pending receipt of further information from Accor."

The investigation centres on the potential impact of the proposed acquisition on competition among short-term accom.

Specifically, it wants feedback on whether AccorHotels' accommodation offering competes closely with Mantra's, and what impact the buy-out would have on the "price and quality of accommodation offerings", the regular said.

Similarly, the ACCC is prying the same concerns in relation to the property management & service and franchise offerings of the acquisition.

A revised proposed decision date will be revealed in due course, the ACCC confirmed.

Today's issue of TD

Travel Daily today has seven pages of news and photos, including a front cover page for **United** plus full pages from:

- inPlace Recruitment
- CLIA

United connections

UNITED Airlines is pushing the number of one-stop connections available to Sydneysiders as part of its new daily service between Sydney and Houston, Texas.

The route offers flights to over 70 destinations from IAH.

See the **cover wrap** for more.

APT

FEEL FREE

Kimberley Wilderness Adventures 2018

Fly Free*

DOWNLOAD TOOLKIT HERE

T&C's apply

sunlover HOLIDAYS

Australia ON SALE

On sale until 15 February 2018

AATKings
Bringing Australia & New Zealand to life

Early Bird Offer
Save 10%*

Book by 27 March 2018

SHORT BREAKS

Northern Territory & Beyond

Kata Tjuta, Uluru & Kings Canyon

4 Day Short Break

From **\$1377*** per person twin share

SAVE \$306* PER COUPLE

aatking.com/short-breaks

*Terms & conditions apply Code: AK48

Back to Business

BONUS

Earn **Double Qantas Points** on eligible flights plus a chance to WIN a \$15,000 Back to Business Bonus*

Find out more

Terms & conditions apply. Permit No. NSW LTPS/17/20534, ACT TP17/02531 & SA Licence No. T17/2365.

BUSINESS REWARDS

TAUCK

Book a 2018 Amsterdam to Budapest Tauck River Cruise

Receive \$500 Air Credit* + FREE Hotel Night*

BOOK BY 6 FEB '18

FOR MORE INFORMATION

*T&C's apply

evergreen

European River Cruising Preview 2019 Out Now!



Brochure in store

CLICK FOR NEW BROCHURE >

AFTA fires up public vote

AFTA is gearing up for its third People's Choice campaign as part of this year's National Travel Industry Awards (NTIA), aiming to build on the 8,000 public votes lodged in 2017.

The 2018 People's Choice: Retail Travel Agency of the Year initiative is aimed directly at promoting bricks and mortar suburban ATAS travel agencies, AFTA says, and will officially launch on Mon.

AFTA chief executive Jayson

\$999 to London

GARUDA Indonesia is offering Economy class fares from Sydney, Melbourne and Perth to London Heathrow from \$999 return under its latest promotion.

The carrier is also offering Business class flights from \$4,440 return, or the option of upgrading to First class on the Jakarta to London leg for a total of \$7,520.

The Economy fares are on sale to 31 Mar for travel to 06 Dec.

Business fares and the mixed Business/First offer are on sale to 28 Feb for travel to 31 Jul.

Westbury said it was hoped this year would attract greater involvement from networks and independent ATAS travel agencies to maximise consumer engagement, and that invaluable market insights would be gained.

"We surveyed all 8,000 consumers that voted (last year) and learned that 49% of travellers believe that a travel agent provides the best advice when choosing a holiday destination," Westbury said.

"This scored higher than the influence of TripAdvisor, a movie, a book or a magazine, a 'great deal I found online' and even 'something I saw on social media'."

The People's Choice voting process will be promoted through *International Traveller* and *Australian Traveller* magazines and their websites, which receive 1.5 million visits per annum.

Those who vote go into the draw to win a Mekong river cruise from award sponsor APT.

Voting runs 29 Jan to 31 May and the winner will be named at the NTIAs on 21 Jul - **CLICK HERE** for more details.

NEW FOR 2018

TTC ONLINE TRAVEL PORTAL

3 Key Benefits

- 1 Duty of Care
- 2 Personalisation & Ease of Travel
- 3 The Social Ingredient

Simply register your clients via **Manage My Booking** on each brand's website to unlock these guest benefits.

A FAMILY OF BRANDS
DRIVEN BY SERVICE
TTC.COM

CRUISE OPERATIONS EXECUTIVE

Join a team of travel industry professionals in a dynamic and progressive organisation



Travel Managers
As individual as you are

TravelManagers are looking for a motivated Cruise Operations Executive to provide high level support to our network. Join the Sydney based head office team and bring your cruise travel knowledge and operational experience to Australia's most successful home based travel agency group. We'd love to hear from you.

For more information and a confidential discussion email suzanne.laister@travelmanagers.com.au or call 02 8062 6440



Travel Managers
As individual as you are

Find out more

Noree – Business Partnership Manager, QLD & Northern NSW

Earn more.
Reap the rewards of our face-to-face mentoring.

Earn. Travel. Live. More.



PRE-ORDER!
our 2018/19
Cruise & Rail Holiday Guide



click here

Holidays of Australia & the World

Virgin Australia Industry Rates ex Melbourne, Sydney, Brisbane to Hong Kong.
Sales until further notice.
Business Class from \$2,900*
\$1,600* PP AUD RETURN plus taxes.
Taxes approx. \$150* - \$200* pp

*Conditions Apply.



INDUSTRY DEALS



For more details visit www.travelclub.com.au

Scoot targets family market

NO-FRILLS carrier Scoot is encouraging families on a budget not to put off holidays abroad, challenging parents to take their kids to exotic destinations to create "a lifetime of memories around the world together".

The 2018 campaign is focused on destinations such as India, which can be accessed from Perth, via Singapore, currently priced from \$199 one-way.

"This means the culture and exotic flavours and sounds of countries such as India are really within reach, budget-wise," the Singapore Airlines' offshoot said.

Other locations targeted as part of Scoot's 2018 family marketing push include Greece, Thailand, Singapore, Vietnam, Germany and the Philippines.

A video highlighting the travel experiences of the Lucas family from Melbourne (who travelled to India) is being used by Scoot to create awareness.

View the clip by **CLICKING HERE**.

Travelport milestone

TRAVELPORT'S Rich Content and Branding merchandising tool is now being used by over 250 airlines around the world, the technology firm has announced.

The tool provides agents with a graphically rich experience when searching for and booking branded fares and ancillaries.

New NZ HLO shops

HELLOWORLD New Zealand has expanded its reach with the addition of helloworld Millwater in Auckland and helloworld Whitianga, taking the group's network in NZ to almost 70 outlets, including satellite stores.

Kings' NZ brochure

AAT Kings has rolled out its 2018/19 New Zealand program, consisting of 27 trips including a new Inspiring Journeys itinerary of North and South islands.

The Inspiring New Zealand tour explores Auckland, Rotorua, Wellington and Queenstown over 10 days, and is priced from \$7,025 per person twin share.

AAT Kings' Guided Holidays program of NZ features 16 trips, with the option of First Choice (more inclusions) and Best Buys (providing value and comfort).

View the brochure **HERE**.

WRD Coco reps

WORLD Resorts of Distinction has added the Coco Collection in the Maldives into its portfolio.

The properties include Coco Prive Private Island, Coco Bodu Hithi and Coco Palm Dhuni Kolhu.

WRD will operate as Coco's sales & marketing representatives in the Australian market.



Window Seat

NO ONE likes getting ripped off on their holidays, but a group of Japanese students were fuming when they got charged €1,145 (AU\$1,751) for three steaks in Venice, Italy.

The trio said they ordered a modest meal of three steaks, fried fish and water.

Venice Today reports that past guests to the Osteria da Luca had been charged €8 euros per 100 grams of seafood.

To top it off, it may not be the first time on their eventful trip the trio got slugged while on their Venetian vacation.

Local media reports that the group also got stung €350 (\$535) for three bowls of pasta.

So next time you go to Venice be careful, or as the Italians say, stai attento.

ADVENTURE WORLD TRAVEL

2018/19

SOUTH AMERICA COLLECTION

OUT NOW

CALL US
1300 363 055

ORDER TODAY

ALL ESCORTED TOURS GUARANTEED

SUN ISLAND TOURS

Experts in Mediterranean tours, cruises and packages

LIKE NO PLACE ON EARTH

THE OH SHIP! SALE

\$1 DEPOSIT* + FREE ROOM UPGRADE* + FREE ONBOARD SPENDING MONEY*

SALE ENDS 13 FEBRUARY 2018

*Conditions apply. See website for full terms & conditions.

MTA agent's Paris recon

MTA - Mobile Travel Agents are always across the globe and consultant Kyara Newport was recently in Paris as part of a French study tour program.

Staying at the Hotel De Crillon, Newport was treated like a queen with an apartment-sized room,

fresh daily flowers, a personal butler and a souffle cooked table-side in the hotel's awarding winning L'Ecrin Restaurant.

Pictured at the Hotel De Crillon in Paris is Mobile Travel Agents' Kyara Newport with Rosewood Hotel snr sales mgr Naoya Sato.



Kramer to Viking

ERIN Kramer has jumped ship to Viking Cruises as the line's new trade marketing manager based in Sydney.

Kramer was previously at Scenic as a trade marketing manager on a contract basis for six months.

New Club Med agent tools

CLUB Med has made a number of changes to improve its pre-existing brochure and tools following feedback from Australian and NZ agents.

The Club Med Travel Agent portal will now offer extra resources, sales tools and rewards to assist consultants.

To tie in with this, the all-inclusive chain has released new brochures to take advantage of the peak booking period for the 2018/19 season.

The collection will now feature more detail on the all-inclusive

package, family services and experiences in each resort, plus the addition of new resorts.

The brochure also includes updated maps and grids for easy resort comparison, as well as highlighting must-try experiences in each resort and region.

Club Med Australia & NZ gm Madeleine Clow said the role of travel agents was more important than ever before.

"We look forward to continuing our strong relationship with agents in both Australia and New Zealand, in rewarding with incentives and providing the tools for easier sales," Clow said.

Club Med will commence its earlybirds specials on 31 Jan, which will offer discounts of up to 30%.

Contiki US fly free

CONTIKI has launched its latest fly free offer to the United States and Canada.

The fly free deal is valid on Contiki's 55-day Epic Adventure and 25-day The Big West tours.

The promotion is part of a three piece air deal, which also allows travellers to fly return for \$599 or \$899 on select itineraries.

Contiki is also offering a 10% early payment discount on select 2018 trips booked prior to 14 Mar.

Valid until 28 Feb, the offers are with Contiki's preferred airline partners Virgin Australia and Delta Air Lines.

CLICK HERE for more.

NTL/ADL non-stop

FLYPELICAN is introducing direct non-stop services between Newcastle and Adelaide, with flights to commence in Mar.

The two-hour trip will operate three times a week from Newcastle on Tue, Wed and Fri.

FlyPelican will use Fokker jet aircraft seating 80 or 100 pax.

The regional carrier said it was open to adding more flights if the demand was strong.

exc!te
HOLIDAYS

STOP GUESSING.

Start Doing.

EXPLORE OUR GUIDE



NITMILUK NATIONAL PARK

787-10 certified

BOEING'S 787-10 *Dreamliner* aircraft has been cleared for commercial services after gaining certification from the US Federal Aviation Administration.

Other aviation regulatory nods are expected to follow the FAA's lead and certify the 787-10 prior to its entering service.

The -10 has a range of 11,910km and seats around 330 passengers in a two-class configuration, 40 more seats than the 787-9.

Bendigo glamping

BALGOWNIE Estate Bendigo in Victoria has created a new style of accommodation for guests, adding 15 luxury glamping tents.

The permanent structures will be dotted around the winery grounds of Balgownie Estate, providing "stunning views of the vineyard & countryside Victoria".

Glamping tents will be available from 01 Feb, with prices starting at \$205 per night.

FX mobile kiosks

FOREIGN exchange (FX) firm Travelex has unveiled new "On the Move" mobile kiosks at Perth Airport, aimed at giving departing passengers a chance to obtain currency closer to international departure gates.

It's been dubbed as a "world first" FX service by Travelex.

"As the global leader in foreign exchange, Travelex is committed to challenging the status quo and innovating ways to make the essential process of currency exchange easier & more convenient," said Dion Jensen.

HA/JAL codeshare

HAWAIIAN Airlines and Japan Airlines have applied to the US Govt seeking approval to launch codeshare operations between Japan and Hawaii and on flights within the Hawaiian islands.

The carriers plan to commence the codeshare deal on 25 Mar.

US Consul turns it on for United



CONSUL General of the USA Valerie Fowler opened the doors to her Sydney residence last night, playing host to guests of United Airlines.

The celebration marked the airline's first non-stop flights from Houston to Sydney, with the inaugural flight UA101 landing on Sat (**TD** yesterday).

According to Fowler, the non-stop service will get passengers to New York faster than any other way, and will open up 70 new one-stop destinations for travellers coming out of Sydney.

"This is a really exciting thing for anyone interested in the USA and Australia relations, whether it's for business, tourism, leisure

travel or students - it's a win altogether," said Fowler.

The new service is expected to attract 27,000 new visitors to Sydney, equating to a \$50m injection into the local economy.

Among the UA staff from Chicago and Sydney at last night's event were corporate partners from the States, TMC's, travel agency representatives, government delegates and media.

UA vp worldwide sales Dave Hilfmen praised those involved in securing and welcoming the inaugural flight to Sydney Airport.

Pictured is Dave Hilfmen; Valerie Fowler; Julie Reid, UA director of AUS/NZ and Geoff Culbert, Sydney Airport's new ceo.



EXOTIC ASIA

From the shopping mecca of Hong Kong to exotic Myanmar and India, Crystal's enriching Asian journeys are defined by stunningly stylish ships, epic land adventures and a level of six-star service simply unrivalled in luxury travel today.



To receive a copy of the newly released 2018/2019 Crystal Cruises brochure, visit **TIFS**.

For more information or to book contact Crystal on **T+61 2 8074 6500**
E **res.anz@crystalcruises.com** or visit **crystalcruises.com**

Terms & Conditions apply, visit crystalcruises.com/legal.

Bhutan extends friendship



THE tiny kingdom of Bhutan is aiming to double its Australian arrivals this year as it marks a landmark anniversary in relations between the two countries.

Having waived fees and introduced discounts of up to 50% for Australian travellers (**TD** 28 Nov), the Himalayan country is this year celebrating 15 years of diplomatic ties with Canberra.

At a roadshow for about 80 travel agents in Sydney last night, Bhutan's Minister for Economic Affairs Lyonpo Lekey Dorji said the initiative recognised the role Australia had played in assisting the country's emergence as an open democracy.

"This is a small token of our appreciation for what the people of Australia have done," he said.

Under the Bhutan-Australia Friendship Offer, all Australian nationals visiting Bhutan between Jun and Aug this year can opt not to pay the mandatory

minimum daily package rate of US\$200pppn, and instead pay only the Sustainable Development Fee of US\$65pppn.

Australians can also receive airfare discounts of up to 30% and hotel savings of up to 50%.

Having welcomed 2,200 Australians last year, Bhutan hopes the anniversary initiative will result in a 100% increase in visitors during 2018.

Dorji said the demographics of Australian visitors had been diversifying recently as the country attracted younger visitors and those looking for luxury and cultural authenticity.

Pictured at last night's event are Bhutan Minister for Economic Affairs Lyonpo Lekey Dorji, the country's Consul General to Australia Catherine Harris, Tourism Council of Bhutan director Chhimmy Pem, and Bhutan Dept of Bilateral Affairs director general Kesang Wangdi.



A VERY happy new year to all the loyal *Travel Daily* readers as Australia well and truly returns to work after a long hot summer. This past holiday season has fortunately been one without any significant global incidents or drama and for the travel industry this has been welcomed. Last year definitely presented us all with many dreadful incidents and I guess all we can do is hope that 2018 is not a repeat of any of that. Sadly, the world remains on alert for something to happen somewhere and it does seem that these days we have all become more prepared to deal with incidents when they occur.

On a brighter note, I expect 2018 to be a good year for the travel industry. The Australian economy is bubbling along well and apart from crazy global impacts, the forecast appears to be for a stable 12 months. That all should mean that people travel both for business and pleasure and this should bring with it good results for all in the industry.

For AFTA, we will be bedding down the new AFTA Chargeback Scheme (ACS) as more and more members join on to the program to get the protection they need against credit card chargebacks. In addition to this, AFTA will be getting out and about more and more as we bring on a business development executive in the second quarter of this year. This will enable AFTA to be on the road visiting with members, talking about all the terrific products and services AFTA has to offer, along with explaining the new ACS scheme to new members who choose to join.

All this with the normal colour and movement of talking with our friends in Canberra in the lead up to the next Federal Election. Not sure exactly when that will be, but both sides are already talking about policies and developing ideas that we hope will bring benefits to the travel and tourism industry across the country.

So as my first column for the year, hello to all and I look forward to another action packed year for the travel industry throughout 2018.

Raman on tour

ABERCROMBIE & Kent's regional md for Australia/Asia-Pacific Sujata Raman will host a small group tour through Egypt from 08-20 Sep.

The trip travels from Cairo to Luxor, Aswan and Alexandria, including a Nile cruise, priced from \$9,995ppts.

Etihad OTP record

ETIHAD Airways has recorded its best operational on-time performance since 2009, with 82% of departures and 86% of arrivals coming within 15 minutes of schedule during 2017.

Scenic '19 preview

SCENIC is offering a price freeze and included flights as part of its newly released 2019 river cruise preview program.

Travellers can book 2019 cruises at 2018 prices across all departures, and take advantage of included flights to Europe when booking a Standard Suite on a cruise of 11 days or more.

Flights to Europe are available for \$995 per person including taxes when booking a Balcony Suite on a cruise of 11 days or more departing Apr-Sep.

Launching in 2019 will be an eight-day Highlights of Normandy and the Seine itinerary.

PRINCESS CRUISES
come back new

50
alaska

PRINCESS
EZAIRES

Book your place to **Alaska!**

Win a Denali Explorer 12 night Alaska Land & Sea Holiday. Including a Balcony stateroom for 2 on board Island Princess PLUS \$4,000 eZAir credit for flights! Visit www.onesourcecruises.com.au for more.

Terms and conditions apply

Solo trvlr not alone

THE tourism industry fails “to cater for the needs of the growing solo traveller market,” says Liz Young, managing director at Individual Traveller.

Young made the comments in concurrence with a recent call from Lonely Planet for the industry to do more to combat the financial disadvantages solo travellers face such as an average of 20% more on insurance and 50% more on accommodation.

“Operator-beneficial packages have been the cornerstone of the tourism industry for too long...allowing the possibility of discriminatory practices to flourish,” Young said.

Dodgy visa services

NSW Minister for Better Regulation Matt Kean has warned consumers seeking Temporary Work Visas (subclass 457) to avoid dealings with North Sydney-based migration agency Goldman Pintex Management following 11 complaints of malpractice since Sep 2016.

The caution also extends to dealings with the company’s sole director and shareholder, Yoon Seok “Joseph” Choi.

Work visa applications are exchanged “for a hefty fee of up to \$60,000” and “in a number of cases...the trader failed to refund instalments already paid,” Minister Kean said.

Aus Open lures travel trade



SHARP-EYED viewers of the Australian Open tennis on TV last Fri night would have noticed repeated shots of Webjet’s Dave Galt and Dennis Alysandratos of Consolidated Travel in the crowd.

The pair were highlighted because they were sitting next to Nick Kyrgios’ father in the player’s box during the 17th seed’s third round winning match against his idol, Jo-Wilfried Tsonga.

Gemini conversion

STAR Cruises has revealed that it will be converting its *SuperStar Gemini* into a floating hotel from 07-16 Feb at Sanya Phoenix Island International Port in China.

The cruise company made the move to take advantage of Chinese New Year festivities with pax on board able to enjoy a new festive program including the Candlelight Valentine’s Day Dinner at Sea and Lunar New Year Reunion Dinner at Sea.

Packages are inclusive of daily buffet breakfast for two.

North Australia Tourism Inf fund

LABOR leader Bill Shorten has unveiled plans to form a local advisory panel for a proposed \$1 billion Northern Australia Tourism Infrastructure Fund.

The group will be comprised of community and business leaders, tourism operators and experts from major regional tourism centres who will work towards forming a list of key projects that Labor can action if they win the next federal election.

Such projects will likely include regional airport capacity, cruise ship infrastructure, attracting int’l tourists and airlines to regional centres and new attractions.

“It will be established in the next few months so that it can start providing advice and recommendations to Labor this year,” Bill Shorten said.

Hyatt Centric Ginza

HYATT Hotels has opened the Hyatt Centric Ginza Tokyo in Japan, the first property to open for the Centric brand in the Asia-Pacific region.

The 164-room hotel merges modern and traditional designs and features a signature restaurant called Namiki66 and city skyline views.



Opportunity for an individual with an entrepreneurial spirit and a minimum of 6 years experience (ideally as a travel specialist) to launch an established global luxury tailored travel agency into the Australian market. A passionate self-starter who has an understanding of tailored experiences around the world and is able to network with HNW individuals based in APAC. Commercially aware and with the ability to progress the go-to-market strategy, the candidate needs strong client management skills and sales performance. Responsible for managing sales and generating new clients in the region.

We offer a competitive package and a great working culture. Please send your CV via email to HR@lightfoottravel.com along with a cover letter.

Shape the Future of Travel

Training Instructor Sydney – apply now.

Design and deliver training to our customers with your knowledge of IATA, Travel Agency operations and GDS systems. This exciting 12 month contract is a great opportunity to join our Learning Services team in Sydney!

www.amadeus.com/careers



EDITORIAL

Editor in Chief and Publisher – Bruce Piper

Managing Editor – Jon Murrice

Editor – Guy Dundas

Contributors – Jasmine O’Donoghue, Matt Bell, Adam Bishop, Jenny Piper, Christian Schweitzer

info@traveldaily.com.au

ADVERTISING AND MARKETING

Sean Harrigan and Lisa Martin

advertising@traveldaily.com.au

BUSINESS MANAGER

Jenny Piper

accounts@traveldaily.com.au

Suite 1, Level 2, 64 Talavera Rd
Macquarie Park NSW 2113 Australia
PO Box 1010 Epping NSW 1710 Australia
Tel: 1300 799 220 (+61 2 8007 6760)

Travel Daily operates by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.



inPlace

RECRUITMENT

Connect with us



Let us help you find your dream job for 2018!

[Click HERE for more jobs!](#)



Product Executive North America

Sydney

Salary to \$55K + super + a tonne of benefits

With over 30 years designing amazing adventure travel itineraries, our client is part of a large travel group. The primary purpose of this role is to support the Product Manager with all aspects of product for the North American region. Ideally you will have a background in retail or wholesale with extensive knowledge of North America. Strong creative writing & communication skills are a must!

- Experienced professional team

Call Susan or [apply here](#)

Product Mgr/ Designer - India & Sri Lanka

Melbourne CBD

Salary \$60 - \$70K + super + travel opportunities

Design bespoke itineraries to this exceptional part of the world! Our client is an award-winning travel company who specialises in India & Sri Lanka. They are based in Melbourne and have an amazing product and passionate team of specialists. Must have extensive knowledge of these regions as well as proficiency in copy writing and website content management experience to apply.

- Lots of opportunity to travel with this great role!

Call Susan or [apply here](#)

Adventure Travel Reservations

Sydney CBD

Salary \$50 - 55K + super + up to 10% bonus

If you love adventure travel and selling bucket list destinations then you will LOVE this role! Working for a leader in adventure tourism selling tons of inspirational destinations and experiences, this role is too good to pass up! If you have retail or wholesale travel industry exp. and solid travel systems knowledge, coupled with passion & good customer service will see you land this role!

- Sell unique product worldwide!

Call Susan or [apply here](#)

Event Coordinator

Sydney

Salary \$55K + super

As an Event Coord for this highly regarded Sydney based agency, you will support the Events team for new and existing clients and manage all the logistics for the programs held Australia wide. Ideally you will have up to 2 years' experience in an event agency environment & be competent managing delegate registrations. Event logistics exp. as well as EventsPro / Air software also required.

- Domestic conferences and meetings

Call Peter or [apply here](#)

Ticketing Consultant

Sydney CBD, Salary 45K + super

Support retail agents & direct clients with fare & ticketing enquiries. A busy role working as part of a larger team. Must have good fares knowledge including; RTW, nett fares, published fares & refunds with res & ticketing experience.

Call Susan or [apply here](#)

Corporate BDM

Sydney, Salary to \$75K + super

Seeking an experienced BDM to sell & pitch to potential clients in the SME space. The focus of this role is to develop sales opportunities in the corporate market & increase the market share. Globally recognised TMC.

Call Susan or [apply here](#)

Connect with us 
www.inplacerecruitment.com.au

[Click](#) to register as a Job Seeker
Call 1300 inPlace (1300 467 522)



Ride the wave of success join CLIA today

CLIA membership gives you access to:

- CLIA's Online Learning Academy: Enhance your cruise selling skills and maximise your commission.
- CLIA's New Members Hub: From the latest travel news to cruise line brochures, and ship inspections to cruise line promotions & deals and much more.
- CLIA's Comprehensive Resource Library

Other benefits of CLIA membership include:

- Exclusive use of the CLIA logo on all your marketing material
- Your name listed on CLIA's Travel Agent search on www.cruising.org.au
- Member only access to CLIA's Global "Plan A Cruise Month" campaign
- Discounted tickets to Cruise360, the cruise industry conference event of the year, and the annual Cruise Industry Awards Dinner
- EMBARC ID card – for instant industry recognition
- Discounts on a wide range of everyday consumer brands

If you are serious about selling cruise then sign up today!



02 9964 9600



www.cruising.org.au



info-aus@cruising.org