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New Hamilton hotel

HAMILTON Island has just signed off on a new hotel product which will be developed over the next five years.

No details are yet available about the project which was confirmed on Sat night during the Helloworld Travel Global Stars incentive event (see **page two**) with HTI director of leisure sales Fiona Stilwell also confirming the launch of an “amazing new reef product” in Sep this year.

Goway probes irregularities

EXCLUSIVE

CANADIAN travel firm Goway Travel has launched an investigation into the “irregular nature of some of the payments” for bookings sold through its Sydney-based Australian office.

The company was founded in 1970 by Australian-born Bruce Hodge, who is now based in Toronto, with the company representing a range of tour operators in Australia, NZ, Fiji, Tahiti and the Cook Islands.

Goway is a significant inbound operator into Australia from North America & Europe, and also established a Sydney retail outbound operation in 2008 which has about two staff.

Hodge has written to affected customers, saying he was recently made aware of the issues, which are understood to have involved

so-called “Family and Friends” deals sold via private emails out of the Sydney office, offering purchasers a package of domestic and international flights & accom.

According to complaints on the Goway Facebook page and the Loyalty Lobby website there are “hundreds of people trying to get their money back” with Hodge apologising for the inconvenience experienced by those affected.

Hodge told **TD** he first heard about the issue on 23 May and immediately froze all bookings on the “too good to be true” deals.

Many payments were not paid to Goway, he said, with his letter to complainants saying the company intends to provide refunds to innocent parties “once we have discovered the full extent of the situation”.

He stressed the issue only related to Goway’s Sydney retail business, with Goway Inbound and other divisions unaffected.

A full forensic audit is underway and “once we have all the facts it may then be necessary to refer the matter to the NSW Police for possible criminal prosecution,” the Goway founder said.

Global Stars to DXB

HELLOWORLD Travel’s annual Global Stars incentive event will take place offshore next year, with the company’s executive director Cinzia Burnes confirming Dubai as the venue for 2019.

The revelation was made on Hamilton Island on Sat night during this year’s Global Stars celebration which saw top achievers rewarded for their efforts over the last 12 months.

See **page two** for more.

G Adventures

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Today's issue of TD

Travel Daily today has nine pages of news, including a photo page for **Hawaii Tourism**, plus full pages from:

- Flight Centre
- AA Appointments jobs

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Jetstar to launch "wholesale bundle"

JETSTAR will roll out a new wholesale solution for travel agents in Sep this year, allowing them to book a bundle including baggage, meals and inflight entertainment in one transaction.

JQ industry sales manager Jaclyn Snell was one of the presenters at last weekend's Helloworld Travel Global Stars event, telling the top achievers that the carrier's wholesale platform offers agents competitive net pricing, as well as being able to hold bookings for up to five days.

The wholesale bundle enhancement will reduce the need for agents to book flights & ancillaries separately, she said.

Jetstar has been a preferred supplier to Helloworld Travel for two years, with wholesale now comprising 20% of the carrier's trade revenue and an ever-increasing proportion of bookings coming through travel agents.

Helloworld Global Stars

HELLOWORLD Travel's wholesale division celebrated its highest performing agents in Hamilton Island on the weekend, with the annual Global Stars ceremony seeing Jenny Cooper from Queanbeyan City Travel & Cruise named the country's top-selling consultant for HLO's wholesale brands.

Cooper was one of Australia's four so-called "millionaires" - agents who sold more than \$1m worth of product from the division which includes Qantas Holidays, Viva! Holidays, Sunlover Holidays, Rail Tickets, Ready Rooms, The Cruise Team, Seven Oceans, Territory Discoveries, Insider Journeys and GO Holidays - and told **TD** it was the first time she had won the major award in 18 years of attendance.

Helloworld Travel ceo Andrew Burnes thanked the consultants for their efforts during the year,

noting that about 1,000 people work in Helloworld's wholesale and inbound division, or just on 50% of its total staff complement.

"They are incredibly important to us and your support for them is highly valued," he said.

Later in the evening Helloworld Travel executive director Cinzia Burnes confirmed that the 2019 Global Stars event would be hosted in Dubai, in partnership with Dubai Tourism.

"It is a truly unique destination that will delight our high-achieving agents," Burnes said.

Dubai Tourism director Julie King said "we look forward to showcasing the diversity of the destination's tourism offerings, and agents will have the opportunity to experience the latest attractions which have opened".

More from the Global Stars event on pages **three** and **four**.

ReadyRooms for NZ

A NEW ReadyRooms B2B website will roll out in New Zealand next month, according to Helloworld executive director Cinzia Burnes, who said the platform was already achieving strong results in Australia.

Speaking to attendees at the company's Global Stars incentive event on Hamilton Island last weekend, Burnes said the NZ expansion was expected to be very smooth, saying since it debuted in Australia "we've ironed out all the bugs".

QF 747s to Hawaii

QANTAS is set to significantly boost capacity between Sydney and Honolulu next month, with the seasonal deployment of Boeing 747-400 aircraft on the popular Hawaii route.

According to GDS screens QF jumbos will replace A330-300s from 20 Aug-26 Sep, operating QF3/4 five times per week.



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NSW cruise plan unveiled

THE long-awaited Cruise Development Plan released by the NSW Government yesterday (**TD** breaking news) has firmly ruled out the possibility of an additional cruise terminal at Garden Island due to the "significant challenges in sharing berth space alongside the Navy".

Instead, the plan will create a strategic business case for a third terminal in nearby Botany Bay, with Molineaux Point and Yarra Bay mooted as possibilities.

"Our state has been the victim of its own success when it comes to cruise, with existing facilities such as the Overseas Passenger Terminal and White Bay struggling to keep up with significant growth in passenger and ship visitation," said NSW

Minister for Roads, Maritime and Freight, Melinda Pavey.

"The plan unveiled today will build on the NSW Government's \$175 million investment in cruise infrastructure," she said.

As well as looking at the Botany Bay passenger cruise berthing options, the plan envisages a booking system at the Overseas Passenger Terminal to maximise passenger utilisation, improvements to transport connections at White Bay, investigating the use of Hayes Dock at Port Botany as an interim solution, and funding options for infrastructure to support cruise ships at regional ports.

The Cruise Development Plan would also "build the profile and appeal of NSW as a leading cruise destination by reviewing funding options for a cooperative marketing fund for data collection and marketing with Destination NSW, the cruise industry and regions," according to a formal statement from the Government.

The full plan is now online at industry.nsw.gov.au/cruise.

New C&K acct mgr

COX & Kings has appointed Jamie Giddens as its new national account manager.

Giddens joins C&K after three years with TravelCube Pacific, and prior to that he was bdm - hotels with Flight Centre offshoot BYOjet.com.au.

ACCC watching Booking, Expedia

THE Australian Competition and Consumer Commission (ACCC) is reportedly closely following a UK investigation into claims about room availability by online hotel booking sites (**TD** 29 Jun).

According to Tourism Accommodation Australia ceo Carole Giuseppi, quoted in *The New Daily*, "they are looking at whether a false impression is created by claims about how many people are looking at the same room, how many rooms are left, and how long a price is available".

British watchdog the Competition and Markets Authority (CMA) has identified "widespread concerns" about OTAs including search result rankings, pressure selling, discount claims and hidden charges.

The CMA has sent warning letters to a number of sites demanding they review their terms and conditions, and has referred some practices to the UK Advertising Standards Authority to consider whether statements such as "best price guarantee" or "lowest price" mislead consumers.

The Authority launched its consumer law probe into the sites last Oct, and is now considering further enforcement actions.

The ACCC isn't commenting on its own investigations, but confirmed it had prosecuted ticket reseller Viagogo over online claims such as "less than one per cent of tickets remain".



Window Seat

HLO ceo Andrew Burnes was in fine form last Sat speaking to guests at the glittering Global Stars awards on Hamilton Island.

Burnes, who had spent the day relaxing with agents at nearby Whitehaven, said it was "one of the best beaches in the world, and this is one of the best resorts and one of the best states in what is no doubt the best country in the world."

"But don't tell too many people that, because we want them to go long haul and spend heaps, right?" he quipped - before also acknowledging the importance of domestic breaks.

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SmartFlyer revenue surge

The Goldman Travel Group has reported strong growth in its remote-based consultant network SmartFlyer Australia, with its ranks of independent travel advisors nearing 40.

SmartFlyer recorded a 24% year-on-year increase on revenue in 2017/18, the company says, with individual advisors boosting their average earnings by 14%.

Goldman joint managing director Anthony Goldman said SmartFlyer was riding the growing trend towards travel advisors wanting to work remotely.

“By offering flexible work options, SmartFlyer Australia

means we can tap into the best travel talent regardless of location - all around Australia,” he said.

“Our vast networks, industry relationships and extensive supply chain give our mobile team access to the very best premium travel products for their clients – enabling them to deliver completely bespoke holiday experiences,” Goldman said.

SmartFlyer Australia now boasts 18 preferred hotel programs and over 125 hotel “high commission deals” in its collective portfolio.

The group’s travel advisors are set to come together for a conference in Melbourne in Oct.



THE million-dollar sellers of product from the Helloworld wholesale division were treated to an extra special weekend on Hamilton Island, with accommodation in the “six star” qualia resort and a host of exclusive experiences.

They joined other top sellers, suppliers and the Helloworld team including ceo Andrew Burnes and executive director Cinzia Burnes at the Sat night Global Stars event, after a sparkling Whitsundays day at nearby Whitehaven Beach.

There are four so-called “millionaires” from Australia and five from New Zealand, along with a growing cohort in the “500 club” of \$500,000-plus sellers.

During the event Cinzia Burnes unveiled some changes to the Global Stars program, including a separate incentive for the top achieving cruise sellers in 2019 - more details in tomorrow’s issue of **Cruise Weekly**.

Pictured above are Jenny Cooper, Queanbeyan City Travel & Cruise; Carly O’Byran of



Travel & Cruise Belrose which also won the award for the highest revenue; Ellen Lee of Helloworld Waipukurau; Helloworld Travel executive director Cinzia Burnes; Debbie Natoli, Helloworld Miramar NZ; Angela Kaluzyn, Skilled Travel; and Brian Bennett of Travel & Cruise Professionals.

Inset is Deb Long from Weston Travel & Cruise with the event’s MC, Stevie Jacobs; and **below** are some of the photo wall antics - lots more pics from the night at facebook.com/traveldaily.





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Hyatt looks to NH

HYATT Hotels Corporation has confirmed it is considering a potential purchase of the Madrid-based NH Hotel Group.

Hyatt president and ceo Mark Hoplamazian said a letter expressing interest in an acquisition had been submitted to NH, "in keeping with our growth strategy".

"We believe that marrying NH Hotel Group's strong footprint in Europe and select other markets with Hyatt's global presence would yield a powerful portfolio of brands and network of hotels delivering compelling benefits for guests, owners and shareholders of both companies," he said.

Thai-based Minor International - currently the largest shareholder in NH - has also flagged a bid for the Spanish group (**TD 07 Jun**).

Vic's Happy Space

THE Victorian Government together with Visit Victoria has launched a new marketing campaign to bring Melburnians to regional Victoria.

The "Your Happy Space" campaign profiles regional Victoria's diverse experiences of culinary, art, music, nature and cultural offerings and is part of a long-term strategy aimed at growing the visitor economy for Victoria to \$36.5 billion by 2025.

Victorian Minister for Tourism and Major Events John Eren said, "Our regions rely on the money and time tourists spend in their communities - that's why we're working to bring even more people to every corner of our great state."

Vanuatu incident

INVESTIGATIONS are underway into an incident at Port Vila's Bauerfield Airport on Sat when an Air Vanuatu ATR-72 aircraft ran off the runway.

The airline says there were no injuries among the 39 passengers and four crew, and that services from the airport resumed within an hour of the incident.

IT'S the end of an era for THAI Airways, which has announced the retirement of its longstanding commercial manager for Australia, Marie Bubniw (**pictured**).

Bubniw has been with the airline for 38 years, beginning her career as a ticket officer in the Melbourne office before advancing to the sales department.

She became sales manager for Vic/Tas/SA before her current role, with a spokesperson for the carrier hailing her "enormous contribution" to the airline. "She will be very much missed by our staff and the many close contacts she has made amongst the travel trade across Australia," the spokesperson said.



Insight Vacations sale

INSIGHT Vacations in partnership with American Airlines is offering travellers return flights to North America and Canada in 2019 for \$699.

The offer is available from now to 31 Aug when booking select 2019 itineraries, with guests able to choose from a selection of 16 different options.

For more info **CLICK HERE** or call 1300 727 767.

Kanagawa Aus rep

JAPAN'S Kanagawa prefecture has appointed destination marketing agency doq as its first tourism representative in Australia, as of this month.

Kanagawa is expecting a rise in tourists ahead of the 2019 Rugby World Cup where the final will be held in Yokohama, as in the lead-up to the 2020 Tokyo Olympics.

In 2017, Kanagawa prefecture welcomed approx. 70,000 visitors from Australia.



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Entire team expands



ENTIRE Travel Group has made two senior sales appointments following a recent merger with CIT Holidays.

Kelly McDonald has been announced as the company's new sales manager Queensland and Northern New South Wales, while Craig Hunt has been named the group's sales manager Victoria and Tasmania.

The pair will be charged with growing Entire Travel Group's brand awareness across its nine specialist wholesale programs, which include the Europe and North America markets.

"Kelly and Craig have the skills and experience to help shape and implement an astute and effective sales strategy that delivers sustained benefits," said Entire Travel Group sales and marketing director Greg McCallum.

Pictured: (Back row) Sandrine Le Gaillar, sales manager NSW/ACT; Greg McCallum, sales & marketing director; Brad McDonnell, ceo; Kelly McDonald, sales manager Qld & Nth NSW. (Front) Craig Hunt, sales manager Vic/Tas; & Rita Mardirossian, sales manager NSW.

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HTA recruitment

THE Hawaii Tourism Authority has confirmed an executive search for three senior positions including a new president and ceo, a chief administrative officer and a vice president of marketing & product development.

The announcement comes a month after the organisation terminated incumbent ceo George Szigeti (**TD** 02 Jul).

Earlier in the year HTA's vice president of marketing Leslie Dance resigned for family reasons, while chief operating officer Randy Baldemore stepped down in Mar, saying he wanted to "allow myself the opportunity to continue growing as a person".

NT Insta-landmark

A PHOTO taken at Bitter Springs near Mataranka in the Northern Territory has registered more than 1 million likes on Instagram after social media influencer Carmen Huter posted the image on her account.

The strategy of using social media influencers has formed part of the NT's \$103 million Turbo-charging Tourism initiative.

"The tourism market is changing and we have to change with it, by adopting new, innovative strategies for social media," said Northern Territory Tourism Minister Lauren Moss.

Huter was one of three influencers to participate in a funded trip to the Top End.

New Cal guide

EXCITE Holidays has partnered with New Caledonia Tourism to launch a new eight-page guide to Noumea, featuring info on hotels, eateries and surrounding islands.

To mark the release, an agent incentive campaign has also launched, running until 12 Aug.

Agents will earn 500 bonus rewards points for every night sold to New Caledonia.

Download the guide **HERE**.

Lombok earthquake

AN EARTHQUAKE has struck the Indonesian island of Lombok, killing at least 10 people.

The 6.4 magnitude quake occurred about 7am yesterday, and was felt about 40km away in Bali, where there was no damage or casualties reported.

Scenic SE Asia brox

SCENIC has released its 2019/2020 South East Asia brochure which features an extended program of cruise options in Indochina on board the all-balcony-suite ships, *Scenic Aura* and *Scenic Spirit*.

To mark the launch of the brochure, Scenic has introduced a range of earlybird deals available until 31 Oct, including a Fly Free special offering savings of up to \$2,850 per couple on any Mekong journey of 13 days or longer.

For more info call 138 128.

VA marketing head

VIRGIN Australia has announced the appointment of Michael Nearhos as its new marketing director.

Taking up the role in Sep, Nearhos will depart from his position of general manager of brand experience at NAB following a recently detailed restructure.

He was previously the gm of brand strategy and performance at VA on a 10-month contract from May 2012 to Feb 2013.

Travel Daily

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Mahalo to Aussie trade



THE 2018 Aloha Down Under roadshow wrapped up on Fri with Hawaii Tourism Oceania hosting a media lunch in Sydney.

The roadshow spanned Brisbane, Melbourne, Sydney and Parramatta with more than 20 suppliers in tow, attracting over 1,200 agents.

The media event was also an opportunity to highlight several key activities the tourism authority launched throughout the year including live television and radio broadcasts.

Pictured is Giselle Radulovic, country manager Hawaii Tourism Oceania, flanked by two Polynesian dancers.

See more pics on **page eight**.

BKK \$2b expansion

AIRPORTS of Thailand has confirmed a 63 billion baht (A\$2.55 billion) expansion for Bangkok's Suvarnabhumi Airport to cater to increased tourism.

Reuters reports the project is the third phase in the airport's development plan and will increase its capacity to 90 million passengers per year.

The airport is currently in its second phase of expansion which will be completed in 2020.

SA Express cleared

SOUTH Africa's Civil Aviation Authority has cleared state-run airline SA Express to resume flights again, following safety concerns in May.

The regulator said two of the carrier's planes are now permitted to fly, *Reuters* reports.



Brochures

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Travelmarvel - 2019 Great Rail Journeys

The 2019 Great Rail Journeys brochure presents more than 30 rail adventures across four continents including many European and Asian rail holidays which can be combined with select river cruises. One popular tour is the nine-day Edinburgh, the Highlands and Islands package which includes rail travel aboard the iconic Jacobite Steam Train (The Harry Potter Express). Prices start from \$3,295 per person. For further information call 1300 205 408 or visit www.travelmarvel.com.au.



New Caledonia Voyages 2018/2019

New Caledonia Voyages has released its first brochure offering holiday packages to New Caledonia. The brochure includes information about Noumea, the Isle of Pines, the Loyalty Islands and the mainland, along with flight advice, travel packages, tour options and accommodation tips. New Caledonia holiday options also include 5-star resorts, boutique hotels, eco lodges, bungalows and self-drive options discovering the "Grande Terre". All packages include return airfares, accommodation and transfers.



Ormina Tours - 2019 program

Ormina Tours has launched its 2019 brochure with new itineraries and destinations. One of the highlights is the new 11-day Tuscan Villages Small Group Journey, where travellers will visit the main villages of San Gimignano, Monteriggioni, Montalcino and more. Additional departure dates have also been added for small group journeys, along with an expansion of City Breaks and Regional Discoveries with an additional 11 new itineraries including Puglia, Sardinia & Corsica, Slovenia and Montenegro.



Captains Choice - Walk the Camino 2019

Captains Choice's Walk the Camino brochure includes the 19-day journey which starts in San Sebastian from \$22,500 pp twin share, or the 21-day journey starting in Sydney from \$24,900 pp twin share Economy class or \$30,700 for Business class. The tour offers only 18 places and treks along the Way of Saint James, stopping for dinner at traditional pilgrim houses and enjoying Michelin starred dishes in Elciego.

EY Olympic backing

ETIHAD Airways has been announced as one of the main sponsors of the Special Olympics World Games Abu Dhabi in Mar, next year.

The airline has partnered with Special Olympics Australia to help raise awareness and fly the team to the World Games.

As part of its partnership, Etihad has also created a special discount to all Australian athletes competing in the World Games.

The airline is also providing Business class and Economy class tickets plus accommodation in Abu Dhabi as prizes for fundraising purposes.

Star connects YYZ

THE Star Alliance Connection Service is now available at Toronto Pearson Airport to help assist passengers with tight connections between two Star Alliance member airline flights.

Dedicated Connection Service staff will use software to monitor the transfer window for customers with onward flights, along with cases where passengers and checked bags appear in danger of missing a connection.

The Connection Service agent will be available to consider various options to ensure a customer reaches their flight.

AFL

AFL ROUND 19 WINNER

Congratulations

VANDA DI LORENZO

from Emirates

Vanda is the top point scorer for Round 19 of *Travel Daily's* AFL footy tipping competition. She's won \$100 travel credit courtesy of Expedia.



The major prize for the 2018 footy tipping competition is return economy class airfares to Dubai flying with **EMIRATES**.

NSW LTF5/18/22019 / ACT TP 1800256

Spirit of Hawai'i on show in Australia

THERE was plenty of aloha spirit in the air last week as Hawai'i Tourism Oceania held a series of training events across Australia and New Zealand.

More than 1,200 agents registered to take part, converging on colourful events held in Brisbane, Melbourne, Sydney and Parramatta from 23 to 27 Jul.

Attendees had a chance to network with 23 Hawai'i suppliers and were able to enjoy some traditional entertainment. Hawai'i suppliers were able to meet with key trade and media partners at the B2B and media events in Sydney.

The Hawai'i Tourism Oceania team gave all the latest updates on the destination, while attendees came away with some incredible Hawaiian holiday prizes.



JACQUI Walshe, MD of the Walshe Group, with Monique Roos from the US Consulate General at the media lunch.



MILTON, Catherine, Reed and Pomai from the Polynesian Cultural Centre performed authentic Hawaiian hula at the aloha down under events.

POLYNESIAN Cultural Centre performers along with the Hawai'i Tourism Oceania team.



SOME of the traditional Hawaiian entertainment on show at each of the events.



TRAVEL agents received Hawaiian lei greetings and had a chance to experience Hawaiian culture.

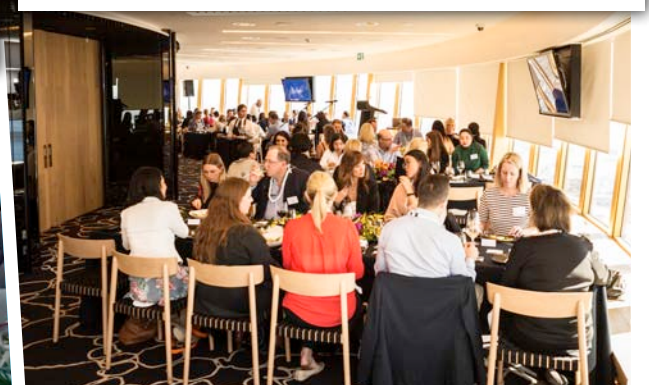


TRAVEL agents had a chance to meet face-to-face the Hawai'i industry ohana (family).

MORE than 20 Hawai'i operators travelled around Australia to share product information, updates and the spirit of aloha.



ATTENDEES at the Hawai'i Tourism Oceania media lunch.



COLOURFUL Hawaiian performances helped attendees get into the aloha spirit at each of the events.



ALOHA Down Under Sydney was the hottest event in town with over 250 travel agents attending.

Skal winter warmer

SKAL Club of Perth is holding its Winter Warmer Sundowner function on 09 Aug at the Aloft Hotel in Perth.

Interested parties can RSVP for the event by contacting Alison Banks via email [HERE](#).



NRL ROUND 20 WINNER

Congratulations

PETER KOLLAR

from CLIA

Peter is the top point scorer for Round 20 of *Travel Daily's* NRL footy tipping competition. He's won \$100 travel credit courtesy of Expedia.



The major prize for the 2018 footy tipping competition is return economy class airfares to Europe flying with **EMIRATES**.

NSW LTPS/RN/2019 / ACT TP 18/00256

AC record revenue

AIR Canada (AC) has reported a record second quarter operating revenue, bringing in C\$4.33 billion and climbing up from C\$3.91 billion reported in the same period last year.

Despite the growth in revenue, the Canadian airline posted a net loss for the quarter of C\$77 million, a significant slide from the C\$311 million profit recorded in 2017 for Q2, down C\$388 million.

AC claims the "rapid increase in fuel prices" played the biggest role in denting profits, with the carrier planning to counter this shortfall by introducing "fare increases, commercial initiatives and a cost transformation program" in the future.

EY partners Warner

ETIHAD Airways (EY) has signed a three-year commercial agreement with Warner Bros. World Abu Dhabi, which will include collaborations on brand partnerships, marketing, in-flight programming, and travel trade support.

Rewards merger

MARRIOTT International has revealed it will merge its Marriott Rewards, The Ritz-Carlton Rewards and Starwood Preferred Guest loyalty programs (*TD* 17 Apr) on 18 Aug.

Members of all three programs will have their points merged into one unified balance, with Starpoints members to receive a tripling of existing points.



Win a trip to Walt Disney World

This month, *Walt Disney World* in Florida, Virgin Australia and Delta Air Lines are giving *Travel Daily* readers the chance to win two places on "A Very Merry Toy Story Land Christmas Mega-Fam" flying Virgin Australia and Delta Air Lines to *Walt Disney World* Resort in Florida.

In a 1-min video, 250 word blog or insta-worthy photo/meme, tell us why your Christmas in July wish is to travel with Virgin Australia and Delta Air Lines to *Walt Disney World* Resort for the Christmas season?

Send your entries to disneycomp@traveldaily.com.au. The most creative judged entry will win one of two *Travel Daily* Exclusive places on the famil.

Click here for T&Cs

For more info visit

wheredreamscometrue.com.au



Italy flags PER-FCO

THE Italian Government is lobbying the West Australian Government to help introduce a non-stop Rome to Perth service, according to a report by *PerthNow*.

Italy's ambassador to Australia Stefano Gatti is currently in Perth to hold talks with WA Premier Mark McGowan, pitching WA as an alternative destination for Italians over east coast cities such as Sydney and Melbourne.

TG baggage issue

THAI Airways (TG) has apologised for any inconvenience caused to pax by a baggage sorting issue at LHR.

The problem meant pax flew without baggage on 27-28 Jul.

Qld's \$48m boost

THE Queensland Government has launched its \$48 million Attracting Tourism Fund which will aim to push into new markets and invest in more tourist attractions.

The details of the funding injection will look to grow aviation access from priority source markets, build important visitor infrastructure, and improve planning opportunities to enable tourism growth.

"This investment is about ensuring we take our tourism industry to the next level by creating new attractions and strengthening our airline partnerships in lucrative international markets," said Qld Tourism Industry Development Minister Kate Jones.

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EDITORIAL

Editor in Chief and Publisher – Bruce Piper

Managing Editor – Jon Murrin

Editor – Jasmine O'Donoghue

Contributors – Adam Bishop, Sarah Fairburn, Anastasia Prikhodko, Jenny Piper, Christian Schweitzer

info@traveldaily.com.au

ADVERTISING AND MARKETING

Sean Harrigan and Lisa Martin

advertising@traveldaily.com.au

BUSINESS MANAGER

Jenny Piper

accounts@traveldaily.com.au

Suite 1, Level 2, 64 Talavera Rd
Macquarie Park NSW 2113 Australia
PO Box 1010 Epping NSW 1710 Australia
Tel: 1300 799 220 (+61 2 8007 6760)

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LOOKING FOR THE NEXT DESTINATION IN YOUR TRAVEL CAREER?

Check out our current career opportunities!

HOT JOBS OF THE WEEK

Travel Managers – Brisbane

Corporate Traveller offers a range of specialised business travel solutions and corporate travel management services to make our clients' travel faster, cheaper and greener. We're currently on the lookout for experienced consultants to take the next step as Travel Managers in our Global head office in Brisbane.

Closing date: 8 August 2018

APPLY NOW >



Wholesale Travel Consultant – Adelaide

Are you ready for the next challenge in your travel career? We have the role for you! Right now, we are on the lookout for experienced Travel Consultants to join our wholesale brand - Infinity Holidays.

Closing date: 10 August 2018

APPLY NOW >



Business Development Manager – Brisbane

Are you amazing at networking and building relationships? Flight Centre Business Travel are looking for experienced Business Development Managers. Your primary focus in this role is to use your relationship-building skills and our unique product and service offering for client acquisition.

Closing date: 13 August 2018

APPLY NOW >



Contact Centre - Brisbane

Are you looking for a flexible opportunity to give you better work-life balance? Our 24 hour contact centre at our global head office in Brisbane is now hiring Travel Consultants! Specialised training is provided to give you the right tools to be successful in this exciting role.

Closing date: 6 August 2018

APPLY NOW >



Business Development Manager – Sydney

Are you a proactive go-getter? Is networking second nature to you, believing that in every conversation is a new opportunity? We have the perfect opportunity for you! Corporate Traveller is looking for a Business Development Manager to join our successful team in our new office in North Sydney.

Closing date: 10 August 2018

APPLY NOW >



Travel Manager – Sydney

FCM Travel Solutions is looking for a Product Manager to provide product leadership and optimisation for our assigned portfolio across corporate brands within Australia and New Zealand. The successful applicant will be an expert in all stages of the product lifecycle, including the rollout of product trials and new product launches.

Closing date: 10 August 2018

APPLY NOW >



Product Manager - Brisbane

FCM Travel Solutions is looking for a Product Manager to provide product leadership and optimisation for our assigned portfolio across corporate brands within Australia and New Zealand. The successful applicant will be an expert in all stages of the product lifecycle, including the rollout of product trials and new product launches.

Closing date: 3 August 2018

APPLY NOW >



Wholesale Rail Consultant - Brisbane

Infinity Rail operates 7 days a week, supporting Flight Centre Travel Group stores nationwide, and is one of the fastest growing divisions within our company. Infinity Rail are looking for several experienced Travel Consultants to join our successful team!

Closing date: 7 August 2018

APPLY NOW >





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****NEW****

**AIRLINE ACCOUNT MANAGER
MELBOURNE –STRONG PACKAGE**

Now this is a role that will not last long....This International Airline have a vacancy for an Account Manager servicing the Victoria and Tasmania. You will come from a strong BDM/Account Management background in the travel industry with established connections. Based from home you will report to the Country Manager based in Sydney. A strong base salary and bonus is on offer to the successful candidate, please call today for more information.

SALES SUPERSTARS

CORPORATE SALES MANAGER

SYD BASE SALARY \$115K PLUS BONUS PLUS CAR ALW

Join this GLOBAL Leader in Sydney, this is an extremely rare vacancy within the Sydney team. My client is looking for an experienced Business Development Manager who has come from a TMC with a strong track record in building a pipeline & bringing in new business. This company offers a great salary package DOE. If you have a desire to succeed & a track record in corporate sales we want to hear from you.

****NEW****

**RESERVATION TEAM LEADER
SYD STRONG PACKAGE**

Are you a retail Team Leader looking to move into a non face to face role? Or an experienced reservations leader looking for a change? This well-known brand have a vacancy and need to fill the position urgently. Looking after 6 team members in this wholesale environment, you will have strong leadership skills and a strong travel background.

Enjoy a great salary package with excellent career advancement opportunities. Interviews have commenced.

LOOKING FOR THE NEXT STEP?

**OPERATIONS DIRECTOR
SYDNEY – STRONG PACKAGE**

Our client is looking for an inspiring leader with experience preferably in the Inbound Travel Market., You will be responsible for the overall success of the team including development & delivery of strategy, leading the team & enhancing relationships & agreements to achieve sales & revenue goals. You will be rewarded with a salary of up to \$90 plus DOE. Experience in areas other than Inbound will also be considered

**TRAIN & DEVELOP
TRAINING SPECIALIST
GOLD COAST SALARY DOE**

We are looking for an outstanding trainer to join this leading travel company. You will be responsible for induction & leading training for all new recruits & staff, develop online learning platform, create training materials & content & work closely with all departments on staff development. Great benefits & salary DOE. Experience in a similar role preferably within travel. Cert IV essential. Excellent communication & presentation skills along with a positive attitude required.

GLOBAL ROLE

**CORPORATE ACCOUNT MANAGER
SYDNEY-STRONG SALARY PACKAGE**

As a global Corporate Account Manager you will be responsible for the regional program with the objective of growing revenues, increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.

LEAD & INSPIRE

**GENERAL MANAGER
MELBOURNE – DOE + SUPER + BONUS**

Experienced General Managers required for properties in Tasmania & Melbourne. You will be responsible for overseeing all aspects of the property, lead a capable management team, & focus on customer service, budgeting & forecasting & delivering results. Previous experience in a similar role. Great salary plus super plus bonus. In addition a House and car is provided. Good career progression plus a great team environment. Apply today!

PRODUCT SPECIALIST

**PRODUCT MANAGER
GOLD COAST – PKG DOE**

Are you experienced in developing relationships & have strong negotiation skills? We are looking for experienced Product Managers to be responsible for the delivery of the product plan along with the negotiation of rates, contract management & ensuring all targets are achieved. Educate agents & build relationships with internal/external stakeholders. Strong analytical, negotiation & time management skills required.

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