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Travel Daily First with the news

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Soul Matters

Wednesday 4th July 2018 CLICK FOR DETAILS

New call to lift air limits

NYC

Flights to New York from

Getaway fare departing Brisbane and Melbour

FIND FLIGHTS





THE Tourism and Transport Forum (TTF) has stepped up its campaign to remove aircraft movement restrictions at the country's busiest gateway. releasing a new report that recommends a series of changes at Sydney Airport.

The lobby group said today inflexible restrictions were hampering the domestic aviation network nationally and having a significant impact on productivity.

It called on government to adopt a raft of recommendations in the report, including the removal of hourly caps on aircraft movements and measures to allow backlogs to be cleared after flight delays.

TTF ceo Margy Osmond said reforms contained in the report - Connecting the Dots: Enhancing

Today's issue of TD

Travel Daily today has seven pages of news and photos, a front cover page for Ponant, plus full pages from:

Albatross Tours

ROADSHOW 2018

 Travel Trade Recruitment **Bentours**

our National Aviation Network would deliver significant benefit to the national economy.

"The rigid and outdated operating restrictions at Sydney Airport must be immediately reviewed in order to allow the national aviation network to be more flexible and recover quickly when exceptional circumstances, such as significant weather events, lead to delays and disruptions," Osmond said.

She said although the planned Western Sydney Airport was welcome, travellers would still face delays and inconveniences ahead of its opening.

"This is a national issue and the restrictions must be reviewed in the context of their impact on the entire network," Osmond said.

Ponant offers \$500

PONANT is offering a trade incentive of \$500 for bookings on Kimberley or Antarctica expedition cruises, as well as 5% bonus commission.

The deal is part of Ponant's 30th anniversary celebrations - see today's cover page.



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page 1



Tigerair drops Townsville

QF to boost Manila

QANTAS has applied to increase its services to the Philippines, seeking approval for daily flights between Sydney and Manila.

In an application to the International Air Services Commission (IASC), the carrier says it plans to boost its Manila flights to seven per week from 28 Oct and is seeking an additional allocation of 152 seats.

Qantas currently flies six services per week on the Sydney-Manila route, operated by Airbus A330-200 aircraft.

It has requested that the seats be available to a whollyowned subsidiary, which would potentially allow Jetstar to enter the Philippines market.

The allocation is requested for a period of five years.

TIGERAIR Australia has confirmed it will withdraw from Townsville on 01 Aug, ending its direct services from Melbourne after just over a year of operation.

"Our main priority is to reaccommodate affected customers on to other Virgin Australia services, via Sydney or Brisbane, to ensure that there is minimal disruption to our customers' travel itineraries," the airline said in a statement.

It attributed the withdrawal to a focus on "operational requirements, demand and market dynamics".

The route was launched in Jun last year, operating four times a week (TD 22 Jun 2017).

Quick! Jump in! we're taking 40 lucky agents with us to fiji!



Register & complete our Matai Online Training Program before 27 July to go into the draw to WIN a spot. PLUS! The first 150 agents to register and complete the program will receive a \$30 gift voucher.



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and YouTube videos. For more, see page eight.

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Hapag orders ship HAPAG-LLOYD Cruises has

PRISTINE TASMANIA COASTAL EXPEDITIO

Townsville Airport chief

been unsuccessful.

he said.

operating officer Kevin Gill said

efforts to retain the service had

"We were extremely keen for

this service to continue and made

"This service has helped to grow

every effort, liaising closely with

Tigerair to ensure it remained,"

the Townsville tourist economy.

flying up to North Queensland,

and also to stimulate growth from

all other major airlines flying into

with thousands of Victorians

24 years young!

celebrating another successful

year, with 04 Jul 2018 marking the publication's 24th birthday.

1994, who produced the daily newsletter initially as a 2-page fax. Ten years later Bruce and Jenny Piper took over, and with the rise of the internet and email the rest,

Travel Daily was the brainchild

TODAY Travel Daily is

of founder Mike Heard in

as they say, is history. We'd like to thank our thousands of readers for your ongoing support, guidance, input and friendship which continues to inspire us to produce the best publications in the travel sector.

Albatross toolkit **ALBATROSS** Tours is

its 2018 European Christmas

encouraging agents to check out

The portal features social media tiles, brochures, flyers, posters

Townsville," he said.

EXPEDITIONS

Small ship Coastal Treks plus Sydney to Hobart cruise

announced plans to add another expedition ship to its fleet after signing a contract with the Norwegian Vard shipyard.

The Hanseatic Spirit will launch in the second guarter of 2021 and will be the cruise line's first "adults-only" vessel.

When completed, Spirit will boast 120 cabins and suites, 230 pax capacity, seven passenger decks and three restaurants.

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Wednesday 4th July 2018

Etihad's new structure



Today's issue of TD is coming to you from Italy courtesy of Viking Cruises which is this week hosting a group of Australian travel agents on its brand new Viking Orion.

VIKING Orion today visited Sibenik in Croatia, a delightful seaside town on the Dalmatian coast and home to a World Heritage stone cathedral which is truly an unexpected gem.

Tomorrow we head back to Bari in Italy - but some on board are enjoying the facilities so much that shore excursions are right off the agenda!

For example, check out the huge spa and fitness centre complete with a snow room - in our latest blog post from the trip, which is now online at traveldaily.com.au/content/blog.

ETIHAD Aviation Group has embarked on a major refresh, which will see the airline "streamline operations" and "focus on improving its core operating performance".

A fresh executive leadership team will oversee a restructure of the company into seven business divisions reporting to group ceo, Tony Douglas, as opposed to individual businesses operating under a group structure.

Douglas joined the carrier in Jan (TD 29 Sep) and embarked on a company-wide review, in an attempt to turn around the carrier's performance, which last year recorded a loss of US\$1.52 billion, an improvement on the 2016 deficit of US\$1.95 billion (TD 15 Jun).

He said the eventual aim of the process was for Etihad to "be in the best shape to ensure its long-term sustainability, enabling it to meet the challenges of an

aviation industry in constant flux". The restructure will see Peter Baumgartner move from the role of the airline's ceo into a strategic advisor role. Mohammad Al Bulooki promoted to coo. Robin Kamark will become cco. and Ibrahim Nassir as chief human resources and organisational development officer.

The seven new business divisions will be Operations, Commercial, Maintenance, Repair & Overhaul (MRO), Human Resources, Finance, Support Services and Transformation.

MEL traffic reduced

NEW lanes will open between Melbourne Airport and Melrose Drive over the coming weeks, which are set to cut more than 13 minutes off travel time from the airport to the city's CBD.

The new lane additions also aim to reduce flow breakdowns.



AIRBUS has unveiled a beluga whale-inspired livery for one of its new cargo aircraft (pictured).

The paint job for the BelugaXL oversize cargo airlifter was chosen following a poll of 20,000 people, with 40% wanting to see a jovial looking whale take to the skies.

The distinctive jet will now undergo ground tests before taking off later this year.

We can only assume that the crew on board its maiden flight won't have any reason to blubber because they will have a whale of a time. Sorry.





Celebrate 4th July 2018

See you tonight! Join us in celebrating 4th July with a one-off, tailored all American feast. Tonight's event will include cocktails, a crab eating contest, games and fantastic prizes!

Time: 6pm Venue: The Morrison

American Airlines

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Westin to hit Adelaide

MARRIOTT International has signed a deal to introduce its Westin brand to Adelaide as part of a major redevelopment of the city's General Post Office (GPO).

Set to open in 2022, the hotel will mirror its Sydney counterpart in utilising the heritage GPO building and a new tower being constructed alongside.

It will offer 285 rooms with views of the city and Victoria Square in a project being driven by the Greaton Group.

The announcement means Westin will more than double its Australian footprint over the next five years, with hotels also planned for Brisbane, Darwin and Coolum in addition to the existing Sydney, Melbourne and recently opened Perth properties.

"The brand is enjoying phenomenal growth across Australia, where it has developed a loyal following thanks to its unique positioning around wellness," said Marriott International senior director of development for the region Richard Crawford.

"The Westin Adelaide joins Marriott International's growing presence in the Pacific, where we're on track to have 50 open hotels by 2020," he said.

The hotel will offer a restaurant, tearoom and specialty bar, as well as gym facilities, an outdoor pool and a Heavenly Spa by Westin.

Qantas webinars

QANTAS is hosting a 15-minute webinar on Wednesday 11 Jul covering information on recent codeshare announcements, aircraft reconfigurations and upgrades, and name changes.

CLICK HERE to register for the 8:30am session; CLICK HERE for the 9:30am session; CLICK HERE for the 10:30am session & CLICK HERE for the 2:30pm session.

Viva Las Vegas

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EIGHT Flight Centre agents were recently flown to the "Entertainment Capital of the World", Las Vegas, thanks to the Las Vegas Convention and Visitors Authority and United Airlines.

The trade incentive saw the group flying United Airlines' Economy Plus class, before putting their feet up at The Signature at the MGM Grand. Over the five-day trip, the agents enjoyed a tour through Red Rock Canyon, a night flight over The Strip, a trek through the Downtown Arts District plus super car racing at Exotics Racing.

FREE TRAVEL

The agents are **pictured** at Red Rock Canyon: Stephen Smith, Chris Bailey, Jamie-Lee Albury, Craig Townley, Clare Wood, Samantha Harrison (UA), Melissa Lennox, Ryon Tocknell, Josh Steele and Annelise Marcou.



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travel counsellors



Auckland Britomart

CONSTRUCTION is underway for The Hotel Britomart, the first premier hotel for Auckland's Britomart precinct.

The 10-floor hotel will have 99 rooms & five suites, retail outlets and food and beverage offerings & will be managed by TFE Hotels.

Bookings will open in late 2019 for an opening in early 2020.

Express incentive

SCENIC and Evergreen Cruises & Tours are rewarding agents who book online via Express Book during Jul by paying them a bonus \$50 per booking.

A new webinar has also been loaded onto the Scenic Agent Hub providing an update on the system, including how to book, manage and track bookings and managing payments - head to www.scenic.com.au/hub/training.

BA family travel

BRITISH Airways has launched a new family initiative which has seen the opening of a permanent family check-in area at London Heathrow's Terminal 5 which includes family boarding passes and special security lanes. The new areas apply to groups with kids under the age of 12.

Wednesday 4th July 2018

Oceania webinar

OCEANIA Cruises recently announced its first-ever Oceania Expert Webinar Series commencing tomorrow and running through to Aug 2018.

The online sessions aim to cover information and advice on all things Oceania Cruises.

"This is one of several new initiatives...to support our partners," said Oceania Cruises vp sales Steve McLaughlin. Register for 12 Jul session **HERE**.



CUSTOMER SERVICE CONSULTANTS WANTED

Our Customer Services team is the 'front line' of our business, providing exceptional customer service to our valued trade partners. We're seeking experienced and passionate Consultants to join our Sydney team.

Minimum of 12 months experience within the travel industry in travel operations (wholesale or retail) is preferred with:

- Excellent phone manner
- Excellent written and oral skills
- Superior attention to detail and ability to multi task
- A great sense of humour and positive 'can do' attitude

Backed by an established Customer Service Department, you will receive the resources and support needed in order to succeed.

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To apply, forward your CV and covering letter to **hr@globus.com.au** with the position title in the subject line by Friday, 6 July.

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Disney's Incredi Roadshow



LAST night the Disney Days roadshow landed in Sydney, with agents hosted at Event Cinemas in the CBD to celebrate the release of Pixar's latest film, the *Incredibles 2*.

"Australians have always had an affinity to the Disney brand, and since the expansion of Marvel, Star Wars and Pixar we continue to see year-on-year growth for all destinations, in particular the Disneyland Resort in California," Michael Cassis, travel and bdm for Disney Destinations International told **Travel Daily**.

Cassis updated attendees on the latest from Disney, with Disneyland Resort set to open a new hotel in 2021, Disney Cruise Line to launch three new cruise ships in 2021, 2022 and 2023, and Hong Kong Disneyland will open a new attraction almost every year until 2023.

Disneyland Resort and Walt Disney World Resort are also in the final stages of construction on the Star Wars: Galaxy's Edge which will open next year.

Pictured are: Nicole Laurie, Virgin Australia account manager; Alba Aradillos, Delta Air Lines account manager; Michael Cassis, Disney Destinations travel business development manager; Louise Walker, Disney Destinations travel business development coordinator; & Paul Konat, Disney Destinations marketing & media strategy manager, from the Canada office.

MEANWHILE, Disney Destinations, Delta Air Lines and Virgin Australia are offering agents the chance to win a spot on a megafam to Walt Disney World Resort - see **page seven**.



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Emirates park pass

EMIRATES has partnered with Dubai Parks and Resorts to offer its passengers an exclusive pass to visit four parks in the city -Motiongate Dubai, Bollywood Parks Dubai, Legoland Dubai and Legoland Water Park.

The special bundle gives customers the choice of visiting any of the four parks over a twoday period for AED495 (A\$183) for adults.

For more info CLICK HERE.

Marriott ILG deal

MARRIOTT Vacations Worldwide Corporation (MVW) stockholders will formally vote on 28 Aug on the proposed purchase of global vacation company ILG for an estimated \$4.7 billion.

ILG is the exclusive global licensee for the Hyatt, Sheraton, and Westin brands in vacation ownership.

Cover-More Bali

TRAVEL insurance company Cover-More is reminding agents that its Cancel-For-Any-Reason (CFAR) policy launched in Apr (TD 11 Apr) covers disruptions caused by Mt Agung for Aussie travellers to Bali

"When travellers...choose to add CFAR cover, they can plan to travel to Bali knowing they're covered for Mt Agung activity," said Cover-More gm, sales and marketing Mike Stein.

CFAR cover must be taken within seven days before trip purchase & cancellations need to be seven days prior to departure.

FJ Nadi-Narita flights

FIJI Airways (FJ) has launched direct flights between Narita, Japan and Nadi, operating on a three-times weekly frequency. The new service will take eight hours and 40 mins flight time.



BUSINESS DEVELOPMENT MANAGER/PART TIME - WA

The Company

At Skimax we have 20 years' experience helping clients find the very best ski holiday options. Our aim is to provide quality ski packages that are tailor-made using first-hand knowledge. Our dedicated team of ski and snowboard enthusiasts have travelled far and wide to visit all the ski resorts we sell so they can give an honest, first hand opinion of the best places to go. It's a tough job, but someone has to do it.

The Role

- Reporting to the National Sales Manager, this role is focussed on developing relationships and driving sales in WA.
- This will be achieved through cultivating strong relationships with existing customers, driving brand awareness, and identifying new customer prospects by effectively representing the brand to the travel industry and consumers.
- 2 days a week

The Candidate

- The new team member will be a self-motivated sales professional with proven sales experience within the travel and tourism industry along with proven experience converting sales.
- · Excellent organizational and interpersonal communication skills with particular emphasis on presentation, analytical and sales expertise, and negotiation techniques with the ability to achieve results while working independently.

Please forward your resume to jcoros@skimax.com.au

Accommodation Updates

WELCOME to Accommodation Updates, Travel Daily's Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



A co-working space at Mantra Samui Resort in Koh Samui called Work | Lounge has opened. The space offers high speed wi-fi, a guest pantry, a printer, an IP telephone for free international calls, hot desks, and a blackboard. There are also sofa areas, a

billiard table, TV screens, and a PlayStation.



The 118-room Hampton Inn Jacksonville Downtown I-95 Central has completed a major renovation of its exterior building, guest rooms and public spaces. The renovations include wall vinyl throughout the hotel, new furniture in common areas as

well as quest rooms, new light fixtures, enlarged fitness centre and new pool furniture.



Destination Kohler, has completed its expansion at Kohler Waters Spa in Kohler, Wisconsin. The spa features 13 new treatment rooms, an expanded common space with an increase of 20 lounge seating in the pool-side relaxation area, a bridal

suite and a health-conscious cafe with outdoor & indoor seating.

PAL flight welcomed at BNE



THE first A321neo non-stop Philippine Airlines (PAL) flight from Manila-Brisbane received a official welcome which included a water cannon salute when it touched down yesterday (TD 03 Jul).

The Airbus A321neo aircraft carried 151 passengers on its maiden flight, with the new PAL service schedule to operate on a four times weekly frequency.

Features on board include 12 full-flat Business class seats, 156 Economy seats with more legroom, in-seat TV monitors on all seats, free wi-fi connection, more in-flight entertainment options and reduced noise levels.



PAL now operates a total of 16 weekly flights to three points in Australia – Sydney, Melbourne and Brisbane.

Pictured: The inaugural nonstop PAL flight lands in Brisbane to much fanfare, and inset the A321neo Business class seats.



Northshore goes offshore



NORTHSHORE Travel recently marked its 25th business anniversary with a surprise celebration organised by staff who kept details secret for two months prior to the festivities.

The celebration took place on a harbour cruise, which was enjoyed by 59 clients of the agency, representatives from Qantas Holidays, Cruise Traveller, Qatar Airways, staff from Northshore Travel and head of Corporate, Associate and Affiliate

Gateway Arch open

THE USA's city of St Louis has unveiled a US\$380 million redevelopment of its Museum of the Gateway Arch.

New features include a circular entrance and upper-level lobby facing downtown St Louis, with customers now entering through a custom-built glass and stainless steel enclosure system.

The expansion is the facility's first renovation since 1976.

Travel Daily

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Travel Daily is part of the Business

Networks at Helloworld Travel Limited David Padman. Northshore Travel, a member of Helloworld Travel, was established in 1993 as Travelscene Gordon and is headed up by owners Samantha

O'Donovan and Deborah Moffat. Pictured are the team at

Northshore Travel - Vivienne Zaarour, Samantha O'Donovan, Deborah Moffatt, Kim Earle, Kym Stracey and Angella Sposari.

SpiceRoads trips

TWO new Sri Lankan tours have been added to SpiceRoads Cycling's offering.

The four-day Splendors of Sri Lanka covers 174km and takes cyclists into the tea country with the opportunity to experience local culture.

The five-day North Sri Lanka by Road Bike is a 338km tour that takes cyclists on a flat terrain tour of Jaffina Peninsula & UNESCO World Heritage sites.



Win a trip to Walt Disney World

This month, *Walt Disney World* in Florida, Virgin Australia and Delta Air Lines are giving *Travel Daily* readers the chance to win two places on

In a 1-min video, 250 word blog or instaworthy photo/meme, tell us why your Christmas in July wish is to travel with Virgin Australia and Delta Air Lines to *Walt Disney World* Resort for the Christmas season?

"A Very Merry Toy Story Land Christmas Mega-Fam" flying Virgin Australia and Delta Air Lines to Walt Disney World Resort in Florida. Send your entries to disneycomp@traveldaily.

disneycomp@traveldaily. com.au. The most creative judged entry will win one of two *Travel Daily* Exclusive places on the famil. click here for T&CS

For more info visit wheredreamscometrue.com.au

Water Disnep World Resort australia

Malaysia Airlines up

MALAYSIA Airlines Berhad (MAB) has reported a year-onyear (YoY) yield improvement of 6.6% in Q1 ending Mar 2018, but is preparing for a tough year ahead due to "competition and exchange rate volatility".

Total revenue grew by 2% YoY but Malaysia Airlines Group chief executive officer Izham Ismail said the company underperformed against budget in 2017, and was "hampered by an adverse exchange rate swing".

B&R active trips

BUTTERFIELD & Robinson has released two new itineraries with Uniworld for 2019 - the Seine River Cruise Biking & Danube River Cruise Walking - **CLICK HERE.**

Aussies love Japan

📥 DELTA

SKYSCANNER has revealed that Australian bookings to Japan are already 35% higher compared to figures from the first half of 2017, making it among the fastest growing spots for Aussie tourists.

The findings complement data from the Japan National Tourism Organization that states Australian travellers visiting the country have risen by 170% over the last five years.

Kana Wakabayashi, executive director, Japan National Tourism Organization Sydney, said promotion of the country remains a key driver for steady growth.

"We offer experiences that can't be found anywhere else, like eating yakitori in a lane-way bar and chatting with locals, or hiking ancient trails," she said.

LOOKING FOR A SPECIFIC INDUSTRY SUPPLIER?

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Luxury Yacht Charter Sales Consultant

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I am seeking an enthusiastic professional to join my client's dynamic sales team. This is an exciting new role with client that specialising in Yachting on Sydney harbour & internationally. Rub shoulders with the stars and people with high wealth - no day is the same working for this tight knit family business. Your role will be to help assist in achieving monthly targets. You will report directly to the Head of Sales & be working with some of the most renowned luxury boats in the Charter industry.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

Corporate Travel Consultant | Contract Role

Sydney, \$30+ p/h, Ref: 2134AJ4

An exciting opportunity has presented itself for an experienced Corporate Travel Consultant. The only aspect more amazing than the location is the salary on offer! In order to be successful for this role and reap the associated rewards, you will be experienced and confident when dealing with corporate clients. You will be servicing existing clients and enjoy building and nurturing relationships while helping out with every aspect of the clients travel requirements. Galileo preferred.

For more information please call Antony on (02) 9119 8744 or click APPLY now.

Travel Consultant | M-F | Earn BIG \$\$\$

Toowoomba, \$50k + Super + Commission, Ref: 2023AW1

Our client is an award-winning agency, looking for a self-motivated, experienced consultant! Working Monday-Friday, you will be happy to continue building client relationships and exceeding their expectations, as well as create and look after new business! With your strong focus on customer service and a desire to excel professionally, you will be happy to work autonomously in a fantastic team environment! This role will enable you to develop your travel product knowledge, achieve sales through service and earn BIG \$\$\$.

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

Travel Consultant – PART TIME!

E. Suburbs Mel, Salary & Bonus + Super, Ref: 3502JP1

A great opportunity has arisen for an experienced travel consultant to join this thriving travel company on a part time / job share basis. You will need to commit to 3 days Monday to Friday plus every third Saturday but only 9:30am - 1:00pm. You will be rewarded with an amazing salary plus bonuses plus a heap of other wonderful benefits. This is the role you've always wanted within the travel industry and will really love going to each day. A role that isn't just a job it's a joy to go to.

GLOBE

For more information please call Josh on (03) 9988 0616 or click APPLY now.

Multilingual Luxury Cruise Reservations Sydney, Salary to \$50k + Super + Bonus, Ref: 3508PE1

I am currently seeking a travel industry professional to join my clients' trade reservations team & take enquiries & make reservations on some of the most luxurious cruise itineraries in the world. The successful applicant must be able to speak fluent Japanese, Mandarin or Cantonese along with fluent English as you will be taking a mixture of international & local enguiries. With over 200 different products on offer this is a diverse role, no day will be the same working Monday to Friday only.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

Travel Consultant

Brisbane, Competitive Salary & Benefits, Ref: 3457SZ1

Enjoy working in an office where you will be liaising with clients that are from the community & not shopping around! Even though you are expected to make bookings & converting quotes, this is a customer service driven role. Located South West of Brisbane CBD, only a short drive or widely accessible by Public Transport options, you'll be working for a wellrespected boutique agency predominately working business hours Mon to Fri with an occasional half day Sat with no late night trading.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

Travel Consultant

Sunshine Coast, Competitive Salary Package, Ref: 1285CGA1

A great opportunity has become available for a strong Leisure Travel Consultant with a minimum of 3 plus years' experience to build a strong network of clients within an established travel agency. Working in a supportive office environment, you will be servicing existing customers and taking new enquires predominately face to face and via email. If you have a positive can do attitude, strong attention to details and some good client following, this is could the perfect role for you.

For more information please call Courtney on (07) 3123 6107 or click APPLY now.

Wholesale Consultant

Melbourne, \$Competitive, Ref: 3506HC1

An fantastic opportunity to break into a wholesale travel role with a travel leading brand. This reputable travel company is expanding rapidly due to growth and they are looking for dedicated a wholesale consultant to join their team. If you are passionate about travel and can provide an excellent service then this could be the move for you! All of their staff say the environment is a fun and busy place to work - there are plenty of rewards for putting in the groundwork!

For more information please call Josh on (03) 9988 0616 or click APPLY now.



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