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*Agents earn a \$500 Gift Card (Coles/Myer Gift Card for Australian Agents or Westfield Gift Card for New Zealand Agents) per person booked on an Antarctica 2018-2020 Luxury Expedition. Agents will also earn an additional 5% Commission. Both these Trade Incentive offers are in addition to normal commission provided. To be eligible cruises must be booked and deposited between 1 June and 31 July 2018. Incentive is for new bookings only. Bookings through wholesalers are eligible. Other conditions may apply. Photographs © PONANT. ABN: 35 166 676 517.

How many dinners are included on the 5 day 'Bangkok and the River Kwai' itinerary?

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- Must email answer to agent.discounts@backroadstouring.com.au

Eclipse delayed

SCENIC Luxury Cruises & Tours has announced that the highly anticipated debut of *Scenic Eclipse*, the firm's first ocean-going vessel, had been delayed by six months until late Jan 2019 (**Cruise Weekly** yesterday).

Founder Glen Moroney said construction issues at the shipyard had caused the delay.

"We are not prepared to compromise the quality of the vessel and potentially impact guest experiences to meet the original late Aug 2018 launch date," he said.

Affected guests will receive a full refund and "consideration of any other reasonable costs incurred with their travel plans," along with a 25% future cruise credit.

The change means the first *Scenic Eclipse* commercial departure will be its 28 Jan 2019 voyage to Antarctica.

The company said it was contacting all impacted guests & their travel agents as a priority.

Tyrrell to leave Hawaiian

HAWAIIAN Airlines regional director Australia and NZ Gai Tyrrell has resigned, telling industry partners she had accepted "an exciting new challenge to again drive change in our highly competitive industry".

Tyrrell has led Hawaiian Airlines locally for the last four years and said her role was "essentially to restructure, transition and develop the Australian and NZ sales businesses as appropriate to the airline's strategic expansion of operations here".

Tyrrell said that thanks to the teams she put in place, as well as the support of the industry,

"Hawaiian now enjoys stronger demand, new sales & distribution relationships and much greater profile for the airline's expanded services from Sydney, Brisbane & Auckland to Honolulu".

Tyrrell said she had "absolute confidence" in the ability of her staff to take the business forward.

Hawaiian Airlines sales director Australia and partnerships and promos manager Australia and New Zealand Karen Macmillan becomes interim leader of Hawaiian's Australian team and Russell Williss will continue as NZ country director, both reporting to Theo Panagiotoulis, vp global sales and alliances.

Today's issue of TD

Travel Daily today has seven pages of news and photos, including a front cover page for **Ponant**, plus full pages from:

- One&Only The Palm, Dubai
- Travel Trade Recruitment

Ponant incentive

PONANT is running a trade incentive offering \$500 plus 5% bonus commission, with space available on its Antarctica 2018 & 2019 dep - see the **cover page**.

Travel Daily

on location aboard

Viking Orion

Today's issue of *TD* is coming to you from Italy courtesy of **Viking Cruises** which is this week hosting a group of Australian travel agents on its brand new **Viking Orion**.

VIKING Orion has rounded the "boot" of Italy, heading to Messina in Sicily where some on board will experience the lava flows of Mount Etna.

The ship continues on to Naples where a farewell dinner will be hosted to gather the travel agent participants on board, before cruising to Rome where we will all go our separate ways.

Today's final blog post highlights the plethora of public spaces on the ship including bars, lounges, performance areas, theatres & more - check it out at traveldaily.com.au/content/blog.



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American Airlines 

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Palm Island Dubai

ATLANTIS, The Palm Dubai is highlighting the features of the resort, which offers views of the Arabian Sea and The Palm, with 23 restaurants, bars and lounges.

Guests can also enjoy rides at the property's Aquaventure Waterpark - more on [page eight](#).



Flights to New York from
\$1,199*

Return Getaway fare departing Sydney, Brisbane and Melbourne.

FIND FLIGHTS



*On sale from Wednesday 4 July 2018 until midnight Tuesday 17 July 2018 unless sold out prior. For travel from 01 February 2019 until 28 February 2019. Subject to availability. Conditions apply.

WWT newbuild river ship

WENDY Wu Tours has confirmed the construction of its first ever company-owned river ship (**TD** breaking news), with the new *Victoria Mekong* set to commence operations in 2020.

The move was unveiled in the UK overnight, with the ship offering a "uniquely scenic" itinerary between the Mekong Delta in Vietnam and Phnom Penh in Cambodia - four nights upstream or three downstream.

The US\$10m project is a partnership with Vietnam's Thien Minh Group (TMG), which is itself a joint venture partner with Flight Centre in Buffalo Tours in Thailand, Laos, Cambodia and Myanmar.

TMG said the *Victoria Mekong's* shorter itineraries were a "great value alternative to the traditional seven-night Mekong cruise, and the perfect length to easily add to an escorted tour of Vietnam and Cambodia".

WWT founder Wendy Wu said the addition of the four-star product to the company's portfolio "means we can control our own destiny".

The ship will feature 33 deluxe

cabins and two "VIP suites" all with en-suite bathrooms and private balconies.

There will also be a swimming pool with bar and sundeck, a spa, library, games room and a restaurant with an open kitchen, according to a dedicated website at [victoriamekong.com](#).

The ship will also be sold through third-party operators, the company confirmed, while Wu said it would help her company meet ongoing strong demand for Mekong River cruising.

Agents 50% off

CONTIKI is offering agents 50% off its Sweet As South trips to New Zealand's south island.

The trip includes Lake Ohau, Wanaka & Queenstown, plus the famous pie shop Dough Bin.

CLICK HERE for more details.

AFTA latest facts

AFTA has released its annual set of factsheets providing key info on the Australian travel industry.

The latest edition has been expanded to provide insights on the ATAS assessment process and industry compliance with the ATAS charter and code.

Key stats from the report include a gender breakdown of 72% female to 28% male Aussie travel agents, and a split between full-time and part-time of 58% and 42% respectively.

Access factsheets **HERE**.

AA industry role

NATHAN Graham has been appointed as regional manager of industry sales for Asia Pacific at American Airlines.

His most recent role was as regional sales manager Australia/New Zealand for Kayak offshoot Cheapflights.

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*Conditions apply



Find out about the coming IATA changes and what they mean for you in the July issue of *travelBulletin*.

CLICK to read
travelBulletin

Solomon rebrand

THE Solomon Islands Visitors Bureau refreshed its name and branding yesterday, officially changing its title to Tourism Solomons (new logo pictured) and presenting a new branding, 'Solomon Is'.

The announcement saw Solomon Islands Prime Minister Rick Hou unveil the new branding at an event in Honiara.

"We are confident the new branding truly characterises the destination's identity, message, image and positioning," said Tourism Solomons chief executive Josefa 'Jo' Tuamoto.



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Trafalgar marketing head

TRAFALGAR has embarked on changes to its sales & marketing teams, appointing a new head of marketing and recruiting for the role of head of sales.

Cassie Zuill will step into the position of head of marketing in Aug and joins from Tourism Australia, where she held several roles over the past six years including domestic marketing manager and most recently, global manager - consumer marketing.

Trafalgar managing director Matthew Cameron-Smith said "Cassie has a collaborative management style and will be an excellent fit with our team and with our key agent partners".

"She is a true lover of travel, and we are looking forward to officially welcoming her in Aug," he said.

Daydream eateries

DAYDREAM Island Resort is gearing up to reopen to the public in Sep, revealing a raft of new restaurant options.

New bars and eateries at the resort will include modern buffet restaurant Graze, alfresco bar and deck area Lovers Cove, Australian cuisine-inspired Inkstone Kitchen & Bar, and the Silica Bar located near the Southern Pool.

Newly-appointed executive chef Bradley Martin will run the resort's dining experiences.

The resort was forced to close its doors and rebuild following damage caused by Cyclone Debbie in 2017 (*TD* 31 Mar 2017).

VA HKG back up

VIRGIN Australia will adjust the frequency for its Melbourne to Hong Kong service by increasing its flights from five to seven weekly from 31 Oct.

The move follows a decrease on the service to five flights weekly as a result of limited slot availability granted to the carrier in Hong Kong (*TD* 24 Apr).

The company is also advertising for "an ambitious and passionate leader" for the role of head of sales, with a job advertisement stating the role is suited to a candidate who has "strong strategic planning skills and is dedicated to leading a national sales team within a fast-paced, goal-orientated and sales-driven environment".

Gold Coast boost

QUEENSLAND'S Gold Coast has been given an additional \$1 million to promote tourism in the wake of the Commonwealth Games, with plans to target potential visitors in Sydney, Melbourne and Brisbane.

Destination Gold Coast has been granted the funding by the Gold Coast City Council, on top of an existing budget of \$14.5 million.

Funds will be used to mount television advertising in the southern capitals, the *Gold Coast Bulletin* reports, as well as social media marketing, digital advertising & outdoor promotion.

The campaign represents a 20-30% increase on past spending in the Sydney and Melbourne markets, and is aimed at capitalising on the momentum created by the games.

Window Seat

DINERS looking for a tasty meal with a spectacular view might want to contact Etihad Airways' in-flight chef Sanjay Thakur, who recently took his culinary skills to new heights by serving dinner at the Mount Everest Advanced High Camp.

The feat, completed earlier this month, is now the world record for creating and serving the highest altitude meal - a staggering 5,585 metres above sea level.

The meal incorporated ingredients sourced from the surrounding alpine environment and harnessed solar energy in the cooking process - all presented on lava rock plates.

Now that is the kind of delicious high altitude grub to take your breath away.

Film showcases WA

WA'S Great Southern region is set to receive a tourism boost when the film *H is for Happiness* is shot in the area later this year.

"It's exciting to showcase our landscapes & invigorate tourism," said WA Regional Development Minister Roger Cook.

BunnikTours®

Bunnik Tours are the small-group-touring specialist with tours to Europe, Middle East, Asia, Africa and the Americas. For industry professionals with a passion for travel and innovation we have an exciting opportunity to join our team.

Business Development Manager - Qld

Are you motivated to achieve sales targets and love the challenge of a growing business?

The role is based in Brisbane with the key objective of growing Bunnik Tours' presence with travel agencies in Qld and northern NSW.

Find out more about this role and join a company with a reputation for service, innovation and quality.

 **More info**
click here

APPLICATIONS CLOSE 13 JULY 2018

TRIP Dollar\$ Escape

HELLOWORLD Travel has announced the addition of Asia Escape Holidays to its TRIP Dollar\$ sales incentive program.

Asia Escape Holidays offers luxury holiday packages to Bali, Vietnam, India, Malaysia, and will join Insider Journeys, Sunlover Holidays, Territory Discoveries and Seven Oceans Cruising as partners in the initiative.

FAA rejects seat risk

THE Federal Aviation Authority (FAA) has responded to American not-for-profit organisation Flyers Rights' claim that small airline seats pose a safety risk to passengers during evacuations.

In a letter written by the FAA on 02 Jul, the group stated there is "no evidence...that demonstrates that current seat dimensions hamper the speed of passenger evacuation".

Bellagio proposal

THE Hepburn Shire Council is currently evaluating a proposal for the construction of a \$50 million Bellagio luxury spa and resort complex outside of Daylesford in Victoria.

If given the green light, the resort would include a spa and wellness area, conference facilities and restaurant, with the first stage anticipated to be completed by mid-2020.

Aerospace deal

BOEING and Embraer have signed a Memorandum of Understanding to establish a strategic partnership to accelerate growth opportunities in the global aerospace market.

The agreement will see both companies share knowledge in areas such as supply chain management, sales and marketing services.

QR kicking goals with Qsuite

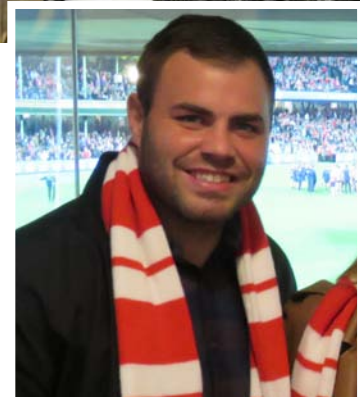


THE bounce of the ball may not have gone the way of the Sydney Swans last night but Qatar Airways (QR) is gearing up to kick plenty of goals in Australia.

The carrier officially celebrated the upcoming introduction of its Business class Qsuite for travellers on its Canberra to Doha route from 01 Aug.

Plenty of Sydney star power was on show at the Sydney Cricket Ground to mark the moment with QR, including former English rugby league player-turned model Kris Smith (pictured top left), and Cronulla Sharks veteran backrower Wade Graham (inset).

The features of Qsuite include sliding privacy doors, middle



seats that can convert to a double bed, and TV screens that can transform into a private, social or meeting-style space for a group of four.

Pictured top right is Qatar Airways commercial manager Sydney Justin Kestel.



BUSINESS DEVELOPMENT MANAGER/PART TIME - WA

The Company

At Skimax we have 20 years' experience helping clients find the very best ski holiday options. Our aim is to provide quality ski packages that are tailor-made using first-hand knowledge. Our dedicated team of ski and snowboard enthusiasts have travelled far and wide to visit all the ski resorts we sell so they can give an honest, first hand opinion of the best places to go. It's a tough job, but someone has to do it.

The Role

- Reporting to the National Sales Manager, this role is focussed on developing relationships and driving sales in WA.
- This will be achieved through cultivating strong relationships with existing customers, driving brand awareness, and identifying new customer prospects by effectively representing the brand to the travel industry and consumers.
- 2 days a week

The Candidate

- The new team member will be a self-motivated sales professional with proven sales experience within the travel and tourism industry along with proven experience converting sales.
- Excellent organizational and interpersonal communication skills with particular emphasis on presentation, analytical and sales expertise, and negotiation techniques with the ability to achieve results while working independently.

Please forward your resume to jcoros@skimax.com.au



Are you passionate about the travel industry and would you like to work for an award winning brand?

Fortunately for you, Helloworld Business Travel (Australia's largest independent corporate travel network) is looking for a national corporate Business Manager as part of our team to work with Australia's top corporate travel agents. By acting as a small business mentor for our agents, the ideal candidate will focus on increasing sales, performance and profitability. The focus of this client relationship based role is to optimise the success of our agents' individual businesses and help us drive the growth and future of our network.

The Business Manager will be:

- A results driven individual who is energetic and able to communicate effectively at all levels
- A highly motivated self-starter who is a strategic thinker and has the ability to work autonomously
- Have an in-depth understanding of the corporate travel market
- Able to maintain close working relationships with all staff, agents and external stakeholders/partners

Join our passionate Helloworld Business Travel team as we change the future of Australian corporate travel.

If you are interested in applying for this role, please send your resume to careers@helloworld.com.au

Only short-listed candidates will be contacted

Busabout preview

BUSABOUT has launched its 2019 European preview program featuring the unlimited Hop-on Hop-off and flexi or fixed passes.

The brochure includes the Greek Islands, Croatia sailing, Balkans and Italy adventures, as well as Haggis and Shamrock trips.

Busabout is offering savings of 10% with promocode **PREVIEW2019** for bookings before 04 Sep - **CLICK HERE**.

Uber in Darwin

THE NT Government has confirmed the arrival of Uber to Darwin in late Aug.

The government said the move would create jobs and provide more transport in peak seasons.

Travelodge Plus

TRAVELODGE has launched a new hotel format, Travelodge Plus, at six locations in the UK.

Designed around the needs of a budget traveller, the hotels will include king-size beds, blackout curtains, USB ports and a bar cafe with dedicated zones for business & leisure travellers.

The new format will be rolled out initially at hotels in Brighton, Edinburgh, Gatwick Airport, London and York.

Travelodge chief executive Peter Gower said "Britain is a nation of budget travellers, with more of us choosing to stay in budget hotels than any other hotel type".

"Travelodge Plus helps us offer that little bit more choice for those who want it."

australianmotoring services

Travel Pricing Analyst

Australian Motoring Services (AMS) Pty Ltd is the national commercial arm of the Australian Mobility Clubs (RACV, NRMA, RACQ, RAC, RAA, RACT). We are Australia's leading supplier of roadside assistance services to the automotive sector, and also have a presence in member loyalty and travel related services.

AMS is looking to recruit a Travel Pricing Analyst to provide value to Clubs through developing models, scenarios and insights relating to pricing and structure of travel insurance products in the market.

Duties:

- Develop analytical tools to identify opportunities and portfolio segments.
- Utilise these insights to generate customer engagement opportunities and recommendations that draw upon internal and external data sources and penetration strategies.
- Maintenance of the pricing database and reporting tool for review, analysis and reconciliation of all pricing offered in the market.
- Competitor price elasticity.
- Develop commission calculators when negotiating new commission terms.
- Develop pricing intel to inform and challenge assumptions on future business development cases.
- Build support through stakeholder engagement and connection. Translate and communicate technical concepts as required.

To be considered you must have:

- 1-3 years' experience in an analytical role.
- Experience with analytical tools such as BI, databases, spreadsheets and communication tools such as PowerPoint is necessary.
- General insurance pricing experience.
- Experience in presenting outcomes of analysis and influencing sound decision making among senior management.
- Sound analytical skills and strong attention to detail.

If this position is of interest please apply to:

Alf Capito, HR Business Partner, recruitment@theamsgroup.com.au
Applications close 20 July 2018.

Applications without a covering letter will not proceed to the next step.
Only short-listed applicants will be contacted.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Savings of up to 30% on select polar cruises with **Peregrine Adventures** are now available on bookings made by 19 Aug. **CLICK HERE** for info.

Breakaway Travel Club is offering special industry rates on Carnival Cruise Line's Moreton Island cruise departing 02 Aug on board *Carnival Spirit*. Prices start from \$390pp including taxes, **CLICK HERE** for more.

Uniworld's 2019 Air Offer allowing travellers to fly free to Europe in 2019 with bookings of its 2019 European voyages has been extended. The offer is now available until 31 Aug 2018 - call 1300 780 231.

Hotel Indigo Bali Seminyak Beach is offering a new "Sweet Escape" package aimed at couples. The special offer has a min stay of three nights & includes a range of romantic experiences - call +62 361 209 999.

Port Stephens property, **Marty's at Little Beach** is offering a "Whalecation" package offering accommodation and two tickets on a three-hour whale watching cruise from \$216 - call 02 4984 9100.

Compass points to Persia



BOUTIQUE tour operator, Crooked Compass recently hosted five agents on its Pure Persia small group tour in Iran.

Some of the highlights from the famil included camping with nomads, trekking through wildflower covered mountains, learning of Persia's fascinating history, and mingling with the welcoming people.

Pictured are: Tony Merlo,

Travel Counsellors; Lauris White, Helloworld Nambucca; Julie Larkey, CFS Travel; Anna Bayley, Travel by Anna; Mark Snoxell, Exposure Downunder; and Lisa Pagotto, Crooked Compass.

Aircalin on sale

AIRCALIN Australia is offering flights to Noumea from \$285 one way, dep SYD, MEL and BNE, on sale from 06 Jul-27 Jul.

For more info **CLICK HERE**.

IATA May traffic up

THE International Air Transport Association (IATA) reported global passenger traffic results for May showed that demand rose 6.1% compared to May 2017.

The result was a slight pickup from 6% year-over-year growth for Apr 2018.

Capacity also climbed 5.9% and load factor rose 0.1 of a percentage point to 80.1%.

Win a Viking cruise

VIKING is giving away a Viking Ocean cruise on board *Viking Orion* to the agency with the most creative Winter Wanderlust marketing campaign.

The cruise sails from Bangkok to Hong Kong on 23 Sep.

Entries close 31 Jul, to enter **CLICK HERE**.

Serko seals Orbit deal

ONLINE travel booking and expense management company Serko Limited has announced it has signed a reseller agreement with New Zealand's largest travel management company, Orbit World Travel.

The multi-year agreement will see Orbit taking on Serko's travel and expense platform Zeno, allowing the company to offer the platform to its corporate customers in New Zealand.

Serko ceo Darrin Grafton said the partnership would transform business travel.

"Zeno will deliver Orbit's customers more efficient corporate travel programs through online adoption, travel saving optimisation, and an amazing traveller experience," said Grafton (pictured).

"The agreement means that Serko now has established agreements as a preferred online booking tool across all major corporate travel management companies in Australia and New



Zealand," he added.

The Zeno travel management application uses intelligent technology, predictive workflows and a global travel marketplace to help make travel in the business sector easier.

Orbit World Travel will begin implementation of the platform, which will be known as Orbit Online, later this year.

CORPORATE UPDATE

CTM launches online tool

CORPORATE Travel Management (CTM) has created a new online booking platform for small & medium-sized enterprises (SMEs), allowing them to quickly book flights, hotels and car hire through a single channel.

The SMART Corporate Travel product can be used via a website or mobile app and aims to provide a seamless travel service as well as access to thousands of travel deals with no online booking fees or lock-in contracts.

"There is a growing need around the world to simplify travel for SMEs and we are pleased to be offering a product that will make life easier for this

market," said CTM global chief operating officer Laura Ruffles.

"(The new tool) allows SMEs to register, invite other users and book within minutes," she said.

"They can make travel arrangements anywhere in the world across a variety of airlines and hotels, receive updates and set policy controls in line with their specific business needs."

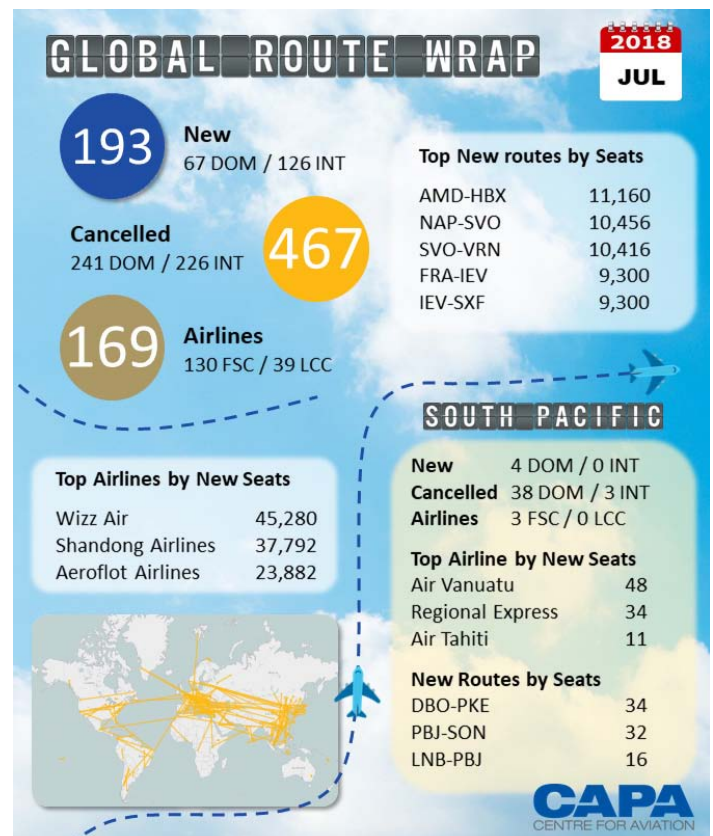
CTM says the platform provides access to more than 150 airlines and 400,000 hotels globally, with 24-hour support.

It also provides access to combined travel expense reporting, for greater visibility and budget control.

CAPA
CENTRE FOR AVIATION

CAPA Insights

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



IN THIS week's CAPA Insights, we once again delve into the growing aviation market around the world. In Jul 2018, 193 brand new routes will be launched globally, however when you include routes which have been relaunched this number jumps to 463. Over half of the 467 cancelled routes have come from Europe.

Of the 169 airlines operating new routes this month, 77% are full service airlines and 23% are low-cost carriers. For the South Pacific region, a total of four new routes will launch in Jul, mainly coming from Air Vanuatu out of Paama Airport.

Travel Daily & CRUISE WEEKLY present

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WEBINAR 1 LAUNCHES 18 JULY

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CRYSTAL

Pitching in for the homeless



AS TEMPERATURES dropped across the country this week, the team from itravel Surry Hills took time out to help distribute clothing to Sydney's homeless. At the recent Sydney Homeless Connect held at the city's Town Hall, the team pitched in to provide pre-loved clothing to people in need as part of a project to connect with those without a bed for the night or at

risk of becoming homeless. Massages, dental checks, haircuts and a hot lunch were also provided to those who came along on the day. **Pictured** at the event are itravel Surry Hills team members Emma Will, Tina Huynh and Rebecca McHenry with Care Essentials' Margie Tweedie.

Delta's all-time high

DELTA Air Lines set a new record in Jun, with nearly 17.7 million flying on mainline and Delta Connection flights. The record for the most customers flown on a single day was more than 646,000 on 30 Jun 2017, but the Fri before the 4th of July 2018 was fewer than 1,000 pax behind the milestone. Based on the current schedule, Delta and Delta Connection expect to operate 6,092 flights systemwide on 20 Jul - the highest one-day total for the year.

Emirates Hajj boost

EMIRATES has announced extra flights to Jeddah and Medina to help those travelling to Saudi Arabia during the annual Hajj religious pilgrimage. From 06 to 31 Aug, Emirates will operate 33 additional services to both cities, the key gateways to the holy city of Mecca. The airline expects to carry more than 25,000 Hajj pilgrims this year, with top source markets including the US, UK & Australia.



Win a trip to Walt Disney World

This month, *Walt Disney World* in Florida, Virgin Australia and Delta Air Lines are giving *Travel Daily* readers the chance to win two places on "A Very Merry Toy Story Land Christmas Mega-Fam" flying Virgin Australia and Delta Air Lines to *Walt Disney World Resort* in Florida.

In a 1-min video, 250 word blog or insta-worthy photo/meme, tell us why your Christmas in July wish is to travel with Virgin Australia and Delta Air Lines to *Walt Disney World Resort* for the Christmas season?

Send your entries to disneycomp@traveldaily.com.au. The most creative judged entry will win one of two *Travel Daily* Exclusive places on the famil.

Click here for T&Cs

For more info visit wheredreamscometrue.com.au



Plaza Hotel sold

NEW York's landmark Plaza Hotel - the star of dozens of movies from *The Great Gatsby* to *Crocodile Dundee* - has been sold in a deal reportedly worth US\$600 million.

Once owned by Donald Trump, the Accorhotels-managed property has been sold by Katara Hospitality to the hotel division of the state-owned Qatar Investment Authority, *Bloomberg* reports.

The 20-storey hotel overlooks Central Park from its address on the corner of Fifth Avenue and since opening in 1907 has hosted stars including Marlene Dietrich, Josephine Baker, Liza Minnelli Truman Capote and the Beatles.

Accorhotels has confirmed the property will continue to be managed by its Fairmont brand.

HKG anniversary

HONG Kong today marks 20 years since the closure of its Kai Tak Airport, famous for its white-knuckle aircraft landings among the apartment blocks of Kowloon.

The airport served as the city's main gateway for more than 70 years, despite its cramped location on the waterfront of Victoria Harbour which forced pilots to take notoriously difficult flight paths close to the rooftops of surrounding buildings.

The airport was replaced by the current Chek Lap Kok Airport which opened on 06 Jul 1998, just over a year after Hong Kong was handed back to China by the UK.

The last scheduled departure from Kai Tak was a Cathay Pacific 747 which left at 00:02 on 06 Jul 1998 bound for Heathrow.

NEED TO FIND A PARTICULAR TRAVEL SUPPLIER?

[VIEW THE 2018 AFTA TRAVEL PAGES SUPPLIER DIRECTORY HERE](#)

From The Ordinary, To The Out Of This World



Escape to Dubai's most iconic resort spectacularly situated on the world-famous Palm Island.

Lose yourself in this majestic resort, with rooms designed to reflect the subtle calmness of oceanic waves and local Arabic influences. Atlantis, The Palm is position-perfect, with spectacular views of the Arabian Sea and The Palm with the magnificent Dubai skyline as your backdrop. Dine in style with award-winning restaurants tantalising your palette at one of our 23 restaurants, bars and lounges.

But if you're seeking not only luxury but thrills - Atlantis, The Palm has you covered. Enjoy rides and slides at our famous Aquaventure Waterpark and marine mammal encounters at Dolphin Bay and Sea Lion Point. *Don't miss Atlantis, The Palm on Australian TV this weekend, as both Better Homes and Gardens and Getaway programs share a wonderful glimpse into the splendour of this iconic resort.*

A World Away From Your Everyday
atlantisthepalm.com

ATLANTIS
THE PALM, DUBAI



Working in partnership with the Australian Travel Industry

Sales Manager

Sydney, Competitive Salary Package, Ref: 34945J1

Sales Manager required for a leading travel wholesaler to cover the NSW region. If you have a good networks with the NSW retail travel agencies, strong relationship building skills and exceptional sales abilities I want to hear from you! On the road promoting this brands awesome product you have the autonomy to manage your territory and help my client stay as a leader in their field. Great salary package, full maintained car and bonus scheme. Apply with your CV or call me for more information.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Experienced Luxury Consultant

Sydney, \$50-\$55k + Lucrative Commission, Ref: 7890AJ2

An exciting role is currently available to join a great team in a brand new office. We are looking for an Experienced Consultant that specialises in recommending and selling luxury products to high end clientele. If you enjoy delivering superior customer service and putting together luxurious 5 star travel packages then this is the role for you. In return, you will be rewarded with an industry high base and a commission structure that makes sure you are rewarded for your performance.

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Travel Specialist Japan

Brisbane, Competitive Salary Package, Ref: 2021AW3

This is a specialist sales position, where you will be responsible for designing and selling Japan holiday packages. Ensuring all of our customers have the best possible holiday experience, this is your chance to join a young and dynamic international travel company! Organising small group tours and tailored packages for private clients and third-party travel agents, you will excel in customer service and have a flexible and innovative approach to putting together holiday packages.

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Sales Support Assistant

Melbourne, \$45k + Super, Ref: 3500JP1

Seeking a true adventurer with a love and passion for South America. This is your chance to move away from face to face and to sell a product you love and will really enjoy going to work every day for. In this role you'll be supporting the sales and reservations agents with their daily duties as well as supporting the office with general reception duties. With endless career opportunities available you will really be able to grow your career and with famils on offer you'll be truly rewarded.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.

Sales & Marketing Executive **New Company**

Sydney, to \$65k + Super DOE, Ref: 3509PE1

Global exciting travel provider with fantastic reputation is seeking an experienced Marketing Executive to be a part of their Savvy Marketing department soon to open in Australia. The role will encompass a broad range of marketing functions with a focus on content marketing and brand partnerships activity. The role's broader marketing functions include creative services, direct mail, CRM, advertising and events. If you have marketing experience and creative flair then please get in touch today.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Travel Consultant

Brisbane, Competitive Salary & benefits, Ref: 3457SZ1

Enjoy working in an office where you will be liaising with clients that are from the community & not shopping around! Even though you are expected to make bookings & converting quotes, this is a customer service driven role. Located South West of Brisbane CBD, only a short drive or widely accessible by Public Transport options, you'll be working for a well-respected boutique agency predominately working business hours Mon to Fri with an occasional half day Sat with no late night trading.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Travel Consultant

Sunshine Coast, Competitive Salary Package, Ref: 1285CGA1

A great opportunity has become available for a strong Leisure Travel Consultant with a minimum of 3 plus years' experience to build a strong network of clients within an established travel agency. Working in a supportive office environment, you will be servicing existing customers and taking new enquires predominately face to face and via email. If you have a positive can do attitude, strong attention to details and some good client following, this is could the perfect role for you.

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Sales & Marketing Manager

Melbourne, \$100k+ Super, Ref: 3108HC1

This is an integral part of the company's future development and also success in the Australian market. We need a leader in marketing and communications for this growing company! You will develop and manage marketing communications channels that grow locally sourced enquiry in the AU market. This is a hands on position - responsible for newsletter production, social media channels, PR and SEO objectives in AUS. Extensive leadership and marketing experience is essential.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.



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