Travel Daily First with the news



Travellanda makes room for activities

UK-BASED online wholesaler Travellanda has announced the addition of more than 18.000 activities to its portfolio, which also features over 300,000 hotels bookable online by travel agents.

The expansion spans 678 destinations in 132 countries, with sightseeing, activities, dramatic performances & more.

As well as its London head office. Travellanda has offices in Bangkok and Istanbul.

Spending record

OVERNIGHT visitor spending in Australia has surged to a record of \$107.4 billion annually, according to the latest figures from Tourism Research Australia.

The International Visitor Survey released today showed spending by inbound arrivals jumped 6% to \$42.3 billion, while domestic tourists spent \$65.1 billion, also a 6% increase year-on-year.

Chinese visitors remain the biggest spenders, up 13% to \$10.9 billion, while the fastest growing market was India which grew 14% to \$1.5 billion.

International route for NTL

THE industry has lauded Virgin Australia's move to offer seasonal non-stop services to Auckland from Newcastle Airport, marking the NSW coastal city's first international flights in more than 16 years (TD breaking news).

Travellers will be able to fly direct to Auckland from 22 Nov-17 Feb, with services to operate thrice weekly on Tue, Thu & Sat.

The flights are Newcastle Airport's first direct Auckland services since a short-lived 2001 service operated by Air NZ's defunct low-cost offshoot Freedom Air, which closed down eight years ago (TD 06 Sep 2007).

Purists will also note a brief direct Norfolk Island route - then classified as international operated from Newcastle in 2007.

The new Virgin Australia route follows the development of a new \$1.6 million terminal

Today's issue of TD

Travel Daily today has six pages of news and photos, plus full pages from:

- One&Only Wolgan Valley
- AA Appointments jobs

at NTL including customs and immigration facilities.

Airports Association of Australia ceo Caroline Wilkie said the new route would promote the local tourism market and give more people the opportunity to experience the Hunter region's unique visitor offering.

Simon McGrath of AccorHotels also hailed the announcement, saying it would benefit both destinations and "pave the way for further international access into Australia via regional NSW".

CZ ADL goes daily

CHINA Southern will boost flights between Guangzhou and Adelaide to a seasonal daily service during the upcoming summer peak period, boosting frequencies from the current thrice weekly flights.

operations will take place from 11 Dec 2018-04 Jan 2019 and again from 29 Jan-21 Feb next year.

During the rest of the northern



The most convenient and affordable way to travel throughout **South America**



GDS displays indicate the daily

winter scheduling period the route will drop back to five weekly frequencies.



Register & complete our Matai Online Training Program before 27 July to go into the draw to WIN a spot.

PLUS! The first 150 agents to register and complete the program will also receive a \$30 gift voucher.



ICK HERE TO BEGIN



Europe

Valid from July 18 to July 28, 2018 for travel from November 1, 2018 to May 31, 2019 from \$780*

LUFTHANSA GROUP

*Travel via Beijing; subject to availability. Inclusive of YQ, fares exclude taxes, fees and surcharges





JAW-DROPPING. AND WE'RE NOT EVEN TALKING ABOUT THE LANDSCAPE.







New Lindblad ship

LINDBLAD Expeditions this morning announced plans for the construction of an additional polar expedition vessel.

The new ship is anticipated to be delivered in 2021, and will be the fourth polar vessel in the Lindblad Expeditions-National Geographic fleet alongside the National Geographic Explorer and the National Geographic Orion, currently in operation, and the new National Geographic Endurance which is scheduled for delivery in 2020.

Lindblad Expeditions ceo Sven-Olof Lindblad said the state-of-the-art vessel would be designed as the "ultimate expedition platform with a focus on immersing our guests in these amazing geographies".



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Regional internship scheme

AUSTRALIAN Regional Tourism (ART) has today launched a new program aiming to attract, retain and mentor young people into the regional tourism sector.

The Emerging Tourism
Professionals (ETP) program will
help address the country's acute
tourism skills shortage, according
to ART chairman Simon McArthur.

Members of the organisation include 124 local government associations, regional and state tourism organisations, visitor information centres, regional tourism operators & consultants.

The new scheme is open to tourism professionals aged 30 and under working in the tourism industry in regional Australia or in a role that primarily focuses on regional tourism.

New travel content

TRAVEL agencies and suppliers wanting to supply quality online content to keep their customers engaged can now access a range of affordable articles through a new initiative co-founded by former Flight Centre editor-inchief Jason Dutton-Smith.

The "Well Travelled Network" features items from more than 100 travel writers globally, who have made their work available for syndication via the online platform at welltravelled.media.

"By offering quality travel content at highly affordable prices, WellTravelled.Media takes the pressure off in-house production for travel brands," he told *Travel Daily*.

"When a junior staffer is tasked with creating content for all the required engagement channels like EDMs, newsletters, social posting, blogs etc, you'll often end up with a poor outcome.

"Engaging readers with wellwritten stories is of course a honed skill and the work of our highly experienced writers ensures customers and audiences keep coming back for more."

More info on 0407 55 77 33.

TA China role

TOURISM Australia has announced the appointment of Mandy Wu as its new country manager for China.

Shanghai-based Wu will direct the organisation's marketing and PR activity in China as well as nurture key relationships.

She joins Tourism Australia after 15 years at Cathay Pacific, most recently as the airline's corporate affairs manager.

For more appointments, see page five.

Cathay Seattle-HK

CATHAY Pacific has announced it will be launching a new nonstop service from Seattle to Hong Kong from 01 Apr 2019.

The four-weekly service will make Cathay the only airline to directly link Hong Kong with the west coast city, with the route to be serviced by an Airbus A350-900 aircraft.

Flights will depart Seattle on Mon, Wed, Fri and Sun at 1:05am, with the early morning HK arrival allowing passengers to connect with other Cathay flights across Asia.

EK boosts France

see regionaltourism.com.au.

Winners will receive an

to spend on professional

There are two segments

on offer: a Tourism Australia

Regional Scholarship which is

the Roadtrippers Scholarship

open to private sector staff, and

which is open to those working in

"The financial backing of such

major players in regional tourism

being taken seriously and should

be seriously contemplated by our

Applications close on 14 Sep -

demonstrates that the ETP is

young tourism professionals,"

development.

the public sector.

McArthur said.

internship with a major tourism

organisation as well as \$2,500

EMIRATES has announced an expansion of capacity to France, including two additional weekly services to Lyon and one to Paris.

The Lyon expansion will see the route become a daily B777-300 service, while Paris goes to 21 flights per week using A380s.







Tahiti Nui choppers

AIR Tahiti Nui has introduced private transfer services and scenic flights with a new fleet of four helicopters operating among Tahiti's Society Islands.

The fleet consists of AS350 B2 single-engine and H135 twinengine choppers and has been launched after last year's closure of French Polynesia's only civil helicopter service.

The choppers will offer panoramic flights of between 10 and 45 minutes, flying from Tahiti, Moorea and Bora Bora.

They will also be available for medical evacuations, aerial photo shoots, fire-fighting support and other services.



Singapore ups Japan

SINGAPORE Airlines will add a fourth daily flight to Tokyo's Haneda Airport on 28 Dec.

The additional service from Singapore will use Boeing 777-300ER aircraft, adding over 1,800 seats per week on the route.

Between 28 Oct-30 Mar Singapore Airlines will also upguage its aircraft flying daily to Osaka to the Airbus A380.

Currently the airline uses Boeing 787-10 aircraft on its twice daily Osaka flights.

Rex cuts flights over fees

REGIONAL Express (Rex) has escalated its public stoush with regional airport operators, announcing it will cut services to King Island and Mildura over increased landing charges.

Having previously accused the King Island Council of "lies deception and incompetence" over its new airport funding scheme (TD 09 Jul), the carrier has now announced it will cut 30% of its flights to the island from Melbourne starting 14 Aug.

"Rex solemnly warned King Island Council that if they did not review their decision to double airport charges that it would result in a degradation of air services to the remote Tasmanian Island," the carrier said.

"Rex regrets that the current myopic leadership at the local council has resulted in such an outcome but promises that it is open to reviewing the matter when there is a more enlightened leadership in place at the council," it said.

The airline had previously said

Sheraton revamp

SYDNEY'S Sheraton on the Park will upgrade its dedicated meetings and events floor in a project worth \$3 million.

The revamp will be completed by early Sep and involves the hotel's Grand Ballroom, Hyde Park Room, Phillip Room and prefunction areas on level two.

the new airport charges would cost it \$127,000 and make its service levels unviable.

Rex says it will also cancel or reduce flights to Mildura from Adelaide, Sydney and Broken Hill in response to an increase in airport taxes, with details to be announced later.

It accused the Victorian city's airport of breaching its commercial agreement and said its decision to raise taxes was "a blatant money grab".

"The aviation industry is suffering from a crippling global pilot shortage and Rex has very recently announced that it will need to make schedule adjustments to prioritise its scarce resources, with priority given to airports and regional communities that are supportive of, and work in partnership with Rex," the airline said.

Etihad live auction

ETIHAD'S upgrade bidding system has been enhanced to offer a "dynamic live auction" in which email and SMS updates are sent to customers to tell them when they've been out-bid.

Real-time notifications will be provided when two or more individuals are bidding at the same time, with auctions taking place from 24 to six hours before flight departures.

Future changes will see loyalty points used in auctions.



Window

THE clear blue skies of the Whitsundays aren't just a magnet for yachties and beachgoers this winter.

It turns out the sky itself has become the main attraction this week as dozens of skydivers train for an attempt on a new national record next year.

Whitehaven Beach was chosen as the backdrop for practice sessions at 14,000 feet (pictured), and next year the skydivers plan to amass a formation involving 150 people.



Sabre restructures

SABRE has created a new organisation involving its travel network, airline solutions and data and analytics business units, to be called Travel Solutions.

Dave Shirk has been promoted to exec vp and president of Travel Solutions, with Wade Jones as exec vp and president of Travel Network strategy.

Sundar Narasimhan will join Sabre as snr vp and president of Sabre Labs and product strategy.







A&K Ethiopia back

ABERCROMBIE & Kent is returning to Ethiopia following the decision by the Australian Government to downgrade travel advisories to the country after authorities lifted a two-year state of emergency.

Trips include the Tribes & Traditions of Ethiopia - for details, CLICK HERE.

Domestic pax up

THE latest Domestic Aviation Activity report released by the Bureau of Infrastructure. **Transport & Regional Economics** (BITRE) has revealed that 5.09 million passengers were carried on Australian domestic commercial aircraft in May, an increase of 2.6% on May 2017.

Figures for the period Apr 2018 were higher, stating a total of 5.29 million passengers were carried domestically, an increase of 3.2% on Apr 2017.

Travel Sales Summit

THE inaugural Travel Sales Summit is set to take place at the RACV City Club in Melbourne on 14 Aug, offering strategies for agents and suppliers to help deliver "a more effective customer experience, from the inspiration stage to well after the passenger returns".

The Summit will outline some of the new ways technology helps to connect with customers.

For information, CLICK HERE.

NYC trade mission

A HOST of companies from NYC & Company will take to the floor in Melbourne and Sydney from 30 Jul to 03 Aug, showcasing a series of events, training and updates on what's new in New York City.

"2019: A Monumental Year" will highlight why NY is a "must-visit" destination in 2019, with info on upcoming events and openings.

To find out more, CLICK HERE.

Sth African Tourism gives back



A TEAM of trade partners and supporters of South African Tourism were invited to spend a day prepping and cooking a range of meals for the less fortunate at Sydney's OzHarvest yesterday.

The event, held to mark the 100th anniversary of the birth of Nelson Mandela, saw 67 volunteers working alongside chef Neil Perry to recognise the years Mandela fought for social justice.

Volunteers were split into groups and challenged to transform rescued food into gourmet dishes inspired by the tastes and flavours of South African cuisine, with more than 350 meals donated to charities in Sydney by the end of the day.

Yana Shvarts, South African Tourism marketing and

communications manager, Australasia, said the campaign was a celebration of how to make a positive impact on the world.

"By giving a little time, we can help make a big change to someone's life and it was so inspiring to see a team of people come together and take time out of their day to help make a real difference to the lives of those less fortunate," Shvarts said.

Pictured are: Thushara Liyanarachchi, Taj Hotels; Kelly Webb, Kerzner; OzHarvest chef Marion; Vanessa Young, TravelZoo; Chris Suchet-Pearson, Travel Africa; chef Neil Perry; Marissa Fernandez, Destination Marketing Services; and Sienna Fernandez, Destination Marketing Services.

SINGAPORE AIRLINES

Administration Officer

A permanent full-time position is available in the Singapore Airlines Human Resources/Admin Dept. for an Administration Officer based in Sydney. Key duties include:

- · Providing an administrative point of contact to internal and external stakeholders regarding commercial technology.
- Assisting the HR/Admin Executives with ad hoc projects related to administration, services and operations.
- Processing allocated HR/Admin invoices.
- Liaising with appointed vendors and building management to facilitate asset security, servicing and maintenance.

Knowledge and Experience Required

- Knowledge of general IT networks and processes.
- Strong PC skills.
- Familiarity with formal procurement protocols.
- Strong planning and organisational ability.
- Problem-solving and project management skills.
- Strong analytical skills and attention to detail.
- Highly developed interpersonal skills and customer service acumen.

The salary range is \$51,622-\$62,422 p.a. plus 10% superannuation. The package also includes staff travel benefits and subsidised health insurance.

Applications

Please forward your application (including a cover letter that addresses the selection criteria and CV) addressed to Kieran O'Toole, Senior Manager HR/Admin South West Pacific, by COB Monday, 23rd July 2018 via Olivia_Gazzard@singaporeair.com.sg.

ULTIMATE

Reservations Coordinator

Ultimate Travel is a fast-growing brand within the international youth travel industry. Our tours are designed for 18-35's who want the 'ultimate' travel adventure. As a result of an internal promotion, we are currently recruiting a Reservations Coordinator to join our Ultimate Crew.

The Reservations Coordinator is responsible for managing and overseeing all our reservations & tour bookings for all destinations. Key responsibilities will include managing & coordinating ULTIMATE bookings, booking tour components & managing distribution channels and updating product availability.

Based at our Central Sydney office, this is a fast paced and dynamic role which will require you to work together with our team to meet and exceed individual, team and company targets. You should be a VERY confident communicator and build rapport with ease.

We are looking for someone with a passion for travel who understand what it takes to provide excellent customer service and drive sales. Strong attention to detail, time management and the ability to work independently as well as within a team is essential. Our Reservations coordinator needs to be an excellent multi-tasker!

We offer a fun & rewarding work environment as well as development and career progression opportunities. We would love to hear from you.

Applications should be sent to steven@ultimate.travel. Only successful applicants will be contacted for interview.



Skal celebrates Bastille Day



SKAL International Perth held a French-themed "Bastille Day" function on 12 Jul sponsored by Atout France.

Creative costumes, great food and wonderful company made for a fun day, with Lynelle Groom from Directions Travel winning the "best dressed" competition with an Eiffel Tower headpiece.

Groom received a \$200 voucher for Bistro Guillaume, courtesy of Atout France.

"A great time was had by all and some good business was done as

Anantara sleepout

ANANTARA Hotels and Resorts has announced the launch of the Star Bed Experience, a private sleepout option on Medjumbe Island off the northern coast of Mozambique.

The package includes a luxury four-poster bed set up on the beach and will see guests sail to the uninhabited Quissanga Island in a traditional dhow boat and treated to a gourmet dinner plus turtle and dolphin spotting.

well," said Alison Banks, president at Skal International Perth.

Pictured are: Don Hancey, WA Food Ambassador with Nicole Chapman, Qantas Holidays and Vikki Southern, Travel Managers Australia

VietJet's big order

VIETJET has signed an order for 100 737 MAX aircraft from Boeing, a purchase which includes 80 737 MAX 10s and 20 737 MAX 8s and has an estimated value of more than \$12.7 billion.

The deal will see the Vietnamese low-cost carrier become the largest MAX 10 customer in Asia.

"These new airplanes will fit perfectly into our growth strategy, providing the efficiency and range for VietJet to expand its route network and offer more international destinations," said VietJet president and chief executive officer Nguyen Thi Phuong Thao.

VietJet is the first privately owned Vietnamese LCC.

72

Industry Appointments

WELCOME to Industry Appointments, *Travel Daily'*s Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Graham Perry has been appointed to the role of Managing Director for **Best Western Hotels & Resorts, Australasia**. The announcement follows Best Western International taking management control of the brand on o1 Jun from the Motel Federation of Australia.

Corporate and cruising travel specialist **1000 Mile Travel Group** has welcomed **Steve Hona** to the company as its new General Manager. Hona was previously the national business manager of Helloworld Business Travel.

Former General Manager of **Edgewater Resort Hotel Mike Barton** has been promoted to the position of Director. The appointment became effective 30 Jun and Barton will be charged with supporting significant property development activities in the coming years.

Clare Pereira has recently joined travel and events management business ATPI as its Global Director of Content and Customer Platforms. The role is a newly created one that aims to bolster the personalisation of the company's technology.

The Pavilions Hotels & Resorts has announced two major management appointments, with the recruitment of Scot Toon as Managing Director, Asia, while Tim Sargeant becomes the Director of Marketing for The Pavilions Phuket.

Nanuku Auberge Resort Fiji has named Sarah Knight as its new Public Relations Manager for Australia and New Zealand. Knight is also a travel writer and is the editor of the family-friendly travel blog called *By the Sea with Three*.

Endeavor itineraries

THE inaugural season for Crystal Cruises' *Crystal Endeavour* will be announced on 01 Aug.

Bookings for the new itineraries will be made available to Crystal Cruises' loyalty customers on 09 Aug and to the public on 23 Aug.

Features on board *Endeavor* include private butler service for every suite, king-sized beds, walkin closets, and spa-like bathrooms with adjustable heated floors.

Qatar Qsuites India

QATAR Airways (QR) has announced its Business class experience, Qsuite, is now available on India services to and from Mumbai and Bengaluru.

"The features that Qsuite offers provide the ultimate customisable travel experience for pax," said QR's group chief executive officer Akbar Al Baker.

Blockchain contest

LUFTHANSA and software company SAP have announced a new contest seeking ideas for blockchain-based solutions that would improve the airline's customer experience, processes, supply chains, and maintenance.

Ideas can be submitted in three categories including: "Traveller challenge" - enhancements to bookings, loyalty programs and airport identification, "Airline challenge" - optimising datasharing across departmental boundaries, and "Supplier challenge" - improving document tracking and the transparency of documentation verification.

"Blockchain is one of the gamechanging technologies of our time, which we are systematically addressing as part of our digital strategy," said Deutsche Lufthansa AG executive board member Thorsten Dirks.



Flights to New York From

\$1,199*
Return Getaway fare departing Sydney, Brisbane and Melbourne.

*On sale from Wednesday 4 July 2018 until midnight Tuesday 17 July 2018 unless sold out prior. For travel from 01 February 2019 until 28 February 2019. Subject to availability. Conditions apply.

FIND FLIGHTS







Win big with Disney

DON'T forget to submit your entries by 31 Jul for a chance to win one of two exclusive Travel Daily places on the "A Very Merry Toy Story Land Christmas Mega-Fam" from 07-15 Nov.

There's some tough competition, with Megan Stanley from Travelmanagers Australia recently sending in her fabulous entry (pictured).

"My creative expression of my teenage and childhood dream to travel to Walt Disney World Resort, for the Christmas Season!" Stanley said.

To get involved, send a one minute video, 250-word blog or insta-worthy photo/meme, telling us why your Christmas in Jul wish is to travel with Virgin Australia and Delta Air Lines to Walt Disney World Resort for the Christmas season.

See the competition (right) for more details.

SNO'N'SKI has launched the

2019 Canada Mega Famil.

incentive period for its "legendary"

The annual extravaganza will see

30 top-selling agents experience

GM Daniel Walker said "we're

the only company to stage a ski

famil of this magnitude, and our

Canadian suppliers pull out all the

stops to show agents a good time".

To qualify for the famil, agents

Sno'n'Ski lift and accommodation

should book and ticket as many

packages as possible before 31

Oct - info on 1300 766 754.

Jasper, Lake Louise, Banff and

Panorama in Mar next year.



Nigeria Air debut Sno'n'Ski mega fam

THE Nigerian Govt has revealed a new national flag carrier Nigeria Air will launch at the end of 2018.

Minister of State for Aviation Senator Sirika said "we will have a well-run national flag carrier, a global player, compliant to international safety standards".

Hyatt FIND prog

HYATT has launched a platform



Win a trip to Walt Disney World

This month, Walt Disney World in Florida, Virgin Australia and Delta Air Lines are giving Travel Daily readers the chance to win two places on

In a 1-min video, 250 word blog or instaworthy photo/meme, tell us why your Christmas in July wish is to travel with Virgin Australia and Delta Air Lines to Walt Disnev World Resort for the

"A Very Merry Toy Story Land Christmas Mega-Fam" flying Virgin Australia and Delta Air Lines to Walt Disney World Resort in Florida.

Send your entries to disneycomp@traveldaily. com.au. The most creative judged entry will win one

of two Travel Daily Exclusive places on the famil.

For more info visit wheredreamscometrue.com.au



Christmas season?





Click here

©Disney

Banyan kids' club

BANYAN Tree Hotels & Resorts will debut the Rangers' Club for kids this month.

The new program has a focus on sustainability and aims to enhance children's development, communication and "their love for the environment".

For more info, **CLICK HERE**.

Swiss Citilink deal

SWISS-BELHOTEL International has partnered with low-cost airline Citilink to promote Indonesian tourism destinations.

Travellers who book at Swiss-Belhotel properties in Indonesia using their Citilink boarding pass will receive a promo code that entitles them to 30% off - valid through to Mar 2019.

BA Cologne route

BRITISH Airways has announced the launch of its new Gatwick to Cologne, Germany route from 16 Nov.

Flights operate four times per week, priced from £27 (A\$48).

Radisson Blu Czech

THE Radisson Blu Hotel, Prague is scheduled to open in the second quarter of 2019, following a full renovation and rebrand.

Following the works, the hotel will feature 160 guest rooms and suites, dining facilities and a redesigned meeting and events area which will include six flexible conference rooms and a dedicated fover area.

The hotel is located at Charles Square near Old and New Town.

called FIND offering "experiences focused on enhancing the mind, body and spirit" & allows World of Hyatt members to earn and redeem loyalty points.

THE WHO'S WHO OF SUPPLIERS ARE IN THE 2018 AFTA TRAVEL PAGES SUPPLIER DIRECTORY.

VIEW HERE



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AIRLINE ACCOUNT MANAGER MELBOURNE –STRONG PACKAGE

Now this is a role that will not last long....This International Airline have a vacancy for an Account Manager servicing the Victoria and Tasmania. You will come from a strong BDM/Account Management background in the travel industry with established connections. Based from home you will report to the Country Manager based in Sydney. A strong base salary and bonus is on offer to the successful candidate, please call today for more information.

NEW

CORPORATE SALES MANAGER SYD BASE SALARY \$115K PLUS BONUS PLUS CAR ALW

Join this Travel Management Company in Sydney where you will be responsible for your region with a lot of potential to win new business. My client is looking for an experienced Business Development Manager who has come from a TMC with a strong track record in building a pipeline & bringing in new business. This company offers a great salary package DOE. If you have a desire to succeed & a track record in corporate sales we want to hear from you.

LOOKING FOR THE NEXT STEP? OPERATIONS DIRECTOR

SYDNEY – STRONG PACKAGE

Our client is looking for an inspiring leader with experience preferably in the Inbound Travel Market., You will be responsible for the overall success of the team including development & delivery of strategy, leading the team & enhancing relationships & agreements to achieve sales & revenue goals. You will be rewarded with a salary of up to \$90 plus DOE. Experience in areas other than Inbound will also be considered

LEAD & INSPIRE

GENERAL MANAGER

TASMANIA/MELBOURNE - DOE + SUPER + BONUS

Experienced General Managers required for properties in Tasmania & Melbourne. You will be responsible for overseeing all aspects of the property, lead a capable management team, & focus on customer service, budgeting & forecasting & delivering results. Previous experience in a similar role. Great salary plus super plus bonus. In addition a House and car is provided. Good career progression plus a great team environment. Apply todayl

NEW

CORPORATE SALES MANAGER SYD BASE SALARY \$ 115K PLUS BONUS PLUS CAR ALW

Join this GLOBAL Leader in Sydney, this is an extremely rare vacancy within the Sydney team. My client is looking for an experienced Business Development Manager who has come from a TMC with a strong track record in building a pipeline & bringing in new business. This company offers a great salary package DOE. If you have a desire to succeed & a track record in corporate sales we want to hear from you.

NEWTRAIN & DEVELOP TRAINING SPECIALIST GOLD COAST SALARY DOE

We are looking for an outstanding trainer to join this leading travel company. You will be responsible for induction & leading training for all new recruits & staff, develop online learning platform, create training materials & content & work closely with all departments on staff development. Great benefits & salary DOE. Experience in a similar role preferably within travel. Cert IV essential. Excellent communication & presentation skills along with a positive attitude required.

GLOBAL ROLE

CORPORATE ACCOUNT MANAGER SYDNEY- STRONG SALARY PACKAGE

As a global Corporate Account Manager you will be responsible for the regional program with the objective of growing revenues, increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.

NEGOTIATE & CONTRACT PRODUCT

PRODUCT MANAGER GOLD COAST – PKG DOE

Are you experienced in developing relationships & have strong negotiation skills? We are looking for experienced Product Managers to be responsible for the delivery of the product plan along with the negotiation of rates, contract management & ensuring all targets are achieved. Educate agents & build relationships with internal/external stakeholders. Strong analytical, negotiation & time management skills required.

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