

## HNA founder dies

**THE** chairman and co-founder of Chinese aviation and hospitality giant HNA Group has died in France at the age of 57, after falling off a wall while taking photographs in Provence.

Wang Jian had climbed onto a parapet for a snap in the village of Bonnieux when he lost his balance and fell backward onto rocks about 15m below, according to local police, who said rescue services could not revive him.

HNA Group employs more than 400,000 people worldwide, and has stakes in multiple global airlines including Virgin Australia as well as Chinese carriers Hong Kong Airlines, Beijing Capital, Hainan Airlines & Fuzhou Airlines.

Hospitality interests include the Radisson Hotel Group, while it recently sold a stake in Hilton.

Wang owned 15% of HNA, with a statement saying the board was "committed to the orderly continuity of the company's business".

## Virgin to fly Hobart-Perth

**VIRGIN** Australia has announced plans to launch new direct services between Hobart and Perth and is set to become the only airline to offer the route.

From 17 Sep, the carrier will operate a thrice-weekly flight using a Boeing 737 aircraft.

"Virgin Australia is proud to deliver a faster, more convenient and affordable way to travel between Hobart and Perth," said Virgin Australia general manager, network, revenue and alliances Russell Shaw.

Easier air access between the two cities is expected to provide a boost for tourism numbers.

"The new path has the potential to grow tourism visitation to both states and allow easier access for business travellers and those visiting friends and relatives," said Hobart Airport chief executive officer Sarah Renner.

Direct Hobart to Perth services are anticipated to cut travel

time by at least an hour, with passengers currently needing to connect via Melbourne or Sydney.

The move follows the carrier's recent efforts to drive up capacity on several Tasmanian routes, including two return services per week between Brisbane and Hobart, two return services per week between Sydney and Hobart, and one seasonal return service per week between Brisbane and Launceston.

Nearly 55,000 additional seats will be added when the direct Perth to Hobart route launches, which is now accessible through agents' GDS.

### Today's issue of TD

*Travel Daily* today has 10 pages of news including a photo page for **Disney**, plus full pages from:

- Consolidated/MH promo
- AA Appointments jobs

## Luxury Gold grows

**LUXURY** Gold has been well-received as a standalone brand, recording two years of back-to-back growth, with figures up 23% this year compared with last year, dir of sales David Farrar told **TD**.

Formerly an extension of Insight Vacations, Luxury Gold has completed its transition into a unique range.

Farrar explained that going forward, Luxury Gold's success would not just be built on that of Insight Vacations.

"We have enough emphasis now for our product to be handed out as a stand-alone product."

More on **page four**.

## MH incentive prize

**MALAYSIAN** Airlines (MH) and Consolidated Travel are awarding prizes to top selling agents from each state between 05-31 Jul.

Each state winner will receive two tickets to Asia flying MH.

See **page 11** for more.

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## Viking expands in NZ

**VIKING** Cruises has appointed an Auckland-based regional sales manager for New Zealand, as part of ongoing expansion plans for the fast-growing ocean and river cruise operator.

Steve Parker, who has previously worked with Island Escape Cruises, has been tasked with growing NZ sales, with interest expected to be particularly strong when *Viking Orion* homeports from Sydney and Auckland for three months later this year.

The appointment was confirmed by Viking md Australia, Michelle Black, who told **TD** the company had experienced its biggest year locally on record in 2017.

On top of that "2018 is already tracking extremely well...I'm quietly confident that we'll hit our ambitious growth targets," Black said.

There are just a few cabins left on *Orion's* Australian itineraries this year after heavy interest from the US market, with the ship returning in 2019/20 for a repeat performance and Viking's ambitious fleet expansion program meaning it's likely further

capacity will be deployed down under in the coming years.

Viking is working hard to build awareness of its ocean cruising product in the local market, investing heavily in TV ads and newspaper inserts.

"We're aiming to drive more traffic into the stores of our retail travel agency partners," Black said, noting that consumer brand awareness was key, with 80% of customers having already done their research when they walk into the door of an agent.

Black highlighted Viking's "unique positioning" in the market, focusing heavily on the 50+ demographic which includes a policy of no kids under 18.

While the company dominates river cruising in the US, in Australia "the potential is ocean cruising and we're clearly seeing that in our sales growth," she said.

Black confirmed a number of Australians had placed deposits on Viking's Ultimate World Cruise - an epic 245-day voyage departing London 19 Aug 2019.

More from Viking in today's issue of **Cruise Weekly**.

 **Travel Daily**  
on location aboard **Viking Orion**

Today's issue of **TD** is coming to you from Italy courtesy of **Viking Cruises**, which is this week hosting a group of Australian travel agents on its brand new **Viking Orion**.

**THE** next stop on *Viking Orion's* Italian Sojourn itinerary is the bustling seaport of Bari, about half way along the country's Adriatic coast.

We enjoyed a shore excursion to nearby Conversano, where participants were treated to a pasta-making demonstration in a family home before enjoying a delicious meal and tastes of local olive oil, wine, apricots and ice cream.

*Orion* now cruises to the port of Crotona on the base of the "boot" of Italy, before heading to Sicily the following day.

Today's blog post showcases some of the on-board dining venues which include The Restaurant, The Chef's Table and Manfredis - see the pics at [traveldaily.com.au/content/blog](http://traveldaily.com.au/content/blog).

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## Rossair into admin

**ROSSAIR** has been placed into administration following a turbulent 12 months preceded by a fatal crash in May last year. "Faced with extreme adversities stemming from the tragic Rossair airline accident...(we) have appointed voluntary administrators," the company said in a statement.

## Carnival 2020 open

**CARNIVAL** Cruise Line has announced its 2020 program is now on sale and offering 75 sailings from Australia to the South Pacific, NZ and Australia. The program includes itineraries for *Carnival Spirit* from Brisbane and includes a seven-day trip to Espiritu Santo, Mystery Island and Noumea.

## Wendy Wu gm departs

**WENDY** Wu Tours' London-based global ceo Joe Karbo is set to relocate back to Australia to run the business, after the resignation of general manager Steve Richards.

The company today confirmed Richards, who joined Wendy Wu last year from his former role at Best Western (**TD** 12 Dec), had stepped aside to prioritise family obligations over the demanding role.

Karbo told **TD** he would be basing himself in Sydney for the next 12 months "to ensure we continue to remain strong with our trade partners".

"We respect Steve's decision to leave for family reasons and wish him all the best for the future," Karbo said.

"I'm fortunate to have worked extensively with our valued trade partners for many years and have a strong and experienced senior leadership team here, so it will be business as usual."

Richards said he was grateful to have had the opportunity to lead the Australian business.

"In 2018, the company achieved its strongest growth in recent years and I am thrilled to have been a part of that journey," Richards said.

"I'm leaving the business in order to spend more time with my young family."

The company's founder and chairwoman Wendy Wu highlighted the company's long-term trajectory, including under past gm Alan Alcock who led the business for 13 years.

"After Alan's well deserved retirement, the company has brought in great people to continue to grow the business," she said.

"It's been exciting times and the journey continues."



## Window Seat

**THERE'S** a new offbeat tourism plan brewing on the Gold Coast and thankfully this time it has nothing to do with the ostentatious tastes of mining magnate Clive Palmer.

The Queensland Government has crafted five herbal teas that capture the scents of its biggest tourist zones in a bid to lure more young Japanese women to the city.

The region's aromas you can now breathe in with a relaxing cuppa include Surfers Paradise, Natural Bridge, Gold Coast Hinterland, Lamington National Park and Burleigh Heads.

Wisely, when the government was formulating the tea mixes it opted not to pursue a sixth brew capturing the aromas of the Gold Coast fish markets.

## Ravel godmother

**CRYSTAL** River Cruises has named Hungarian philanthropist & musician Mariann Peller as the godmother of its new Rhine class river ship *Crystal Ravel*.

The vessel is due to be christened in Budapest on 11 Jul, which will include a formal blessing from Peller and a performance by the Young Virtuosos artists.

Peller has dedicated much of her life to supporting young classical musicians.

"Her passion for the classical arts in her home country and around the world is perfect...for the Crystal River Experience," said Crystal's ceo Tom Wolber.

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## Contiki Europe '19

**CONTIKI** has released its 2019 European preview, offering definite departures on more than 470 dates and savings of 10% off its most popular trips.

The discount is available for bookings made by 04 Sep and paid by 31 Jan.

Highlights include the 18-day European Whirl visiting Paris, Rome, Amsterdam, Prague, Berlin and the Swiss Alps, from \$3,193.

Also available is the eight-day Croatia Island Escape, priced from \$1,283.



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## Luxury Gold sales open

**LUXURY** Gold has opened sales for its 2019 Worldwide Collection, featuring a selection of new itineraries and initiatives for The Travel Corporation brand.

The program includes over 50 luxury guided journeys & has been launched more than two months earlier than in previous years.

Five new itineraries make their debut, including the 12-day Ultimate Ireland, featuring dinner at a Michelin-starred restaurant with author and Dublin local, Trevor White.

Another highlight is the 20-day Castles & Kingdom, with select departures offering the Chairman's Collection experience of meeting the Duchess of Northumberland for a private tour of her restored gardens at her home, Alnwick Castle.

MD Lorraine Sharpe told **TD** Russia was "one to watch", with the company introducing a Remarkable Russia with Trans-

Siberian Option in 2019.

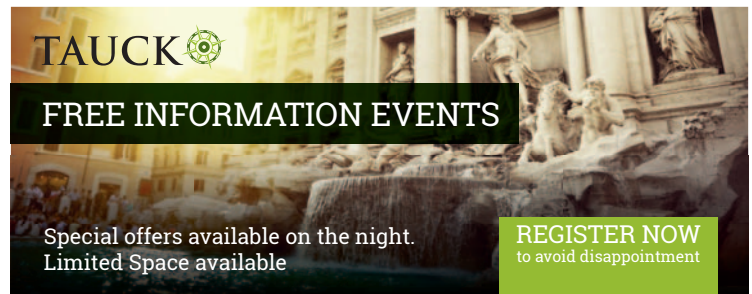
Luxury Gold has bulked up its Chairman's Collection from four itineraries to 12, which provides exclusive experiences that are not otherwise accessible to the average traveller.

The brand has expanded its Bespoke Journeys from Ireland to also offer tailor-made independent holidays in Greece, Scotland and Africa.

In 2019 guests will have the fresh option of breakfast in bed on days with a "Relaxed Start", at no extra cost.

The brochure features a magazine-style layout, with stories from 17 locals about the destinations, which Sharp highlighted as a "great selling tool" for travel agents.

The brochure also promotes the "My Luxury Gold" portal, which allows guests to touch base and ask their Travelling Concierge questions prior to departure.



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## Qantas pax trial new tech



**A NEW** biometrics system that uses facial recognition has been rolled out at Sydney Airport, with Qantas passengers on select international flights among the first to trial the technology.

Sydney Airport ceo Geoff Culbert said the trial was part of the airport's broader focus on making the customer's experience easier and more convenient.

"In the future, there will be no

more juggling passports and bags at check-in and digging through pockets or smartphones to show your boarding pass – your face will be your passport and your boarding pass at every step of the process," he said.

The Australian Government's border processing procedures will remain unchanged and travellers will still be required to undergo the current border processes.

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### IAG traffic up 9.1%

**GROUP** traffic in Jun for the International Airlines Group (IAG) increased by 9.1% on the prior corresponding period, the latest data shows.

During Jun, the group carried 10,624,000 pax, and available seat kilometres rose by 5.4%.

### Peregrine's new 5

**PEREGRINE** Adventures has launched five new voyages in its 2019/20 Exclusive Voyages brochure, which covers Antarctica and the Arctic.

The fresh additions range from eight to 21 days in length and include the 12-day Jewels of Antarctica, 21-day Exclusive Antarctica, South Georgia and the Falklands and 11-day Discover Antarctica.

Travellers can also save up to 30% on a select range of polar cruises if booked before 19 Aug. For more info, [CLICK HERE](#).

### Sails unveils reno

**FOLLOWING** renovations, Sails Port Macquarie by Rydges has opened to reveal updated Hamptons-style coastal leisure, conference and event spaces.

The 92-room resort also includes a swimming pool with entertainment terrace, private jetty, The Boathouse Bar & Restaurant, event pavilion, tennis court and the Cape Ballroom which caters for up to 600 in a cocktail style or 300 for banquet.

### GC's big weekend

**THE** Gold Coast generated \$80 million over the weekend from three blockbuster events.

The Logies delivered more than \$40 million in direct spend, while the Gold Coast Marathon was a \$25 million boost to the local economy.

The UniSport Nationals Division 2, also held over the weekend, brought in \$13.58 million.

**TRAVEL Daily** and its sister publication **Cruise Weekly** have teamed up with Crystal Cruises to create a series of fantastic webinars, giving travel agents everything they need to know about Crystal's luxury offering.

Set to screen from 18 Jul, the webinars also offer agents a chance to win a sensational 14-day cruise, with those who register and tune in going into the draw to receive an all-inclusive Pacific Coast Panorama journey for two in California and Mexico on board *Crystal Serenity*.

Webinar one in our three-part series involves Crystal's Australia and New Zealand senior vice president and managing director

Karen Christensen discussing the key differentiators of what the line offers across ocean, river and luxury yacht expedition cruises.

In discussion with **Travel Daily** editor Jasmine O'Donoghue (**pictured** above with Christensen), the webinars provide useful insights on the experiences available to clients, as well as helpful hints on selling and details on how Crystal is positioned in the market at the forefront of all-inclusive luxury cruising.

To register for the first webinar - launching at 2pm on 18 Jul - and to go into the draw to win the cruise, [CLICK HERE](#).

For details on future webinars, keep an eye on **TD** and **CW**.



## Big USA Sale on now! Fares from \$999.

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## Seabourn appoints expedition head

**SEABOURN** has promoted veteran expedition leader Robin West to the role of vice president, expedition operations & planning, to oversee development of the line's expedition product.

The appointment follows Seabourn's order for two new ultra-luxury expedition ships to enter service in 2021-22 (**TD Tue**).

"Robin has helped drive the tremendous success of our Ventures by Seabourn program, which is available in many desirable destinations around the world," said Seabourn president Richard D. Meadows.

"Now we're expanding our ultra-luxury expedition travel product... Robin's extraordinary capabilities will continue to help Seabourn expand the definition of ultra-luxury adventure travel in all corners of the world," he said.

West joined Seabourn as an expedition leader in 2013.

## Ponant agt events

**PONANT** has announced the next round of its agent information events in Sydney, Melbourne and Brisbane, involving naturalist Jorge Villamarin as guest speaker.

With post-graduate studies in Japan and a teaching/research background, he joined Ponant in 2013 and has since been sharing his knowledge on regions from the poles to the Kimberley.

Events will be held in Melbourne on 31 Jul, Sydney on 02 Aug and Brisbane 06 Aug.

For more details and to register, [CLICK HERE](#).

## WA Tourism conf

**REGISTRATIONS** are now open for the WA Tourism Conference, taking place in Perth 03-05 Sep.

Speakers include WA Premier Mark McGowan, TA md John O'Sullivan and digital influencer Lauren Bath.

To register [CLICK HERE](#).

## Nepal reaches new heights



**NEPAL** Tourism has ambitious plans to boost global visitors to two million by the year 2020 by broadening the appeal of the destination beyond the traditional trekking market.

At an event in Sydney yesterday, Laxman Gautam, senior manager & advisor to the Nepalese Governments' Ministry of Culture and Tourism, confirmed that Australians would play a vital role in helping the destination to achieve the overall visitor goal.

"Last year in 2017 we achieved a record of 33,000 Australians visiting Nepal, compared to 25,000 the previous year",

Gautam said.

"Now that the trend is going up we anticipate 100,000 Australians in the next couple of years," said Gautam, with this goal coinciding with a push by the tourism board, dubbed Visit Nepal 2020, to double the one million visitors received at present.

Gautam pointed to the diversity of experiences available in Nepal beyond trekking, including jungle safaris, rafting, and cultural tours as means by which a broader market could be reached.

**Pictured:** Sudhan Subedi, senior officer pr Nepal Tourism Board, and Laxman Gautam.

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## St Regis Zhuhai

**THE** new St Regis Zhuhai hotel, located on the “Chinese Riviera” in Guangdong, is on track to open its doors to guests in Sep 2018.

The 251-room hotel will sit between the 41st and 72nd floors of the Zhuhai Tower, offering views over Greater Bay and surrounding areas of Macao.

Amenities include 1,500m<sup>2</sup> of meeting space, the 315m<sup>2</sup> Regis Roof function space, Indium Spa, Athletic Club and swimming pool.

## A350 to Edinburgh

**QATAR** Airways has introduced its Airbus A350-900 on services between Doha and Edinburgh following an increase in passenger demand.

The aircraft replaces the Boeing 787 *Dreamliner* on the route and will add 406 seats per week.

## Perth fares rising

**AIRFARES** on key international routes from Perth are continuing to increase, according to a new report from CWT Solutions and CAPA Centre for Aviation.

The findings, published in the *Business Travel Pulse* report, show fares to destinations such as Singapore and Houston were up more than 5% year-on-year in the first quarter of 2018.

Peter Harbison, CAPA executive chairman, said several factors were involved.

“It’s clear that the impact of higher fuel input costs this year is steadily exerting upwards pressure on fares,” he said, adding that capacity was trending down, which “assuming reasonable demand as the local economy recovers, would also have a tendency to encourage prices up”.

## Airlines celebrate 4th of July



**AGENTS** from across Brisbane, Sydney and Melbourne were treated to jubilant 4th of July celebratory events yesterday courtesy of the combined teams of Delta Air Lines & Virgin Australia.

The US Independence Day parties were an opportunity for both carriers to recognise their travel agent partners.

At the Sydney event, Delta gm AU & NZ Clare Wheatley said “tonight’s event is all about thanking you, our trade partners for your continued support of both Delta and Virgin and our joint venture across the Pacific”.

In keeping with the all-American theme, agents participated in hotdog eating contests and lip-sync battles, with prizes of \$1,000 flight vouchers up for grabs.

Next year marks the 10th anniversary of Delta flights to Australia, with Wheatley telling **TD** that big celebrations for the trade were in the making.

Clare Wheatley is **pictured** second from right with members of the Delta team together with Sarah Stevenson, PR & communications director NYC & Company, right.

## PNG polio warning

**SMARTTRAVELLER** has issued a statement for Australians travelling to PNG urging them to ensure they are vaccinated against polio, following detection of Vaccine-Derived Polio Virus (Type One) in Morobe Province.

## Emirates 3D tech

**EMIRATES** has revealed a new virtual reality concept on its website that allows customers to view the interior and exterior of its A380 and Boeing 777 aircraft.

Users can navigate Economy, Business & First class cabins, onboard lounge & shower spa.

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## Airnorth's 40th celebrations



**AIRNORTH** celebrated its 40th birthday in Darwin yesterday, placing it as the second longest running airline in Australia.

What began as a charter flight throughout the Northern Territory has grown into 220 weekly departures to over 20 destinations.

Throughout the year, the airline has a number of new projects in store, including the release of new uniforms and an in-flight magazine, *Together we Fly*.

Reflecting on the milestone, ceo Daniel Bowden thanked the customers, suppliers and everyone who had "worked for Airnorth with such passion and commitment".

"Whether you're a new customer or a loyal routine traveller, your patronage has enabled us to reach this momentous occasion."

**Picture** are: Daniel Bowden, Airnorth ceo & Ian Kew, NT Airport ceo.



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Please submit applications, including all relevant information to [aushr@rba.com.bn](mailto:aushr@rba.com.bn). Applications close 12th July 2018. Candidates must hold the right to live and work in Australia and only short listed candidates will be contacted. No applications from agencies will be accepted.



## Industry Appointments

**WELCOME** to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email [appointments@traveldaily.com.au](mailto:appointments@traveldaily.com.au).

**Tess Willcox** has been appointed as owner and ceo of **World Resorts of Distinction**. Willcox will lead an all-female team with a focus on championing sustainable luxury travel experiences.

**Plaza Premium Group** has welcomed four new Group Directors to its leadership team. **Ben Choi** joins as Group Director of Hotels & Customer Engagement; **Shane Wilkins** in Culinary; **Eric Lau** steps into the Food and Beverage role, and **Hubert Aw** in Operations Support.

**Sandy Russell** has stepped into the role of Vice President, Sales and Marketing at **Wharf Hotels**. Prior to her appointment, Russell was Vice President Commercial Operations APAC at Carlson Rezidor Hotel Group.

**AirPlus International** has appointed **Andreas Hagenbring** to the position of Managing Director. Hagenbring was previously Head of Investor Relations at Lufthansa Group.

**Movenpick Hotels & Resorts** has welcomed **Sabine Dorn-Aglagul** to the role of President of Europe. She has extensive experience in hotel management, including Hilton Worldwide & Starwood Hotels & Resorts.

**Andre Dreyer** has replaced Sven Zika as Sales and Marketing Manager at **Pandaw Expeditions**. Dreyer was previously on operations with Pandaw Expeditions.

### WA secures festival

**THE** WA Government, through Tourism WA, has signed a two-year funding deal to support the state's annual racing festival, the TABtouch Masters held at Ascot Racecourse in Nov and Dec, 2018 and 2019.

The funding will help secure high-profile thoroughbreds and elevate the status of the event.

### AKP Bike initiative

**ABERCROMBIE** and Kent Philanthropy Australia (AKP), together with the WA Chapter of Bicycles for Humanity, shipped 433 bikes to the Bwindi Women Bicycle Enterprise, as part of the AKP Bike Shop program.

The objective is to help the community, create jobs and empower women.

### TripAdvisor feature

**TRIPADVISOR** has launched new ads performance reporting for Sponsored Placements customers that provides businesses with metrics to help drive awareness and visibility through ad campaigns.

Sponsored Placements is available to all accommodation providers with an active Business Advantage subscription, who share live rates and availability through TripAdvisor.

### Duffy's new friend

**HONG** Kong Disneyland Resort yesterday introduced Cookie (**pictured**), a new Disney character and "Duffy's newest friend" to over 300 fans around the world.

Duffy is the teddy bear made by Minnie Mouse for Mickey.



### Solomon exchange

**THIS** week over 30 buyers from Australia, Japan, Taiwan & the US arrived in Honiara, Solomon Islands, to attend the inaugural Me Save Solo tourism exchange.

The buyers will meet with 30 tour operators, dive companies and resort managers, before participating in a series of "beyond Honiara" study tours.

### Singapore theatre

**SINGAPORE** theatre company Drama Box has launched Chinatown Crossings, a roving theatre experience.

On the streets of Kreta Ayer, the theatre traces the story of Kunalan, an Indian man who grew up in a Chinatown shophouse during the 1960s-1970s.



## Agents enjoy Disney Days Roadshow

**DISNEY** Parks and Resorts is celebrating the characters and storytelling of Pixar Animation, with the Disney Destinations Australia team choosing Disney-Pixar's movie *Incredibles 2* for its Disney Days Roadshow 2018.

The Roadshow kicked off last week with four events in Melbourne and Brisbane, and continued this week with events in Parramatta, Sydney and Newcastle.

Michael Cassis, national travel business development manager for Disney Destinations, said "over 1,400 agents from across the east coast of Australia registered to attend the event...we were so blown away by the response, that we actually upsized half the venues – just to take in as much of the extra demand as possible".

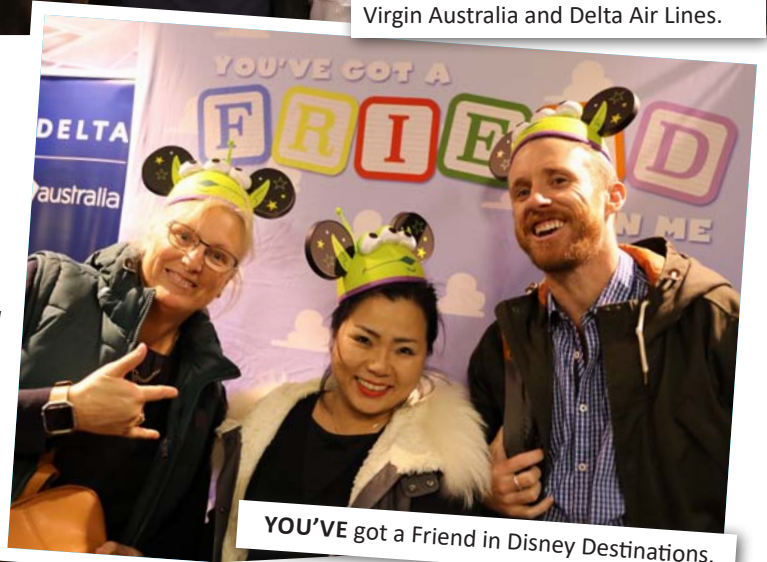
Prior to screening *Incredibles 2*, the Disney Destinations team presented an update on Pixar's recently opened attractions and experiences, including *Pixar Pier*, featuring the *Incredicoaster* at *Disneyland Resort* in California and *Toy Story Land* at *Walt Disney World Resort* in Florida.

The audience was then treated to one final teaser showcasing the upcoming *Star Wars: Galaxy's Edge* expansions coming to *Disneyland Resort* and *Walt Disney World* in 2019.

The events also helped launch "A Very Merry *Toy Story Land* Christmas Mega-Fam" incentive, with entries open until 21 Sep. For further information on the famil, [CLICK HERE](#).



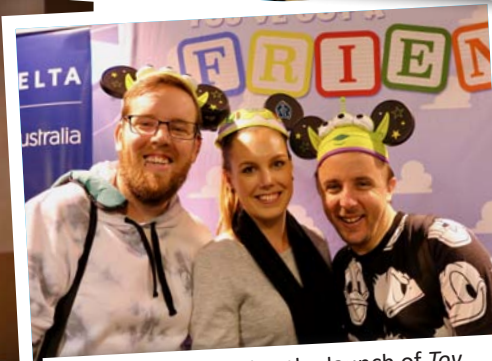
**THE** team from Disney Destinations, Virgin Australia and Delta Air Lines.



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**DISNEY** Destinations' Michael Cassis reveals that *Star Wars Galaxy's Edge* will open in mid-2019 at *Disneyland Resort* in California.



**AGENTS** celebrating the launch of *Toy Story Land* at *Walt Disney World Resort*.

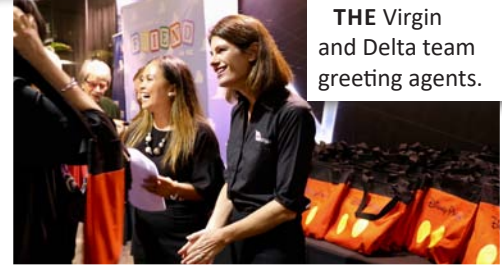


**AGENTS** celebrating the opening of *Pixar Pier*.



**DISNEY** Destinations' Louise Walker greets guests.

**JOINING** the fun before a screening of *Incredibles 2*.



**THE** Virgin and Delta team greeting agents.



**AGENT** guests getting into the Pixar spirit.



**TO** Infinity and Beyond at Disney Parks.



## South America on show



**MORE** than 150 travel agents from across Cairns, Townsville and Mackay recently attended LATAM Airline's Far North Queensland Roadshow, which aimed to showcase a series of new products and experiences available across South America.

The event also highlighted the South American Airpass, which is available on flights from Australia to Santiago and provides benefits such as discounted airfares in the region, extra luggage allowance and more reward points.

One lucky agent in each city

### AirAsia Hot Heads

A **FOUR-PART** travel series designed to encourage visitors to some of the world's "spiciest" countries has been released, in a collaboration between AirAsia and TK Global Youth Media.

Season one of *Hot Heads* sees host Karina Utomo visiting India and putting her "steel tongue and iron stomach to the test" as she tastes a range of spicy dishes.

**CLICK HERE** to view ep one.

walked away with a trip to South America thanks to LATAM Airlines and Nomade Unique Experiences.

**Pictured** are Carol Ann Baker, LATAM; Gina Passfield TravelManagers Mackay, who won a trip to Sth America, & Benjamin Garcia Cantolla, NOMADE.

### Alice Sp Megafauna

**ALCOOTA** Megafauna Central in the Alice Springs CBD has officially opened, showcasing eight million-year-old fossils from central Australia.

Highlights include a three metre Dromonis replica and a 3D printed Baru replica.

### Eurostar discount

**HIGH-SPEED** rail service Eurostar is offering 30% off its Standard Premier fares on all bookings made until 16 Jul.

The deal is valid for travel between 16 Jul and 05 Sep.

Ticket holders also have access to two-for-one entry at a range of museums and galleries.



## Win a trip to Walt Disney World

This month, *Walt Disney World* in Florida, Virgin Australia and Delta Air Lines are giving *Travel Daily* readers the chance to win two places on

"A Very Merry Toy Story Land Christmas Mega-Fam" flying Virgin Australia and Delta Air Lines to *Walt Disney World Resort* in Florida.

In a 1-min video, 250 word blog or insta-worthy photo/meme, tell us why your Christmas in July wish is to travel with Virgin Australia and Delta Air Lines to *Walt Disney World Resort* for the Christmas season?

Send your entries to [disneycomp@traveldaily.com.au](mailto:disneycomp@traveldaily.com.au). The most creative judged entry will win one of two *Travel Daily* Exclusive places on the famil.

**Click here for T&Cs**

For more info visit

[wheredreamscometrue.com.au](http://wheredreamscometrue.com.au)

**WALT DISNEY** World Resort  
IN FLORIDA

Virgin australia

**DELTA**

### Samoa sale fares

**ECONOMY** class airfares between Sydney and Samoa on Samoan Airlines are on sale, with prices leading in at \$299 one-way plus taxes.

The fares are on sale until 14 Jul, and are valid for travel between 01 Aug 2018 and 06 Apr 2019.

**CLICK HERE** for info.

### Comair Sabre deal

**SOUTH** African airline Comair has renewed its agreement with travel technology company Sabre, allowing it to continue using its passenger reservations system, commercial systems and operations systems.

Under the new agreement, Comair will also introduce Sabre's Intelligence Exchange Platform on real-time actionable insights.

### LH innovation hub

**THE** Lufthansa Innovation Hub has expanded its digitisation unit with the addition of two locations in Singapore and Shenzhen.

"We want to learn from the developments in Asia, build specific partnerships in the digital context, and benefit from our experience," said Carsten Spohr, chairman of the executive board of Deutsche Lufthansa AG.

### Kangaroo Is deals

**SEALINK** is offering a range of Self-Drive Freedom Packages on Kangaroo Island, valid for travel until 30 Sep.

Prices start at \$267pp and include three nights' accommodation at Fig Tree B&B, breakfast, and return ferry travel.

**CLICK HERE** for information.

**THE WHO'S WHO OF SUPPLIERS ARE IN THE 2018 AFTA TRAVEL PAGES SUPPLIER DIRECTORY.**

[VIEW HERE](#)



# Love the Sun with Malaysia Airlines!

.....

Malaysia Airlines and Consolidated Travel are offering prizes to the top sellers and most improved agents from each state between 5 and 31 July 2018

.....

**1st prize:  
2 tickets to Asia\***

On the MH network to the top sellers from each state

**2nd prize:  
\$1000 MH travel voucher\***

For the most improved Agents per state

.....

## Love the Sun Sale Fares:

To:	Economy from:	Business from:
Malaysia	\$300	\$2100
Indonesia	\$320	\$2500
Indochina	\$420	\$2600
Philippines	\$450	\$2500
China (HKG, TPE)	\$400	\$2900
SASC	\$500	\$3480

Quikfares Reference: MH387



\*Valid for tickets issued by Consolidated Travel or via Quikticket between 5 July - 31 July 2018 on MH International itineraries ex Australia plated on MH (232) ticket stock. Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. The states are considered as: VIC+TAS, NSW+ACT, SA+NT, QLD, WA. To be eligible for the major prize agents must ticket a minimum of \$10,000 during the campaign period. The most improved agent prize qualification requires a minimum of 20% growth compared to the previous year. Consolidated Travel and Malaysia Airlines reserve the right to alter or cancel the promotion any time. The prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a winning agency is unable to use a prize as stated. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes include GST where applicable and taxes are included in the price of the ticket and land content. Date of issue 05 July 2018.



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**\*NEW\* LEAD & INSPIRE**

**GENERAL MANAGER**

**TASMANIA/MELBOURNE – DOE + SUPER + BONUS**

Experienced General Managers required for properties in Tasmania & Melbourne. You will be responsible for overseeing all aspects of the property, lead a capable management team, & focus on customer service, budgeting & forecasting & delivering results. Previous experience in a similar role. Great salary plus super plus bonus. In addition a House and car is provided. Good career progression plus a great team environment. Apply today!

**\*\*NEW\* LEAD AND INSPIRE**

**OPERATIONS DIRECTOR**

**SYDNEY – SALARY TO \$90K**

Our client is looking for an inspiring leader with experience preferably in the Inbound Travel Market., You will be responsible for the overall success of the team including development & delivery of strategy, leading the team & enhancing relationships & agreements to achieve sales & revenue goals. You will be rewarded with a salary of up to \$90plus DOE. Experience in areas other than Inbound will also be considered

**\*NEW\*PASSIONATE ABOUT FOOD & WINE?**

**HEAD CHEF/CHEF DE PARTIE**

**VICTORIA – \$\$ DOE PLUS SUPER**

We have some exciting roles for experienced chefs to join this luxury property in regional Victoria. Located in Victoria Spa Country this luxury accommodation delivers exceptional food to guests. They are now looking for a Head Chef and Chef de partie to join their team. Previous experience in an a la carte and functions environment essential. Must be a great team player, can remain calm under pressure & can train & mentor a team.

**BRING YOUR LOYALTY SKILLS**

**SALES MANAGER – LOYALTY**

**MEL– \$120k PLUS PLUS**

We have a rare opportunity based in Melbourne working for a Global Meetings and Events company as a loyalty sales manager. You will have experience in B2B sales with loyalty experience, this is essential. Strong negotiation skills, well presented and strong communications skills are all key attributes we need in the successful applicant. You will be rewarded with a salary up to \$120k plus super plus commissions that could see you earning well over \$200k.

**PASSIONATE ABOUT PRODUCT**

**PRODUCT MANAGER**

**BRISBANE & GOLD COAST – PKG DOE**

Are you experienced in developing relationships & have strong negotiation skills? We are looking for experienced Product Managers to be responsible for the delivery of the product plan along with the negotiation of rates, contract management & ensuring all targets are achieved. Educate agents & build relationships with internal/external stakeholders. Strong analytical, negotiation & time management skills required.

**LAUNCHING IN AUSTRALIA**

**HEAD OF SALES AND MARKETING**

**SYD– STRONG PKG**

This company is already very established around the globe and are now launching in Sydney. They are looking for staff ASAP and in need of a Head of sales and Marketing to enhance and grow the position of the brand to be a leader within the Australasia region. This role will have travel involved so flexibility is needed. You will need proven relationship sales experience within the travel industry to be considered.

**YIELD & MANAGE**

**PRICE AND YIELD TACTICIAN**

**BRISBANE – UP TO \$82K PKG**

We have a fantastic rate opportunity to work in this Price & Yield team. You will be responsible for the price position of a range of destinations/suppliers, working closely within the team & key stakeholders on pricing strategies & maximising all revenue opportunities. Strong yield & revenue experience required along with ability to build relationships, interpret reports/data & strong communication, attention to detail & be able to work well within a team.

**GROW YOUR CAREER**

**CORPORATE SALES MANAGER**

**Sydney and Melbourne – ATTRACTIVE \$\$\$ DOE**

Join this Travel Management Company in Sydney where you will be responsible for your region with a lot of potential to win new business. My client is looking for an experienced Business Development Manager who has come from a TMC with a strong track record in building a pipeline & bringing in new business. This company offers a great salary package DOE. If you have a desire to succeed & a track record in corporate sales we want to hear from you.

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